					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	100-100206-AM	SEL AS ProbeSW-024 Lic Mnth		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	100-100207-AM	SEL AS ProbeSW-032 Lic Mnth		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100208-AM	SEL AS ProbeSW-192 Lic Mnth		\$190.77	K	31%	\$131.63		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-100209-AM	SEL AS ProbeSW-256 Lic Mnth		\$255.38	К	31%	\$176.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100210-AM	SEL AS ProbeSW-336 Lic Mnth		\$335.38	K	31%	\$231.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100211-AM	SEL AS ProbeSW-384 Lic Mnth		\$381.54	K	31%	\$263.26		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	100-100212-AM	SEL AS ProbeSW-528 Lic Mnth		\$526.15	K	31%	\$363.04		\$0.00					\$0.00	
5	100-100213	SEL SW ProbeVM-001 vSphere Lic		\$1,644.62	K	31%	\$1,134.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100213-AM	SEL AS ProbeVM-001 Lic Mnth		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100213-SM 100-100214-AM	SEL SS ESX-001 Host MSub		\$104.62 \$132.31	K	31% 31%	\$72.19 \$91.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	100-100214-AM 100-100215-AM	SEL AS ProbeVM-010 Lic Mnth SEL AS ProbeVM-050 Lic Mnth		\$132.31 \$664.62	K	31%	\$91.29 \$458.59	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	
5	100-100215-AM 100-100216			\$164.492.31	K	31%	\$458.59 \$113.499.69	\$0.00	\$0.00	\$0.00				\$0.00	
5	100-100216 100-100216-AM	SEL SW ProbeVM-100 vSphere Lic SEL AS ProbeVM-100 Lic Mnth		\$164,492.31	K	31%	\$113,499.69 \$917.17	\$0.00		\$0.00	\$0.00 \$0.00			\$0.00	
5	100-100216-AM 100-100216-SM	SEL AS ProbevM-100 Lic Mnth SEL SS ESX-100 Host MSub		\$1,329.23 \$10,413.85	K	31%	\$917.17 \$7,185.56		\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00	
5	100-100216-SW	SEL SS ESX-100 Host Would SEL AS ProbeVM-500 Lic Moth		\$6,646.15	K	31%	\$4,165.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100217-AM	SEL AS Probevin-500 Lic Militi SEL HW TCV-008LFLFLF-57-RP Cass		\$1,827.69	K	31%	\$1,261.11		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100200	SEL HW TCV-000LFLFLF-57-RP Cass SEL HW TCV-012LRLFLF-57-RP Cass		\$2,741.54	K	31%	\$1,261.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass SEL HW TCV-012MRLFLF-57-OB Cass		\$2,741.54	K K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL HW TCV-012MRLFHF-57-OB Cass SEL HW TCV-024MRLFMR-57-OB Cass			K.										
5	100-100293			\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-100300 100-100301	SEL HW TPS-01OF TCV TAP Shelf 1U SEL HW TPS-01OS TCV TAP Shelf 1U		\$306.15 \$207.69	K	31% 31%	\$211.24 \$143.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5					K K										
5	100-100602-AM 100-100603-AM	SEL AS ProbeFC8-0802 Lic Mnth SEL AS ProbeFC8-0808 Lic Mnth		\$169.23 \$669.23	K	31%	\$116.77 \$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					K	31%	\$461.77 \$2.13	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	
5	100-100617-AM	SEL AS ProbeSWAG-24 Lic Mnth		\$3.08	K				\$0.00	\$0.00		\$0.00		\$0.00	
5	100-100618-AM	SEL AS ProbeSWAG-192 Lic Mnth		\$30.77	K	31%	\$21.23		\$0.00			\$0.00		\$0.00	
5	100-100619-AM	SEL AS ProbeSWAG-528 Lic Mnth		\$87.69	K	31%	\$60.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101048	SEL HW 515 15A 15		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-101049	SEL HW 520 20A 15		\$98.46	K	31%	\$67.94		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101050	SEL HW 620 20A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00		\$0.00			\$0.00	
5	100-101051	SEL HW 615 15A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101052	SEL HW 515 18 x2		\$11.00	K	31%	\$7.59		\$0.00					\$0.00	
5	100-101053	SEL HW 515 6 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-101054	SEL HW C14 6 x2		\$24.62	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101055	SEL HW C14 18 x2		\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101056	SEL HW CEE77 2 x2		\$21.54	K	31%	\$14.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101057	SEL HW 1363 2 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-101058	SEL HW C14 3 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101281	SEL HW Fiblns CIT Kit MPO Addon		\$4,818.46	K	31%	\$3,324.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-101309	SEL HW Fiblns CIT Kit Refill		\$2,409.23	K	31%	\$1,662.37	\$0.00	\$0.00	\$0.00				\$0.00	
5	100-101310	SEL HW Fiblns CIT MPO Refill		\$581.54	K	31%	\$401.26		\$0.00			\$0.00		\$0.00	
5	100-101343-AM	SEL AS ProbeFC8-0816 Lic Mnth		\$923.08	K	31%	\$636.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101348	SEL HW C14 15A 15		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101570	SEL HW Fiblns Cass Refill		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-101571	SEL HW Fiblns MPO Cass Refill		\$747.69	K	31%	\$515.91	\$0.00	\$0.00					\$0.00	
5	100-101854	SEL HW Fiblins CIT Adv Kit		\$22,563.08	K	31%	\$15,568.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101855	SEL HW C20 6 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan		\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup		\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102046-AM	SEL AS ProbeFC8-0848 Lic Mnth		\$1,923.08	K	31%	\$1,326.93		\$0.00	\$0.00	\$0.00			\$0.00	
5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102065-AM	SEL AS ProbeFC8-0824 Lic Mnth		\$1,223.08	K	31%	\$843.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VWisdom Mgmt Ent Ed		\$73,076.92	K	31%	\$50,423.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-102070-CVM	SEL AS VW Mgmt Ent SSMCONV		\$1,706.15	K	31%	\$1,177.24		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	100-102070-SM	SEL SS VW Mgmt Ent MSub		\$3,830.77	K	31%	\$2,643.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-102071	SEL SW VWisdom Mgmt Virt Ed		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102071-CVM	SEL AS VW Mgmt Virt SSMCONV		\$898.46	K	31%	\$619.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102071-SM	SEL SS VW Mgmt Virt MSub		\$2,089.23	K	31%	\$1,441.57		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed		\$36,923.08	K	31%	\$25,476.93		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102073	SEL HW PA 4210 FRU PS		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys		\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt		\$332.31	K	31%	\$229.29		\$0.00	\$0.00				\$0.00	
5	100-102267	SEL SW ProbeSW-010 Port Lic		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AM	SEL AS ProbeSW-010 Lic Mnth		\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-SM	SEL SS FCSW-010 Port MSub		\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102268	SEL SW ProbeSW-100 Port Lic		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268-AM	SEL AS ProbeSW-100 Lic Mnth		\$98.46	K	31%	\$67.94	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	100-102268-SM	SEL SS FCSW-100 Port MSub		\$780.00	K	31%	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102269	SEL SW ProbeSWAG-010 Port Lic		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102269-AM	SEL AS ProbeSWAG-010 Lic Mnth		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-102270	SEL SW ProbeSWAG-100 Port Lic		\$6,153.85	ĸ	31%	\$4,246.16		\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102270-AM	SEL AS ProbeSWAG-100 Lic Mnth		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102271	SEL SW ProbeNTAP-001 Node Lic		\$1,910.77	K	31%	\$1.318.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102271-AM	SEL AS ProbeNTAP-001 Lic Mnth		\$13.85	ĸ	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102271-AM	SEL SS NTAP-001 Node MSub		\$121.54	K	31%	\$83.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102271-510	SEL SW ProbeNTAP-100 Node Lic		\$191,076,92	ĸ	31%	\$131 843 07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102272 100-102272-AM	SEL AS ProbeNTAP-100 Note Elc		\$1,495.38	, k	31%	\$1,031.81		\$0.00					\$0.00	
5	100-102272-AM	SEL AS PRODENTAP-100 LIC MINITI		\$1,495.36	r.	31%	\$8,301.23		\$0.00		\$0.00	\$0.00		\$0.00	
5	100-102272-SM 100-102297	SEL HW C-I-T Digital Probe		\$12,030.77 \$4.178.46	r\	31%	\$8,301.23 \$2.883.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-102297	SEL HW C-I-1 Digital Probe SEL HW PA 4210 Std Mnt Kit		\$4,176.46 \$115.00	r.	31%	\$2,003.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	100-102301	SEL HW PA 4210 Std Mnt Kit SEL HW TCV Blank Plate Kit x3		\$115.00 \$41.54	ı,	31%	\$79.35 \$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5															

EVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102455	SEL HW ProbeFC8/All Shllw Mnt Kit		\$115.00	К	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102457	SEL HW ProbeFC8/All Rk Adpt 1U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102490	SEL HW TCV-008LFLFLF-58-RP Cass		\$1,993.85	K	31%	\$1,375.76	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass		\$2,341.54	K	31%	\$1,615.66	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS		\$3,323.08	K	31%	\$2,292.93		\$0.00	\$0.00				\$0.00	
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR		\$4,652.31	K	31%	\$3,210.09							\$0.00	
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48		\$219,323.08	K	31%	\$151,332.93	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102582-AM	SEL AS LnkLic 8G FC8-HD48 Mnth		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102582-SM	SEL SS ProbeFC 8G48Lnk MSub		\$14,295.38	K	31%	\$9,863.81	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102583	SEL SW Link Lic 8G Full FC16G24		\$108,000.00	K	31%	\$74,520.00		\$0.00			\$0.00		\$0.00	
5	100-102583-AM	SEL AS LnkLic 8G FC16G24 Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102583-SM	SEL SS ProbeFC 8G24Lnk MSub		\$7,273.85	K	31%	\$5,018.96		\$0.00					\$0.00	
5	100-102595 100-102595-AM	SEL SW Link Lic 16G 4-Link Kit SEL AS LokLic 16G 4Lok Kit Moth		\$39,876.92	K	31% 31%	\$27,515.07 \$182.59	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	
5				\$264.62	K			\$0.00							
5	100-102595-SM	SEL SS ProbeFC 16G 4Lnk MSub		\$2,447.69	K	31%	\$1,688.91	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102596	SEL SW Link Lic 16G FullFC16G24		\$149,538.46	K	31%	\$103,181.54	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102596-AM	SEL AS LnkLic 16G FC16G24 Mnth		\$1,593.85	K	31%	\$1,099.76	\$0.00	\$0.00					\$0.00	
5	100-102596-SM	SEL SS ProbeFC 16G24Lnk MSub		\$9,987.69	K	31%	\$6,891.51	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102615 100-102618	SEL HW SFP 4-Link Kit 16G SM SR SEL HW SFP 16GFC 1310NM SM LR		\$7,975.38	K	31% 31%	\$5,503.01 \$636.18	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR SEL HW TCV-012MRLFLF-58-EB		\$922.00 \$3.073.85	K	31% 31%	\$636.18 \$2 120.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5					K									******	
5	100-102620 100-102624	SEL HW TCV-012MRLFLF-58-OB SEL 50 OM4MMLC 2M		\$3,073.85 \$93.85	ĸ	31% 31%	\$2,120.96 \$64.76	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	
5		SEL 50 OM4MMLC 2M SEL 50 OM4MMLC 3M			K										
5	100-102625 100-102626	SEL 50 OM4MMLC 3M SEL 50 OM4MMLC 5M		\$98.46 \$109.23	K	31% 31%	\$67.94 \$75.37	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	
5					K										
5	100-102627	SEL 50 OM4MMLC 10M		\$138.46	K	31%	\$95.54	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102645	SEL SW ProbeVM-001 HyperV Lic		\$813.85	K	31%	\$561.56	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102645-AM	SEL AS ProbeVM-001 Hyper-V Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	
5	100-102645-SM 100-102646	SEL SS HyperV-001 Host MSub		\$50.77	K	31%	\$35.03		\$0.00			\$0.00		\$0.00	
5		SEL SW ProbeVM-100 HyperV Lic		\$81,415.38	K	31%	\$56,176.61		\$0.00					\$0.00	
5	100-102646-AM 100-102646-SM	SEL AS ProbeVM-100 Hyper-V Mnth		\$664.62	K	31% 31%	\$458.59 \$3.562.53	\$0.00	\$0.00 \$0.00			\$0.00		\$0.00 \$0.00	
5		SEL SS HyperV-100 Host MSub		\$5,163.08	K			\$0.00				\$0.00			
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic		\$821.54	K	31%	\$566.86	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102647-AM	SEL AS ProbeVM-001 PowerVM Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102647-SM	SEL SS PowerVM-001 Core MSub		\$50.77	K	31%	\$35.03	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic		\$82,246.15	K	31%	\$56,749.84		\$0.00					\$0.00	
5	100-102648-AM 100-102648-SM	SEL AS ProbeVM-100 PowerVM Mnth SEL SS PowerVM-100 Core MSub		\$664.62 \$5.207.69	K	31%	\$458.59 \$3.593.31		\$0.00			\$0.00 \$0.00		\$0.00	
5					K	31%		\$0.00	\$0.00					\$0.00	
5	100-102697 100-102698	SEL HW ProbeFC-16G-12 Chass SEL HW ProbeNAS-10G-16 Chass		\$43,200.00 \$116,307.69	N.	31% 31%	\$29,808.00 \$80,252.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5	100-102096	SEL OM4 MM MTP M LC B		\$116,307.69	N.	31%	\$60,252.31	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102700	SEL OM4 MM MTP M LC B		\$423.08	N.	31%	\$291.93	\$0.00	\$0.00					\$0.00	
5	100-102701	SEL OS2 SM MTP MM12		\$283.08	N.	31%	\$276.13	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		\$0.00	
5	100-102702	SEL OS2 SM MTP FM12		\$263.08	K K	31%	\$181.53	\$0.00	\$0.00					\$0.00	
5	100-102703	SEL OM4 12 Mmlc3		\$507.69	K	31%	\$350.31	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102739	SEL OM4 12 MITICS SEL OM4 12 MITICS		\$484.62	K K	31%	\$334.39	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102741	SEL OM4 12 MmLC5		\$564.62	K	31%	\$389.59		\$0.00					\$0.00	
5	100-102741	SEL OM4 12 MfLC5		\$535.38	K	31%	\$369.41	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102742	SEL OM4 12 MILEGS SEL OM4 12 Mml C10		\$700.00	K K	31%	\$483.00	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102744	SEL OM4 12 MfLC10		\$672.31	K	31%	\$463.89	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102745	SEL OS2 SM 12 MmLC3		\$333.85	K	31%	\$230.36	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102745	SEL OS2 SM 12 MILEGS SEL OS2 SM 12 MILEGS		\$304.62	K	31%	\$230.30	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102746	SEL OS2 SM 12 MILCS SEL OS2 SM 12 MmLC5		\$304.62	, K	31%	\$210.19	\$0.00	\$0.00					\$0.00	
5	100-102747	SEL OS2 SM 12 MILLOS SEL OS2 SM 12 MfLC 5		\$343.06	K V	31%	\$230.73	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102748	SEL OS2 SM 12 MILC 0		\$378.46	K	31%	\$261.14		\$0.00					\$0.00	
5	100-102743	SEL OS2 SM 12 MILEO 10		\$355.38	ĸ	31%	\$245.21	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102750	SEL HW TCV-008LFLFLF-97-RP Cass		\$2,546,15	ĸ	31%	\$1.756.84	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102751	SEL HW TCV-012MRLFLF-97-OB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102752	SEL HW TCV-012MRLFLF-97-EB Cass		\$3,723.08	ĸ	31%	\$2,568.93	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102753	SEL HW TCV-024MRI FMR-97-OB Cass		\$7,723.08	K	31%	\$5,136,79	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102755	SEL HW TCV-024MRLFMR-97-DB Cass		\$7,444.62	K	31%	\$5,136.79		\$0.00					\$0.00	
5	100-102791	SEL SW Link Lic NAS 10G 1Active		\$7,476.92	ĸ	31%	\$5,159.07							\$0.00	
5	100-102791-AM	SEL AS LinkLic 10G 11 nk Acty Mnth		\$66.15	ĸ	31%	\$45.64	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102791-AM	SEL SS ProbeNAS 10G 1Acty MSub		\$484.62	K	31%	\$334.39	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102791-0W	SEL SW Link Lic NAS 10G 1Passive		\$1,993,85	ĸ	31%	\$1,375.76		\$0.00	\$0.00		\$0.00		\$0.00	
5	100-102792-AM	SEL AS LnkLic 10G 1Lnk Pasy Mnth		\$7.69	K	31%	\$5.31	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102792-AW	SEL SS ProbeNAS 10G 1Pasy MSub		\$115.38	ĸ	31%	\$79.61	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102792-GW	SEL SW Link Lic 10G FullNAS10G16		\$101,353.85	ĸ	31%	\$69,934.16		\$0.00			\$0.00		\$0.00	
5	100-102793-AM	SEL AS LnkLic 10G NAS10G16 Mnth		\$830.77	K	31%	\$573.23		\$0.00					\$0.00	
5	100-102793-AW	SEL SS ProbeNAS 10G16I nk MSub		\$6,432,31	ĸ	31%	\$4 438 29	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102793-3W	SEL SW Link Lic 8G Full FC16G12		\$66.461.54	K	31%	\$45.858.46	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102797-AM	SEL AS LnkLic 8G FC16G12 Mnth		\$540.00	K	31%	\$372.60		\$0.00					\$0.00	
5	100-102797-AW	SEL SW Link Lic 16G Full FC16G12		\$99,692.31	ĸ	31%	\$68,787.69		\$0.00			\$0.00		\$0.00	
5	100-102798-AM	SEL AS LnkLic 16G FC16G12 Mnth		\$830.77	, K	31%	\$573.23	\$0.00	\$0.00			\$0.00		\$0.00	
5	100-102790-AW	SEL HW VWisdom Pltfrm Appl 4220		\$64,800.00	K	31%	\$44,712.00		\$0.00			\$0.00		\$0.00	
5	100-103010	SEL HW TCV-012LFLFLR-58-RP		\$2,990.77	ĸ	31%	\$2,063.63					\$0.00		\$0.00	
5	100-103063	SEL RW TCV-012LFLFLR-36-RP SEL SW ProbeSDS-001 Server Lic		\$2,990.77	, K	31%	\$2,063.63	\$0.00	\$0.00			\$0.00		\$0.00	
	100-103077 100-103077-AM	SEL SW ProbeSDS-001 Server Lic SEL AS ProbeSDS-001 Lic Mnth		\$2,990.77	N.	31%	\$2,063.63	\$0.00	\$0.00			\$0.00		\$0.00	
5				\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5		SELSS SDS-001 Host MSub													
5 5 5	100-103077-SM	SEL SS SDS-001 Host MSub SEL SW ProbeNetFlow-100 Endpoint Lic			k										
5 5 5		SEL SS SDS-001 Host MSub SEL SW ProbeNetFlow-100 Endpoint Lic SEL AS ProbeNetFlow-100 Lic Mnt		\$3,987.69 \$3,8 46	K	31% 31%	\$2,751.51 \$26.54		\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	100-103139	SEL SW VWintg CiscoSTS-1StorPt		\$8,307.69	K	31%	\$5,732.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103139-AM	SEL AS VWintg STS-1StorPt Mnth		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103139-SM	SEL SS VWintg STS-1StorPt Mnth		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103140	SEL SW VWintg CiscoSTS-1LineCd		\$132,923.08	K	31%	\$91,716.93		\$0.00		\$0.00	\$0.00		\$0.00	
5	100-103140-AM	SEL AS VWintg STS-1LineCd Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103140-SM	SEL SS VWintg STS-1LineCd Mnth		\$6,355.38	K	31%	\$4,385.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103142	SEL HW PA 4220 FRU Sys Drv 240GB		\$384.62	K	31%	\$265.39		\$0.00		\$0.00	\$0.00		\$0.00	
5	100-103238	SEL SW VW VirtServerPack		\$2,453.85	K	31%	\$1,693.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238-CVM	SEL AS VW VirtServerPack SSMCONV		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103238-SM	SEL AS VW VirtServerPack SSM		\$107.69	K	31%	\$74.31		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103239	SEL SW VW EntStoragePack		\$25,000.00	K	31%	\$17,250.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103239-CVM	SEL AS VW EntStoragePack SSMCONV		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103239-SM	SEL AS VW EntStoragePack SSM		\$1,089.23	K	31%	\$751.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103240	SEL VW CloudComputePack		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103240-SA	SEL AS VW CloudComputePack SSA		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103241	SEL SW VW WireDataPack		\$38,153.85	K	31%	\$26,326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103241-CVM	SEL AS VW WireDataPack SSMCONV		\$890.77	K	31%	\$614.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103241-SM	SEL AS VW WireDataPack SSM		\$1,661.54	K	31%	\$1,146.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103279	SEL SW VW SANSwitchPack		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279-CVM	SEL AS VW SANSwitchPack SSMCONV		\$4.62	K	31%	\$3.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279-SM	SEL AS VW SANSwitchPack SSM		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285	SEL SW VW SWDefStorPack		\$2,761.54	K	31%	\$1,905,46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103285-CVM	SEL AS VW SWDefStorPack SSMCONV		\$64.62	K	31%	\$44.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285-SM	SEL AS VW SWDefStorPack SSM		\$107.69	ĸ	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103287	SEL SW VW IPNetPack		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103287-CVM	SEL AS VW IPNetPack SSMCONV		\$1.54	ĸ	31%	\$1.06		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103287-CVM	SEL AS VW IPNetPack SSM		\$3.08	, k	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103267-SM	SEL SW VW OperSystemPack		\$269.23	N.	31%	\$2.13 \$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL AS VAN OperSystemPook SSMCONIV			r v	31%	\$185.77 \$5.31		\$0.00		\$0.00	\$0.00			
5	100-103291-CVM	SEL AS VW OperSystemPack SSMCONV		\$7.69	ĸ									\$0.00	
5	100-103291-SM	SEL AS VW OperSystemPack SSM		\$12.31	K	31%	\$8.49		\$0.00		\$0.00	\$0.00		\$0.00	
5	100-103293	SEL SW VWisdom Mgmt CC Ed		\$270,769.23	K	31%	\$186,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103293-SM	SEL AS VW Mgmt CC SSM		\$14,187.69	K	31%	\$9,789.51		\$0.00		\$0.00	\$0.00		\$0.00	
5	100-103302	SEL HW TCV-008LFLFLF-59-RP Cass		\$2,035.38	K	31%	\$1,404.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	100-103303	SEL HW TCV-012LRLFLF-59-RP Cass		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103335	SEL HW SFP 4-Link Kit 32G MM XHS		\$11,544.62	K	31%	\$7,965.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100-103384	SEL HW ProbeFC-32G-24 Chass		\$118,461.54	K	31%	\$81,738.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103385	SEL SW Analytic Perpetual Upg 1		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103413	SEL HW TCV-012MRLFLF-59-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419	SEL SW VW FC32 WireDataPack		\$57,230,77	K	31%	\$39,489,23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419-SM	SEL AS VW FC32 WireDataPack SSM		\$2,493.85	K	31%	\$1,720.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103423	SEL HW TCV-012LFLFLR-59-RP Cass		\$2,990.77	K	31%	\$2,063.63		\$0.00		\$0.00	\$0.00		\$0.00	
5	100DW1PRSS2	SEL SS renew DW100user 1DA Probe 50SI		\$2,440,00	К	31%	\$1 683 60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100DW1PRSSP	SEL DW100 1DA Probe 50SL SS + Sup 1yr		\$17.284.00	K	31%	\$11.925.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	100DW1PRSSP2	SEL SS + Sup renew DW100 1DA Probe 50SL		\$3,253.00	K	31%	\$2,244.57		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	10-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - PDX - 1 Yr		\$188.64	K	31%	\$130.16		\$0.00		\$0.00	\$0.00		\$0.00	
5	10-1-AUS-CNCT	SEL 100MB ADD'L Connect - AWS - PDX - 1Y		\$2 781 82	V	31%	\$1 919 46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-BBI OC	SEL Big Bloc 250GB - PDX - 1YR		\$24,545.45	K	31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-DBLOC 10-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS PDX 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX 111		\$572.73	K							\$0.00			
5	10-1-CC-DP-AI-SW	SEL TTB CCV Isilon Deep AWS - PDX TTT		\$272.73	K.	31%	\$395.18 \$188.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	10-1-CC-DP-AI-1B			\$272.73	K	31%	\$100.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL 1TB CCV Isilon SED Deep GCP PDX 1Yr			K										
5	10-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	10-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - PDX - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 1Yr		\$340.91	K	31%	\$235.23		\$0.00		\$0.00	\$0.00		\$0.00	
5	10-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 1Yr		\$8,181.82	K	31%	\$5,645.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 1Yr		\$4,090.91	K	31%	\$2,822.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX 1Yr		\$1,309.09	K	31%	\$903.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 1Yr		\$1,090.91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - PDX - 1Yr		\$1,090.91	ĸ	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - PDX - 11r		\$681.82	ĸ	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr PDX 1Yr		\$1,636,36	ĸ	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 1Yr		\$1,363.64	, k	31%	\$940.91		\$0.00		\$0.00	\$0.00		\$0.00	
E	10-1-CC-PM-ZI-TB	SEL 1TB CCV Unity Prime Azr - PDX - 1Yr		\$1,363.64	I.	31%	\$588.07	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	10-1-CC-PM-20-1B 10-1-COLO-1RU	SEL 11B CCV Unity Prime AZr - PDX - 1Yr SEL Colo - 1RU - PDX - 1 Yr		\$852.27 \$3.272.73	r\ V	31%	\$588.07 \$2.258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
E	10-1-COLO-1RU 10-1-CX-100-SMF				r\	31%		\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5		SEL CrossConnect SingleModeFiber PDX.1YR		\$10,856.22	ĸ		\$7,490.79					\$0.00			
5	10-1-CX-SMF	SEL CrossConnect SingleModeFiber PDX.1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	10-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 1YR		\$441,768.56	K	31%	\$304,820.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - PDX - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	10-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 1Yr		\$1,486.36	K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - PDX - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5	10-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 1 Yr		\$1,745.45	K	31%	\$1,204.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5 5	10-1-1 L-10-01411	SEL 100MB ADD'L Connect - GCP - PDX - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5 5	10-1-GCP-CNCT	SEL TOURIS ADD L CONTINCT - GCF - FDX - TT						1 1							
5 5 5 5	10-1-GCP-CNCT			\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5 5 5 5 5		SEL IO Unit - 500 IOPs - PDX - 1 Yr		\$604.55 \$272.73	K	31% 31%	\$417.14 \$188.18		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5 5 5 5 5 5	10-1-GCP-CNCT 10-1-IO-UNIT	SEL IO Unit - 500 IOPs - PDX - 1 Yr SEL Faction Credit Unit		\$604.55 \$272.73 \$682.909.09	K K	31% 31% 31%	\$417.14 \$188.18 \$471.207.27		\$0.00 \$0.00 \$0.00			\$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00	FACTION
5 5 5 5 5 5	10-1-GCP-CNCT 10-1-IO-UNIT 10-1-NET-UNIT 10-1-PM-BUNDLE	SEL IO Unit - 500 IOPs - PDX - 1 Yr SEL Faction Credit Unit SEL PowerMX DRaaS 100VM/50TB - PDX - 1YR		\$272.73 \$682,909.09	K K	31% 31%	\$188.18 \$471,207.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5 5 5 5 5 5 5	10-1-GCP-CNCT 10-1-IO-UNIT 10-1-NET-UNIT	SEL IO Unit - 500 IOPs - PDX - 1 Yr SEL Faction Credit Unit		\$272.73	K K K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	FACTION FACTION FACTION

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	10-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-1Y		\$581,915.91	K	31%	\$401,521.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - PDX-1Y		\$335,434.29	K	31%	\$231,449.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-1Y		\$3,312.44	K	31%	\$2,285.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-STOR-UNIT	SEL Storage Unit - 1TB - PDX - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - PDX - 1YR		\$1,486.36	K	31%	\$1,025.59		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	10-1-VMCHOST	SEL VMC.Host.i3-16XL PDX - 1YR		\$94,521.82	K	31%	\$65,220.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-1-VPN BW	SEL 100Mbps Managed VPN - PDX - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-VPN-1000BW	SEL 1000Mbps Managed VPN - PDX - 1Yr		\$5,890.91	K	31%	\$4,064.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-1-VPN-500BW 10-1-VSR-DR-VM	SEL 500Mbps Managed VPN - PDX - 1Yr SEL 1 Add'I VSR VM DRaaS - PDX - 1Yr		\$3,927.27 \$1,133.80	K	31% 31%	\$2,709.82 \$782.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	10-3-CC-DP-AI-SB	SEL 178 CCV Isilon SED Deep AWS PDX -3Y		\$1,133.60	N.	31%	\$590.90		\$0.00			\$0.00		\$0.00	
5	10-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX -31 SEL 1TB CCV Isilon SM Deep AWS PDX 3Yr		\$1,606,11	N.	31%	\$1,108.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX 311 SEL 1TB CCV Isilon Deep AWS - PDX - 3Yr		\$7,006.11	, K	31%	\$1,108.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-CC-DP-AI-1B	SEL 1TB CCV Isilon Deep AWS - PDX - 311 SEL 1TB CCV Isilon SED Deep GCP PDX -3Y		\$954.02	, ,	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 3Yr		\$1.817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-DP-GLTB	SEL 1TB CCV Isilon Deep GCP - PDX - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 3Yr		\$1.817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 3Yr		\$815.40	K	31%	\$562.63		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 3Yr		\$7.904.52	K	31%	\$5 454 12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP PDX -3Y		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 3Yr		\$9,600.00	ĸ	31%	\$6,624.00	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	10-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 3Yr		\$19.155.12	ĸ	31%	\$13.217.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 3Yr		\$8,968.56	ĸ	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX -3Y		\$3,386.99	K	31%	\$2,337.02		\$0.00		\$0.00	\$0.00		\$0.00	
5	10-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 3Yr		\$2,894,86	K	31%	\$1,997,45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - PDX - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr PDX -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - PDX - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-COLO-1RU	SEL Colo - 1RU - PDX - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CX-100-SMF	SEL CrossConnect SingleModeFiber PDX.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 3YR		\$1,149,590.44	K	31%	\$793,217.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - PDX - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 3Yr		\$3,342.67	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - PDX - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - PDX - 3Y		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	10-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-3Y		\$1,490,413.64	K	31%	\$1,028,385.41	\$0.00	\$0.00			\$0.00		\$0.00	
5	10-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - PDX-3Y		\$771,569.53	K	31%	\$532,382.98		\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-3-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - PDX - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-3-VMCHOST 10-3-VSR-DR-VM	SEL VMC.Host.i3-16XL PDX - 3YR SEL 1 Add'I VSR VM DRaaS - PDX - 3Yr		\$198,847.27 \$3.061.26	K	31% 31%	\$137,204.62 \$2.112.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	10-3-VSR-DR-VM 10-5-CC-DP-AI-SB				K	31%									
5	10-5-CC-DP-AI-SB 10-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SED Deep AWS PDX -5Y		\$1,078.47 \$2.087.78	K	31%	\$744.14 \$1.440.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	10-5-CC-DP-AI-SM 10-5-CC-DP-AI-TB	SEL 1TB CCV Isilon SM Deep AWS PDX 5Yr SEL 1TB CCV Isilon Deep AWS - PDX - 5Yr		\$2,087.78	K	31%	\$1,440.57 \$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX - 511 SEL 1TB CCV Isilon SED Deep GCP PDX -5Y		\$1,231.63	N.	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 5Yr		\$2 419 96	K K	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 5Yr		\$1,052.68	K K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-DP-GI-1B	SEL 1TB CCV Isilon Deep GCP - PDX - 511 SEL 1TB CCV Isilon SED Deep Azr PDX -5Y		\$1,052.66	N.	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 5Yr		\$2,419.96	K	31%	\$1,669.77	\$0.00	\$0.00			\$0.00		\$0.00	
5	10-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-FL-AU-TB	SEL 1TB CCV Islian Deep A21 - FDX - 511 SEL 1TB CCV Unity Flash AWS - PDX - 5Yr		\$1,032.08	K	31%	\$7,124.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP PDX -5Y		\$14,239.42	ĸ	31%	\$9,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 5Yr		\$12,170,45	ĸ	31%	\$8.397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 5Yr		\$26,643.57	K	31%	\$18,384.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 5Yr		\$11,993.79	K	31%	\$8,275.72		\$0.00			\$0.00		\$0.00	
5	10-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 5Yr		\$23,861.75	K	31%	\$16,464.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX -5Y		\$4,275.34	K	31%	\$2,949.98		\$0.00			\$0.00		\$0.00	
5	10-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 5Yr		\$3,654.13	K	31%	\$2,521.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	10-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	10-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - PDX - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr PDX -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	10-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - PDX - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1568-LIC	SEL: VF-HYPM5-F		\$408.10	K	31%	\$281.59		\$0.00	\$0.00		\$0.00		\$0.00	
5	11-1782-LIC	SEL ItbmS1 Std+ VCLDS 5 Ent Promo Bun		\$25,289.00	K	31%	\$17,449.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1783-LIC	SEL Itbm S1 Std+Vcac 6 Ent Promobun		\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-1790-LIC	SEL: THIN5-STE-F		\$5,659.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-1791-LIC	SEL: THIN5-100PK-F		\$2,150.50	K	31%	\$1,483.85		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-1820-LIC	SEL Vsan 5 1 Cpu		\$2,745.00	K	31%	\$1,894.05		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1820-LIC-L1	SEL Tppl1 Vsan 5 1 Cpu		\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1820-LIC-L2	SEL Tppl2 Vsan 5 1 Cpu		\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-1820-LIC-L3	SEL Topi3 Vsan 5 1 Cpu		\$2,470.00	ĸ	31%	\$1,704.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	11-1820-LIC-L4	SEL Topl4 Vsan 5 1 Cpu		\$2,388.00	ĸ	31%	\$1,647.72		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1820-LIC-L5	SEL Tppl5 Vsan 5 1 Cpu		\$2,278.00	K	31%	\$1,571.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC	SEL Upg: StgApp To Vsan 5 Bun W/ 6 Lic		\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1821-LIC-L1	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1821-LIC-L2	SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,739.00	K	31%	\$8,099.91		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1821-LIC-L3	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1821-LIC-L4 11-1821-LIC-L5	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,982.00 \$10,477.00	K	31% 31%	\$7,577.58 \$7,229.13		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	11-1822-LIC-LS	SEL L5 Opg StgApp 10 Vsan 5 Burl W/ 6 Lic SEL Vsan 5 Desktop 10P Ccu		\$10,477.00	, K	31%	\$7,229.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1822-LIC-L1	SEL Typl1 Vsan 5 Desktop 10P Ccu		\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1822-LIC-L2	SEL Tppl2 Vsan 5 Desktop 10P Ccu		\$512.00	K	31%	\$353.28		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1822-LIC-L3	SEL Tppl3 Vsan 5 Desktop 10P Ccu		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1822-LIC-L4	SEL Tppl4 Vsan 5 Desktop 10P Ccu		\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L5	SEL Tppl5 Vsan 5 Desktop 10P Ccu		\$457.00	K	31%	\$315.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC	SEL Vsan 5 Desktop 100P Ccu		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1823-LIC-L1	SEL Tppl1 Vsan 5 Desktop 100P Ccu		\$5,225.00	K	31%	\$3,605.25		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1823-LIC-L2	SEL Tppl2 Vsan 5 Desktop 100P Ccu		\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1823-LIC-L3 11-1823-LIC-L4	SEL Tppl3 Vsan 5 Desktop 100P Ccu SEL Tppl4 Vsan 5 Desktop 100P Ccu		\$4,950.00 \$4,785.00	K	31% 31%	\$3,415.50 \$3,301.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1823-LIC-L4 11-1823-LIC-L5	SEL Tppl4 Vsan 5 Desktop 100P Ccu SEL Tppl5 Vsan 5 Desktop 100P Ccu		\$4,785.00 \$4.565.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1833-LIC-L5	SEL Topis vsan 5 Desktop 100P Ccu SEL Topis Ent: 10P Ccu		\$4,565.00	, v	31%	\$3,149.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1834-LIC-L5	SEL Tppl5 Ent: 100P Ccu		\$45,650.00	K	31%	\$31,498.50		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1835-LIC-L5	SEL Tppl5 Ent: 100 Oca SEL Tppl5 Ent: 10P (Nus)		\$2,739.00	K	31%	\$1,889.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1836-LIC-L5	SEL Tppl5 Ent: 100P (Nus)		\$27,390.00	K	31%	\$18,899.10	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1841-LIC-L5	SEL L5 Upg View Std 10 Ccu To Ent 20 Nus		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1842-LIC-L5	SEL L5 UG View Std 100 Ccu To Ent 200 NU		\$35,151.00	K	31%	\$24,254.19		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1845-LIC-L5	SEL L5 Upg View Std Ccu To Ent 10P Ccu		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1846-LIC-L5	SEL L5 Upg View Std Ccu To Ent 100P Ccu		\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1847-LIC-L5	SEL L5 Upg Adv To Ent 10P Nus		\$502.00	K	31%	\$346.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1848-LIC-L5	SEL L5 Upg Adv Nus To Ent 100P Nus		\$5,022.00	K	31%	\$3,465.18		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1849-LIC-L5	SEL L5 Upg Adv To Ent 10P Ccu		\$1,004.00	K	31%	\$692.76		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1850-LIC-L5	SEL L5 Upg Adv Ccu To Ent 100P Ccu		\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1855-LIC-L5 11-1856-LIC-L5	SEL L5 UG View Std 250 Ccu To Ent 500 Nu SEL L5 UG View S 500 Ccu To Ent 1000 Nu		\$87,876.00 \$175.753.00	K	31% 31%	\$60,634.44 \$121,269.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1857-LIC-L5	SEL L5 UG View S 500 Ccu To Ent 1000 Nu SEL L5 UG View S 250 Ccu To Ent 250 Ccu		\$62,769.00	, v	31%	\$43,310.61		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1858-LIC-L5	SEL L5 Upg View S 500 Ccu To Ent 500 Ccu		\$125.538.00	K	31%	\$86.621.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1885-LIC-L5	SEL L5 Upg View Add To Ent 10 Ccu		\$3,104.00	K	31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1886-LIC-L5	SEL L5 Upg View Add To Ent 100P Ccu		\$31.042.00	K	31%	\$21,418.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1978-LIC	SEL: VS5-RBSTD-ADV2-UG-F		\$145.00	K	31%	\$100.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1996-LIC-L5	SEL: HZ-APVENTC10-UG-F-L5		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-1997-LIC-L5	SEL: HZ-APVENTC100UG-F-L5		\$35,151.00	K	31%	\$24,254.19		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - RES - 1 Yr		\$188.64	K	31%	\$130.16		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - RES - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - RES - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-BBLOC	SEL Big Bloc 250GB - RES - 1YR		\$24,545.45	K	31%	\$16,936.36		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES 1Yr		\$272.73	K	31%	\$188.18		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-DP-AI-SM 11-1-CC-DP-AI-TB	SEL 1TB CCV Isilon SM Deep AWS RES 1Yr SEL 1TB CCV Isilon Deep AWS - RES - 1Yr		\$572.73 \$272.73	K	31%	\$395.18 \$188.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES 1Yr		\$409.09	K	31%	\$282.27		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - RES - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES 1Yr		\$4,254.55	K	31%	\$2,935.64		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 1Yr		\$3,545.45	K	31%	\$2,446.36		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-GI-TB 11-1-CC-FL-GP-TB	SEL 1TB CCV Isilon Flash GCP - RES - 1Yr SEL 1TB CCV PMAX Flash GCP - RES - 1Yr		\$4,431.82 \$8,181.82	K	31% 31%	\$3,057.96 \$5,645.46		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-1-CC-FL-GP-TB 11-1-CC-FL-GU-TB	SEL 11B CCV PMAX Flash GCP - RES - 1Yr SEL 1TB CCV Unity Flash GCP - RES - 1Yr		\$8,181.82 \$4.090.91	k K	31%	\$5,645.46 \$2.822.73	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-1-CC-FL-GU-TB	SEL 1TB CCV Drilly Flash GCP - RES - 111 SEL 1TB CCV PMAX Flash AWS - RES - 1Yr		\$4,090.91	K	31%	\$2,022.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-VI-TB	SEL 1TB CCV FMAX Flash VMC - RES - 1Yr		\$3,545,45	K	31%	\$2,446.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 1Yr		\$6,818.18	K	31%	\$4,704.54		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - RES - 1Yr		\$8,181.82	K	31%	\$5,645.46		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 1Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES 1Yr		\$1,309.09	K	31%	\$903.27		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 1Yr		\$1,090.91	K	31%	\$752.73		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-PM-AU-TB 11-1-CC-PM-GI-SB	SEL 1TB CCV Unity Prime AWS - RES - 1Yr SEL 1TB CCV Isilon SED Prime GCP RES 1Yr		\$681.82	K	31%	\$470.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	11-1-CC-PM-GI-SB 11-1-CC-PM-GI-TB	SEL 1TB CCV Isilon SED Prime GCP RES 1Yr SEL 1TB CCV Isilon Prime GCP - RES - 1Yr		\$1,636.36 \$1,363.64	K	31%	\$1,129.09 \$940.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1-CC-PM-GI-TB 11-1-CC-PM-GU-TB	SEL 11B CCV Isilon Prime GCP - RES - 1Yr SEL 1TB CCV Unity Prime GCP - RES - 1Yr		\$1,363.64 \$852.27	K	31%	\$940.91 \$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 111		\$1 090 91	K K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-PM-VU-TB	SEL 1TB CCV Isilot Prime VMC - RES - 111 SEL 1TB CCV Unity Prime VMC - RES - 1Yr		\$1,090.91	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-PM-VU-1B	SEL 1TB CCV Unity Prime VMC - RES - 111 SEL 1TB CCV Isilon SED Prime Azr RES 1Yr		\$1.636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 1Yr		\$1,363.64	K	31%	\$940.91		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-COLO-1RU	SEL Colo - 1RU - RES - 1 Yr		\$3,272.73	K	31%	\$2,258.18		\$0.00	\$0.00	\$0.00			\$0.00	
5	11-1-CX-100-SMF	SEL CrossConnect SingleModeFiber RES.1YR		\$10,856.22	K	31%	\$7,490.79		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-CX-SMF	SEL CrossConnect SingleModeFiber RES1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 1YR		\$441,768.56	K	31%	\$304,820.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 1YR		\$87,443.57	K	31%	\$60,336.06		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	11-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - RES - 1Yr		\$1,133,80	V	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA							
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	11-1-DRAAS-VM-AR	SEL 1 VM DRaaS - Assisted Recovery - 1Yr		\$393.18	K	31%	\$271.29	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	11-1-DRAAS-VM-MR 11-1-FL-IO-UNIT	SEL 1 VM DRaaS - Managed Recovery - 1Yr SEL FlashCCV - 500 IOPs - RES - 1 Yr		\$1,022.73 \$1,745.45	K	31% 31%	\$705.68 \$1,204.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	11-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - RES - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 1 Yr		\$1,745.45	K	31%	\$1,204.36		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-1-IS-DP-FACTB	SEL 1TB Isilon Replication - RES - 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-NET-UNIT	SEL Net Unit - 10 Mbps - RES - 1 Yr		\$272.73	K	31%	\$188.18		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - RES - 1YR		\$682,909.09	K	31%	\$471,207.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - RES - 1Yr SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y		\$6,763.64 \$11.781.82	K	31% 31%	\$4,666.91 \$8,129.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	11-1-PM-DRAAS-VM	SEL 1 Add 1 b PowerMax DRaaS - RES - 11 SEL 1 Add 1 VM PowerMax DRaaS - RES - 1Y		\$545.45	K	31%	\$376.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 1 Yr		\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	11-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-1Y		\$581,915.91	K	31%	\$401,521.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - RES-1Y		\$335,434.29	K	31%	\$231,449.66				\$0.00	\$0.00		\$0.00	
5	11-1-PS-DR-TB 11-1-STOR-UNIT	SEL 1 Add'l TB PowerStore DRaaS - RES-1Y SEL Storage Unit - 1TB - RES - 1 Yr		\$3,312.45 \$768.18	K	31% 31%	\$2,285.59 \$530.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	11-1-510R-0NII	SEL 1 Add'l TB Unity DRaaS - RES - 1YR		\$1,486,36	K	31%	\$1.025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-VMC-AW-CLD	SEL VMC on AWS - 768GB+ Private Cl Node		\$109,090.91	K	31%	\$75,272.73		\$0.00			\$0.00		\$0.00	
5	11-1-VMCHOST	SEL VMC.Host.i3-16XL RES - 1YR		\$94,521.82	K	31%	\$65,220.06		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-VPN-1000BW	SEL 1000Mbps Managed VPN - RES - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-VPN-500BW	SEL 500Mbps Managed VPN - RES - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-1-VPN-BW	SEL 100Mbps Managed VPN - RES - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - RES - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-2001-LIC	SEL: PLAY7-PRO-F		\$165.00 \$88.00	K	31%	\$113.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	11-2002-LIC 11-2016-LIC-L1	SEL: PLAY7-PRO-PLAY6-UG-F SEL: HZ-FUSPL7-FLX-UG-F-L1		\$88.00 \$105.00	K K	31% 31%	\$60.72 \$72.45		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1		\$105.00	ĸ	31%	\$72.45 \$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5		\$91.00	K	31%	\$62.79	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L1		\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L2		\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3		\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L4 11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L4 SEL: HZ-FUS56-FLX-UG-F-L5		\$172.00 \$164.00	K	31% 31%	\$118.68 \$113.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-PRA50-FLA-UG-F-L5 SEL: HZ-PRA50-STD100-UG-F		\$104.00	K K	31%	\$9.487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2063-LIC-L1	SEL: HZ-PRA50STD100-0G-F		\$13,750.00	K	31%	\$9,467.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2		\$12,788.00	K	31%	\$8.823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L3		\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4		\$11,963.00	K	31%	\$8,254.47		\$0.00			\$0.00		\$0.00	
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5		\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F		\$3,025.00	K	31%	\$2,087.25		\$0.00		\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1		\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2071-LIC-L2 11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L2 SEL: HZ-MGP-ADVC10UG-F-L3		\$2,813.00 \$2,723.00	K	31% 31%	\$1,940.97 \$1,878.87		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	11-2071-LIC-L3	SEL: HZ-MGP-ADVC100G-F-L3		\$2,723.00	K	31%	\$1,070.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2072-LIC	SEL: HZ-MGP-ADVC-100-UG-F		\$30,250.00	K	31%	\$20,872.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1		\$28,738.00	K	31%	\$19,829.22		\$0.00			\$0.00		\$0.00	CARAHSOFT
5	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L2		\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3		\$27,225.00	K	31%	\$18,785.25		\$0.00	\$0.00		\$0.00		\$0.00	
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4		\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L5 11-2073-LIC	SEL: HZ-MGP-ADVC100UGF-L5 SEL: HZ-MGP-ADVN-10-UG-F		\$25,108.00 \$1,210.00	K	31% 31%	\$17,324.52 \$834.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT
5	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1		\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00			\$0.00		\$0.00	
5	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2		\$1,125.00	K	31%	\$776.25		\$0.00			\$0.00		\$0.00	
5	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3		\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4		\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5		\$1,004.00	K	31%	\$692.76		\$0.00			\$0.00		\$0.00	
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F		\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2074-LIC-L1 11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L1 SEL: HZ-MGPADVN100UG-F-L2		\$11,495.00	K	31% 31%	\$7,931.55 \$7,764.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	11-2074-LIC-L2 11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L2 SEL: HZ-MGPADVN100UG-F-L3		\$11,253.00 \$10,890.00	k V	31%	\$7,764.57 \$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN1000G-F-L3 SEL: HZ-MGPADVN100UG-F-L4		\$10,527.00	K	31%	\$7,263.63		\$0.00			\$0.00	\$0.00	\$0.00	
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5		\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2109-LIC	SEL: ST6-VF-A100-F		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2109-LIC-L1	SEL: ST6-VF-A100-F-L1		\$2,850.00	K	31%	\$1,966.50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-2109-LIC-L2	SEL: ST6-VF-A100-F-L2		\$2,790.00	K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2109-LIC-L3	SEL: ST6-VF-A100-F-L3		\$2,700.00	K	31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2109-LIC-L4 11-2110-LIC	SEL: ST6-VF-A100-F-L4 SEL: ST6-VF-A10-F		\$2,610.00 \$300.00	K	31% 31%	\$1,800.90 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	11-2110-LIC 11-2110-LIC-L1	SEL: S16-VF-A10-F SEL: ST6-VF-A10-F-L1		\$300.00 \$285.00	r. V	31%	\$207.00 \$196.65	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CARAHSOFT
5	11-2110-LIC-L1	SEL: S16-VF-A10-F-L1		\$205.00	K	31%	\$190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2110-LIC-L3	SEL: ST6-VF-A10-F-L3		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	CARAHSOFT
5	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F		\$2,821.50	K	31%	\$1,946.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F		\$12,886.50	K	31%	\$8,891.69		\$0.00			\$0.00		\$0.00	
5	11-2195-LIC	SEL: V-AWT-PL-DEV-F		\$20.00	K	31%	\$13.80					\$0.00		\$0.00	
5	11-2196-LIC	SEL: V-AWT-MF-DEV-F		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	11-2248-LIC 11-2317-LIC	SEL: VR6-MEDI-F		\$67,925.00 \$7.793.50	K	31% 31%	\$46,868.25 \$5,377.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	11-2317-LIC 11-2318-LIC	SEL: VR7-ATAD25-F SEL: VR7-ATEN25-F		\$7,793.50 \$13.475.00	K K	31%	\$5,377.52 \$9,297.75		\$0.00 \$0.00		\$0.00	\$0.00 \$0.00		\$0.00	
	11°23 10°LIU	OLL. VIVI-MICINZO-F			r\										
5	11-2321-LIC	SEL: VR7-AUTDT25-F		\$3,767,50	K	31%	\$2 599 58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL: HZ7-TCL-STA10-UG-F 11-2325-LIC \$1,923.90 \$1,327.49 CARAHSOFT 11-2358-LIC SEL: HZ7-ADC-10-F \$4 526 50 31% \$3,123,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2359-LIC SEL: HZ7-ADC-100-I \$45,265,00 31% \$31 232 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2360-LIC SEL: HZ7-ADC-ENC-10-UG-F \$2,182.40 31% \$1,505.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2361-LIC SEL: HZ7-ADC-ENC-100-UG-F \$21.838.30 31% \$15,068.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2362-LIC SFI: HZ7-ADN-10-F \$2,832,50 31% \$1 954 43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADN-100-I 11-2363-LIC \$28,325,00 31% \$19.544.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2364-LIC SEL: HZ7-ADN-ENN-10-UG-F \$1,248,50 31% \$861.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2365-LIC SEL: HZ7-ADN-ENN-100-UG-E \$12 487 20 31% \$8 616 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-AVA-ENC10-UG-F 31% 11-2366-LIC \$5,299,80 \$3.656.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2367-LIC SEL: HZ7-AVA-ENC100-UG-\$52,998.00 \$36,568,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2368-LIC SEL: HZ7-AVA-ENN10-UG-F \$3,121.80 31% \$2,154.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2369-LIC SEL: HZ7-AVA-ENN100-LIG-E \$31 218 00 \$21 540 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2370-LIC SEL: HZ7-AVE-ENC10-UG-F \$4,924.70 \$3,398.04 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 11-2371-LIC SEL: HZ7-AVE-ENC100-UG-F \$49,247.00 31% \$33,980.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2372-LIC SEL: HZ7-AVE-ENN10-LIG-E \$2.867.70 31% \$1 978 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$28 677 00 SEL: HZ7-AVE-ENN100-UG-F \$19 787 13 CARAHSOFT 11-2373-I IC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: HZ7-AVS-ENC10-UG-F 31% \$4,170.71 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2374-LIC \$6,044.50 11-2375-LIC SEL: HZ7-AVS-ENC100-UG-F \$60,439.50 31% \$41,703,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2376-LIC SEL: HZ7-AVS-ENN10-LIG-E \$3 612 40 31% \$2 492 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2377-LIC SEL: HZ7-AVS-ENN100-UG-F \$36,118,50 31% \$24,921,77 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2378-LIC SEL: HZ7-EAD-STD10-LIG-E \$1 983 30 31% \$1 368 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2379-LIC SEL: HZ7-EAD-STD100-UG-F \$19.831.90 31% \$13 684 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ENC-10-F \$6.517.50 31% CARAHSOFT 11-2380-LIC \$4,497.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2381-LIC SEL: HZ7-ENC-100-F \$65,175.00 31% \$44,970.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2382-LIC SEL: HZ7-ENN-10-E \$3 965 50 31% 31% \$2 736 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ENN-100-F 11-2383-LIC \$39.655.00 \$27.361.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2384-LIC SEL: HZ7-ENN-ENC-10-UG-F \$2,803.90 \$1,934.69 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2385-LIC SEL: HZ7-ENN-ENC-100-UG-F \$28,042.30 31% \$19,349.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2386-LIC SEL: HZ7-ENTA-STDA10-UG-F \$1,131,90 \$781.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2387-LIC SEL: HZ7-ENTA-STDA100-UG-F \$11,330.00 31% \$7,817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2388-LIC SEL: HZ7-LXC-10-F \$1,699.50 \$1,172.66 \$0.00 \$0.00 CARAHSOFT 11-2389-LIC SEL: HZ7-LXC-100-E \$16,995,00 31% \$11 726 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-LXC-ENC-10-UG-F CARAHSOFT \$5,299.80 31% \$3,656.86 \$0.00 \$0.00 \$0.00 11-2390-LIC \$0.00 \$0.00 \$0.00 \$0.00 31% 11-2391-LIC SEL: HZ7-LXC-ENC-100-UG-\$52,998.00 \$36,568.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2392-LIC SEL: HZ7-MGP-ADC-10-LIG-E \$3 109 70 31% \$2 145 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2393-I IC SEL: HZ7-MGP-ADC-100-UG-F \$31,097,00 31% \$21,456,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2394-LIC SEL: HZ7-MGP-ADN-10-UG-F \$1,246.30 31% \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 SEL: HZ7-MGP-ADN-100-UG-F \$12,463.00 \$8,599.47 11-2395-LIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2396-LIC SEL: HZ7-MRG-ADC-10-UG-F \$3 109 70 31% \$2 145 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-MRG-ADC-100-UG-F 31% 11-2397-LIC \$31.097.00 \$21,456,93 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2398-LIC SEL: HZ7-MRG-ADN-10-UG-F \$1,246.30 31% \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2399-LIC SEL: HZ7-MRG-ADN-100-UG-F \$12 463 00 31% \$8 599 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ADC-10-UG-F 31% \$1,285,75 11-2400-LIC \$1.863.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2401-LIC SEL: HZ7-ST-ADC-100-UG-F \$18,634.00 31% \$12 857 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2402-LIC SEL: HZ7-ST-ADC-250-UG-F \$46,654.30 31% 31% \$32,191.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ADC-500-UG-F \$0.00 11-2403-LIC \$93,270,10 \$64,356,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2404-LIC SEL: HZ7-ST-ADN-1K-UG-F \$155,799.60 31% \$107,501.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2405-LIC SEL: HZ7-ST-ADN-20-UG-F \$3,116.30 31% \$2,150.25 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2406-LIC SEL: HZ7-ST-ADN-200-LIG-E \$31 157 50 31% \$21 498 68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ADN-500-UG-F 11-2407-LIC \$77,931.70 31% \$53,772.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 31% 11-2408-LIC SEL: HZ7-ST-ENC-10-UG-F \$4,052.40 \$2,796,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2409-LIC SEL: HZ7-ST-ENC-100-UG-F \$40,526.20 31% 31% \$27,963.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2410-I IC SEL: HZ7-ST-ENC-250-UG-F \$101 261 60 \$69 870 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2411-LIC SEL: HZ7-ST-ENC-500-UG-F \$202.662.90 31% \$139.837.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ENN-1K-UG-F \$280,430.70 31% \$193,497.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2412-LIC \$0.00 \$0.00 11-2413-LIC SEL: H77-ST-ENN-20-LIG-E \$5,602,30 31% \$3,865,59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2414-LIC SEL: HZ7-ST-ENN-200-UG-F \$56,040.60 31% \$38,668.01 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 SEL: HZ7-ST-ENN-500-UG-F \$96,772.50 \$0.00 CARAHSOFT 11-2415-LIC \$140,250.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2416-LIC SEL: HZ7-STD-10-E \$2.832.50 31% \$1 954 43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-STD-100-F \$28,325.00 31% \$19.544.25 \$0.00 11-2417-LIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2418-LIC SEL: HZ7-STD-A10-F \$2,150.50 31% \$1,483.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2419-LIC SEL: HZ7-STD-A100-F \$21,505.00 31% \$14.838.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2420-I IC SEL: HZ7-STDA-STD10-UG-F \$795.30 31% \$548.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2421-LIC SEL: HZ7-STDA-STD100-UG-F \$7,956.30 31% \$5,489.85 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2422-LIC SEL: HZ7-TAC-STA100-UG-F \$19,354.50 31% \$13,354.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2423-I IC SEL: HZ7-THIN-ST100-UG-E \$22,665,50 31% 31% \$15 639 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-TPRO-ST10-UG-F 11-2424-LIC \$2,379.30 \$1,641.72 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 11-2425-LIC SEL: HZ7-VAD-ADC-10-UG-F \$2,613,60 \$1.803.38 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2426-LIC SEL: HZ7-VAD-ADC-100-UG-F \$26,136.00 31% \$18,033.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2427-LIC SEL: HZ7-VAD-ENC-10-UG-F \$4.803.70 31% \$3,314,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$48,037.00 31% 11-2428-LIC SEL: HZ7-VAD-ENC-100-UG-\$33,145.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2429-LIC SEL: HZ7-VENT-ST10-UG-E \$1,133.00 31% \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2430-LIC SEL: HZ7-VENT-ST100-LIG-E \$11,330,00 31% \$7.817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-AD-D10-F 31% 11-2431-LIC \$1,127.50 \$777.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-AD-D100-F 31% \$7,779.75 \$0.00 \$0.00 11-2432-LIC \$11,275.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2433-LIC SEL: ST6-AD-EN-LIG-\$1.870.00 31% \$1 290 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2434-LIC SEL: ST6-AD-E \$4 526 50 31% \$3 123 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% \$0.00 11-2439-LIC SEL: ST6-EN-F \$6,220.50 \$4,292.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2440-LIC SEL: ST6-ST-AD-LIG-E \$1.874.40 31% \$1 293 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2441-LIC SEL: ST6-ST-EN-UG-E \$3 738 90 31% \$2 579 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2446-LIC SEL: VR-BCLADVC-F \$3,393,50 \$2.341.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$5,659.50 11-2447-LIC SEL: VR-BCLADVO-25-I 31% \$3,905.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2448-LIC SEL: VR-CODE2C-E \$6 215 00 31% \$4 288 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 11-2449-LIC SEL: VR-CODE20-F \$621.50 \$428.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2493-LIC SEL: HZ7-PA50-STA100-UG-\$14,173.50 \$9,779.72 CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F		\$14,190.00	К	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F		\$59,510.00	K	31%	\$41,061.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F		\$5,951.00	K	31%	\$4,106.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F		\$36,256.00	K	31%	\$25,016.64		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F		\$3,625.60	K	31%	\$2,501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F		\$12,466.30	K	31%	\$8,601.75		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-2505-LIC	SEL: HZ7-ADN-A10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2506-LIC	SEL: HZ7-ADN-A100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2507-LIC 11-2508-LIC	SEL: HZ7-A100-AERC-F SEL: HZ7-A10-AERC-F		\$33,935.00 \$3.393.50	K	31% 31%	\$23,415.15 \$2.341.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2508-LIC 11-2509-LIC	SEL: HZ7-A10-AERC-F SEL: HZ7-E100-AERC-F		\$3,393.50 \$48 125 00	K	31%	\$2,341.52 \$33.206.25	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	
5		SEL: HZ7-E100-AERC-F SEL: HZ7-E100-AERC-UG-F			K	31%	\$10.770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2510-LIC 11-2511-LIC	SEL: HZ7-E100-AERC-UG-F SEL: HZ7-E10-AERC-F		\$15,609.00 \$4.812.50	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	11-2511-LIC 11-2512-LIC	SEL: HZ7-E10-AERC-F SEL: HZ7-E10-AERC-UG-F		\$4,812.50 \$1,560.90	K	31%	\$3,320.63		\$0.00		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	11-2513-LIC	SEL: HZ7-E10-AERC-0G-F SEL: HZ7-ENN-A100-F		\$32,285,00	K K	31%	\$22 276 65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F		\$10.648.00	K	31%	\$7,347.12		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2515-LIC	SEL: HZ7-ENN-A10-F		\$3,228.50	K	31%	\$2,227.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F		\$1.064.80	K	31%	\$734.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-2535-LIC	SEL: VR-NI-ANXC-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -3Y		\$856.38	K	31%	\$590.90		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 3Yr		\$1,606,11	K	31%	\$1,108,22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 3Yr		\$731.95	K	31%	\$505.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 3Yr		\$1,817.88	ĸ	31%	\$1,254.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES -3Y		\$954.02	ĸ	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 3Yr		\$1.817.88	К	31%	\$1,254,34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 3Yr		\$815.40	K	31%	\$562.63		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES -3Y		\$10,174.20	K	31%	\$7,020.20		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 3Yr		\$8,695,90	K	31%	\$6,000.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 3Yr		\$7,904.52	K	31%	\$5,454.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -3Y		\$11,231,99	K	31%	\$7.750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 3Yr		\$9,599,99	K	31%	\$6,623,99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 3Yr		\$19,155,12	K	31%	\$13.217.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 3Yr		\$7,904.52	K	31%	\$5,454,12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -3Y		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 3Yr		\$9,599.99	K	31%	\$6,623.99		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - RES - 3Yr		\$19,155.12	K	31%	\$13,217.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES -3Y		\$3,386.99	K	31%	\$2,337.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 3Yr		\$2,894.86	K	31%	\$1,997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-COLO-1RU	SEL Colo - 1RU - RES - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-CX-100-SMF	SEL CrossConnect SingleModeFiber RES.3YR		\$32,568.67	K	31%	\$22,472.38		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 3YR		\$1,149,590.44	K	31%	\$793,217.40		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - RES - 3Yr		\$3,342.67	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,112.27		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - RES - 3Y		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	
5	11-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	11-3-IO-UNIT 11-3-PR-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 3 Yr SEL PrimeCCV - 100 IOPs - RES - 3 Yr		\$5,236.36 \$1.813.64	K	31% 31%	\$3,613.09 \$1,251.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-3-PR-IO-UNII 11-3-PS-DR	SEL PrimeCCV - 100 IOPs - RES - 3 Yr SEL PowerStore DRaaS 100VM/50TB - RES-3Y		\$1,813.64 \$1.490.413.64	K		\$1,251.41 \$1.028.385.41		\$0.00		\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-3-PS-DR 11-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/501B - RES-3Y SEL PowerStore DRaaS 100VM/25TB - RES-3Y		\$1,490,413.64 \$771.569.53	K V	31%	\$1,028,385.41 \$532,382,98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	11-3-PS-DR-OD	SEL 1 Add'l TB PowerStore DRaaS - RES-3Y		\$7,71,569.53	r\ V	31%	\$532,382.98 \$5.138.42	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	11-3-PS-DR-TB	SEL 1 Add I B Powerstore DRaaS - RES-3Y SEL 1 Add'I TB Unity DRaaS - RES - 3YR		\$7,446.98	r.	31%	\$5,138.42 \$2.306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-U-DR-1B 11-3-VMCHOST	SEL 1 Add1 1B Unity DRaas - RES - 3YR SEL VMC.Host.i3-16XL RES - 3YR		\$3,342.66	r\	31%	\$2,306.44 \$137.204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-3-VMCHOS1 11-3-VSR-DR-VM	SEL VMC.Host.i3-16xL RES - 3YR SEL 1 Add'I VSR VM DRaaS - RES - 3Yr		\$198,847.27	r\	31%	\$137,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11525	SEL: SWITCH,PoE,5PORT Gb,4PORT PoE		\$3,061.26	K	31%	\$2,112.27		\$0.00		\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -5Y		\$1,078.47	K K	31%	\$100.20	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-AI-SB	SEL 11B CCV Isilon SED Deep AWS RES -5Y SEL 1TB CCV Isilon SM Deep AWS RES 5Yr		\$1,078.47	k,	31%	\$1,440.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 5Yr		\$921.77	, k	31%	\$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -5Y		\$1,231,63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SM Deep GCP RES 5Yr		\$1,231.63	K	31%	\$1,669.77		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-GI-1B	SEL 1TB CCV Isilon Deep GCP - RES - 511 SEL 1TB CCV Isilon SED Deep Azr RES -5Y		\$1,052.66	, K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep AZI RES -51 SEL 1TB CCV Isilon SM Deep AZI RES 5Yr		\$1,231.63	K K	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-ZI-TB	SEL 11B CCV Isilon SM Deep AZr RES 5Yr SEL 1TB CCV Isilon Deep Azr - RES - 5Yr		\$2,419.96 \$1.052.68	k,	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep A27 - RES - 511 SEL 1TB CCV Isilon SED Flash AWS RES -5Y		\$1,052.00	K K	31%	\$8,680.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Ü	11-5-CC-FL-AI-SB 11-5-CC-FL-AI-TB	SEL 11B CCV Isilon SED Flash AWS RES -5Y SEL 1TB CCV Isilon Flash AWS - RES - 5Yr		\$12,580.15	r\ V	31%	\$7,419.06		\$0.00		\$0.00	\$0.00		\$0.00	
5		SEL 11B CCV Islion Flash AWS - RES - 5Yr SEL 1TB CCV Unity Flash AWS - RES - 5Yr		\$10,752.26	r\	31%	\$7,419.06		\$0.00		\$0.00	\$0.00		\$0.00	
5		SEL TID GGV UNIX FIRSTI AVVS - RES - STF			n.			\$0.00	\$0.00	\$0.00		\$0.00			FACTION
5 5	11-5-CC-FL-AU-TB														
5 5 5	11-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -5Y		\$14,239.42	K	31%	\$9,825.20				\$0.00			\$0.00	
5 5 5 5				\$14,239.42 \$12,170.45 \$26,643.57	K	31% 31% 31%	\$9,825.20 \$8,397.61 \$18,384.06	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00		\$0.00 \$0.00 \$0.00	FACTION

/EL 1	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

					NVP LEVEL 1		NVP MAINTENANCE A	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 5Yr		\$23,861.75	K	31%	\$16,464.61	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 5Yr		\$23,861.75	K	31%	\$16,464.61		\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 5Yr		\$10,324.70	K	31%	\$7,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	11-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -5Y		\$14,239.42	K	31% 31%	\$9,825.20 \$8,397.61	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00		\$0.00	FACTION
5	11-5-CC-FL-ZI-TB 11-5-CC-FL-ZP-TB	SEL 1TB CCV Isilon Flash Azr - RES - 5Yr SEL 1TB CCV PMAX Flash Azr - RES - 5Yr		\$12,170.45 \$26,643.57	K	31%	\$8,397.61			\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	11-5-CC-FL-ZU-TB	SEL 1TB CCV PIMAX Flash Azr - RES - 511 SEL 1TB CCV Unity Flash Azr - RES - 5Yr		\$20,043.57	, K	31%	\$8,275.72					\$0.00	\$0.00	\$0.00	
5	11-5-CC-PL-20-1B	SEL 1TB CCV Unity Flash AZI - RES - 511 SEL 1TB CCV Isilon SED Prime AWS RES -5Y		\$4.275.34	K	31%	\$0,275.72	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 5Yr		\$3,654,13	K	31%	\$2,521,35			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 5Yr		\$2,651.40	K	31%	\$1,829.47			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -5Y		\$4.887.99	K	31%	\$3,372,71	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 5Yr		\$4,177,77	K	31%	\$2.882.66			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 5Yr		\$2,999,12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 5Yr		\$2,651,40	K	31%	\$1.829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 5Yr		\$2,999.12	K	31%	\$2,069.39				\$0.00	\$0.00		\$0.00	
5	11-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	11-5-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 5 Yr		\$3,022.73	K	31%	\$2,085.68	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - SCL - 1Y		\$2,781.82	K	31%	\$1,919.46			\$0.00		\$0.00		\$0.00	FACTION
5	12-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - SCL - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL 1Yr		\$272.73	K	31%	\$188.18			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 1Yr		\$572.73	K	31%	\$395.18			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL 1Yr		\$409.09	K	31%	\$282.27	\$0.00			\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 1Yr		\$715.91	K	31%	\$493.98			\$0.00	\$0.00	\$0.00		\$0.00	
5	12-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 1Yr		\$340.91	K	31%	\$235.23		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - SCL - 1Yr		\$272.73	K	31%	\$188.18					\$0.00		\$0.00	
5	12-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL 1Yr		\$409.09	K	31%	\$282.27			\$0.00		\$0.00		\$0.00	
5	12-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 1Yr		\$715.91	K	31%	\$493.98	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 1Yr		\$340.91	K	31%	\$235.23	\$0.00				\$0.00		\$0.00	
5	12-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL 1Yr		\$4,254.55	K	31%	\$2,935.64		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 1Yr		\$3,545.45	K	31%	\$2,446.36			\$0.00		\$0.00		\$0.00	FACTION
5	12-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - SCL - 1Yr		\$3,272.73	K	31%	\$2,258.18			\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	
5	12-1-CC-FL-GI-SB 12-1-CC-FL-GI-TB	SEL 1TB CCV Isilon SED Flash GCP SCL 1Yr SEL 1TB CCV Isilon Flash GCP - SCL - 1Yr		\$5,318.18 \$4,431.82	K	31% 31%	\$3,669.54 \$3.057.96	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	12-1-CC-FL-GI-1B	SEL 11B CCV ISION Flash GCP - SCL - 1Yr SEL 1TB CCV PMAX Flash GCP - SCL - 1Yr			K										
5	12-1-CC-FL-GP-TB	SEL 1TB CCV Unity Flash GCP - SCL - 117		\$8,181.82 \$4,090.91	K	31% 31%	\$5,645.46 \$2,822.73			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	12-1-CC-FL-PM-TB	SEL 1TB CCV DINLY Flash GCP - SCL - 111 SEL 1TB CCV PMAX Flash AWS - SCL - 1Yr		\$6,818.18	, r	31%	\$4,704.54			\$0.00		\$0.00		\$0.00	FACTION
5	12-1-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - SCL - 1Yr		\$3,545.45	K K	31%	\$2,446.36				\$0.00	\$0.00		\$0.00	
5	12-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 1Yr		\$6,818.18	K	31%	\$4,704.54			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 1Yr		\$3,272,73	K	31%	\$2 258 18			\$0.00	\$0.00	\$0.00		\$0.00	
5	12-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL 1Yr		\$5,318.18	K	31%	\$3,669.54		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 1Yr		\$4,431.82	ĸ	31%	\$3,057.96			\$0.00		\$0.00		\$0.00	FACTION
5	12-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 1Yr		\$8 181 82	K	31%	\$5,645,46			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 1Yr		\$4.090.91	K	31%	\$2,822.73			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL 1Yr		\$1,309.09	K	31%	\$903.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 1Yr		\$1,090,91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - SCL - 1Yr		\$1,090.91	K	31%	\$752.73			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 1Yr		\$681.82	K	31%	\$470.46			\$0.00		\$0.00		\$0.00	FACTION
5	12-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL 1Yr		\$1,636.36	K	31%	\$1,129.09							\$0.00	
5	12-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-COLO-1RU	SEL Colo - 1RU - SCL - 1 Yr		\$3,272.73	K	31%	\$2,258.18			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.1YR		\$10,856.22	K	31%	\$7,490.79			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CX-SMF	SEL CrossConnect SingleModeFiber SCL1YR		\$4,581.82	K	31%	\$3,161.46			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 1YR		\$479,371.86	K	31%	\$330,766.58	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 1Yr		\$1,486.36	K	31%	\$1,025.59			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$869.20			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 1 Yr		\$1,745.45	K	31%	\$1,204.36				\$0.00	\$0.00		\$0.00	
5	12-1-GCP-CNCT 12-1-PM-BUNDLE	SEL 100MB ADD'L Connect - GCP - SCL - 1Y SEL PowerMX DRaaS 100VM/50TB - SCL - 1YR		\$3,054.55 \$682,909.09	K	31% 31%	\$2,107.64 \$471,207.27	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
E	12-1-PM-BUNDLE 12-1-PM-DRAAS-TB	SEL 1 Add'I TB PowerMax DRaaS - SCL - 1YR		\$11.781.82	K	31%	\$471,207.27 \$8 129 46			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PM-DRAAS-TB 12-1-PM-DRAAS-VM	SEL 1 Add'I VM PowerMax DRaaS - SCL - 1Y SEL 1 Add'I VM PowerMax DRaaS - SCL - 1Y		\$11,781.82 \$545.45	r\ V	31%	\$8,129.46 \$376.36					\$0.00		\$0.00	
5	12-1-PM-DRAAS-VM 12-1-PR-IO-UNIT	SEL 1 Add1 VM PowerMax DRaaS - SCL - 1Y SEL PrimeCCV - 100 IOPs - SCL - 1 Yr		\$545.45 \$604.55	r\ v	31%	\$376.36 \$417.14			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PK-IO-UNII 12-1-PS-DR	SEL PrimeCCV - 100 IOPs - SCL - 1 Yr SEL PowerStore DRaaS 100VM/50TB - SCL-1Y		\$619.629.55	k,	31%	\$417.14 \$427.544.39	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PS-DR 12-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/50TB - SCL-1Y SEL PowerStore DRaaS 100VM/25TB - SCL-1Y		\$335,434.29	, K	31%	\$427,544.39			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-1Y		\$3.312.45	ĸ	31%	\$2.285.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - SCL - 1YR		\$1,486.36	ĸ	31%	\$1.025.59	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VMCHOST	SEL VMC.Host.i3-16XL SCL - 1YR		\$104.216.36	K	31%	\$71,909.29			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VMONOO1	SEL 100Mbps Managed VPN - SCL - 1Yr		\$1.963.64	ĸ	31%	\$1,354.91	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VPN-1000BW	SEL 1000Mbps Managed VPN - SCL - 1Yr		\$5.890.91	к	31%	\$4.064.73			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VPN-500BW	SEL 500Mbps Managed VPN - SCL - 1Yr		\$3,927.27	K	31%	\$2,709.82			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VSR-DR-TB	SEL 1 Add'I TB VSR DRaaS - SCL - 1Yr		\$1,243.64	K	31%	\$858.11			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$869.20					\$0.00		\$0.00	
5	12-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL -3Y		\$856.38	K	31%	\$590.90			\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 3Yr		\$1,606.11	K	31%	\$1,108.22			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 3Yr		\$731.95	K	31%	\$505.05			\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
		SEL 1TB CCV Isilon SM Deep GCP SCL 3Yr		\$1.817.88		31%	\$1,254,34	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	FACTION

EL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE
DRY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROS

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	12-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 3Yr		\$815.40	К	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 3Yr		\$1,817.88	K	31%	\$1,254.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL -3Y		\$10,174.20	K	31%	\$7,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 3Yr		\$8,695.90	K	31%	\$6,000.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - SCL - 3Yr		\$7,904.52	K	31%	\$5,454.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL -3Y		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - SCL - 3Yr		\$9,599.99	K	31%	\$6,623.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - SCL - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 3Yr		\$7,904.52	K	31%	\$5,454,12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL -3Y		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 3Yr		\$9,599,99	K	31%	\$6,623.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 3Yr		\$19,155,12	K	31%	\$13,217.03				\$0.00	\$0.00		\$0.00	
5	12-3-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 3Yr		\$8,968.56	К	31%	\$6 188 31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL -3Y		\$3,386,99	K	31%	\$2,337.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 3Yr		\$2.894.86	K	31%	\$1,997.45		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 3Yr		\$2,147.19	K	31%	\$1,481.56			\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-GI-SB	SEL 1TB CCV billor SED Prime GCP SCL -3Y		\$3,777.56	K	31%	\$2,606.52		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-GI-SB			\$3,777.56	K K	31%	\$2,000.52		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL 1TB CCV Isilon Prime GCP - SCL - 3Yr			ĸ										
5	12-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 3Yr		\$2,147.19	K	31%	\$1,481.56		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL -3Y		\$3,777.56	K	31%	\$2,606.52		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 3Yr		\$3,228.68	K	31%	\$2,227.79				\$0.00	\$0.00		\$0.00	
5	12-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 3Yr		\$2,368.87	K	31%	\$1,634.52			\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-COLO-1RU	SEL Colo - 1RU - SCL - 3 Yr		\$9,818.18	K	31%	\$6,774.54		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 3YR		\$1,254,342.46	K	31%	\$865,496.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 3Yr		\$3.342.67	ĸ	31%	\$2,306.44		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - SCL - 3Yr		\$3,401.22	ĸ	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - SCL - 3Y		\$11,454.55	K	31%	\$7,903.64				\$0.00	\$0.00		\$0.00	
5	12-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 3 Yr		\$5,236,36	V	31%	\$3,613.09		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-PE-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 3 Yr		\$1,813.64	K K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					K										
5	12-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - SCL-3Y		\$1,590,768.18	K	31%	\$1,097,630.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - SCL-3Y		\$771,569.53	K	31%	\$532,382.98		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-3Y		\$7,446.98	K	31%	\$5,138.42		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-3-VMCHOST	SEL VMC.Host.i3-16XL SCL - 3YR		\$219,243.64	K	31%	\$151,278.11				\$0.00	\$0.00		\$0.00	
5	12-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - SCL - 3Yr		\$3,401.22	K	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL -5Y		\$1,078.47	K	31%	\$744.14		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 5Yr		\$2,087.78	K	31%	\$1,440.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 5Yr		\$921.77	K	31%	\$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL -5Y		\$1,231,63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 5Yr		\$2,419,96	K	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 5Yr		\$1,052,68	K	31%	\$726.35		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL -5Y		\$1,231.63	К	31%	\$849.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 5Yr		\$2 419 96	ĸ	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 5Yr		\$1,052.68	K	31%	\$726.35				\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL -5Y		\$12,580.15	V	31%	\$8.680.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-AI-SB			\$12,560.15	K	31%	\$6,000.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL 1TB CCV Isilon Flash AWS - SCL - 5Yr			K										
5	12-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - SCL - 5Yr		\$10,324.70	ĸ	31%	\$7,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL -5Y		\$14,239.42	K	31%	\$9,825.20		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - SCL - 5Yr		\$12,170.45	K	31%	\$8,397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - SCL - 5Yr		\$11,993.79	K	31%	\$8,275.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 5Yr		\$23,861.75	K	31%	\$16,464.61		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 5Yr		\$23,861.75	K	31%	\$16,464.61				\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 5Yr		\$10,324.70	K	31%	\$7,124.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL -5Y		\$14,239.42	K	31%	\$9,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 5Yr		\$12,170.45	K	31%	\$8,397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 5Yr		\$26,643.57	K	31%	\$18,384.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 5Yr		\$11,993.79	K	31%	\$8,275.72		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL -5Y		\$4,275.34	ĸ	31%	\$2,949.98	\$0.00			\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 5Yr		\$3,654.13	K	31%	\$2,521.35				\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 5Yr		\$2,651.40	k .	31%	\$1 829 47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-GI-SB	SEL 1TB CCV Unity Prime AVVS - SCL - SYT		\$4,887.99	K I	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP SCL - 5Yr		\$4,007.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	12-5-CC-PM-GI-1B 12-5-CC-PM-GU-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 5Yr SEL 1TB CCV Unity Prime GCP - SCL - 5Yr		\$4,177.77	r.	31%	\$2,882.66		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					K										
5	12-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 5Yr		\$2,651.40	K	31%	\$1,829.47		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 5Yr		\$4,177.77	K	31%	\$2,882.66		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 5Yr		\$2,999.12	K	31%	\$2,069.39		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 5 Yr		\$8,727.27	K	31%	\$6,021.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	12-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 5 Yr		\$3,022.73	K	31%	\$2,085.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - LON - 1 Yr		\$227.27	K	31%	\$156.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - LON - 1Y		\$3,338,18	ĸ	31%	\$2,303,34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - LON - 1Y		\$3,750.55	K	31%	\$2,587.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-BBLOC	SEL Big Bloc 250GB - LON - 1YR		\$29,454.55	ĸ	31%	\$20.323.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	14-1-BBLOC 14-1-CC-ASED	SEL BIG BIOC 250GB - LON - 1YK SEL 1TB SED Archive-I ON-1Yr		\$29,454.55 \$560.68	r.	31%	\$20,323.64	\$0.00		\$0.00	\$0.00			\$0.00	
5					r.				\$0.00			\$0.00			
5	14-1-CC-ASED-B	SEL SED Bundle Archive-LON-1Yr		\$324,850.44	K	31%	\$224,146.80		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-1Yr		\$1,010.09	K	31%	\$696.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-1Yr		\$211,100.30	K	31%	\$145,659.21				\$0.00	\$0.00		\$0.00	
		SEL 1TB ScaleOut Archive-LON-1Yr		\$471.84	K	31%	\$325.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASO 14-1-CC-ASO-B	SEL ScaleOut Auchive-LON-111 SEL ScaleOut Bundle Archive-LON-1Yr		\$285,640,34	- 1	31%	\$197.091.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14-1-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-LON 1Y		\$827.46	К	31%	\$570.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 1Y		\$186,917.76	K	31%	\$128,973.25		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-BE	SEL 1TB Block Elite-LON-1Yr		\$9,322.36	K	31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-BE-B 14-1-CC-BP	SEL Block Bundle Elite-LON-1Yr SEL 1TB Block Premier-LON-1Yr		\$302,995.64 \$3.597.38	K	31% 31%	\$209,066.99 \$2 482 19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	14-1-CC-BP-B	SEL 11B Block Premier-LON-1Yr SEL Block Bundle Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19 \$179,135.92		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-BS	SEL 1TB Block Standard-LON-1Yr		\$1,039.42	K	31%	\$717.20		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-BS-B	SEL Block Bundle Standard-LON-1Yr		\$205.069.09	K	31%	\$141,497.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-BT	SEL 1TB Block Turbo-LON-1Yr		\$24,455,15	K	31%	\$16.874.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-BT-B	SEL Block Bundle Turbo-LON-1Yr		\$2,902,506.35	K	31%	\$2,002,729.38		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON 1Yr		\$425.45	K	31%	\$293.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 1Yr		\$694.56	K	31%	\$479.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 1Yr		\$354.55	K	31%	\$244.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON 1Yr		\$425.45	K	31%	\$293.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 1Yr		\$868.19	K	31%	\$599.05	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 1Yr		\$443.18	K	31%	\$305.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-DP-VI-TB 14-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon Deep VMC - LON - 1Yr		\$354.55	K	31%	\$244.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-DP-ZI-SB 14-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SED Deep Azr LON 1Yr SEL 1TB CCV Isilon SM Deep Azr LON 1Yr		\$425.45 \$868.19	K	31% 31%	\$293.56 \$599.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	14-1-CC-DP-ZI-SW	SEL 1TB CCV Isilon SW Deep AZr LON 111 SEL 1TB CCV Isilon Deep AZr - LON - 1Yr		\$443.18	K K	31%	\$305.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ESED	SEL 1TB SED Elite-LON-1Yr		\$8,176.81	K	31%	\$5,642.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-ESED-B	SEL SED Bundle Elite-LON-1Yr		\$1,377,138.00	K	31%	\$950.225.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-ESO	SEL 1TB ScaleOut Elite-LON-1Yr		\$5,971.12	K	31%	\$4,120.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-1Yr		\$1,127,275.17	K	31%	\$777,819.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 1Y		\$11,243.78	K	31%	\$7,758.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 1Y		\$417,174.55	K	31%	\$287,850.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-1-CC-FE	SEL 1TB File Elite-LON-1Yr		\$9,322.36	K	31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FE-B	SEL File Bundle Elite-LON-1Yr		\$302,995.64	K	31%	\$209,066.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON 1Yr		\$5,530.91	K	31%	\$3,816.33		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 1Yr		\$4,609.09	K	31%	\$3,180.27		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-GI-SB 14-1-CC-FL-GI-TB	SEL 1TB CCV Isilon SED Flash GCP LON 1Yr SEL 1TB CCV Isilon Flash GCP - LON - 1Yr		\$6,637.09 \$5,761.36	K	31% 31%	\$4,579.59 \$3.975.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	14-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - LON - 111		\$5,761.36	K K	31%	\$7,339.09		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - LON - 1Yr		\$5 318 18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - LON - 1Yr		\$8,863,64	K	31%	\$6,115.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - LON - 1Yr		\$4,609.09	К	31%	\$3,180,27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - LON - 1Yr		\$8.863.64	K	31%	\$6,115,91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON 1Yr		\$6,637.09	K	31%	\$4,579.59		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 1Yr		\$5,761.36	K	31%	\$3,975.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - LON - 1Yr		\$10,636.36	K	31%	\$7,339.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-FP	SEL 1TB File Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-FP-B	SEL File Bundle Premier-LON-1Yr		\$259,617.27	K	31%	\$179,135.92		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-FS 14-1-CC-FS-B	SEL 1TB File Standard-LON-1Yr SEL File Bundle Standard-LON-1Yr		\$1,039.42 \$205,069.09	K	31%	\$717.20 \$141 497 67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	14-1-CC-PM-AI-SB	SEL TIB CCV Isilon SED Prime AWS LON 1Yr		\$205,069.09	K K	31%	\$141,497.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - LON - 1Yr		\$1,701.82	K	31%	\$978.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - LON - 1Yr		\$886.36	K	31%	\$611.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP LON 1Yr		\$2,042.18	K	31%	\$1,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 1Yr		\$1,772.73	K	31%	\$1,223.18		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 1Yr		\$1,107.95	K	31%	\$764.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 1Yr		\$1,418.18	K	31%	\$978.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 1Yr		\$886.36	K	31%	\$611.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr LON 1Yr		\$2,042.18	K	31%	\$1,409.10		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 1Yr		\$1,772.73	K	31%	\$1,223.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - LON - 1Yr		\$1,107.95	K	31%	\$764.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PSED	SEL 1TB SED Premier-LON-1Yr		\$2,236.78	K	31%	\$1,543.38		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PSED-B 14-1-CC-PSO	SEL SED Bundle Premier-LON-1Yr SEL 1TB ScaleOut Premier-LON-1Yr		\$538,510.15 \$1.821.77	K	31% 31%	\$371,572.00 \$1,257.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	14-1-CC-PSO-B	SEL 11B ScaleOut Premier-LON-1Yr SEL ScaleOut Bundle Premier-LON-1Yr		\$1,821.77 \$483.558.30	r\	31%	\$1,257.02 \$333.655.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-PSU-B	SEL 1TB SED Standard-LON-1Yr		\$1.937.13	K	31%	\$333,655.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	14-1-CC-SSED-B	SEL SED Bundle Standard-LON-1Yr		\$1,082,631,27	K	31%	\$747.015.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-SSO	SEL 1TB ScaleOut Standard-LON-1Yr		\$1,628.18	K	31%	\$1 123 44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-1Yr		\$946,197.82	K	31%	\$652,876.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-COLO-1RU	SEL Colo - 1RU - LON - 1 Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-1-CX-100-SMF	SEL CrossConnect SingleModeFiber LON.1YR		\$14,113.09	K	31%	\$9,738.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-CX-SMF	SEL CrossConnect SingleModeFiber LON.1YR		\$5,498.18	K	31%	\$3,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DD-69-B	SEL Ded DD 6900 Bundle - LON - 1yr		\$192,844.80	K	31%	\$133,062.91		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 1yr		\$154,278.98	K	31%	\$106,452.50		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-DD-94-B	SEL Ded DD 9400 Bundle - LON - 1yr		\$745,679.13	K	31%	\$514,518.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DD-94-S	SEL 96TB Ded DD 940 add-on 0 - LON - 1yr		\$295,707.93	K	31%	\$204,038.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DD-99-B 14-1-DD-99-S	SEL Ded DD 9900 Bundle - LON - 1yr		\$1,774,247.56	K	31% 31%	\$1,224,230.82 \$709.668.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	14-1-DD-99-S 14-1-DD-MT-B	SEL 384TB Ded DD 9900 add-on - LON - 1yr SEL Data Domain Base Bundle - LON - 1yr		\$1,028,505.60 \$186,419.78	K V	31%	\$709,668.86 \$128,629,65	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	14-1-DD-MT-B 14-1-DD-MT-S	SEL Data Domain Base Bundle - LON - 1yr SEL 1TB Data Domain Base - LON - 1yr		\$186,419.78	k,	31%	\$128,629.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DD-M1-S 14-1-DRAAS-GLD	SEL 11B Data Domain Base - LON - 1yr SEL Unity DRaaS 100VM/50TB - LON - 1YR		\$3,348.00	k,	31%	\$2,310.12 \$382.810.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DRAAS-SVC	SEL Unity DRaaS 100VM/S0TB - LON - TYR SEL Unity DRaaS 100VM/25TB - LON - TYR		\$102,681.82	K	31%	\$70.850.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1Yr		\$1.783.64	K	31%	\$1,230.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - LON - 1Yr		\$1,7331.55	ĸ	31%	\$918.77	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling LON 1Y		\$117,984.00	ĸ	31%	\$81,408.96		\$0.00		\$0.00	\$0.00		\$0.00	
5	14-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 1Y		\$324,456.00	K	31%	\$223,874.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	14-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 1 Yr		\$2,094.55	K	31%	\$1,445.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - LON - 1Y		\$3,665.45	K	31%	\$2,529.16		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	14-1-MCN-100G	SEL 100Gbps MultiCloud Network LON - 1Y		\$460.122.08		31%	\$317,484,24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP 14-1-MCN-10G SEL 10Gbps MultiCloud Network LON - 1Y \$60,106.41 \$41,473.42 \$0.00 FACTION 14-1-MCN-1G SEL 1Gbps MultiCloud Network LON - 1Yr \$6,156,82 31% \$4,248,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-MCN-2G SEL 2Gbps MultiCloud Network I ON - 1Yr \$12 313 64 31% \$8 496 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-MCN-40G SEL 40Gbps MultiCloud Network LON - 1Y 31% \$160,248.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$232,243.83 \$0.00 14-1-MCN-80G SEL 80Gbps MultiCloud Network LON-1Y \$460.122.08 31% \$317.484.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-NFT-UNIT SEL Net Unit - 10 Mbps - LON - 1 Yr \$327.27 31% \$225.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB LON 1Y \$589.91 31% \$407.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB LON 1Y \$663.82 31% \$458.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB LON 1Y \$295.09 31% \$203.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-1-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB LON 1Y \$331.91 \$229.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL PowerMX DRaaS 100VM/TB - LON - 1YR 31% \$0.00 14-1-PM-BUNDLE \$819,490,91 \$565,448,73 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PM-DRAAS-TB SEL 1 Add'I TB PowerMax DRaaS - LON - 1Y \$14,138.18 31% \$9,755.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-1-PM-DRAAS-VM SEL 1 Add'I VM PowerMay DRaaS . I ON . 1V \$654.55 \$451.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PR-IO-UNIT SEL PrimeCCV - 100 IOPs - LON - 1 Yr \$725.45 \$500.56 \$0.00 \$0.00 FACTION 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-PROC-UNIT SEL 1 Proc - 5GB + 1Ghz - LON - 1Y \$545.45 31% \$376.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-1-PS-DR SEL PowerStore DRaaS 100VM/50TR .. LON-1V \$642 600 00 31% \$443,394,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PS-DR-OD SEL PowerStore DRaaS 100VM/25TB - LON-1Y \$277 739 59 FACTION \$402 521 14 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-PS-DR-TE 31% \$0.00 \$0.00 SEL 1 Add'I TB PowerStore DRaaS - LON-1Y \$3,974.93 \$2,742.70 \$0.00 FACTION 14-1-ST-IO-LINIT SEL IO Unit - Bloc - 500 IOP - LON - 1Yr \$727.27 31% \$501.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-STOR-UNIT SEL Storage Unit - 1TB - LON - 1 Yr \$922.73 31% \$636.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-U-DR-TB SEL 1 Add'l TB Unity DRaaS - LON - 1YR \$1,492,36 31% \$1.029.73 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-VMCHOST SEL VMC.Host.i3-16XL. - LON - 1YR \$109,669,09 31% \$75,671,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VPN BW SEL 100Mbps Managed VPN - LON - 1Yr \$2,356,36 31% \$1 625 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VPN-1000BW SEL 1000Mbps Managed VPN - LON - 1Yr 31% \$7.069.09 \$4.877.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VPN-500BW SEL 500Mbps Managed VPN - LON - 1Yr \$4,712.73 31% \$3,251.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VSR-DR-VM SFI 1 Add'I VM VSR DRaaS - I ON - 1Yr \$1,331,55 31% \$918 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASED 31% SEL 1TB SED Archive-LON-3Yr \$1,429,72 \$986.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASED-B SEL SED Bundle Archive-LON-3YI \$828,368.62 \$571,574.35 FACTION 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-ASMSED SEL 1TB SED Archive (Small)-LON-3Yr \$2 575 74 31% \$1 777 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASMSED-B 31% \$371,430,97 SEL SED Bundle Archive (Small)-LON-3Yr \$538,305,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASO SEL 1TB ScaleOut Archive-LON-3Yr \$1,203.19 31% \$830.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-3-CC-ASO-B SEL ScaleOut Bundle Archive-LON-3Y \$728,382.86 \$502.584.17 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASSO SEL 1TB ScaleOut Archy (Small) I ON 3) \$2 110 03 31% \$1 455 92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASSO-B FACTION SEL ScaleOut Bundle Archy (Small)-LON 3Y \$476,640.29 31% \$328,881.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 14-3-CC-BE SEL 1TB Block Elite-LON-3Y \$23,771,78 \$16,402.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-RE-R SEL Block Bundle Elite-LON-3Y \$772 632 00 31% \$533,116,08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BP SEL 1TB Block Premier-I ON-3Yr \$9 174 11 31% \$6,330,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BP-B SEL Block Bundle Premier-LON-3Yr \$662,015.45 31% \$456,790.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 14-3-CC-BS SEL 1TB Block Standard-LON-3Y \$2,649.93 \$1,828.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BS-B SEL Block Bundle Standard-I ON-3Yr \$522,916,36 31% \$360,812,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-3-CC-BT SEL 1TB Block Turbo-LON-3Yr \$62,360,63 FACTION \$43,028,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-BT-E SEL Block Bundle Turbo-LON-3YI \$7,401,391.19 31% \$5,106,959.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-AI-SE SEL 1TB CCV Isilon SED Deep AWS LON -3Y \$1,066,71 31% \$736.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-AI-SM SEL 1TB CCV Isilon SM Deep AWS LON 3Yr 31% \$1,337,30 \$1,938,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-AI-TE SEL 1TB CCV Isilon Deep AWS - LON - 3Yr \$911.72 31% \$629.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-CC-DP-GI-SB SEL 1TB CCV Isilon SED Deep GCP LON -3Y \$1,193.65 31% 31% \$823.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-CC-DP-GI-SM SEL 1TB CCV Isilon SM Deep GCP LON 3Yr \$2,194,92 \$1.514.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-GI-TB SEL 1TB CCV Isilon Deep GCP - LON - 3Yr \$1,020.21 31% \$703.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-VI-SE SEL 1TB CCV Isilon SED Deep VMC LON -3Y \$1,066.71 31% \$736.03 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-VI-TE SEL 1TB CCV Isilon Deen VMC - LON - 3Yr \$911.72 31% \$629.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION 14-3-CC-DP-ZI-SE SEL 1TB CCV Isilon SED Deep Azr LON -3Y \$1,193.65 31% \$823.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 14-3-CC-DP-ZI-SN SEL 1TB CCV Isilon SM Deep Azr LON 3Y \$2,194,92 \$1.514.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-DP-ZI-TB SEL 1TB CCV Isilon Deep Azr - LON - 3Yr \$1,020.21 31% 31% \$703.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FSFD SEL 1TB SED Flite-LON-3Yr \$20,850,85 \$14 387 09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ESED-B SEL SED Bundle Elite-LON-3YI \$3.511.701.91 31% \$2,423,074,32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ESO SEL 1TB ScaleOut Elite-LON-3Y \$15,226.37 \$10,506.20 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-ESO-B SEL ScaleOut Bundle Elite-LON-3Yr \$2 874 551 69 31% \$1 983 440 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-3-CC-ESSO SEL 1TB ScaleOut Elite (Small)-LON 3Y \$28,672.04 \$19,783.71 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 14-3-CC-ESSO-B \$1,063,788.22 SEL ScaleOut Bundle Elite (Small)-LON 3Y 31% \$734,013.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FE SEL 1TR File Flite-LON-3Y \$23,771,78 31% 31% \$16 402 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FE-B \$772,632.00 \$533,116.08 \$0.00 SEL File Bundle Elite-LON-3Y \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-AI-SE SEL 1TB CCV Isilon SED Flash AWS LON -3Y \$12,632.16 31% \$8,716.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-AI-TB SEL 1TB CCV Isilon Flash AWS - LON - 3Yr \$10,796.72 31% \$7,449,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-CC-FL-AU-TE SEL 1TB CCV Unity Flash AWS - LON - 3Yr \$9 181 37 31% \$6,335,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-GI-SB SEL 1TB CCV Isilon SED Flash GCP LON -3Y \$14,007.28 31% \$9,665.02 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-FL-GI-TB SEL 1TB CCV Isilon Flash GCP - LON - 3Yr \$11,972.03 31% \$8,260,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-GP-TF SEL 1TB CCV PMAX Flash GCP - LON - 3YI \$22 347 25 31% 31% \$15 419 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-GU-TB SEL 1TB CCV Unity Flash GCP - LON - 3Yr \$10,564.63 \$7,289.59 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 14-3-CC-FL-PM-TE SEL 1TB CCV PMÁX Flash AWS - LON - 3YI \$20.041.82 \$13.828.86 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-VI-SE SEL 1TB CCV Isilon SED Flash VMC LON -3\ \$12,632.16 31% \$8 716 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-VI-TB SEL 1TB CCV Isilon Flash VMC - LON - 3Yr \$10,796,72 31% \$7,449,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-VM-TB 31% SEL 1TB CCV PMAX Flash VMC - LON - 3Y \$20.041.82 \$13,828,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-VU-TB SEL 1TB CCV Unity Flash VMC - LON - 3Yr 31% \$6,335,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$9,181.37 14-3-CC-FL-7I-SB SEL 1TR CCV Isilon SED Flash Azr LON -3Y \$14 007 28 31% \$9,665,02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-ZI-TB 31% SEL 1TB CCV Isilon Flash Azr - LON - 3Yr \$11,972.03 \$8,260.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% \$0.00 14-3-CC-FL-ZP-TE SEL 1TB CCV PMAX Flash Azr - LON - 3Y \$22,347.25 \$15,419.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FL-ZU-TB SEL 1TB CCV Unity Flash Azr - LON - 3Yr \$10 564 63 31% \$7 289 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FP SEL 1TB File Premier-I ON-3Yr \$9 174 11 31% \$6,330,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FP-B 31% \$456,790.66 \$0.00 SEL File Bundle Premier-LON-3YI \$662,015.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ES SEL 1TR File Standard ON 3Y \$2,649,93 31% \$1.828.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FS-B SEL File Bundle Standard-LON-3Y \$522 916 36 31% \$360 812 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PM-AI-SB SEL 1TB CCV Isilon SED Prime AWS LON -3Y 31% \$4,220,61 \$2.912.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PM-AI-TB SEL 1TB CCV Isilon Prime AWS - LON - 3Yr \$3,607.36 31% \$2,489.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PM-AU-TE SEL 1TB CCV Unity Prime AWS - LON - 3Yr \$2 413 20 31% \$1 665 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PM-GI-SB 31% SEL 1TB CCV Isilon SED Prime GCP LON -3\ \$4,728,35 \$3,262,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PM-GI-TB SEL 1TB CCV Isilon Prime GCP - LON - 3Yr \$2,788,52

NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH WTY UPG BASIC Model Sub EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUP

BAND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	Discount %	NVP LEVEL 1 NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	TO PS W/MC PREM LP	TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 3Yr		\$2,701.38	K	31%	\$1,863.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
5	14-3-CC-PM-VI-SB	SEL 1TB CCV Isilon SED Prime VMC LON -3Y		\$4,220.61	K	31%	\$2,912.22		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	
5	14-3-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 3Yr		\$3,607,36	K	31%	\$2,489.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
5	14-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 3Yr		\$2,413.20	K	31%	\$1,665.11		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr LON -3Y		\$4,728.35		31%	\$3,262.56			\$0.00		\$0.00		\$0.0	
5	14-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 3Yr		\$4,041.33	K	31%	\$2,788.52		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - LON - 3Yr		\$2,701.38	K	31%	\$1,863.95		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CC-PSED	SEL 1TB SED Premier-LON-3Yr		\$5,703.78	K	31%	\$3,935.61		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CC-PSED-B	SEL SED Bundle Premier-LON-3Yr		\$1,373,200.88	K	31%	\$947,508.61		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CC-PSO	SEL 1TB ScaleOut Premier-LON-3Yr		\$4,645.52	K	31%	\$3,205.41		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-3Yr		\$1,233,073.68	K	31%	\$850,820.84			\$0.00		\$0.00		\$0.00	
5	14-3-CC-SSED	SEL 1TB SED Standard-LON-3Yr		\$4,939.53	K	31%	\$3,408.28		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-CC-SSED-B 14-3-CC-SSO	SEL SED Bundle Standard-LON-3Yr		\$2,760,656.73	K	31% 31%	\$1,904,853.14 \$2,864.96		\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5	14-3-CC-SSO-B	SEL 1TB ScaleOut Standard-LON-3Yr SEL ScaleOut Bundle Standard-LON-3Yr		\$4,152.11 \$2,412,857.45	K	31%	\$2,864.96		\$0.00	\$0.00 \$0.00		\$0.00		\$0.0	
5	14-3-CC-55U-B	SEL Colo - 1RU - LON - 3 Yr		\$11,781.82	K	31%	\$1,004,071.04		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-CX-100-SMF	SEL CrossConnect SingleModeFiber LON.3YR		\$42,339.27	K	31%	\$29,214.10		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-DD-69-B	SEL Ded DD 6900 Bundle - LON - 3vr		\$491 773 09	K	31%	\$339 323 43		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 3yr		\$393,418.47	K	31%	\$271,458.74		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-DD-94-B	SEL Ded DD 9400 Bundle - LON - 3vr		\$1,901,491.20		31%	\$1,312,028.93			\$0.00		\$0.00		\$0.0	
5	14-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 3vr		\$754.036.36	K	31%	\$520,285,09		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-DD-99-B	SEL Ded DD 9900 Bundle - LON - 3yr		\$4,524,218.18	K	31%	\$3,121,710.54	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.0	0 FACTION
5	14-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 3vr		\$2,622,915.49	K	31%	\$1.809.811.69		\$0.00	\$0.00		\$0.00	\$0.00	\$0.0	
5	14-3-DD-MT-B	SEL Data Domain Base Bundle - LON - 3yr		\$475,372.80	K	31%	\$328,007.23		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-DD-MT-S	SEL 1TB Data Domain Base - LON - 3yr		\$8,537.89	K	31%	\$5,891.14		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
5	14-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - LON - 3YR		\$1,379,508.53	K	31%	\$951,860.89	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	0 FACTION
5	14-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - LON - 3YR		\$240,136.36	K	31%	\$165,694.09		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - LON - 3Yr		\$4,011.20	K	31%	\$2,767.73		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - LON - 3Yr		\$3,595.14	K	31%	\$2,480.65		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling LON 3Y		\$353,952.00		31%	\$244,226.88			\$0.00		\$0.00		\$0.0	
5	14-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 3Y		\$973,368.00		31%	\$671,623.92		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - LON - 3Y		\$13,745.45	K	31%	\$9,484.36		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 3 Yr		\$6,283.64	K	31%	\$4,335.71			\$0.00		\$0.00		\$0.0	
5	14-3-MCN-100G	SEL 100Gbps MultiCloud Network LON - 3Yr		\$1,380,366.23	K	31%	\$952,452.70		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-MCN-10G	SEL 10Gbps MultiCloud Network LON - 3Yr		\$180,319.24	K	31%	\$124,420.28		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-MCN-1G 14-3-MCN-2G	SEL 1Gbps MultiCloud Network LON - 3Yr SEL 2Gbps MultiCloud Network LON - 3Yr		\$18,470.45 \$36.940.91	K	31% 31%	\$12,744.61 \$25,489.23		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5	14-3-MCN-2G 14-3-MCN-40G				K	31%	\$25,489.23 \$480.744.73		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-MCN-40G	SEL 40Gbps MultiCloud Network LON - 3Yr SEL 80Gbps MultiCloud Network LON-3Y		\$696,731.49 \$1,380,366.23		31%	\$952 452 70		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-MCN-80G	SEL 1TB Object Multi Region >1PB LON 3Y		\$1,360,366.23	K	31%	\$952,452.70		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 3Y		\$1,991.45		31%	\$1,374.10		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 3Y		\$885.27	K	31%	\$610.84		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 3Y		\$995.73	K	31%	\$687.05		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - LON - 3 Yr		\$2,176.36	K	31%	\$1,501.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
5	14-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-3Y		\$1,652,868.18	K	31%	\$1,140,479.04		\$0.00	\$0.00		\$0.00		\$0.0	0 FACTION
5	14-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - LON-3Y		\$925,883.43	K	31%	\$638,859.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 FACTION
5	14-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-3Y		\$8,936.38	K	31%	\$6,166.10		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - LON - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 FACTION
5	14-3-VMCHOST	SEL VMC.Host.i3-16XL LON - 3YR		\$230,714.55	K	31%	\$159,193.04		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - LON - 3Yr		\$3,595.14	K	31%	\$2,480.65	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-ASED	SEL 1TB SED Archive-LON-5Yr		\$2,144.59	K	31%	\$1,479.77		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ASED-B	SEL SED Bundle Archive-LON-5Yr		\$1,242,552.93	K	31%	\$857,361.52		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-5Yr		\$3,863.61	K	31%	\$2,665.89		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-5Yr		\$807,458.63	K	31%	\$557,146.45		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ASO	SEL 1TB ScaleOut Archive-LON-5Yr		\$1,804.78		31%	\$1,245.30			\$0.00		\$0.00		\$0.0	
5	14-5-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-5Yr		\$1,092,574.29		31%	\$753,876.26		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-LON 5Y		\$3,165.05	K	31%	\$2,183.88		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-ASSO-B 14-5-CC-BE	SEL ScaleOut Bundle Archy (Small)-LON 5Y SEL 1TB Block Elite-LON-5Yr		\$714,960.44 \$35,658.00	K	31% 31%	\$493,322.70 \$24.604.02		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5	14-5-CC-BE 14-5-CC-BE-B	SEL 11B Block Elite-LON-5Yr SEL Block Bundle Elite-LON-5Yr		\$35,658.00	K	31%	\$24,604.02		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-BP	SEL 1TB Block Premier-LON-5Yr		\$13,760.18	K	31%	\$9,494.52			\$0.00		\$0.00		\$0.0	
5	14-5-CC-BP-B	SEL Block Bundle Premier-LON-5Yr		\$993.051.82	K	31%	\$685.205.76		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-BS	SEL 1TB Block Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-BS-B	SEL Block Bundle Standard-LON-5Yr		\$784,309.09	K	31%	\$541,173.27		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-BT	SEL 1TB Block Turbo-LON-5Yr		\$93,540.95	K	31%	\$64,543,26		\$0.00	\$0.00		\$0.00		\$0.0	0 FACTION
5	14-5-CC-BT-B	SEL Block Bundle Turbo-LON-5Yr		#######################################	K	31%	\$7,660,439.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
5	14-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON -5Y		\$1,355.43	K	31%	\$935.25		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 5Yr		\$2,522.23	K	31%	\$1,740.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 FACTION
5	14-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 5Yr		\$1,158.49	K	31%	\$799.36		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON -5Y		\$1,554.54	K	31%	\$1,072.63			\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 5Yr		\$2,925.07	K	31%	\$2,018.30		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 5Yr		\$1,328.67	K	31%	\$916.78	\$0.00	\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-DP-VI-SB	SEL 1TB CCV Isilon SED Deep VMC LON -5Y		\$1,355.43	K	31%	\$935.25		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 5Yr		\$1,158.49	K	31%	\$799.36		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON -5Y		\$1,554.54	K	31%	\$1,072.63		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 5Yr		\$2,925.07	K	31%	\$2,018.30		\$0.00	\$0.00		\$0.00		\$0.00	
5	14-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 5Yr		\$1,328.67	K	31%	\$916.78			\$0.00		\$0.00		\$0.00	
5	14-5-CC-ESED 14-5-CC-ESED-B	SEL 1TB SED Elite-LON-5Yr SEL SED Bundle Elite-LON-5Yr		\$31,276.28 \$5,267,552,86	K	31% 31%	\$21,580.63 \$3 634 611 47		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	
5	14-5-CC-ESED-B	SEL SED Bundle Elite-LON-5Yr SEL 1TB ScaleOut Elite-LON-5Yr		\$5,267,552.86		31%	\$3,634,611.47			\$0.00		\$0.00		\$0.0	
5	14-5-CC-ESO-B	SEL 11B ScaleOut Elite-LON-5Yr SEL ScaleOut Bundle Elite-LON-5Yr		\$4,311,827.54	K	31%	\$15,759.29		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-5Yr SEL 1TB ScaleOut Elite (Small)-LON 5Y		\$4,311,827.54 \$43,006.91	IV.	31%	\$2,975,161.00		\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-ESSO-B	SEL TTB ScaleOut Elite (Small)-LON 57 SEL ScaleOut Bundle Elite (Small)-LON 5Y		\$1,595,664.00	K	31%	\$1,101,008.16			\$0.00		\$0.00		\$0.0	
5	14-5-CC-FE	SEL 1TB File Elite-LON-5Yr		\$35.658.00	K	31%	\$24.604.02		\$0.00	\$0.00		\$0.00		\$0.0	
									\$0.00	\$0.00		\$0.00		\$0.0	
5	14-5-CC-FE-B	SEL File Bundle Elite-LON-5Yr		\$1,158,970.91	K	31%	\$799.689.93	\$0.00							0 FACTION

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP MNT LP PREM LP 14-5-CC-FL-AI-TB SEL 1TB CCV Isilon Flash AWS - LON - 5Yr \$13,469.99 \$9,294.29 FACTION 14-5-CC-FL-ALL-TR SEL 1TB CCV Unity Flash AWS - LON - 5Yr \$12,327,61 31% \$8,506,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-GI-SE SEL 1TB CCV Isilon SED Flash GCP LON -5Y \$17,916,94 31% \$12 362 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-GI-TE SEL 1TB CCV Isilon Flash GCP - LON - 5Yr \$15,313.63 31% \$10,566.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 14-5-CC-FL-GP-TE SEL 1TB CCV PMAX Flash GCP - LON - 5Yr \$31,650,84 31% \$21.839.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-GU-TE SEL 1TB CCV Unity Flash GCP - LON - 5Yr \$14 497 43 31% \$10 003 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-PM-TB SEL 1TB CCV PMAX Flash AWS - LON - 5Yr \$28,034,48 31% \$19.343.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-VI-SE SEL 1TB CCV Isilon SED Flash VMC LON -5Y \$15,759.89 31% \$10.874.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-VI-TB SEL 1TB CCV Isilon Flash VMC - LON - 5Yr \$13 469 99 31% \$9 294 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-CC-FL-VM-TE SEL 1TB CCV PMAX Flash VMC - LON - 5Yr \$28.034.48 \$19.343.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-VU-TE SEL 1TB CCV Unity Flash VMC - LON - 5Yr \$12,327,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-ZI-SB SEL 1TB CCV Isilon SED Flash Azr LON -5Y \$17,916.94 31% \$12,362.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-CC-FL-ZI-TB SEL 1TB CCV Isilon Flash Azr - LON - 5Yr \$15 313 63 \$10 566 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FL-ZP-TB SEL 1TB CCV PMAX Flash Azr - LON - 5Yr \$31,650.84 \$21,839.08 \$0.00 FACTION 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-5-CC-FL-ZU-TE SEL 1TB CCV Unity Flash Azr - LON - 5Yr \$14,497.43 31% \$10,003.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-5-CC-FP SEL 1TR File Premier-I ON-5Yr \$13,760,18 31% \$9.494.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FP-B \$685 205 76 FACTION SEL File Bundle Premier-LON-5Yr \$993 051 82 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL 1TB File Standard-LON-5Y 31% \$0.00 14-5-CC-FS \$3,974.73 \$2,742.56 \$0.00 FACTION 14-5-CC-FS-B SEL File Bundle Standard-LON-5YI \$784,309,09 31% \$541 173 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-AI-SB SEL 1TB CCV Isilon SED Prime AWS LON -5Y \$5 375 47 31% \$3 709 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-AI-TB SEL 1TB CCV Isilon Prime AWS - LON - 5Yr \$4,594.42 31% \$3,170,15 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-5-CC-PM-ALL-TR SEL 1TB CCV Unity Prime AWS - LON - 5Yr \$3.068.67 31% \$2,117,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-GI-SB SEL 1TB CCV Isilon SED Prime GCP LON -5\ \$6 171 92 31% \$4 258 62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-GI-TB SEL 1TB CCV Isilon Prime GCP - LON - 5Yr \$5,275,14 31% \$3,639,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-GU-TB SEL 1TB CCV Unity Prime GCP - LON - 5Y \$3,520,71 31% \$2,429,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-VI-SE SEL 1TB CCV Isilon SED Prime VMC LON -5Y \$5,375,47 31% \$3 709 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-VI-TB \$4,594,42 31% \$3,170,15 SEL 1TB CCV Isilon Prime VMC - LON - 5Yr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-VU-TB SEL 1TB CCV Unity Prime VMC - LON - 5Yr \$3,068.67 FACTION 31% \$2,117.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-5-CC-PM-ZI-SE SEL 1TB CCV Isilon SED Prime Azr LON -5Y \$6,171.92 31% \$4 258 62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-CC-PM-ZI-TB SEL 1TB CCV Isilon Prime Azr - LON - 5Yr \$5,275,14 \$3,639,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-PM-ZU-TB SEL 1TB CCV Unity Prime Azr - LON - 5Yr \$3,520.71 31% \$2,429.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-CC-PSED SEL 1TB SED Premier-LON-5Y \$8,555,67 \$0.00 \$0.00 FACTION 14-5-CC-PSED-R SEL SED Bundle Premier-I ON-5Y \$2,059,801,32 31% \$1 421 262 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION 14-5-CC-PSO SEL 1TB ScaleOut Premier-LON-5Y 31% \$4,808.11 \$0.00 \$6,968.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 14-5-CC-PSO-B SEL ScaleOut Bundle Premier-LON-5Yr \$1,849,610.52 \$1,276,231.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-SSED SEL 1TR SED Standard ON-5Yr \$7 409 45 31% \$5 112 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-SSED-B SEL SED Bundle Standard-LON-5Yr \$4 140 720 00 31% \$2 857 096 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$4,297.32 14-5-CC-SSO SEL 1TB ScaleOut Standard-LON-5Y 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$6,228,00 \$0.00 \$0.00 14-5-CC-SSO-B \$2,497,368.44 SEL ScaleOut Bundle Standard-LON-5Yr \$3,619,374.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-DD-69-B SEL Ded DD 6900 Bundle - LON - 5vr \$737 620 36 31% \$508 958 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-DD-69-S \$407.177.28 FACTION SEL 48TB Ded DD 6900 add-on - LON - 5v \$590.112.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-5-DD-94-B SEL Ded DD 9400 Bundle - LON - 5yr \$2,852,142.55 31% \$1,967,978.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-DD-94-S SEL 96TB Ded DD 9400 add-on - LON - 5y \$1 131 054 55 31% \$780 427 64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 14-5-DD-99-B SEL Ded DD 9900 Bundle - LON - 5vr \$6,786,327,27 \$4.682.565.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-DD-99-S SEL 384TB Ded DD 9900 add-on - LON - 5yr \$3,934,184.73 31% \$2 714 587 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 14-5-DD-MT-B SEL Data Domain Base Bundle - LON - 5yr \$713,035.64 31% 31% \$491,994.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-DD-MT-S SEL 1TB Data Domain Base - LON - 5vi \$12,806,18 \$8,836,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-ECS-REP SEL Add'I 400TB ECSOffsiteScaling LON 5Y \$589,920.00 31% \$407,044.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-ECS-REP-B SEL 1100TB ECS Offsite Base Bund LON 5Y \$1,622,280,00 31% \$1,119,373,20 \$0.00 \$0.00 FACTION 14-5-FL-IO-LINIT SEL FlashCCV = 500 IOPs = LON = 5 Yr \$10 472 73 31% \$7 226 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$2,300,610.39 \$1,587,421.17 FACTION 14-5-MCN-100G SEL 100Gbps MultiCloud Network LON - 5Yr 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 14-5-MCN-10G SEL 10Gbps MultiCloud Network LON - 5Y \$300.532.06 \$207.367.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-MCN-1G SEL 1Gbps MultiCloud Network LON - 5Yr \$30,784.09 \$21,241.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 31% 14-5-MCN-2G SEL 2Gbps MultiCloud Network LON - 5Yr \$61.568.18 \$42 482 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-MCN-40G SEL 40Gbps MultiCloud Network LON - 5Yr \$1,161,219,16 31% \$801,241.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-MCN-80G SEL 80Gbps MultiCloud Network LON-5Y \$2,300,610.39 31% \$1,587,421.17 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-5-OR I-MI T-1PR SEL 1TB Object Multi Region >1PB LON 5Y \$2 949 55 31% \$2 035 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB LON 5\ \$3,319.09 31% \$2,290.17 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 14-5-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB LON 5Y \$1,475.45 31% \$1,018.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB Object Single Region <1PB LON 5Y SEL PrimeCCV - 100 IOPs - LON - 5 Yr 14-5-OB I-SNG-1TB \$1,659,55 31% \$1 145 09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-PR-IO-UNIT \$3,627,27 31% \$2,502.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-AWS-CNCT SEL 100MB ADD'L Connect - AWS - FRT - 1Y \$3,477.27 31% \$2,399.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-AZR-CNCT SEL 100MB ADD'L CONNECT - AZR - FRT - 1Y \$3,906.82 31% \$2,695,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 15-1-CC-ASED SEL 1TB SED Archive-FRT-1Yr \$584.04 31% \$402.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-ASED-B SEL SED Bundle Archive-FRT-1Y \$338,385.87 31% \$233,486,25 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-1-CC-ASMSED SEL 1TB SED Archive (Small)-FRT-1Yr \$1.052.18 31% \$726.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-ASMSED-B SEL SED Bundle Archive (Small)-FRT-1Yr \$219,896.14 31% 31% \$151,728.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-ASO SEL 1TB ScaleOut Archive-FRT-1Yr \$491.50 \$339.14 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$297,542.02 31% 15-1-CC-ASO-B SEL ScaleOut Bundle Archive-FRT-1Y \$205.303.99 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-ASSO SEL 1TB ScaleOut Archy (Small)-FRT 1Y \$861.94 31% \$594 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-FRT 1Y \$194,706.00 31% \$134.347.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 15-1-CC-BE SEL 1TB Block Elite-FRT-1Y \$9,710,80 \$6,700.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-BE-B SEL Block Bundle Elite-FRT-1Yr \$315,620.45 31% \$217,778.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-RP SEL 1TR Block Premier-FRT-1Yr \$3 747 27 31% \$2 585 62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Block Bundle Premier-FRT-1Yr 31% 15-1-CC-BP-B \$270,434.66 \$186,599.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% \$0.00 15-1-CC-BS SEL 1TB Block Standard-FRT-1Y \$1,082.73 \$747.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-RS-R SEL Block Bundle Standard-ERT-1Yr \$213 613 64 31% \$147 393 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-BT SEL 1TB Block Turbo-ERT-1Yr \$25 474 11 31% \$17,577,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION

15-1-CC-BT-B

15-1-CC-DP-ALSB

15-1-CC-DP-GI-SE

15-1-CC-DP-ZI-SE

15-1-CC-FSFD-B

15-1-CC-ESO-B

15-1-CC-ESED

15-1-CC-ESO

SEL Block Bundle Turbo-FRT-1Y

SEL 1TB SED Elite-FRT-1Yr

SEL SED Bundle Flite-FRT-1Yr

SEL 1TB ScaleOut Elite-FRT-1Yr

SEL ScaleOut Bundle Elite-FRT-1Yr

SEL 1TB CCV Isilon SED Deep AWS FRT 1Yr

SEL 1TB CCV Isilon SED Deep GCP FRT 1Yr

SEL 1TB CCV Isilon SED Deep Azr FRT 1Yr

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	15-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$11,712.27	К	31%	\$8,081.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 1Y		\$434,556.82	K	31%	\$299,844.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FE	SEL 1TB File Elite-FRT-1Yr		\$9,710.80	K	31%	\$6,700.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-CC-FE-B 15-1-CC-FL-AI-SB	SEL File Bundle Elite-FRT-1Yr SEL 1TB CCV Isilon SED Flash AWS FRT 1Yr		\$315,620.45 \$6.381.82	K	31% 31%	\$217,778.11 \$4.403.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-CC-FL-AI-SB 15-1-CC-FL-AU-TB	SEL 1TB CCV Islion SED Flash AWS FRT 1Yr SEL 1TB CCV Unity Flash AWS - FRT - 1Yr		\$6,381.82	K	31%	\$4,403.46 \$3,387.27		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-GI-SB	SEL 1TB CCV Unity Plasti AW3 - PK1 - TT		\$7,977.27	K	31%	\$5,504.32		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - FRT - 1Yr		\$12.272.73	K	31%	\$8,468,18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - FRT - 1Yr		\$6,136,36	K	31%	\$4,234.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - FRT - 1Yr		\$10,227.27	K	31%	\$7,056.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - FRT - 1Yr		\$10,227.27	K	31%	\$7,056.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr FRT 1Yr		\$7,977.27	K	31%	\$5,504.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - FRT - 1Yr		\$12,272.73	K	31% 31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-CC-FL-ZU-TB 15-1-CC-FP	SEL 1TB CCV Unity Flash Azr - FRT - 1Yr SEL 1TB File Premier-FRT-1Yr		\$6,136.36 \$3,747.27	K	31%	\$4,234.09 \$2,585.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-CC-FP-B	SEL TIB File Pleffilet-FRT-TTI		\$270,434.66	, ,	31%	\$186,599.92		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-FS	SEL 1TB File Standard-FRT-1Yr		\$1,082.73	K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-CC-FS-B	SEL File Bundle Standard-FRT-1Yr		\$213,613.64	K	31%	\$147,393.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS FRT 1Yr		\$1,963,64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - FRT - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP FRT 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - FRT - 1Yr		\$1,278.41	K	31%	\$882.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - FRT - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr FRT 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-PM-ZU-TB 15-1-CC-PSED	SEL 1TB CCV Unity Prime Azr - FRT - 1Yr SEL 1TB SED Premier-FRT-1Yr		\$1,278.41 \$2,329.97	K	31% 31%	\$882.10 \$1,607,68	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-CC-PSED 15-1-CC-PSED-B	SEL 1TB SED Premier-FRT-1Yr SEL SED Bundle Premier-FRT-1Yr		\$2,329.97 \$560.948.07	K	31% 31%	\$1,607.68 \$387.054.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-CC-PSED-B 15-1-CC-PSO	SEL SED Bundle Premier-FRT-1Yr SEL 1TB ScaleOut Premier-FRT-1Yr		\$560,948.07 \$1,897.68	k K	31%	\$387,054.17 \$1,309.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	
5	15-1-CC-PSO-B	SEL ScaleOut Fremier-FRT-111 SEL ScaleOut Bundle Premier-FRT-1Yr		\$503,706.57	K	31%	\$347,557.53		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-SSED	SEL 1TB SED Standard-ERT-1Yr		\$2 017 84	K	31%	\$1 392 31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-SSED-B	SEL SED Bundle Standard-FRT-1Yr		\$1,127,740.91	K	31%	\$778,141.23		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CC-SSO	SEL 1TB ScaleOut Standard-FRT-1Yr		\$1,696.02	K	31%	\$1,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-1Yr		\$985,622.73	K	31%	\$680,079.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-COLO-1RU	SEL Colo - 1RU - FRT - 1 Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.1YR		\$15,198.71	K	31%	\$10,487.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-CX-SMF	SEL CrossConnect SingleModeFiber FRT1YR		\$5,727.27	K	31%	\$3,951.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 1yr		\$200,880.00	K	31%	\$138,607.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 1yr		\$160,707.27	K	31%	\$110,888.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-DD-94-B 15-1-DD-94-S	SEL Ded DD 9400 Bundle - FRT - 1yr SEL 96TB Ded DD 9400 add-on - FRT - 1yr		\$776,749.09 \$308,029.09	K K	31% 31%	\$535,956.87 \$212,540.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 1vr		\$1 848 174 55	K	31%	\$1 275 240 44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 1yr		\$1,071,360.00	K	31%	\$739,238.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DD-MT-B	SEL Data Domain Base Bundle - FRT - 1yr		\$194,187.27	K	31%	\$133,989.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-MT-S	SEL 1TB Data Domain Base - FRT - 1yr		\$3,487.50	K	31%	\$2,406.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - FRT - 1YR		\$577,914.26	K	31%	\$398,760.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - FRT - 1YR		\$106,960.23	K	31%	\$73,802.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - FRT - 1Yr		\$1,367.59	K	31%	\$943.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-ECS-REP 15-1-ECS-REP-B	SEL Add'l 400TB ECSOffsiteScaling FRT 1Y SEL 1100TB FCS Offsite Base Bund FRT 1Y		\$123,346.91 \$339,204.00	K	31% 31%	\$85,109.37 \$234.050.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-ECS-REP-B 15-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - FRT - 1 Yr		\$339,204.00	K K	31%	\$2,505.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - FRT - 1Y		\$3.818.18	K	31%	\$2,634.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-IO-UNIT	SEL IO Unit - 500 IOPs - FRT - 1 Yr		\$2 181 82	K	31%	\$1,505.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-IS-DP-FACTB	SEL 1TB Isilon Replication - FRT - 1Yr		\$2,045.45	K	31%	\$1,411.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 1Y		\$479,293.83	K	31%	\$330,712.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 1Y		\$62,610.85	K	31%	\$43,201.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 1Yr		\$6,413.35	K	31%	\$4,425.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 1Yr		\$12,826.70	K	31%	\$8,850.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 1Y		\$241,920.66	K	31%	\$166,925.26		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-MCN-80G 15-1-OBJ-MLT-1PB	SEL 80Gbps MultiCloud Network FRT-1Y SEL 1TB Object Multi Region >1PB FRT 1Y		\$479,293.83 \$616.64	K	31% 31%	\$330,712.74 \$425.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-OBJ-MLT-1PB 15-1-OBJ-MLT-1TB	SEL 11B Object Multi Region >1PB FRT 1Y SEL 1TB Object Multi Region <1PB FRT 1Y		\$616.64 \$694.09	r. V	31%	\$425.48 \$478.92	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-OBJ-MLT-11B	SEL 1TB Object Multi Region < 1PB FRT 1Y SEL 1TB Object Single Region > 1PB FRT 1Y		\$308.45	K	31%	\$212.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-OBJ-SNG-1FB	SEL 1TB Object Single Region <1PB FRT 1Y		\$346.91	K	31%	\$239.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - FRT - 1YR		\$853,636.36	K	31%	\$589,009.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - FRT - 1Yr		\$8,454.55	K	31%	\$5,833.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - FRT - 1Y		\$14,727.27	K	31%	\$10,161.82		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PM-DRAAS-VM	SEL 1 Add'l VM PowerMax DRaaS - FRT - 1Y		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - FRT - 1 Yr		\$755.68	K	31%	\$521.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-1Y		\$654,665.91	K	31%	\$451,719.48		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - FRT-1Y SEL 1 Add'l TB PowerStore DRaaS - FRT-1Y		\$419,292.86	K	31%	\$289,312.07	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-PS-DR-TB 15-1-U-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-1Y SEL 1 Add'l TB Unity DRaaS - FRT - 1YR		\$4,140.55 \$1,554.55	r. V	31% 31%	\$2,856.98 \$1,072.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	15-1-U-DR-1B 15-1-UNITY-DR-TB	SEL 1 Add'I TB Unity DRaaS - FRT - 1YR SEL 1 Add'I TB Unity DRaaS - FRT - 1Yr		\$1,554.55 \$1.857.95	k V	31%	\$1,072.64 \$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-1-UNITY-DR-VM	SEL 1 Add 11 B Unity DRaaS - FRT - 111		\$1,857.95	K	31%	\$1,261.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-VMCHOST	SEL VMC.Host.i316XLFRT - 1YR		\$1,307.39	K	31%	\$77.763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-VMC-HOST	SEL DRaaS VMC.Host.i3-16XL FRT - 1YR		\$106.337.05	ĸ	31%	\$73.372.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-1-VPN-1000BW	SEL 1000Mbps Managed VPN - FRT - 1Yr		\$7,363.64	K	31%	\$5,080.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	15-1-VPN-500BW	SEL 500Mbps Managed VPN - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VPN-BW	SEL 100Mbps Managed VPN - FRT - 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5		SEL 1 Add'I VM VSR DRaaS - FRT - 1Yr		\$1,367.59	K	31%	\$943.64		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5 5	15-1-VSR-DR-VM							00.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FAOTION
5 5 5 5	15-3-CC-ASED	SEL 1TB SED Archive-FRT-3Yr		\$1,489.30	K	31%	\$1,027.62								FACTION
5 5 5 5	15-3-CC-ASED 15-3-CC-ASED-B	SEL 1TB SED Archive-FRT-3Yr SEL SED Bundle Archive-FRT-3Yr		\$862,883.98	K	31%	\$595,389.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5 5 5 5 5	15-3-CC-ASED	SEL 1TB SED Archive-FRT-3Yr		\$1,489.30 \$862,883.98 \$2,683.06 \$560,735.16	K K								\$0.00		FACTION FACTION

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	15-3-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-3Yr		\$758,732.15	K	31%	\$523,525.18	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 3Y		\$2,197.95	K	31%	\$1,516.59		\$0.00		\$0.00			\$0.00	
5	15-3-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-FRT 3Y		\$496,500.31	K	31%	\$342,585.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	15-3-CC-BE	SEL 1TB Block Elite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97			\$0.00	\$0.00			\$0.00	FACTION
5	15-3-CC-BE-B	SEL Block Bundle Elite-FRT-3Yr		\$804,825.00	K	31%	\$555,329.25		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-BP	SEL 1TB Block Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,593.89			\$0.00		\$0.00		\$0.00	
5	15-3-CC-BP-B	SEL Block Bundle Premier-FRT-3Yr		\$689,599.43	K	31%	\$475,823.61							\$0.00	
5	15-3-CC-BS	SEL 1TB Block Standard-FRT-3Yr		\$2,760.34	K	31%	\$1,904.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-BS-B	SEL Block Bundle Standard-FRT-3Yr		\$544,704.55	K	31%	\$375,846.14		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-BT	SEL 1TB Block Turbo-FRT-3Yr		\$64,958.99	K	31%	\$44,821.70		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-CC-BT-B	SEL Block Bundle Turbo-FRT-3Yr		\$7,709,782.49	K	31%	\$5,319,749.92		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-ESED	SEL 1TB SED Elite-FRT-3Yr		\$21,719.64	K	31%	\$14,986.55		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-ESED-B	SEL SED Bundle Elite-FRT-3Yr		\$3,658,022.82	K	31%	\$2,524,035.75		\$0.00	\$0.00	\$0.00			\$0.00	
5	15-3-CC-ESO	SEL 1TB ScaleOut Elite-FRT-3Yr		\$15,860.80	K	31%	\$10,943.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-3Yr		\$2,994,324.68	K	31%	\$2,066,084.03							\$0.00	
5	15-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 3Y		\$29,866.70	K	31%	\$20,608.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 3Y		\$1,108,112.73	K	31%	\$764,597.78	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	15-3-CC-FE	SEL 1TB File Elite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-CC-FE-B	SEL File Bundle Elite-FRT-3Yr		\$804,825.00	K	31%	\$555,329.25		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-FP	SEL 1TB File Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,593.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-FP-B	SEL File Bundle Premier-FRT-3Yr		\$689,599.43	K	31%	\$475,823.61			\$0.00				\$0.00	FACTION
5	15-3-CC-FS	SEL 1TB File Standard-FRT-3Yr		\$2,760.34	K	31%	\$1,904.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-FS-B	SEL File Bundle Standard-FRT-3Yr		\$544,704.55	K	31%	\$375,846.14		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-PSED	SEL 1TB SED Premier-FRT-3Yr		\$5,941.43	K	31%	\$4,099.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-PSED-B	SEL SED Bundle Premier-FRT-3Yr		\$1,430,417.58	K	31%	\$986,988.13		\$0.00	\$0.00	\$0.00			\$0.00	
5	15-3-CC-PSO	SEL 1TB ScaleOut Premier-FRT-3Yr		\$4,839.08	K	31%	\$3,338.97	\$0.00			\$0.00	\$0.00		\$0.00	
5	15-3-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-3Yr		\$1,284,451.75	K	31%	\$886,271.71		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-3-CC-SSED	SEL 1TB SED Standard-FRT-3Yr		\$5,145.34	K	31%	\$3,550.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-SSED-B	SEL SED Bundle Standard-FRT-3Yr		\$2,875,684.09	K	31%	\$1,984,222.02	\$0.00	\$0.00					\$0.00	
5	15-3-CC-SSO	SEL 1TB ScaleOut Standard-FRT-3Yr		\$4,325.11	K	31%	\$2,984.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-3Yr		\$2,513,393.18	K	31%	\$1,734,241.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-COLO-1RU	SEL Colo - 1RU - FRT - 3 Yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.3YR		\$45,596.14	K	31%	\$31,461.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 3yr		\$512,263.64	K	31%	\$353,461.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 3yr		\$409,810.91	K	31%	\$282,769.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 3yr		\$1,980,720.00	K	31%	\$1,366,696.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 3yr		\$785,454,55	K	31%	\$541,963,64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 3vr		\$4,712,727,27	K	31%	\$3,251,781,82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 3yr		\$2,732,203,64	K	31%	\$1,885,220,51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-MT-B	SEL Data Domain Base Bundle - FRT - 3yr		\$495,180.00	K	31%	\$341,674.20	\$0.00		\$0.00				\$0.00	FACTION
5	15-3-DD-MT-S	SEL 1TB Data Domain Base - FRT - 3yr		\$8,893.64	К	31%	\$6,136.61							\$0.00	
5	15-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - FRT - 3YR		\$1 436 988 05	К	31%	\$991 521 75		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - FRT - 3YR		\$250.142.05	K	31%	\$172,598.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 3Yr		\$4,178.34	К	31%	\$2,883.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - FRT - 3Yr		\$3,692,50	К	31%	\$2,547.83			\$0.00				\$0.00	FACTION
5	15-3-FCS-REP	SEL Add'l 400TB ECSOffsiteScaling FRT 3Y		\$370,040.73	К	31%	\$255,328,10		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 3Y		\$1,017,612.00	K	31%	\$702,152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - FRT - 3Y		\$14,318,18	K	31%	\$9.879.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 3Yr		\$1,437,881,49	К	31%	\$992,138,23		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-3-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 3Yr		\$187 832 54	ĸ	31%	\$129 604 45		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 3Yr		\$19,240.06	к	31%	\$13,275.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 3Yr		\$38,480,11	K	31%	\$26,551,28	\$0.00			\$0.00			\$0.00	FACTION
5	15-3-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 3Yr		\$725,761.97	К	31%	\$500,775,76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-MCN-80G	SEL 80Gbps MultiCloud Network FRT-3Y		\$1 437 881 49	K	31%	\$992 138 23		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 3Y		\$1,849.91	к	31%	\$1,276.44	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	15-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 3Y		\$2,082.27	K	31%	\$1,436.77					\$0.00	\$0.00	\$0.00	
5	15-3-OBJ-NICT-11B	SEL 1TB Object Multi Region >1PB FRT 3Y		\$925.36	k	31%	\$638.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 3Y		\$1.040.73	K	31%	\$718.10		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-3Y		\$1,685,206.82	ĸ	31%	\$1,162,792.71		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/35TB - FRT-3Y		\$964.461.91	, k	31%	\$665,478.72		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-3Y		\$9.308.73	K	31%	\$6.423.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 3YR		\$3.342.66	K	31%	\$2,306,44	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-3-VMCHOST	SEL VMC.Host.i316XLFRT - 3YR		\$236.907.27	V	31%	\$163.466.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-VMCHO31	SEL 1 Add'I VSR VM DRaaS - FRT - 3Yr		\$3.692.50	K	31%	\$2.547.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-ASED	SEL TAGGEVSR VIVI DRABS - FRT - 311		\$3,092.50	, r	31%	\$2,547.63 \$1.541.42		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-ASED-B	SEL SED Bundle Archive-FRT-5Yr		\$1,294,325.97	K	31%	\$893,084.92							\$0.00	
5	15-5-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-5Yr		\$4,024.59	K	31%	\$2,776.97		\$0.00		\$0.00			\$0.00	
5	15-5-CC-ASMSED-B	SEL TTB SED Archive (Small)-FRT-511 SEL SED Bundle Archive (Small)-FRT-5Yr		\$841,102.74	K.	31%	\$580.360.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-ASMSED-B 15-5-CC-ASO	SEL SED Bundle Archive (Small)-FRT-5Yr SEL 1TB ScaleOut Archive-FRT-5Yr		\$841,102.74 \$1.879.98	r\	31%	\$580,360.89		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5					r.										
5	15-5-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-5Yr		\$1,138,098.22	ĸ	31%	\$785,287.77							\$0.00	
5	15-5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 5Y		\$3,296.92	K	31%	\$2,274.87		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-FRT 5Y		\$744,750.46	K	31%	\$513,877.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BE	SEL 1TB Block Elite-FRT-5Yr		\$37,143.75	K	31%	\$25,629.19		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	15-5-CC-BE-B	SEL Block Bundle Elite-FRT-5Yr		\$1,207,261.36	K	31%	\$833,010.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BP	SEL 1TB Block Premier-FRT-5Yr		\$14,333.52	K	31%	\$9,890.13		\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BP-B	SEL Block Bundle Premier-FRT-5Yr		\$1,034,428.98	K	31%	\$713,756.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-5-CC-BS	SEL 1TB Block Standard-FRT-5Yr		\$4,140.34	K	31%	\$2,856.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BS-B	SEL Block Bundle Standard-FRT-5Yr		\$816,988.64	K	31%	\$563,722.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BT	SEL 1TB Block Turbo-FRT-5Yr		\$97,438.49	K	31%	\$67,232.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-BT-B	SEL Block Bundle Turbo-FRT-5Yr		***************************************	K	31%	\$7,979,624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-5-CC-ESED	SEL 1TB SED Elite-FRT-5Yr		\$32,579.46	K	31%	\$22,479.83							\$0.00	
5	15-5-CC-ESED-B	SEL SED Bundle Elite-FRT-5Yr		\$5,487,034.23	K	31%	\$3,786,053.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESO	SEL 1TB ScaleOut Elite-FRT-5Yr		\$23,791.20	K	31%	\$16,415.93		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	15-5-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-5Yr		\$4,491,487.02	K	31%	\$3,099,126.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 5Y		\$44,798.86	K	31%	\$30,911.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
		SEL ScaleOut Bundle Elite (Small)-FRT 5Y		\$1.662.150.00	1/	31%	\$1.146.883.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP MNT LP PREM LP 15-5-CC-FE SEL 1TB File Elite-FRT-5YI \$37,143.75 \$25,629.19 FACTION 15-5-CC-FF-B SEL File Bundle Elite-FRT-5Yr \$1,207,261,36 31% \$833,010,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FP SEL 1TB File Premier-FRT-5Y \$14 333 52 31% \$9 890 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FP-B SEL File Bundle Premier-FRT-5Y \$1,034,428.98 31% \$713,756.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 15-5-CC-FS SEL 1TB File Standard-FRT-5Yr \$4,140,34 31% \$2.856.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FS-B SEL File Bundle Standard-FRT-5Y \$816 988 64 31% \$563 722 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSED SEL 1TB SED Premier-FRT-5Yr \$8,912,15 31% \$6,149,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSED-B SEL SED Bundle Premier-FRT-5Y \$2,145,626.37 31% \$1,480,482.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSO SEL 1TB ScaleOut Premier-FRT-5Y \$7,258.62 31% \$5,008,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSO-B 31% \$1,329,407,56 SEL ScaleOut Bundle Premier-FRT-5Y \$1.926.677.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 15-5-CC-SSEE SEL 1TB SED Standard-FRT-5Y \$7,718,18 \$5,325,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-SSED-B SEL SED Bundle Standard-FRT-5Yr \$4,313,250.00 31% \$2,976,142.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 15-5-CC-SSO SEL 1TR ScaleOut Standard-FRT-5Y \$6 487 50 \$4 476 38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-SSO-B SEL ScaleOut Bundle Standard-FRT-5Y \$3,770,181.82 \$2,601,425.46 \$0.00 FACTION 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-5-DD-69-B SEL Ded DD 6900 Bundle - FRT - 5yr \$768,354.55 31% \$530,164.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-69-S SEL 48TB Ded DD 6900 add-on - FRT - 5v \$614 700 00 31% \$424 143 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-94-B SEL Ded DD 9400 Bundle - FRT - 5vr \$2 970 981 82 FACTION 31% \$2 049 977 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL 96TB Ded DD 9400 add-on - FRT - 5yr 31% \$812,945.46 \$0.00 15-5-DD-94-9 \$1,178,181.82 \$0.00 FACTION 15-5-DD-99-B SEL Ded DD 9900 Bundle - FRT - 5vr \$7,069,090,91 31% \$4,877,672,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-99-S SEL 384TB Ded DD 9900 add-on - FRT - 5vr \$4 098 109 09 31% \$2 827 695 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-MT-B SEL Data Domain Base Bundle - FRT - 5vr \$742,745,45 31% \$512,494.36 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFI 1TB Data Domain Base - FRT - 5y 15-5-DD-MT-S \$13 339 77 31% \$9 204 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Add't 400TB ECSOffsiteScaling ERT 5Y 15-5-FCS-RFF \$616 734 55 31% \$425,546,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-ECS-REP-B 31% \$1,170,253,80 SEL 1100TB ECS Offsite Base Bund FRT 5Y \$1,696,020,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-100G SEL 100Gbps MultiCloud Network FRT - 5Yr \$2,396,469,16 31% \$1,653,563,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-10G SEL 10Gbps MultiCloud Network FRT - 5Yr \$313 054 23 31% \$216 007 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-1G 31% SEL 1Gbps MultiCloud Network FRT - 5Yr \$32,066,76 \$22,126,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-2G SEL 2Gbps MultiCloud Network FRT - 5Yr \$64,133.52 \$44,252.13 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 15-5-MCN-40G SEL 40Gbps MultiCloud Network FRT - 5Yr \$1,209,603.29 31% \$834 626 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 15-5-MCN-80G SEL 80Gbps MultiCloud Network FRT-5Y \$2,396,469,16 \$1.653.563.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB FRT 5Y \$3,083.18 31% \$2,127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 15-5-OBJ-MLT-1TE SEL 1TB Object Multi Region <1PB FRT 5\ \$3,470,45 \$2,394,61 \$0.00 \$0.00 FACTION 15-5-OB I-SNG-1PB SEL 1TB Object Single Region >1PB FRT 5Y \$1 542 27 31% \$1.064.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-OBJ-SNG-1TB \$1,734.55 FACTION SEL 1TB Object Single Region <1PB FRT 5Y 31% \$1,196.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 16G-ER-BR2 SEL-SFP+,16/8/4GFC,1550nm,SM,40km,13dB \$4,858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D210-BR2 SEL-SFP+.16/8/4Gbps.FC.D9210.13dB.40km \$4 858 46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D220-BR2 SEL-SEP+ 16/8/4Gbps EC D9220 13dB 40km \$4 858 46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km 16G-ER-D230-BR2 \$4,858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 \$4,858.46 SMARTOPTICS 16G-ER-D240-BR SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 16G-FR-D250-BR2 SEL-SEP+ 16/8/4Gbps EC D9250 13dB 40km \$4 858 46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 31% 16G-ER-D260-BR2 SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km \$4.858.46 \$3,352,34 SMARTOPTICS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 16G-ER-D270-BR SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km \$4,858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D280-BR2 SEL-SEP+ 16/8/4Gbps EC D9280 13dB 40km \$4 858 46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D290-BR2 31% SEL-SFP+.16/8/4Gbps.FC.D9290.13dB.40km \$4.858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D300-BR2 SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 31% \$0.00 16G-ER-D310-BR SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km \$4.858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 31% 16G-ER-D320-BR2 SEL-SFP+.16/8/4Gbps.FC.D9320.13dB.40km \$4.858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D330-BR2 SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km \$4,858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D340-BR SEL-SFP+.16/8/4Gbps.FC.D9340.13dB.40km \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D350-BR2 SEL-SEP+ 16/8/4Ghps EC D9350 13dB 40km \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km SMARTOPTICS 16G-ER-D360-BR2 \$4,858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL 1TB SED Archive-USA-1Yr \$467.23 \$322.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-CC-ASED-B SEL SED Bundle Archive-USA-1Yr \$270,708.70 31% 31% \$186,789.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ASMSED SEL 1TB SED Archive (Small)-USA-1Yr \$841.74 \$580.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 1-CC-ASMSED-B SEL SED Bundle Archive (Small)-USA-1Yr \$175,916.91 31% \$121.382.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB ScaleOut Archive-USA-1Yr \$0.00 FACTION 1-CC-ASO \$393.20 31% \$271.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-CC-ASO-B SEL ScaleOut Bundle Archive-LISA-1V \$238 033 62 31% \$164 243 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 1-CC-ASSO SEL 1TB ScaleOut Archy (Small)-USA 1\ \$689.55 \$475.79 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 1-CC-ASSO-B \$155,764.80 \$107,477.71 SEL ScaleOut Bundle Archy (Small)-USA 1Y 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-RE SEL 1TB Block Elite-USA-1Yr \$7,768,64 31% \$5,360,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% \$174,222.49 1-CC-BE-B SEL Block Bundle Elite-USA-1Y \$252,496,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BP SEL 1TB Block Premier-USA-1Y \$2,997.82 31% \$2,068.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-RP-R SEL Block Bundle Premier-USA-1Yr \$216,347.73 31% \$149,279.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 1-CC-BS SEL 1TB Block Standard-USA-1Y \$866.18 31% \$597.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BS-B SEL Block Bundle Standard-USA-1Yr \$170,890.91 31% \$117,914.73 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-CC-BT SEL 1TB Block Turbo-USA-1Y \$20,379.29 31% \$14,061.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BT-B SEL Block Bundle Turbo-USA-1Y \$2,418,755.29 31% 31% \$1,668,941.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB SED Elite-USA-1Yr \$6,814.00 \$4,701.66 FACTION 1-CC-ESED \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,147,615.00 31% 1-CC-ESED-B SEL SED Bundle Elite-USA-1Y \$791.854.35 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-FSO SEL 1TB ScaleOut Elite-USA-1Yr \$4,975.94 31% \$3,433.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ESO-B SEL ScaleOut Bundle Elite-USA-1Yr \$939.395.98 31% \$648.183.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 1-CC-ESSO SEL 1TB ScaleOut Elite (Small)-USA 11 \$9,369,82 \$6,465,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 1-CC-ESSO-B \$347,645.45 31% \$239,875.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL ScaleOut Bundle Elite (Small)-USA 1Y \$0.00 1-CC-FF SEL 1TB File Flite-LISA-1Yr \$7 768 64 31% \$5,360,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL File Bundle Elite-USA-1Yr 31% 1-CC-FE-B \$252,496.36 \$174,222.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 31% \$0.00 SEL 1TB File Premier-USA-1Y \$2,997.82 \$2,068.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-FP-B SEL File Bundle Premier-USA-1Yr \$216.347.73 31% \$149,279,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-FS SEL 1TB File Standard-USA-1Yr \$866.18 31% \$597.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$170,890.91 31% \$117,914.73 \$0.00 SEL File Bundle Standard-USA-1Yı \$0.00 \$0.00 \$0.00 \$0.00 1-CC-PSED SEL 1TB SED Premier-USA-1Yr \$1.863.98 31% \$1 286 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION

1-CC-PSFD-B

1-CC-PSO

1-CC-PSO-B

1-CC-SSED-B

1-CC-SSED

1-CC-SSO

SEL SED Bundle Premier-USA-1Yr

SEL 1TB SED Standard-USA-1Yr

SEL SED Bundle Standard-USA-1Yr

SEL 1TB ScaleOut Standard-USA-1Y

SEL 1TB ScaleOut Premier-USA-1Y

SEL ScaleOut Bundle Premier-USA-1Yr

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\$1,518,14

EVEL 1 NVP MAINTENANCE AND WARRANTY LIPGRADE PRIC

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	1-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-1Yr		\$788,498.18	К	31%	\$544,063.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CREDIT-UNIT	SEL Faction Credit Unit		\$272.73	K	31%	\$188.18		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1-DD-69-B	SEL Ded DD 6900 Bundle - USA - 1yr		\$160,704.00	K	31%	\$110,885.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 1yr		\$128,565.82	K	31%	\$88,710.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-DD-94-B	SEL Ded DD 9400 Bundle - USA - 1yr		\$621,399.27	K	31%	\$428,765.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 1yr		\$246,423.27	K	31%	\$170,032.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-DD-99-B	SEL Ded DD 9900 Bundle - USA - 1yr		\$1,478,539.64	K	31%	\$1,020,192.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-DD-99-S 1-DD-MT-B	SEL 384TB Ded DD 9900 add-on - USA - 1yr		\$857,088.00	K	31% 31%	\$591,390.72		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-DD-MT-S	SEL Data Domain Base Bundle - USA - 1yr SEL 1TB Data Domain Base - USA - 1yr		\$155,349.82 \$2,790.00	K	31%	\$107,191.38 \$1.925.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	1-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling USA 1Y		\$2,790.00	K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 1Y		\$294.960.00	K	31%	\$203.522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-MCN-100G	SEL 100Gbps MultiCloud Network USA - 1Y		\$383,435.06	K	31%	\$264,570,19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-MCN-10G	SEL 10Gbps MultiCloud Network USA - 1Y		\$50,088,68	K	31%	\$34,561.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1-MCN-1G	SEL 1Gbps MultiCloud Network USA - 1Yr		\$5,130.68	K	31%	\$3,540.17		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-2G	SEL 2Gbps MultiCloud Network USA - 1Yr		\$10,261.36	K	31%	\$7,080.34		\$0.00			\$0.00		\$0.00	
5	1-MCN-40G	SEL 40Gbps MultiCloud Network USA - 1Y		\$193,536.53	K	31%	\$133,540.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-5G	SEL 5Gbps MultiCloud Network USA - 1Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-MCN-80G	SEL 80Gbps MultiCloud Network USA-1Y		\$383,435.06	K	31%	\$264,570.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 1Y		\$536.18	K	31%	\$369.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 1Y		\$603.55	K	31%	\$416.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 1Y		\$268.09	K	31%	\$184.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 1Y		\$301.64	K	31%	\$208.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	1YR-ENTGOV-BUNDL	SEL Primary Data Governance POC for ENT		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM		\$15,384.62	K	31%	\$10,615.39		\$0.00			\$0.00		\$0.00	
5	1YR-MMGOV-BUNDLE	SEL Primary Data Governance POC for MM		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200025	SEL-SW Virt LDX-E1000V-10TB-VW		\$31,538.46	K	31% 31%	\$21,761.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200025-SM 200-200069	SEL AS LDXE-1000V-10TB-VW SSM SEL-SW LG CInt FCS FCS-FCI1-4		\$1,466.15 \$65.384.62	K	31%	\$1,011.64 \$45,115.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5					K		\$45,115.39 \$29.337.74					\$0.00			
5	200-200070 200-200072	SEL-SW LG CInt iSCSI ISC-10GC1-4 SEL-SW LG CInt SMB2 SMB-10GC2-4		\$42,518.46 \$42,518.46	K	31% 31%	\$29,337.74 \$29.337.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	200-200072	SEL-SW LG CInt SMB2 SMB-10GC2-4 SEL-SW LG CInt SMB3 SMB-10GC3-4		\$42,518.46 \$42,518.46	K	31%	\$29,337.74 \$29.337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	
5	200-200075	SEL-SW LG Clrit SMB3 SMB-10GC3-4 SEL-SW LG Clrit NFSv3 NFS-10GC3-4		\$42,518.46	N.	31%	\$29,337.74		\$0.00			\$0.00		\$0.00	
E	200-200075	SEL-SW LG Clift NFSv4NES-10GC3-4		\$42,518.46	K K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200077	SEL-SW LG CIRTNESVANES-10GC4-4 SEL-SW LG CIRTNESVANES-10GC41-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200077	SEL-SW LG CINI HTTP HCS-10GC1-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200079	SEL-SW LG CInt HTPS HCSS-10GC1-4		\$12.144.62	K	31%	\$8,379,79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200080	SEL-SW LG Cint Swt OSSWT-10GC1-4		\$12,144,62	K	31%	\$8,379,79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200084	SEL-SW LG Clnt Kerb KER-10GC1-4		\$12,144.62	K	31%	\$8,379.79		\$0.00			\$0.00		\$0.00	
5	200-200089	SEL-SW LG CInt IPv6 IPV6-10GC1-4		\$97,200.00	K	31%	\$67,068.00		\$0.00			\$0.00		\$0.00	
5	200-200090	SEL-SW LG CInt FCS FCS-FCI1-8		\$108,923.08	K	31%	\$75,156,93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200091	SEL-SW LG Clnt iSCSI ISC-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200093	SEL-SW LG Clnt SMB2 SMB-10GC2-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200094	SEL-SW LG CInt SMB3 SMB-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200096	SEL-SW LG Clnt NFSv3 NFS-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200097	SEL-SW LG Cint NFSv4 NFS-10GC4-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG CIntNFS41 NFS-10GC41-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200099	SEL-SW LG Cint HTTP HCS-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200100	SEL-SW LG Clnt HTPS HCSS-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200101	SEL-SW LG Clnt Swt OSSWT-10GC1-8		\$20,253.85	K	31%	\$13,975.16		\$0.00			\$0.00		\$0.00	
5	200-200105	SEL-SW LG Clnt Kerb KER-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200110	SEL-SW LG Cint IPv6 IPV6-10GC1-8		\$162,000.00	K	31%	\$111,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200111	SEL-SW LDX-E Mgmt 2P LDXE-APP02		\$43,538.46	K	31%	\$30,041.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200112	SEL-SW LDX-E Mgmt 4P LDXE-APP04		\$65,384.62 \$108.923.08	K	31%	\$45,115.39	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00	
5	200-200113	SEL-SW LDX-E Mgmt 8P LDXE-APP08			K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	200-200305 200-200398	SEL-HW LDX LoadGenA LDX-6204-32G SEL-SW LG Cint FCS FCS-FCI2-4		\$180,000.00 \$82,769.23	K	31% 31%	\$124,200.00 \$57,110.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	200-200398	SEL-SW LG CIRT FCS FCS-FCI2-4 SEL-HW WL Gen 7104-40G		\$82,769.23	K .	31%	\$57,110.77 \$159,336.93		\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200419	SEL-RW WE Gerl 7 104-40G SEL-SW LG Cint iSCSI ISC-40GC1-4		\$230,923.06	, K	31%	\$70,610,36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200430	SEL-SW LG CIRL SCS1 ISC-40GC 1-4 SEL-SW LG CIRL SMB2 SMB-40GC2-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200433	SEL-SW LG CInt SMB3 SMB-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200435	SEL-SW LG CInt NFSv3 NFS-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200437	SEL-SW LG CInt NFSv4 NFS-40GC4-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200438	SEL-SW LG Clnt NFS41 NFS-40GC41-		\$102,333.85	K	31%	\$70,610.36		\$0.00			\$0.00		\$0.00	
5	200-200439	SEL-SW LG CInt HTTP HCS-40GC1-4		\$102,333.85	K	31%	\$70,610.36		\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200440	SEL-SW LG CInt HTTPS-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200441	SEL-SW LG Cint Swt OSSWT-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200445	SEL-SW LG Cint Kerb KER-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200450	SEL-SW LG Cint IPv6 IPV6-40GC1-4		\$233,876.92	K	31%	\$161,375.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200482	SEL HW WL Gen 7104-25G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200487	SEL SW LG Clnt iSCSI ISC-25GC1-4		\$79,753.85	K	31%	\$55,030.16		\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200489	SEL SW LG CInt SMB2 SMB-25GC2-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00			\$0.00		\$0.00	
5	200-200490	SEL SW LG CInt SMB3 SMB-25GC3-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200492	SEL SW LG Clnt NFSv3 NFS-25GC3-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200493	SEL SW LG Clnt NFSv4 NFS-25GC4-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200494	SEL SW LG Clnt NFS41 NFS-25GC41-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200495	SEL SW LG CInt HTTP HCS-25GC1-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200496	SEL SW LG Clnt HTTPS HCSS-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200497	SEL SW LG Clnt Swt OSSWT-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200501	SEL SW LG Clnt Kerb KER-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200506	SEL SW LG Clnt IPv6 IPV6-25GC1-4		\$182,436.92	K	31%	\$125,881.47	\$0.00	\$0.00			\$0.00		\$0.00	
5	200-200519	SEL HW Wwisdom E2000		\$64,769.23	K	31%	\$44,690.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200520	SEL HW WL Gen 7104-10G		\$95,846.15	K	31%	\$66,133.84	\$0.00				\$0.00		\$0.00	
	200-200521	SEL HW WL Gen 7108-10G		\$159,846.15	K	31%	\$110,293.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	200-200522	SEL HW WL Gen 6204-16G		\$147,538,46		31%	\$101.801.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	200-200523	SEL HW WL Gen 6208-16G		\$246,000.00	K	31%	\$169,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200524	SEL HW WL Gen U2022-10G-16FC		\$156,461.54	K	31%	\$107,958.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200525	SEL HW WL Gen U2044-10G-16FC		\$260,769.23	K	31%	\$179,930.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200526	SEL SW BN PROT 10G-2		\$86,615.38	K	31%	\$59,764.61		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200527	SEL SW BN PROT 10G-4		\$129,846.15	K	31%	\$89,593.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200528	SEL SW BN PROT 10G-8		\$194,769.23	K	31%	\$134,390.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200529	SEL SW BN PROT 25G-4		\$243,692.31	K	31%	\$168,147.69	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	200-200530	SEL SW BN PROT 40G-2		\$209,230.77	K	31%	\$144,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200531	SEL SW BN PROT 40G-4		\$314,000.00	K	31%	\$216,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200545	SEL SW CI S3P-10GC1-4		\$24,290.77	K	31%	\$16,760.63		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200546	SEL SW CI S3P-10GC1-8		\$40,507.69	K	31%	\$27,950.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200566	SEL SW CI S3P-40GC1-4		\$58,486.15	K	31%	\$40,355.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200567	SEL SW CI S3P-25GC1-4		\$45,858.46	K	31%	\$31,642.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200585	SEL SW WW SB-APP04		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	200-200586	SEL HW SBWLG VLF25604-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200594	SEL SW BN PROT V5Plus		\$70,923.08	K	31%	\$48,936.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	200-200600-SM	SEL AS StackPlay Eng P25 SSM		\$2,230.77	K	31%	\$1,539.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	2063-LIC	SEL HZ-PRA50-STD100-UG-F		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2		\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3		\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4		\$11,963,00	K	31%	\$8,254,47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5		\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-AEDP	SEL S3048-ON, PSU to IO, 1xAC PSU, OS9		\$8,452.50	к	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-AEDR	SEL S3048-ON, PSU to IO 1xAC PSU OS9 TAA		\$8,452.50	ĸ	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-ALSR	SEL S4148F-ON, PSU to IO , 2 PSU, OS10		\$21,696,15	ĸ	31%	\$14.970.34	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	210-ALSK 210-ALSS	SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA		\$21,090.15	K	31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-ALSV			\$21,433.36	K		\$14,789.02	\$0.00		\$0.00	\$0.00			\$0.00	
5	210-ALSV 210-ALSW	SEL S4148T-ON, PSU to IO, 2 PSU, OS10 SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA			r.	31% 31%	\$14,789.02 \$14,789.02		\$0.00 \$0.00			\$0.00 \$0.00	\$0.00		
5				\$21,433.36	K					\$0.00 \$0.00	\$0.00			\$0.00	
5	210-ALTF	SEL S4128F-ON, PSU to IO , 2 PSU, OS10		\$13,903.05	K	31%	\$9,593.10		\$0.00		\$0.00	\$0.00		\$0.00	
5	210-ALTG	SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA		\$13,903.05	K	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-ALTI	SEL S4128T-ON, PSU to IO, 2 PSU, OS10		\$15,079.05	K	31%	\$10,404.54		\$0.00		\$0.00	\$0.00		\$0.00	
5	210-ALTJ	SEL S4128T-ON, PSU to IO 2 PSU OS10 TAA		\$15,079.05	K	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	210-AOYS	SEL S4112F-ON, PSU to IO, 2xAC PSU, OS10		\$11,060.70	K	31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOYZ	SEL S4112F-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11,060.70	K	31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-AOZC	SEL S4112T-ON, PSU to IO, 2xAC PSU, OS10		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOZD	SEL S4112T-ON, PSUtolO 2xAC PSU OS10 TAA		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	210-APFB	SEL S5248F-ON, PSU to IO, 2 PSU, OS10		\$27,577.22	K	31%	\$19,028.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APFC	SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA		\$31,294,49	K	31%	\$21,593,20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APGF	SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10		\$52,020.00	K	31%	\$35,893.80		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-APGG	SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA		\$57,450.00	К	31%	\$39,640.50		\$0.00		\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	210-APHG	SEL S5296F-ON PSU to IQ 2 PSU OS10		\$36,771.00	К	31%	\$25,371,99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-APHI	SEL S5296F-ON, PSU to IO 2 PSU OS10 TAA		\$42,463,81	K	31%	\$29,300.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-APHL	SEL S5232F-ON PSUtoIO 2xAC PSU OS10 TAA		\$40,780.79	K	31%	\$28,138.75		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
-	210-APHN	SEL S5232F-ON, PSU to IO. 2xAC PSU, OS10		\$35,720.40	V	31%	\$24,647.08		\$0.00		\$0.00	\$0.00		\$0.00	
5	210-APHT	SEL S5224F-ON, PSU to IO, 2 PSU, OS 10		\$15,912.00	K	31%	\$10.979.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-APHU			\$20,367.36	K.	31%	\$10,979.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	210-APHZ	SEL S5224F-ON, PSU to IO 2 PSU OS10 TAA SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11.120.00	K	31%	\$7.672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					K										
5	210-APIB 250DW1PRSS2	SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA SEL SS renew DW250users 1DA Probe 50SI		\$13,107.00	K	31%	\$9,043.83 \$2,388.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5				\$3,462.00	K	31%		\$0.00		\$0.00					
5	250DW1PRSSP	SEL DW250user 1DA Probe 50SL SS + Sup1yr		\$24,240.00	K	31%	\$16,725.60		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	250DW1PRSSP2	SEL SS+Sup renew DW250 1DA Probe 50SL		\$4,617.00	K	31%	\$3,185.73		\$0.00		\$0.00	\$0.00		\$0.00	
5	25DW1PRSS2	SEL SS renewal DW25users 1 DA Probe 50SL		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	25DW1PRSSP	SEL DW25user 1DA Probe 50SL SS Sup 1yr		\$9,123.00	K	31%	\$6,294.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	25DW1PRSSP2	SEL SS Sup + renew DW25 1 DA Probe 50SL		\$1,711.00	K	31%	\$1,180.59		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	300-000001-SM	SEL AS CW CostMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	300-000002-SM	SEL AS CW CloudMon SSM		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	300-000003-SM	SEL AS CW CloudCostMon SSM		\$29.23	K	31%	\$20.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	300-000004-SM	SEL AS CW CostMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT		\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D210-BR	SEL-SFP28,32/16/8/Gbps,FC,D9210,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D220-BR	SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D230-BR	SEL-SFP28.32/16/8/Gbps.FC.D9230.7dB.10km		\$6,146,15	ĸ	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D240-BR	SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km		\$6 146 15	K	31%	\$4 240 84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D250-BR	SEL-SFP28,32/16/8/Gbps,FC,D9250,7dB,10km		\$6,146.15	ĸ	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D260-BR	SEL-SFP28,32/16/8/Gbps,FC,D9260,7dB,10km		\$6,146.15	V	31%	\$4,240.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	32G-IR-D270-BR	SEL-SFP28,32/16/8/Gbps,FC,D9270,7dB,10km		\$6,146.15	K K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
E	32G-IR-D270-BR 32G-IR-D280-BR			\$6,146.15 \$6.146.15	r\	31%	\$4,240.84 \$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL-SFP28,32/16/8/Gbps,FC,D9280,7dB,10km			N										
5	32G-IR-D290-BR	SEL-SFP28,32/16/8/Gbps,FC,D9290,7dB,10km		\$6,146.15	K	31%	\$4,240.84		\$0.00		\$0.00	\$0.00		\$0.00	
5	32G-IR-D300-BR	SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km		\$6,146.15	K	31%	\$4,240.84		\$0.00		\$0.00	\$0.00		\$0.00	
5	32G-IR-D310-BR	SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D320-BR	SEL-SFP28,32/16/8/Gbps,FC,D9320,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D330-BR	SEL-SFP28,32/16/8/Gbps,FC,D9330,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	32G-IR-D340-BR	SEL-SFP28,32/16/8/Gbps,FC,D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D350-BR	SEL-SFP28,32/16/8/Gbps,FC,D9350,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	32G-IR-D360-BR	SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	3-CC-ASED	SEL 1TB SED Archive-USA-3Yr		\$1,191.44	K	31%	\$822.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$690,307.18	K	31%	\$476,311.95		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-ASMSED	SEL 1TB SED Archive (Small)-USA-3Yr		\$2 146 45	ĸ	31%	\$1 481 05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-3Yr		\$448,588.13	ĸ	31%	\$309,525.81		\$0.00		\$0.00	\$0.00		\$0.00	
5	3-CC-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$1,002.66	K	31%	\$691.84	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
E	3-CC-ASO-B	SEL 11B ScaleOut Archive-USA-3Yr SEL ScaleOut Bundle Archive-USA-3Yr		\$1,002.66 \$606.985.72	r\	31%	\$691.84 \$418.820.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					r.										
5	3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 3Y SEL ScaleOut Bundle Archv (Small)-USA 3Y		\$1,758.36	K	31%	\$1,213.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
				\$397.200.24	K	31%	\$274.068.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASSO-B 3-CC-BE	SEL 1TB Block Elite-USA-3Yr		\$19.809.82		31%	\$13,668,78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA							
BAND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	3-CC-BE-B	SEL Block Bundle Elite-USA-3Yr		\$643,860.00	К	31%	\$444,263.40		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-BP	SEL 1TB Block Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-BP-B	SEL Block Bundle Premier-USA-3Yr		\$551,679.55	K	31%	\$380,658.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-BS	SEL 1TB Block Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-BS-B	SEL Block Bundle Standard-USA-3Yr		\$435,763.64	К	31%	\$300,676.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-BT	SEL 1TB Block Turbo-USA-3Yr		\$51,967.19	K	31%	\$35,857.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-BT-B	SEL Block Bundle Turbo-USA-3Yr		\$6,167,825.99	K	31%	\$4,255,799.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-ESED	SEL 1TB SED Elite-USA-3Yr		\$17,375.71	K	31%	\$11,989.24		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-ESED-B	SEL SED Bundle Elite-USA-3Yr		\$2,926,418.26	K	31%	\$2,019,228.60		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-ESO	SEL 1TB ScaleOut Elite-USA-3Yr		\$12,688.64	K	31%	\$8,755.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-3Yr		\$2,395,459.74	K	31%	\$1,652,867.22		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 3Y		\$23,893.36	K	31%	\$16,486.42		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 3Y		\$886,490.18	K	31%	\$611,678.22		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-FE	SEL 1TB File Elite-USA-3Yr		\$19,809.82	K	31%	\$13,668.78		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-FE-B	SEL File Bundle Elite-USA-3Yr		\$643,860.00	K	31%	\$444,263.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FP	SEL 1TB File Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-FP-B	SEL File Bundle Premier-USA-3Yr		\$551,679.55	K	31%	\$380,658.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-FS	SEL 1TB File Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FS-B	SEL File Bundle Standard-USA-3Yr		\$435,763.64	K	31%	\$300,676.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSED	SEL 1TB SED Premier-USA-3Yr		\$4,753.15	K	31%	\$3,279.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSED-B	SEL SED Bundle Premier-USA-3Yr		\$1,144,334.06	K	31%	\$789,590.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSO	SEL 1TB ScaleOut Premier-USA-3Yr		\$3,871.26	K	31%	\$2,671.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-3Yr		\$1,027,561.40	K	31%	\$709,017.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-SSED	SEL 1TB SED Standard-USA-3Yr		\$4,116.27	K	31%	\$2,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-SSED-B	SEL SED Bundle Standard-USA-3Yr		\$2,300,547.27	ĸ	31%	\$1,587,377.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-SSO	SEL 1TB ScaleOut Standard-USA-3Yr		\$3,460.09	ĸ	31%	\$2,387.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-3Yr		\$2,010,714.55	ĸ	31%	\$1,387,393.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-DD-69-B	SEL Ded DD 6900 Bundle - USA - 3vr		\$409.810.91	, k	31%	\$282 769 53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-DD-69-B	SEL 48TB Ded DD 6900 add-on - USA - 3yr		\$327.848.73	K	31%	\$202,769.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-DD-94-B	SEL Ded DD 9400 Bundle - USA - 3yr		\$1.584.576.00	r.	31%	\$1,093,357.44		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 3yr		\$628.363.64	K	31%	\$433,570.91		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5					Κ.										
5	3-DD-99-B	SEL Ded DD 9900 Bundle - USA - 3yr		\$3,770,181.82	K	31%	\$2,601,425.46		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	
5	3-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 3yr		\$2,185,762.91	K	31%	\$1,508,176.41	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	3-DD-MT-B	SEL Data Domain Base Bundle - USA - 3yr		\$396,144.00	K	31%	\$273,339.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-DD-MT-S	SEL 1TB Data Domain Base - USA - 3yr		\$7,114.91	K	31%	\$4,909.29		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-ECS-REP	SEL Add'l 400TB ECSOffsiteScaling USA 3Y		\$321,774.55	K	31%	\$222,024.44		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 3Y		\$884,880.00	K	31%	\$610,567.20		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-MCN-100G	SEL 100Gbps MultiCloud Network USA - 3Yr		\$1,150,305.19	K	31%	\$793,710.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-MCN-10G	SEL 10Gbps MultiCloud Network USA - 3Yr		\$150,266.03	K	31%	\$103,683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-1G	SEL 1Gbps MultiCloud Network USA - 3Yr		\$15,392.05	K	31%	\$10,620.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-MCN-2G	SEL 2Gbps MultiCloud Network USA - 3Yr		\$30,784.09	K	31%	\$21,241.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-MCN-40G	SEL 40Gbps MultiCloud Network USA - 3Yr		\$580,609.58	K	31%	\$400,620.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-5G	SEL 5Gbps MultiCloud Network USA - 3Yr		\$76,960.23	K	31%	\$53,102.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	3-MCN-80G	SEL 80Gbps MultiCloud Network USA-3Y		\$1,150,305.19	K	31%	\$793,710.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 3Y		\$1,608.55	K	31%	\$1,109.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 3Y		\$1,810.64	К	31%	\$1,249.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 3Y		\$804.27	K	31%	\$554.95		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 3Y		\$904.91	К	31%	\$624.39		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	407-BBBY	SEL - QSFP+ - 40G SR4 Attach		\$1,265.00	K	31%	\$872.85		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBDB	SEL - 1G XCVR SX Attach		\$250.00	K	31%	\$172.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBEE	SEL - 10G XCVR LR - SFP Attach		\$1,100.00	K	31%	\$759.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBEE	SEL - 10G XCVR SR Attach		\$600.00	K	31%	\$414.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBEL	SEL - 1G XCVR SR Attach		\$134.00	K	31%	\$92.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBCP	SEL - 10G XCVR LR - SFP Cus kit		\$1,210.00	K K	31%	\$834.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBOP 407-BBOR	SEL - 10G XCVR ER - SEP CUS KIL		\$1,210.00	K	31%	\$634.90 \$189.75		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5					K										
5	407-BBOS	SEL - 1G XCVR BaseT RJ45 Cus Kit		\$275.00	K	31%	\$189.75		\$0.00	\$0.00	\$0.00			\$0.00	
5	407-BBOU	SEL - 10G XCVR SR Cut Kit		\$660.00	K	31%	\$455.40		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOV	SEL - 10G XCVR ZR 80Km CusKit		\$4,345.00	K	31%	\$2,998.05		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	407-BBOZ	SEL QSFP40 - 40G SR4 Cus Kit		\$1,392.00	K	31%	\$960.48		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBPH	SEL - 40G XCVR ESR4 Cus Kit		\$3,410.00	K	31%	\$2,352.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBRK	SEL - 10G XCVR ER 40Km CusKit		\$9,350.00	К	31%	\$6,451.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	407-BBVF	SEL - 100G XCVR SWDM4 (Duplex) Attach		\$1,895.00	K	31%	\$1,307.55		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBVH	SEL - 40G XCVR ESR4 Attach		\$13,250.00	K	31%	\$9,142.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBVN	SEL - 100G XCVR SWDM4 (Duplex) Cus Kit		\$2,085.00	K	31%	\$1,438.65		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	407-BBWL	SEL - 10G XCVR BaseT RJ45 Cus Kit		\$561.00	K	31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBWQ	SEL - QSFP28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWT	SEL - 10G XCVR BaseT RJ45 Attach		\$510.00	K	31%	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWV	SEL GA6Z3IR - 100G SR4 NoF Cus Kit		\$2,008.00	K	31%	\$1,385.52		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBXT	SEL - 40G XCVR BiDi (Duplex) Cus Kit		\$781.00	K	31%	\$538.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBYC	SEL - 40G XCVR BiDi (Duplex) Attach		\$710.00	K	31%	\$489.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	407-BBYM	SEL - 100G XCVR BiDi (Duplex) Cus Kit		\$1,995,00	ĸ	31%	\$1 376 55		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	407-BBYN	SEL - 100G XCVR BiDi (Duplex) Attach		\$1,995.00	ĸ	31%	\$1,376.55		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	450-AEOS	SEL S3048 200W AC PSU/IO Cust Kit		\$269.97	ĸ	31%	\$186.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	450-AEOS 456-107-177	VSPEX BLUE Appliance Software=MA		\$209.97	ı,	31%	\$100.20		\$15,500,00	\$15,500,00	\$15.500.00	\$0.00		\$15,500,00	
5	456-107-177 456-110-028	VSPEX BLUE Appliance Software VLP =IB		\$0.00	r\	31%	\$0.00		\$15,500.00	\$15,500.00	\$15,500.00	\$0.00		\$15,500.00 \$11,074.00	
E					N V										
5	456-110-292	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	r.	31%	\$0.00		\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.00	
5	456-110-293	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00		\$108.00	\$0.00	\$0.00	\$0.00		\$108.00	
5	456-110-294	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00		\$93.00	\$0.00	\$0.00	\$0.00		\$93.00	CLOUDLINK
5	456-110-295	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	К	31%	\$0.00		\$71.00	\$0.00	\$0.00	\$0.00		\$71.00	CLOUDLINK
5	456-110-296	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00		\$328.00	\$0.00	\$0.00	\$0.00		\$328.00	
5	456-110-297	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00		\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	
5	456-110-298	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00		\$232.00	\$0.00	\$0.00	\$0.00		\$232.00	CLOUDLINK
5	456-110-299	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.00	CLOUDLINK
	456-110-957	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00		\$132.00	\$0.00	\$0.00	\$0.00		\$132.00	CLOUDLINK
5					-										
5 5	456-110-958	Secure VM SecVM 1vr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$118.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00	CLOUDLINK

					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	456-110-960	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	К	31%	\$0.00		\$71.00	\$0.00	\$0.00	\$0.00		\$71.00	
5	456-110-961	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00		\$328.00		\$0.00	\$0.00		\$328.00	
5	456-110-962	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00		\$270.00		\$0.00	\$0.00		\$270.00	CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00		\$232.00	\$0.00	\$0.00	\$0.00		\$232.00	
5	456-110-964	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00		\$178.00	\$0.00	\$0.00	\$0.00		\$178.00	
5	456-111-342	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00		\$132.00		\$0.00	\$0.00		\$132.00	
5	456-111-343	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00		\$108.00		\$0.00	\$0.00		\$108.00	
5	456-111-344	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00		\$93.00	\$0.00	\$0.00	\$0.00		\$93.00	
5	456-111-345	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00		\$71.00	\$0.00	\$0.00	\$0.00		\$71.00	
5	456-111-346 456-111-347	Secure VM SecVM Perpetual 25-99=IB		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00		\$328.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$328.00 \$270.00	
5	456-111-347 456-111-348	Secure VM SecVM Perpetual 100-499=IB Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00		\$270.00	\$0.00	\$0.00	\$0.00		\$270.00	
5	456-111-349	Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB			K.	31%	\$0.00								
5	456-111-349 456-111-477	HCIA NP VSOM E+ 1CPU=IG		\$0.00 \$0.00	K	31%	\$0.00		\$178.00		\$0.00	\$0.00		\$178.00	
5	456-111-478	HCIA NP VSOM E+ 1CPU=IG HCIA NP VSPH F+ 1CPU=IG		\$0.00	K	31%	\$0.00		\$1,067.00 \$848.00	\$939.00 \$747.00	\$0.00 \$0.00	\$0.00		\$1,067.00 \$848.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-111-479	HCIA NP VSPH ET TCPU=IG		\$0.00	K.	31%	\$0.00		\$242.00	\$747.00	\$0.00	\$0.00		\$040.00	
5	456-111-479	HCIA NP VSPH STD TCPU=IG HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00	K	31%	\$0.00		\$1,092.00		\$0.00	\$0.00		\$1,092.00	
5	456-111-481	HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00	, v	31%	\$0.00	\$787.00	\$7,092.00	\$641.00	\$0.00	\$0.00	\$0.00	\$1,092.00	
5	456-111-482	HCIA NP VSPH ROBO STD 25VW-IB		\$0.00	K K	31%	\$0.00		\$1.942.00	\$1,709.00	\$0.00	\$0.00		\$1.942.00	
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$961.29	K	31%	\$663.29		\$240.00	\$1,709.00	\$0.00	\$0.00		\$240.00	
5	456-111-484	HCIA NP UPG VSPH E+ TO VSOM E+ TCPU=IG		\$3,631.54	K	31%	\$2,505.76		\$240.00		\$0.00	\$0.00		\$908.00	
5	456-111-485	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG		\$3,631.54	, r	31%	\$2,505.76	\$721.00	\$668.00	\$799.00	\$0.00	\$0.00		\$668.00	
5	456-111-486	HCIA NP UPG VSPH STD TO ET TCPU=IG		\$2,670.25	, K	31%	\$1,042.47	\$433.00	\$401.00	\$352.00	\$0.00	\$0.00		\$401.00	
5	456-111-400	HCIA UP VSOM F+ 1CPU=IG		\$1,602.15	, K	31%	\$1,105.46		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-111-488	HCIA UP VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00		\$1,067.00		\$0.00			\$1,067.00	
5	456-111-489	HCIA UP VSPH STD 1CPU=IG		\$0.00	K	31%	\$0.00		\$242.00		\$0.00	\$0.00		\$242.00	
5	456-111-490	HCIA UP VSPH ROBO ADV 25VM=IB		\$0.00	K	31%	\$0.00		\$1,092,00	\$961.00	\$0.00	\$0.00		\$1,092,00	
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00		\$728.00		\$0.00	\$0.00		\$728.00	
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00		\$1,942.00	\$1,709.00	\$0.00	\$0.00		\$1,942.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-111-493	HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$0.00	ĸ	31%	\$0.00		\$1,942.00		\$0.00	\$0.00		\$240.00	
5	456-111-494	HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00		\$908.00	\$799.00	\$0.00	\$0.00		\$908.00	
5	456-111-495	HCIA UP UPG VSPH STD TO E+ 1CPU=IG		\$0.00	K	31%	\$0.00		\$668.00		\$0.00	\$0.00		\$668.00	
5	456-111-496	HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB		\$0.00	K	31%	\$0.00		\$401.00	\$352.00	\$0.00	\$0.00		\$401.00	
5	456-111-895	Secure VM SVM for CPSD HW per VM=IB		\$0.00	K	31%	\$0.00		\$115.00	\$0.00	\$0.00	\$0.00		\$115.00	
5	456-111-896	Secure VM SVM for CPSD HW per vivi-ib		\$0.00	K	31%	\$0.00		\$1,150.00	\$0.00	\$0.00	\$0.00		\$1,150.00	
5	456-112-181	Secure VM KMIP Client Perpetual=IA		\$8,000.00	K	31%	\$5,520.00		\$1,840.00		\$0.00	\$0.00		\$1,840.00	
5	456-112-194	Secure VM SecVM Perp 10 VM HCP Bundle=IB		\$0.00	K	31%	\$0.00		\$3,278.00	\$0.00	\$0.00	\$0.00		\$3.278.00	
-	456-112-284	Secure VM SecVM Perpetual 25-99=IB		\$0.00	V	31%	\$0.00	1.,	\$328.00	\$0.00	\$0.00	\$0.00		\$328.00	
E	456-112-285	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00		\$270.00	\$0.00	\$0.00	\$0.00		\$270.00	
5	456-112-286	Secure VM SecVM Perpetual 100-499-IB		\$0.00	K	31%	\$0.00		\$270.00		\$0.00	\$0.00		\$232.00	
5	456-112-287	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00		\$0.00	\$0.00		\$178.00	
5	456-112-288	Secure VM SVM for CPSD HW per VM=IB		\$0.00	ĸ	31%	\$0.00		\$115.00	\$0.00	\$0.00	\$0.00		\$115.00	
5	456-112-289	Secure VM SVM for CPSD HW per socket=ZC		\$0.00	K	31%	\$0.00		\$1,150.00	\$0.00	\$0.00	\$0.00		\$1,150.00	
5	456-112-290	Secure VM SecVM Sub 25-99=IB		\$59.00	K	31%	\$40.71		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-112-291	Secure VM SecVM Sub 100-499=IB		\$48.00	K	31%	\$33.12		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-112-292	Secure VM SecVM Sub 500-999=IB		\$42.00	ĸ	31%	\$28.98		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-112-293	Secure VM SecVM Sub 1000+=IB		\$32.00	K	31%	\$22.08		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$0.00	К	31%	\$0.00		\$1,067.00		\$0.00	\$0.00		\$1,067.00	
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$0.00	К	31%	\$0.00		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$0.00	К	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$0.00	К	31%	\$0.00		\$1,067.00		\$0.00	\$0.00	\$0.00	\$1,067.00	
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00		\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00		\$848.00		\$0.00	\$0.00		\$848.00	
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00		\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00		\$242.00	\$213.00	\$0.00	\$0.00		\$242.00	
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00		\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00		\$242.00	\$213.00	\$0.00	\$0.00		\$242.00	
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00		\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00		\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00		\$1,092.00	VXRAIL SOFTWARE
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00		\$1,092.00		\$0.00	\$0.00	\$0.00	\$1,092.00	
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00		\$1,092.00		\$0.00	\$0.00	\$0.00	\$1,092.00	
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00		\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00		\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00		\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00		\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00	K	31%	\$0.00		\$1,942.00	\$1,709.00	\$0.00	\$0.00		\$1,942.00	
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$0.00	K	31%	\$0.00		\$1,942.00	\$1,709.00	\$0.00	\$0.00		\$1,942.00	
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$0.00	K	31%	\$0.00		\$1,942.00		\$0.00	\$0.00		\$1,942.00	
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$0.00	K	31%	\$0.00		\$1,942.00	\$1,709.00	\$0.00	\$0.00		\$1,942.00	
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$0.00	ĸ	31%	\$0.00		\$1,942.00		\$0.00	\$0.00		\$1,942.00	
5	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4.268.00	K	31%	\$2,944.92		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	ĸ	31%	\$2,944.92		\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	ĸ	31%	\$2,944.92		\$1,067.00		\$0.00	\$0.00		\$1,067.00	
5	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	ĸ	31%	\$2,944.92		\$1,067.00		\$0.00	\$0.00		\$1,067.00	
5	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
5	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
5	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	ĸ	31%	\$2,341.86		\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
	100 112-400	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	14	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00		\$848.00	
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00		\$0.00		\$242.00	
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00 \$242.00	\$213.00		\$0.00		\$242.00	
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	7	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	
5	456-112-456 456-112-457	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG		\$966.00	K	31%	\$666.54 \$666.54	\$261.00 \$261.00	\$242.00 \$242.00	\$213.00	\$0.00	\$0.00		\$242.00 \$242.00	
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$966.00 \$4,370.00	, , , , , , , , , , , , , , , , , , ,	31% 31%	\$3,015.30		\$1,092.00	\$213.00 \$961.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,092.00	
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/111Maint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00		\$1,092.00	VXRAIL SOFTWARE
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$4,370.00	K	31%	\$3.015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00		\$1,092.00	
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$4,370.00	K	31%	\$3.015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00		\$1.092.00	
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00		\$0.00		\$728.00	
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	+	\$728.00	
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-469 456-112-470	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00 \$7.768.00	K	31% 31%	\$5,359.92 \$5,359.92	\$2,097.00 \$2,097.00	\$1,942.00 \$1,942.00	\$1,709.00 \$1,709.00	\$0.00 \$0.00	\$0.00 \$0.00		\$1,942.00 \$1,942.00	
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00	, v	31%	\$5,359.92 \$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00		\$1,942.00	
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 411 Maint=IB		\$7,768.00	, , , , , , , , , , , , , , , , , , ,	31%	\$5,359.92		\$1,942.00	\$1,709.00		\$0.00		\$1,942.00	
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$2,097.00	\$1,942.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.00	\$240.00	\$211.00	\$0.00	\$0.00		\$240.00	
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.00	\$240.00	\$211.00	\$0.00	\$0.00		\$240.00	
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.00	\$240.00	\$211.00		\$0.00		\$240.00	
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.00	\$240.00	\$211.00		\$0.00		\$240.00	
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08		\$908.00	\$799.00	\$0.00	\$0.00		\$908.00	
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00		\$908.00	
5	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG		\$2,670.00	K	31%	\$1,842.30		\$668.00	\$587.00		\$0.00		\$668.00	
5	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG		\$2,670.00	K	31%	\$1,842.30	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00	\$0.00	\$668.00	
5	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG		\$2,670.00	K	31%	\$1,842.30	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00		\$668.00	
5	456-112-486	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG		\$2,670.00	K	31%	\$1,842.30	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00		\$668.00	
5	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG		\$2,670.00	K	31%	\$1,842.30	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00		\$668.00	
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00 \$433.00	\$400.00	\$352.00	\$0.00	\$0.00		\$400.00	
5	456-112-489 456-112-490	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB		\$1,602.00 \$1,602.00	K	31% 31%	\$1,105.38 \$1,105.38	\$433.00 \$433.00	\$400.00 \$400.00	\$352.00 \$352.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$400.00 \$400.00	
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-311 MINI=IB UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=IB		\$1,602.00	, v	31%	\$1,105.38		\$400.00	\$352.00 \$352.00		\$0.00		\$400.00	
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38		\$400.00	\$352.00		\$0.00		\$400.00	
5	456-113-091	Secure VM SecVM PSMC Sub 25-99=IB		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-113-092	Secure VM SecVM PSMC Sub 100-499=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-113-093	Secure VM SecVM PSMC Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-094	Secure VM SecVM PSMC Sub 1000+=IB		\$32.00	K	31%	\$22.08		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-113-095	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.00	CLOUDLINK
5	456-113-096	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00		\$270.00	
5	456-113-097	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00		\$232.00	
5	456-113-098	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00		\$178.00	
5	456-113-099	Secure VM SVM for CPSD HW per VM=IB		\$0.00	K	31%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00		\$115.00	
5	456-113-100	Secure VM SVM for CPSD HW per socket=ZC		\$0.00	K	31%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00		\$1,150.00	
5	456-113-101	Secure VM KMIP Client Perpetual=IA Secure VM 6.0 Perp 10 VM HCP Bundle=IB		\$0.00	K	31%	\$0.00 \$0.69	\$2,000.00 \$3.562.00	\$1,840.00 \$3,278.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$1,840.00 \$3,278.00	
5	456-113-115 456-113-139	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$1.00 \$4.268.00	K	31%	\$2 944 92	\$3,562.00 \$1.152.00	\$3,278.00	\$0.00 \$939.00	\$0.00	\$0.00		\$3,278.00	
5	456-113-140	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	
5	456-113-141	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00		\$0.00		\$1,067.00	
5	456-113-142	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-113-143	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944,92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1.067.00	VXRAIL SOFTWARE
5	456-113-144	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00		\$899.00	
5	456-113-145	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00		\$899.00	
5	456-113-146	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00		\$899.00	
5	456-113-147	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00		\$899.00	
5	456-113-148	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00		\$899.00	
5	456-113-149	HCIA NP VSPH STD 1CPU w/1Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00		\$249.00	
5	456-113-150	HCIA NP VSPH STD 1CPU w/2Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	******	\$249.00	
5	456-113-151	HCIA NP VSPH STD 1CPU w/3Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00		\$249.00	
5	456-113-152 456-113-153	HCIA NP VSPH STD 1CPU w/4Yr Maint=IG HCIA NP VSPH STD 1CPU w/5Yr Maint=IG		\$995.00 \$995.00	K	31% 31%	\$686.55 \$686.55	\$269.00 \$269.00	\$249.00 \$249.00	\$219.00 \$219.00	\$0.00 \$0.00	\$0.00 \$0.00		\$249.00 \$249.00	
E	456-113-153 456-113-154	HCIA NP VSPH STD TCPU W/SYF Maint=IG HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$995.00 \$4 635.00	r r	31%	\$585.55 \$3.198.15	\$269.00	\$249.00 \$1.159.00	\$219.00	\$0.00	\$0.00		\$249.00	
5	456-113-154 456-113-155	HCIA NP VSPH ROBOADV 25VM W/1YrMnt=IB HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,635.00	V.	31%	\$3,198.15		\$1,159.00 \$1,159.00	\$1,020.00		\$0.00		\$1,159.00	
5	456-113-156	HCIA NP VSPH ROBOADV 25VM W/21/MINE-IB		\$4,635.00	K	31%	\$3,198.15		\$1,159.00	\$1,020.00	\$0.00	\$0.00		\$1,159.00	
5	456-113-157	HCIA NP VSPH ROBOADV 25VM W/311MIIL=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00		\$1,159.00	
5	456-113-158	HCIA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,635.00	ĸ	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00		\$1,159.00	
5	456-113-159	HCIA NP VSPH ROBOSTD 25VM w/1YrMnt=IB		\$3,085.00	ĸ	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	
5	456-113-160	HCIA NP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00		\$771.00	
5	456-113-161	HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-162	HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-163	HCIA NP VSPH ROBOSTD 25VM w/5YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00		\$771.00	
5	456-113-164	HCIA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00		\$0.00		\$2,059.00	
5	456-113-165	HCIA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00		\$2,059.00	
5	456-113-166	HCIA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$8,235.00	K	31%	\$5,682.15		\$2,059.00	\$1,812.00		\$0.00		\$2,059.00	
5	456-113-167	HCIA NP VSPH DSKTP 100VM w/4YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00		\$0.00		\$2,059.00	VXRAIL SOFTWARE
5	456-113-168	HCIA NP VSPH DSKTP 100VM w/5YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00		\$2,059.00	
5	456-113-169	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00		\$1,067.00	
5	456-113-170 456-113-171	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	
		HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	ĸ	31%	\$2,944,92	\$1.152.00	\$1.067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1.067.00	VXRAIL SOFTWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC PLUS MNT LP TO PS ENH LP NET PRICE PREM LP MNT LP 456-113-172 HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG \$4,268.00 \$2,944.92 \$1,152.00 \$1,067.00 \$1,067.00 VXRAIL SOFTWARE \$1,067,00 456-113-173 HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG \$4,268.00 31% \$2 944 92 \$1,152.00 \$939 00 \$0.00 \$0.00 \$0.00 \$1.067.00 VXRAII SOFTWARE 456-113-174 HCIA UP VSPH F+ 1CPU w/ 1Yr Maint=IG \$3,394,00 31% \$2 341 86 \$916.00 \$848.00 \$747.00 \$0.00 \$0.00 \$0.00 \$848.00 VXRAII SOFTWARE 456-113-175 HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG \$3,394.00 31% \$2,341.86 \$916.00 \$848.00 \$747.00 \$0.00 \$0.00 \$848.00 VXRAIL SOFTWARE \$0.00 \$747.00 456-113-176 HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG \$3,394.00 31% \$2,341,86 \$848.00 \$0.00 \$0.00 \$0.00 \$848.00 VXRAII SOFTWARE \$916.00 456-113-177 HCIA UP VSPH F+ 1CPU w/ 4Yr Maint=IG \$3,394,00 31% \$2 341 86 \$916.00 \$848.00 \$747.00 \$0.00 \$0.00 \$0.00 \$848.00 VXRAII SOFTWARE 456-113-178 HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG \$3,394,00 31% \$2.341.86 \$916.00 \$848.00 \$747.00 \$0.00 \$0.00 \$0.00 \$848.00 VXRAIL SOFTWARE 456-113-179 HCIA UP VSPH STD 1CPU w/1Yr Maint=IG \$966.00 31% \$666.54 \$261.00 \$242.00 \$213.00 \$0.00 \$0.00 \$0.00 \$242.00 VXRAIL SOFTWARE 456-113-180 HCIA UP VSPH STD 1CPU w/2Yr Maint=IG \$966.00 31% \$666.54 \$261.00 \$242.00 \$213.00 \$0.00 \$0.00 \$0.00 \$242.00 VXRAII SOFTWARE 31% 456-113-181 HCIA UP VSPH STD 1CPU w/3Yr Maint=IG \$966.00 \$666.54 \$261.00 \$242.00 \$213.00 \$0.00 \$0.00 \$0.00 \$242.00 VXRAIL SOFTWARE HCIA UP VSPH STD 1CPU w/4Yr Maint=IG \$666.54 \$242.00 \$0.00 \$242.00 VXRAIL SOFTWARE 456-113-183 HCIA UP VSPH STD 1CPU w/5Yr Maint=IG \$966.00 31% \$666.54 \$261.00 \$242.00 \$213.00 \$0.00 \$0.00 \$0.00 \$242.00 VXRAII SOFTWARE 456-113-184 HCIA LIP VSPH ROBOADV 25VM w/1YrMnt=IR \$4,370,00 31% \$3,015,30 \$1.180.00 \$1,092,00 \$961.00 \$0.00 \$0.00 \$0.00 \$1.092.00 VXRAII SOFTWARE 456-113-185 HCIA UP VSPH ROBOADV 25VM w/2YrMnt=IB \$4,370.00 \$3,015.30 \$1,180.00 \$1,092.00 \$961.00 \$0.00 \$1,092.00 VXRAIL SOFTWARE 31% \$0.00 \$0.00 HCIA UP VSPH ROBOADV 25VM w/3YrMnt=IB \$4,370.00 31% \$1,180.00 \$0.00 \$0.00 \$0.00 \$1,092.00 VXRAIL SOFTWARE 456-113-186 \$3,015.30 \$1,092.00 \$961.00 456-113-187 HCIA LIP VSPH ROBOADV 25VM w/4YrMnt=IR \$4,370,00 31% \$3,015,30 \$1.180.00 \$1,092,00 \$961.00 \$0.00 \$0.00 \$0.00 \$1.092.00 VXRAII SOFTWARE HCIA UP VSPH ROBOADV 25VM w/5YrMnt=IB \$4 370 00 \$1 092 00 VXRAII SOFTWARE 456-113-188 31% \$3,015,30 \$1,180,00 \$1,092,00 \$961.00 \$0.00 \$0.00 \$0.00 HCIA UP VSPH ROBOSTD 25VM w/1YrMnt=IE 31% 456-113-189 \$2,913.00 \$2,009.97 \$787.00 \$0.00 \$728.00 VXRAIL SOFTWARE 456-113-190 HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IE \$2,913,00 31% \$2,009,97 \$787.00 \$728.00 \$641.00 \$0.00 \$0.00 \$0.00 \$728.00 VXRAII SOFTWARE 456-113-191 HCIA UP VSPH ROBOSTD 25VM w/3YrMnt=IB \$2 913 00 31% \$2,009,97 \$787.00 \$728.00 \$641.00 \$0.00 \$0.00 \$0.00 \$728.00 VXRAII SOFTWARE 456-113-192 HCIA UP VSPH ROBOSTD 25VM w/4YrMnt=IE \$2,913.00 31% \$2,009.97 \$728.00 \$641.00 VXRAIL SOFTWARE \$787.00 \$0.00 \$0.00 \$0.00 \$728.00 456-113-193 HCIA UP VSPH ROBOSTD 25VM w/5YrMnt=IE \$2,913,00 31% \$2,009,97 \$787.00 \$728.00 \$641.00 \$0.00 \$0.00 \$0.00 \$728.00 VXRAII SOFTWARE 456-113-194 HCIA UP VSPH DSKTP 100VM w/1YrMnt=IB \$7,768,00 31% \$5,359,92 \$2 097 00 \$1,942,00 \$1,709,00 \$0.00 \$0.00 \$0.00 \$1,942,00 VXRAII SOFTWARE \$1.942.00 VXRAIL SOFTWARE 456-113-195 HCIA UP VSPH DSKTP 100VM w/2YrMnt=IE \$7,768,00 31% \$5,359,92 \$2.097.00 \$1,942.00 \$1,709.00 \$0.00 \$0.00 \$0.00 456-113-196 HCIA UP VSPH DSKTP 100VM w/3YrMnt=IE \$7,768.00 31% \$5,359,92 \$2.097.00 \$1,942.00 \$1,709.00 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAIL SOFTWARE 456-113-197 HCIA UP VSPH DSKTP 100VM w/4YrMnt=IP \$7,768,00 31% \$5,359,92 \$2 097 00 \$1,942,00 \$1,709,00 \$0.00 \$0.00 \$0.00 \$1,942,00 VXRAII SOFTWARE 31% \$1,709.00 VXRAIL SOFTWARE 456-113-198 HCIA UP VSPH DSKTP 100VM w/5YrMnt=IB \$7,768,00 \$5,359,92 \$2.097.00 \$1,942.00 \$0.00 \$0.00 \$0.00 \$1.942.00 UPG VSPH E+TOVSOM E+ 1CPUw/1YrMnt=IG VXRAIL SOFTWARE 456-113-199 \$961.00 \$663.09 \$259.00 \$240.00 \$211.00 \$0.00 \$0.00 \$0.00 \$240.00 31% 456-113-200 UPG VSPH E+TOVSOM E+ 1CPUw/2YrMnt=IG \$961.00 31% \$663.09 \$259.00 \$240.00 \$211.00 \$0.00 \$0.00 \$0.00 \$240.00 VXRAII SOFTWARE 31% 456-113-201 UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG \$961.00 \$663.09 \$259.00 \$240.00 \$211.00 \$0.00 \$0.00 \$0.00 \$240.00 VXRAIL SOFTWARE VXRAIL SOFTWARE 456-113-202 UPG VSPH E+TOVSOM E+ 1CPUw/4YrMnt=IG \$961.00 31% \$663.09 \$259.00 \$240.00 \$211.00 \$0.00 \$0.00 \$0.00 \$240.00 31% 456-113-203 UPG VSPH E+TOVSOM E+ 1CPUw/5YrMnt= \$961.00 \$663.09 \$0.00 VXRAIL SOFTWARE 456-113-204 LIPG VSPH STDTOVSOM F+1CPI lw/1YrMnt=IG \$3,632,00 31% \$2.506.08 \$981.00 \$908.00 \$799.00 \$0.00 \$0.00 \$0.00 \$908.00 VXRAII SOFTWARE UPG VSPH STDTOVSOM E+1CPUw/2YrMnt=IG VXRAIL SOFTWARE \$3,632.00 31% \$2,506.08 \$799.00 \$0.00 \$908.00 456-113-205 \$981.00 \$908.00 \$0.00 \$0.00 456-113-206 UPG VSPH STDTOVSOM E+1CPUw/3YrMnt=IG \$3,632,00 31% \$2,506.08 \$981.00 \$908.00 \$799.00 \$0.00 \$0.00 \$0.00 \$908.00 VXRAIL SOFTWARE 456-113-207 LIPG VSPH STDTOVSOM F+1CPI lw/4YrMnt=IG \$3,632,00 31% \$2 506 08 \$981.00 \$908.00 \$799 00 \$0.00 \$0.00 \$0.00 \$908.00 VXRAII SOFTWARE 456-113-208 UPG VSPH STDTOVSOM F+1CPUw/5YrMnt=IG \$3 632 00 31% \$2,506,08 \$981.00 \$908.00 \$799.00 \$0.00 \$0.00 \$0.00 \$908.00 VXRAII SOFTWARE 456-113-209 UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG \$2,860.00 31% \$1,973.40 \$772.00 \$715.00 \$629.00 \$0.00 \$0.00 \$0.00 \$715.00 VXRAIL SOFTWARE UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG \$2,860.00 \$1,973.40 \$715.00 \$629.00 \$0.00 \$0.00 \$0.00 \$715.00 VXRAIL SOFTWARE 456-113-211 UPG VSPH STD TO F+ 1CPU w/3Yr Mnt=IG \$2,860,00 31% \$1 973 40 \$772.00 \$715.00 \$629.00 \$0.00 \$0.00 \$0.00 \$715.00 VXRAII SOFTWARE 31% 456-113-212 UPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG \$2,860.00 \$1.973.40 \$715.00 \$715.00 VXRAIL SOFTWARE \$772.00 \$629.00 \$0.00 \$0.00 \$0.00 456-113-213 UPG VSPH STD TO E+ 1CPU w/5Yr Mnt=IG \$2,860.00 31% \$1,973.40 \$772.00 \$715.00 \$629.00 \$0.00 \$0.00 \$0.00 \$715.00 VXRAIL SOFTWARE 456-113-214 UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IB \$1,705,00 31% \$1 176 45 \$460.00 \$426.00 \$375.00 \$0.00 \$0.00 \$0.00 \$426.00 VXRAII SOFTWARE 31% 456-113-215 UPG VSPH ROBO STDTOADV 25VM-2YrMnt=IB \$1,705,00 \$1,176,45 \$460.00 \$426.00 \$375.00 \$0.00 \$0.00 \$0.00 \$426.00 VXRAIL SOFTWARE 456-113-216 UPG VSPH ROBO STDTOADV 25VM-3YrMnt=IB \$1,705,00 \$1,176.45 \$460.00 \$426.00 \$375.00 \$0.00 \$0.00 \$0.00 \$426.00 VXRAII SOFTWARE 31% 456-113-217 UPG VSPH ROBO STDTOADV 25VM-4YrMnt=IB \$1,705.00 31% \$1,176.45 \$460.00 \$426.00 \$375.00 \$0.00 \$0.00 \$0.00 \$426.00 VXRAIL SOFTWARE 31% \$1,176,45 456-113-218 UPG VSPH ROBO STDTOADV 25VM-5YrMnt=IB \$1,705,00 \$460.00 \$426.00 \$375.00 \$0.00 \$0.00 \$0.00 \$426.00 VXRAIL SOFTWARE 456-113-221 Secure VM SecVM PSPlus Sub 25-99=IB \$60.00 31% \$41.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-222 Secure VM SecVM PSPlus Sub 100-499=IE \$49.00 31% \$33.81 \$0.00 \$0.00 CLOUDLINK 456-113-223 Secure VM SecVM PSPlus Sub 500,999=IR \$42 00 31% \$28.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-224 Secure VM SecVM PSPlus Sub 1000+=IB 31% \$22.08 \$0.00 \$0.00 \$0.00 CLOUDLINK \$32.00 \$0.00 \$0.00 \$0.00 \$0.00 Secure VM Encrypt for Machines Tier 1=IB \$1,425.00 31% \$983.25 \$356.00 \$328.00 \$0.00 \$0.00 \$0.00 \$0.00 \$328.00 CLOUDLINK 456-113-449 Secure VM Encrypt for Machines Tier 2=IB \$1,175.00 \$810.75 \$294.00 \$270.00 \$0.00 \$0.00 \$0.00 \$0.00 \$270.00 CLOUDLINK 31% 31% 456-113-450 Secure VM Encrypt for Machines Tier 3=IB \$1,010,00 \$696.90 \$252.00 \$232.00 \$0.00 \$0.00 \$0.00 \$0.00 \$232.00 CLOUDLINK 456-113-451 Secure VM Encrypt for Machines Tier 4=IB \$775.00 31% \$534.75 \$194.00 \$178.00 \$0.00 \$0.00 \$0.00 \$0.00 \$178.00 CLOUDLINE \$500.00 \$345.00 \$0.00 CLOUDLINK 456-113-452 Secure VM Encrypt CPSD per VM =IB 31% \$125.00 \$115.00 \$0.00 \$0.00 \$0.00 \$115.00 456-113-453 Secure VM Encrypt CPSD Socket=ZC Secure VM KMIP KMS Perpetual=IA \$5,000.00 31% \$3,450.00 \$1,250,00 \$1.150.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1 150 00 CLOUDLINK 456-113-454 31% \$2,000.00 \$1,840.00 \$0.00 \$0.00 \$0.00 \$1,840.00 CLOUDLINK \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-502 VMware Cloud Foundation Basic 3Y=ZA \$13,135.00 31% \$9,063.15 \$3,546.00 \$3,284.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,284.00 456-113-503 VMware Cloud Foundation Basic 4Y=ZA \$13 135 00 31% \$9.063.15 \$3.546.00 \$3 284 00 \$0.00 \$0.00 \$0.00 \$0.00 \$3 284 00 SDDC VMW SV 31% \$3,546.00 \$3,284.00 \$3,284.00 456-113-504 VMware Cloud Foundation Basic 5Y=ZA \$13,135,00 \$9.063.15 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-507 UPG of vSphere to VCF Basic 3Y=ZA \$9,645.00 31% \$6,655.05 \$2,604.00 \$2,411.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.00 SDDC VMW SW 456-113-508 UPG of vSphere to VCF Basic 4Y=ZA \$9,645.00 31% \$6,655,05 \$2,604.00 \$2,411.00 \$0.00 \$0.00 \$0.00 \$2,411.00 SDDC VMW SW \$0.00 \$0.00 456-113-509 UPG of vSphere to VCF Basic 5Y=ZA \$9 645 00 31% \$6,655,05 \$2,604,00 \$2 411 00 \$0.00 \$0.00 \$0.00 \$2 411 00 SDDC VMW SW 456-113-512 VCF SDDCMgr NSXAdv w/HZN ENT 100PK 3Y=UB \$73,340.00 31% \$50,604.60 \$19,802.00 \$18,335.00 \$18,335.00 SDDC VMW SW \$0.00 \$0.00 \$0.00 456-113-513 VCF SDDCMgr NSXAdv w/HZN ENT 100PK 4Y=UB \$73,340.00 31% \$50.604.60 \$19.802.00 \$18,335,00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335,00 SDDC VMW SW 456-113-514 VCF SDDCMgr NSXAdv w/HZN ENT 100PK 5Y=UB \$73,340,00 31% 31% \$50 604 60 \$19 802 00 \$18 335 00 \$0.00 \$0.00 \$0.00 \$0.00 \$18 335 00 SDDC VMW SW 456-113-517 VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB \$7,334.00 \$1,980.00 \$1,834.00 \$1,834.00 SDDC VMW SW \$5,060.46 \$0.00 \$0.00 \$0.00 \$0.00 31% 456-113-518 VCF SDDCMar NSXAdv w/ HZN ENT 10PK 4Y=UE \$7,334,00 \$5,060,46 \$1,980.00 \$0.00 \$0.00 \$0.00 \$1.834.00 SDDC VMW SW 456-113-519 VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB \$7,334.00 31% \$5,060.46 \$1,980.00 \$1,834.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,834.00 SDDC VMW SW 456-113-522 VCF SDDCMgrNSXAdv w/o HZNENT 100PK 3Y=UB \$14.090.00 31% \$9,722,10 \$3.804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.522.00 SDDC VMW SW 31% 456-113-523 VCF SDDCMgrNSXAdv w/o HZNENT 100PK 4Y=UB \$14.090.00 \$9,722.10 \$3,804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.00 SDDC VMW SW 456-113-524 VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB \$14,090.00 31% \$3,804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.00 SDDC VMW SW \$9,722.10 456-113-527 VCF SDDCMarNSXAdv w/o HZN ENT 10PK 3Y=UB \$1.409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW 456-113-528 VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 4Y=UB \$1,409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 5Y=UB \$0.00 456-113-529 \$1,409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW 456-113-532 VMware vCtr Srvr 6 Std vSphere 6 3Y=IA \$6 175 00 31% \$4 260 75 \$1,667,00 \$1.544.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.544.00 SDDC VMW SW 456-113-533 VMware vCtr Srvr 6 Std vSphere 6 4Y=IA \$6 175 00 31% \$4 260 75 \$1 667 00 \$1.544.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.544.00 SDDC VMW SW 31% \$0.00 VMware vCtr Srvr 6 Std vSphere 6 5Y=IA \$6,175.00 \$4,260.75 \$1,667.00 \$1,544.00 \$0.00 \$0.00 \$1,544.00 456-113-537 VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA \$5,104,00 31% \$3,521,76 \$1.378.00 \$1,276,00 \$0.00 \$0.00 \$0.00 \$1.276.00 SDDC VMW SW \$0.00 456-113-538 VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA \$5 104 00 31% \$3 521 76 \$1,378,00 \$1,276,00 \$0.00 \$0.00 \$0.00 \$0.00 \$1 276 00 SDDC VMW SW VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA \$1,276,00 SDDC VMW SW 456-113-539 \$5,104.00 31% \$3.521.76 \$1,378,00 \$1,276,00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,085.00 \$2,128.65 456-113-626 SDDC MGR for Desktop 100 Pack 3Y=ZA 31% \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW 456-113-627 SDDC MGR for Desktop 100 Pack 4Y=ZA \$3,085,00 31% \$2 128 65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW 31% \$771.00 456-113-628 SDDC MGR for Desktop 100 Pack 5Y=ZA \$3.085.00 \$2,128,65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW

456-113-629

SDDC MGR for Desktop 10 Pack 3Y=Z/

\$77.00

\$77.00

SDDC VMW SW

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE PROSUPPORT WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub BASIC MNT LP RENEWAL RAND SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP 456-113-630 SDDC MGR for Desktop 10 Pack 4Y=ZA \$309.00 \$213.21 \$83.00 SDDC VMW SW 456-113-631 SDDC MGR for Desktop 10 Pack 5Y=ZA \$309.00 31% \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 SDDC VMW SV 456-113-632 VCF for VDI:ENT 100 PK w/o Horiz 3Y=ZA \$20,090,00 31% \$13 862 10 \$5 424 00 \$5,022,00 \$0.00 \$0.00 \$0.00 \$0.00 \$5 022 00 SDDC VMW SW 456-113-633 VCF for VDI:ENT 100 PK w/o Horiz 4Y=ZA \$20,090.00 31% \$13,862.10 \$5,424.00 \$5,022.00 \$0.00 \$0.00 \$0.00 \$5,022.00 SDDC VMW SW \$0.00 \$20,090,00 \$5,022,00 456-113-634 VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA 31% \$13.862.10 \$5,424.00 \$5.022.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-635 VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA \$2,009,00 31% \$1 386 21 \$542.00 \$502.00 \$0.00 \$0.00 \$0.00 \$0.00 \$502.00 SDDC VMW SW VCF for VDI:ENT 10 PK w/o Horiz 4Y=ZA 456-113-636 \$2,009,00 31% \$1,386,21 \$542.00 \$502.00 \$0.00 \$0.00 \$0.00 \$0.00 \$502.00 SDDC VMW SW 456-113-637 VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA \$2,009.00 31% \$1,386.21 \$542.0 \$502.00 \$0.00 \$0.00 \$0.00 \$0.00 \$502.00 SDDC VMW SW 456-113-638 VCF (Per CPU) Inteli Ops Suite 3Y=ZA \$0.00 31% \$0.00 \$5,116.00 \$4,737.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,737.00 SDDC VMW SW VCF (Per CPU) Inteli Ops Suite 4Y=ZA 31% 456-113-639 \$0.00 \$0.00 \$5,116,00 \$4,737.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,737,00 SDDC VMW SW VCF (Per CPU) Inteli Ops Suite 5Y=ZA \$5,116.00 \$4,737.00 \$0.00 \$0.00 \$4,737.00 SDDC VMW SW 456-113-641 VCF PRV Cloud Suite with vSphere 3Y=ZA \$0.00 31% \$0.00 \$5,858.00 \$5,424.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,424.00 SDDC VMW SW 456-113-642 VCF PRV Cloud Suite with vSnhere 4Y=7A \$0.00 31% ടവ വാ \$5,858,00 \$5,424,00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,424,00 SDDC VMW SV 456-113-643 VCF PRV Cloud Suite with vSphere 5Y=ZA \$5,858.00 \$5,424.00 \$0.00 \$5,424.00 SDDC VMW SW \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 VCF Inteli Ops Suite w/o vSphere 3Y=ZA \$0.00 31% \$4,078.00 \$3,776.00 \$0.00 \$0.00 \$0.00 \$3,776.00 SDDC VMW SW 456-113-644 \$0.00 \$0.00 456-113-645 VCF Inteli Ops Suite w/o vSphere 4Y=ZA \$0.00 31% so on \$4.078.00 \$3,776,00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,776,00 SDDC VMW SV \$4 078 00 \$3 776 00 \$3 776 00 SDDC VMW SW 456-113-646 VCF Inteli Ons Suite w/o vSphere 5Y=ZA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VCF PRV Cloud Suite w/o vSphere 3Y=ZA 31% \$4,820.00 \$0.00 \$4,463.00 SDDC VMW SW 456-113-647 \$0.00 \$4,463.00 \$0.00 456-113-648 VCF PRV Cloud Suite w/o vSphere 4Y=ZA \$0.00 31% \$0.00 \$4,820,00 \$4,463,00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,463.00 SDDC VMW SV 456-113-649 VCF PRV Cloud Suite w/o vSphere 5Y=ZA \$0.00 31% \$0.00 \$4 820 00 \$4 463 00 \$0.00 \$0.00 \$0.00 \$0.00 \$4 463 00 SDDC VMW SW SDDC VMW SW 456-113-650 VCF Standard (Per CPU) 3Y=ZA \$17,795.00 31% \$12,278,55 \$4,805.00 \$4,449.00 \$4,449.00 \$0.00 \$0.00 \$0.00 \$0.00 456-113-651 VCF Standard (Per CPU) 4Y=ZA \$17 795 00 31% \$12 278 55 \$4.805.00 \$4 449 00 \$0.00 \$0.00 \$0.00 \$0.00 \$4 449 00 SDDC VMW SV 456-113-652 VCF Standard (Per CPU) 5Y=ZA \$17,795,00 31% \$12 278 55 \$4 805 00 \$4 449 00 \$0.00 \$0.00 \$0.00 \$0.00 \$4 449 00 SDDC VMW SW SDDC VMW SW 456-113-653 VCF Advanced (Per CPU) 3Y=ZA \$20,795,00 31% \$14.348.55 \$5,615,00 \$5,199.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,199,00 456-113-654 VCF Advanced (Per CPU) 4Y=ZA \$20,795.00 31% \$14,348,55 \$5,615.00 \$5,199.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,199.00 SDDC VMW SW 456-113-655 VCF Advanced (Per CPU) 5Y=ZA \$20,795,00 31% \$14 348 55 \$5,615,00 \$5 199 00 \$0.00 \$0.00 \$0.00 \$0.00 \$5 199 00 SDDC VMW SW 31% SDDC VMW SW 456-113-656 VCF Enterprise (Per CPU) 3Y=ZA \$23,995.00 \$16.556.55 \$6,479.00 \$5,999.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5.999.00 456-113-657 \$23,995,00 \$16,556.55 \$5,999.00 \$5,999.00 SDDC VMW SW VCF Enterprise (Per CPU) 4Y=ZA \$6,479.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 456-113-658 VCF Enterprise (Per CPU) 5Y=ZA \$23,995,00 31% \$16,556,55 \$6,479.00 \$5,999.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,999.00 SDDC VMW SW 31% 456-113-667 VMware Cloud Foundation Basic UPG 1Y=ZA \$13,135,00 \$9.063.15 \$3.546.00 \$3,284.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,284.00 SDDC VMW SW 456-113-668 VMware Cloud Foundation Basic UPG 2Y=ZA \$13,135.00 31% \$9,063.15 \$3,546.00 \$3,284.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,284.00 SDDC VMW SW 31% 456-113-669 VMware Cloud Foundation Basic UPG 3Y=Z/ \$13,135,00 \$9.063.15 \$3,546.00 \$3,284,00 \$0.00 \$0.00 \$3,284,00 SDDC VMW SW 456-113-670 VMware Cloud Foundation Basic LIPG 4Y=7A \$13 135 00 31% \$9.063.15 \$3.546.00 \$3,284,00 \$0.00 \$0.00 \$0.00 \$0.00 \$3 284 00 SDDC VMW SV SDDC VMW SW VMware Cloud Foundation Basic UPG 5Y=ZA 31% \$3,546.00 \$3,284.00 \$0.00 \$3,284.00 456-113-671 \$13,135.00 \$9,063.15 \$0.00 \$0.00 \$0.00 456-113-672 UPG of vSphere to VCF Basic UPG 1Y=ZA \$9,645.00 31% \$6,655,05 \$2,604.00 \$2,411.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.00 SDDC VMW SW 456-113-673 UPG of vSphere to VCF Basic UPG 2Y=ZA \$9,645,00 31% \$6,655,05 \$2 604 00 \$2 411 00 \$0.00 \$0.00 \$0.00 \$0.00 \$2 411 00 SDDC VMW SV 456-113-674 UPG of vSphere to VCF Basic UPG 3Y=ZA \$9 645 00 31% \$6,655,05 \$2 604 00 \$2 411 00 \$0.00 \$0.00 \$0.00 \$0.00 \$2 411 00 SDDC VMW SW \$6,655.05 456-113-675 UPG of vSphere to VCF Basic UPG 4Y=ZA \$9,645.00 31% \$2,604.00 \$2,411.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.00 SDDC VMW SW \$6,655.05 456-113-676 UPG of vSphere to VCF Basic UPG 5Y=ZA \$9,645.00 \$2,604.00 \$2,411.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.00 SDDC VMW SW 456-113-677 VCF SDMGR NSXAdv w/HZN FNT 100PK U 1Y=UB \$73,340,00 31% \$50 604 60 \$19 802 00 \$18 335 00 \$0.00 \$0.00 \$0.00 \$0.00 \$18 335 00 SDDC VMW SW 31% 456-113-678 VCF SDMGR NSXAdv w/HZN ENT 100PK U 2Y=UB \$73.340.00 \$19.802.00 SDDC VMW SW \$50,604,60 \$18.335.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335,00 VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Y=UB \$73,340.00 31% \$50,604.60 \$19,802.00 \$18,335.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335.00 SDDC VMW SW 456-113-680 VCF SDMGR NSXAdv w/HZN FNT 100PK U 4Y=UB \$73,340,00 31% \$50,604,60 \$19,802,00 \$18,335,00 \$0.00 \$0.00 \$0.00 \$0.00 \$18 335 00 SDDC VMW SW VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Y=UB 31% 456-113-681 \$73,340,00 \$50,604,60 \$19.802.00 \$18,335,00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335,00 SDDC VMW SW 456-113-682 VCF SDMGR NSXAdv w/HZN ENT 10PK U 1Y=UB \$7,334.00 \$5,060.46 \$1,980.00 \$1.834.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,834.00 SDDC VMW SW 31% 456-113-683 VCF SDMGR NSXAdv w/HZN ENT 10PK U 2Y=UB \$7,334.00 31% \$5,060.46 \$1,980.00 \$1,834.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,834.00 SDDC VMW SW 31% 456-113-684 VCF SDMGR NSXAdv w/HZN ENT 10PK U 3Y=UB \$7.334.00 \$5,060,46 \$1,980.00 \$1.834.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.834.00 SDDC VMW SW 456-113-685 VCF SDMGR NSXAdv w/HZN ENT 10PK U 4Y=UB \$7,334.00 31% \$5,060.46 \$1,980.00 \$1,834.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,834.00 SDDC VMW SW 456-113-686 VCF SDMGR NSXAdv w/HZN ENT 10PK U 5Y=UE \$7.334.00 31% \$5,060,46 \$1,980.0 \$1.834.00 \$0.00 \$0.00 \$1.834.00 SDDC VMW SW 456-113-687 VCF SDMgrNSXAdv w/o HZNENT 100PK LL1Y=LIF \$14 090 00 31% \$9 722 10 \$3.804.00 \$3,522,00 \$0.00 \$0.00 \$0.00 \$0.00 \$3 522 00 SDDC VMW SV \$3,522.00 456-113-688 VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UE \$14,090.00 31% \$9,722.10 \$3,804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 31% 456-113-689 VCF SDMgrNSXAdv w/o HZNENT 100PK U 3Y=UE \$14.090.00 \$9,722,10 \$3,804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.00 SDDC VMW SW 456-113-690 VCF SDMgrNSXAdv w/o HZNENT 100PK U 4Y=UB \$14,090.00 \$9,722.10 \$3,804.00 \$3,522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.00 SDDC VMW SW 31% 31% 456-113-691 VCF SDMgrNSXAdv w/o HZNFNT 100PK U 5Y=UF \$14 090 00 \$9 722 10 \$3,804,00 \$3,522,00 \$0.00 \$0.00 \$0.00 \$0.00 \$3 522 00 SDDC VMW SW \$0.00 456-113-692 VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB \$1,409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW SDDC VMW SW VCF SDMgrNSXAdv w/o HZN ENT 10PK U 2Y=UB \$1,409.00 \$0.00 456-113-693 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$352.00 456-113-694 VCF SDMgrNSXAdv w/o HZN ENT 10PK U 3Y=UB \$1.409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW 456-113-695 VCF SDMgrNSXAdv w/o HZN ENT 10PK U 4Y=UB \$1,409.00 31% \$972.21 \$352.00 \$0.00 \$352.00 SDDC VMW SW \$380.00 \$0.00 \$0.00 \$0.00 456-113-696 VCF SDMgrNSXAdv w/o HZN ENT 10PK U 5Y=UB \$1,409.00 31% \$972.21 \$380.00 \$352.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.00 SDDC VMW SW 456-113-697 VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA \$6,175.00 31% \$4,260,75 \$1,667.00 \$1.544.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.544.00 SDDC VMW SW 31% \$4,260.75 \$1,667.00 \$1,544.00 \$1,544.00 456-113-698 VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA \$6,175,00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-699 VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA \$6,175.00 31% \$4,260.75 \$1,667.00 \$1,544.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,544.00 SDDC VMW SW 456-113-700 VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA \$6,175.00 31% \$4,260,75 \$1,667.00 \$1,544.00 \$0.00 \$0.00 \$0.00 \$1.544.00 SDDC VMW SW \$0.00 \$0.00 456-113-701 VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA \$6 175 00 31% \$4 260 75 \$1,667,00 \$1.544.00 \$0.00 \$0.00 \$0.00 \$1.544.00 SDDC VMW SW 456-113-702 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 1Y=IA \$5 104 00 31% \$3,521.76 \$1,378.00 \$1,276.00 \$1,276.00 SDDC VMW SW \$0.00 \$0.00 \$0.00 456-113-703 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA \$5,104.00 31% \$3,521,76 \$1.378.00 \$1,276,00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,276.00 SDDC VMW SW 456-113-704 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 3Y=IA \$5 104 00 31% 31% \$3 521 76 \$1,378,00 \$1 276 00 \$0.00 \$0.00 \$0.00 \$0.00 \$1 276 00 SDDC VMW SW \$1,276.00 456-113-705 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 4Y=IA \$5,104.00 \$3,521.76 \$1,378.00 \$1,276.00 SDDC VMW SW \$0.00 \$0.00 \$0.00 \$0.00 31% 456-113-706 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 5Y=V \$5,104.00 \$3,521,76 \$1.378.0 \$1,276,00 \$0.00 \$0.00 \$0.00 \$1.276.00 SDDC VMW SW 456-113-707 SDDC MGR for Desktop 100 Pack 1Y UPG=UB \$3,085.00 31% \$2,128.65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW 456-113-708 SDDC MGR for Desktop 100 Pack 2Y UPG=UB \$3.085.00 31% \$2,128,65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW 31% \$771.00 456-113-709 SDDC MGR for Desktop 100 Pack 3Y UPG=UB \$3,085,00 \$2,128,65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW SDDC MGR for Desktop 100 Pack 4Y UPG=UB \$3,085.00 31% \$2,128.65 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW 456-113-710 \$833.00 456-113-711 SDDC MGR for Desktop 100 Pack 5Y UPG=UB \$3.085.00 31% \$2 128 65 \$833.00 \$771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.00 SDDC VMW SW SDDC MGR for Desktop 10 Pack 1Y UPG=UB 456-113-712 \$309.00 31% \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 SDDC VMW SW 456-113-713 SDDC MGR for Desktop 10 Pack 2Y UPG=UB \$309.00 319 \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 SDDC VMW SW 456-113-714 SDDC MGR for Desktop 10 Pack 3Y UPG=UB \$309.00 31% \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 SDDC VMW SW 456-113-715 SDDC MGR for Desktop 10 Pack 4Y UPG=UP \$309.00 31% \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 SDDC VMW SW 31% \$0.00 SDDC MGR for Desktop 10 Pack 5Y UPG=UB \$309.00 \$213.21 \$83.00 \$77.00 \$0.00 \$0.00 \$77.00 456-113-717 VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA \$20,090,00 31% \$13,862,10 \$5,424.00 \$5,022,00 \$0.00 \$0.00 \$0.00 \$5.022.00 SDDC VMW SW \$0.00 456-113-718 VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA \$20,090,00 31% \$13 862 10 \$5 424 00 \$5,022,00 \$0.00 \$0.00 \$0.00 \$0.00 \$5 022 00 SDDC VMW SW \$5.022.00 \$5,022.00 456-113-719 VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA \$20.090.00 31% \$13.862.10 \$5,424.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW

456-113-720

456-113-721

456-113-722

456-113-723

VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA

VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA

VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA

VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA

\$13,862.10

\$13 862 10

\$1,386,21

\$1,386.21

\$5,424.00

\$5 424 00

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\$5.022.00

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SDDC VMW SW

SDDC VMW SW

SDDC VMW SW

SDDC VMW SW

31%

31%

31%

\$20,090.00

\$20,090,00

\$2,009,00

ECOBY	NASBO VB	MVD LEVEL 1	DDOCUDDODT	PROS
LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE

					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	456-113-724	VCF for VDI:ENT 10 PK w/o Horiz 3Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-725	VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA		\$2,009.00	K	31%	\$1,386.21		\$502.00	\$0.00	\$0.00	\$0.00		\$502.00	SDDC VMW SW
5	456-113-726	VCF for VDI:ENT 10 PK w/o Horiz 5Y U=ZA		\$2,009.00	K	31%	\$1,386.21		\$502.00	\$0.00	\$0.00	\$0.00		\$502.00	SDDC VMW SW
5	456-113-727	VCF Standard (Per CPU) 1Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-728	VCF Standard (Per CPU) 2Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-729	VCF Standard (Per CPU) 3Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-730	VCF Standard (Per CPU) 4Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-731	VCF Standard (Per CPU) 5Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-732	VCF Advanced (Per CPU) 1Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-733	VCF Advanced (Per CPU) 2Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00		\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-734	VCF Advanced (Per CPU) 3Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-735	VCF Advanced (Per CPU) 4Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-736	VCF Advanced (Per CPU) 5Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-737	VCF Enterprise (Per CPU) 1Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-738	VCF Enterprise (Per CPU) 2Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-739	VCF Enterprise (Per CPU) 3Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-740	VCF Enterprise (Per CPU) 4Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-741	VCF Enterprise (Per CPU) 5Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00		\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-754	SDDC MGR for Desktop 100 Pack 1Y=ZA		\$3,085.00	K	31%	\$2,128.65		\$771.00	\$0.00	\$0.00	\$0.00		\$771.00	SDDC VMW SW
5	456-113-755	SDDC MGR for Desktop 100 Pack 2Y=ZA		\$3,085.00	K	31%	\$2,128.65		\$771.00	\$0.00	\$0.00	\$0.00		\$771.00	SDDC VMW SW
5	456-113-756	SDDC MGR for Desktop 10 Pack 1Y=ZA		\$309.00	K	31%	\$213.21		\$77.00	\$0.00	\$0.00	\$0.00		\$77.00	SDDC VMW SW
5	456-113-757	SDDC MGR for Desktop 10 Pack 2Y=ZA		\$309.00	K	31%	\$213.21		\$77.00		\$0.00	\$0.00		\$77.00	SDDC VMW SW
5	456-113-758	VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA		\$20,090.00	K	31%	\$13,862.10		\$5,022.00	\$0.00	\$0.00	\$0.00		\$5,022.00	SDDC VMW SW
5	456-113-759	VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA		\$20,090.00	K	31%	\$13,862.10		\$5,022.00	\$0.00	\$0.00	\$0.00		\$5,022.00	SDDC VMW SW
5	456-113-760	VCF for VDI:ENT 10 PK w/o Horiz 1Y=ZA		\$2,009.00	K	31%	\$1,386.21		\$502.00	\$0.00	\$0.00	\$0.00		\$502.00	SDDC VMW SW
5	456-113-761	VCF for VDI:ENT 10 PK w/o Horiz 2Y=ZA		\$2,009.00	K	31%	\$1,386.21		\$502.00		\$0.00	\$0.00		\$502.00	SDDC VMW SW
5	456-113-762	VCF Standard (Per CPU) 1Y=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00		\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-763	VCF Standard (Per CPU) 2Y=ZA		\$17,795.00	K	31%	\$12,278.55		\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-764	VCF Advanced (Per CPU) 1Y=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-765	VCF Advanced (Per CPU) 2Y=ZA		\$20,795.00	K	31%	\$14,348.55		\$5,199.00	\$0.00	\$0.00	\$0.00		\$5,199.00	SDDC VMW SW
5	456-113-766	VCF Enterprise (Per CPU) 1Y=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,999.00	SDDC VMW SW
5	456-113-767	VCF Enterprise (Per CPU) 2Y=ZA		\$23,995.00	K	31%	\$16,556.55		\$5,999.00	\$0.00	\$0.00	\$0.00		\$5,999.00	SDDC VMW SW
5	456-113-891	VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG		\$8,495.00	K	31%	\$5,861.55		\$2,124.00	\$1,869.00	\$0.00	\$0.00		\$2,124.00	VXRAIL SOFTWARE
5	456-113-892	VxRail VCF vSphere+VSAN to VCFSTD 2YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-893	VxRail VCF vSphere+VSAN to VCFSTD 3YR=IG		\$8,495.00	K	31%	\$5,861.55		\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-894	VxRail VCF vSphere+VSAN to VCFSTD 4YR=IG		\$8,495.00	K	31%	\$5,861.55		\$2,124.00	\$1,869.00	\$0.00	\$0.00		\$2,124.00	VXRAIL SOFTWARE
5	456-113-895	VxRail VCF vSphere+VSAN to VCFSTD 5YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-896	VxRail VCF vSphere+VSAN to VCFADV 1YR=IG		\$17,395.00	K	31%	\$12,002.55		\$4,349.00	\$3,827.00	\$0.00	\$0.00		\$4,349.00	VXRAIL SOFTWARE
5	456-113-897	VxRail VCF vSphere+VSAN to VCFADV 2YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-898	VxRail VCF vSphere+VSAN to VCFADV 3YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-899	VxRail VCF vSphere+VSAN to VCFADV 4YR=IG		\$17,395.00	K	31%	\$12,002.55		\$4,349.00		\$0.00	\$0.00		\$4,349.00	VXRAIL SOFTWARE
5	456-113-900	VxRail VCF vSphere+VSAN to VCFADV 5YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00		\$4,349.00	VXRAIL SOFTWARE
5	456-113-901	VxRail VCF vSphere+VSAN to VCF ENT1YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-902	VxRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19,595.00	K	31%	\$13,520.55		\$4,899.00	\$4,311.00	\$0.00	\$0.00		\$4,899.00	VXRAIL SOFTWARE
5	456-113-903	VxRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00	K	31%	\$13,520.55		\$4,899.00		\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-904	VxRail VCF vSphere+VSAN to VCF ENT4YR=IG		\$19,595.00	K	31%	\$13,520.55		\$4,899.00	\$4,311.00	\$0.00	\$0.00		\$4,899.00	VXRAIL SOFTWARE
5	456-113-905	VxRail VCF vSphere+VSAN to VCF ENT5YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-114-007	VxR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31		\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-008	VxR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-009	VxR vSAN Upg from Std to Ent 3Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-010	VxR vSAN Upg from Std to Ent 4Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-011	VxR vSAN Upg from Std to Ent 5Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-012	VxR vSAN Upg from Std to Adv 1Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-013	VxR vSAN Upg from Std to Adv 2Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-014	VxR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-015	VxR vSAN Upg from Std to Adv 4Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-016	VxR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00		\$426.00	VXRAIL SOFTWARE
5	456-114-017	VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86		\$424.00		\$0.00	\$0.00		\$424.00	VXRAIL SOFTWARE
5	456-114-018	VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86		\$424.00	\$373.00	\$0.00	\$0.00		\$424.00	VXRAIL SOFTWARE
5	456-114-019	VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-020	VxR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86		\$424.00	\$373.00	\$0.00	\$0.00		\$424.00	VXRAIL SOFTWARE
5	456-114-021	VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86		\$424.00		\$0.00	\$0.00		\$424.00	VXRAIL SOFTWARE
5	456-114-022	VxR vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL SOFTWARE
5	456-114-023	VxR vSphere Basic, 2Yr Mtn=IG		\$519.00	ĸ	31%	\$358.11		\$130.00		\$0.00	\$0.00		\$130.00	VXRAIL SOFTWARE
5	456-114-024	VxR vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL SOFTWARE
5	456-114-025	VxR vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	
5	456-114-026	VxR vSphere Basic, 5Yr Mtn=IG		\$519.00	ĸ	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL SOFTWARE
5	456-114-036	VxR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL UPG SOFTWARE
5	456-114-037	VxR Upg vSphere Basic, 2Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL UPG SOFTWARE
5	456-114-038	VxR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAIL UPG SOFTWARE
5	456-114-039	VxR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00	\$114.00	\$0.00	\$0.00		\$130.00	VXRAII UPG SOFTWARE
5	456-114-040	VxR Upg vSphere Basic, 411 Mtn=IG		\$519.00	K	31%	\$358.11		\$130.00		\$0.00	\$0.00		\$130.00	VXRAIL UPG SOFTWARE
5	456-114-042	VxRail VMware vSAN Ent+ 1Y Maint=IG		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VXRAIL SOFTWARE
5	456-114-043	VxRail VMware vSAN Ent+ 2Y Maint=IG		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VXRAII SOFTWARE
5	456-114-044	VxRail VMware vSAN Ent+ 3Y Maint=IG		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VXRAII SOFTWARE
5	456-114-045	VxRail VMware vSAN Ent+ 4Y Maint=IG		\$0.00	K	31%	\$0.00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$0.00		\$0.00	\$0.00		\$0.00	VXRAIL SOFTWARE
5	456-114-046	VxRail VMware vSAN Ent+ 41 Maint=IG VxRail VMware vSAN Ent+ 5Y Maint=IG		\$0.00	K	31%	\$0.00		\$0.00		\$0.00	\$0.00		\$0.00	VXRAIL SOFTWARE
5	456-114-046 456-114-047	VxRail VMware vSAN Ent+ 5Y Maint=IG VxRail VMware vSANEnt to Ent+ 1YMaint=IG		\$3 239 00	, ,	31%	\$2 234 91		\$810.00	\$713.00	\$0.00	\$0.00		\$0.00	VXRAIL SOFTWARE
5	456-114-047 456-114-048	VxRail VMware vSANEnt to Ent+ 1YMaint=IG VxRail VMware vSANEnt to Ent+ 2YMaint=IG		\$3,239.00 \$3,239.00	K	31%	\$2,234.91 \$2,234.91		\$810.00 \$810.00	\$713.00 \$713.00	\$0.00	\$0.00		\$810.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-049	VxRail VMware vSANEnt to Ent+ 2YMaint=IG VxRail VMware vSANEnt to Ent+ 3YMaint=IG		\$3,239.00	ν.	31%	\$2,234.91		\$810.00 \$810.00		\$0.00	\$0.00		\$810.00	VXRAIL SOFTWARE
5					K										
5	456-114-050	VxRail VMware vSANEnt to Ent+ 4YMaint=IG		\$3,239.00	K	31%	\$2,234.91		\$810.00		\$0.00	\$0.00		\$810.00	
5	456-114-051	VxRail VMware vSANEnt to Ent+ 5YMaint=IG		\$3,239.00	K	31%	\$2,234.91		\$810.00	\$713.00	\$0.00	\$0.00		\$810.00	VXRAIL SOFTWARE
5	456-114-052	VxRail VMware vSANAdv to Ent+ 1YMaint=IG		\$4,277.00	K	31%	\$2,951.13		\$1,069.00	\$941.00	\$0.00	\$0.00		\$1,069.00	VXRAIL SOFTWARE
5	456-114-053	VxRail VMware vSANAdv to Ent+ 2YMaint=IG		\$4,277.00	K	31%	\$2,951.13		\$1,069.00	\$941.00	\$0.00	\$0.00		\$1,069.00	VXRAIL SOFTWARE
5	456-114-054	VxRail VMware vSANAdv to Ent+ 3YMaint=IG		\$4,277.00	K	31%	\$2,951.13		\$1,069.00		\$0.00	\$0.00		\$1,069.00	VXRAIL SOFTWARE
	456-114-055	VxRail VMware vSANAdv to Ent+ 4YMaint=IG		\$4.277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP 456-114-056 VxRail VMware vSANAdv to Ent+ 5YMaint=IG \$4,277.00 \$2,951.13 \$1,155.00 \$1,069.00 \$941.00 \$1,069.00 VXRAIL SOFTWARE \$1,559,00 456-114-057 VxRail VMware vSANStd to Ent+ 1YMaint=IG \$6,237.00 31% \$4 303 53 \$1.684.00 \$1.559.00 \$1,372.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 456-114-058 VxRail VMware vSANStd to Ent+ 2YMaint=IG \$6 237 00 31% \$4 303 53 \$1,684,00 \$1.559.00 \$1.372.00 \$0.00 \$0.00 \$0.00 \$1,559,00 VXRAII SOFTWARE 456-114-059 VxRail VMware vSANStd to Ent+ 3YMaint=IG \$6,237.00 31% \$4,303.53 \$1,684.00 \$1,559.00 \$1,372.00 \$0.00 \$0.00 \$0.00 \$1,559.00 VXRAIL SOFTWARE 456-114-060 VxRail VMware vSANStd to Ent+ 4YMaint=IG \$6,237.00 31% \$4.303.53 \$1.684.00 \$1,559.00 \$1,372.00 \$0.00 \$0.00 \$0.00 \$1.559.00 VXRAII SOFTWARE 456-114-061 VxRail VMware vSANStd to Ent+ 5YMaint=IG \$6 237 00 31% \$4 303 53 \$1 684 00 \$1.559.00 \$1 372 00 \$0.00 \$0.00 \$0.00 \$1,559,00 VXRAII SOFTWARE 456-114-085 Secure VM Kev Mamt over KMIP Tier 1=IA \$8,000,00 31% \$5.520.00 \$2,000.00 \$1.840.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,840,00 CLOUDLINK 456-114-086 Secure VM Key Mgmt over KMIP Tier 2=IA \$6,400.00 31% \$4,416.00 \$1,600.00 \$1,472.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,472.00 CLOUDLINK 456-114-087 Secure VM Key Mgmt over KMIP Tier 3=IA \$4,800,00 31% \$3,312.00 \$1,200,00 \$1,104.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,104.00 CLOUDLINK 31% 456-114-088 Secure VM Kev Mamt over KMIP Tier 4=IA \$3,200,00 \$2,208.00 \$800.00 \$736.00 \$0.00 \$0.00 \$0.00 \$0.00 \$736.00 CLOUDLINK \$30,000.00 \$0.00 \$27,600.00 CLOUDLINK Secure VM Encrypt Containers Tier 1=IA \$120,000.00 \$82,800.00 \$27,600,00 \$0.00 456-114-096 Secure VM Encrypt Containers Tier 2=IA \$96,000.00 31% \$66,240.00 \$24,000.00 \$22,080.00 \$0.00 \$0.00 \$0.00 \$0.00 \$22,080.00 CLOUDLINK 31% 456-114-097 Secure VM Encrypt Containers Tier 3=IA \$84,000,00 \$57,960,00 \$21 000 00 \$19 320 00 \$0.00 \$0.00 \$0.00 \$0.00 \$19 320 00 CLOUDLINK 456-114-098 Secure VM Encrypt Containers Tier 4=IA \$76,000.00 \$52,440.00 \$19,000.00 \$17,480.00 \$0.00 \$0.00 \$0.00 \$17,480.00 CLOUDLINK 31% \$0.00 458-000-999 Secure VM SecVM Term 31% \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK \$0.00 \$0.00 \$0.00 458,001,000 Secure VM SecVM Pernetus \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK Secure VM SecVM for CPD HW Pernetual CLOUDLINK 458-001-880 \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Secure VM KMIP Client Perpetua \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 458-002-010 458,002,012 Secure VM SecVM Perp HCP Bundle \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 458-002-204 HCIA NP VxRail vSphere Software \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-205 HCIA UP VxRail vSphere Software 31% \$0.00 VXRAIL SOFTWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 458,002,340 Secure VM SED Perp Tier 1=IA \$1,250,00 31% \$862.50 \$312.00 \$288.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288.00 458-002-361 Secure VM SED Perp Tier 2=IA \$1,000,00 31% \$690.00 \$250.00 \$230.00 \$0.00 \$0.00 \$0.00 \$0.00 \$230.00 CLOUDLINK \$517.50 458-002-362 Secure VM SED Perp Tier 3=IA \$750.00 31% \$188.00 \$172.00 \$0.00 \$0.00 \$0.00 \$0.00 \$172.00 CLOUDLINK 458-002-363 Secure VM SED Perp Tier 4=IA \$500.00 31% \$345.00 \$125.00 \$115.00 \$0.00 \$0.00 \$0.00 \$0.00 \$115.00 CLOUDLINK 458-002-371 Secure VM Encryption for Machines \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 31% CLOUDLINK 458-002-372 Secure VM Encryption for Machines CPSD \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-373 Secure VM KMIP KMS Perpetual \$0.00 CLOUDLINK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 458-002-391 VMware Cloud Foundation Suite \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 31% 458-002-442 Secure VM Kev Mamt for SED Tier 1=IA \$1,250,00 \$862.50 \$312.00 \$288.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288.00 CLOUDLINK 458-002-443 Secure VM Key Mgmt for SED Tier 2=IA \$1,000.00 31% \$690.00 \$250.00 \$230.00 \$0.00 \$0.00 \$0.00 \$0.00 \$230.00 CLOUDLINK 31% 458-002-444 Secure VM Key Mgmt for SED Tier 3=IA \$517.50 \$172.00 \$0.00 \$0.00 CLOUDLINK 458,002,445 Secure VM Key Mamt for SED Tier 4=1A \$500.00 31% \$345.00 \$125.00 \$115.00 \$0.00 \$0.00 \$0.00 \$0.00 \$115.00 CLOUDLINK SDDC VMW SW 458-002-461 VMware vCtr Srvr 6 Std vSphere 6 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VCF Enterprise (Per CPU) \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 458,002,486 VMware Cloud Foundation Suite UPG \$0.00 31% so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SV 458-002-487 VMware Cloud FDN w/o vSphere UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 458-002-488 VCF SDDCMgr NSXAdv w/HZN ENT UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW \$0.00 VCF SDDCMgr NSXAdv w/HZN ENT 10PK UPG SDDC VMW SW 458-002-489 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-490 VCF SDDCMgrNSXAdv w/o HZNENT 100PK UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW VCF SDDCMgrNSXAdv w/o HZN ENT 10PK UPG 31% SDDC VMW SW 458-002-491 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMware vCtr Srvr 6 Std vSphere 6 UPG 458-002-492 \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 458-002-493 VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 31% SDDC VMW SW 458-002-494 SDDC MGR for Desktop 100 Pack UPG \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-495 SDDC MGR for Desktop 10 Pack UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW \$0.00 458,002,498 VCF for VDI: ENT 100 Pack w/o Horiz UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW VCF for VDI: ENT 10 Pack w/o Horiz UPG 31% \$0.00 458-002-497 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 458-002-498 VCF Standard (Per CPU) UPG \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 458-002-499 VCF Advanced (Per CPU) UPO \$0.00 31% \$0.00 \$0.00 SDDC VMW SW 458,002,500 VCF Enterprise (Per CPII) LIPG \$0.00 31% ടവ വാ \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW VXRAIL SOFTWARE 458-002-517 VxRail VMware vSAN Advanced \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VxRail VMware vSAN Standard \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458-002-519 VxRail VMware vSAN Enterprise \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-532 VxRail VMware vSAN Ent RASR \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-572 VXRAIL VCF VSPHERE+VSAN TO VCFSTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458-002-573 VXRAIL VCF VSPHERE+VSAN TO VCFADV \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE \$0.00 \$0.00 \$0.00 458,002,574 VxRail VCF vSphere+VSAN to VCF ENT \$0.00 31% so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-654 vSAN Upg from Std to Ent \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE \$0.00 \$0.00 \$0.00 \$0.00 458-002-655 vSAN Upg from Std to Adv \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458,002,656 vSAN Upg from Adv to Ent \$0.00 31% so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-657 31% \$0.00 VXRAIL SOFTWARE vSphere Basic \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-661 VxR Upg vSphere Basic \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL UPG SOFTWARE 458,002,663 VxRail VMware vSAN Enterprise Plus \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE \$0.00 458-002-664 vSAN Upg from Ent to Ent+ \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 458-002-665 vSAN Upg from Adv to Ent-31% \$0.00 VXRAIL SOFTWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-666 vSAN Upg from Std to Ent+ \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458-002-670 vSAN Upg from Adv to Ent CCU \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL UPG SOFTWARE Secure VM Key Management over KMIP 458-002-685 \$0.00 CLOUDLINK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% CLOUDLINK 458-002-693 Secure VM Encryption for Containers \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-AAGL SEL - SF+ 0.5m SFP+DAC Cable Attach \$65.00 31% \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAGN SEL - SFP/SFP+ DAC 1M Attach \$75.00 31% \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% 470-AAGI SEL - SFP/SFP+ DAC 3M Attach \$105.00 \$72.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAGR SEL - SEP/SEP+ DAC 5M Attach \$135.00 31% \$93.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAGT SEL - SEP/SEP+ DAC 7M Attach \$310.00 31% \$213.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% 470-AAVG SEL - SFP/SFP+ DAC 5M Cus Kit \$149.00 \$102.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% \$0.00 DELL NETWORKING 470-AAVH SEL - SFP/SFP+ DAC 1M Cus Ki \$83.00 \$57.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-AA\/I SEL - SFP/SFP+ DAC 7M Cus Kit \$341.00 31% \$235.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAV. SEL DAC-SEP-10G-3M \$105.00 31% \$72.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit 31% \$0.00 \$72.00 \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAVR SEL - QSFP+ - 40G DAC 1M CusKit \$165.00 31% \$113.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAWF SEL - OSEP+ - 40G DAC 5M CusKit \$308.00 31% \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - QSFP+ - 40G DAC 3M CusKit 31% 470-AAWN \$242.00 \$166.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAXB SEL - QSFP+ - 40G DAC 0.5M CusKit \$132.00 31% \$91.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAXI SFI - QSFP+ - 40G DAC 7M CusKit \$385.00 31% \$265.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - QSFP+ - 40G AOC 10M CusKit \$1.045.00 31% 470-AAZM \$721.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABN SEL - QSFP28- 100G AOC 7m Attacl DELL NETWORKING

					NVP LEVEL 1		NVP MAINTENANCE A	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PART
5	470-ABOL	SEL MPO Crossover Fiber Cable 3M Attach		\$215.00	K	31%	\$148.35		\$0.00	\$0.00	\$0.00			\$0.00	
5	470-ABOM	SEL MPO Crossover Fiber Cable 7M Attach		\$300.00	K	31%	\$207.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	470-ABON	SEL MPO Crossover Fiber Cable 10M Attach		\$325.00	K	31%	\$224.25		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOV	SEL - QSFP28 - 100G DAC 1m Attach		\$320.00	K	31%	\$220.80			\$0.00				\$0.00	DELL NETWORKING
5	470-ABOW	SEL - QSFP28 - 100G DAC 2m Attach		\$325.00	K	31%	\$224.25		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ABOY 470-ABOZ	SEL - QSFP28 - 100G DAC 5m Attach SEL - SEP/SEP+ DAC 2M Attach		\$700.00	K	31%	\$483.00 \$65.55					\$0.00	\$0.00	\$0.00	
5	470-ABOZ 470-ABPD	SEL - SFP/SFP+ DAC 2M Attach SEL MPO Crossover Fiber Cable 5M Attach		\$95.00 \$249.00	K	31% 31%	\$65.55 \$171.81			\$0.00 \$0.00	\$0.00 \$0.00			\$0.00	DELL NETWORKING DELL NETWORKING
5					K				\$0.00			\$0.00		\$0.00	
5	470-ABPI 470-ABPJ	SEL G90Y2M1 100G AOC 7m Cus Kit SEL - QSFP28 - 100G AOC 30M CusKit		\$2,365.00 \$2,300.00	K	31%	\$1,631.85 \$1,587.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	DELL NETWORKING DELL NETWORKING
5	470-ABPJ 470-ABPM	SEL - QSFP28 - 100G AOC 30M Cuskit SEL - QSFP28 - 100G AOC 10M Cuskit		\$2,300.00	K	31%	\$1,587.00 \$1.669.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING DELL NETWORKING
5	470-ABPN	SEL - QSFP26 - 100G AOC 10M CUSKIT		\$2,420.00	K K	31%	\$1,009.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ABPN 470-ABPP	SEL MPO Crossover Fiber Cable 3M CusKit SEL MPO Crossover Fiber Cable 7M CusKit		\$330.00	K.	31%	\$103.53		\$0.00	\$0.00	\$0.00			\$0.00	DELL NETWORKING
5	470-ABPQ	SEL MPO Crossover Fiber Cable 7M Cuskit SEL MPO Crossover Fiber Cable 5M Cuskit		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	DELL NETWORKING DELL NETWORKING
5	470-ABPQ 470-ABPS	SEL MPO Crossover Fiber Cable 5M Cuskit SEL - SFP/SFP+ DAC 2M Cus Kit		\$274.00 \$105.00	K	31%	\$189.06 \$72.45				\$0.00 \$0.00			\$0.00	
5	470-ABPU	SEL - SFP/SFP+ DAC 2W Cus Kit SEL G5XZ1KV - 100G DAC 5m Cus Kit		\$770.00	K.	31%	\$531.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ABPV			\$358.00	K		\$247.02					\$0.00			
5	470-ABPW	SEL MPO Crossover Fiber Cable 10M CusKit SEL - QSFP28 - 100G DAC 0.5M CusKit		\$315.00	, r	31% 31%	\$247.02		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00	DELL NETWORKING
5	470-ABPY	SEL GZ80XFA - 100G DAC 0.5M CUSKIT		\$352.00	K.	31%	\$217.35		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING DELL NETWORKING
5	470-ABPT 470-ABOD	SEL - QSEP+ - 40G DAC 1111 Cus Kit		\$352.00	K	31%	\$242.00 \$131.10		\$0.00	\$0.00	\$0.00			\$0.00	DELL NETWORKING
5					K							\$0.00			
5	470-ABQG	SEL G1KMJEI - 100G DAC 2m Cus Kit		\$358.00	K	31%	\$247.02							\$0.00	DELL NETWORKING
5	470-ACES 470-ACEU	SEL - SFP28 25G DAC 1m Attach SEL GU0B9PV - 25G DAC 3m Cus Kit		\$125.00 \$149.00	ĸ	31% 31%	\$86.25 \$102.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	DELL NETWORKING DELL NETWORKING
5	470-ACEU 470-ACEV	SEL GU0B9PV - 25G DAC 3m Cus Kit SEL - SEP28 - 25G DAC 3m Attach			K	31%	\$102.81 \$93.15		\$0.00 \$0.00	\$0.00		\$0.00		\$0.00	DELL NETWORKING DELL NETWORKING
5				\$135.00	K		\$93.15 \$95.22			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	470-ACEX	SEL GT1X2ND 25G DAC 1m Cus Kit		\$138.00	K	31%			\$0.00						DELL NETWORKING
5	470-ACLK	SEL - LC/LC Fiber Patch Cable 5M Attach		\$65.00	K	31%	\$44.85		\$0.00		\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ACLS	SEL - LC/LC Fiber Patch Cable 2M Attach		\$50.00	K	31%	\$34.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	470-ACLT	SEL LC/LC Fiber Patch Cable 2M Cus Kit		\$55.00	K	31%	\$37.95		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ACLU	SEL - QSFP28 - 100G AOC 3M CusKit		\$2,035.00	K	31%	\$1,404.15		\$0.00					\$0.00	
5	470-ACLY	SEL LC/LC Fiber Patch Cable 5M Cus Kit		\$72.00	K	31%	\$49.68	70.00		\$0.00				\$0.00	
5	470-ACMF	SEL LC/LC Fiber Patch Cable 3M Attach		\$58.00	K	31%	\$40.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ACMH	SEL LC/LC Fiber Patch Cable 10M Attach		\$85.00	K	31%	\$58.65							\$0.00	
5	470-ACMN	SEL LC/LC Fiber Patch Cable 10M Cus Kit		\$94.00	K	31%	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
5	470-ACMO	SEL LC/LC Fiber Patch Cable 3M Cus Kit		\$64.00	K	31%	\$44.16			\$0.00				\$0.00	DELL NETWORKING
5	470-ACOR	SEL - QSFP+ - 40G AOC 3M CusKit		\$725.00	K	31%	\$500.25		\$0.00	\$0.00	\$0.00			\$0.00	
5	50DW1PRSS2	SEL SS renew DW50user 1DA Probe 50SL		\$1,846.00	K	31%	\$1,273.74		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	50DW1PRSSP	SEL DW50user 1DA Probe 50SL SS + Sup 1yr		\$13,036.00	K	31%	\$8,994.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	50DW1PRSSP2	SEL SS + Sup renew DW50 1DA Probe 50SL		\$2,444.00	K	31%	\$1,686.36		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
5	5-CC-ASED	SEL 1TB SED Archive-USA-5Yr		\$1,787.15	K	31%	\$1,233.13		\$0.00	\$0.00				\$0.00	FACTION
5	5-CC-ASED-B	SEL SED Bundle Archive-USA-5Yr		\$1,035,460.78	K	31%	\$714,467.94	\$0.00						\$0.00	
5	5-CC-ASMSED	SEL 1TB SED Archive (Small)-USA-5Yr		\$3,219.67	K	31%	\$2,221.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-5Yr		\$672,882.19	K	31%	\$464,288.71	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	5-CC-ASO	SEL 1TB ScaleOut Archive-USA-5Yr		\$1,503.99	K	31%	\$1,037.75		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-5Yr		\$910,478.58	K	31%	\$628,230.22			\$0.00				\$0.00	
5	5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-USA 5Y		\$2,637.54	K	31%	\$1,819.90		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	5-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 5Y		\$595,800.37	K	31%	\$411,102.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BE	SEL 1TB Block Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BE-B	SEL Block Bundle Elite-USA-5Yr		\$965,809.09	K	31%	\$666,408.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BP	SEL 1TB Block Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BP-B	SEL Block Bundle Premier-USA-5Yr		\$827,543.18	K	31%	\$571,004.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BS	SEL 1TB Block Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47				\$0.00			\$0.00	FACTION
5	5-CC-BS-B	SEL Block Bundle Standard-USA-5Yr		\$653,590.91	K	31%	\$450,977.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BT	SEL 1TB Block Turbo-USA-5Yr		\$77,950.79	K	31%	\$53,786.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-BT-B	SEL Block Bundle Turbo-USA-5Yr		\$9,251,738.99	K	31%	\$6,383,699.90		\$0.00	\$0.00				\$0.00	
5	5-CC-ESED	SEL 1TB SED Elite-USA-5Yr		\$26,063.57	K	31%	\$17,983.86							\$0.00	
5	5-CC-ESED-B	SEL SED Bundle Elite-USA-5Yr		\$4,389,627.39	K	31%	\$3,028,842.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-ESO	SEL 1TB ScaleOut Elite-USA-5Yr		\$19,032.96	K	31%	\$13,132.74		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-5Yr		\$3,593,189.61	K	31%	\$2,479,300.83			\$0.00	\$0.00			\$0.00	FACTION
5	5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 5Y		\$35,839.09	K	31%	\$24,728.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 5Y		\$1,329,720.00	K	31%	\$917,506.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-FE	SEL 1TB File Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
	5-CC-FE-B	SEL File Bundle Elite-USA-5Yr		\$965,809.09	K	31%	\$666,408.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-CC-FP	SEL 1TB File Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-FP-B	SEL File Bundle Premier-USA-5Yr		\$827,543.18	K	31%	\$571,004.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-CC-FS	SEL 1TB File Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00			\$0.00	\$0.00		\$0.00	
5	5-CC-FS-B	SEL File Bundle Standard-USA-5Yr		\$653,590.91	K	31%	\$450,977.73	\$0.00	\$0.00		\$0.00			\$0.00	
5	5-CC-PSED	SEL 1TB SED Premier-USA-5Yr		\$7,129.72	K	31%	\$4,919.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-CC-PSED-B	SEL SED Bundle Premier-USA-5Yr		\$1,716,501.10	K	31%	\$1,184,385.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-PSO	SEL 1TB ScaleOut Premier-USA-5Yr		\$5,806.90	K	31%	\$4,006.76							\$0.00	
5	5-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-5Yr		\$1,541,342.10	K	31%	\$1,063,526.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-CC-SSED	SEL 1TB SED Standard-USA-5Yr		\$6,174.55	K	31%	\$4,260.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-CC-SSED-B	SEL SED Bundle Standard-USA-5Yr		\$3,450,600.00	K	31%	\$2,380,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-CC-SSO	SEL 1TB ScaleOut Standard-USA-5Yr		\$5,190.00	K	31%	\$3,581.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-5Yr		\$3,016,145.45	K	31%	\$2,081,140.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-DD-69-B	SEL Ded DD 6900 Bundle - USA - 5yr		\$614,683.64	K	31%	\$424,131.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$491,760.00	K	31%	\$339,314.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-94-B	SEL Ded DD 9400 Bundle - USA - 5vr		\$2,376,785.45	ĸ	31%	\$1,639,981,96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 5yr		\$942,545.45	K	31%	\$650,356.36		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5vr		\$5.655.272.73	ĸ	31%	\$3,902,138,18		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	5-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 5yr		\$3,278,487.27	ĸ	31%	\$2,262,156.22							\$0.00	
	5-DD-99-5 5-DD-MT-B	SEL 3641B Ded DD 9900 add-on - USA - 5yr SEL Data Domain Base Bundle - USA - 5yr		\$594,196.36	, K	31%	\$409,995.49			\$0.00	\$0.00			\$0.00	
	5-DD-MT-B 5-DD-MT-S	SEL 1TB Data Domain Base Bundle - USA - 5yr SEL 1TB Data Domain Base - USA - 5yr		\$594,196.36 \$10.671.82	ı,	31%	\$409,995.49 \$7.363.56		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	5-DD-WT-S 5-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling USA 5Y		\$536,290.91	r.	31%	\$370.040.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
J	5-ECS-REP-B	SEL Add 4001B ECSOffsite Scaling USA 5Y SEL 1100TB ECS Offsite Base Bund USA 5Y		\$536,290.91	r\	31%	\$1,017,612.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP 5-MCN-10G SEL 10Gbps MultiCloud Network USA - 5Yr \$250,443.38 \$172,805.93 \$0.00 FACTION 5-MCN-1G SEL 1Gbps MultiCloud Network USA - 5Yr \$25,653,41 31% \$17,700.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-2G SEL 2Gbps MultiCloud Network USA - 5Yr \$51,306,82 31% \$35 401 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-40G SEL 40Gbps MultiCloud Network USA - 5Yr \$967,682.63 31% \$667,701.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 5-MCN-5G SEL 5Gbps MultiCloud Network USA - 5Yr \$128.267.05 31% \$88.504.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-80G SEL 80Gbps MultiCloud Network USA-5Y \$1 917 175 32 31% \$1,322,850,97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB USA 5\ \$2,680,91 31% \$1.849.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-MLT-1TE SEL 1TB Object Multi Region <1PB USA 5Y \$3,017.73 31% \$2.082.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB USA 5Y \$1,340,45 31% \$924.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 5-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB USA 5Y \$1,508,18 \$1.040.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL: CORD,POWER,220V,AUSTRALIA SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 6804SI SEL: CORD, POWER, 220V, S. AFRICA-INDIA \$55.00 31% \$37.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 680551 SEL: CORD POWER 220V LIK \$46 00 31% \$31.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 6806SL SEL: CORD, POWER, 220V, ISRAEL \$0.00 SPECTRALOGIC \$35.00 31% \$24.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: CORD,POWER,220V,JAPAN \$81.00 31% \$55.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 6807S \$0.00 680851 SEL: CORD.POWER.220V.EUROPE \$36.00 31% \$24.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 6MONTH-CC-PROMO \$10 615 65 INDEX ENGINES SELIE Workshop Promo Single Server \$15,385,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL BN StarterPack WrDtSTS-16 \$50,838.46 31% \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$35,078.54 \$0.00 700-000001-SM SEL AS SIPIC WIDISTS, 16 SSM \$2 180 00 31% \$1.504.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000008 SEL BN StarterPack PMax-2 \$80 793 85 31% \$55,747,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 700-000008-SN SEL AS StarterPack PMax-2 SSM \$3,696,92 31% \$2,550.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL BN StarterPack Isilon-4 \$64 607 69 31% \$44 579 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700,000009 700-000009-SM SEL AS StarterPack Isilon-4 SSM \$3 204 62 31% \$2 211 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% VIRTUAL INSTRUMENTS 700-000010 SEL BN StarterPack VxFlexOS-8 \$55,376,92 \$38,210,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 700-000010-SM SEL AS StarterPack VxFlexOS-8 SSM \$2,820,00 31% \$1,945.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000011 SEL BN StarterPack AppD-50 \$63 227 69 31% \$43 627 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000011-SN 31% VIRTUAL INSTRUMENTS SEL AS StarterPack AppD-50 SSN \$2.932.31 \$2,023,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL BN StarterPack VMware-20 \$101,764.62 \$70,217.59 VIRTUAL INSTRUMENTS 700-000012 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 700-000012-SM SEL AS StarterPack VMware-20 SSM \$4 601 54 31% \$3 175 06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% 700-000013 SEL BN ProbeFC Upg Package \$187,729,23 \$129,533,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000015-SM SEL AS StrPack SPlay-25 SSM \$3,570.77 31% \$2,463.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% SEL: CORD SET.4.5M.NEMA L6-30F \$0.00 \$0.00 SPECTRALOGIC 770-BCOZ SEL G4I7HEP - Dual Shelf S4112 \$223.63 31% \$154.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL G1KDTSZ, Dual Shelf S5212F-ON DELL NETWORKING 770-BDGQ 31% \$241.50 \$0.00 \$350.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: CORD, POWER, S. AFRICA \$20.00 31% \$13.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 8147SI SEL: CORD SET 2 5M NEMA5-15 IEC C19 \$76.00 31% \$52.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 8289SI SEL: CORD PWR N5-15 C13 14AWG 2M \$9.00 31% \$6.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 8296SL SEL: CORD, POWER, C14-C13, 16AWG, 6FT \$6.00 31% \$4.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 SEL: CORD, POWER, C14-C19, 14AWG, 6FT SPECTRALOGIC 8297SI \$21.00 \$14.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 8665SI SEL: CORD POWER 60309-C19 15FT \$109.00 31% \$75.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CABLEEXSASSFF8088-SF80882M 31% \$194.00 \$133.86 SPECTRALOGIC 8840SL \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRUTAPECLEANLTOW-BARCODE \$56.00 31% \$38.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90940740 SEL: RAMP PYTHON ADJUSTABLE \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949004TFIN SEL: FRUTBATFIN \$678.00 \$467.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949024 SEL: FRULTO TERAPK COVERNO MEDIA \$395.00 31% \$272.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949024-A SEL: FRUTRPK-ACCSW-COVERNO MEDIA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$272.55 90949024-FSL SEL: FRU.LTO TERAPK COVER.NO MEDIA \$395.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030 SEL: PYTHONCHAMBER-SLOT KEY ENABLE \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030-F SEL: PYTHONCHAMBER-SLOT KEY ENABLE \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030FIN_D SEL: CHAMBER-SLOT KEYDICOLINTTEIN \$1 112 00 31% \$767.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949030FIN-F SEL: CHAMBER-SLOTUPGKEYENABLEFIN \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL: CHAMB-SLOT KEYDISTFINENT \$1,112.00 \$767.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030T380J SEL: CHAMB/SLOT KEY ENABLE, T380 ENT \$1,635.00 31% 31% \$1,128.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030T380.I-F SEL: UPG CHAMB/SLOT KEY T380 ENT \$1,635,00 \$1 128 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949030T950-J SEL: CHAMB/SLOT KEY ENABLE, T950 ENT \$1,635,00 31% \$1,128,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030T950-J-F SEL: UPG,CHAMB/SLOT KEY,T950,ENT \$1,635.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$1,128.15 \$0.00 \$0.00 \$0.00 \$0.00 90949030T95.ID SEL: CHAMB/SLOT KEY DIS T950 ENT \$1,032,00 31% \$712.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030TFIN SEL: CHAMBER-SLOT KEY ENABLETFIN \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030TFIN-SEL: CHAMB-SLOT KEY ENABLE, TFIN ENT \$1,635.00 31% \$1,128.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949030TFIN-J-F SEL: LIPG CHAMB-SLOT KEY TEIN ENT \$1,635,00 31% \$1 128 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRUTERAPACK W-O COVERLTO 31% \$0.00 90949048 \$368.00 \$253.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949070-F SEL: FRUT950LIB STABILITY KIT \$346.00 31% \$238.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949070FIN-F SEL: FRUUPGLIB STABILITY KITTFIN \$346.00 31% \$238.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949070TFIN SEL: FRUI IBRARY STABILITY KITTEIN \$346.00 31% \$238 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949095-6 SEL: FRUOBSERVATORY SWT950BOA \$6,538.00 31% \$4,511.22 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949095FIN-F SEL: FRUUPGOBSERVATORY SWTFIN \$6.538.00 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949095TFIN SEL: FRUORSERVATORY SOFTWARFTFIN \$6 538 00 31% 31% \$4 511 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: T950ENCRYPTIONPROFESSIONAL SPECTRALOGIC 90949099 \$6,538.00 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SPECTRALOGIC 90949099-F SEL: T950ENCRYPTIONPROFESSIONAL \$6.538.00 \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 90949099FIN-F SEL: TFINUPGENCRYPTPROFESSIONAL \$6,538.00 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949099TFIN SEL: TFINENCRYPTIONPROFESSIONAL \$6.538.00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% SEL: FRU5-12V PWR SUPPLYROHST200 \$3,877.00 \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949112T20-F SEL: FRU5-12V PWR SUPPLYROHST200 \$3,877.00 31% \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949112T380 SEL: ERLIS-12V PWR SLIPPI YROHST380 \$3,877,00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949112T38-I SEL: FRU5-12V PWR SUPPLYROHST380 \$3,877.00 \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU5-12V PWR SUPPLYROHST680 31% \$0.00 SPECTRALOGIC 90949112T680 \$3,877.00 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949112T68_F SEL: ERLIS-12V PWR SLIPPI YROHST680 \$3,877,00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949118 SEL: FRU TRANSPORTER PYTH \$19 615 00 31% \$13 534 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$0.00 90949120T20-F SEL: FRUDBAROHS ONLYT200 \$6,092.00 \$4,203.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949120T38_F SEL: ERLIDBAROHS ONLYT380 \$6,092,00 31% \$4 203 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949120T68-F SEL: FRUDBAROHS ONLYT680 \$6,092,00 31% \$4 203 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRUDBATFINROHS ONLY 31% SPECTRALOGIC 90949120TFIN \$6,148,00 \$4,242,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$9,138.00 90949132-F SEL: FRUN 1 PWR SUPPLIESROHS ONLY 31% \$6,305.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949140SI SEL: FRU TAPE LTO-4 CERTIFIED \$52.00 31% \$35.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949141SL SEL: FRU.TAPE.LTO-4.CUSTOM \$52.00 \$35.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949156SL SEL: CLN TPS X5.W TPK.BCD.CER \$328.00 \$226.32 SPECTRALOGIC

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP MNT LP PREM LP 90949157SL SEL: CLN TPS X10,W TPK,BCD,CERT \$596.00 \$411.24 SPECTRALOGIC 9094916051 SEL: CLN TPS X5.W TPK.BCD.CUST \$328.00 31% \$226.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949161SI SEL: CLN TPS X10 W TPK BCD CUST \$596.00 31% \$411.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949166-SEL: FRU5-12V PWRSUP8AMPFUSEROHS \$3,877.00 31% \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949166FIN-F SEL: FRUUP5-12VPWRSUP8APROHFIN \$3.877.00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949166TFIN SEL: ERU5-12VPWRSUP8AMPROHSTEIN \$3,877,00 31% \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949167-F SEL: SFTWRENDURA DECRYPTIONLTO4 \$6.538.00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,MAINT TAPES,10-TPK,CERT \$596.00 31% \$411.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949171SI SEL: ERU MAINT TAPES 10-TPK CUST \$596.00 31% \$411.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949172-F SEL: FRUVISION CAMERADRY-FRT950 \$4,154,00 \$2.866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949172FIN-SEL: UPGVISIONCAMERADRY-FRTFIN \$2,866,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949173-F SEL: FRUVISION CAMERAMED-FRT950 \$4,154.00 31% \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949173FIN-F SEL: LIPGVISION CAMERAMED-ERTEIN \$4 154 00 \$2,866,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949175SL SEL: FRU,MAINT TAPES,5-TPK,CERT \$328.00 \$226.32 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRU,MAINT TAPES,5-TPK,CUST \$328.00 31% \$226.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 909491768 \$0.00 90949194-F SEL: ERUI TO-SECENT950 \$22,652,00 31% \$15 629 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949194FIN-F SEL: ERUI TO-SECENTEIN \$23,481,00 31% \$16 201 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949194T200 SEL: FRULTO-5FCFHT200 31% \$0.00 SPECTRALOGIC \$22,652.00 \$15,629.88 \$0.00 90949194T20_F SEL: ERUI TO-SECENT950 \$22,652,00 31% \$15 629 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949194T380 SEL: ERULTO-SECENT380 \$22,652,00 31% \$15 629 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949194T38-I SEL: FRULTO-5FCFHT380 \$22,652.00 31% \$15,629,88 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949194T680 SEL: ERUI TO-SECENT680 \$22,652,00 31% \$15,629,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949194T68-F SEL: ERULTO-SECENT680 \$22,652,00 31% \$15 629 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% SPECTRALOGIC 90949194TFIN SEL: FRULTO-5FCFHTFIN \$22,652,00 \$15.629.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949206FIN-F SEL: FRU UPG TFIN ROBOT+TRANSPORTER \$55,385,00 31% \$38,215.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949206TFIN SEL: FRU TEIN ROBOT + TRANSPORTER \$52 308 00 31% \$36 092 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% SPECTRALOGIC 90949221 SEL: TAPESTERAPACKCERTLTO-5 \$495.00 \$341.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: TAPESTERAPACKCUSTLTO-5 \$495.00 SPECTRALOGIC 90949222 31% \$341.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 000/0258 SEL: FRUVAXBUMPERT950 \$55.00 31% \$37.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$4.511.22 90949259 SEL: SLSSW KEYDIRECT-CONT950 \$6.538.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949259-SEL: FRUSLS SW-KEYDIRECT-CONT950 \$6,538.00 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% SEL: FRUSLS SW-KEYDIRECT-CONTFIN \$6,538.00 \$4.511.22 \$0.00 \$0.00 SPECTRALOGIC 90949266 SEL: TAPESTRPKCUSTLTOS WORMT950 \$588.00 31% \$405.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRURIMG3T950 \$8,598.78 SPECTRALOGIC 90949271-F \$12,462.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 90949271FIN-SEL: FRURIMG3TFIN \$12,462.00 \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949271T200 SEL: ERURIMG3T200 \$12,462,00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949271T20-F SEL: FRU RIM G3 T200 \$12 462 00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949271T380 SEL: FRURIMG3T380 \$12,462.00 31% \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 SEL: FRU,RIM,G3,T380 \$8,598.78 SPECTRALOGIC 90949271T38-F \$12,462.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949271T680 SEL: FRURIMG3T680 \$12 462 00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% SEL: FRURIMG3T680 \$8.598.78 SPECTRALOGIC 90949271T68-I \$12,462,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRURIMG3TFIN \$12,462.00 31% \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU TEIN ENT ROBOT + TRANS 90949284TFIN.I \$52 308 00 31% \$36 092 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949284TFIN-J-F SEL: FRU.TFIN ENT ROBOT & TRANS \$52,308,00 \$36.092.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949287FIN-F SEL: FRUUPGTS1140DRIVETFINT1 \$56,172.00 31% \$38 758 68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949287TFIN SEL: FRUTS1140DRIVETFINENTT1 \$59,476,00 31% 31% \$41.038.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949287TFINT3-F SEL: FRU.TS1140.DRIVE.TFIN.ENT.T3 \$59,476,00 \$41.038.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949296T950 SEL: FRU, SKLM SW KEY MAX SLOT, T950 \$13,822.00 31% \$9,537.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949296T950-I SEL: FRU.UPG.SKLM SWKEY MAXSLT.T950 \$13.822.00 31% \$9.537.18 \$0.00 \$0.00 SPECTRALOGIC 90949296TFIN SEL: ERLI SKI M SW KEY MAXSLOT TEIN \$13,822,00 31% \$9 537 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949296TFIN-F SEL: FRU,UPG,SKLM SWKEY MAXSLT,TFIN \$13,822.00 31% \$9,537.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL: TPK.LTO-M8.CUST.NCVR \$1,564.00 \$1,079,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949305-A SEL: ACCESS TPKW-O CVRNO MED3592 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$272.55 SPECTRALOGIC 90949305-FSI SEL: ERU 3592 TPK NO MEDIA-CVR UPG \$395.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949310SF SEL: FRU, MAINT TPK, 9-TPS, CERT, 3592 \$2,249.00 31% \$1.551.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,MAINT TPk, 9-TPS,CERT,3592 \$2,382.00 31% \$1,643.58 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949310SPI \$0.00 \$0.00 \$0.00 \$0.00 90949311SE SEL: ERITMAINT TPK 9-TPS CLIST 3592 \$2 249 00 31% \$1 551 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949311SPL SEL: FRU, MAINT TPK, 9-TPS, CUST, 3592 \$2,382.00 31% \$1,643.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 SEL: FRU, MAINT TPS, 5-TPK, CERT, 3592 SPECTRALOGIC 90949312SF \$1,272.00 31% \$877.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRU,MAINT TPS, 5-TPK,CERT,3592 SEL: FRU,MAINT TPS, 5-TPK,CUST,3592 90949312SPI \$1,352,00 31% \$932.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 90949313SF \$1,272,00 \$877.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949313SPL SEL: FRU, MAINT TPS, 5-TPK, CUST, 3592 \$1,352.00 31% \$932.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949315SL SEL: FRU.TAPE.CLN.W-CUS BCD.3592 \$248.00 31% \$171.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949315SPI SEL: FRU, TAPE, CLN, W-CUS BCD, 3592 \$261.00 31% \$180.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949316SI SEL: FRU, TAPE, CLN, W-BCD, 3592 31% \$171.12 SPECTRALOGIC \$248.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949316SPL SEL: FRU.TAPE.CLN.W-BCD.3592 \$261.00 31% \$180.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949334 SEL: FRU TRANSPORTER ENT \$19 615 00 31% 31% \$13 534 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949337-SEL: UPGVISION CAMERADRV-FRT950E SPECTRALOGIC \$4,154.00 \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SPECTRALOGIC SEL: UPGVISION CAMERAMED-FRT9508 \$4,154,00 \$2.866.26 \$0.00 \$0.00 \$0.00 \$0.00 90949350 SEL: TAPESTPKNO CVRCUSTLTO-5 \$489.00 31% \$337.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949367 SEL: TPK.LTO-M8.CERT \$1,572,00 31% \$1.084.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% SEL: FRU, CABLES, T950, EXP, UPGRADE \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9094937481 SEL: TAPES,LTO5,CUST,10,CASE,NOTPK \$468.00 31% \$322.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9094937551 SEL: TAPES LTOS 10 CERT CASE NOTEK \$468.00 31% \$322.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949376SL SEL: TAPES.LTO4.10.CERT.CASE.NOTPK \$527.00 \$363.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 SPECTRALOGIC 90949377SL SEL: TAPES,LTO4,10,CUST,CASE,NOTPK \$527.00 \$363.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949382-F SEL: FRU.UPG.LTO-6.FC.FH.T950 \$15,769,00 31% \$10,880,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949382T200 SEL: FRUITO-6 FC FH T200 \$23,906,00 31% \$16 495 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$0.00 90949382T20-I SEL: FRU,UPG,LTO-6,FC,FH,T200 \$15,769.00 \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949382T380 SEL: ERILL TO-6 EC EH T380 \$23,906,00 31% \$16 495 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949382T38-F SEL: FRU UPG LTO-6 FC FH T380 \$15,769,00 31% \$10,880,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$16,495,14 SPECTRALOGIC 90949382T680 SEL: FRU.UPG.LTO-6.FC.FH.T680 \$23,906,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

90949382T68-I

90949382TFI-F

90949382TFIN

SEL: FRU,UPG,LTO-6,FC,FH,T680

SEL: ERU UPG LTO-6 FC FH TEIN

SEL: FRU, SKLM SW KEY MAX DR, T950

SEL: FRU.LTO-6.FC.FH.TFIN

\$10,880.61

\$10,880,61

\$16,495,14

\$13,079,64

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SPECTRALOGIC

31%

31%

31%

\$15,769.00

\$15,769,00

\$23,906,00

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAL							
BAND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	90949390T950-F	SEL: FRU,UPG,SKLM SW KEY MAXDR,T950		\$18,956.00	К	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390TFIN	SEL: FRU,SKLM SW KEY MAX DR,TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	90949390TFIN-F	SEL: FRU,UPG,SKLM SW KEY MAXDR,TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949402SL	SEL: TPK,LTO-M8,CUST		\$1,572.00	K	31%	\$1,084.68		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949403SL	SEL: 20TPK,LTO-M8,CERT		\$31,414.00	K	31%	\$21,675.66		\$0.00			\$0.00		\$0.00	
5	90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6		\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	90949439	SEL: FRU,EDBA,PYTHON		\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949439T20-F	SEL: FRU,EDBA,T200		\$6,092.00	K	31%	\$4,203.48		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949439T38-F	SEL: FRU,EDBA,T380		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949439T68-F	SEL: FRU,EDBA,T680		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949440-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T950		\$22,652.00	K	31%	\$15,629.88		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN		\$23,481.00	K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T200	SEL FRU LTO-5 FC FH IMPACT T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T20-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T380	SEL FRU LTO-5 FC FH IMPACT T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949440T680	SEL FRU LTO-5 FC FH IMPACT T680		\$22,652,00	K	31%	\$15,629,88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T68-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949440TFIN	SEL FRU LTO-5 FC FH IMPACT TFIN		\$22,652.00	K	31%	\$15,629.88		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT		\$15,769.00	ĸ	31%	\$10.880.61	\$0.00	\$0.00			\$0.00		\$0.00	
5	90949442-F	SEL UPG.FRU.LTO-6.FC.FH.IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949442T20-F				K		\$10,880.61								
5	90949442T20-F 90949442T380	SEL UPG,LTO-6,T200,FC,FH,IMPACT SEL FRU,LTO-6,T380,FC,FH,IMPACT		\$15,769.00 \$15,769.00	r\ V	31% 31%	\$10,880.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	90949442T38-F				K										
5		SEL UPG,LTO-6,T380,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00			\$0.00		\$0.00	SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443FINT1	SEL FRU,TS1140,DRV,TFIN,IMPACT,T1		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949443NT1-F	SEL UPG,TS1140,DRV,TFIN,IMPACT,T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T1	SEL: FRU,TS1140,DRV,T950,IMPACT,T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949443T1-F	SEL: FRU.TS1140.DRV.T950.IMPACT.T1		\$56,172.00	K	31%	\$38,758,68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T3	SEL: FRU.TS1140.DRV.T950.IMPACT.T3		\$49.563.00	К	31%	\$34 198 47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T380T3	SEL: FRU,TS1140,DRV,T380,IMPACT,T3		\$49,563.00	K	31%	\$34,198.47		\$0.00	\$0.00		\$0.00		\$0.00	
5	90949443T380T3-F	SEL: FRU,TS1140,DRV,T380,IMPACT,T3		\$49,563.00	к	31%	\$34,198.47	\$0.00	\$0.00			\$0.00		\$0.00	
5	90949443T3-F	SEL: FRU TS1140 DRV T950 IMPACT T3		\$49,563.00	ĸ	31%	\$34 198 47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949443TFINT3	SEL FRU TS1140 DRV TFIN IMPACT T3		\$59.476.00	K	31%	\$41.038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP		\$645.00	K K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP		\$645.00	K	31%	\$445.05	\$0.00	\$0.00			\$0.00		\$0.00	
5					K										
5	90949470 90949471	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP		\$638.00	K	31%	\$440.22 \$574.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	
5		SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP		\$833.00	K	31%		\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP		\$12,883.00	K	31%	\$8,889.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949473	SEL: TAPES,20 TPKS,CUST,LTO-6,MP		\$16,778.00	K	31%	\$11,576.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949474	SEL: TPS,20TPKS,NOCVR,CERT,LTO6,MP		\$16,644.00	K	31%	\$11,484.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949475	SEL: TPS,20TPKS,NOCVR,CUST,LTO6,MP		\$16,644.00	K	31%	\$11,484.36		\$0.00		\$0.00	\$0.00		\$0.00	
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP		\$1,222.00	K	31%	\$843.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949477	SEL: TAPES,20,WO-TP,CUST,LTO-6,MP		\$1,612.00	K	31%	\$1,112.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949478	SEL: FRU,TAPE,LTO-6,CERTIFIED,MP		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949479	SEL: FRU,TAPE,LTO-6,CUSTOM,MP		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949480	SEL: TPS,LTO6,10CER,CASE,NOTPK,MP		\$823.00	K	31%	\$567.87		\$0.00			\$0.00		\$0.00	
5	90949487	SEL: TPS.LTO6.CUS.10CASE.NOTPK.MP		\$823.00	ĸ	31%	\$567.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949488	SEL: SLS,SW-KEY,QIP-CON,T950		\$6.538.00	ĸ	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949488-F	SEL: UPG.SLS.SW-KEY.QIP-CON.T950		\$6,538.00	ĸ	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN		\$6,538.00	ĸ	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949489-F	SEL: UPG.SLS.SW-KEY.QIP-CON.TFIN		\$6,538.00	ĸ	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949538	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B		\$4,154.00	, k	31%	\$2.866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,1950B SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B		\$4,154.00	ı,	31%	\$2,000.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,T900B SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN		\$4,154.00	I.	31%	\$2,000.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	909495381FIN 90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN		\$4,154.00 \$4 154.00	K	31%	\$2,866.26 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5					K										
5	90949539	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B		\$4,154.00	K	31%	\$2,866.26		\$0.00	\$0.00		\$0.00		\$0.00	
5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B		\$4,154.00	K	31%	\$2,866.26		\$0.00			\$0.00		\$0.00	
5	90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949546	SEL: FRU,PLATES,FOOT SYS		\$61.00	K	31%	\$42.09		\$0.00			\$0.00		\$0.00	
5	90949553	SEL: FRU LS SD CARD IND TFIN		\$1.00	K	31%	\$0.69		\$0.00		\$0.00	\$0.00		\$0.00	
5	90949554	SEL: FRU LS SD CARD IND T-SERIES		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949557	SEL: T950/SECURE SITE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2		\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2		\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	
5	90949558T380T2	SEL: FRU.TS1150.DRV.T380.IMPACT.T2		\$49.846.00	К	31%	\$34,393,74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2		\$49.846.00	ĸ	31%	\$34,393,74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TS00,IMPACT,T2		\$49,846.00	ı,	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5					r.		\$34,393.74 \$34.393.74	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2		\$49,846.00	K	31%						\$0.00			
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2		\$49,846.00	К	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949560	SEL: FRU,TAPE,3592 JD,CERT		\$529.00	K	31%	\$365.01	\$0.00	\$0.00			\$0.00		\$0.00	
5	90949561	SEL: FRU,TAPE,3592 JD,CUST		\$529.00	K	31%	\$365.01	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	90949564	SEL: TAPES,20 TPK,CERT,3592 JD		\$79,309.00	K	31%	\$54,723.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	90949564SL	SEL: TAPES,20 TPK,CERT,3592 JD		\$59,097.00	K	31%	\$40,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	90949565	SEL: TAPES,20 TPK,CUST,3592 JD		\$79.309.00	K	31%	\$54,723,21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949565														

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP 90949566 SEL: TAPES,TPK,CERT,3592 JD \$3,973.00 \$2,741.3 \$0.00 SPECTRALOGIC 9094956651 SEL: TAPES TPK CERT 3592 JF \$2,951.00 31% \$2,036,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949567 SEL: TAPES TPK CUST 3592 JD \$3,973,00 31% \$2 741 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949567SL SEL: TAPES,TPK,CUST,3592 JE \$2,951.00 31% \$2,036.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949576 SEL: FRU.5-12V PWS.AN.ROHS \$3,877.00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949576-F SEL: FRU UPG 5-12V PWS AN ROHS \$3,877,00 31% \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949576TFIN SEL: FRU.5-12V PWS.AN.ROHS.TFIN \$3.877.00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949576TFIN-F SEL: FRU, UPG, 5-12V PWS, AN, ROHS, TFIN \$3,877.00 31% \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949578 SEL: FRU RIM2 T950 \$12 462 00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU.RIM2.T950 31% 90949578-F \$12,462,00 \$8.598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 SPECTRALOGIC 90949578T200-F SEL: FRU.RIM2.T200 \$12,462.00 \$8,598,78 \$0.00 \$0.00 \$0.00 \$0.00 90949578T380 SEL: FRU,RIM2,T380 \$12,462.00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949578T380_F SEL: ERLI RIM2 T380 \$12.462.00 \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949578T680 SEL: FRU,RIM2,T680 \$12,462.00 \$8,598.78 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 90949578T680-F SEL: FRU RIM2 T680 \$12,462.00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949578TFIN SEL: ERLI RIM2 TEIN \$12,462,00 31% \$8 598 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949578TFIN-F SFI : FRU RIM2 TFIN \$8 598 78 \$12 462 00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: TAPES,TERAPACK,CERT,LTO-7 31% \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949613 \$1,513.00 \$1,043.97 90949614 SEL: TAPES.TERAPACK.CUST.LTO-7 \$1.513.00 31% \$1.043.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949615-F SEL: ERU UPG LTO-7 FC FH T950 \$18 292 00 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949615T200-F SEL: FRU,UPG,LTO-7,FC,FH,T200 31% \$12.621.48 SPECTRALOGIC \$18,292,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$12,621,48 90949615T380_F SEL: FRU,UPG,LTO-7,FC,FH,T380 \$18 292 00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949615T680-F SEL: FRU UPG LTO-7 FC FH T680 \$18 292 00 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949615TFIN-F SEL: FRU.UPG.LTO-7.FC.FH.TFIN 31% SPECTRALOGIC \$18,292,00 \$12.621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949616 SEL: FRU,LTO-7,FC,FH,IMPACT,T950 \$18,292.00 31% \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949616-F SEL: UPG LTO-7 FC FH IMPACT T950 \$18 292 00 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949616T200-F SEL: UPG.LTO-7.FC.FH.IMPACT.T200 \$12.621.48 SPECTRALOGIC \$18,292,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949616T380 SEL: FRU,LTO-7,FC,FH,IMPACT,T380 \$18,292.00 \$12,621.48 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949616T380-F SEL: UPG,LTO-7,FC,FH,IMPACT,T380 \$18,292.00 31% \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949616T680 SEL: FRU.LTO-7.FC.FH.IMPACT.T680 \$18,292,00 \$12.621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949616T680-F SEL: UPG,LTO-7,FC,FH,IMPACT,T680 \$18,292.00 31% \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN \$12,621,48 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949616TFIN_F SEL: LIPG LTO-7 FC FH IMPACT TEIN \$18,292,00 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU, BRUSHES, TFIN, CARBON SPECTRALOGIC 31% \$0.69 \$0.00 90949621 \$1.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL: FRU, MAIN, PWR RAILS, G2, UPG KIT \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949626 SEL: ERILLISH PWR RAILS G2 LIPG KIT \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949627 SEL: FRU RSB PWR RAILS G2 UPG KIT \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949628 SEL: FRU, DRV, PWR RAILS, G2, UPG KIT \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 SEL: FRU, MEDIA, PWR RAILS, G2, UPG KIT SPECTRALOGIC 90949629 \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949635 SEL: TPK LTO-7 CERT NOVE \$1.505.00 31% \$1 038 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC \$1,505.00 31% SEL: TPK.LTO-7.CUST.NCVR \$1.038.45 SPECTRALOGIC 90949636 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: 20TPK,LTO-7,CERT \$30,245.00 31% \$20,869.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949638 SEL: 20TPK LTO-7 CUST \$30,245,00 31% \$20,869,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: 20TPK.LTO-7.CERT.NCVR 31% 90949639 \$30.099.00 \$20,768,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949640 SEL: 20TPK LTQ-7 CUST NCVR \$30,099,00 31% \$20,768,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 9094964 SEL: TAPES,LTO-7,CERT,CLAM20 \$2,956.00 31% 31% \$2,039.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949642 SEL: TAPES.LTO-7.CUST.CLAM20 \$2,956.00 \$2.039.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949643 SEL: FRU, TAPE, LTO-7, CERT \$150.00 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949644 SEL: FRU.TAPE.LTO-7.CUST \$150.00 31% \$103.50 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949645 SEL: TAPES LTO-7 CERT CASE 10 \$1.488.00 31% \$1.026.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949646 SEL: TAPES,LTO-7,CUST,CASE10 \$1,488.00 31% \$1,026.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL: TPK.LTO-7.CUST.WORM \$1,729,00 \$1,193,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949648 SEL: TPK,LTO-7,CERT,WORM \$1,729.00 31% 31% \$1,193.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949680 SEL: CUSTOM PANEL SETUP FEE \$4,846,00 \$3,343,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949717 SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10 \$861.00 31% \$594.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU, TAPE, LTO6, BAFE, WORM, CUSTOM \$87.00 31% \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949720 \$60.03 \$0.00 \$0.00 \$0.00 90949721 SEL: ERLITAPE LTO-6 BAFE WORM CERT \$87.00 31% \$60.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949723 SEL: FRU,TAPE,LTO-7,WORM,CERT \$172.00 \$118.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949724 SEL: FRU, TAPE, LTO-7, WORM, CUST \$172.00 31% \$118.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949725 SEL: TPS.LTO-7.CERT.WORM.CASE10 \$1,710.00 31% \$1,179.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 90949728 SEL: TPS.LTO-6BAFE.CUST.WORM.CASE10 \$861.00 \$594.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949729 SEL: TPS,LTO-7,CUST,WORM,CASE10 \$1,710.00 31% \$1,179.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU24V POW SUP8AMPFUSEROHS \$3,877.00 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949730 \$0.00 90949740 SEL: ERU5-12V PWRSUP8AMPFUSEROH \$3,877,00 31% \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949743 SEL: FRUN+1 PWR SUPPLIESROHS ONLY \$9,138.00 31% \$6,305.22 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949744 SEL: FRU,TS1155,DRV,T950,IMPACT,T2 \$46,385.00 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949744-F SEL: ERU TS1155 DRV T950 IMPACT T2 \$46 385 00 31% 31% \$32 005 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,TS1155,DRV,T380,IMPACT,T2 SPECTRALOGIC 90949744T380 \$46,385.00 \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SPECTRALOGIC 90949744T380-I SEL: FRU.TS1155.DRV.T380.IMPACT.T2 \$46.385.00 \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949744TFIN SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2 \$46,385.00 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949744TFIN-F SEL: UPG.TS1155.DRV.TFIN.IMPACT.T2 \$46.385.00 31% \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949745TFIN-F SEL: FRU.TS1155.DRIVE.TFIN.ENT.T2 \$46.385.00 \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949746 SEL: FRU,HP TRANSPORTER \$32,692.00 31% \$22 557 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949752 SEL: 20TPK LTO_M8 CLIST \$31 414 00 31% \$21 675 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949753 SEL: 20TPK,LTO-M8,CERT,NCVR \$31,268.00 \$21,574,92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: 20TPK,LTO-8,CUST,NCVR \$72,070.00 31% \$0.00 SPECTRALOGIC 90949783 \$49,728.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 9094978351 SEL: 20TPK LTO-8 CLIST NCVR \$43 179 00 31% \$29 793 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949784-F SEL: FRU UPG LTO-8 FC FH T950 \$24 600 00 31% \$16 974 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$0.00 90949784T200-F SEL: FRU,UPG,LTO-8,FC,FH,T200 \$24,600.00 \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949784T380_F SEL: FRU.UPG.LTO-8.FC.FH.T380 \$24 600 00 31% \$16,974,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949784T680-F SEL: FRU UPG LTO-8 FC FH T680 \$24 600 00 31% \$16 974 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% SPECTRALOGIC 90949784TFIN-F SEL: FRU.UPG.LTO-8.FC.FH.TFIN \$24,600,00 \$16.974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949785 SEL: FRU,LTO-8,FC,FH,IMPACT,T950 \$24,600.00 31% \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785-F SEL: UPG LTO-8 EC EH IMPACT T950 \$24 600 00 31% \$16 974 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785T200-F SEL: UPG.LTO-8.FC.FH.IMPACT.T200 31% \$24,600,00 \$16.974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785T380 SEL: FRU,LTO-8,FC,FH,IMPACT,T380 \$16,974.00 SPECTRALOGIC

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 9 MNT LP PREM LP SEL: UPG,LTO-8,FC,FH,IMPACT,T380 90949785T380-F \$24,600.00 \$16,974.00 \$0.00 SPECTRALOGIC 90949785T680 SEL: FRU.LTO-8.FC.FH.IMPACT.T680 \$24,600,00 31% \$16,974,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785T680-F SEL: UPG LTO-8 EC EH IMPACT T680 \$24 600 00 31% \$16 974 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949785TFIN SEL: FRU,LTO-8,FC,FH,IMPACT,TFIN \$24,600.00 31% \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949785TFIN-F \$24,600,00 SEL: UPG.LTO-8.FC.FH.IMPACT.TFIN 31% \$16.974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949786 SEL: TPK LTQ-8 CERT \$3,612,00 31% \$2 492 28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949786SL SEL: TPK.LTO-8.CERT \$2,164,00 31% \$1,493,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPK,LTO-8,CUST \$3,612.00 31% \$2,492.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9094978751 SEL: TPK,LTO-8,CUST \$2 164 00 31% \$1 493 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949788 SEL: TPK.LTO-8.CERT.NCVR \$3,604,00 \$2,486,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: TPK.LTO-8.CERT.NCVF \$2,155,00 \$1,486,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949789 SEL: TPK,LTO-8,CUST,NCVR \$3,604.00 31% \$2,486.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 9094978951 SEL: TPK LTO-8 CLIST NOVR \$2 155 00 \$1 486 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949790 SEL: 20TPK,LTO-8,CERT \$72,216.00 \$49,829.04 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: 20TPK,LTO-8,CERT \$43,320,00 31% \$29,890.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949790SI \$0.00 90949791 SEL: 20TPK LTO-8 CLIST \$72 216 00 31% \$49 829 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: 20TPK LTO-8 CUST 90949791SI \$43,320,00 31% \$29 890 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$72,070.00 31% \$49,728.30 \$0.00 \$0.00 SPECTRALOGIC 90949792 SEL: 20TPK,LTO-8,CERT,NCVR \$0.00 9094979281 SEL: 20TPK.LTO-8.CERT.NCVR \$43 179 00 31% \$29 793 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949793 SEL: 20TPK LTO-M8 CUST NCVR \$31 268 00 31% \$21 574 92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,LTO-8,CERT,CLAM20 \$7,154,00 31% \$4.936.26 SPECTRALOGIC 90949794 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 9094979451 SEL: TAPES.LTO-8.CERT.CLAM20 \$4,260.00 31% \$2 939 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949795 SEL: TAPES LTO-8 CUST CLAM20 \$7 154 00 31% \$4 936 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$2,939.40 SPECTRALOGIC 90949795SL SEL: TAPES.LTO-8.CUST.CLAM20 \$4,260,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949796 SEL: FRU.TAPE.LTO-8.CERT \$360.00 31% \$248.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949796SI SEL: FRU TAPE LTO-8 CERT \$215.00 31% \$148.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU.TAPE.LTO-8.CUST 31% SPECTRALOGIC 90949797 \$360.00 \$248.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949797SL SEL: FRU,TAPE,LTO-8,CUST \$215.00 \$148.35 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 000/0708 SEL: TAPES,LTO-8,CERT,CASE10 \$3,587.00 31% \$2,475.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949798SL SEL: TAPES.LTO-8.CERT.CASE10 \$2,142,00 \$1,477,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949799 SEL: TAPES,LTO-8,CUST,CASE10 \$3,587.00 31% \$2,475.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90949799SL SEL: TAPES.LTO-8.CUST.CASE10 \$2,142,00 \$1,477.98 \$0.00 \$0.00 SPECTRALOGIC 90949803 SEL: ERITUPG SPECTRALS GEN IV \$2 520 00 31% \$1.738.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: TAPES LTO-M8 CUST CLAM20 \$3,073.00 31% \$2,120.37 \$0.00 90949815 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949816 SEL: FRU.TAPE.LTO-M8.CUST \$156.00 31% \$107.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949817 SEL: TAPES LTO-M8 CERT CASE 10 \$1.546.00 31% \$1,066,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949818 SEL: TAPES LTO-M8 CUST CASE 10 \$1.546.00 31% \$1,066,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,TAPE,LTO-M8,CERT 90949827 \$156.00 31% \$107.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 SPECTRALOGIC 90949828 SEL: TAPES,LTO-M8,CERT,CLAM20 \$3,073.00 \$2,120.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949863 SEL: FRU TS1160 DRIVE FIBRE IMPACT \$46,385,00 31% \$32 005 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949863-SEL: UPG.TS1160.DRV.FIBRE.IMPACT \$46.385.00 \$32,005,65 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949863T380 SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT,T380 \$46,385.00 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949863T380-F SEL: UPG TS1160 DRV FIBRE IMPACT T380 \$46,385,00 31% \$32 005 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90949863TFIN SEL:FRU.TS1160.DR.FC.IMPACT.TFIN \$46.385.00 \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949863TFIN-F SEL:UPG,TS1160,DR,FC,IMPACT,TFIN \$46 385 00 31% \$32 005 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949866 SEL: TAPES,20 TPK,CUST,3592 JE \$88.803.00 31% 31% \$61,274.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949866SL SEL: TAPES.20 TPK.CUST.3592 JE \$82,739,00 \$57,089,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949867 SEL: TAPES,20 TPK,CERT,3592 JE \$88,803.00 31% \$61,274.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949867SL SEL: TAPES,20 TPK,CERT,3592 JE \$82,739.00 31% \$57,089,91 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949868 SEL: TAPES TPK CERT 3592 JE \$4 516 00 31% \$3 116 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TAPES,TPK,CERT,3592 JE SPECTRALOGIC 90949868SL \$4,133.00 31% \$2,851.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL: TAPES.TPK.CUST.3592 JE \$4.516.00 \$3,116,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 909498695 SEL: TAPES, TPK, CUST, 3592 JE \$4,133.00 31% 31% \$2,851.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949874TFIN-F SEL:UPG,TS1160,DRIVE,FIBRE.TFIN \$46,385,00 \$32 005 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949875 SEL: FRU,N+1 AN PWR SUPPLIES \$9,138,00 31% \$6,305,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU, DUAL AC 2,16A \$4,846.00 31% \$3,343.74 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949878 \$0.00 \$0.00 \$0.00 \$0.00 90949889 SEL: TEIN/SECURE SITE \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$6,538.00 \$4,511.22 SEL: FRUSLSSFTWRQIP-RIMT120 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959005-\$0.00 \$0.00 \$647.00 SPECTRALOGIC 90959034-F SEL: FRUT120COD5 SLOT KEY 31% \$446.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90959042-F SEL: ERUSI SSOFTWAREDIRECTT120 \$6.538.00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 90959209-6 SEL: T120ENCRYPTIONPROFESSIONAL \$6,538.00 \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959211-F SEL: FRUOBSERVATORY SOFTWARET120 \$3,269.00 31% \$2,255.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRUN 1 POWER PACKROHS ONLY \$2,769.00 31% \$1,910,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959226 \$0.00 90959226-F SEL: FRUN 1 POWER PACKROHS ONLY \$2,769,00 31% \$1,910.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,TRPK,CERT,LTO4 WORM,T120 \$746.00 31% \$514.74 SPECTRALOGIC 90959231SL \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 909592328 SEL: TAPES,TRPK,CUST,LTO4 WORM,T120 \$746.00 31% \$514.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959247-F SEL: ERUI TO-5HHECUPGRDT120 \$16,989,00 31% 31% \$11,722.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRULTO-5HHSASUPGRDT120 SPECTRALOGIC 90959248-\$15,773.00 \$10,883.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SPECTRALOGIC 90959255SL SEL: TAPES.TPK.NOCVR.CERT.LTO4.T120 \$467.00 \$322.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90959256SI SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120 \$467.00 31% \$322.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959261-FSI SEL: FRU.LTO-6.HH.FC.UPGRD.T120 \$11,354,00 31% \$7.834.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90959262-FSI SEL: FRU,LTO-6,HH,SAS,UPGRD,T120 \$9,462.00 \$6,528,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TAPES,TERAPACK,CERT,LTO-6,T120 \$636.00 31% \$438.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959272 90959273 SEL: TAPES TERAPACK CLIST LTO-6 T120 \$636.00 31% \$438.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90959274 SEL: TAPES,TPK,CERT,LTO-6,T120,MP \$573.00 \$395.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 SPECTRALOGIC 90959275 SEL: TAPES,TPK,CUST,LTO-6,T120,MP \$728.00 \$502.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90959276 SEL: TPK NOCVR CERT LTG6 T120 MP \$566.00 31% \$390.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959277 SEL: TPK NOCVR CUS LTO6 T120 MP \$721.00 31% \$497 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$0.00 90959295-6 SEL: UPG,LTO-7,HH,FC,T120 \$13,246.00 \$9,139.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959296-F SEL: UPG.LTO-7.HH.SAS.T120 \$11.354.00 31% \$7.834.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959297 SEL: TPK LTO-7 CERT 120 NCVR \$1,245,00 31% \$859.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SPECTRALOGIC 90959298 SEL: TPK.LTO-7.CUST.120.NCVR \$1,245,00 31% \$859.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$981.87 90959299 SEL: TPK,LTO-7,CERT,WORM,120 \$1,423.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959300 SEL: TPK,LTO-7,CUST,WORM,120 \$1 423 00 31% \$981.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90959301 SEL: TPK.LTO-7.CERT.120 \$1,252,00 \$863.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPK.LTO-7.CUST.120 \$863.88 SPECTRALOGIC

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP 90959308-F SEL: UPG,LTO-8,HH,SAS,T120 \$13,246.00 \$9,139.74 \$0.00 SPECTRALOGIC 90959309-F SEL: UPG.LTO-8.HH.FC.T120 \$15,138,00 31% \$10 445 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959310 SEL: TPK LTQ-8 CERT 120 \$2 931 00 31% \$2 022 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90959310SL SEL: TPK,LTO-8,CERT,120 \$1,766.00 31% \$1,218.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90959311 SEL: TPK,LTO-8,CUST,120 \$2,931.00 31% \$2.022.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959311SI SEL: TPK LTO-8 CUST 120 \$1,766,00 31% \$1 218 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90959312 SEL: TPK.LTO-8.CUST.120.NCVF \$2,924,00 31% \$2.017.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959312SL SEL: TPK.LTO-8.CUST.120.NCVF \$1,757.00 31% \$1,212.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959313 SEL: TPK,LTO-8,CERT,120,NCVR \$2 924 00 31% \$2,017.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90959313SL SEL: TPK.LTO-8.CERT.120.NCVR \$1,757,00 \$1,212,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 SPECTRALOGIC SEL: TPK.LTO-M8.CERT.120.NCV \$1,291,00 \$890.79 \$0.00 \$0.00 \$0.00 \$0.00 90959320 SEL: TPK,LTO-M8,CUST,120,NCVR \$1,291.00 31% \$890.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90959321 SEL: TPK LTO M8 CERT 120 \$1 299 00 \$896.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959322 SEL: TPK,LTO-M8,CUST,120 \$1,299.00 \$896.31 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 SEL: POWER SUPPLY STACE \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90978105 \$0.00 90979018-SEL: ERUSI SSOFTWARELIPGRADETSOF \$3,269,00 31% \$2 255 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: FRUORSERVATORY SOFTWARETSO 90979426-F \$2 615 00 31% \$1.804.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: T50,ENCRYPTION,PROFESSIONAL \$6,538.00 31% \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$4,511.22 90979438-F SEL: T50ENCRYPTIONPROFESSIONAL \$6,538,00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979471 SEL: ERUPOWER SUPPLYT50F \$1 149 00 31% \$792.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90979471-SEL: FRUUPGRDPOWER SUPPLYT50E \$1,149.00 31% \$792.81 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRUSLOT CARTRIDGE SLEDT50E \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979473 90979476U-F SEL: FRU COD-KEY 5 SLOT T50F \$647.00 31% \$446.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC \$129.00 31% SPECTRALOGIC 90979478-F SEL: FRUCOD-KEY1 SLOTT50E \$89.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979488-F SEL: FRULTO-5FCHHT50E \$7,904.00 31% \$5,453,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979497-F SEL: FRUI TO-5SASHHT50F \$6,687,00 31% \$4 614 03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90979510-FSI SEL: FRU.UPG.LTO-6.FC.HH.T50E \$10.917.00 \$7,532,73 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979510ST SEL: FRU,LTO-6,FC,HH,STACK \$11,538.00 \$7,961.22 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979510ST-F SEL: FRU,UPG,LTO-6,FC,HH,STACK \$11,538,00 31% \$7,961.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% 90979511-FSL SEL: FRU.UPG.LTO-6.SAS.HH.T50E \$8,734,00 \$6.026.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979511ST SEL: FRU,LTO-6,SAS,HH,STACK \$9,231.00 31% \$6,369.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 90979511ST-F SEL: FRU,UPG,LTO-6,SAS,HH,STACK \$9,231.00 \$6,369,39 \$0.00 \$0.00 SPECTRALOGIC 90979523₋ESI SEL: LIPG LTO₂7 HH EC T50E \$13 101 00 31% \$9.039.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,LTO-7,FC,HH,STACK \$9,553.74 SPECTRALOGIC 90979523ST \$13,846.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 90979523ST-SEL: FRU,UPG,LTO-7,FC,HH,STACK \$13.846.00 \$9,553,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979524-FSI SEL·LIPG LTO-7 HH SAS T50E \$10,917.00 31% \$7 532 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979524ST SEL: FRUITO-7 SAS HH STACK \$11.538.00 31% \$7,961,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90979524ST-SEL: FRU,UPG,LTO-7,SAS,HH,STACK \$11,538.00 31% \$7,961.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$15,284.00 \$10,545.96 SPECTRALOGIC 90979526-FSI SEL: UPG,LTO-8,HH,FC,T50E \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979526ST SEL: LTO-8 EC HH STACK \$16 154 00 31% \$11 146 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% SPECTRALOGIC 90979526ST-F SEL: UPG.LTO-8.FC.HH.STACK \$16,154,00 \$11,146,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979527-FSI SEL: UPG,LTO-8,HH,SAS,T50E \$13,101.00 31% \$9,039.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979527ST SEL: FRUITO-8 SAS HH STACK \$13,846,00 31% \$9 553 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU.UPG.LTO-8.SAS.HH.STACK 31% \$9.553.74 SPECTRALOGIC 90979527ST-F \$13.846.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979528ST SEL: FRU,LTO-7,FC,FH,STACK \$21,538.00 31% \$14,861.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90979528ST_F SEL: FRU,UPG,LTO-7,FC,FH,STACK \$21,538.00 31% 31% \$14,861.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90979529ST SEL: FRU.LTO-8.FC.FH.STACK \$23.846.00 \$16,453,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979529ST-F SEL: FRU,UPG,LTO-8,FC,FH,STACK \$23,846.00 31% \$16,453.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979531 SEL: FRU, SLS, SOFTWARE, STACK \$3,846.00 31% \$2,653,74 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979535 SEL: ERLI BLUEVISION CAMERA, STACK \$1,308,00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: STACK ACTIVATION SPECTRALOGIC 90979536 31% \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2.00 \$1,538.00 31% SEL: COD-KEY.10 SLOT.STACK \$1.061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979538 SEL: KMIP ACTIVATION KEY, STACK \$2.00 31% 31% \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019814T20-F \$1,308.00 SPECTRALOGIC SEL: CHAMBER-SLOT KEY ENABLET200 \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 91019814T380 SEL: CHAMBER-SLOT KEY ENABLET380 \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019814T38-F SEL: FRUCHAMBER-SLOT KEYT380 \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 91019814T680 SEL: CHAMBER-SLOT KEY ENABLET680 \$1.308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019814T68-I SEL: FRUCHAMBER-SLOT KEYT680 \$1,308.00 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019816-F SEL: FRUENCRYPTONPROT200-380-680 \$6,538.00 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 91019817 SEL: SLS SETWR KEYOIP-RIM-CONNROA \$6,538,00 31% \$4 511 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019817-\$6,538.00 31% \$0.00 SEL: FRUSLS SFTWR-KEYQIP-RIMBOA \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019818-F SEL: FRUSLS SFTWR-KEYDIRECTT200 \$6,538.00 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: RACKSTANDARD 19 INCH \$4.015.00 31% \$2,770.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019824 \$0.00 91019824-F SEL: RACKSTANDARD 19 INCH \$4 015 00 31% \$2 770 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: SLS SW KEYDIRECTCONNT380-680 \$6,538.00 31% \$0.00 SPECTRALOGIC 91019832 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 91019832-F SEL: FRUSLS SW-KEYDIRECTT380-680 \$6,538.00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019872 SEL: BOA BLK/SECURE SITE \$1.00 31% 31% \$0.69 \$181.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CNTR,SFP,8GB,850NM,OPTICAL \$263.00 SPECTRALOGIC \$0.00 9198 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SPECTRALOGIC 9313 SEL: CABLEOPTICAL50ULC-LC10M \$187.00 \$129.03 \$0.00 \$0.00 \$0.00 \$0.00 9314 SEL: CABLE, OPTICAL, 50U, LC-LC, 20M \$235.00 31% \$162.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9317 SEL: CABLE.OPTICAL.LC-LC.50M \$291.00 31% \$200.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 9594 SEL: CORD.4.5M.L6-20P / LOCKING C19 \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 959481 SEL: CORD,4.5M,L6-20P / LOCKING C19 \$75.00 31% \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC ADDLGB SEL Roomi Addl Data Vol Per GR (Annual) \$75.00 31% \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI 31% ADU-1YR-0000000 SEL 1YR 1-9 ADMIN USER LOGIN \$2,307,69 \$1.592.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ADU-1YR-00000010 SEL 1YR 10-99 ADMIN USER LOGIN 31% \$1,326.93 \$0.00 INDEX ENGINES \$1,923.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ADI I-3YR-0000001 SEL 3VR 1-9 ADMIN LISER LOGIN \$6,230,77 31% \$4 299 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ADU-3YR-00000010 SEL 3YR 10-99 ADMIN USER LOGIN \$5 192 31 31% \$3 582 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES 31% \$0.00 ADU-5YR-0000000 SEL 5YR 1-9 ADMIN USER LOGIN \$9,230.77 \$6,369.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ADI I-5YR-0000011 SEL 5YR 10-99 ADMIN USER LOGIN \$7,692,31 31% \$5,307,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ADV WORKFLOW SEL BOOMI Advanced Workflow \$650.00 31% \$448.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI 31% ADVAPI SEL BOOMI API Publish Features \$650.00 \$448.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI API_TIERI SEL Boomi API Management Tier I \$1,500.00 31% \$1.035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI API TIFRII SEL Boomi API Management Tier II \$3,000,00 31% \$2,070,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI SEL Boomi API Management Tier III 31% API TIERII \$8,000,00 \$5.520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI SEL Boomi API Management Tier IV \$10,350.00 BOOMI

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	ASARSTRTBNDL	SELECT DFXS Assess/Archive, 30TB 1Yr Sub		\$20,512.31	К	31%	\$14,153.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	AUTO-0-50OS	SEL Automation Engine OS		\$192.08	K	31%	\$132.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-1001-1500OS	SEL Automation Engine OS		\$55.02	K	31%	\$37.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUTO-100K-150KOS	SEL Automation Engine OS		\$28.96	К	31%	\$19.98		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-101-250OS	SEL Automation Engine OS		\$105.21	К	31%	\$72.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-10K-20KOS	SEL Automation Engine OS		\$33.78	K	31%	\$23.31		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-1501-2000OS	SEL Automation Engine OS		\$49.71	K	31%	\$34.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	AUTO-150K-OS	SEL Automation Engine OS		\$28.47	K	31%	\$19.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-2001-2500OS	SEL Automation Engine OS		\$46.33	K	31%	\$31.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-20K-35KOS	SEL Automation Engine OS		\$31.85 \$43.44	K	31% 31%	\$21.98 \$29.97	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	AUTO-2501-4000OS AUTO-251-500OS	SEL Automation Engine OS SEL Automation Engine OS		\$43.44 \$80.12	K	31%	\$29.97 \$55.28	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00	
5	AUTO-251-500OS AUTO-35K-50KOS			\$80.12	K	31%			\$0.00	\$0.00	\$0.00				
5		SEL Automation Engine OS		\$30.89 \$40.54	K	31%	\$21.31 \$27.97	\$0.00			\$0.00	\$0.00		\$0.00 \$0.00	
5	AUTO-4001-6000OS AUTO-501-750OS	SEL Automation Engine OS SEL Automation Engine OS		\$40.54 \$64.67	K	31%	\$27.97 \$44.62		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	AUTO-501-7500S	SEL Automation Engine OS SEL Automation Engine OS		\$29.92	K	31%	\$44.62 \$20.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-50K-100KOS	SEL Automation Engine OS SEL Automation Engine OS		\$29.92 \$134.17	K	31%	\$20.64 \$92.58		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-6001-8000OS	SEL Automation Engine OS SEL Automation Engine OS		\$37.64	, v	31%	\$92.56 \$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	AUTO-751-1000OS	SEL Automation Engine OS SEL Automation Engine OS		\$59.85	K	31%	\$41.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AUTO-8001-10KOS	SEL Automation Engine OS		\$35.71	K	31%	\$24.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADETC10UC	SEL AVA-AD-ETC10-U-C)		\$341.00	K	31%	\$24.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADETC10UC-I	SEL AVA-AD-ETC10-U-C)		\$356.35	K	31%	\$245.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVAADETC10UC-I	SEL AVA-AD-ETC10-U-C)		\$365.84	, K	31%	\$252.43		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADETC100C-K	SEL AVA-ADVC-100-C)		\$15,450.00	, K	31%	\$10,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVC100C-I	SEL AVA-ADVC-100-C)		\$16,145.25	K	31%	\$10,000.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVC100C-I	SEL AVA-ADVC-100-C)		\$16,145.25	K V	31%	\$11,656.83		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVC100C-K	SEL AVA-ADVC-100-C)		\$15,693.96	K	31%	\$11,050.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVC10C-I	SEL AVA-ADVC-10-C) SEL AVA-ADVC-10-C)		\$1,545.00 \$1,614.53	r\	31%	\$1,066.05		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVC10C-I	SEL AVA-ADVC-10-C)		\$1,614.53 \$1,689.40	K V	31%	\$1,114.03 \$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVAADVC10C-K AVAADVN100C	SEL AVA-ADVN-100-C)		\$1,009.40	, K	31%	\$7,072.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- E	AVAADVN100C-I	SEL AVA-ADVN-100-C)		\$10,230.00	K	31%	\$7,072.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	AVAADVN100C-K	SEL AVA-ADVN-100-C)		\$10,711.23	K	31%	\$7,744.79		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAADVN100C-K	SEL AVA-ADVN-100-C)		\$1,025.00	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	AVAADVN10C-I	SEL AVA-ADVN-10-C)		\$1,023.00	K	31%	\$739.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- E	AVAADVN10C-K	SEL AVA-ADVN-10-C)		\$1,071.13	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVENC100UC	SEL AVA-AU-N-10-C) SEL AVA-AV-ENC100-U-C)		\$3,410.00	K	31%	\$2,352.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	AVAAVENC100UC-I	SEL AVA-AV-ENC100-U-C)		\$3,563.45	K	31%	\$2,458.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVENC100UC-I	SEL AVA-AV-ENC100-U-C)		\$3,658.44	K	31%	\$2,436.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVENCTOOUC-K	SEL AVA-AV-ENC100-U-C)		\$3,050.44	K	31%	\$2,524.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVETN100UC-I	SEL AVA-AV-ETN100-U-C)		\$2,310.00	K	31%	\$1,665.63		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	AVAAVETN100UC-K	SEL AVA-AV-ETN100-U-C)		\$2,478.55	K	31%	\$1,710.20		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- E	AVAAVETN1000C-R	SEL AVA-AV-ETN100-0-C)		\$2,476.55	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVETN10UC-I	SEL AVA-AV-ETN10-U-C)		\$241.40	K	31%	\$166.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAAVETN10UC-K	SEL AVA-AV-ETN10-U-C)		\$247.85	K	31%	\$171.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AV-ADVC-100-F	SEL: AV-ADVC-100-F		\$16,995.00	ĸ	31%	\$11,726.55			\$0.00	\$0.00	\$0.00		\$0.00	
5	AV-ADVC-10-F	SEL: AV-ADVC-10-F		\$1,699.50	ĸ	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVADVENTC100UGF	SEL: AV-ADV-ENTC100-UG-F		\$3,751.00	ĸ	31%	\$2,588.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVADVENTC10UGF	SEL: AV-ADV-ENTC10-UG-F		\$375.10	К	31%	\$258.82		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
5	AVADVENTN100UGF	SEL: AV-ADV-ENTN100-UG-F		\$2,541.00	К	31%	\$1,753,29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVADVENTN10UGF	SEL: AV-ADV-ENTN10-UG-F		\$254.10	K	31%	\$175.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AV-ADVN-100-F	SEL: AV-ADVN-100-F		\$11,275.00	К	31%	\$7,779.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ADVN-10-F	SEL: AV-ADVN-10-F		\$1,127.50	К	31%	\$777.98		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTC100C	SEL AVA-ENTC-100-C)		\$18 550 00	ĸ	31%	\$12 799 50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTC100C-I	SEL AVA-ENTC-100-C)		\$19 384 75	K	31%	\$13,375,48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVAENTC100C-K	SEL AVA-ENTC-100-C)		\$19,882.01	K	31%	\$13,718.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC10C	SEL AVA-ENTC-10-C)		\$1,855.00	К	31%	\$1,279.95			\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTC10C-I	SEL AVA-ENTC-10-C)		\$1,938.48	К	31%	\$1,337,55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTC10C-K	SEL AVA-ENTC-10-C)		\$1,988.20	K	31%	\$1,371.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTN100C	SEL AVA-ENTN-100-C)		\$12,350.00	K	31%	\$8,521.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTN100C-I	SEL AVA-ENTN-100-C)		\$12,905.75	K	31%	\$8,904.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN100C-K	SEL AVA-ENTN-100-C)		\$13,216.37	K	31%	\$9,119.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVAENTN10C	SEL AVA-ENTN-10-C)		\$1,235.00	K	31%	\$852.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN10C-I	SEL AVA-ENTN-10-C)		\$1,290.58	K	31%	\$890.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	AVAENTN10C-K	SEL AVA-ENTN-10-C)		\$1,321.64	K	31%	\$911.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTAVC100UC	SEL AVA-ST-AVC100-U-C)		\$6,765.00	ĸ	31%	\$4,667.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTAVC100UC-I	SEL AVA-ST-AVC100-U-C)		\$7,069.43	K	31%	\$4,877.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVC100UC-K	SEL AVA-ST-AVC100-U-C)		\$7,389.67	K	31%	\$5,098.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTAVN100UC	SEL AVA-ST-AVN100-U-C)		\$4,455.00	K	31%	\$3,073.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVASTAVN100UC-I	SEL AVA-ST-AVN100-U-C)		\$4,655.48	K	31%	\$3,212.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTAVN100UC-K	SEL AVA-ST-AVN100-U-C)		\$4,868.99	K	31%	\$3,359.60		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	AVASTDAVC10UC	SEL AVA-STD-AVC10-U-C)		\$677.00	K	31%	\$467.13		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDAVC10UC-I	SEL AVA-STD-AVC10-U-C)		\$707.47	ĸ	31%	\$488.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDAVC10UC-K	SEL AVA-STD-AVC10-U-C)		\$739.73	K	31%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDAVN10UC	SEL AVA-STD-AVN10-U-C)		\$446.00	K	31%	\$307.74		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVASTDAVN10UC-I	SEL AVA-STD-AVN10-U-C)		\$466.07	ĸ	31%	\$321.59		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDAVN10UC-K	SEL AVA-STD-AVN10-U-C)		\$486.90	K	31%	\$335.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDC100C	SEL AVA-STDC-100-C)		\$9,300.00	K	31%	\$6,417.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDC100C-I	SEL AVA-STDC-100-C)		\$9,718.50	ĸ	31%	\$6,705.77		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDC100C-K	SEL AVA-STDC-100-C)		\$10,151.70	K	31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVASTDC10C	SEL AVA-STDC-10-C)		\$930.00	ĸ	31%	\$641.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDC10C-I	SEL AVA-STDC-10-C)		\$971.85	ĸ	31%	\$670.58		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDC10C-K	SEL AVA-STDC-10-C)		\$1,015.17	ĸ	31%	\$700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	AVASTDN100C	SEL AVA-STDC-10-C)		\$6,200.00	ĸ	31%	\$4,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVASTDN100C-I	SEL AVA-STDN-100-C)		\$6,479.00	ĸ	31%	\$4,470.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
				\$6,769.08		31%	\$4,670.67		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVASTDN100C-K	SEL AVA-STDN-100-C)													

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PAR
5	AVASTDN10C-I	SEL AVA-STDN-10-C)		\$647.90	K	31%	\$447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN10C-K	SEL AVA-STDN-10-C)		\$676.91	K	31%	\$467.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC	SEL AVA-ST-ETC100-U-C)		\$10,175.00	K	31%	\$7,020.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC-I	SEL AVA-ST-ETC100-U-C)		\$10,632.88	K	31%	\$7,336.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC-K	SEL AVA-ST-ETC100-U-C)		\$10.917.87	K	31%	\$7,533,33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC10UC	SEL AVA-ST-ETC10-U-C)		\$1,018,00	K	31%	\$702.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC10UC-I	SEL AVA-ST-ETC10-U-C)		\$1.063.81	K	31%	\$734.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC10UC-K	SEL AVA-ST-ETC10-U-C)		\$1.091.79	K	31%	\$753.34	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	AVASTETN100UC	SEL AVA-ST-ETN100-U-C)		\$6.765.00	ĸ	31%	\$4,667.85	\$0.00		\$0.00				\$0.00	
5	AVASTETN100UC-I	SEL AVA-ST-ETN100-U-C)		\$7.069.43	K	31%	\$4,877.91	\$0.00	\$0.00	\$0.00				\$0.00	
5	AVASTETN100UC-K	SEL AVA-ST-ETN100-U-C)		\$7,009.43	, K	31%	\$5.003.71	\$0.00		\$0.00				\$0.00	
5	AVASTETN10UGC-K	SEL AVA-ST-ETN100-0-C)		\$677.00	K	31%	\$467.13	\$0.00		\$0.00				\$0.00	
5		SEL AVA-ST-ETN10-UG-C)			K										
5	AVASTETN10UGC-I			\$707.47	K	31%	\$488.15	\$0.00	\$0.00	\$0.00				\$0.00	
5	AVASTETN10UGC-K	SEL AVA-ST-ETN10-UG-C)		\$725.94	K	31%	\$500.90	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	AV-ENTC-100-F	SEL: AV-ENTC-100-F		\$20,405.00	K	31%	\$14,079.45	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-ENTC-10-F	SEL: AV-ENTC-10-F		\$2,040.50	K	31%	\$1,407.95	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-ENTN-100-F	SEL: AV-ENTN-100-F		\$13,585.00	K	31%	\$9,373.65	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-ENTN-10-F	SEL: AV-ENTN-10-F		\$1,358.50	K	31%	\$937.37	\$0.00	\$0.00	\$0.00				\$0.00	
5	AVSTDADVC100UGF	SEL: AV-STD-ADVC100-UG-F		\$7,441.50	K	31%	\$5,134.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADVC10UGF	SEL: AV-STD-ADVC10-UG-F		\$744.70	K	31%	\$513.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADVN100UGF	SEL: AV-STD-ADVN100-UG-F		\$4,900.50	K	31%	\$3,381.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADVN10UGF	SEL: AV-STD-ADVN10-UG-F		\$490.60	K	31%	\$338.51	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-STDC-100-F	SEL: AV-STDC-100-F		\$10.230.00	к	31%	\$7.058.70	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-STDC-100-I	SEL: AV-STDC-10-F		\$1.023.00	ĸ	31%	\$705.87	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
5	AVSTDENTC100UGF	SEL: AV-STDC-10-F SEL: AV-STD-ENTC100-UG-F		\$11,192.50	K	31%	\$7,722.83	\$0.00		\$0.00				\$0.00	
_	AVSTDENTC1000GF	SEL: AV-STD-ENTC100-0G-F		\$11,192.50	I\	31%	\$7,722.65	\$0.00	\$0.00	\$0.00				\$0.00	
-					r\										
5	AVSTDENTN100UGF	SEL: AV-STD-ENTN100-UG-F		\$7,441.50	K	31%	\$5,134.64	\$0.00	\$0.00	\$0.00				\$0.00	
5	AVSTDENTN10UGF	SEL: AV-STD-ENTN10-UG-F		\$744.70	K	31%	\$513.84	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-STDN-100-F	SEL: AV-STDN-100-F		\$6,820.00	K	31%	\$4,705.80	\$0.00	\$0.00	\$0.00				\$0.00	
5	AV-STDN-10-F	SEL: AV-STDN-10-F		\$682.00	K	31%	\$470.58	\$0.00	\$0.00	\$0.00				\$0.00	
5	BCB-1YR-00001000	SEL 1Y BU Catalog Bundle Up to 1k Tapes		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00005000	SEL 1Y BU Catalog Bundle Up to 5k Tapes		\$30,769.23	K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00				\$0.00	INDEX ENGINES
5	BCB-1YR-00010000	SEL 1Y BU Catalog Bundle Upto 10k Tapes		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00025000	SEL 1Y BU Catalog Bundle Up to 25k Tapes		\$76,923.08	K	31%	\$53,076.93	\$0.00		\$0.00				\$0.00	INDEX ENGINES
5	BCB-1YR-00050000	SEL 1Y BU Catalog Bundle Up to 50k Tapes		\$138 461 54	К	31%	\$95 538 46	\$0.00	\$0.00	\$0.00				\$0.00	
5	BCB-1YR-00100000	SEL 1Y BU Catalog Bundle Up to 100k Tape		\$230,769,23	K	31%	\$159.230.77	\$0.00	\$0.00	\$0.00				\$0.00	
	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes		\$30,769.23		31%	\$21,230,77	\$0.00	\$0.00	\$0.00				\$0.00	
5	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes		\$61.538.46	K	31%	\$42 461 54	\$0.00	\$0.00	\$0.00				\$0.00	
-					, K										
5	BCB-3YR-00010000	SEL 3Y BU Catalog Bundle Up to 10k Tapes		\$92,307.69	K	31%	\$63,692.31	\$0.00		\$0.00				\$0.00	INDEX ENGINES
5	BCB-3YR-00025000	SEL 3Y BU Catalog Bundle Up to 25k Tapes		\$153,846.15	K	31%	\$106,153.84	\$0.00	\$0.00	\$0.00				\$0.00	INDEX ENGINES
5	BCB-3YR-00050000	SEL 3Y BU Catalog Bundle Up to 50k Tapes		\$276,923.08	K	31%	\$191,076.93	\$0.00	\$0.00	\$0.00				\$0.00	
5	BCB-3YR-00100000	SEL 3Y BU Catalog Bundle Up to 100k Tape		\$461,538.46	K	31%	\$318,461.54	\$0.00	\$0.00	\$0.00				\$0.00	
5	BCB-5YR-00001000	SEL 5Y BU Catalog Bundle Up to 1k Tapes		\$46,153.85	K	31%	\$31,846.16	\$0.00		\$0.00				\$0.00	INDEX ENGINES
5	BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 5k Tapes		\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00010000	SEL 5Y BU Catalog Bundle Up to 10k Tapes		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes		\$230,769.23	K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00050000	SEL 5Y BU Catalog Bundle Up to 50k Tapes		\$415,384.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00100000	SEL 5Y BU Catalog Bundle Up to 100k Tape		\$692.307.69	K	31%	\$477.692.31	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	INDEX ENGINES
5	BM-E-C101-200	SEL BOOMI TradePartnerConnect (101-200)		\$71.25	К	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-C41-100	SEL BOOMI TradePartnerConnect (41-100)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00				\$0.00	BOOMI
	BM-F-CT1001Y	SEL BOOMI TradePartnerConnect (81-100)		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-E-CT100P1Y	SEL BOOMI TradePartnerConnect > 100		\$22.50	14	31%	\$15.53	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-E-CT100P11	SEL BOOMI TradePartnerConnect > 100 SEL BOOMI TradePartnerConnect (5-10)		\$67.50	N	31%		\$0.00		\$0.00					
-					K		\$46.58		\$0.00					\$0.00	
)	BM-E-CT201P	SEL BOOMI TradePartnerConnect (201 plus)		\$71.25	К	31%	\$49.16	\$0.00	\$0.00	\$0.00				\$0.00	
5	BM-E-CT201Y	SEL BOOMI TradePartnerConnect (11-20)		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00				\$0.00	
i	BM-E-CT401Y	SEL BOOMI TradePartnerConnect (21-40)		\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-E-CT601Y	SEL BOOMI TradePartnerConnect (41-60)		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
	BM-E-CT6-40	SEL BOOMI TradePartnerConnect (6-40)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00				\$0.00	
5	BM-E-CT801Y	SEL BOOMI TradePartnerConnect (61-80)		\$37.50	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
i	BM-E-CTP41Y	SEL BOOMI TradePartnerConnect (1-4)		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-E-CTPCT-NS	SEL BOOMI TradePartnerConnectProd NonSub		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-E-CTTCT-NS	SEL BOOMI TradePartnerConnectTest NonSub		\$38.00	ĸ	31%	\$26.22	\$0.00		\$0.00				\$0.00	
	BM-E-LC-B2BF	SEL BOOM Traderather connect rest Noticub SEL BOOM EDI/B2B Framework		\$0.00	, k	31%	\$0.00	\$0.00		\$0.00				\$0.00	
	BM-E-LC-BZBF	SEL BOOMI EDI/B2B Framework SEL BOOMI Beta EDI Features		\$0.00	r.	31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	BOOMI
	BM-E-LC-BETA BM-E-LC-FY18	SEL BOOMI Beta EDI Features SEL BOOMI EDI Edition		\$550.00	r\	31%	\$379.50	\$0.00	\$0.00	\$0.00				\$0.00	
					r\	31%				\$0.00					
	BM-E-LC-RAVI	SEL BOOMI EDI Ed - NetSuite RAVI Bundle		\$467.00	K		\$322.23	\$0.00						\$0.00	
	BMEPIMC	SEL BM-EPI-M-C)		\$61,750.00	K	31%	\$42,607.50	\$0.00	\$0.00	\$0.00				\$0.00	
1	BMEPIMC-I	SEL BM-EPI-M-C)		\$67,925.00	К	31%	\$46,868.25	\$0.00	\$0.00	\$0.00				\$0.00	
i	BMEPIMC-K	SEL BM-EPI-M-C)		\$70,372.36	K	31%	\$48,556.93	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	BM-F-LC-AL-1	SEL BOOMI Flow Addtnl AppLaunches .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-F-LC-AL-2	SEL BOOMI Flow Addtnl AppLaunches 1		\$1.00	K	31%	\$0.69	\$0.00		\$0.00				\$0.00	
5	BM-F-LC-AL-3	SEL BOOMI Flow Addtnl AppLaunches 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00				\$0.00	BOOMI
	BM-F-LC-AL-4	SEL BOOMI Flow Addtnl AppLaunches 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
	BM-F-LC-CONT	SEL BOOMI Flow Continual		\$45.00	ĸ	31%	\$31.05	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-F-LC-EBRNZ	SEL BOOM Flow Enterprise Bronze		\$2,250.00	K	31%	\$1.552.50	\$0.00		\$0.00				\$0.00	
	BM-F-LC-EG-1	SEL BOOMI Flow Enterprise Bronze SEL BOOMI Flow Enterprise Gold .01		\$2,250.00	I\	31%	\$1,552.50	\$0.00		\$0.00				\$0.00	
					r.										
	BM-F-LC-EG-2	SEL BOOMI Flow Enterprise Gold 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00				\$0.00	
5	BM-F-LC-EG-3	SEL BOOMI Flow Enterprise Gold 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00				\$0.00	BOOMI
i	BM-F-LC-EG-4	SEL BOOMI Flow Enterprise Gold 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-F-LC-ESLVR	SEL BOOMI Flow Enterprise Silver		\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
i	BM-F-LC-ESSNT	SEL BOOMI Flow Essential		\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
	BM-F-LC-ESTRT	SEL BOOMI Flow Enterprise Starter		\$1,000.00	к	31%	\$690.00	\$0.00		\$0.00				\$0.00	
	BM-F-I C-FS-1	SEL BOOMI Flow Addtnl Flows 01		\$0.01	ĸ	31%	\$0.01	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-F-LC-FS-2	SEL BOOMI Flow Addtril Flows 1		\$1.00	, k	31%	\$0.69	\$0.00	\$0.00	\$0.00				\$0.00	
	BM-F-LC-FS-3	SEL BOOMI Flow Addtril Flows 100		\$1.00	I\	31%	\$69.00	\$0.00	\$0.00	\$0.00				\$0.00	

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	BM-F-LC-HS-1	SEL BOOMI Flow Hosting Services .01		\$0.01	К	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-F-LC-HS-2	SEL BOOMI Flow Hosting Services 1		\$1.00	K	31%	\$0.69		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-F-LC-HS-3	SEL BOOMI Flow Hosting Services 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-F-LC-HS-4	SEL BOOMI Flow Hosting Services 1000		\$1,000.00	K	31%	\$690.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-F-LC-OCC	SEL BOOMI Flow Occasional		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-ACA	SEL BOOMI Atom Cloud Attachment		\$300.00	K	31%	\$207.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-LC-ACA-A BM-I-LC-ACA-E	SEL BOOMI ANZ Atom Cloud Attachment SEL BOOMI EMEA Atom Cloud Attachment		\$300.00 \$300.00	K	31% 31%	\$207.00 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	BM-I-LC-ACA-E BM-I-LC-ACA-T	SEL BOOMI EMEA Atom Cloud Attachment SEL BOOMI Atom Cloud Attachment - Test		\$300.00 \$150.00	K	31%	\$207.00 \$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-ACA-1 BM-I-LC-ADVS	SEL BOOMI ATOM Cloud Attachment - Test SEL Boomi ADVANCED SECURITY		\$150.00 \$650.00	K	31%	\$103.50 \$448.50		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-LC-ASOAP	SEL BOOMI Advanced Seconti 1 SEL BOOMI Advanced Soap Processing		\$0.00	, v	31%	\$446.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- 5	BM-I-I C-AUC	SEL BOOMI ADVANCED USER SECURITY		\$650.00	N.	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- 5	BM-I-LC-BESC	SEL BOOMI Base Ed - Standard Connection		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
E	BM-I-LC-BESMB	SEL BOOMI Base Ed - Stalldard Connection		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-CL	SEL BOOMI Component Locking		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-I C-CL OUD	SEL BOOMI Clouds		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-EDV	SEL BOOMI Excess Data Volume-1Gb		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-EE1Y	SEL BOOMI Enterprise Edition		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-ENV	SEL BOOMI Environments		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-EPCNS	SEL BOOMI Enterprise Prod Connect NonSub		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-EPE	SEL BOOMI Enterprise Plus Edition		\$12,000.00	K	31%	\$8,280.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-LC-ETCNS	SEL BOOMI Enterprise Test Connect NonSub		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-ETM	SEL BOOMI Enhanced Test Mode		\$650.00	ĸ	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-I C-GCRM	SEL BOOMI GearsCRM CSV to SFDC Bundle		\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-HL7	SEL BOOMI GEARSCRIN CSV to SFDC Buildle		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-IAW	SEL BOOMI Integration Accel Workday/AD		\$1,500.00	K	31%	\$1,035.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-MCA-E	SEL BOOMI EMEA MDM Cloud Attachment		\$300.00	ĸ	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-I C-NS33	SEL BOOMI NetSuite OpenAir SFDC 3300		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-NS50	SEL BOOMI NetSuite Salesforce Q2C 5000		\$416.67	ĸ	31%	\$287.50	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-LC-NS72	SEL BOOMI NetSuite OpenAir SFDC 7200		\$600.00	K	31%	\$414.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-I C-NSSIA	SEL BOOMI NetSuite-SE Integration Accel		\$500.00	К	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-PE1Y	SEL BOOMI Professional Edition		\$2,000.00	К	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-PESB2	SEL BOOMI ProEd-SpcI Bundle 2 connection		\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-PESB3	SEL BOOMI ProEd-SpcI Bundle 3 connection		\$1,650.00	K	31%	\$1,138.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-PESB4	SEL BOOMI ProEd-SpcI Bundle 4 connection		\$1,850.00	K	31%	\$1,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-PF	SEL BOOMI Partner Account Features		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-PP	SEL BOOMI Parallel Processing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-PPE	SEL BOOMI Pro Plus Edition		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-I C-PR	SEL BOOMI Process Route		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-RAVI2	SEL BOOMI ProEd - 2 Connection NS RAVI		\$960.00	K	31%	\$662.40		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-LC-RAVI3	SEL BOOMI ProEd - 3 Connection NS RAVI		\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-I-I C-RAVI4	SEL BOOMI ProEd - 4 Connection NS RAVI		\$1,480.00	К	31%	\$1 021 20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-RAVI5	SEL BOOMI ProEd - 5 Connection NS RAVI		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RAVIB	SEL BOOMI Base Ed - NetSuite RAVI Bundle		\$467.00	K	31%	\$322.23		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-RPI-1	SEL BOOMI Renewal Price Increase .01		\$0.01	K	31%	\$0.01				\$0.00	\$0.00		\$0.00	
5	BM-I-LC-RPI-2	SEL BOOMI Renewal Price Increase 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-I-LC-RPI-3	SEL BOOMI Renewal Price Increase 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RPI-4	SEL BOOMI Renewal Price Increase 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-SPCNS	SEL BOOMI Standard Prod Connect NonSub		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LCS-SPC	SEL BOOMI Support Case Per Case		\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-I-LC-STCNS	SEL BOOMI Standard Test Connect NonSub		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-STO	SEL BOOMI Session Timeout		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-SWA	SEL BOOMI Salesforce Wave Analytics Ed		\$833.33	K	31%	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	BOOMI
5	BM-I-LC-VC	SEL BOOMI Version Control		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INV-LC-1	SEL Boomi Invixo Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-INV-LC-10	SEL Boomi Invixo Solution 10		\$10.00	K	31%	\$6.90				\$0.00	\$0.00		\$0.00	
5	BM-INV-LC-100	SEL Boomi Invixo Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-CST-1	SEL BOOMI MDM Ed (Custom Tier) .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-CST-2	SEL BOOMI MDM Ed (Custom Tier) 1		\$1.00	K	31%	\$0.69		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-CST-3	SEL BOOMI MDM Ed (Custom Tier) 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-CST-4	SEL BOOMI MDM Ed (Custom Tier) 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-LC-B	SEL BOOMI MDM Ed (Base Tier)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-LC-CA	SEL Boomi HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-LC-CAA	SEL Boomi ANZ HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-MDM-LC-PRO	SEL Boomi HUB EDIT (PROFESSIONAL TIER)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BMMEMPC	SEL BM-ME-MP-C)		\$61,750.00	K	31%	\$42,607.50		\$0.00		\$0.00	\$0.00		\$0.00	
5	BMMEMPC-I	SEL BM-ME-MP-C)		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BMMEMPC-K	SEL BM-ME-MP-C)		\$70,372.36	K	31%	\$48,556.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-SOL-LC-1	SEL Boomi Solace Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-SOL-LC-10	SEL Boomi Solace Solution 10		\$10.00	K	31%	\$6.90		\$0.00		\$0.00	\$0.00		\$0.00	
5	BM-SOL-LC-100	SEL Boomi Solace Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOLN-1	SEL Boomi Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-SOLN-10	SEL Boomi Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BM-SOLN-100	SEL Boomi Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BRAND-RG-BASIC	SEL RG BASIC BRANDING		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BRAND-RG-WLABEL	SEL RG WHITE LABEL BRANDING		\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-0-50OS	SEL Box Security Events OS		\$76.83	K	31%	\$53.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-1001-1500OS	SEL Box Security Events OS		\$22.01	K	31%	\$15.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-100K-150KOS	SEL Box Security Events OS		\$11.58	K	31%	\$7.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-101-250OS	SEL Box Security Events OS		\$42.08	K	31%	\$29.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-10K-20KOS	SEL Box Security Events OS		\$13.51	K	31%	\$9.32				\$0.00	\$0.00		\$0.00	
5	BSE-1501-2000OS	SEL Box Security Events OS		\$19.88	K	31%	\$13.72		\$0.00		\$0.00	\$0.00		\$0.00	VARONIS
5	BSE-150K-OS	SEL Box Security Events OS		\$11.39	K	31%	\$7.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	BSE-2001-2500OS	SEL Box Security Events OS		\$18.53	K	31%	\$12.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BSE-20K-35KOS	SEL Box Security Events OS		\$12.74	K	31%	\$8.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	BSE-2501-4000OS	SEL Box Security Events OS		\$17.37	K	31%	\$11.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

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CD4PE10002499PI SEL CD4PE 1000-2499 Perp Lic Only \$466.15 31% \$321.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CD4PF10002499S SEL CD4PF 1000-2499 Stand PUPPET LABS \$215.38 31% \$148 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$701.54 31% \$0.00 \$0.00 CD4PE100249PL SEL CD4PE 100-249 Perp Lic Onli \$484.06 \$0.00 PUPPET LABS SFI CD4PE 100-249 Prp Prm Supp CD4PE100249PPRMS \$246.15 31% \$169.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CD4PF100249S SEL CD4PF 100-249 Stand \$243.08 31% \$167.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE100249SPRM SEL CD4PE 100-249 Prem 31% \$266.44 PUPPET LABS \$386.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$136,94 CD4PF10K19999P SEL CD4PE 1000019999 Pres \$198.46 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PF10K19999PI SEL CD4PE 1000019999 Perp Lic Only \$358 46 31% \$247.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE10K19999PPS SEL CD4PE 1000019999 Prp Prm Supp \$126.15 31% \$87.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE199S SEL CD4PE 1-99 Stand \$261.54 31% \$180.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL CD4PE 1000-2499 Prp Prm Supp CD4PF1K2499PPS \$163.08 31% \$112.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CD4PE1K2499SP SEL CD4PE 1000-2499 Prem \$255.38 \$176.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE2000049999S SEL CD4PE 2000049999 Stand \$152.31 \$105.09 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 CD4PF20K49999F SEL CD4PE 2000049999 Pren \$178.46 31% \$123 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CD4PE20K49999PL SEL CD4PE 2000049999 Perp Lic Only \$323.08 \$222.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE20K49999PPS SEL CD4PE 2000049999 Prp Prm Supp \$112.31 31% \$77.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CD4PE25004999PI SEL CD4PE 2500-4999 Perp Lic Only \$302.54 \$0.00 \$0.00 PUPPET LABS CD4PE25004999PPS SEL CD4PE 2500-4999 Prn Prm Sunn \$152.31 31% \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CD4PE25004999S SEL CD4PE 2500-4999 Stand 31% \$139.06 \$0.00 PUPPET LABS \$201.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE25004999SF SEL CD4PE 2500-4999 Prem \$241.54 31% \$166.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE250499PI SEL CD4PE 250-499 Perp Lic Onli \$561.54 31% \$387.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PF250499PPRMS SEL CD4PE 250-499 Pro Prm Supp \$195.38 31% \$134.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE250499S SEL CD4PE 250-499 Stand \$229.23 31% \$158.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 CD4PE250499SPRM SEL CD4PE 250-499 Prem \$309.23 \$213.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PF50000PI SEL CD4PE 50 000+ Pero Lic Only \$293.85 31% \$202.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE50000PPRMS SEL CD4PE 50,000+ Prp Prm Supp \$103.08 31% \$71.13 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE50000PRM SEL CD4PE 50,000+ Prem \$161.54 31% \$111.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PF50000S SEL CD4PF 50 000+ Stand \$133.85 31% \$92.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CD4PE50009999PI SEL CD4PE 5000-9999 Perp Lic Only \$398.46 \$274.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE50009999S SEL CD4PE 5000-9999 Stand \$184.62 \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% \$0.00 CD4PE500999PI SEL CD4PE 500-999 Perp Lic Only \$495.38 31% \$341.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CD4PE500999PPRMS SEL CD4PE 500-999 Pro Prm Supp \$173.85 \$119.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE500999S SEL CD4PE 500-999 Stand \$221.54 31% \$152.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE500999SPRM SEL CD4PE 500-999 Prem \$272.31 31% \$187.89 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE5K9999PPS SFI CD4PE 5000-9999 Prp Prm Supp \$140.00 31% \$96.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CD4PE5K9999SF SEL CD4PE 5000-9999 Prem \$220.00 31% \$151.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 \$0.00 31% SEL Cloudera Flow Management-AMBARI-1Y \$70,769.23 \$48.830.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CFM-C-1 SEL Cloudera Flow Management-CM-1 Year \$70,769.23 \$48 830 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS 31% 31% CDF-CSM-A-13 SEL Cloudera Streams Momt-AGPL-AMBARI-1Y \$21 538 46 \$14 861 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CSM-C-1 SEL Cloudera Streams Mgmt-AGPL-CM-1Y \$21.538.46 31% \$14.861.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CSP-A-1Y SEL Cloudera Stream Proc Subsc-AMBARI-1Y \$27,692.31 31% \$19,107.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS \$0.00 \$0.00 CDF-CSP-C-1Y SEL Cloudera Stream Processing-CM-1 Year \$27,692,31 31% \$19,107,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDLU10002499PL SEL Lift CD4PE Perp Lic Only 1000-2499 \$73.85 31% \$0.00 \$0.00 \$0.00 PUPPET LABS \$50.96 \$0.00 \$0.00 \$0.00 \$0.00 CDLU10002499PRMS SEL Lift CD4PE Perp Prem Supp 1000-2499 \$26.15 31% \$18.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI 1110002499S SEL Lift CD4PE Sub Std 1000-2499 \$36.92 31% \$25.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS 31% CDLU10002499SPRM SEL Lift CD4PE Sub Prem 1000-2499 \$41.54 \$28.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU100249PL SEL Lift CD4PE Perp Lic Only 100-249 \$112.31 31% \$77.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU100249PRMS SEL Lift CD4PE Perp Prem Supp 100-249 \$40.00 31% \$27.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI U100249S SEL Lift CD4PF Sub Std 100-249 \$41.54 31% \$28.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU100249SPRM 31% \$0.00 PUPPET LABS SEL Lift CD4PE Sub Prem 100-249 \$63.08 \$43.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CDLU10K19999PL SEL Lift CD4PE Perp Lic Only 10k-19999 \$58.46 31% \$40.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI U10K19999PRMS SEL Lift CD4PE Perp Prem Supp 10k-19999 \$20.00 31% 31% \$13.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU10K19999S SEL Lift CD4PE Sub Std 10k-19999 \$18.04 PUPPET LABS \$26.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% CDLU10K19999SPRM SEL Lift CD4PE Sub Prem 10k-1999 \$32.31 \$22.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU199S SEL Lift CD4PE Sub Std 1-99 \$44.62 31% \$30.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU20K49999PL SEL Lift CD4PE Perp Lic Only 20k-49999 \$50.77 31% \$35.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% CDLU20K49999PRMS SEL Lift CD4PE Perp Prem Supp 20k-49999 \$18.46 \$12.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU20K49999S SEL Lift CD4PE Sub Std 20k-49999 \$26.15 31% \$18.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI LI20K49999SPRM SEL Lift CD4PE Sub Prem 20k-49990 \$27.69 31% \$19.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CDLU25004999PL SEL Lift CD4PE Perp Lic Only 2500-4999 \$70.77 31% \$48.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 CDLU25004999PRMS \$0.00 SEL Lift CD4PE Perp Prem Supp 2500-4999 \$24.62 319 \$16.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI 1125004999S SEL Lift CD4PE Sub Std 2500-4999 \$35.38 31% \$24.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CDI U25004999SPRM SEL Lift CD4PE Sub Prem 2500-4999 \$40.00 31% \$27.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% \$0.00 CDLU250499PL SEL Lift CD4PE Perp Lic Only 250-499 \$62.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI 11250499PRMS SEL Lift CD4PE Perp Prem Supp 250-499 \$32.31 31% \$22.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CDI U250499S SEL Lift CD4PF Sub Std 250-499 \$40.00 31% \$27.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU250499SPRM SEL Lift CD4PE Sub Prem 250-499 \$49.23 31% \$33.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDLU50009999DI SEL Lift CD4PE Perp Lic Only 5000-9999 \$64.62 31% \$44.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI U50009999PRMS SEL Lift CD4PE Perp Prem Supp 5000-9999 \$23.08 31% \$15.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS

CDLU50009999S

CDLU50009999SPRM

SEL Lift CD4PE Sub Std 5000-9999

SEL Lift CD4PE Sub Prem 5000-999

\$22.29

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

PUPPET LABS

31%

\$32.31

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA							
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	CDLU500999PL	SEL Lift CD4PE Perp Lic Only 500-999		\$81.54	K	31%	\$56.26				\$0.00	\$0.00		\$0.00	
5	CDLU500999PRMS	SEL Lift CD4PE Perp Prem Supp 500-999		\$27.69	K	31%	\$19.11				\$0.00	\$0.00		\$0.00	
5	CDLU500999S CDLU500999SPRM	SEL Lift CD4PE Sub Std 500-999 SEL Lift CD4PE Sub Prem 500-999		\$38.46 \$44.62	K	31% 31%	\$26.54 \$30.79	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	PUPPET LABS PUPPET LABS
5	CDLU50KPL	SEL Lift CD4PE Sub Prem 500-999 SEL Lift CD4PE Perp Lic Only 50k+		\$49.23	K	31%	\$30.79				\$0.00	\$0.00		\$0.00	
5	CDLU50KPRMS	SEL Lift CD4PE Perp Prem Supp 50k+		\$16.92	K	31%	\$11.67	\$0.00			\$0.00	\$0.00		\$0.00	
5	CDLU50KS	SEL Lift CD4PE Sub Std 50k+		\$23.08	K	31%	\$15.93				\$0.00	\$0.00		\$0.00	
5	CDLU50KSPRM	SEL Lift CD4PE Sub Prem 50k+		\$26.15	K	31%	\$18.04	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	PUPPET LABS
5	CDP-DC-1Y	SEL Cloudera CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,492.31			\$0.00	\$0.00	\$0.00		\$0.00	
5	CDP-DC-COMPUTE	SEL CDP Compute Price per CCU		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-GOLD-AGPL	SEL Cloudera CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,492.31				\$0.00	\$0.00		\$0.00	
5	CDP-DC-STORAGE	SEL CDP Storage Price Per TB		\$38.46	K	31%	\$26.54	\$0.00			\$0.00	\$0.00		\$0.00	
5	CDP-STREAM-1Y	SEL Cloudera Data Plat Stream Ed-AnnSub		\$15,384.62	K	31%	\$10,615.39				\$0.00			\$0.00	
5	CDP-STREAM-PROMO	SEL Cloudera Data Plat Stream Ed-Promo		\$10,000.00	K	31%	\$6,900.00				\$0.00	\$0.00		\$0.00	HORTONWORKS
5	CDP-STRMBASE-1Y CFADC-BRNZ	SEL Cloudera DataPlatStrm MsgBase-AnnSub		\$6,923.08	K	31%	\$4,776.93 \$543.51				\$0.00	\$0.00		\$0.00	
5	CEADC-BRNZ CEADC-GOLD	SEL Cloudera Analytic Brnz TB (100 min) SEL Cloudera Analytic Gold TB (100 min)		\$787.69 \$984.62	K	31% 31%	\$543.51 \$679.39	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	CEADC-GOLD CEADN-BRNZ	SEL Cloudera Analytic Gold 1B (100 min) SEL Cloudera Analytic Brnz Node (10 min)		\$984.62 \$7.876.92	K	31%	\$5,435.07	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)		\$9,846.15	K	31%	\$6,793.84				\$0.00	\$0.00		\$0.00	
5	CEBC-BRNZ-I	SEL Cloudera Arialytic Gold Node (10 min) SEL Cloudera Essentials Bronze TB 100min		\$196.92	K	31%	\$135.87				\$0.00	\$0.00		\$0.00	
5	CEBC-GOLD-I	SEL Cloudera Essentials Gold TB 100min		\$246.15	K	31%	\$169.84	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEBN-BRNZ-I	SEL Cloudera Essentials Bronze Node10min		\$1,969,23	K	31%	\$1,358,77	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEBN-GOLD-I	SEL Cloudera Essentials Gold Node 10min		\$2,461,54	K	31%	\$1,698.46		\$0.00		\$0.00	\$0.00		\$0.00	
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)		\$393.85	K	31%	\$271.76				\$0.00	\$0.00		\$0.00	
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)		\$492.31	K	31%	\$339.69	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)		\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)		\$4,923.08	K	31%	\$3,396.93		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)		\$984.62	K	31%	\$679.39		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)		\$1,230.77	K	31%	\$849.23				\$0.00	\$0.00		\$0.00	
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)		\$9,846.15	K	31%	\$6,793.84				\$0.00	\$0.00		\$0.00	
5	CEDHN-COMPUTE	SEL perCCU Over16 cores/128GBRAM perNode		\$115.38	K	31%	\$79.61				\$0.00	\$0.00		\$0.00	
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)		\$12,307.69	K	31%	\$8,492.31	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEDHN-STORAGE	SEL Storage per TB Over 48TB per Node		\$38.46	K	31%	\$26.54	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEDSW-10	SEL Cloudera Data Science Workbench 10Pk		\$61,538.46	К	31%	\$42,461.54		\$0.00		\$0.00	\$0.00		\$0.00	
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)		\$590.77	K	31%	\$407.63				\$0.00	\$0.00		\$0.00	
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)		\$738.46	K	31%	\$509.54	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEODN-BRNZ	SEL Cloudera Operatni Brnz Node (10 min)		\$5,907.69	K	31%	\$4,076.31	\$0.00			\$0.00	\$0.00		\$0.00	
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)		\$7,384.62	K	31%	\$5,095.39	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4ADVC-I	SEL CF4-ADV-C) SEL CF4-ADV-C)		\$21,495.00 \$25,149,15	K	31% 31%	\$14,831.55 \$17,352.91	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	CF4ADVC-I CF4ADVC-K	SEL CF4-ADV-C) SEL CF4-ADV-C		\$25,149.15 \$25,321.79	K	31%	\$17,352.91 \$17,472.04				\$0.00			\$0.00	
5	CF4ADVESC	SEL CF4-ADV-C SEL CF4-ADV-ES-C)		\$20,495.00	K	31%	\$14,141.55				\$0.00	\$0.00		\$0.00	
5	CF4ADVESC-I	SEL CF4-ADV-ES-C)		\$23,979.15	K	31%	\$16,545.61	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	CF4ADVESC-K	SEL CF4-ADV-ES-C		\$24,172,54	K	31%	\$16,679.05				\$0.00	\$0.00		\$0.00	
5	CF4B1ADVADC	SEL CF4-B1-ADV-AD-C)		\$18,995.00	ĸ	31%	\$13,106.55				\$0.00	\$0.00		\$0.00	
5	CF4B1ADVADC-I	SEL CF4-B1-ADV-AD-C)		\$22,224.15	ĸ	31%	\$15,334.66				\$0.00	\$0.00		\$0.00	
5	CF4B1ADVADC-K	SEL CF4-B1-ADV-AD-C		\$22,410.36	K	31%	\$15,463,15				\$0.00	\$0.00		\$0.00	
5	CF4B1ADVESADC	SEL CF4-B1-ADV-ES-AD-C)		\$17,395,00	K	31%	\$12,002.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-I	SEL CF4-B1-ADV-ES-AD-C)		\$20,352.15	K	31%	\$14,042.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-K	SEL CF4-B1-ADV-ES-AD-C		\$20,494.94	K	31%	\$14,141.51	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1ENTADC	SEL CF4-B1-ENT-AD-C)		\$22,395.00	K	31%	\$15,452.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-I	SEL CF4-B1-ENT-AD-C)		\$26,202.15	K	31%	\$18,079.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-K	SEL CF4-B1-ENT-AD-C		\$26,394.42	K	31%	\$18,212.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC	SEL CF4-B1-ENT-ES-AD-C)		\$19,595.00	K	31%	\$13,520.55				\$0.00	\$0.00		\$0.00	
5	CF4B1ENTESADC-I	SEL CF4-B1-ENT-ES-AD-C)		\$22,926.15	K	31%	\$15,819.04				\$0.00	\$0.00		\$0.00	
5	CF4B1ENTESADC-K	SEL CF4-B1-ENT-ES-AD-C		\$23,099.91	K	31%	\$15,938.94				\$0.00	\$0.00		\$0.00	
5	CF4B1STDADC	SEL CF4-B1-STD-AD-C)		\$10,695.00	K	31%	\$7,379.55				\$0.00	\$0.00		\$0.00	
5	CF4B1STDADC-I CF4B1STDADC-K	SEL CF4-B1-STD-AD-C) SEL CF4-B1-STD-AD-C		\$12,513.15	K	31%	\$8,634.07 \$8,696.37	\$0.00 \$0.00			\$0.00	\$0.00		\$0.00	
0	CF4B1STDADC-K CF4B1STDESADC	SEL CF4-B1-STD-AD-C SEL CF4-B1-STD-ES-AD-C)		\$12,603.43 \$8,495.00	ĸ	31% 31%	\$8,696.37 \$5,861.55				\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	CF4B1STDESADC-I	SEL CF4-B1-STD-ES-AD-C) SEL CF4-B1-STD-ES-AD-C)		\$8,495.00	K V	31%	\$5,861.55 \$6.858.01	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1STDESADC-K	SEL CF4-B1-STD-ES-AD-C		\$9,939.13	K	31%	\$6.898.94	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1STRADC	SEL CF4-B1-STB-E3-AD-C)		\$15,195.00	ĸ	31%	\$10.484.55				\$0.00	\$0.00		\$0.00	
5	CF4B1STRADC-I	SEL CF4-B1-STR-AD-C)		\$17,778.15	ĸ	31%	\$12,266,92	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	CF4B1STRADC-K	SEL CF4-B1-STR-AD-C		\$17,889.98	ĸ	31%	\$12,344.09				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI100C	SEL CF4-B1-VDI-100-C)		\$73,340.00	K	31%	\$50,604.60				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI100C1	SEL CF4-B1-VDI-100-C1)		\$83,590.00	K	31%	\$57,677.10				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI100C1-I	SEL CF4-B1-VDI-100-C1)		\$97,800.30	K	31%	\$67,482.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1-K	SEL CF4-B1-VDI-100-C1)		\$83,590.00	K	31%	\$57,677.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	CF4B1VDI100C-I	SEL CF4-B1-VDI-100-C)		\$85,807.80	K	31%	\$59,207.38	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1VDI100C-K	SEL CF4-B1-VDI-100-C		\$86,193.69	K	31%	\$59,473.65				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C	SEL CF4-B1-VDI-10-C)		\$7,334.00	K	31%	\$5,060.46	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C1	SEL CF4-B1-VDI-10-C1)		\$8,359.00	K	31%	\$5,767.71				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C1-I	SEL CF4-B1-VDI-10-C1)		\$9,780.03	K	31%	\$6,748.22	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C1-K	SEL CF4-B1-VDI-10-C1)		\$8,359.00	K	31%	\$5,767.71				\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C-I	SEL CF4-B1-VDI-10-C)		\$8,580.78	K	31%	\$5,920.74	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B1VDI10C-K	SEL CF4-B1-VDI-10-C		\$8,619.37	K	31%	\$5,947.37	\$0.00			\$0.00	\$0.00		\$0.00	
5	CF4B2ADVADC	SEL CF4-B2-ADV-AD-C)		\$14,395.00	K	31%	\$9,932.55				\$0.00	\$0.00		\$0.00	
5	CF4B2ADVADC-I	SEL CF4-B2-ADV-AD-C)		\$16,842.15	K	31%	\$11,621.08				\$0.00	\$0.00		\$0.00	
5	CF4B2ADVADC-K	SEL CF4-B2-ADV-AD-C		\$16,970.58	K	31%	\$11,709.70				\$0.00	\$0.00		\$0.00	
5	CF4B2ADVESADC	SEL CF4-B2-ADV-ES-AD-C)		\$12,395.00	K	31%	\$8,552.55				\$0.00	\$0.00		\$0.00	
5	CF4B2ADVESADC-I	SEL CF4-B2-ADV-ES-AD-C)		\$14,502.15	K	31% 31%	\$10,006.48 \$10.070.87	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	CF4B2ADVESADC-K CF4B2ENTADC	SEL CF4-B2-ADV-ES-AD-C SEL CF4-B2-ENT-AD-C)		\$14,595.46 \$15,295.00	K	31%	\$10,070.87 \$10,553.55				\$0.00	\$0.00 \$0.00		\$0.00	
5	CF4B2ENTADC CF4B2ENTADC-I	SEL CF4-B2-ENT-AD-C) SEL CF4-B2-ENT-AD-C)			K V	31%	\$10,553.55 \$12,347.65				\$0.00 \$0.00	\$0.00 \$0.00			
				\$17,895.15	r.	31%	\$12,347.65 \$12,449.81	\$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	VIVIVVAKE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND SKII DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL CF4-B2-ENT-ES-AD-C) CF4B2ENTESADO \$11,895.00 \$8,207.55 VMWARE CE4R2ENTESADC. SEL CE4-B2-ENT-ES-AD-C \$13,917.15 31% \$9.602.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2ENTESADC-K SEL CE4-B2-ENT-ES-AD-C \$13 982 53 31% \$9 647 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B2-STD-AD-C \$5,495.00 31% \$3,791.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 CF4B2STDADC-SEL CE4-B2-STD-AD-C \$6,429,15 31% \$4,436,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2STDADC-K SEL CE4-B2-STD-AD-C \$6,470,27 31% \$4 464 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B2-STR-AD-C CF4B2STRADC \$10,395,00 31% \$7,172,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2STRADC-I SEL CF4-B2-STR-AD-C \$12,162.15 31% \$8,391.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2STRADC-K SEL CE4-B2-STR-AD-C \$12 220 35 31% \$8 432 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B2-VDI-100-C 31% CF4B2VDI100C \$14.090.00 \$9,722,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 CF4B2VDI100C-SEL CF4-B2-VDI-100-C \$16,485,30 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDI100C-K SEL CF4-B2-VDI-100-C \$16,587.50 31% \$11,445.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% CF4R2VDI10C SEL CE4-B2-VDI-10-C \$1,409,00 \$972.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDI10C-SEL CF4-B2-VDI-10-C) \$1,648.53 \$1,137.49 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4B2VDI10C-k SEL CF4-B2-VDI-10-C \$1,658.75 31% \$1 144 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CE4R2VDIS100C SEL CE4-B2-VDI-ST-100-C \$24,340,00 31% \$16 794 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDIS100C-SEL CE4-B2-VDI-ST-100-C \$28 477 80 VMWARE 31% \$19 649 68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL CF4-B2-VDI-ST-100-C 31% \$19,798.11 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDIS100C-I \$28,692.92 CE4R2VDIST10C SEL CE4-R2-VDLST-10-C \$2,434.00 31% \$1 679 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDIST10C-I SEL CE4-B2-VDI-ST-10-C \$2 847 78 31% \$1 964 97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2VDIST10C-K SEL CF4-B2-VDI-ST-10-C \$2,869.29 31% \$1,979.81 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CE4R3ADVADC SEL CE4-B3-ADV-AD-C \$11,695,00 31% \$8,069.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ADVADC-I SEL CE4-B3-ADV-AD-C \$13 683 15 31% \$9 441 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B3-ADV-AD-C CF4B3ADVADC-K \$13,752,68 31% \$9,489,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ADVESADC SEL CF4-B3-ADV-ES-AD-C \$9,595,00 31% \$6,620,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ADVFSADC-SEL CE4-B3-ADV-ES-AD-C \$11,226,15 31% \$7 746 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ADVESADC-F SEL CF4-B3-ADV-ES-AD-C 31% \$7,797.66 \$11.300.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ENTADC SEL CF4-B3-ENT-AD-C) \$15,495.00 \$10,691.55 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 CF4B3ENTADC-SEL CE4-B3-ENT-AD-C \$18,129.15 31% \$12 509 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% CF4B3ENTADC-K SEL CF4-B3-ENT-AD-C \$18,273,06 \$12,608,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3ENTESADC SEL CF4-B3-ENT-ES-AD-C \$11,995.00 31% \$8,276.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CF4B3ENTESADO SEL CF4-B3-ENT-ES-AD-C \$14.034.15 \$9.683.56 \$0.00 \$0.00 \$0.00 VMWARE CE4B3ENTESADC-R SEL CE4-B3-ENT-ES-AD-C \$14 135 76 31% \$9 753 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B3-STR-AD-C) VMWARE CF4B3STRADC \$11,695.00 31% \$8,069.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL CF4-B3-STR-AD-C \$13,683.15 31% \$9,441.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4B3STRADC-K SEL CE4-B3-STR-AD-C \$13,752,68 31% \$9.489.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3VDI100C SEL CE4-B3-VDI-100-C \$20,090,00 31% \$13,862,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3VDI100C-SEL CF4-B3-VDI-100-C \$23,505.30 31% \$16,218.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 CF4B3VDI100C-K SEL CF4-B3-VDI-100-C VMWARE \$23,636.22 \$16,308.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4B3VDI10C SEL CE4-B3-VDI-10-C) \$2,009,00 31% \$1,386,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B3-VDI-10-C 31% CF4B3VDI10C-\$2,350,53 \$1,621,87 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4B3VDI10C-k SEL CF4-B3-VDI-10-C \$2,363.62 31% \$1,630.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3VDIST10C SEL CE4-B3-VDI-ST-10-C \$3,309,00 31% \$2 283 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B3-VDI-ST-10-C \$3.871.53 31% \$2,671,36 CF4B3VDIST10C-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3VDIST10C-k SEL CE4-B3-VDI-ST-10-C \$3,895.95 31% \$2,688.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CF4B3VDIT100C SEL CF4-B3-VDI-ST-100-C \$33,090.00 31% \$22,832.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 CF4B3VDIT100C-SEL CF4-B3-VDI-ST-100-C \$38.715.30 \$26,713,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B3VDIT100C-K SEL CF4-B3-VDI-ST-100-C) \$38,959.55 31% \$26,882.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ADVADO SEL CF4-B4-ADV-AD-C) \$6.945.00 31% \$4,792.05 \$0.00 \$0.00 \$0.00 VMWARE CE4R4ADVADC-I SEL CE4-B4-ADV-AD-C \$8 125 65 31% \$5,606,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ADVADC-K SEL CF4-B4-ADV-AD-C \$8,159.67 31% \$5,630.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL CF4-B4-ADV-ES-AD-C 31% CF4B4ADVESADO \$4,395,00 \$3.032.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ADVESADC-SEL CF4-B4-ADV-ES-AD-C \$5,142.15 31% 31% \$3,548.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ADVFSADC-R SEL CF4-B4-ADV-FS-AD-C \$5 175 45 \$3,571.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ENTADC SEL CF4-B4-ENT-AD-C) \$8,140.00 31% \$5,616,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4ENTADC-I SEL CF4-B4-ENT-AD-C) \$9,523.80 31% \$6,571.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 CE4B4ENTADC-K SEL CE4-B4-ENT-AD-C \$9,615,38 31% \$6,634,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE CF4B4ENTESADC SEL CF4-B4-ENT-ES-AD-C \$4.050.00 31% \$2,794.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4B4ENTESADC-SEL CF4-B4-ENT-ES-AD-C \$4,738.50 \$0.00 VMWARE 31% \$3,269.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4B4ENTESADC-K SEL CE4-B4-ENT-ES-AD-C \$4 769 38 31% \$3,290,87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B4-STR-AD-C) 31% \$4,792.05 \$0.00 CF4B4STRADC \$6.945.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B4STRADC-SEL CF4-B4-STR-AD-C \$8,125.65 31% \$5,606.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4B4STRADC-K SEL CF4-B4-STR-AD-C \$8,159,67 31% \$5,630,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CF4FNTC SEL CE4-ENT-C \$24 495 00 31% \$16 901 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4ENTC-I SEL CF4-ENT-C \$28,659.15 31% \$19,774.81 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$28,846.15 CF4ENTC-K SEL CF4-ENT-C 31% \$19,903.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4ENTESC SEL CE4-ENT-ES-C \$22 495 00 31% 31% \$15 521 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4ENTESC-SEL CF4-ENT-ES-C \$26,319.15 \$18,160.21 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL CF4-ENT-ES-C 31% CF4ENTESC-F \$26,471.04 \$18,265,02 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4SDDCMC SEL CE4-SDDCM-C \$3,100.00 31% \$2,139.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CF4SDDCMC-I SEL CF4-SDDCM-C \$3.627.00 31% \$2,502,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL CF4-SDDCM-C \$3,650.78 \$2,519.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4SDDCMD100C SEL CE4-SDDCM-D100-C \$3,085.00 31% \$2,128.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4SDDCMD100C-I SEL CE4-SDDCM-D100-C \$3,609,45 31% \$2,490,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CF4SDDCMD100C-F SEL CF4-SDDCM-D100-C \$3,635.46 \$2,508.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4SDDCMD10C SEL CF4-SDDCM-D10-C) 31% \$0.00 \$0.00 VMWARE \$309.00 \$213.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CE4SDDCMD10C_{*}I SEL CE4-SDDCM-D10-C \$361.53 31% \$249.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4SDDCMD10C-K SEL CE4-SDDCM-D10-C \$364.31 31% \$251.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,535.00 31% \$0.00 CF4SDDCMVSC SEL CF4-SDDCM-VS-C \$1,059.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4SDDCMVSC. SEL CE4-SDDCM-VS-C \$1 795 95 31% \$1 239 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-SDDCM-VS-C CF4SDDCMVSC-K \$1.804.32 31% \$1 244 98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-STD-C 31% VMWARE CF4STDC \$13,995.00 \$9.656.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4STDC-I SEL CF4-STD-C \$16,374,15 31% \$11,298.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4STDC-K SEL CE4-STD-C \$16.510.88 31% \$11 392 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE CF4STDESC SEL CF4-STD-ES-C \$11,995,00 \$8.276.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF4STDESC-SEL CF4-STD-ES-C \$14,034,15 \$9,683.56 VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL CF4-STD-ES-C) CF4STDESC-K \$14,135.76 \$9,753.6 VMWARE SFI CF4-STR-C CF4STRC \$17,995,00 31% \$12,416,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4STRC-I SEL CE4-STR-C \$21,054,15 31% \$14 527 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-STR-C \$21,184.49 31% \$14,617.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CEADSTRPRO SEL CF-AD-STR-PRO \$100.023.00 31% \$69.015.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CEADSTRPRO-SEL CE-AD-STR-PRO \$117 026 91 31% \$80 748 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF-AD-STR-PRO CFADSTRPRO-K \$112,243,33 31% \$77,447,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF-B3-VS6-ADV-F SEL: CF-B3-VS6-ADV-\$14,789.50 31% \$10,204.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CF-B3-VS6-FNT-F SEL: CF-B3-VS6-ENT-E \$15,768,50 31% \$10 880 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% \$7.571.03 CF-B3-VS6-STD-F SEL: CF-B3-VS6-STD-F \$10.972.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 SEL: CF-CPU-B1-F \$0.00 \$0.00 \$0.00 CF-CPU-B2-F SEL: CF-CPU-B2-F \$10,609.50 31% \$7,320.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% CF-ENT-E SEL: CE-ENT-E \$26 394 50 \$18 212 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CF-PCES-ENT-F SEL: CF-PCES-ENT-F \$19,794.50 \$13,658.21 \$0.00 \$0.00 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CFSDDC3M100C SEL CF-SDDC3-M100-C \$3,085.00 31% \$2,128.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CESDDC3M100C-SEL CE-SDDC3-M100-C \$3,609,45 31% \$2,490.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CESDDC3M100C-K SEL CE-SDDC3-M100-C VMWARE \$3,466,90 31% \$2 392 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CF-SDDC3-M100-F SEL: CF-SDDC3-M100-F 31% \$2,341.52 \$0.00 CARAHSOFT \$3,393.50 CESDDC3M10C SEL CE-SDDC3-M10-C \$309.00 31% \$213.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CESDDC3M10C-L SEL CE-SDDC3-M10-C \$361.53 31% \$249.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF-SDDC3-M10-C CFSDDC3M10C-K \$347.46 31% VMWARE \$239.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CE-SDDC3-M10-E SEL: CE-SDDC3-M10-E \$339.90 31% \$234.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CESDDC3MACC SEL CE-SDDC3-MAC-C \$1.535.00 31% \$1,059,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CFSDDC3MACC-SEL CF-SDDC3-MAC-C \$1,795,95 31% \$1,239,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CFSDDC3MACC-SEL CF-SDDC3-MAC-C \$1,727.70 31% \$1,192.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF-SDDC3-MAC-SEL: CF-SDDC3-MAC-F \$1,688,50 31% \$1 165 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL CF-STR-PRO) \$118,215,00 31% \$81.568.35 **CFSTRPRO** \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CESTRPRO-I SEL CE-STR-PRO \$138,311.55 \$95,434.97 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CESTRPRO-K SEL CE-STR-PRO \$132,929,82 31% \$91,721.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% CL-11-15OS SEL Collector OS \$4.054.05 \$2,797,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CL-1-50S SEL Collector OS \$9,009.00 31% \$6,216.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% CL-16-20OS \$3,648.65 \$2.517.57 VARONIS CL18-ADV-E SEL: CL18-ADV-E \$9 124 50 31% \$6 295 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18ENTADVUGF SEL: CL18-ENT-ADV-UG-F \$7,837.50 31% \$5,407.88 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL18ENTENTUGI SEL: CL18-ENT-ENT-UG-F \$9,487.50 31% \$6,546.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL18-ENT-E SEL: CL18-ENT-E \$10 774 50 31% \$7 434 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18ENTSTDUGE SEL: CL18-ENT-STD-UG-F \$4 977 50 31% \$3 434 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18EPLADVUGF SEL: CL18-EPL-ADV-UG-F \$7.089.50 31% \$4,891.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 SEL: CL18-EPL-ENT-UG-F \$6,030.26 CL18EPLENTUGE \$8,739.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18FPLSTDUGE SEL: CL18-EPL-STD-UG-E \$4 229 50 31% \$2 918 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL180ENTADVUGF SEL: CL18-OENT-ADV-UG-F \$6,594.50 31% \$4,550.21 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL180ENTENTUG SEL: CL18-OENT-ENT-UG-F \$8,244.50 31% \$5,688.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18OFNTSTDUGE SEL: CL18-OENT-STD-UG-F \$3,734,50 31% \$2 576 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% CL180EPLADVUGI SEL: CL18-OEPL-ADV-UG-F \$5.841.00 \$4.030.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL 180FPLENTUGE SEL: CL18-OEPL-ENT-UG-F \$7,491.00 31% \$5,168.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 CL180EPLSTDUGF SEL: CL18-OEPL-STD-UG-F \$2,981.00 31% 31% \$2.056.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 CL18STDADVUGF SEL: CL18-STD-ADV-UG-F \$8.833.00 \$6.094.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18STDENTUGE SEL: CL18-STD-ENT-UG-F \$10,648.00 31% \$7,347.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18-STD-F SEL: CL18-STD-F \$6,264,50 31% \$4,322,51 \$0.00 \$0.00 CARAHSOFT CL18STDSTDLIG SEL: CL18-STD-STD-LIG-F \$5,687,00 31% \$3,924,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL19ADVC SEL CL19-ADV-C) \$8,815.00 31% \$6,082.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% SEL CL19-ADV-C \$10.313.55 \$7,116,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ADVC-K SEL CL19-ADV-C \$10,381.55 31% 31% \$7,163.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-ENT7-ADV-UG-C) CL19ENT7ADVUC \$7 458 00 \$5 146 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7ADVUC-SEL CL19-ENT7-ADV-UG-C \$8,725.86 31% \$6.020.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7ADVUC-K SEL CL19-ENT7-ADV-UG-C \$8,772.60 31% \$6,053.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 CL19ENT7ENTLIC SEL CL19-ENT7-ENT-LIG-C \$9.038.00 31% \$6 236 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7ENTUC-SEL CL19-ENT7-ENT-UG-C \$10,574.46 31% \$7,296.38 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$10,611.40 \$0.00 VMWARE CL19ENT7ENTUC-K SEL CL19-ENT7-ENT-UG-C) 31% \$7,321.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19ENT7STDLIC SEL CL19-ENT7-STD-LIG-C \$4 688 00 31% \$3,234,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-ENT7-STD-UG-C \$5,484,96 31% \$0.00 CL19ENT7STDUC-\$3,784,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7STDUC-K SEL CL19-ENT7-STD-UG-C) \$5,520.23 31% \$3,808.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTADVUGC SEL CL19-ENT-ADV-UG-C) \$7,138.00 31% \$4,925,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CL19ENTADVUGC-SEL CL19-ENT-ADV-LIG-C \$8 351 46 31% \$5,762,51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTADVUGC-K SEL CL19-ENT-ADV-UG-C) \$8,006.44 31% \$5,524.44 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19ENTC SEL CL19-ENT-C) \$10,395.00 31% \$7,172.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTC-SEL CL19-ENT-C \$12 162 15 31% 31% \$8 391 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTC-H SEL CL19-ENT-C \$12,220.35 \$8,432.04 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL CL19-ENT-ENT-UG-C) 31% CL19ENTENTUGO \$8,638,00 \$5.960.22 \$0.00 \$0.00 VMWARE CL19ENTENTUGC-I SEL CL19-ENT-ENT-UG-C \$10,106.46 31% \$6,973.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CL19ENTENTUGC-F SEL CL19-ENT-ENT-UG-C \$9.692.00 31% \$6.687.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CL19ENTSTDUGC SEL CL19-ENT-STD-UG-C \$4,538.00 \$3,131,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTSTDUGC-I SEL CL19-ENT-STD-UG-C \$5,309.46 31% \$3,663.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTSTDLIGG-R SEL CL19-ENT-STD-LIG-C \$5,098,84 31% \$3 518 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CL19EPL7ADVUC SEL CL19-EPL7-ADV-UG-C \$6,765.00 \$4,667.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ADVUC-I \$7,915.05 31% \$0.00 \$0.00 VMWARE SEL CL19-EPL7-ADV-UG-C \$5,461.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19EPL7ADVLIC_{*}K SEL CLIQUEDI 7-ADV-LIG-C \$8,006,44 31% \$5 524 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ENTUC SEL CL19-EPL7-ENT-UG-C \$8,345,00 31% \$5,758,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 CL19EPL7ENTUC-\$9,763.65 \$6,736.92 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ENTUC-K SEL CL19-EPL7-ENT-LIG-C \$9.845.23 31% \$6 793 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19FPL7STDUC SEL CL19-EPL7-STD-UG-C \$3,995,00 31% \$2 756 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$4.674.15 31% VMWARE CL19EPL7STDUC-I SEL CL19-EPL7-STD-UG-C \$3,225,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19EPL7STDUC-K SEL CL19-EPL7-STD-UG-C \$4,708.09 31% \$3,248.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19FPLADVUGC SEL CL19-EPL-ADV-UG-C \$6 445 00 31% \$4 447 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$5,203,05 VMWARE CL19EPLADVUGC-SEL CL19-EPL-ADV-UG-C \$7.540.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19EPLADVUGC-K SEL CL19-EPL-ADV-UG-C \$4,998.43

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP CL19EPLENTUGO SEL CL19-EPL-ENT-UG-C) \$7,945.00 \$5,482.05 VMWARE CL19EPLENTUGO SEL CL19-EPL-ENT-UG-C \$9,295,65 31% \$6.414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19FPLENTUGC-K SEL CL19-EPL-ENT-UG-C \$8 925 84 31% \$6 158 83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPLSTDUGC SEL CL19-EPL-STD-UG-C \$3,845.00 31% \$2,653.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 CL19EPLSTDUGC-SEL CL19-EPL-STD-UG-C \$4,498,65 31% \$3,104,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL 19FPL STDUGC-K SEL CL19-EPL-STD-UG-C \$4 325 01 31% \$2 984 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OELSTDUGC SEL CL19-OEL-STD-UG-C \$2.846.00 31% \$1.963.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OELSTDUGC-I SEL CL19-OEL-STD-UG-C \$3,329.82 31% \$2,297.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OFLSTDUGC-R SEL CL19-OEL-STD-UG-C \$3,351,98 31% \$2 312 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CL190ENTETUGC SEL CL19-OENT-ET-UG-C \$7.870.00 \$5,430,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL190ENTETUGC-SEL CL19-OENT-ET-UG-C \$9,207,90 \$6,353,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL190ENTETUGC-K SEL CL19-OENT-ET-UG-C) \$9,232.30 31% \$6,370.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CL19OFPLETLIGG SEL CL19-OEPL-ET-LIG-C \$7 151 00 31% \$4 934 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL190EPLETUGC-I SEL CL19-OEPL-ET-UG-C \$8,366.67 \$5,773.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL190EPLETUGC-K SEL CL19-OEPL-ET-UG-C \$8,389.52 31% \$5,788.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CL19OFTADVLIGO SEL CL19-OFT-ADV-LIG-C \$6 295 00 31% \$4 343 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OFTADVUGC-I SEL CL19-OFT-ADV-LIG-C VMWARE \$7,365,15 31% \$5,081,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19OETADVUGC-SEL CL19-OET-ADV-UG-C \$7,412.66 31% \$0.00 \$0.00 VMWARE \$5,114.74 \$0.00 CL19OETSTDUGC SEL CL19-OFT-STD-LIG-C \$3,565,00 31% \$2 459 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OFTSTDUGC-I SEL CL19-OFT-STD-UG-C \$4 171 05 31% \$2 878 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OETSTDUGC-F SEL CL19-OET-STD-UG-C \$4,202,42 31% \$2,899,67 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19OPLADVUGC SEL CL19-OPL-ADV-LIG-C \$5,576,00 31% \$3,847,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL 19OPLADVUGC-I SEL CL19-OPL-ADV-LIG-C \$6 523 92 31% \$4 501 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$6,569,87 \$4,533,21 CL19OPLADVUGC-F SEL CL19-OPL-ADV-UG-C 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ADVUC SEL CL19-STD7-ADV-UG-C \$8,602.00 31% \$5,935.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ADVUC-SEL CL19-STD7-ADV-UG-C \$10,064,34 31% \$6,944,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-STD7-ADV-UG-C 31% CL19STD7ADVUC-K \$10.151.70 \$7.004.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ENTUC SEL CL19-STD7-ENT-UG-C) \$10,340.00 \$7,134.60 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 CL19STD7ENTUC-SEL CL19-STD7-ENT-UG-C \$12,097,80 31% \$8,347.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% CL19STD7ENTUC-K SEL CL19-STD7-ENT-UG-C \$12,143,73 \$8,379,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7STDUC SEL CL19-STD7-STD-UG-C) \$5,555.00 31% \$3,832.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CL19STD7STDUC-SEL CL19-STD7-STD-UG-C \$6,499,35 \$4,484,55 \$0.00 \$0.00 VMWARE CL19STD7STDLIC_K SEL CL19-STD7-STD-LIG-C \$6 546 89 31% \$4 517 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-STD-ADV-UG-C VMWARE CL19STDADVUGC \$8,250.00 31% \$5,692.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19STDADVUGC-I SEL CL19-STD-ADV-UG-C \$9,652.50 31% \$6,660,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDADVUGC-K SEL CL19-STD-ADV-UG-C \$9.308.92 31% \$6 423 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDC SEL CL19-STD-C) \$6,045,00 31% \$4 171 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDC-SEL CL19-STD-C \$7,072.65 31% \$4,880.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$4,913.84 VMWARE CL19STDC-F SEL CL19-STD-C \$7,121.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19STDENTUGC SEL CL19-STD-ENT-UG-C) \$9,900,00 31% \$6,831,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-STD-ENT-UG-C) \$11,583.00 31% CL19STDENTUGC-VMWARE \$7.992.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19STDENTUGC-k SEL CL19-STD-ENT-UG-C \$11,147.72 31% \$7,691.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDSTDUGC SEL CL19-STD-STD-UG-C \$5,390,00 31% \$3 719 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-STD-STD-UG-C 31% CL19STDSTDUGC-I \$6,306,30 \$4.351.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDSTDUGC-R SEL CL19-STD-STD-UG-C) \$6,056.54 \$4,179.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 CL-21-OS SEL Collector OS \$3,284.42 31% \$2,266.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 CL-6-10OS SEL Collector OS \$6,306,30 \$4.351.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-11-15OS SEL Collector 100 SL OS \$8,108.10 31% \$5,594.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-1-50S SEL Collector 100 SL OS \$18,018.00 31% \$12,432,42 \$0.00 \$0.00 \$0.00 VARONIS CLC-16-20OS SEL Collector 100 SL OS \$7 297 29 31% \$5,035,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS CLC-21-OS SEL Collector 100 SL OS \$6,568.85 31% \$4,532.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% CLC-6-10OS SEL Collector 100 SL OS \$12,612,60 \$8,702,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLDR-HDP-EPL-COM \$115.38 31% 31% \$79.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS SEL Compute price per CCU over 16 cores CLDR-HDP-FPL-STO SEL Storage: price per TB over 48TB \$38.46 \$26.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CLOUDMANAGE SEL Boomi CLOUD MANAGEMENT \$1,300.00 31% \$897.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,054.05 31% \$2,797.29 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-11-15OS SEL Collector Upgrade OS \$0.00 \$0.00 \$0.00 CLU-1-5OS SFI Collector Upgrade OS \$9,009,00 31% \$6 216 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-16-20OS SEL Collector Upgrade OS \$3,648.65 31% \$2,517.57 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-21-OS SEL Collector Upgrade OS \$3,284.42 31% \$2,266.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Collector Upgrade OS CLU-6-10OS \$6,306,30 31% \$4,351,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL CNA-PKS-3P-T-C) 31% \$1,035.00 \$0.00 VMWARE CNAPKS3PTC \$1,500,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKS3PTC-SEL CNA-PKS-3P-T-C \$1,755.00 31% \$1,210.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKS3PTC-K SEL CNA-PKS-3P-T-C \$1,766,01 31% \$1,218.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CNAPKS3PTLSS0 SEL CNA-PKS-3P-TLSS-C \$1,500,00 31% \$1,035,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKS3PTLSSC-SEL CNA-PKS-3P-TLSS-C \$1,500.00 31% \$1,035.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKS3PTLSSC-K SEL CNA-PKS-3P-TLSS-C \$1,781.34 31% \$1,229,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC3PTC SEL CNA-PKSC-3P-T-C) \$1,500,00 31% 31% \$1,035,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC3PTC-I SEL CNA-PKSC-3P-T-C) \$1,755.00 \$1,210.95 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL CNA-PKSC-3P-T-C) 31% CNAPKSC3PTC-F \$1,766,01 \$1,218,55 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC3TLSSC SEL CNA-PKSC-3P-TLSS-C \$1,500.00 31% \$1,035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CNAPKSC3TLSSC-SEL CNA-PKSC-3P-TLSS-C \$1,500,00 31% \$1.035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CNAPKSC3TLSSC-F SEL CNA-PKSC-3P-TLSS-C \$1,781,34 \$1,229,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83PTLC SEL CNA-PKSC-8-3P-TL-C) \$12,000.00 31% \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83PTLC-I SEL CNA-PKSC-8-3P-TL-C \$14 040 00 31% \$9.687.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% CNAPKSC83PTLC-K SEL CNA-PKSC-8-3P-TL-C \$14,135.76 \$9,753,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83TLSC SEL CNA-PKSC-8-3P-TLSS-C \$12,000.00 31% \$8,280.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSCR3TLSC-I SEL CNA-PKSC-8-3P-TLSS-C \$12,000,00 31% \$8.280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83TLSC-K SEL CNA-PKSC-8-3P-TLSS-C \$14 212 38 31% \$9 806 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 CNAPKSC8PTLC SEL CNA-PKSC-8-P-TL-C) \$4,000.00 \$2,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCRPTI C. SEL CNA-PKSC-8-P-TL-C \$4,680,00 31% \$3,229.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC8PTI C-K SEL CNA-PKSC-8-P-TL-C \$4 708 09 31% \$3 248 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKSC-8-P-TLSS-C VMWARE CNAPKSC8PTLSC \$4,000.00 31% \$2,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSC8PTLSC-SEL CNA-PKSC-8-P-TLSS-C \$4,000.00 31% \$2,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC8PTI SC-K SEL CNA-PKSC-8-P-TLSS-C \$4 746 40 31% \$3 275 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKSC-P-T-C 31% VMWARE CNAPKSCPTC \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSCPTC-I SEL CNA-PKSC-P-T-C \$585.00 \$403.65

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT Model Sub EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL CNA-PKSC-P-T-C) CNAPKSCPTC-K \$588.80 VMWARE CNAPKSCPTLSSC SEL CNA-PKSC-P-TLSS-C \$500.00 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCPTI SSC-SEL CNA-PKSC-P-TLSS-C \$500.00 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCPTI SSC-SEL CNA-PKSC-P-TLSS-C \$593.40 31% \$409.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CNAPKSP503PTC SEL CNA-PKSP-50-3P-T-C \$75,000.00 31% \$51,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503PTC-SEL CNA-PKSP-50-3P-T-C \$87 750 00 31% \$60,547,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503PTC-K SEL CNA-PKSP-50-3P-T-C \$88,492,19 31% \$61,059,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503TLC SEL CNA-PKSP-50-3P-TLSS-C \$75,000.00 31% \$51,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503TI C-I SEL CNA-PKSP-50-3P-TLSS-C \$75,000,00 31% \$51 750 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKSP-50-3P-TLSS-C 31% CNAPKSP503TLC-K \$89.258.35 \$61.588.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CNAPKSP50PTC SEL CNA-PKSP-50-P-T-C \$25,000.00 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP50PTC-SEL CNA-PKSP-50-P-T-C \$29,250.00 31% \$20,182.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% CNAPKSP50PTC-K SEL CNA-PKSP-50-P-T-C \$29,459,09 \$20 326 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP50PTLC SEL CNA-PKSP-50-P-TLSS-C \$25,000.00 \$17,250.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSP50PTLC-SEL CNA-PKSP-50-P-TLSS-C \$25,000.00 31% \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CNAPKSP50PTLC-K SEL CNA-PKSP-50-P-TLSS-C \$29 688 94 31% \$20 485 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKS-P-T-C) VMWARE CNAPKSPTC \$500.00 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSPTC-I SEL CNA-PKS-P-T-C \$585.00 31% \$403.65 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSPTC_{*}K SEL CNA-PKS-P-T-C \$588.80 31% \$406.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSPTI SSC SEL CNA-PKS-P-TLSS-C \$500.00 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSPTLSSC-SEL CNA-PKS-P-TLSS-C 31% \$345.00 VMWARE \$500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSPTI SSC-K SEL CNA-PKS-P-TLSS-C \$593.40 31% \$409.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CN-P-AUDITDEL SEL Audited Del Plugin for CN, perp lic \$4 910 77 31% \$3,388,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS \$2.651.82 31% \$1.829.76 DATAFRAMEWORKS CN-PAUDITDEL-SUB SEL Audited Del Plugin for CN /year /Svi \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CN-P-DUPFIND SEL Dup Finder Plugin for CN perp lic \$7,372,31 31% \$5.086.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-P-DUPFIND-SUB SEL Dup Finder Plugin for CN /year /Svi \$3 981 05 31% \$2 746 92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS 31% \$17.094.02 \$11,794,87 DATAFRAMEWORKS CN-SERVER SEL CN Svr. perp lic \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CN-SERVERDM SEL CN Svr w/ DM, perp lic \$22,792.02 \$15,726.49 \$0.00 DATAFRAMEWORKS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL CN Svr w/DM /year CN-SERVERDM-SUB \$12,307,69 31% \$8 492 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS 31% DATAFRAMEWORKS CN-SERVER-SUB SEL CN Svr/vear \$9,230,77 \$6,369,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CN-TIB SEL Cap for Svr /TiB, perp lic \$54.70 31% \$37.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS 31% DATAFRAMEWORKS CN-TIBDM SEL Cap for CN Svr w/DM /TiB perp lid \$72.94 \$50.33 \$0.00 \$0.00 CN-TIRDM-SUR SEL Can for CN Svr w/DM /TiB /vear \$39.38 31% \$27.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS DATAFRAMEWORKS CN-TIB-SUB SEL Cap for Svr /TiB /year \$29.54 31% \$20.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% CN-UNDM-UNIT-SUB SEL Unl w/DM Cap Unit /year, see notes \$1,333,00 \$919.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-UN-UNIT-SUB SEL Unlimited Cap Unit /year, see notes \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS COSF2679 SEL VSPEX Branded 300VM 1 Dvn600x1200 2 \$13,366,00 31% \$9 222 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PANDUIT CQSE4679 SEL VSPEX Branded 1000VM 2 Dyn600x1200 \$22,753.00 31% \$15,699,57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PANDUIT \$0.00 CS-CUS-PARTRT-VSP1 PARTS RETENTION UPLIFT VSPEXB \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2 268 000 00 \$1 564 920 00 NTP-DEFENDX CT10PB1YRSF SELECT DEXS CT FLA. 10PB 1Yr Sub 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% CT1PB1YRSB SELECT DFXS CT ELA. 1PB 1Yr Sub \$319,410,77 \$220.393.43 NTP-DEFENDX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SELECT DFXS CT ELA, 3PB 1Yr Sub \$742,770.77 31% \$512,511.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CT5PB1YRSB SELECT DEXS CT FLA. 5PB 1Yr Sub \$1 181 250 77 31% \$815,063,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX SELECT DFXS CT ELA. ADD 1PB 1Yr Sub 31% CTAD1PB1YRSE \$226.800.00 \$156,492.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CTP10PB1YRSB SELECT DFXS CTP ELA, 10PB 1Yr Sub \$3,024,000.00 31% \$2,086,560.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 CTP1PB1YRSE SELECT DFXS CTP ELA, 1PB 1Yr Sub \$463,050.77 31% 31% \$319,505.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$1.014.930.77 \$0.00 CTP3PB1YRSB SELECT DFXS CTP ELA, 3PB 1Yr Sub \$700.302.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CTP5PB1YRSB SELECT DFXS CTP ELA, 5PB 1Yr Sub \$1,606,500.00 31% \$1,108,485.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CTPAD1PB1YRSB SELECT DFXS CTP ELA, ADD 1PB 1Yr Sub \$302,400.00 31% \$208,656.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX C.TPC SEL BOOMI Trading Partner Connection \$75.00 31% \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI C-TP-TEST SEL BOOMI TradePartnerConnect Test \$37.50 31% \$25.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI \$0.00 31% D1VWSL SEL IBMAspera Serv 45Mbps Inst Lic 12M \$37,230.77 \$25,689,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPER/ D1VWULI SEL IBMAspera Serv 100Mbps Inst Lic 12Mo \$59,538.46 31% 31% \$41 081 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA D1VW XI I SEL IBMAspera Serv 300Mbps Inst Lic 12Mo \$111 538 46 \$76 961 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA D1VX0LL SEL IBMAspera Serv 500Mbps Inst Lic 12Mo \$133.846.15 31% \$92,353,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA SEL IBMAspera Serv 1Gbps Inst Lic 12Mo \$178,461.54 31% \$123,138.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA D1VX3LL \$0.00 \$0.00 D1VX6LL SEL IBMAspera Serv 5Gbps Inst Lic 12Mo \$298 461 54 31% \$205 938 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA SEL IBMAspera Serv 10Gbps Inst Lic 12Mo \$358,461.54 31% \$247,338.46 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA D1VX9LL \$0.00 \$0.00 \$0.00 \$0.00 D1VY9LL SEL IBMAspera Serv Ent 20Gbps Lic 12Mo \$615,384.62 31% \$424,615.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPER/ D20HZLL SEL IBMAspera Serv 2.5Gbps Inst Lic 12Mo \$246 153 85 31% \$169.846.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ASPERA DAAZ-0-50OS 31% \$0.00 SEL DatAdvantage - Azure OS \$166,47 \$114.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-1001-1500OS SEL DatAdvantage - Azure OS \$47.68 31% \$32.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-100K-150KOS SEL DatAdvantage - Azure OS \$25.10 31% \$17.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAAZ-101-250OS SEL DatAdvantage - Azure OS \$91.18 31% \$62.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-10K-20KOS SEL DatAdvantage - Azure OS \$29.28 31% \$20.20 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAAZ-1501-2000OS SEL DatAdvantage - Azure OS \$43.08 31% \$29.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-150K-OS SEL DatAdvantage - Azure OS \$24 68 31% 31% \$17.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-2001-2500OS SEL DatAdvantage - Azure OS \$27.70 \$0.00 VARONIS \$40.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VARONIS DAAZ-20K-35KOS SEL DatAdvantage - Azure OS \$27.61 \$19.05 \$0.00 \$0.00 \$0.00 \$0.00 DAAZ-2501-4000OS SEL DatAdvantage - Azure OS \$37.64 31% \$25.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-251-500OS SEL DatAdvantage - Azure OS \$69.43 31% \$47.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAAZ-35K-50KOS SEL DatAdvantage - Azure OS \$26.77 \$18.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-4001-6000OS SEL DatAdvantage - Azure OS \$35.14 31% \$24.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-501-750OS SEL DatAdvantage - Azure OS \$56.05 31% \$38.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - Azure OS 31% DAAZ-50K-100KOS \$25.93 \$17.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-51-100OS SEL DatAdvantage - Azure OS \$0.00 VARONIS \$116.28 31% \$80.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAA7-6001-80000S SEL DatAdvantage - Azure OS \$32.63 31% \$22.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-751-1000OS SEL DatAdvantage - Azure OS \$51.87 31% \$35.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 DAAZ-8001-10KOS SEL DatAdvantage - Azure OS \$30.95 \$21.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-0-50OS SEL DatAdvantage - DS OS \$256.11 31% \$176.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-1001-1500OS SEL DatAdvantage - DS OS \$73.36 31% \$50.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-100K-150KOS VARONIS SEL DatAdvantage - DS OS \$38.61 31% \$26.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAD-101-250OS SEL DatAdvantage - DS OS \$140.28 31% \$96.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS

DAD-10K-20KOS

DAD-150K-OS

DAD-1501-2000OS

SEL DatAdvantage - DS OS

SEL DatAdvantage - DS OS

SEL DatAdvantage - DS OS

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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT Model Sub EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUPPORT WTY UPG BASIC RAND SKII DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP DAD-2001-2500OS SEL DatAdvantage - DS OS \$0.00 VARONIS DAD-20K-35KOS SEL DatAdvantage - DS OS \$42.47 31% \$29.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-2501-4000OS SEL DatAdvantage - DS OS \$57.92 31% \$39.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-251-500OS SEL DatAdvantage - DS OS \$106.82 31% \$73.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAD-35K-50KOS SEL DatAdvantage - DS OS \$41.18 31% \$28.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-4001-60000S SEL DatAdvantage - DS OS \$54.05 31% \$37.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-501-750OS SEL DatAdvantage - DS OS \$86.23 31% \$59.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-50K-100KOS SEL DatAdvantage - DS OS \$39.90 31% \$27.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-51-100OS SEL DatAdvantage - DS OS \$178.89 31% \$123.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAD-6001-80000S SEL DatAdvantage - DS OS \$50.19 \$34.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - DS OS \$0.00 DAD-751-1000OS \$55.06 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-8001-10KOS SEL DatAdvantage - DS OS \$47.62 31% \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAFO-0-50OS SEL DatAdvantage - EXOL OS \$256.11 \$176.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-1001-1500OS SEL DatAdvantage - EXOL OS \$73.36 \$50.62 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 DAFO-100K-150KOS SEL DatAdvantage - EXOL OS \$38.61 31% \$26.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAFO-101-250OS SEL DatAdvantage - EXOL OS \$140.28 31% \$96.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAFO-10K-20KOS VARONIS SEL DatAdvantage - 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EXOL OS \$86.23 31% \$59.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-50K-100KOS 31% \$27.53 \$0.00 VARONIS SEL DatAdvantage - EXOL OS \$39.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEO-51-100OS SEL DatAdvantage - EXOL OS \$178.89 \$123.43 \$0.00 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEO-6001-8000OS SEL DatAdvantage - EXOL OS \$50.19 31% \$34 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAEO-751-1000OS SEL DatAdvantage - EXOL OS \$79.79 \$55.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-8001-10KOS SEL DatAdvantage - EXOL OS \$47.62 31% \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% VARONIS DAEX-0-50OS SEL DatAdvantage for Exchange OS \$256.11 \$176.72 \$0.00 \$0.00 \$0.00 DAEX-1001-15000S SEL DatAdvantage for Exchange OS \$73.36 31% \$50.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-100K-150KOS VARONIS SEL DatAdvantage for Exchange OS 31% \$26.64 \$0.00 \$0.00 \$0.00 \$38.61 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-101-250OS SEL DatAdvantage for Exchange OS \$140.28 31% \$96.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-10K-20KOS SEL DatAdvantage for Exchange OS \$45.05 31% \$31.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAFX-1501-2000OS SEL DatAdvantage for Exchange OS \$66.28 31% \$45.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-150K-OS SEL DatAdvantage for Exchange OS \$37.97 31% \$26.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 DAEX-2001-2500OS SEL DatAdvantage for Exchange OS VARONIS \$61.78 \$42.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAFX-20K-35KOS SEL DatAdvantage for Exchange OS \$42 47 31% \$29.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAEX-2501-4000OS \$57.92 VARONIS SEL DatAdvantage for Exchange OS \$39.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-251-500OS SEL DatAdvantage for Exchange OS \$106.82 31% \$73.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-35K-50KOS SEL DatAdvantage for Exchange OS \$41.18 31% \$28.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAEX-4001-6000OS SEL DatAdvantage for Exchange OS \$54.05 \$37.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-501-750OS SEL DatAdvantage for Exchange OS \$86.23 31% \$59.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAEX-50K-100KOS SEL DatAdvantage for Exchange OS \$39.90 31% 31% \$27.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$178.89 \$123.43 \$0.00 DAEX-51-100OS SEL DatAdvantage for Exchange OS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-6001-8000OS SEL DatAdvantage for Exchange OS \$50.19 31% \$34.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-751-1000OS SEL DatAdvantage for Exchange OS \$79.79 31% \$55.06 \$0.00 \$0.00 \$0.00 VARONIS SFI DatAdvantage for Exchange OS DAFX-8001-10KOS \$47.62 31% \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DAOD-0-50OS SEL DatAdvantage - OD OS \$256.11 31% \$176.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% DAOD-1001-1500OS SEL DatAdvantage - OD OS \$73.36 \$50.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-100K-150KOS SEL DatAdvantage - OD OS \$38.61 31% 31% \$26.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-101-250OS SEL DatAdvantage - OD OS \$140.28 \$96.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-10K-20KOS SEL DatAdvantage - OD OS \$45.05 31% \$31.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-1501-2000OS SEL DatAdvantage - OD OS \$66.28 31% \$45.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 DAOD-150K-OS SEL DatAdvantage - OD OS \$37.97 31% \$26.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-2001-2500OS SEL DatAdvantage - OD OS \$61.78 31% \$42.63 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 SEL DatAdvantage - OD OS \$0.00 VARONIS DAOD-20K-35KOS \$42.47 31% \$29.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-2501-40000S SEL DatAdvantage - OD OS \$57.92 31% \$39.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-251-500OS \$106.82 31% \$0.00 \$0.00 SEL DatAdvantage - OD OS \$73.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-35K-50KOS SEL DatAdvantage - OD OS \$41.18 31% \$28.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-4001-6000OS SEL DatAdvantage - OD OS \$54.05 31% \$37.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAOD-501-750OS SEL DatAdvantage - OD OS \$86.23 31% \$59.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-50K-100KOS SEL DatAdvantage - OD OS 31% \$27.53 \$0.00 \$0.00 VARONIS \$39.90 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-51-100OS SEL DatAdvantage - OD OS \$178.89 31% \$123.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-6001-8000OS SEL DatAdvantage - OD OS \$50.19 31% 31% \$34 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-751-1000OS SEL DatAdvantage - OD OS \$79.79 \$55.06 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VARONIS DAOD-8001-10KOS SEL DatAdvantage - OD OS \$47.62 \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-0-50OS SEL DatAdvantage - SPOL + OD OS \$384 17 31% \$265.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-1001-1500OS SEL DatAdvantage - SPOL + OD OS \$110.04 31% \$75.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAOS-100K-150KOS SEL DatAdvantage - SPOL + OD OS \$57.92 \$39.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-101-250OS SEL DatAdvantage - SPOL + OD OS \$210.42 31% \$145.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS DAOS-10K-20KOS \$67.57 31% \$46.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAOS-1501-2000OS \$99.42 \$68.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-150K-OS SEL DatAdvantage - SPOL + OD OS 31% \$39.30 \$0.00 \$0.00 VARONIS \$56.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-2001-2500OS SEL DatAdvantage - SPOL + OD OS \$92.66 31% \$63.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS DAOS-20K-35KOS \$63.71 31% \$43.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS 31% \$0.00 \$0.00 DAOS-2501-4000OS \$59.94 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-251-500OS SEL DatAdvantage - SPOL + OD OS \$160.23 31% \$110.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-35K-50KOS SEL DatAdvantage - SPOL + OD OS \$61.78 31% \$42.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS VARONIS DAOS-4001-6000OS \$81.08 31% \$55.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-501-750OS SEL DatAdvantage - SPOL + OD OS \$129.34 31% \$89.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-50K-100KOS SEL DatAdvantage - SPOL + OD OS \$59.85 31% \$41.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-51-100OS SEL DatAdvantage - SPOL + OD OS 31% \$268.34 \$185.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-6001-8000OS SEL DatAdvantage - SPOL + OD OS VARONIS

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT Model Sub EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUPPORT WTY UPG BASIC RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP DAOS-751-1000OS SEL DatAdvantage - SPOL + OD OS \$119.69 VARONIS DAOS-8001-10KOS SEL DatAdvantage - SPOL + OD OS \$71.43 31% \$49.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-0-50OS SEL DatAdvantage - SPOL OS \$256 11 31% \$176.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-1001-1500OS SEL DatAdvantage - SPOL OS \$73.36 31% \$50.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DASO-100K-150KOS SEL DatAdvantage - SPOL OS \$38.61 31% \$26.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-101-250OS SEL DatAdvantage - SPOL OS \$140.28 31% \$96.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-10K-20KOS SEL DatAdvantage - 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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP DB-20K-35KOS SEL DatAlert OS \$29.73 \$0.00 VARONIS DR-2501-4000OS SEL DatAlert OS \$40.54 31% \$27.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-251-500OS SEL DatAlert OS \$74 77 31% \$51.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-35K-50KO SEL DatAlert OS \$28.83 31% \$19.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 SFI DatAlert OS DB-4001-6000OS \$37.84 31% \$26.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-501-750OS SEL DatAlert OS \$60.36 31% \$41.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-50K-100KOS SEL DatAlert OS \$27.93 31% \$19.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-51-100OS SEL DatAlert OS \$125.23 31% \$86.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-6001-8000OS SEL DatAlert OS \$35 14 31% \$24.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DB-751-1000OS SEL DatAlert OS \$55.86 \$38.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-8001-10KOS SEL DatAlert OS \$33.33 \$23.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DBMC-LIC-007 SEL DOBIMINER LICENSE COMMERCIAL EDITION \$231.00 31% \$159.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DRMC-LIC-008 SEL DOBIMINER LICENSE DR EDITION \$308.00 31% \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DORI DBMC-LIC-009 SEL DOBIMINER LICENSE COMPLIANCE EDITION \$462.00 \$318.78 \$0.00 DATA DOBI 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMC-LIC-010 SEL DOBIMINER LICENSE ENTERPRISE EDITION \$538.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI \$371.22 \$0.00 DBMI-LIC-002 SEL Tier 2: 9TR-12TR Node canacity \$1.047.00 31% \$722.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DORI SEL Tier 3: 13TB-108TB Node Capacity DATA DOBI DBMI-LIC-003 \$5,963,00 31% \$4 114 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMI-LIC-004 \$12,519.00 31% \$8,638.11 \$0.00 \$0.00 DATA DOB SEL Tier 4: 109TB-144TB Node Capacit \$0.00 DRMILLIC-005 SEL Tier 5: 145TB-216TB Node Capacity \$17.882.00 31% \$12 338 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DORI DBMI-LIC-006 SEL Tier6 >216TB (236-354) Node Capacity \$29,305,00 31% \$20 220 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBMI-MCD-000 SEL Migrate NAS-to-Isilon Unlimited TB \$1,423,076.92 31% \$981,923,07 DATA DOBI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$42,348,00 \$29,220,12 DBMI-MCD-020 SEL Migrate NAS-to-Isilon Initial 50 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DORI DBMI-MCD-021 SEL Migrate NAS-to-Isilon Addl 10 \$6,489,00 31% \$4 477 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DATA DOBI DBMI-MCD-200 SEL Migrate NAS-to-Ision Initial 200 \$109,230,77 31% \$75.369.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMI-MCD-500 SEL Migrate NAS-to-Isilon Initial 500 \$243,076.92 31% \$167,723.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBMVNX-MCD-000 SEL Migrate NAS-to-VNX/Unity UnlimitedTB \$1 423 076 92 31% \$981 923 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI 31% DATA DOBI DBMVNX-MCD-020 SEL Migrate NAS-to-VNX/Unity Initial 50 \$42,348.00 \$29,220,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMVNX-MCD-021 SEL Migrate NAS-to-VNX/Unity Addl 10 \$6,489.00 \$4,477.41 DATA DOBI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 DBMVNX-MCD-200 SEL Migrate NAS-to-VNX/Unity Initial 200 \$109,230.77 31% \$75,369.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOB 31% DATA DOBI DBMVNX-MCD-500 SEL Migrate NAS-to-VNX/Unity Initial 500 \$243.076.92 \$167,723,07 \$0.00 \$0.00 \$0.00 \$0.00 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One-time Lic \$14,284.62 31% \$9.856.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI \$0.00 \$0.00 DBRVNX-MCD-010 \$4,477.57 DATA DOBI SEL Replicate 10TB to NAS Annual Sub \$6,489.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBRVNX-MCD-050 SEL Replicate 50TB to NAS Annual Sub \$42,347,69 31% \$29 219 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRVNX-MCD-060 31% DATA DOBI SEL Replicate 50TB to NAS One-time Lic \$71,150,77 \$49.094.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBRVNX-MCD-062 SEL Replicate 10TB to NAS One-time Lic \$14,284.62 31% \$9,856.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOB DBSECS-MCD-010 SEL Sync 10TB to S3 Annual Subscription \$6,489.23 31% \$4 477 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI 31% DATA DOBI DBSECS-MCD-050 SEL Sync 50TB to S3 Annual Subscription \$42,347,69 \$29,219,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBSECS-MCD-060 SEL Sync 50TB to S3 One-time License \$71 150 77 31% 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Framework OS \$42.84 \$0.00 VARONIS \$62.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VARONIS DCF-50K-100KOS SEL Data Classification Framework OS \$28.73 \$19.82 \$0.00 \$0.00 \$0.00 \$0.00 DCF-51-100OS SEL Data Classification Framework OS \$128.80 31% \$88.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCF-6001-8000OS SEL Data Classification Framework OS \$36.14 31% \$24.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$57.45 31% DCF-751-1000OS SEL Data Classification Framework OS \$39.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCF-8001-10KOS SEL Data Classification Framework OS \$34.29 31% \$23.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCFIL-0-50OS SEL DataClass Framework for UNIX OS \$184.40 31% \$127.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DataClass Framework for UNIX OS 31% DCFU-1001-1500OS \$52.82 \$36.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 VARONIS DCFU-100K-150KOS 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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP MNT LP PREM LP DCFU-501-750OS SEL DataClass Framework for UNIX OS VARONIS DCFU-50K-100KOS SEL DataClass Framework for UNIX OS \$28.73 31% \$19.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCFU-51-100OS SEL DataClass Framework for UNIX OS \$128.80 31% \$88.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCFU-6001-8000OS SEL DataClass Framework for UNIX OS \$36.14 31% \$24.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$57.45 DCFU-751-1000OS SEL DataClass Framework for UNIX OS 31% \$39.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCFU-8001-10KOS SEL DataClass Framework for UNIX OS \$34.29 31% \$23.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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\$0.00 \$0.00 \$0.00 DCOS-4001-6000OS SEL DCF for SP Online + OneDrive OS \$58.38 31% \$40.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-501-750OS SEL DCF for SP Online + OneDrive OS \$93.13 31% \$64.26 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-50K-100KOS SEL DCF for SP Online + OneDrive OS \$43.09 31% \$29.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DCOS-51-100OS SEL DCF for SP Online + OneDrive OS \$193.20 31% \$133.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DCF for SP Online + OneDrive OS 31% DCOS-6001-8000OS \$54.21 \$37.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-751-1000OS SEL DCF for SP Online + OneDrive OS \$86.18 31% \$59.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-8001-10KOS SEL DCF for SP Online + OneDrive OS \$51.43 31% \$35.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 DCP-2-FAN-FB SEL Fan unit front to back airflow \$310.77 31% \$214 43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DCP-2-PSU-AC-FB SEL AC PSU for DCP platform \$553.85 31% SMARTOPTICS \$382.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DCP-2-PSU-DC-FB SEL DC PSU for DCP platforn \$738.46 31% \$509.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DCP-M40-PAM4-FR SEL 40Chan D921-960 OSC0-40km PAM4NRZCoh \$51 427 69 31% 31% \$35 485 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DCP-M40-PAM4-ZR SEL 40 channel D921-D960, 40-80km, mixed \$55,735.38 \$38,457.41 SMARTOPTICS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% DCP-M8-PAM4 SEL 8 channel, OSC, 0-80km, PAM4 \$31.863.08 \$21.985.53 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DCSO-0-50OS SEL DCF for SharePoint Online OS \$184.40 31% \$127.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCSO-1001-1500OS SEL DCF for SharePoint Online OS \$52.82 31% \$36.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DCSO-100K-150KOS SEL DCF for 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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP SEL DCF for SharePoint Online OS DCSO-751-1000OS \$57.45 \$0.00 VARONIS DCSO-8001-10KOS SEL DCF for SharePoint Online OS \$34.29 31% \$23.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DELL-CE SEL Dell Customer Ed \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL-CLN-CE SEL DELL Client Cust Ed \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT \$0.00 DELL-CLN-HW SEL DELL Client Hardware \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-CLN-HWM SEL DELL Client Hardware Mtn \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-CLN-PS SEL DELL Client Prof. Ser \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-CLN-SW SEL DELL Client Software \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-CLN-SWM SEL DELL Client Software Mtr \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT 31% DELL-HW SEL Dell Hardware \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL-HWM \$0.00 \$0.00 DELL SEL Dell Hardware Maintenance \$0.00 \$0.00 \$0.00 DELL-NTW-CE SEL DELL Networking Cust Ed \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-NTW-HW SEL DELL Networking Hardware \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-NTW-HWM SEL DELL Networking Hardware Mtn \$0.00 \$0.00 \$0.00 DELL NTW \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL-NTW-PS SEL DELL Networking Prof. Se \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTV \$0.00 DELL-NTW-SW SEL DELL Networking Software \$0.00 31% so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTV DELL-NTW-SWM DELL NTW SEL DELL Networking Software Mtn \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 SEL Dell PS Deploy DELL-SVR-CE SEL DELL Server Cust Ed \$0.00 31% so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SVR-HW SEL DELL Server Hardware \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SVR-HWM SEL DELL Server Hardware Mtn 31% DELL SERVER \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL_SVR_PS SEL DELL Server Prof. Ser \$0.00 31% so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SVR-SW SELDELL Server Software \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SVR-SWM DELL SERVER SEL DELL Server Software Mtn \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL-SW SEL Dell Software \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL-SWM SEL Dell Software Maintenance \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DFXSECSB16TE SELECT Archiver for ECS 10-100TB Lic \$433.85 31% NTP-DEFENDX \$299.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DEXSECSB17TE SELECT Archiver for ECS 101-250TB Lic \$404.62 \$0.00 NTP-DEFENDX \$279.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% DEXSECSB18TE SELECT Archiver for ECS 251-500TB Lic \$355.38 31% \$245.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX 31% DFXSECSB19TB SELECT Archiver for ECS 501-750TB Lic \$307.69 \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSECSB20TB SELECT Archiver for ECS 751-1024TB Lic \$289.23 31% \$199.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX 31% DFXSECSB21TE SELECT Archiver for ECS 1025-1500TB Li \$250.77 \$173.03 \$0.00 \$0.00 NTP-DEFENDA DEXSECSB22TE SELECT Archiver for ECS 1501-2048TB Lic \$212.31 31% \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSECSB23TB NTP-DEFENDX SELECT Archiver for ECS 2049-2500TB Lic \$183.08 31% \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SELECT Archiver for ECS 2501-3072TB Lic \$163.08 31% \$112.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEXSEARITE SELECT DefendX CT-FA 10-100TB License \$590.77 31% \$407.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEXSEAB2TE SELECT DefendX CT-FA 101-250TB License \$563.08 31% \$388 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSFAB3TE SELECT DefendX CT-FA 251-500TB License \$529.23 31% \$365.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 DFXSFAB4TB SELECT DefendX CT-FA 501-750TB License \$343.94 NTP-DEFENDX \$498.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DEXSEABSTE SELECT DefendX CT-FA 751-1024TB License \$466.15 31% \$321.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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DefendX MB 101-250TB License \$404.62 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$279.19 \$0.00 DEXSMBBSTB SELECT DefendX MB 251-500TB License \$355.38 31% \$245.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSMBB9TB SELECT DefendX MB 501-750TB License \$307.69 31% \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSQFSB1TE SELECT DefendX CT-QFS 10-100TB License \$590.77 31% \$407.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DEXSOESB2TB SELECT DefendX CT-QFS 101-250TB License \$563.08 31% \$388 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX SELECT DefendX CT-QFS 251-500TB License 31% \$365.17 \$0.00 DFXSQFSB3TB \$529.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSQFSB4TE SELECT DefendX CT-QFS 501-750TB License \$498.46 31% \$343.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSQFSB5TF SELECT DefendX CT-QFS 751-1024TB License \$466.15 31% \$321.64 \$0.00 \$0.00 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\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI \$51,281.54 31% \$35,384.26 DM-CLST-LIC SEL Data Marshal Complete CLST License \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA DM-NODE-LIC SEL Data Marshal Complete Node License \$2,564.62 31% \$1,769.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA DM-PREP-ENT SEL Boomi Data Prep Ent. Edit License \$20,833,25 31% \$14 374 94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI 31% \$0.00 DM-PREP-PP SEL Boomi Data Prep Pro Plus Edit Lic \$16,666.50 \$11,499.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI DM-PREP-PRO SEL Boomi DATA PREP PRO EDITION LICENSE 31% \$4,312.50 \$0.00 BOOMI \$6,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DM-PREP-WN SEL Roomi DATA PREPARATION WORKER NODES \$666.50 31% \$459.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI DM-PRF-U SEL Boomi DATA PREPARATION USER \$170.75 31% \$117.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI DMS-8000-LMA-ANN \$653,846.15 31% \$451,153.84 \$0.00 CIRRUSDATA SOLUTIONS SEL CDSI Appliance Pair Unlim Loc Mig 1y \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DMS-8000-LMA-PMLI SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y \$163,461,54 31% \$112 788 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIRRUSDATA SOLUTIONS DMS-8000-I MA-RI U SEL CDSI Upg to Remote Lic DMS-8000-LMA \$326 923 08 31% \$225,576,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIRRUSDATA SOLUTIONS DMS-8000-LMA-RNW CIRRUSDATA SOLUTIONS SEL CDSI 1Y renewal of DMS-8000-LMA-ANN \$607.692.31 31% \$419.307.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DMS-8000-UMS-ANN SEL CDSI PerSite Unlim w Rem pMotion 1Y \$2,453,846.15 31% \$1,693,153.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIRRUSDATA SOLUTIONS DMS-CAP-I 1 SEL CDSI Local Cap PerTB Up to 100TB \$430.77 31% \$297.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIRRUSDATA SOLUTIONS 31% DMS-CAP-L2 SEL CDSI Local Cap PerTB 100-500TB \$346.15 \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIRRUSDATA SOLUTIONS DMS-CAP-L3 SEL CDSI Local Cap PerTB 500-1000TB CIRRUSDATA SOLUTIONS

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA							
BAND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	DMS-CAP-L4	SEL CDSI Local Cap PerTB 1000-2000TB		\$246.15	K	31%	\$169.84	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L5	SEL CDSI Local Cap PerTB Over 2,000TB		\$215.38	K	31%	\$148.61		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN	SEL CDSI Local Mig Cap pMotion Addon		\$215.38	K	31%	\$148.61		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN1 DMS-CAP-L-PMOTN2	SEL CDSI LocMigCap pMotion Add Upto100TB SEL CDSI LocMigCap pMotion Add 100-500TB		\$184.62 \$153.85	K	31% 31%	\$127.39 \$106.16		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN2 DMS-CAP-I -PMOTN3	SEL CDSI LocMigCap pMotion Add 100-5001B SEL CDSI LocMigCap pMotion Add500-1000TB		\$103.65	K	31%	\$100.10		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB		\$107.69	K	31%	\$74.31		\$0.00	\$0.00		\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB Upto 100TB		\$861.54	K	31%	\$594.46		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R2	SEL CDSI Remote Mig Cap PerTB 100-500TB		\$769.23	K	31%	\$530.77		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$692.31	K	31%	\$477.69		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB Over1000TB		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S1	SEL CDSI Scrubbing Cap PerTB Up to 100TB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S2	SEL CDSI Scrubbing Cap PerTB 100-500TB		\$76.92	K	31%	\$53.07		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S3	SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$61.54	K	31%	\$42.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$46.15	K	31%	\$31.84		\$0.00		\$0.00	\$0.00		\$0.00	CIRRUSDATA SOLUTIONS
5	DM-UNLOCK	SEL Data Marshal Unlock Key		\$5,641.54	K	31%	\$3,892.66		\$0.00			\$0.00		\$0.00	
5	DM-UPG-CLST-LIC	SEL Data Marshal Addon CLST License		\$35,043.08	K	31%	\$24,179.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	DM-UPG-LIC	SEL Data Marshal Addon Node License		\$1,752.31	K	31%	\$1,209.09		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	DP-0-50OS DP-1001-1500OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$166.47 \$47.68	K	31% 31%	\$114.86 \$32.90		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	DP-1001-1500OS DP-100K-150KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$47.68 \$25.10	K	31%	\$32.90 \$17.32		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-100K-150KOS DP-101-250OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$25.10 \$91.18	K	31%	\$17.32 \$62.91		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-101-2500S DP-10K-20KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$29.28	K K	31%	\$20.20		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1501-2000OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$29.28 \$43.08	r\ v	31%	\$20.20 \$29.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DP-1501-2000OS DP-150K-OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$43.08 \$24.68	r\ K	31%	\$29.73 \$17.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-2001-2500OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$40.15	, K	31%	\$17.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-20K-35KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$27.61	K	31%	\$19.05		\$0.00	\$0.00		\$0.00		\$0.00	VARONIS
5	DP-2501-4000OS	SEL DataPrivilege OS		\$37.64	K	31%	\$25.97		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-251-500OS	SEL DataPrivilege OS		\$69.43	ĸ	31%	\$47.91		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-35K-50KOS	SEL DataPrivilege OS		\$26.77	K	31%	\$18.47		\$0.00			\$0.00		\$0.00	
5	DP-4001-6000OS	SEL DataPrivilege OS		\$35.14	K	31%	\$24.25		\$0.00			\$0.00		\$0.00	
5	DP-501-750OS	SEL DataPrivilege OS		\$56.05	K	31%	\$38.67		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-50K-100KOS	SEL DataPrivilege OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-51-100OS	SEL DataPrivilege OS		\$116.28	K	31%	\$80.23		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-6001-8000OS	SEL DataPrivilege OS		\$32.63	K	31%	\$22.51		\$0.00			\$0.00		\$0.00	
5	DP-751-1000OS	SEL DataPrivilege OS		\$51.87	K	31%	\$35.79		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DP-8001-10KOS	SEL DataPrivilege OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-0-50OS	SEL DataPrivilege for SharePoint OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1001-1500OS	SEL DataPrivilege for SharePoint OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-101-250OS	SEL DataPrivilege for SharePoint OS		\$91.18	K	31%	\$62.91		\$0.00	\$0.00		\$0.00		\$0.00	
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$29.28	K	31%	\$20.20		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$43.08	K	31%	\$29.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$24.68	K	31%	\$17.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS		\$40.15	K	31%	\$27.70		\$0.00	\$0.00		\$0.00		\$0.00	
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$27.61	K	31%	\$19.05		\$0.00			\$0.00		\$0.00	
5	DPS-2501-4000OS	SEL DataPrivilege for SharePoint OS		\$37.64	K	31%	\$25.97		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DPS-251-500OS	SEL DataPrivilege for SharePoint OS		\$69.43	K	31%	\$47.91		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS		\$26.77	K	31%	\$18.47		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DPS-4001-6000OS DPS-501-750OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$35.14 \$56.05	K	31% 31%	\$24.25 \$38.67		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5					K										
5	DPS-50K-100KOS DPS-51-100OS	SEL DataPrivilege for SharePoint OS		\$25.93 \$116.28	K	31% 31%	\$17.89 \$80.23		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	VARONIS VARONIS
5	DPS-6001-8000OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$116.28	K	31%	\$80.23 \$22.51		\$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	DPS-6001-60000S	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$52.03 \$51.87	K K	31%	\$22.51		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DPS-8001-10KOS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$30.95	, K	31%	\$35.79		\$0.00			\$0.00		\$0.00	
5	DPS-DAS-NOD-A-1Y	SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N		\$1,153.85	K	31%	\$796.16		\$0.00			\$0.00		\$0.00	
5	DPS-DLM-TB-A-1Y	SEL HWX DAS EIT SUD AGPL TROUG TY MINTSN SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.69	K	31%	\$212.31		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	HORTONWORKS
5	DPS-DSS-TB-A-1Y	SEL HWX DSS Ent Sub AGPL 1TB 11 Min301B		\$153.85	K	31%	\$106.16		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	HORTONWORKS
5	DR-OS	SEL Disaster Recovery Add-on OS		\$12,870.00	к	31%	\$8,880.30		\$0.00			\$0.00		\$0.00	
5	DS-0-50OS	SEL DatAlert Suite OS		\$256.11	K	31%	\$176.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1001-1500OS	SEL DatAlert Suite OS		\$73.36	K	31%	\$50.62		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DS-100K-150KOS	SEL DatAlert Suite OS		\$38.61	K	31%	\$26.64		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DS-101-250OS	SEL DatAlert Suite OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-10K-20KOS	SEL DatAlert Suite OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1501-2000OS	SEL DatAlert Suite OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-150K-OS	SEL DatAlert Suite OS		\$37.97	K	31%	\$26.20		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-16G-ER-D4851	SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00		\$0.00		\$0.00	
5	DS-16G-ER-D4932	SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00		\$0.00	\$0.00		\$0.00	
5	DS-16G-ER-D5012	SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5092	SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00			\$0.00		\$0.00	
5	DS-16G-ER-D5172	SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5252	SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00		\$0.00	\$0.00		\$0.00	
5	DS-16G-ER-D5333	SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5413	SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5494	SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5575	SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5655	SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5736	SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00			\$0.00		\$0.00	
5	DS-16G-ER-D5817	SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00			\$0.00		\$0.00	
5	DS-16G-ER-D5898	SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D5979	SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00			\$0.00		\$0.00	SMARTOPTICS
5	DS-16G-ER-D6061	SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46	K	31%	\$3,352.34		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	DS-2001-2500OS	SEL DatAlert Suite OS		\$61.78	K	31%	\$42.63		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
-	DS-20K-35KOS	SEL DatAlert Suite OS		\$42.47		31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP Discount 9 PREM LP MNT LP DS-251-500OS SEL DatAlert Suite OS \$106.82 \$73.71 VARONIS DS-32G-IR-D4851 SEL-SEP28 32/16/8G EC D9360 7dB 10km \$6,146,15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D4932 SEL-SEP28 32/16/8G EC D9350 7dB 10km \$6 146 15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5012 SEL-SFP28,32/16/8G FC,D9340,7dB,10km \$6,146.15 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DS-32G-IR-D5092 SEL-SFP28.32/16/8G FC.D9330.7dB.10km \$6,146,15 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5172 SEL-SEP28 32/16/8G EC D9320 7dB 10km \$6 146 15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5252 SEL-SFP28.32/16/8G FC.D9310.7dB.10km \$6,146,15 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5333 SEL-SFP28,32/16/8G FC,D9300,7dB,10km \$6,146,15 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5413 SEL-SEP28 32/16/8G EC D9290 7dB 10km \$6 146 15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 31% DS-32G-IR-D5494 SEL-SFP28.32/16/8G FC.D9280.7dB.10km \$6,146,15 \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP28.32/16/8G FC.D9270.7dB.10km \$6,146,15 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5655 SEL-SFP28,32/16/8G FC,D9260,7dB,10km \$6,146.15 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 31% DS-32G-IR-D5736 SEL-SEP28 32/16/8G EC D9250 7dB 10km \$6 146 15 \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5817 SEL-SFP28,32/16/8G FC,D9240,7dB,10km \$4,240.84 \$0.00 SMARTOPTICS \$6,146.15 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DS-32G-IR-D5898 SEL-SFP28,32/16/8G FC,D9230,7dB,10km \$6,146.15 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS_32G_IR_D5979 SEL-SEP28 32/16/8G EC D9220 7dB 10km \$6 146 15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS DS-32G-IR-D6061 SEL-SEP28 32/16/8G EC D9210 7dB 10km \$6 146 15 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% DS-35K-50KOS SEL DatAlert Suite OS \$28.41 \$0.00 VARONIS DS-4001-6000OS SEL DatAlert Suite OS \$54.05 31% \$37.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-501-750OS SEL DatAlert Suite OS \$86.23 31% \$59.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-50K-100KOS SEL DatAlert Suite OS 31% \$27.53 VARONIS \$39.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DS-51-100OS SEL DatAlert Suite OS \$178.89 31% \$123.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-6001-8000OS SEL DatAlert Suite OS \$50.19 31% \$34 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-751-1000OS SEL DatAlert Suite OS \$79.79 31% \$55.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-8001-10KOS SEL DatAlert Suite OS \$47.62 31% \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTF-0-50OS SEL Data Transport Engine OS \$153.67 31% \$106.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DTE-1001-1500OS SEL Data Transport Engine OS \$44.02 \$30.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-100K-150KOS SEL Data Transport Engine OS \$15.99 VARONIS \$23.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 DTF-101-250OS SEL Data Transport Engine OS \$84.17 31% \$58.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DTE-10K-20KOS SEL Data Transport Engine OS \$27.03 \$18.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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DatAnswers - WIN OS \$19.31 31% \$13.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-100KL SEL DatAnswers for 100000 users \$2,376,563,00 31% \$1,639,828.47 \$0.00 \$0.00 VARONIS DW-101-25005 SEL DatAnswers - WIN OS \$70.14 31% \$48.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DW-10K-20KOS SEL DatAnswers - WIN OS \$22.52 31% \$15.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL DatAnswers for 10000 users \$266,175,00 \$183,660,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers for 1500 users \$59,889.00 \$41,323.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1500 31% 31% DW-1501-2000OS SEL DatAnswers - WIN OS \$33.14 \$22.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-150KL SEL DatAnswers for 150000 users \$3,493,547.00 31% \$2,410,547,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-150K-OS SEL DatAnswers - WIN OS 31% \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$18.98 \$13.10 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25000 users \$632,166.00 31% \$436 194 54 VARONIS DW-25KL \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-3000 SEL DatAnswers for 3000 users \$103.143.00 31% \$71,168,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-3500I SEL DatAnswers for 3500 users \$120,333.00 31% 31% \$83,029.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-35K-50KOS \$20.59 \$14.21 VARONIS SEL DatAnswers - WIN OS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$871,406.00 31% \$601,270.14 VARONIS SEL DatAnswers for 35000 users \$0.00 \$0.00 \$0.00 \$0.00 DW-4000L SEL DatAnswers for 4000 users \$133,088.00 31% \$91,830.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-4001-60000S SEL DatAnswers - WIN OS \$27.03 31% \$18.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$149,723.00 31% \$103,308.87 SEL DatAnswers for 4500 users \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers for 5000 users \$166,359.00 31% \$114,787.71 \$0.00 \$0.00 \$0.00 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SP OS \$33.14 \$22.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-150K-OS SEL DatAnswers - SP OS \$18.98 31% \$13.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 DWS-2001-2500OS SEL DatAnswers - SP OS \$30.89 31% 31% \$21.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DWS-20K-35KOS SEL DatAnswers - SP OS \$21.24 \$14.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-2501-4000OS SEL DatAnswers - SP OS \$28.96 31% \$19.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-251-500OS SEL DatAnswers - SP OS \$53.41 31% \$36.85 \$0.00 \$0.00 \$0.00 VARONIS DWS-35K-50KOS SEL DatAnswers - SP OS \$20.59 31% \$14.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DWS-4001-6000OS SEL DatAnswers - SP OS \$27.03 31% \$18.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% DWS-501-750OS SEL DatAnswers - SP OS \$43.11 \$29.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-50K-100KOS SEL DatAnswers - SP OS \$19.95 31% 31% \$13.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-51-100OS SFI DatAnswers - SP OS \$89.45 \$61.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-6001-8000OS SEL DatAnswers - SP OS \$25.10 31% \$17.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-751-1000OS SEL DatAnswers - SP OS \$39.90 \$27.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 DWS-8001-10KOS SEL DatAnswers - SP OS \$23.81 31% \$16.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-0-500S SEL DatAnswers - SPOL OS \$128.06 31% \$88.36 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 DWSO-1001-1500OS SEL DatAnswers - SPOL OS \$0.00 VARONIS \$36.68 31% \$25.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSQ-100K-150KQS SEL DatAnswers - SPOL OS \$19.31 31% \$13.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 DWSO-101-250OS SEL DatAnswers - SPOL OS \$70.14 \$48.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-10K-20KOS SEL DatAnswers - SPOL OS \$22.52 31% \$15.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-1501-2000OS SEL DatAnswers - SPOL OS \$33 14 31% \$22.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DWSQ-150K-QS SFI DatAnswers - SPOL OS \$18.98 31% \$13.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-2001-2500OS SEL DatAnswers - SPOL OS 31% \$0.00 \$0.00 VARONIS \$30.89 \$21.31 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-20K-35KOS SEL DatAnswers - SPOL OS \$21.24 31% \$14.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSQ-2501-4000QS SEL DatAnswers - SPOL OS \$28.96 31% 31% \$19.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-251-500OS SEL DatAnswers - SPOL OS \$53.41 \$0.00 VARONIS \$36.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VARONIS DWSO-35K-50KOS SEL DatAnswers - SPOL OS \$20.59 \$14.21 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-4001-6000OS SEL DatAnswers - SPOL OS \$27.03 31% \$18.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-501-750OS SEL DatAnswers - SPOL OS \$43.11 31% \$29.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DWSO-50K-100KOS SEL DatAnswers - SPOL OS \$19.95 \$13.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-51-100OS SEL DatAnswers - SPOL OS \$89.45 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$61.72 DWSQ-6001-8000QS SEL DatAnswers - SPOL OS \$25.10 31% \$17.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SPOL OS 31% DWSO-751-1000OS \$39.90 \$27.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-8001-10KOS SEL DatAnswers - SPOL OS \$23.81 31% \$0.00 \$0.00 VARONIS \$16.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX=0-50OS SEL DatAlert Analytics OS \$102.45 31% \$70.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-1001-1500OS SFI DatAlert Analytics OS \$29.34 31% \$20.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 DX-100K-150KOS SEL DatAlert Analytics OS \$10.65 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-101-250OS SEL DatAlert Analytics OS \$56.11 31% \$38.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-10K-20KOS SFI DatAlert Analytics OS \$18.02 31% \$12.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DX-1501-2000OS SEL DatAlert Analytics OS \$26.51 31% \$18.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-150K-OS SEL DatAlert Analytics OS \$15.19 31% \$10.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-2001-2500OS SFI DatAlert Analytics OS \$24 71 31% \$17.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DX-20K-35KOS SEL DatAlert Analytics OS \$16.99 \$11.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-2501-4000OS SEL DatAlert Analytics OS VARONIS

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	DX-251-500OS	SEL DatAlert Analytics OS		\$42.73	К	31%	\$29.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-35K-50KOS	SEL DatAlert Analytics OS		\$16.47	K	31%	\$11.36		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DX-4001-6000OS	SEL DatAlert Analytics OS		\$21.62	K	31%	\$14.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DX-501-750OS	SEL DatAlert Analytics OS		\$34.49	K	31%	\$23.80		\$0.00		\$0.00	\$0.00		\$0.00	
5	DX-50K-100KOS	SEL DatAlert Analytics OS		\$15.96	K	31%	\$11.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DX-51-100OS	SEL DatAlert Analytics OS		\$71.56	К	31%	\$49.38		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DX-6001-8000OS	SEL DatAlert Analytics OS		\$20.08	K	31%	\$13.86		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DX-751-1000OS	SEL DatAlert Analytics OS		\$31.92	К	31%	\$22.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	DX-8001-10KOS	SEL DatAlert Analytics OS		\$19.05	K	31%	\$13.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	E_TRD1YR	SEL BOOMI Trading Partner Edition		\$550.00	K	31%	\$379.50		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECB-1YR-00001000 ECB-1YR-00002500	SEL 1YR Content Bundle Up to 1000 Users		\$92,307.69 \$184,615.38	K	31%	\$63,692.31 \$127,384,61	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5		SEL 1YR Content Bundle Up to 2500 Users			K	31%		\$0.00		\$0.00					
5	ECB-1YR-00005000	SEL 1YR Content Bundle Up to 5000 Users		\$323,076.92	K	31%	\$222,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECB-1YR-00010000 FCB-3YR-00001000	SEL 1YR Content Bundle Up to 10000 Users		\$461,538.46	K	31% 31%	\$318,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECB-31R-00001000 ECB-31R-00002500	SEL 3YR Content Bundle Up to 1000 Users SEL 3YR Content Bundle Up to 2500 Users		\$249,230.77 \$498,461.54	K	31%	\$171,969.23 \$343,938,46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	ECB-3YR-00005000	SEL 3YR Content Bundle Up to 5000 Users		\$872.307.69	K	31%	\$601,892.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECB-3YR-00010000	SEL 37R Content Bundle Up to 10000 Users SEL 37R Content Bundle Up to 10000 Users		\$1,246,153.85	, ,	31%	\$859,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECB-5YR-00001000	SEL 5YR Content Bundle Up to 1000 Users		\$369.230.77	K	31%	\$254.769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECB-51R-00001000 ECB-5YR-00002500	SEL 57R Content Bundle Up to 1000 Users SEL 57R Content Bundle Up to 2500 Users		\$738.461.54	K	31%	\$509.538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECB-5YR-00005000	SEL 5YR Content Bundle Up to 5000 Users SEL 5YR Content Bundle Up to 5000 Users		\$1,292,307.69	K	31%	\$891,692.31	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	ECB-5YR-00010000	SEL 57R Content Bundle Up to 5000 Users SEL 57R Content Bundle Up to 10000 Users		\$1,292,307.69	K	31%	\$1,273,846,16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECS2-PRM-12-T4	SEL EMC ECS2 Premium 12 mo. over 1000TB		\$0.00	K	31%	\$1,273,640.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECS2-PRM-12-14 FCS2-STD-12-T4	SEL EMC ECS2 Premium 12 mo. over 10001B SEL EMC ECS2 Standard 12 mo over 1000TB		\$0.00	, K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-10MDAC	SEL Kemp ECS CONXN Manager SFP 10M DAC		\$307.69	K	31%	\$212.31		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-10M-DAC	SEL Kemp ECS CONXN Manager SFP 10M DAC		\$269.23	κ	31%	\$185.77	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	FCSCMGR10MDAC12	SEL Kemp ECS CONXN Manager SFP 10M DAC SEL Kemp ECS CONXN Manager SFP10M DACx12		\$3,692,31	κ	31%	\$2 547 69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-10MDAC12	SEL Kemp ECS CONXN Manager SFP10M DACx12		\$2,907.69	K	31%	\$2,006.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR10MDAC12	SEL Kemp ECS CONXN Manager SFP10M DACX12		\$7,384.62	ĸ	31%	\$5,095.39		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSCMGR-10MDAC24	SEL Kemp ECS CONXN Manager SFP10M DACx24		\$5,815.38	ĸ	31%	\$4,012.61		\$0.00		\$0.00	\$0.00		\$0.00	
5	FCSCMGR-10MDAC4	SEL Kemp ECS CONXN Manager SFP10M DACx4		\$1,230,77	ĸ	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-10M-DAC4	SEL Kemp ECS CONXN Manager SFP10M DACx4		\$969.23	K	31%	\$668.77		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-10MDAC8	SEL Kemp ECS CONXN Manager SFP10M DACx8		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSCMGR-10M-DAC8	SEL Kemp ECS CONXN Manager SFP10M DACx8		\$1,938.46	K	31%	\$1,337.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1MDAC	SEL Kemp ECS CONXN Manager SFP 1M DAC		\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1M-DAC	SEL Kemp ECS CONXN Manager SFP 1M DAC		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1MDAC12	SEL Kemp ECS CONXN Manager SFP 1M DACx12		\$1,476.92	K	31%	\$1.019.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
-	ECSCMGR-1M-DAC12	SEL Kemp ECS CONXN Manager SFP 1M DACX12		\$1,246.15	V	31%	\$859.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
E	FCSCMGR-1MDAC24	SEL Kemp ECS CONXN Manager SFP 1M DACX12		\$2,953.85	K	31%	\$2.038.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSCMGR-1M-DAC24	SEL Kemp ECS CONXN Manager SFP 1M DACx24		\$2,492.31	K	31%	\$1,719.69		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1MDAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$492.31	ĸ	31%	\$339.69		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1M-DAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$415.38	К	31%	\$286.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1M-DAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$830.77	К	31%	\$573.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSCMGR-3MDAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$153.85	K	31%	\$106.16		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-3M-DAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$130.77	K	31%	\$90.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-3MDAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,846.15	K	31%	\$1,273.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,412.31	K	31%	\$974.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$470.77	K	31%	\$324.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$941.54	K	31%	\$649.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$200.00	K	31%	\$138.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5M-DAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$153.85	K	31%	\$106.16		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5M-DAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$1,661.54	K	31%	\$1,146.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$4,800.00	K	31%	\$3,312.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5M-DAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5MDAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5M-DAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5MDAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-5M-DAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,107.69	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H1-CS1	SEL Kemp ECS Connection Manager H1 Spare		\$8,292.31	K	31%	\$5,721.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 3Y		\$66,790.77	K	31%	\$46,085.63		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 5Y		\$91,076.92	K	31%	\$62,843.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H2 Spare		\$16,923.08	K	31%	\$11,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y		\$136,307.69	К	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H2-HA5Y	SEL Kemp ECS Connection Manager H2 5Y		\$186,153.85	K	31%	\$128,446.16		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H3 Spare		\$25,384.62	K	31%	\$17,515.39		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H3-HA3Y	SEL Kemp ECS Connection Manager H3 3Y		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 5Y		\$279,230.77	K	31%	\$192,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFPLR	SEL Kemp ECS CONXN Manager SFP LR		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSCMGR-SFPLR12	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92	K	31%	\$3,503.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFPLR24	SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85	K	31%	\$7,006.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFPLR4	SEL Kemp ECS CONXN Manager SFP LR x4		\$1,692.31	K	31%	\$1,167.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x8		\$3,384.62	K	31%	\$2,335.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFPSR	SEL Kemp ECS CONXN Manager SFP SR		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFP-SR	SEL Kemp ECS CONXN Manager SFP SR		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	ECSCMGR-SFPSR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31	K	31%	\$2,547.69		\$0.00		\$0.00	\$0.00		\$0.00	
5				\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-SFP-SR12	SEL Kemp ECS CONXN Manager SFP SR x12													
5 5 5	ECSCMGR-SFPSR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5 5					K			\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00		\$0.00 \$0.00 \$0.00	KEMP

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	ECSCMGR-SFPSR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,461.54	К	31%	\$1,698.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	ECSCMGR-SFP-SR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,215.38	K	31%	\$1,528.61		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA3Y	SEL Kemp ECS Connection Manager VM1 3Y		\$27,261.54	K	31%	\$18,810.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 5Y		\$37,230.77	K	31%	\$25,689.23		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM2 3Y		\$61,338.46	K	31%	\$42,323.54		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-HA5Y FCSCMGR-VM2-UP1	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23	K	31%	\$57,800.77		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-VM2-UP1	SEL Kemp VM2 Upgrade to H1 w_3Y Support		\$5,452.31 \$7,307.69	K	31% 31%	\$3,762.09 \$5.042.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	KEMP
5	ECSCMGR-VM2-UP2 ECSCMGR-VM2-UP3	SEL Kemp VM2 Upgrade to H1 w_5Y Support		\$7,307.69	K	31%	\$5,042.31 \$51.728.77		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP4	SEL Kemp VM2 Upgrade to H2 w_3Y Support SEL Kemp VM2 Upgrade to H2 w 5Y Support		\$102,384.62	K	31%	\$70,645.39		\$0.00		\$0.00	\$0.00		\$0.00	
5	ECSCMGR-VM2-UP5	SEL Kemp VM2 Opgrade to H2 w_51 Support SEL Kemp VM2 Upgrade to H3 w_3Y Support		\$102,364.62	, v	31%	\$98.754.93		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	FCSCMGR-VM2-UP6	SEL Kemp VM2 Upgrade to H3 w_5Y Support		\$143,123.06	K K	31%	\$96,754.93 \$134.868.46		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSU1000	SELECT ECS U1000 ViPR Archiving License		\$41,823.00	K	31%	\$28.857.87		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP SOFTWARE
5	ECSU1500	SELECT ECS U1500 VIPR Archiving License		\$55.765.00	K	31%	\$38.477.85		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP SOFTWARE
5	ECSU300	SELECT ECS U300 VIPR Archiving License		\$26,263.00	K	31%	\$18,121.47		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSU3000	SELECT ECS U3000 ViPR Archiving License		\$111.523.00	K	31%	\$76,950.87		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ECSU700	SELECT ECS U700 VIPR Archiving License		\$37,916.00	ĸ	31%	\$26,162.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP SOFTWARE
5	EDGE-0-50OS	SEL Varonis - EDGE OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDGE-1001-1500OS	SEL Varonis - EDGE OS		\$47.68	K	31%	\$32.90		\$0.00		\$0.00	\$0.00		\$0.00	VARONIS
5	EDGE-100K-150KOS	SEL Varonis - EDGE OS		\$25.10	ĸ	31%	\$17.32		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-101-250OS	SEL Varonis - EDGE OS		\$91.18	ĸ	31%	\$62.91		\$0.00		\$0.00	\$0.00		\$0.00	
5	EDGE-10K-20KOS	SEL Varonis - EDGE OS		\$29.28	K	31%	\$20.20		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-1501-2000OS	SEL Varonis - EDGE OS		\$43.08	K	31%	\$29.73		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EDGE-150K-OS	SEL Varonis - EDGE OS		\$24.68	K	31%	\$17.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	EDGE-2001-2500OS	SEL Varonis - EDGE OS		\$40.15	K	31%	\$27.70		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	EDGE-20K-35KOS	SEL Varonis - EDGE OS		\$27.61	K	31%	\$19.05		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EDGE-2501-4000OS	SEL Varonis - EDGE OS		\$37.64	K	31%	\$25.97		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-251-500OS	SEL Varonis - EDGE OS		\$69.43	K	31%	\$47.91		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-35K-50KOS	SEL Varonis - EDGE OS		\$26.77	K	31%	\$18.47		\$0.00		\$0.00	\$0.00		\$0.00	VARONIS
5	EDGE-4001-6000OS	SEL Varonis - EDGE OS		\$35.14	K	31%	\$24.25		\$0.00		\$0.00	\$0.00		\$0.00	
5	EDGE-501-750OS	SEL Varonis - EDGE OS		\$56.05	K	31%	\$38.67		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-50K-100KOS	SEL Varonis - EDGE OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-51-100OS	SEL Varonis - EDGE OS		\$116.28	K	31%	\$80.23		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-6001-8000OS	SEL Varonis - EDGE OS		\$32.63	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDGE-751-1000OS	SEL Varonis - EDGE OS		\$51.87	K	31%	\$35.79		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	EDGE-8001-10KOS	SEL Varonis - EDGE OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EF-VFRIDGE	VMAX AF DELL FRIDGE		\$12,770.00	K	31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	EGL-0032PA14	SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$7,235.00	K	31%	\$4,992.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed		\$16,036.92	K	31%	\$11,065.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS		\$37,832.31	K	31%	\$26,104.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START		\$25,267.69	K	31%	\$17,434.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-130-14	SEL Eyeglass - Auto SyncIQ Policy FO-FB		\$1,411.00	K	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2		\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic		\$4,615.00	K	31%	\$3,184.35		\$0.00		\$0.00	\$0.00		\$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic		\$2,565.00	K	31%	\$1,769.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-CONFIG	SEL Eyeglass Configurator Site License		\$46,154.00	K	31%	\$31,846.26		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EGL-EDGE-LIC-2	SEL IsilonSD Edge node VAPP-v2		\$282.00	K	31%	\$194.58		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-3	SEL ISILONSD EDGE NODE VAPP-V3		\$487.00	K	31%	\$336.03		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP		\$675.38	K	31%	\$466.01		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-C1-LIC	SEL Eyeglass Search+Recover 1 ClusterLic		\$9,743.08	K	31%	\$6,722.73		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-N1-LIC	SEL Eyeglass Search + Recover 1 Node Lic		\$812.31	K	31%	\$560.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EGL-NODE-1M	SEL Superna Eyeglass DR MSP Node Monthly		\$92.31	K	31%	\$63.69		\$0.00		\$0.00	\$0.00		\$0.00	
5	EGL-NTC-1	SEL Node to 1 Cluster DR Conversion		\$10,707.69	K	31%	\$7,388.31		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic		\$2,565.00	K	31%	\$1,769.85		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic		\$1,923.00	K	31%	\$1,326.87		\$0.00		\$0.00	\$0.00		\$0.00	
5	EGL-SRM-LIC	SEL Cluster Storage Monitor Lic		\$6,410.00	K	31%	\$4,422.90		\$0.00		\$0.00	\$0.00		\$0.00	
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ENT10PB1YRSB	SELECT DFXS ENT ELA, 10PB 1Yr Sub		\$4,347,000.00	K	31%	\$2,999,430.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	ENT1PB1YRSB ENT3PB1YRSB	SELECT DFXS ENT ELA, 1PB 1Yr Sub SELECT DFXS ENT ELA. 3PB 1Yr Sub		\$644,490.77 \$1,445,850.77	K	31% 31%	\$444,698.63 \$997.637.03		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	ENTSPB1YRSB ENTSPB1YRSB	SELECT DEXS ENT ELA, 3PB 1Yr Sub SELECT DEXS ENT ELA, 5PB 1Yr Sub		\$1,445,850.77 \$2.268.000.00	K	31%	\$997,637.03 \$1.564.920.00		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	ENTSPB1YRSB ENTAD1PB1YRSB				K	31%	\$1,564,920.00 \$299.943.00		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	ENTAD1PB1YRSB ENTCONNTEST	SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub SEL BOOMI Enterprise Test Connection		\$434,700.00 \$450.00	K		\$299,943.00 \$310.50		\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	N IP-DEFENDX BOOMI
5	ENTCONNTEST ESOSAC2A100DC	SEL BOOMI Enterprise Test Connection SEL ESO-SA-C2AD-100D-C)		\$450.00 \$25,000.00	K V	31%	\$310.50 \$17.250.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5					r.		\$17,250.00 \$20.182.50				\$0.00			\$0.00	VMWARE
5	ESOSAC2A100DC-I ESOSAC2A100DC-K	SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C)		\$29,250.00 \$29,459.09	r.	31% 31%	\$20,182.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00	VMWARE
5	ESOSAC2ATUUDC-K ESOSAC2AD100D	SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C)		\$29,459.09	r\	31%	\$20,326.77 \$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ESOSAC2AD100D ESOSAC2AD100D-I	SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C)		\$25,000.00	r\	31%	\$17,250.00 \$20 182 50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D-I	SEL ESO-SA-C2AD-100D-C)		\$29,459.09	K	31%	\$20,326.77		\$0.00		\$0.00	\$0.00		\$0.00	
5	ESOSAC2ADTOUD-K	SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-D-C)		\$29,459.09 \$250.00	r\ V	31%	\$20,326.77		\$0.00		\$0.00	\$0.00		\$0.00	
5	ESOSACZADDC-I	SEL ESO-SA-C2AD-D-C) SEL ESO-SA-C2AD-D-C)		\$250.00 \$292.50	k,	31%	\$172.50 \$201.83		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FSOSAC2ADDC-I	SEL ESO-SA-C2AD-D-C)		\$292.50	, K	31%	\$201.83		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	ESOSADPLC-I	SEL ESO-SAD-PL-C)		\$234.00	K	31%	\$161.46		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSADPLC-I	SEL ESO-SAD-PL-C)		\$234.00	K	31%	\$155.16		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	FSOSANCA100D	SEL ESO-SA-NCAD-100D-C)		\$1,000,00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D ESOSANCA100DC	SEL ESO-SA-NCAD-100D-C)		\$1,000.00	, K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-I	SEL ESO-SA-NCAD-100D-C)		\$1,000.00	K K	31%	\$807.30		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-I ESOSANCA100DC-K	SEL ESO-SA-NCAD-100D-C)		\$1,176.06	k,	31%	\$811.48		\$0.00		\$0.00	\$0.00		\$0.00	
5	ESOSANCA100DC-K	SEL ESO-SA-NCAD-100D-C)		\$1,176.06	K K	31%	\$807.30		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-I	SEL ESO-SA-NCAD-100D-C)		\$1,176.07	N.	31%	\$811.49		\$0.00		\$0.00	\$0.00		\$0.00	
5	ESOSANCATUUD-K ESOSANCADDC	SEL ESO-SA-NCAD-100D-C) SEL ESO-SA-NCAD-D-C)		\$1,176.07	r\	31%	\$811.49 \$6.90		\$0.00		\$0.00	\$0.00		\$0.00	
5	ESOSANCADDC-I	SEL ESO-SA-NCAD-D-C) SEL ESO-SA-NCAD-D-C)		\$10.00 \$11.70	K V	31%	\$6.90 \$8.07		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	ESOSANCADDC-I ESOSANCADDC-K	SEL ESO-SA-NCAD-D-C) SEL ESO-SA-NCAD-D-C)		\$11.70 \$11.76	r\	31%			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
	EGUGANCADDC-K			\$11.76 \$2,500.00	ĸ	31%	\$8.11 \$1,725.00		\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	ESOSC100DC	SEL ESO-SC-100D-C)												\$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	ESOSC100DC-K	SEL ESO-SC-100D-C)		\$2,808.00	К	31%	\$1,937.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC1AD100DC	SEL ESO-S-C1AD-100D-C)		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC1AD100DC-I	SEL ESO-S-C1AD-100D-C)		\$17,550.00	K	31%	\$12,109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSC1AD100DC-K	SEL ESO-S-C1AD-100D-C)		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSC2AD100DC	SEL ESO-S-C2AD-100D-C)		\$25,000.00	K	31%	\$17,250.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSC2AD100DC-I	SEL ESO-S-C2AD-100D-C)		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSC2AD100DC-K	SEL ESO-S-C2AD-100D-C)		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSECPLC	SEL ESO-SEC-PL-C)		\$4,500.00	K	31%	\$3,105.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSECPLC-I	SEL ESO-SEC-PL-C)		\$5,265.00	K	31%	\$3,632.85				\$0.00	\$0.00		\$0.00	
5	ESOSECPLC-K	SEL ESO-SEC-PL-C)		\$5,060.53	K	31%	\$3,491.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSNCAD100DC	SEL ESO-S-NCAD-100D-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSNCAD100DC-I	SEL ESO-S-NCAD-100D-C)		\$1,170.00	K	31%	\$807.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSNCAD100DC-K	SEL ESO-S-NCAD-100D-C)		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSRAD100DC	SEL ESO-S-RAD-100D-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSRAD100DC-I	SEL ESO-S-RAD-100D-C)		\$585.00	K	31%	\$403.65	\$0.00			\$0.00	\$0.00		\$0.00	
5	ESOSRAD100DC-K	SEL ESO-S-RAD-100D-C)		\$561.98	K	31%	\$387.77	\$0.00			\$0.00	\$0.00		\$0.00	
5	ESOSSAAD100DC	SEL ESO-S-SAAD-100D-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSSAAD100DC-I	SEL ESO-S-SAAD-100D-C)		\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESOSSAAD100DC-K	SEL ESO-S-SAAD-100D-C)		\$3,374.96	K	31%	\$2,328.72		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-100-199AN-D	SEL Splunk Ent Sec Term SSup 100-199GBAN		\$288.46	K	31%	\$199.04			\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-100-199AP-D	SEL Splunk Ent Sec Term Ssup 100-199GBAP		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-100-199EM-D	SEL Splunk Ent Sec Term Ssup 100-199GBEM		\$265.38	K	31%	\$183.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-100-199US-D	SEL Splunk Ent Sec Term SSup100-199GBUS		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-10-19AN-D	SEL Splunk Ent Sec Term SSup 10-19GBAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-10-19AP-D	SEL Splunk Ent Sec Term Ssup 10-19GBAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-10-19EM-D	SEL Splunk Ent Sec Term Ssup 10-19GBEM		\$796.15	K	31%	\$549.34				\$0.00	\$0.00		\$0.00	
5	ESTE-10-19US-D	SEL Splunk Ent Sec Term SSup10-19GBUS		\$692.31	K	31%	\$477.69			\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term SSup 1K-199GBAN		\$194.71	K	31%	\$134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-1K-1999AP-D	SEL Splunk Ent Sec Term Ssup 1K-199GBAP		\$233.65	K	31%	\$161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-1K-1999EM-D	SEL Splunk Ent Sec Term Ssup 1K-199GBEM		\$179.13	K	31%	\$123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-1K-1999US-D	SEL Splunk Ent Sec Term SSup1K-199GBUS		\$155.77	K	31%	\$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AN-D	SEL Splunk Ent Sec Term SSup 200-499GBAN		\$223.56	K	31%	\$154.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AP-D	SEL Splunk Ent Sec Term Ssup 200-499GBAP		\$268.27	K	31%	\$185.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499EM-D	SEL Splunk Ent Sec Term Ssup 200-499GBEM		\$205.67	K	31%	\$141.91	\$0.00			\$0.00	\$0.00		\$0.00	
5	ESTE-200-499US-D	SEL Splunk Ent Sec Term SSup200-499GBUS		\$178.85	K	31%	\$123,41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-20-49AN-D	SEL Splunk Ent Sec Term SSup 20-49GBAN		\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49AP-D	SEL Splunk Ent Sec Term Ssup 20-49GBAP		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49EM-D	SEL Splunk Ent Sec Term Ssup 20-49GBEM		\$610.38	K	31%	\$421.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49US-D	SEL Splunk Ent Sec Term SSup20-49GBUS		\$530.77	K	31%	\$366.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-2K-4999AN-D	SEL Splunk Ent Sec Term SSup 2K-4999GBAN		\$187.50	K	31%	\$129.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-2K-4999AP-D	SEL Splunk Ent Sec Term Ssup 2K-4999GBAP		\$225.00	K	31%	\$155.25	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTE-2K-4999EM-D	SEL Splunk Ent Sec Term Ssup 2K-4999GBEM		\$172.50	K	31%	\$119.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-2K-4999US-D	SEL Splunk Ent Sec Term SSup2K-4999GBUS		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-500-999AN-D	SEL Splunk Ent Sec Term SSup 500-999GBAN		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-500-999AP-D	SEL Splunk Ent Sec Term Ssup 500-999GBAP		\$242.31	K	31%	\$167.19		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ESTE-500-999EM-D	SEL Splunk Ent Sec Term Ssup 500-999GBEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-500-999US-D	SEL Splunk Ent Sec Term SSup500-999GBUS		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-50-99AN-D	SEL Splunk Ent Sec Term SSup 50-99GBAN		\$461.54	K	31%	\$318.46	\$0.00			\$0.00	\$0.00		\$0.00	
5	ESTE-50-99AP-D	SEL Splunk Ent Sec Term Ssup 50-99GBAP		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-50-99FM-D	SEL Splunk Ent Sec Term Ssup 50-99GBEM		\$424.62	K	31%	\$292.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-50-99US-D	SEL Splunk Ent Sec Term SSup50-99GBUS		\$369.23	K	31%	\$254.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-5K-9999AN-D	SEL Splunk Ent Sec Term SSup 5K-9999GBAN		\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-5K-9999AP-D	SEL Splunk Ent Sec Term Ssup 5K-9999GBAP		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-5K-9999EM-D	SEL Splunk Ent Sec Term Ssup 5K-9999GBEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTE-5K-9999US-D	SEL Splunk Ent Sec Term SSup5K-9999GBUS		\$144.23	K	31%	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	FSTG-1K-1999AN-D	SEL Splunk Ent Sec Term PSup1K-199GBAN		\$230.77	, K	31%	\$159.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-1K-1999AN-D	SEL Splunk Ent Sec Term PSup1K-199GBAN SEL Splunk Ent Sec Term PSup1K-199GBAP		\$276.92	ı,	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-1K-1999EM-D	SEL Splunk Ent Sec Term PSup1K-199GBAP SEL Splunk Ent Sec Term PSup1K-199GBEM		\$212.31	K.	31%	\$146.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	FSTG-1K-1999EM-D	SEL Splunk Ent Sec Term PSup1K-199GBEW SEL Splunk Ent Sec Term PSup1K-199GBUS		\$184.62	K	31%	\$127.39				\$0.00	\$0.00		\$0.00	
5	ESTG-1K-1999US-D FSTG-2K-4999AN-D	SEL Splunk Ent Sec Term PSup1K-199GB0S SEL Splunk Ent Sec Term PSup2K-4999GBAN		\$104.02	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-2K-4999AN-D	SEL Splunk Ent Sec Term PSup2K-4999GBAN SEL Splunk Ent Sec Term PSup2K-4999GBAP		\$268.85	K.	31%	\$154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-2K-4999EM-D	SEL Splunk Ent Sec Term PSup2K-4999GBEM		\$205.38	K	31%	\$165.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-2K-4999EM-D	SEL Splunk Ent Sec Term PSup2K-4999GBUS		\$205.36	K	31%	\$141.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
E	FSTG-500-999AN-D	SEL Splunk Ent Sec Term PSup500-999GBAN		\$245.77	K K	31%	\$169.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-500-999AN-D ESTG-500-999AP-D	SEL Splunk Ent Sec Term PSup500-999GBAN SEL Splunk Ent Sec Term PSup500-999GBAP		\$245.77 \$294.23	K.	31%	\$169.58				\$0.00	\$0.00		\$0.00	
5	ESTG-500-999EM-D	SEL Splunk Ent Sec Term PSup500-999GBEM		\$294.23	r.	31%	\$203.02 \$156.04				\$0.00	\$0.00		\$0.00	
D E	ESTG-500-999EM-D ESTG-500-999US-D	SEL Splunk Ent Sec Term PSup500-999GBEM SEL Splunk Ent Sec Term PSup500-999GBUS		\$226.15 \$196.15	r.	31%	\$156.04 \$135.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-500-9990S-D ESTG-5K-9999AN-D	SEL Splunk Ent Sec Term PSup500-999GB0S SEL Splunk Ent Sec Term PSup5K-9999GBAN		\$196.15 \$216.92	r.	31%	\$135.34 \$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTG-5K-9999AN-D ESTG-5K-9999AP-D	SEL Splunk Ent Sec Term PSup5K-9999GBAN SEL Splunk Ent Sec Term PSup5K-9999GBAP		\$216.92 \$259.62	N.	31%	\$149.67 \$179.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
D E	ESTG-5K-9999AP-D ESTG-5K-9999EM-D	SEL Splunk Ent Sec Term PSup5K-9999GBAP SEL Splunk Ent Sec Term PSup5K-9999GBEM		\$259.62 \$199.62	r.	31%	\$179.14 \$137.74			\$0.00	\$0.00	\$0.00		\$0.00	
5					K										
5	ESTG-5K-9999US-D EST-PRM-1000-D	SEL Splunk Ent Sec Term PSup5K-9999GBUS		\$173.08	K	31% 31%	\$119.43 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5		SEL Splunk ES Term PrmSup Buck 1000		\$1,000.00	ĸ										
5	EST-PRM-100-D	SEL Splunk ES Term PrmSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	EST-PRM-100K-D	SEL Splunk ES Term PrmSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-PRM-10K-D	SEL Splunk ES Term PrmSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-PRM-1-D	SEL Splunk ES Term PrmSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00			\$0.00	\$0.00		\$0.00	
5	EST-STD-1000-D	SEL Splunk ES Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-STD-100-D	SEL Splunk ES Term StdSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-STD-100K-D	SEL Splunk ES Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-STD-10K-D	SEL Splunk ES Term StdSup Buck 10K		\$10,000.00	K	31%	\$6,900.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	EST-STD-1-D	SEL Splunk ES Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ESTU-ES-1000AN-D	SEL Splunk ES TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-ES-1000AP-D	SEL Splunk ES TermUPG SSup Buck 1000AP		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-ES-1000EM-D	SEL Splunk ES TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ESTU-ES-1000US-D	SEL Splunk ES TermUPG SSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-ES-100000-D	SEL Splunk ES TermUPG SSup Buck 100AN		\$100.00		31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ESTU-ES-100AP-D	SEL Splunk ES TermUPG SSup Buck 100AP		\$100.00	К	31%	\$69.00			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-ES-100EM-D	SEL Splunk ES TermUPG SSup Buck 100EM		\$100.00	K	31%	\$69.00		\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-ES-100US-D	SEL Splunk ES TermUPG SSup Buck 100US		\$100.00	K	31%	\$69.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-ES-1AN-D	SEL Splunk ES TermUPG SSup Buck 1AN		\$1.00	К	31%	\$0.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-ES-1AP-D	SEL Splunk ES TermUPG SSup Buck 1AP		\$1.00	K	31%	\$0.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-ES-1EM-D ESTU-ES-1US-D	SEL Splunk ES TermUPG SSup Buck 1EM SEL Splunk ES TermUPG SSup Buck 1US		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69				\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ESTU-ES-103-D ESTU-GS-1000AN-D	SEL Splunk ES TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-1000AP-D	SEL Splunk ES TermUPG PSup Buck 1000AN		\$1,000.00	K	31%	\$690.00			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-1000EM-D	SEL Splunk ES TermUPG PSup Buck 1000EM		\$1,000.00	K	31%	\$690.00			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-1000US-D	SEL Splunk ES TermUPG PSup Buck 1000US		\$1,000.00	K	31%	\$690.00			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-100AN-D	SEL Splunk ES TermUPG PSup Buck 100AN		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-GS-100AP-D	SEL Splunk ES TermUPG PSup Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-GS-100EM-D	SEL Splunk ES TermUPG PSup Buck 100EM		\$100.00	K	31%	\$69.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-100US-D	SEL Splunk ES TermUPG PSup Buck 100US		\$100.00	K	31%	\$69.00				\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-1AN-D	SEL Splunk ES TermUPG PSup Buck 1AN		\$1.00	К	31%	\$0.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTU-GS-1AP-D ESTU-GS-1EM-D	SEL Splunk ES TermUPG PSup Buck 1AP SEL Splunk ES TermUPG PSup Buck 1EM		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ESTU-GS-1EM-D ESTU-GS-1US-D	SEL Splunk ES TermUPG PSup Buck 1EM SEL Splunk ES TermUPG PSup Buck 1US		\$1.00 \$1.00	K	31%	\$0.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK SPLUNK
5	ESTUS-1K-1999-FM	SEL Splunk ES TRU SSup1K-1999GB/davEM		\$1.00	K	31%	\$123.41			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK SPLUNK
5	ESTUS-2K-4999-EM	SEL Splunk ES TRU SSup2K-1999GB/dayEM		\$173.08	K	31%	\$119.43				\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTUS-500-999-EM	SEL Splunk ES TRU SSup500-999GB/dayEM		\$175.00	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESTUS-5K-9999-EM	SEL Splunk ES TRU SSup5K-9999GB/dayEM		\$166.15	K	31%	\$114.64			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ESUITE-PLUS1-3YR	SEL Ent Plus Suite 1 Writeable CLSTR 3y		\$84,118.46	K	31%	\$58,041.74			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	ESUITE-PLUS1-5YR	SEL Ent Plus Suite 1 Writeable CLSTR 5y		\$100,556.92	K	31%	\$69,384.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ESUITE-PLUS2-3YR	SEL Ent Plus Suite 2 Writeable CLSTR 3y		\$104,067.69	K	31%	\$71,806.71	\$0.00			\$0.00	\$0.00		\$0.00	SUPERNA
5	ESUITE-PLUS2-5YR	SEL Ent Plus Suite 2 Writeable CLSTR 5y		\$126,472.31	K	31%	\$87,265.89	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EXTE-100GB-AN-D	SEL Splunk EXCH Term SSup 51-100GB/dayAN		\$43,269.23	K	31%	\$29,855.77	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-100GB-AP-D	SEL Splunk EXCH Term SSup 51-100GB/dayAP		\$51,923.08	K	31%	\$35,826.93				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-100GB-EM-D	SEL Splunk EXCH Term SSup 51-100GB/dayEM		\$39,807.69	K	31%	\$27,467.31			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-100GB-US-D	SEL Splunk EXCH Term SSup 51-100GB/dayUS		\$34,615.38	K	31%	\$23,884.61	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-101GB-AN-D EXTE-101GB-AP-D	SEL Splunk EXCH Term SSup >100+GB/dayAN SEL Splunk EXCH Term SSup >100+GB/dayAP		\$107,668.27 \$129.201.92	K	31% 31%	\$74,291.11 \$89.149.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTE-101GB-AP-D	SEL Splunk EXCH Term SSup >100+GB/dayAP SEL Splunk EXCH Term SSup >100+GB/dayEM		\$99.054.81	K	31%	\$68,347.82			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-101GB-US-D	SEL Splunk EXCH Term SSup >100+GB/dayUS		\$86.134.62	K	31%	\$59.432.89			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-1010B-00-D	SEL Splunk EXCH Term SSup 6-10GB/dayAN		\$7,211.54	K	31%	\$4,975.96	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-10GB-AP-D	SEL Splunk EXCH Term SSup 6-10GB/dayAP		\$8.653.85	К	31%	\$5,971.16			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term SSup 6-10GB/dayEM		\$6,634.62	K	31%	\$4,577.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-US-D	SEL Splunk EXCH Term SSup 6-10GB/dayUS		\$5,769.23	K	31%	\$3,980.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term SSup 11-20GB/dayAN		\$12,980.77	K	31%	\$8,956.73				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term SSup 11-20GB/dayAP		\$15,576.92	K	31%	\$10,748.07				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term SSup 11-20GB/dayEM		\$11,942.31	K	31%	\$8,240.19			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-20GB-US-D	SEL Splunk EXCH Term SSup 11-20GB/dayUS		\$10,384.62	К	31%	\$7,165.39			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term SSup 21-50GB/dayAN		\$27,403.85	K	31%	\$18,908.66		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term SSup 21-50GB/dayAP		\$32,884.62	K	31%	\$22,690.39				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-50GB-EM-D EXTE-50GB-US-D	SEL Splunk EXCH Term SSup 21-50GB/dayEM		\$25,211.54 \$21,923.08	K	31% 31%	\$17,395.96 \$15,126.93			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTE-50GB-05-D	SEL Splunk EXCH Term SSup 21-50GB/dayUS SEL Splunk EXCH Term SSup 3-5GB/davAN		\$4,326.92	K	31%	\$15,126.93	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term SSup 3-5GB/dayAP		\$5,192,31	K	31%	\$3,582.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-5GB-FM-D	SEL Splunk EXCH Term SSup 3-5GB/dayEM		\$3,192.31	K	31%	\$2 746 73			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-5GB-US-D	SEL Splunk EXCH Term SSup 3-5GB/dayUS		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term PSup 51-100GB/dayAN		\$51,923.08	K	31%	\$35,826.93	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term PSup 51-100GB/dayAP		\$62,307.69	K	31%	\$42,992.31	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term PSup 51-100GB/dayEM		\$47,769.23	K	31%	\$32,960.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-US-D	SEL Splunk EXCH Term PSup 51-100GB/dayUS		\$41,538.46	K	31%	\$28,661.54				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term PSup >100+GB/dayAN		\$129,201.92	K	31%	\$89,149.32				\$0.00			\$0.00	SPLUNK
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term PSup >100+GB/dayAP		\$155,042.31	K	31%	\$106,979.19			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term PSup >100+GB/dayEM		\$118,865.77	K	31%	\$82,017.38	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-101GB-US-D	SEL Splunk EXCH Term PSup >100+GB/dayUS		\$103,361.54	K	31%	\$71,319.46			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-10GB-AN-D EXTG-10GB-AP-D	SEL Splunk EXCH Term PSup 6-10GB/dayAN SEL Splunk EXCH Term PSup 6-10GB/dayAP		\$8,653.85 \$10.384.62	K	31% 31%	\$5,971.16 \$7,165.39			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTG-10GB-AP-D EXTG-10GB-EM-D	SEL Splunk EXCH Term PSup 6-10GB/dayAP SEL Splunk EXCH Term PSup 6-10GB/dayEM		\$10,384.62 \$7.961.54	k,	31%	\$7,165.39 \$5.493.46			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK SPLUNK
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term PSup 6-10GB/dayEM SEL Splunk EXCH Term PSup 6-10GB/dayUS		\$6,923.08	K	31%	\$5,493.46	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-10GB-05-D	SEL Splunk EXCH Term PSup 6-10GB/dayOS SEL Splunk EXCH Term PSup 11-20GB/dayAN		\$6,923.06	K	31%	\$4,776.93	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-20GB-AR-D	SEL Splunk EXCH Term PSup 11-20GB/dayAP		\$18,692,31	K	31%	\$10,748.07	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-20GB-EM-D	SEL Splunk EXCH Term PSup 11-20GB/dayEM		\$14,330.77	K	31%	\$9,888.23				\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-20GB-US-D	SEL Splunk EXCH Term PSup 11-20GB/dayUS		\$12,461.54	K	31%	\$8,598.46	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-AN-D	SEL Splunk EXCH Term PSup 21-50GB/dayAN		\$32,884.62	K	31%	\$22,690.39	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-50GB-AP-D	SEL Splunk EXCH Term PSup 21-50GB/dayAP		\$39,461.54	K	31%	\$27,228.46			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term PSup 21-50GB/dayEM		\$30,253.85	K	31%	\$20,875.16				\$0.00			\$0.00	SPLUNK
5	EXTG-50GB-US-D	SEL Splunk EXCH Term PSup 21-50GB/dayUS		\$26,307.69	K	31%	\$18,152.31			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-5GB-AN-D	SEL Splunk EXCH Term PSup 3-5GB/dayAN		\$5,192.31	K	31%	\$3,582.69			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-5GB-AP-D	SEL Splunk EXCH Term PSup 3-5GB/dayAP		\$6,230.77	K	31%	\$4,299.23			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-5GB-EM-D	SEL Splunk EXCH Term PSup 3-5GB/dayEM		\$4,776.92 \$4,153.85	K	31% 31%	\$3,296.07 \$2.866.16	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTG-5GB-US-D EYEGI ASS-000	SEL Splunk EXCH Term PSup 3-5GB/dayUS SEL EveGlass Alarm Export v2		\$4,153.85 \$385.00	K V	31%	\$2,866.16 \$265.65			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SUPERNA
5	EYEGLASS-000 EYEGLASS-001	SEL EyeGlass Config Replication Isilon		\$385.00	k,	31%	\$265.65			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-001	SEL EyeGlass - Change Mgmt Reporting		\$1,126.00	K	31%	\$460.23			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-002 EYEGLASS-0032PA	SEL Eyeglass - Change Wight Reporting SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$6.282.00	ĸ	31%	\$4,334.58			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-0032PB	SEL Eyeglass Cluster Cfg Rep Base 2 Pack		\$3,590.00	K	31%	\$2,477.10			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-0032PE	SEL Eyeglass Cluster Cfg Rep Ent 2 Pack		\$7,692.00	K	31%	\$5,307.48				\$0.00			\$0.00	
5	EYEGLASS-0032UA	SEL Eyeglass Base to ADV Upgrade 2 Pack		\$3,590.00	K	31%	\$2,477.10				\$0.00	\$0.00		\$0.00	
5	EYEGLASS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK		\$4,015.00	K	31%	\$2,770.35			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License		\$6,561.54	K	31%	\$4,527.46			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-004	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00	K	31%	\$972.90			\$0.00	\$0.00	\$0.00		\$0.00	SUPERNA
5	EYEGLASS-006	SEL Eyeglass-Folder and Config Migration		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT Model Sub EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP EYEGLASS-007 SEL EyeGlass - Advanced DR Orchestration \$2,308.00 \$1,592.52 SUPERNA EYEGI ASS-008 SEL EyeGlass - Logging Export \$385.00 31% \$265.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA FYEGI ASS-130 SEL Eyeglass - Auto Clstr Wide Failove \$1,026,00 31% \$707.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EYEGLASS-13 SEL Eyeglass - High Availability \$1,410.00 31% \$972.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 EYEGI ASS-132 SEL Eyeglass - Client Failover Ste \$2.051.00 31% \$1,415,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA FYEGI ASS-133 SEL Eyeglass - Application Failover \$1 411 00 31% \$973.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EYEGLASS-I1 SEL IGLS RHEL-Centos Installer License \$3.077.00 31% \$2,123,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EZ-VFRIDGE verMax Dell EMC Fridge \$12,770.00 31% \$8.811.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL EMC FRIDGE FC-0-50OS SEL Framework Connector OS \$115.25 31% \$79.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% FC-1001-1500OS SEL Framework Connector OS \$33.01 \$22.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 FC-100K-150KOS SEL Framework Connector OS \$11.99 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-101-250OS SEL Framework Connector OS \$63.13 31% \$43.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-10K-20KOS SEL Framework Connector OS \$20.27 31% \$13.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-1501-2000OS SEL Framework Connector OS \$29.83 \$20.58 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FC-150K-05 SEL Framework Connector OS \$17.08 31% \$11.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 FC-2001-2500OS SEL Framework Connector OS \$27.80 31% \$19.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-20K-35KOS VARONIS SEL Framework Connector OS \$19.11 31% \$13.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FC-2501-4000OS 31% \$0.00 \$0.00 \$0.00 VARONIS SEL Framework Connector OS \$26.06 FC-251-500OS SEL Framework Connector OS \$48.07 31% \$33.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-35K-50KOS SEL Framework Connector OS \$18.53 31% \$12.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-4001-6000OS SEL Framework Connector OS \$24.32 31% VARONIS \$16.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FC-501-750OS SEL Framework Connector OS \$38.80 31% \$26.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-50K-100KOS SEL Framework Connector OS \$17.95 31% \$12.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-51-100OS SEL Framework Connector OS \$80.50 31% \$55.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-6001-8000OS SEL Framework Connector OS \$22.59 31% \$15.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-751-1000OS SEL Framework Connector OS \$35.91 31% \$24.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS FC-8001-10KOS 31% VARONIS SEL Framework Connector OS \$21.43 \$14.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FLOW-CET1 SEL Boomi Flow Standard Edit - Tier 1 \$3,000.00 \$2,070.00 воомі 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FLOW-CET2 SEL Boomi Flow Standard Edition - Tier 2 \$5,000.00 31% \$3,450,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM 31% FLOW-CET3 SEL Boomi Flow Standard Edit - Tier 3 \$9,166,66 \$6.325.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI FLOW-CET4 SEL Boomi Flow Standard Edition - Tier 4 \$13,333.33 31% \$9,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI 31% FLOW-EET SEL Boomi Flow Enterprise Edit - Tier 1 \$5,000.00 \$3,450.00 \$0.00 \$0.00 воомі FLOW-FFT2 SEL Boomi Flow Enterprise Edit - Tier 2 \$12 500 00 31% \$8 625 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI BOOMI FLOW-EET3 \$20,000.00 31% \$13,800.00 \$0.00 SEL Boomi Flow Enterprise Edit - Tier 3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% FLOW-EET4 SEL Boomi Flow Enterprise Edit - Tier 4 \$25,000.00 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 воом FMI-1YR-0000025 SEL 1YR 25-49TR FILE METADATA INDEX \$769.23 31% \$530.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES FMI-1YR-00000050 SEL 1YR 50-99TB FILE METADATA INDEX \$634.62 31% \$437.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES FMI-1YR-00000100 SEL 1YR 100-249TB FILE METADATA INDEX \$519.23 31% \$358.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 FMI-1YR-00000250 SEL 1YR 250-499TB FILE METADATA INDEX \$384.62 \$265.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES FMI-1YR-00000500 SEL 1YR 500-999TB FILE METADATA INDEX \$326.92 31% \$225.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES 31% FMI-1YR-00001000 SEL 1YR 1000-1999TB FILE METADATA INDE \$269.23 INDEX ENGINES \$185.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMI-3YR-00000025 SEL 3YR 25-49TB FILE METADATA INDEX \$2,076.92 31% \$1,433.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES FMI-3YR-00000050 SEL 3YR 50-99TB FILE METADATA INDEX \$1 713 46 31% \$1 182 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES 31% FMI-3YR-00000100 SEL 3YR 100-249TB FILE METADATA INDEX \$1,401,92 \$967.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES FMI-3YR-00000250 SEL 3YR 250-499TB FILE METADATA INDEX \$1,038.46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 FMI-3YR-00000500 SEL 3YR 500-999TB FILE METADATA INDEX \$882.69 31% 31% \$609.06 \$0.00 \$0.00 \$0.00 \$0.00 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\$159.99 \$110.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS11PROC-SEL FUS11-PRO-C \$159.99 31% \$110.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS11PROC-K SEL FUS11-PRO-C) \$169.71 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$117.10 \$0.00 \$0.00 FUS11-PRO-F SEL: FUS11-PRO-E \$175.99 31% \$121.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS11PROUC SEL FUS11-PRO-U-C \$119.99 31% \$82.79 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS11PROUC-SEL FUS11-PRO-U-C \$119.99 31% \$82.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FUS11PROUG-R SEL FUS11-PRO-ULC \$126.80 31% \$87.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS11-PRO-UG-F SEL: FUS11-PRO-UG-F 31% \$0.00 \$131.99 \$91.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS12PLAYC SEL FUS12-PLAY-C) \$149.00 31% \$102.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS12PLAYC-I SEL FUS12-PLAY-C \$149.00 31% \$102.81 \$0.00 \$0.00 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FUS12PROPLUGC-K SEL FUS12-PRO-PLAY-UG-C \$103.05 31% \$71.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS12PROUGC SEL FUS12-PRO-UG-C \$99.00 31% \$68.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% FUS12PROUGC-I SEL FUS12-PRO-UG-C \$99.00 \$68.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE FUS12PROUGC-K SEL FUS12-PRO-UG-C 31% \$79.03 \$0.00 VMWARE \$114.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 GDPR-0-50OS SEL GDPR Patterns OS \$64.03 31% \$44.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-1001-1500OS SFI GDPR Patterns OS \$18.34 31% \$12.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 SEL GDPR Patterns OS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-101-250OS SEL GDPR Patterns OS \$35.07 31% \$24.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-10K-20KOS SFI GDPR Patterns OS \$11.26 31% \$7.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS GDPR-1501-2000OS SEL GDPR Patterns OS \$16.57 31% \$11.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 GDPR-150K-OS SEL GDPR Patterns OS \$9.49 31% \$6.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS

GDPR-2001-2500OS

GDPR-2501-4000OS

GDPR-20K-35KOS

SEL GDPR Patterns OS

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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL GDPR Patterns OS GDPR-251-50009 \$26.7 VARONIS GDPR-35K-50KOS SEL GDPR Patterns OS \$10.30 31% \$7.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-4001-6000OS SFI GDPR Patterns OS \$13.51 31% \$9.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-501-750OS SEL GDPR Patterns OS \$21.56 31% \$14.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 GDPR-50K-100KOS SEL GDPR Patterns OS \$9.97 31% \$6.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-51-100OS SFI GDPR Patterns OS \$44 72 31% \$30.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-6001-8000OS SEL GDPR Patterns OS \$12.55 31% \$8.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-751-1000OS SEL GDPR Patterns OS \$19.95 31% \$13.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-8001-10KOS SEL GDPR Patterns OS \$11.90 31% \$8.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% \$19.582.20 VMWARE H7AANN100UC SEL HZ7-AVA-ENN100-UG-C \$28.380.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 H7AANN100UC-SEL HZ7-AVA-ENN100-UG-C \$29.657.10 \$20,463,40 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H7AANN100UC-K SEL HZ7-AVA-ENN100-UG-C \$30,991.42 31% \$21,384.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% H7MPAN10LICV2-K SEL HZ7-MGP-ADN-10-LIG-C \$1 237 36 \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H7NXEDC100C SEL H7NX-ED-C100-C) \$76,250.00 \$52,612.50 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 H7NXEDC100C-SEL H7NX-ED-C100-C \$81,808.63 31% \$56 447 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 H7NXEDC100C_{*}K SEL H7NX-ED-C100-C \$84 661 35 31% \$58,416,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL H7NX-ED-C10-C VMWARE H7NXFDC10C \$7,625,00 31% \$5 261 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL H7NX-ED-C10-C \$8,180.86 31% \$0.00 \$0.00 \$0.00 VMWARE H7NXEDC10C-\$5,644.79 H7NXEDC10C-k SEL H7NX-ED-C10-C \$8 466 14 31% \$5,841,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCI-ADV-CPU-F SEL: HCI-ADV-CPU-E \$8 371 00 31% \$5 775 99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCIADVPUC SEL HCI-ADV-CPU-C) \$7,710.00 31% \$5,319,90 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HCIADVPLIC. SEL HOLADY-OPULO \$9.020.70 31% \$6 224 28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIADVPUC-K SEL HCI-ADV-CPU-C \$9 079 07 31% \$6 264 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: HCI-AK-CPU-F 31% **HCIAKCPUF** \$8.893.50 \$6,136,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCIENNCPUC SEL HCI-ENN-CPU-C \$9,250,00 31% \$6,382,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIENNCPUC-SEL HCI-ENN-CPU-C \$10,822,50 31% \$7 467 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HCIENNCPUC-K \$7,533,33 \$0.00 SEL HCI-ENN-CPU-C \$10.917.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCI-ENT-CPU-F SEL: HCI-ENT-CPU-F \$11,198.00 \$7,726.62 \$0.00 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HCIESKITC SEL HCI-ES-KIT-C \$20,015,00 31% \$13,810.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HCIESKITC-SEL HCI-ES-KIT-C \$23,417,55 \$16,158,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIESKITC-K SEL HCI-ES-KIT-C) \$23,559.61 31% \$16,256.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: HCI-ES-KIT-F 31% HCI-ES-KIT-\$21.873.50 \$15.092.72 \$0.00 \$0.00 CARAHSOFT HCIOMKITO SEL HCI-OM-KIT-C \$11,090,00 31% \$7,652,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HCI-OM-KIT-C \$12,975.30 HCIOMKITC-I 31% \$8,952.96 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 31% HCIOMKITC-P SEL HCI-OM-KIT-C \$13,063.13 \$9,013.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCI-OM-KIT-E SEL: HCI-OM-KIT-E \$13 183 50 31% \$9,096,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCI-RBAD-25VM-F SEL: HCI-RBAD-25VM-F \$27 703 50 31% \$19 115 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCI-RBEN-25VM-SEL: HCI-RBEN-25VM-I \$36,283,50 31% \$25,035.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HCI-RBST-25VM-F SEL: HCI-RBST-25VM-F \$17,528.50 \$12,094.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCIRBV25VC SEL HCI-RBV-25V-C) \$27 095 00 31% \$18 695 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$31,701.15 31% SEL HCI-RBV-25V-C \$21.873.79 VMWARE HCIRBV25VC-I \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HCIRBV25VC-K SEL HCI-RBV-25V-C \$31,910.82 31% \$22,018.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIRSD25VC SEL HCI-RSD-25V-C \$19 395 00 31% \$13 382 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HCI-RSD-25V-C 31% HCIRSD25VC-\$22,692,15 \$15.657.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIRSD25VC-K SEL HCI-RSD-25V-C) \$22 870 06 31% \$15,780.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HCISTDCPUC SEL HCI-STD-CPU-C \$3,560.00 31% 31% \$2,456.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HCISTDCPUC-SEL HCI-STD-CPU-C \$4,165,20 \$2.873.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCISTDCPUC-K SEL HCI-STD-CPU-C) \$4,194.76 31% \$2,894.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCISTDCPUF SEL: HCI-STD-CPU-I \$3,916.00 31% \$2,702.04 \$0.00 \$0.00 \$0.00 CARAHSOFT HDP_ENT_1Y SEL Cloudera HDP Ent Plus Sub 1 Node \$12 308 00 31% \$8 492 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS HDP-SCHNG-1Y \$16,984.61 HORTONWORKS SEL Solr Search \$24,615.38 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL HZ-ENTC-100-C \$50,000.00 \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HEC100C-I SEL HZ-ENTC-100-C \$55,000.00 31% 31% \$37,950.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEC100C-K SEL HZ-ENTC-100-C \$52 743 00 \$36 392 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEC10C SEL HZ-ENTC-10-C \$5,000.00 31% \$3,450.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ-ENTC-10-C \$5,500.00 31% \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEC10C-\$0.00 \$0.00 HEC10C-K SEL HZ-ENTC-10-C \$5,274,00 31% \$3,639,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL HZ-ENTN-100-C \$30,000.00 \$20,700.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEN100C \$0.00 \$0.00 SEL HZ-ENTN-100-C) \$33,000.00 \$0.00 VMWARE HEN100C-31% \$22,770.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HEN100C-K SEL HZ-ENTN-100-C \$31 594 00 31% \$21,799.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$2,070.00 \$0.00 HEN10C SEL HZ-ENTN-10-C \$3,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEN10C-SEL HZ-ENTN-10-C \$3,300.00 31% \$2,277.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEN10C-K SEL HZ-ENTN-10-C \$3,159.00 31% \$2,179,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HFI FX-T1A SEL Boomi HUB FLEX EDIT - TIER 1 \$260.00 31% \$179.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HFLEX-T2A SEL Boomi HUB Flex Edition - Tier II \$875.00 31% \$603.75 \$0.00 BOOMI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HFLEX-T3A SEL Boomi HUB Flex Edition - Tier III \$1,500.00 31% \$1,035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 воомі HFI FX-T4A SEL Boomi HUB Flex Edition - Base \$3,000,00 31% 31% \$2,070,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HFLEX-T5A SEL Boomi HUB Flex Edition - Standard \$4,250.00 \$2,932.50 \$0.00 BOOMI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% BOOMI HFLEX-T6A SEL Boomi HUB Flex Edit - Professiona \$6,000,00 \$4,140,00 \$0.00 \$0.00 \$0.00 \$0.00 HFI FX-T7A SEL Boomi HUB Flex Edition - Enterprise \$9,000.00 31% \$6,210.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HFLEX-T8A SEL Boomi HUB Flex Edit - Lra Ent \$12,750.00 31% \$8,797,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI 31% HNXEDC1000 SEL HNX-ED-C100-C \$76,250.00 \$52,612,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HNXEDC100C-I SEL HNX-ED-C100-C \$79,681.25 31% \$54,980.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HNXEDC100C-K SEL HNX-ED-C100-C \$83 129 02 31% \$57 359 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HNXEDC10C SEL HNX-ED-C10-C \$7,625.00 \$5,261.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 VMWARE HNXEDC10C-I SEL HNX-ED-C10-C \$7,968.13 \$5,498.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HNXEDC10C-K SEL HNX-ED-C10-C \$8 312 90 31% \$5,735,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HUTF-100-249AN-D SEL Splunk-Hadoop Term+SSup100-249NdAN \$3,807,69 31% \$2 627 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% \$0.00 HUTE-100-249AP-D SEL Splunk-Hadoop Term+SSup100-249NdAF \$4,569.23 \$3,152.77 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-100-249FM-D SEL Splunk-Hadoop Term+SSup100-249NdEM \$3.503.08 31% \$2 417 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTF-100-249US-D SEL Splunk-Hadoop Term+STDSup100-249NdUS \$3 046 15 31% \$2 101 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HUTE-10-24AN-D SEL Splunk-Hadoop Term+SSup10-24NdAN \$4.326.92 \$2.985.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24AP-D SEL Splunk-Hadoop Term+SSup10-24NdAP \$5,192.31 31% \$3,582.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24FM-D SEL Splunk-Hadoop Term+SSup10-24NdEM \$3,980,77 31% \$2 746 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HUTE-10-24US-D SEL Splunk-Hadoop Term+STDSup10-24NdUS \$3,461,54 \$2,388,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$2,388.46 HUTE-250-499AN-D SEL Splunk-Hadoop Term+SSup250-499NdAN

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP HUTE-250-499AP-D SEL Splunk-Hadoop Term+SSup250-499NdAP \$4,153.85 \$2,866.16 HUTE-250-499EM-D SEL Splunk-Hadoop Term+SSup250-499NdEM \$3,184,62 31% \$2 197 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTF-250-499US-D SEL Splunk-Hadoop Term+STDSup250-499NdUS \$2,769.23 31% \$1 910 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK HUTE-25-49AN-D SEL Splunk-Hadoop Term+SSup25-49NdAN \$4,153.85 31% \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 HUTE-25-49AP-D \$4.984.62 31% \$3,439,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk-Hadoop Term+SSup25-49NdAP HUTE-25-49FM-D SEL Splunk-Hadoop Term+SSup25-49NdEM \$3,821,54 31% \$2 636 86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK HUTE-25-49US-D SEL Splunk-Hadoop Term+STDSup25-49NdUS \$3.323.08 31% \$2,292,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-500-999AN-D SEL Splunk-Hadoop Term+SSup500-999NdAN \$3,028.85 31% \$2,089.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTF-500-999AP-D SEL Splunk-Hadoop Term+SSup500-999NdAP \$3 634 62 31% \$2 507 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HUTE-500-999EM-D SEL Splunk-Hadoop Term+SSup500-999NdEM \$2,786,54 \$1,922,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-500-999US-D SEL Splunk-Hadoop Term+STDSup500-999NdUS \$2,423.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-50-99AN-D SEL Splunk-Hadoop Term+SSup50-99NdAN \$3,980.77 31% \$2,746.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HITE-50-99AP-D SEL Splunk-Hadoop Term+SSup50-99NdAP \$4 776 92 \$3,296,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTE-50-99EM-D SEL Splunk-Hadoop Term+SSup50-99NdEM \$3,662.31 \$2,526.99 \$0.00 SPLUNK 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-50-99US-D SEL Splunk-Hadoop Term+STDSup50-99NdUS \$3,184.62 31% \$2 197 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 HUTG-100-249AN-D SEL Splunk-Hadoop Term +PSup100-249NdAN \$4 572 69 31% \$3 155 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-100-249AP-F SEL Splunk-Hadoop Term +PSup100-249NdAF \$5,486,54 31% \$3,785,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK \$4,206.92 31% \$0.00 \$0.00 HUTG-100-249EM-E SEL Splunk-Hadoop Term +PSup100-249NdEN \$2,902.77 \$0.00 SPLUNK HUTG-100-249US-D SEL Splunk-Hadoop Term+PRMSup100-249NdUS \$3,657,69 31% \$2 523 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-10-24AN-D SEL Splunk-Hadoop Term +PSup10-24NdAN \$5 192 31 31% \$3 582 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK HUTG-10-24AP-D SEL Splunk-Hadoop Term +PSup10-24NdAF 31% \$4,299,23 SPLUNK \$6,230,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-10-24FM-F SEL Splunk-Hadoop Term +PSup10-24NdEM \$4 776 92 31% \$3,296,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-10-24US-D SEL Splunk-Hadoop Term+PRMSup10-24NdUS \$4 153 85 31% \$2,866,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK \$4,153,85 \$2,866,16 HUTG-250-499AN-D SEL Splunk-Hadoop Term +PSup250-499NdAN 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499AP-D SEL Splunk-Hadoop Term +PSup250-499NdAF \$4.984.62 31% \$3,439.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499FM-D SEL Splunk-Hadoop Term +PSup250-499NdEM \$3,821,54 31% \$2 636 86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HUTG-250-499US-D SEL Splunk-Hadoop Term+PRMSup250-499NdUS \$3,323,08 \$2,292,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-25-49AN-D SEL Splunk-Hadoop Term +PSup25-49NdAN \$4,983.46 \$3,438.59 SPLUNK 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-25-49AP-D SEL Splunk-Hadoop Term +PSup25-49NdAF \$5,980.38 31% \$4,126.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% HUTG-25-49EM-E SEL Splunk-Hadoop Term +PSup25-49NdEN \$4.584.23 \$3,163,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-25-49US-D SEL Splunk-Hadoop Term+PRMSup25-49NdUS \$3,986.54 31% \$2,750.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% HUTG-500-999AN-D SEL Splunk-Hadoop Term +PSup500-999NdAN \$3,634,62 \$2,507.89 \$0.00 \$0.00 SPLUNK HUTG-500-999AP-D SEL Splunk-Hadoon Term +PSun500-999NdAF \$4,361.54 31% \$3,009,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-500-999EM-D SEL Splunk-Hadoop Term +PSup500-999NdEM \$3,343.85 31% \$2,307.26 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-500-999US-D SEL Splunk-Hadoop Term+PRMSup500-999NdUS \$2,907.69 31% \$2,006.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99AN-D SEL Splunk-Hadoop Term +PSup50-99NdAN \$4 774 62 31% \$3 294 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-50-99AP-D SEL Splunk-Hadoop Term +PSup50-99NdAF \$5 728 85 31% \$3,952,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK SEL Splunk-Hadoop Term +PSup50-99NdEN HUTG-50-99EM-D \$4,392.69 31% \$3.030.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 HUTG-50-99US-D SEL Splunk-Hadoop Term+PRMSup50-99NdUS \$3,819.23 \$2,635.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HWC-FLEX-CNT-1Y SFI Flx Sprt Contact - 1 yr - Required \$15,385,00 31% \$10 615 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS 31% HORTONWORKS HWC-FLEXCREDITS SEL HWX Connect Flx Crdts - 12 Credits \$8,615,00 \$5,944,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HWC-FLEXPLAN-1Y SEL HWX Connect Flex Plan 1Y \$23,077.00 31% \$15,923.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS HZ7ADAADC100UGF SEL: HZ7-ADA-ADC100-UG-F \$12 463 00 31% \$8 599 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADA-ADC10-UG-F 31% HZ7ADAADC10UGF \$1,246,30 \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAADN100UGF SEL: HZ7-ADA-ADN100-UG-F \$6,292.00 31% \$4,341.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7ADAADN10LIGE SEL: HZ7-ADA-ADN10-UG-F \$629.20 31% 31% \$434.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$34.364.00 \$23,711,16 HZ7ADAENC100UG SEL: HZ7-ADA-ENC100-UG-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENC10UGF SEL: HZ7-ADA-ENC10-UG-F \$3,436.40 31% \$2,371.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENN100UG SEL: HZ7-ADA-ENN100-UG-F \$18,755.00 31% \$12,940,95 \$0.00 \$0.00 CARAHSOFT HZ7ADAENN10LIGE SEL: HZ7-ADA-ENN10-LIG-E \$1.875.50 31% \$1 294 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADC2503PSSSF SEL: HZ7-ADC-250-3P-SSS-F \$74,687.98 31% \$51,534.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 31% SEL: HZ7-ADC-250-P-SSS-F \$28,290.90 \$19.520.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADC5003PSSSF SEL: HZ7-ADC-500-3P-SSS-F \$149,375.95 31% 31% \$103,069.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADC500PSSSF SEL: HZ7-ADC-500-P-SSS-F \$56 581 80 \$39,041,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7ADN1K3PSSSI SEL: HZ7-ADN-1K-3P-SSS-I \$186,945.00 31% \$128.992.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADN-1K-P-SSS-F HZ7ADN1KPSSSF \$70,812.50 31% \$0.00 \$0.00 CARAHSOFT \$48,860.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADN2003PSSSE SEL: H27-ADN-200-3P-SSS-E \$37,389,00 31% \$25 798 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADN200PSSSF SEL: HZ7-ADN-200-P-SSS-F \$14,162.50 31% \$9,772,13 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 HZ7ADN203PSSSF SEL: HZ7-ADN-20-3P-SSS-F \$3,740.35 31% \$2,580.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADN20PSSSE SEL: HZ7-ADN-20-P-SSS-E \$1,416,80 31% \$977.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADN5003PSSS SEL: HZ7-ADN-500-3P-SSS-F 31% \$64,497.03 \$0.00 \$93,473,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADN500PSSSF SEL: HZ7-ADN-500-P-SSS-F \$35,406.80 31% \$24,430.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-ADC100-F SEL: HZ7-AP-ADC100-F \$36,795.00 31% \$25,388.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 HZ7-AP-ADC10-F SEL: HZ7-AP-ADC10-E \$3 679 50 31% \$2 538 86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-ADN100-F SEL: HZ7-AP-ADN100-F \$22,605.00 31% \$15,597.45 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7-AP-ADN10-F SEL: HZ7-AP-ADN10-F \$2,260.50 31% \$1,559.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAFNC100UGI SEL: HZ7-APA-ENC100-UG-F \$31,201.50 31% 31% \$21 529 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAENC10UGF SEL: HZ7-APA-ENC10-UG-F \$2,153.28 \$0.00 CARAHSOFT \$3,120.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: HZ7-APA-ENN100-UG-F 31% HZ7APAENN100UGI \$18,697,80 \$12,901,48 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-APA-ENN10-UG-F HZ7APAFNN10UGF \$1,868.90 31% \$1,289.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSENC100UGF SEL: HZ7-APS-ENC100-UG-F \$46.827.00 31% \$32,310,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% SEL: HZ7-APS-ENC10-UG-\$4,682,70 \$3,231,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSENN100UGI SEL: HZ7-APS-ENN100-LIG-E \$28,072.00 31% \$19,369.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7APSENN10LIGE SEL: HZ7-APS-ENN10-LIG-E \$2.807.20 31% \$1 936 97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% HZ7-AP-STC100-I SEL: HZ7-AP-STC100-F \$22,605.00 \$15,597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-STC10-F SEL: HZ7-AP-STC10-F 31% \$0.00 \$2,260.50 \$1,559.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSTCADC100UE SEL: HZ7-AP-STC-ADC100-UG-E \$15,609,00 31% \$10,770,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSTCADC10UGF SEL: HZ7-AP-STC-ADC10-UG-F \$1.560.90 31% \$1 077 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% \$0.00 SEL: HZ7-AP-STN100-F \$14,135.00 \$9,753.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-STN10-F SEL: HZ7-AP-STN10-E \$1,413,50 31% \$975.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSTNADN100UF SEL: HZ7-AP-STN-ADN100-UG-E \$9 317 00 31% \$6 428 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSTNADN10UGF SEL: HZ7-AP-STN-ADN10-UG-F 31% \$931.70 \$642.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADC100UF SEL: HZ7-AVA-APADC100-UG-F \$21,780.00 31% \$15,028.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADC10UGE SEL: HZ7-AVA-APADC10-UG-F \$2 178 00 31% \$1 502 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADN100UF SEL: HZ7-AVA-APADN100-UG-F 31% \$8,599,47 \$12,463,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADN10UGF SEL: HZ7-AVA-APADN10-UG-F \$859.95 CARAHSOFT

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL: HZ7-AVS-APADC100-UG-F HZ7AVSAPADC100UF \$29,221.50 \$20,162.84 CARAHSOFT HZ7AVSAPADC10UGF SEL: HZ7-AVS-APADC10-UG-F \$2,922,70 31% \$2,016,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVSAPADN100UF SEL: HZ7-AVS-APADN100-UG-F \$17,363,50 31% \$11 980 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVSAPADN10UGF SEL: HZ7-AVS-APADN10-UG-F \$1,736.90 31% \$1,198.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 HZ7ENAENC100UGF SEL: HZ7-ENA-ENC100-UG-F \$18,755.00 31% \$12,940.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7FNAFNC10UGF SEL: HZ7-ENA-ENC10-UG-E \$1.875.50 31% \$1 294 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$5,593,83 HZ7ENAENN100UGF SEL: HZ7-ENA-ENN100-UG-F \$8,107,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENAENN10UGF SEL: HZ7-ENA-ENN10-UG-F \$810.70 31% \$559.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7FNC2503PSSSF SEL: HZ7-ENC-250-3P-SSS-F \$107 538 02 31% \$74 201 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% HZ7ENC250PSSSF SEL: HZ7-ENC-250-P-SSS-F \$40,734,10 \$28,106,53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENC5003PSSSF SEL: HZ7-ENC-500-3P-SSS-\$215.078.95 \$148,404,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7FNC500PSSSF SEL: HZ7-ENC-500-P-SSS-F \$81,469.30 31% \$56,213.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% HZ7FNN1K3PSSSF SEL: H77-ENN-1K-3P-SSS-F \$261 723 00 \$180 588 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENN1KPSSSF SEL: HZ7-ENN-1K-P-SSS-F \$99,137.50 \$68,404.88 \$0.00 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ENN2003PSSSE SEL: HZ7-ENN-200-3P-SSS-I \$52 309 75 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$36,093.73 HZ7ENN200PSSSE SEL: HZ7-ENN-200-P-SSS-E \$19.814.30 31% \$13,671,87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ENN-20-3P-SSS-E CARAHSOFT HZ7FNN203PSSSF \$5 230 10 31% \$3,608,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,981.10 31% \$1,366.96 \$0.00 SEL: HZ7-ENN-20-P-SSS-F \$0.00 CARAHSOFT HZ7ENN5003PSSSE SEL: H77-ENN-500-3P-SSS-E \$130,862,95 31% \$90.295.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7FNN500PSSSF SEL: HZ7-ENN-500-P-SSS-E \$49 569 30 31% \$34 202 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADC100UGF SEL: HZ7-STA-ADC100-UG-F \$26,136.00 31% \$18,033,84 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: HZ7-STA-ADC10-UG-F HZ7STAADC10LIGE \$2,613,60 31% \$1.803.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADCA100UGF SEL: HZ7-STA-ADCA100-UG-E \$13,673,00 31% \$9 434 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-STA-ADCA10-UG-F HZ7STAADCA10UGF \$1,367,30 31% \$943.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADN200UGF SEL: HZ7-STA-ADN200-UG-F \$38,659.50 31% \$26,675.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADN20UGF SEL: HZ7-STA-ADN20-UG-E \$3,866,50 31% \$2 667 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADNA200UGF SEL: HZ7-STA-ADNA200-UG-F 31% \$17.992.10 \$26,075,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADNA20UGF SEL: HZ7-STA-ADNA20-LIG-I \$2,608.10 \$1,799.59 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 HZ7STAFNCA100UGF SEL: HZ7-STA-ENCA100-UG-E \$29,288.60 31% \$20,209.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOET 31% HZ7STAENCA10UGF SEL: HZ7-STA-ENCA10-UG-F \$2,928,20 \$2.020.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAENNA200UGF SEL: HZ7-STA-ENNA200-UG-F \$11,842.60 31% \$8,171.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-STA-ENNA20-UG-F 31% HZ7STAENNA20UGF \$1,183.60 \$816.68 \$0.00 \$0.00 CARAHSOFT HZ8A100AERCC SEL HZ8-A100-AERC-C) \$34,450,00 31% \$23,770,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-A100-AERC-C HZ8A100AERCC-\$36,000.25 31% \$24,840.17 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8A100AERCC-K SEL HZ8-A100-AERC-C \$37.657.06 31% \$25,983.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8A10AFRCC SEL H78-A10-AERC-C \$3,445,00 31% \$2 377 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8A10AFRCC-I SEL HZ8-A10-AFRC-C \$3,600,03 31% \$2 484 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8A10AERCC-K SEL HZ8-A10-AERC-C \$3,765.71 31% \$2,598.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8ADAA100UGC \$11,330.00 \$7,817.70 VMWARE SEL HZ8-ADA-ADC100-UG-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADAA100UGC-SEL HZ8-ADA-ADC100-UG-C \$11,839,85 31% \$8 169 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ADA-ADC100-UG-C 31% HZ8ADAA100UGC-K \$12,373,58 \$8,537,77 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,133.00 HZ8ADAAD10UGC SEL HZ8-ADA-ADC10-UG-C 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAAD10UGC-SEL HZ8-ADA-ADC10-UG-C \$1 183 99 31% \$816.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ADAAD10UGC-F SEL HZ8-ADA-ADC10-UG-C \$1,237,36 \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAAN10UGC SEL HZ8-ADA-ADN10-UG-C \$572.00 \$394 68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 HZ8ADAAN10UGC. SEL HZ8-ADA-ADN10-UG-C \$597.74 31% \$412.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ADAAN10UGC-P SEL HZ8-ADA-ADN10-UG-C \$624.81 \$431.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAD100UGC SEL HZ8-ADA-ADN100-UG-C \$5,720.00 31% \$3,946.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAD100UGC SEL HZ8-ADA-ADN100-UG-C \$5,977.40 31% \$4,124,41 \$0.00 \$0.00 VMWARE HZ8ADAD100LIGC-K SEL HZ8-ADA-ADN100-LIG-C \$6 248 08 31% \$4 311 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAE100UGC SEL HZ8-ADA-ENC100-UG-C \$31,240.00 31% \$21,555.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 31% HZ8ADAE100UGC SEL HZ8-ADA-ENC100-UG-C \$32,645,80 \$22,525,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAE100UGC-K SEL HZ8-ADA-ENC100-UG-C \$34,132.70 31% 31% \$23,551.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAFN10UGC SEL HZ8-ADA-ENC10-UG-C \$3 124 00 \$2 155 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8ADAEN10UGC-SEL HZ8-ADA-ENC10-UG-C \$3,264.58 31% \$2,252,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAEN10UGC-K SEL HZ8-ADA-ENC10-UG-C \$3,413.27 31% \$2,355.16 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADANN10LIGO SEL H78-ADA-ENN10-LIG-C \$1.705.00 31% \$1 176 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADANN10UGC-I SEL HZ8-ADA-ENN10-UG-C \$1,781.73 31% \$1,229,39 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 SEL HZ8-ADA-ENN10-UG-C VMWARE HZ8ADANN10UGC-K \$1,865.61 31% \$1,287.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADC100C SEL H78-ADC-100-C \$41,150,00 31% \$28 393 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 HZ8ADC100C-SEL HZ8-ADC-100-C \$43.001.75 \$29,671,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADC100C-F SEL HZ8-ADC-100-C \$44,935.64 31% \$31,005.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADC10C SEL HZ8-ADC-10-C \$4,115.00 31% \$2,839.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8ADC10C-SEL HZ8-ADC-10-C \$4 300 18 31% \$2 967 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADC10C-K SEL HZ8-ADC-10-C \$4,493.56 31% \$3,100.56 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADCE100UGC SEL HZ8-ADC-ENC-100-UG-C \$19,853.00 31% \$13,698.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADCE100UGC-SEL HZ8-ADC-ENC-100-UG-C \$20,746,39 31% 31% \$14 315 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADCE100UGC-K SEL HZ8-ADC-ENC-100-UG-C \$21,720.81 \$14,987.36 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% HZ8ADCEN10UGC SEL HZ8-ADC-ENC-10-UG-C \$1,984,00 \$1,368,96 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADCEN10UGC-I SEL HZ8-ADC-ENC-10-UG-C \$2,073.28 31% \$1,430.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8ADCEN10UGC-K SEL HZ8-ADC-ENC-10-UG-C \$2,164,42 31% \$1,493,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ADEN100UGC SEL HZ8-ADA-ENN100-UG-C \$17,050.00 \$11,764,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8ADEN100UGC-SEL HZ8-ADA-ENN100-UG-C \$17 817 25 31% \$12,293.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADEN100LIGC-K SEL HZ8-ADA-ENN100-LIG-C \$18 656 14 31% \$12 872 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ADN100C SEL HZ8-ADN-100-C \$25,750.00 \$17,767.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8ADN100C-I SEL HZ8-ADN-100-C 31% \$0.00 VMWARE \$26,908.75 \$18,567.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADN100C-K SEL H78-ADN-100-C \$28 156 60 31% \$19.428.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADN10C SEL HZ8-ADN-10-C \$2,575,00 31% \$1 776 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 HZ8ADN10C-SEL HZ8-ADN-10-C \$2,690.88 \$1,856.71 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADN10C-K SEL HZ8-ADN-10-C \$2,815,66 31% \$1 942 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNA1000 SEL HZ8-ADN-A100-C \$21 530 00 31% \$14 855 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ADN-A100-C 31% \$15.524.21 VMWARE HZ8ADNA100C-I \$22,498.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ADNA100C-K SEL HZ8-ADN-A100-C \$23,482.99 31% \$16,203.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNA10C SEL HZ8-ADN-A10-C \$2 153 00 31% \$1 485 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ADN-A10-C 31% HZ8ADNA10C-\$2,249,89 \$1.552.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNA10C-K SEL HZ8-ADN-A10-C) \$1,620,33

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP MNT LP PREM LP HZ8ADNE100UGC SEL HZ8-ADN-ENN-100-UG-C \$11,352.00 \$7,832.88 \$0.00 VMWARE HZ8ADNE100LIGC. SEL HZ8-ADN-ENN-100-LIG-C \$11.862.84 31% \$8 185 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNE100UGC-K SEL HZ8-ADN-FNN-100-UG-C \$12,373,58 31% \$8 537 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNEN10UGC SEL HZ8-ADN-ENN-10-UG-C \$1,135.00 31% \$783.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SFI HZ8-ADN-ENN-10-UG-C HZ8ADNEN10UGC-\$1,186,08 31% \$818.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADNEN10UGC-F SEL HZ8-ADN-ENN-10-UG-C \$1 237 36 31% \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADC100C SEL HZ8-AP-ADC100-C \$33,450,00 31% \$23.080.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADC100C-SEL HZ8-AP-ADC100-C \$34,955.25 31% \$24,119.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADC100C-R SEL HZ8-AP-ADC100-C \$36 507 81 31% \$25 190 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8APADC10C SEL HZ8-AP-ADC10-C \$3,345,00 \$2,308,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8APADC10C-SEL HZ8-AP-ADC10-C \$3,495,53 \$2,411.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADC10C-K SEL HZ8-AP-ADC10-C \$3,650.78 31% \$2,519.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8APADN100C SEL HZ8-AP-ADN100-C \$20,550,00 \$14 179 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADN100C-SEL HZ8-AP-ADN100-C \$21,474.75 \$14,817.58 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APADN100C-SEL HZ8-AP-ADN100-C \$22,410.36 31% \$15,463.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8APADN10C SEL H78-AP-ADN10-C \$2,055,00 31% \$1 417 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APADN10C-I SEL HZ8-AP-ADN10-C VMWARE \$2 147 48 31% \$1 481 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APADN10C-K SEL HZ8-AP-ADN10-C \$2,241.04 31% \$1,546.32 \$0.00 \$0.00 VMWARE \$0.00 HZ8APAF100LIGO SEL H78-APA-ENC100-LIG-C \$28 365 00 31% \$19 571 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAF100UGC-SEL HZ8-APA-ENC100-UG-C \$29 641 43 31% \$20 452 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAE100UGC-K SEL HZ8-APA-ENC100-UG-C \$30.991.42 31% \$21.384.08 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APAEN10LIGO SEL H78-APA-ENC10-LIG-C \$2,837,00 31% \$1 957 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAFN10UGC-I SEL HZ8-APA-ENC10-UG-C \$2 964 67 31% \$2 045 62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-APA-ENC10-UG-C 31% HZ8APAEN10UGC-R \$3,099,14 \$2,138,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAN100UGC SEL HZ8-APA-ENN100-UG-0 \$16,998.00 31% \$11,728.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAN100UGC-SEL HZ8-APA-ENN100-UG-C \$17,762,91 31% \$12 256 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APAN100UGC-K SEL HZ8-APA-ENN100-UG-C \$18,579,53 31% \$12.819.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APANN10UGC SEL HZ8-APA-ENN10-UG-C \$1,699.00 VMWARE \$1,172.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 HZ8APANN10UGC-SEL HZ8-APA-ENN10-UG-C \$1,775.46 31% \$1,225.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8APANN10UGC-F SEL HZ8-APA-ENN10-UG-C \$1.857.95 \$1,281,99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APEN100UGC SEL HZ8-APS-ENN100-UG-C) \$25,520.00 31% \$17,608.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8APEN100UGC SEL HZ8-APS-ENN100-UG-C \$26,668,40 \$18,401,20 \$0.00 \$0.00 \$0.00 VMWARE HZ8APEN100LIGC_K SEL HZ8-APS-ENN100-LIG-C \$27.850.14 31% \$19 216 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSA100UGC SEL HZ8-AP-STN-ADN100-UG-C \$8,470.00 31% \$0.00 VMWARE \$5,844.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APSA100UGC-SEL HZ8-AP-STN-ADN100-UG-C \$8,851.15 31% \$6,107.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSA100LIGC_K SEL HZ8-AP-STN-ADN100-LIG-C \$9 232 30 31% \$6,370,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSAD10UGC SEL HZ8-AP-STN-ADN10-UG-C \$847.00 31% \$584.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSAD10UGC-SEL HZ8-AP-STN-ADN10-UG-C \$885.12 31% \$610.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8APSAD10UGC-F SEL HZ8-AP-STN-ADN10-UG-C VMWARE \$923.23 \$637.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APSF100UGC SEL HZ8-APS-ENC100-UG-C) \$42 570 00 31% \$29 373 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-APS-ENC100-UG-C) 31% HZ8APSE100UGC-\$44,485,65 VMWARE \$30,695,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APSE100UGC-K SEL HZ8-APS-ENC100-UG-C \$46,467.97 31% \$32,062.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSEN10UGC SEL HZ8-APS-ENC10-UG-C \$4 257 00 31% \$2 937 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-APS-ENC10-UG-C 31% HZ8APSEN10UGC-\$4,448,57 \$3.069.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSEN10UGC-F SEL HZ8-APS-ENC10-UG-C \$4,646.80 31% \$3,206.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 H78APSNN10UGC SEL HZ8-APS-ENN10-UG-C \$2,552.00 31% 31% \$1,760.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8APSNN10UGC-I SEL HZ8-APS-ENN10-UG-C \$2,666,84 \$1.840.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSNN10UGC-K SEL HZ8-APS-ENN10-UG-C \$2,785.01 31% \$1,921.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTA10UGC SEL HZ8-AP-STC-ADC10-UG-C \$1,419.00 31% \$979.11 \$0.00 \$0.00 VMWARE HZ8APSTA10LIGC. SEL HZ8-AP-STC-ADC10-LIG-C \$1 482 86 31% \$1 023 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTA10UGC-K SEL HZ8-AP-STC-ADC10-UG-C \$1,551.49 31% \$1,070.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 31% HZ8APSTC100C SEL HZ8-AP-STC100-C \$20.550.00 \$14,179,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTC100C-I SEL HZ8-AP-STC100-C \$21,474.75 31% 31% \$14,817.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTC100C-K SEL HZ8-AP-STC100-C \$22 410 36 \$15,463,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTC10C SEL HZ8-AP-STC10-C \$2,055.00 31% \$1,417,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTC10C-I SEL HZ8-AP-STC10-C \$2,147.48 31% \$1,481.76 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8APSTC10C-K SEL HZ8-AP-STC10-C \$2 241 04 31% \$1 546 32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AP-STN100-C HZ8APSTN100C \$12,850.00 31% \$8,866.50 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 SEL HZ8-AP-STN100-C HZ8APSTN100C-I \$13,428.25 31% \$9,265.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTN100C-K SEL HZ8-AP-STN100-C \$14,059,15 31% \$9 700 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AP-STN10-C) 31% \$886.65 \$0.00 HZ8APSTN10C \$1,285,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APSTN10C-SEL HZ8-AP-STN10-C \$1,342.83 31% \$926.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H78APSTN10C-K SEL HZ8-AP-STN10-C \$1,405.91 31% \$970.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8APTA100UGC SEL HZ8-AP-STC-ADC100-UG-C \$14 190 00 31% \$9 791 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8APTA100UGC-SEL HZ8-AP-STC-ADC100-UG-C \$14,828.55 31% \$10,231.70 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8APTA100UGC-K SEL HZ8-AP-STC-ADC100-UG-C \$15,514.86 31% \$10,705.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAA100UGC SEL HZ8-AVA-APADC100-UG-C \$19,800,00 31% 31% \$13,662,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAA100UGC-I SEL HZ8-AVA-APADC100-UG-C \$14,276.79 \$0.00 VMWARE \$20,691.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-AVA-APADC100-UG-C 31% HZ8AVAA100UGC-K \$21,644,19 \$14,934,49 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAAP10UGC SEL HZ8-AVA-APADC10-UG-C \$1,980.00 31% \$1,366.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8AVAAP10UGC-SEL HZ8-AVA-APADC10-UG-C \$2,069,10 31% \$1,427,68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8AVAAP10UGC-K SEL HZ8-AVA-APADC10-UG-C \$2,164.42 \$1,493.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAE100UGC SEL HZ8-AVA-ENC100-UG-C \$48,180.00 31% \$33,244.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAF100LIGC. SEL HZ8-AVA-ENC100-LIG-C \$50.348.10 31% \$34 740 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8AVAE100UGC-K SEL HZ8-AVA-ENC100-UG-C \$52,597,30 \$36,292.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVA-ENC10-UG-C 31% \$0.00 VMWARE HZ8AVAEN10UGC \$4,818.00 \$3,324.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVAEN10LIGC-I SEL H78-AVA-ENC10-UG-C \$5,034,81 31% \$3,474.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAEN10UGC-R SEL HZ8-AVA-ENC10-UG-C \$5 259 73 31% \$3 629 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 HZ8AVANN10UGC SEL HZ8-AVA-ENN10-UG-C \$2,838.00 \$1,958.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVANN10LIGC. SEL H78-AVA-ENN10-LIG-C \$2,965,71 31% \$2,046,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVANN10UGC-P SEL HZ8-AVA-ENN10-UG-C \$3 099 14 31% \$2 138 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVA-APADN100-UG-C \$11,330.00 VMWARE HZ8AVAP100UGC 31% \$7.817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVAP100UGC-SEL HZ8-AVA-APADN100-UG-C \$11.839.85 31% \$8,169,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAP100UGC-K SEL HZ8-AVA-APADN100-UG-C \$12,373,58 31% \$8 537 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVA-APADN10-UG-C 31% HZ8AVAPA10UGC \$1,133,00 \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAPA10UGC-SEL HZ8-AVA-APADN10-UG-C

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP Discount 9 MNT LP PREM LP SEL HZ8-AVA-APADN10-UG-C HZ8AVAPA10UGC-K \$1,237.36 VMWARE HZ8AVEE100UGC SEL HZ8-AVE-ENC100-UG-C \$44 770 00 31% \$30.891.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEF100UGC-SEL HZ8-AVE-ENC100-UG-C \$46 784 65 31% \$32 281 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVE-ENC100-UG-C \$48,919.71 31% \$33,754.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEF100UGC-K \$0.00 \$0.00 \$4,477,00 HZ8AVEEN10UGC SEL HZ8-AVE-ENC10-UG-C 31% \$3.089.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEEN10UGC-SEL HZ8-AVE-ENC10-UG-C \$4 678 47 31% \$3 228 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEEN10UGC-F SEL HZ8-AVE-ENC10-UG-C \$4.891.97 31% \$3,375,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEN100UG0 SEL HZ8-AVE-ENN100-UG-C \$26,070.00 31% \$17,988.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEN100UGC-SEL HZ8-AVE-ENN100-UG-C \$27 243 15 31% \$18 797 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8AVEN100UGC-K SEL HZ8-AVE-ENN100-UG-C \$28,463,07 \$19.639.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVENN10UGC SEL HZ8-AVE-ENN10-UG-C \$2,607.00 \$1,798,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVENN10UGC-I SEL HZ8-AVE-ENN10-UG-C \$2,724.32 31% \$1,879.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8AVENN10LIGC-P SEL HZ8-AVE-ENN10-LIG-C \$2,846,31 \$1 963 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSA100UGC SEL HZ8-AVS-APADC100-UG-C \$26,565.00 \$18,329.85 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSA100UGC-SEL HZ8-AVS-APADC100-UG-C \$27,760.43 31% \$19 154 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSA100LIGC_K SEL HZ8-AVS-APADC100-UG-C \$28 999 39 31% \$20,009,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSAA10UGC SEL HZ8-AVS-APADN10-UG-C \$1.579.00 VMWARE 31% \$1 089 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSAA10UGC-SEL HZ8-AVS-APADN10-UG-C 31% \$1,138.54 \$0.00 VMWARE \$1,650.06 \$0.00 HZ8AVSAA10UGC-K SEL HZ8-AVS-APADN10-LIG-C \$1 727 70 31% \$1 192 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSAP10UGC SEL HZ8-AVS-APADC10-UG-C \$2 657 00 31% \$1 833 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSAP10UGC-I SEL HZ8-AVS-APADC10-UG-C \$2,776.57 31% \$1.915.83 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSAP10UGC-K SEL H78-AVS-APADC10-LIG-C \$2,899,94 31% \$2,000,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSF100UGC SEL HZ8-AVS-ENC100-UG-C) \$54 945 00 31% \$37 912 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVS-ENC100-UG-C \$57,417.53 HZ8AVSE100UGC-31% \$39,618,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSE100UGC-K SEL HZ8-AVS-ENC100-UG-C \$60,029,11 31% \$41,420.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSEN10UGC SEL HZ8-AVS-ENC10-UG-C \$5,495,00 31% \$3 791 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$3.962.17 HZ8AVSEN10UGC-SEL HZ8-AVS-ENC10-UG-C \$5,742,28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSEN10UGC-K SEL HZ8-AVS-ENC10-UG-C \$6,002.91 \$4,142.01 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 HZ8AVSN100UGC SEL HZ8-AVS-ENN100-UG-C \$32,835,00 31% \$22 656 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8AVSN100UGC-SEL HZ8-AVS-ENN100-UG-C \$34.312.58 \$23,675,68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSN100UGC-K SEL HZ8-AVS-ENN100-UG-C \$35,894.88 31% \$24,767.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8AVSNN10UGC SEL HZ8-AVS-ENN10-UG-C \$3,284.00 \$2,265.96 \$0.00 \$0.00 VMWARE HZ8AVSNN10LIGC. SEL HZ8-AVS-ENN10-LIG-C \$3,431,78 31% \$2 367 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSNN10UGC-F SEL HZ8-AVS-ENN10-UG-C \$3,589.49 31% \$2,476.75 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-AVS-APADN100-UG-C \$15,785.00 31% \$10,891.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSP100LIGC. SEL H78-AVS-APADN100-UG-C \$16 495 33 31% \$11 381 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSP100UGC-K SEL HZ8-AVS-APADN100-LIG-C \$17 277 05 31% \$11,921,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E100AERCC SEL HZ8-E100-AERC-C) \$53,450.00 31% \$36.880.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VMWARE HZ8E100AERCC-SEL HZ8-E100-AERC-C \$55,855.25 \$38,540.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8F100AFRCC-I SEL HZ8-F100-AFRC-C \$58 343 55 31% \$40 257 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL HZ8-E100-AERC-UG-C \$14,421.00 VMWARE HZ8E100AERUGO \$20,900,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8E100AERUGC SEL HZ8-E100-AERC-UG-C \$21,840.50 31% \$15,069.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-E100-AERC-UG-C HZ8F100AFRUGC-K \$22 793 44 31% \$15,727,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8E10AERCC SEL HZ8-E10-AERC-C \$5,345,00 \$3,688,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E10AERCC-I SEL HZ8-E10-AERC-C \$5,585.53 \$3,854.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 HZ8E10AERCC-K SEL HZ8-E10-AERC-C \$5,834.35 31% 31% \$4,025.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E10AERCUGO SEL HZ8-E10-AERC-UG-C \$2.090.00 \$1,442,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E10AERCUGC-I SEL HZ8-E10-AERC-UG-C \$2,184.05 31% \$1,506.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E10AERCUGC-F SEL HZ8-E10-AERC-UG-C \$2,279.34 31% \$1,572.74 \$0.00 \$0.00 VMWARE HZ8EADS100LIGO SEL HZ8-EAD-STD100-UG-C \$18 029 00 31% \$12,440,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8EADS100UGC-SEL HZ8-EAD-STD100-UG-C \$18,840.31 31% \$12,999.81 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 31% HZ8EADS100UGC-K SEL HZ8-EAD-STD100-UG-C \$19,728,78 \$13,612,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,244.07 HZ8EADST10UGC SEL HZ8-EAD-STD10-UG-C \$1,803.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8FADST10UGC-SEL HZ8-FAD-STD10-UG-C \$1.884.14 \$1,300,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8EADST10UGC-K SEL HZ8-EAD-STD10-UG-C \$1,972.88 31% \$1,361.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENAE100UGC SEL HZ8-ENA-ENC100-UG-C) \$17,050.00 31% \$11,764.50 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENAE100LIGC-SEL H78-ENA-ENC100-LIG-C \$17.817.25 31% \$12 293 90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE HZ8ENAE100UGC-K SEL HZ8-ENA-ENC100-UG-C \$18,656,14 31% \$12.872.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENAEN10UGC SEL HZ8-ENA-ENC10-UG-C \$1,705.00 31% \$1,176.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENAEN10LIGC-I SEL H78-ENA-ENC10-LIG-C \$1 781 73 31% \$1,229,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ENA-ENC10-UG-C 31% \$1,287.27 \$0.00 HZ8ENAEN10UGC-F \$1.865.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENANN10UGC SEL HZ8-ENA-ENN10-UG-C \$737.00 31% \$508.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENANN10UGC-I SEL HZ8-ENA-ENN10-UG-C \$770.17 31% \$531.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8ENANN10UGC-K SEL HZ8-ENA-ENN10-UG-C \$808.31 31% \$557.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC100C SEL HZ8-ENC-100-C \$59,250.00 31% \$40,882.50 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENC100C-SEL HZ8-ENC-100-C \$61,916.25 31% \$42,722.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC100C-K SEL HZ8-ENC-100-C \$64 702 73 31% 31% \$44 644 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC10C SEL HZ8-ENC-10-C \$4,088.25 VMWARE \$5,925.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% HZ8ENC10C-SEL HZ8-ENC-10-C \$6,191,63 \$4,272,22 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC10C-K SEL HZ8-ENC-10-C \$6,470.27 31% \$4 464 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8ENEN100UGC SEL HZ8-ENA-ENN100-UG-C \$7.370.00 31% \$5.085.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ENEN100UGC-SEL HZ8-ENA-ENN100-UG-C \$7,701.65 \$5,314,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8ENEN100UGC-K SEL HZ8-ENA-ENN100-UG-C) \$8,083.05 31% \$5,577.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENN100C SEL H78-ENN-100-C) \$36,050,00 31% \$24 874 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ENN100C-SEL HZ8-ENN-100-C \$37,672.25 \$25,993.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL HZ8-ENN-100-C 31% \$0.00 VMWARE HZ8ENN100C-K \$39,342.63 \$27,146.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENN10C SEL HZ8-ENN-10-C \$3,605,00 31% \$2 487 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENN10C-SEL HZ8-ENN-10-C \$3 767 23 31% \$2 599 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 HZ8ENN10C-K SEL HZ8-ENN-10-C \$3,934.26 \$2,714.64 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA1000 SEL HZ8-ENN-A100-C \$33,405,00 31% \$23,049,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA100C-I SEL HZ8-ENN-A100-C \$34 908 23 31% \$24 086 68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ENN-A100-C VMWARE HZ8ENNA100C-K \$36,507,81 31% \$25,190,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENNA100UG SEL HZ8-ENN-A100-UG-C \$13,063.00 31% \$9,013.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA100UGC-SEL HZ8-ENN-A100-UG-C \$13,650,84 31% \$9 419 08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ENNA100UGC-K SEL HZ8-ENN-A100-UG-C) \$14,289,00 \$9.859.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA10C SEL HZ8-ENN-A10-C) \$3,340,50 \$2,304,95

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP MNT LP PREM LP HZ8ENNA10C-I SEL HZ8-ENN-A10-C) \$3,490.82 VMWARE HZ8ENNA10C-K SEL HZ8-ENN-A10-C \$3,650,78 31% \$2 519 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA10UGC SEL HZ8-ENN-A10-UG-C \$1,306,00 31% \$901.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNA10UGC SEL HZ8-ENN-A10-UG-C \$1,364.77 31% \$941.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENNA10LIGC-F SEL HZ8-ENN-A10-UG-C \$1,428.90 31% \$985.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNE100UGC SEL HZ8-ENN-ENC-100-UG-C \$25 493 00 31% \$17 590 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNE100UGC-SEL HZ8-ENN-ENC-100-UG-C \$26,640,19 31% \$18.381.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNE100UGC-F SEL HZ8-ENN-ENC-100-UG-C \$27,850.14 31% \$19,216.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNEN10UGC SEL HZ8-ENN-ENC-10-UG-C \$2 549 00 31% \$1 758 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8ENNEN10UGC-SEL HZ8-ENN-ENC-10-UG-C \$2,663,71 \$1.837.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENNEN10UGC-H SEL HZ8-ENN-ENC-10-UG-C \$2,785.01 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENS100UGC1 SEL HZ8-ENTA-STDA100-UG-C1 \$10,300.00 31% \$7,107.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8ENS100LIGC1-SEL H78-ENTA-STDA100-LIG-C1 \$10,763,50 31% \$7 426 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENS100UGC1-K SEL HZ8-ENTA-STDA100-UG-C1 \$11,224.33 \$7,744.79 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENST10UGC SEL HZ8-ENTA-STDA10-UG-C1 \$1,029.00 31% \$710.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENST10LIGC1. SEL HZ8-ENTA-STDA10-LIG-C1 \$1,075,31 31% \$741.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENST10UGC1-K SEL HZ8-ENTA-STDA10-UG-C1 VMWARE \$1 122 43 31% \$774 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-ENTA-STDA10-UG-C 31% VMWARE HZ8ENTAS10UG \$0.00 HZ8ENTAS10LIGC. SEL HZ8-ENTA-STDA10-LIG-C \$1 213 25 31% \$837 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENTAS10UGC-K SEL HZ8-ENTA-STDA10-UG-C \$1,268,00 31% \$874.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENTS100UGC SEL HZ8-ENTA-STDA100-UG-C \$11,605.00 31% \$8,007.45 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENTS100LIGC. SEL HZ8-ENTA-STDA100-LIG-C \$12 127 23 31% \$8 367 79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENTS100UGC-K SEL HZ8-ENTA-STDA100-UG-C \$12,680,05 31% \$8 749 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-LXC-100-C) HZ8LXC100C \$15,450,00 31% \$10.660.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8LXC100C-SEL HZ8-LXC-100-C \$16,145,25 31% \$11,140.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8I XC100C-K SEL HZ8-I XC-100-C \$16 893 96 31% \$11 656 83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8LXC10C SEL HZ8-LXC-10-C \$1,545,00 \$1.066.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-LXC-10-C) \$1,614.53 \$1,114.03 VMWARE HZ8LXC10C-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 HZ8LXC10C-K SEL HZ8-LXC-10-C \$1,689.40 31% \$1 165 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8LXCE100UG0 SEL HZ8-LXC-ENC-100-UG-C \$48,180,00 \$33,244,20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8LXCE100UGC-I SEL HZ8-LXC-ENC-100-UG-C \$50,348.10 31% \$34,740.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL HZ8-LXC-ENC-100-UG-C \$52.597.30 \$36,292,14 VMWARE HZ8LXCEN10LIGC SEL H78-LXC-ENC-10-LIG-C \$4.818.00 31% \$3 324 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8LXCEN10UGC-SEL HZ8-LXC-ENC-10-UG-C \$5,034.81 31% \$3,474.02 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-LXC-ENC-10-UG-C \$5,259.73 31% \$3,629.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8MADN100LIGC SEL HZ8-MGP-ADN-100-LIG-C \$11,330,00 31% \$7,817,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MADN100UGC-I SEL HZ8-MGP-ADN-100-UG-C \$11 839 85 31% \$8 169 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MADN100UGC-K SEL HZ8-MGP-ADN-100-UG-C \$12,373.58 31% \$8,537.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8MGADN10UGC SEL HZ8-MGP-ADN-10-UG-C VMWARE \$781.77 \$0.00 \$0.00 \$0.00 HZ8MGADN10UGC-SEL HZ8-MGP-ADN-10-UG-C \$1 183 99 31% \$816.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8MGADN10UGC-K SEL HZ8-MGP-ADN-10-UG-C \$1,237,36 VMWARE \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8MGPA100UGC SEL HZ8-MGP-ADC-100-UG-C \$28,270.00 31% \$19,506.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MGPA100UGC-I SEL HZ8-MGP-ADC-100-UG-C \$29,542,15 31% \$20,384,08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8MGPA100UGC-K SEL HZ8-MGP-ADC-100-UG-C \$30,838,19 \$21,278,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MGPAD10UGC SEL HZ8-MGP-ADC-10-UG-C) \$2,827.00 \$1,950,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 HZ8MGPAD10LIGC. SEL HZ8-MGP-ADC-10-UG-C \$2,954.22 31% \$2,038.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8MGPAD10UGC-K SEL HZ8-MGP-ADC-10-UG-C \$3.083.82 \$2,127,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRAD100UGC SEL HZ8-MRG-ADN-100-UG-C \$11,330.00 31% \$7,817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-MRG-ADN-100-UG-C HZ8MRAD100UGC-\$11,839.85 31% \$8,169,50 VMWARE HZ8MRAD100LIGC-K SEL HZ8-MRG-ADN-100-LIG-C \$12 373 58 31% \$8 537 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRADN10UGC SEL HZ8-MRG-ADN-10-UG-C \$1,133.00 31% \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 31% SEL HZ8-MRG-ADN-10-UG-C \$1,183,99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRADN10UGC-K SEL HZ8-MRG-ADN-10-UG-C \$1,237.36 31% 31% \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRGA100UGC SEL HZ8-MRG-ADC-100-UG-C \$28 270 00 \$19,506,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8MRGA100UGC-I SEL HZ8-MRG-ADC-100-UG-C \$29.542.15 31% \$20.384.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRGA100UGC-K SEL HZ8-MRG-ADC-100-UG-C \$30,838.19 31% \$21,278.35 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8MRGAD10LIGC SEL HZ8-MRG-ADC-10-LIG-C \$2,827,00 31% \$1,950,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8MRGAD10UGC-SEL HZ8-MRG-ADC-10-UG-C \$2,954.22 31% \$2,038.41 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8MRGAD10UGC-K SEL HZ8-MRG-ADC-10-UG-C \$3,083.82 31% \$2,127.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAA100LIGC SEL HZ8-STA-ADCA100-LIG-C \$16,390,00 31% \$11,309,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$17,127,55 31% \$0.00 HZ8STAA100UGC-SEL HZ8-STA-ADCA100-UG-C \$11,818,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAA100UGC-K SEL HZ8-STA-ADCA100-UG-C \$17,889.98 31% \$12,344.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAAA10UGC SEL HZ8-STA-ADCA10-UG-C \$1,639.00 31% \$1,130.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8STAAA10UGC-SEL HZ8-STA-ADCA10-UG-C \$1,712,76 31% \$1 181 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAAA10UGC-K SEL HZ8-STA-ADCA10-UG-C \$1,789.00 31% \$1,234.41 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8STAAD10UGC SEL HZ8-STA-ADC10-UG-C \$2,376.00 31% \$1,639.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAAD10UGC-SEL HZ8-STA-ADC10-UG-C \$2 482 92 31% 31% \$1.713.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAAD10UGC-K SEL HZ8-STA-ADC10-UG-C \$1,789.49 VMWARE \$2,593.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% HZ8STAD100UGC SEL HZ8-ST-ADC-100-UG-C \$16,940.00 \$11,688,60 \$0.00 VMWARE HZ8STAD100UGC-SEL HZ8-ST-ADC-100-UG-C \$17,702.30 31% \$12,214.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8STAD100UGC-K SEL HZ8-ST-ADC-100-UG-C \$18,502,91 31% \$12,767.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8STADC10UGC SEL HZ8-ST-ADC-10-UG-C \$1,694.00 \$1,168,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8STADC10UGC-I SEL HZ8-ST-ADC-10-UG-C \$1,770.23 31% \$1,221.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STADC10LIGC-R SEL H78-ST-ADC-10-LIG-C \$1.850.29 31% \$1 276 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$37,290.00 31% HZ8STAE100UGC SEL HZ8-STA-ENCA100-UG-C \$25,730.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% \$0.00 VMWARE HZ8STAE100UGC-SEL HZ8-STA-ENCA100-UG-C \$38,968.05 \$26,887.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8STAF100LIGC_{*}K SEL HZ8-STA-ENCA100-UG-C \$40 721 73 31% \$28 097 99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAFN10UGC SEL HZ8-STA-ENCA10-UG-C \$3 729 00 31% \$2 573 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 HZ8STAEN10UGC-\$3,896.81 \$2,688.80 \$0.00 \$0.00 \$0.00 VMWARE HZ8STAEN10LIGC_K SEL HZ8-STA-ENCA10-UG-C \$4.072.17 31% \$2,809,80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STD100C SEL HZ8-STD-100-C) \$25,750,00 31% \$17 767 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE HZ8STD100C-I SEL HZ8-STD-100-C \$26,908,75 31% \$18.567.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8STD100C-F SEL HZ8-STD-100-C \$28,156.60 31% \$19,428.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STD100UGC SEL HZ8-STA-ADC100-UG-C) \$23,760,00 31% \$16 394 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-STA-ADC100-UG-C 31% \$17,132,15 HZ8STD100UGC-\$24.829.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-STA-ADC100-UG-C

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP HZ8STD10C SEL HZ8-STD-10-C) \$2,575.00 \$1,776.75 \$0.00 VMWARE HZ8STD10C-SEL HZ8-STD-10-C \$2,690.88 31% \$1.856.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STD10C-K SEL HZ8-STD-10-C \$2 815 66 31% \$1 942 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDA1000 SEL HZ8-STD-A100-C \$19,550.00 31% \$13,489.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$14,096,53 HZ8STDA100C. SEL HZ8-STD-A100-C \$20,429,75 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDA100C-K SEL HZ8-STD-A100-C \$21,337,73 31% \$14 723 03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDA10C SEL HZ8-STD-A10-C \$1,955,00 31% \$1,348,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDA10C-SEL HZ8-STD-A10-C \$2.042.98 31% \$1,409.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDA10C-K SEL HZ8-STD-A10-C \$2 133 77 31% \$1 472 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8STDAS10UG0 SEL HZ8-STDA-STD10-UG-C \$723.00 \$498.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDAS10UGC-SEL HZ8-STDA-STD10-UG-C \$755.54 \$521.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDAS10UGC-K SEL HZ8-STDA-STD10-UG-C \$792.98 31% \$547.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8STDS100LIGO SEL HZ8-STD4-STD100-LIG-C \$7 233 00 \$4 990 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDS100UGC-SEL HZ8-STDA-STD100-UG-C \$7,558.49 \$5,215.36 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-STDA-STD100-UG-C \$7,929.82 31% \$5,471.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STDS100UGC-I \$0.00 HZ8STEN100LIGO SEL HZ8-ST-ENC-100-LIG-C \$36.842.00 31% \$25,420,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ST-ENC-100-UG-C \$26,564,92 VMWARE HZ8STEN100UGC-\$38 499 89 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-ST-ENC-100-UG-C \$40,262.03 31% \$0.00 \$0.00 VMWARE HZ8STEN100UGC-k \$27,780.80 \$0.00 HZ8STENC10LIGC SEL H78-ST-ENC-10-LIG-C \$3,684,00 31% \$2 541 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STENC10UGC-I SEL HZ8-ST-ENC-10-UG-C \$3,849,78 31% \$2 656 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ST-ENC-10-UG-C \$4,026,20 31% \$2,778.08 VMWARE HZ8STENC10UGC-R \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8TACS100LIGC SEL HZ8-TAC-STA100-LIG-C \$17 595 00 31% \$12,140,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TACS100UGC-SEL HZ8-TAC-STA100-UG-C \$18 386 78 31% \$12 686 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-TAC-STA100-UG-C \$14.564.44 HZ8TACS100UGC-K \$21,107,88 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TCLS10UGC1 SEL HZ8-TCL-STA10-UG-C1 \$1,749.00 31% \$1,206.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TCI S10UGC1-I SEL HZ8-TCL-STA10-UG-C1 \$1,827,71 31% \$1 261 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8TCLS10UGC1-K SEL HZ8-TCL-STA10-UG-C1 \$1,911,58 \$1.318.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TCLST10UGC SEL HZ8-TCL-STA10-UG-C) \$1,454.52 VMWARE \$2,108.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 HZ8TCI ST10UGC-SEL HZ8-TCL-STA10-UG-C \$2,202.86 31% \$1,519.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% HZ8TCLST10UGC-K SEL HZ8-TCL-STA10-UG-C \$2,302,33 \$1.588.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8THIS100UGC SEL HZ8-THIN-ST100-UG-C \$20,605.00 31% \$14,217.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8THIS100UGC SEL HZ8-THIN-ST100-UG-C \$21,532,23 \$14.857.24 \$0.00 \$0.00 \$0.00 VMWARE HZ8THIS100LIGC-R SEL HZ8-THIN-ST100-LIG-C \$22 486 98 31% \$15 516 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-TPRO-ST10-UG-C HZ8TPROS10UGC \$2,163.00 31% \$1,492.47 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8TPROS10UGC SEL HZ8-TPRO-ST10-UG-C \$2,260.34 31% \$1,559.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TPROS10LIGC. SEL H78-TPRO-ST10-UG-C \$2 363 62 31% \$1,630,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UFMF100UGC SEL HZ8-UEM-ENC-100-UG-C) \$54 100 00 31% \$37,329,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEME100UGC-SEL HZ8-UEM-ENC-100-UG-C \$56,534.50 31% \$39.008.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VMWARE HZ8UEME100UGC-F SEL HZ8-UEM-ENC-100-UG-C \$59,109.71 \$40,785.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8UEMEN10UGC SEL HZ8-UEM-ENC-10-UG-C \$5,410,00 31% \$3 732 90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8UEMEN10UGC-I SEL HZ8-UEM-ENC-10-UG-C \$5,653,45 VMWARE \$3,900.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8UEMEN10UGC-F SEL HZ8-UEM-ENC-10-UG-C \$5,910.97 31% \$4,078.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UFMN100UGC SEL HZ8-UFM-FNN-100-UG-C \$32,960,00 31% \$22 742 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8UEMN100UGC-I SEL HZ8-UEM-ENN-100-UG-C \$34,443,20 \$23,765,81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMN100UGC-K SEL HZ8-UEM-ENN-100-UG-C \$35,971.50 31% \$24,820.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 HZ8UEMNN10UGC SEL HZ8-UEM-ENN-10-UG-C \$3,296.00 31% 31% \$2,274.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMNN10UGC-SEL HZ8-UEM-ENN-10-UG-C \$3,444,32 \$2,376,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMNN10UGC-K SEL HZ8-UEM-ENN-10-UG-C) \$3,597.15 31% \$2,482.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADA100UGC SEL HZ8-VAD-ADC-100-UG-C \$23,760.00 31% \$16,394,40 \$0.00 \$0.00 VMWARE HZ8VADA100LIGC. SEL HZ8-VAD-ADC-100-UG-C \$24 829 20 31% \$17 132 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADA100UGC-K SEL HZ8-VAD-ADC-100-UG-C \$25,934.72 31% \$17,894.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 31% HZ8VADAD10UGC SEL HZ8-VAD-ADC-10-UG-C \$2,376,00 \$1,639,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADAD10UGC-SEL HZ8-VAD-ADC-10-UG-C \$2,482.92 31% 31% \$1,713.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADAD10UGC-F SEL HZ8-VAD-ADC-10-UG-C \$2 593 47 \$1 789 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8VADE100UGC SEL HZ8-VAD-ENC-100-UG-C \$43,670.00 31% \$30.132.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADE100UGC-SEL HZ8-VAD-ENC-100-UG-C \$45,635.15 31% \$31,488.25 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8VADE100LIGC_K SEL HZ8-VAD-ENC-100-LIG-C \$47 693 84 31% \$32 908 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE HZ8VADEN10UGC SEL HZ8-VAD-ENC-10-UG-C \$4,367.00 31% \$3.013.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8VADEN10UGC-SEL HZ8-VAD-ENC-10-UG-C \$4,563.52 31% \$3,148.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADEN10LIGC-P SEL HZ8-VAD-ENC-10-LIG-C \$4,769,38 31% \$3,290,87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$7,107.00 \$0.00 HZ8VENS100UGC SEL HZ8-VENT-ST100-UG-C \$10,300,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VENS100UGC-SEL HZ8-VENT-ST100-UG-C \$10,763.50 31% \$7,426.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VENS100UGC-K SEL HZ8-VENT-ST100-UG-C \$11,224,33 31% \$7,744,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8VENTS10UGC SEL HZ8-VENT-ST10-UG-C \$1,030,00 31% \$710.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VENTS10UGC-SEL HZ8-VENT-ST10-UG-C \$1,076.35 31% \$742.68 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8VENTS10UGC-K SEL HZ8-VENT-ST10-UG-C \$1,122,43 31% \$774.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WADN100UGC SEL HZ8-WSP-ADN-100-UG-C \$11 333 00 31% 31% \$7 819 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WADN100UGC-SEL HZ8-WSP-ADN-100-UG-C \$11,842.99 \$8,171.66 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% HZ8WADN100UGC-F SEL HZ8-WSP-ADN-100-UG-C \$12,373,58 \$8,537,77 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-WSP-ADN-10-UG-C \$1,133.00 HZ8WSADN10UGC 31% \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8WSADN10UGC-SEL HZ8-WSP-ADN-10-UG-C \$1,183,99 31% \$816.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZ8WSADN10UGC-K SEL HZ8-WSP-ADN-10-UG-C \$1,237.36 \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAE100UGC SEL HZ-VAD-ENTC-100-UG-C \$34,000.00 31% \$23,460.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAE100LIGC. SEL HZ-VAD-ENTC-100-LIG-C \$37,400,00 31% \$25,806,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% HZVAE100UGC-K SEL HZ-VAD-ENTC-100-UG-C \$35,841.00 \$24,730,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VMWARE HZVAE10UGC SEL HZ-VAD-ENTC-10-UG-C \$3,400.00 \$2,346.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZVAE10LIGC-L SEL HZ-VAD-ENTC-10-LIG-C \$3.740.00 31% \$2.580.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAF10UGC-K SEL HZ-VAD-ENTC-10-UG-C \$3 584 00 31% \$2 472 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,650.00 31% \$0.00 HZVUADVC10UGC SEL HZ-VU-ADVC-10-UG-C \$1,138.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVLIADVC10LIGC-I SEL HZ-VII-ADVC-10-LIG-C \$1.815.00 31% \$1 252 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVUADVC10UGC-K SEL HZ-VU-ADVC-10-UG-C \$1 419 27 31% \$979.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE IA-PER-T0 SEL InfoArchive 1-5TB \$76,730,77 31% \$52.944.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEX. IA-PER-T1 SEL InfoArchive 6-20TB \$46,038.46 31% \$31,766,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **OPENTEXT** IA-PFR-T2 SEL InfoArchive 21-50TB \$28 773 85 31% \$19 853 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT 31% IA-PER-T3 SEL InfoArchive 51-100TB \$16.881.54 \$11.648.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **OPENTEXT** IA-PER-T4 \$7,625.03

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE PROSUPPORT W/MC PREM MNT LP WTY UPG ENH TO PS W/MC PREM LP WTY UPG BASIC TO PS ENH LP EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE Model Sub NASPO VP Discount % PROSUPPORT PLUS MNT LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER IA-PER-T5 SEL InfoArchive 301-1000TB 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT

5	IA-PER-T6	SEL InfoArchive 1001+2000 TB	\$4.615.00 K	31%	\$3,184,35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
E	IA-PER-T7	SEL InfoArchive 2001+5000 TB	\$4,038.00 K	31%	\$2,786.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T8	SEL InfoArchive 2001+3000 1B	\$3,654.00 K	31%	\$2,760.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5													
5	I-FLEX	SEL Boomi INTEGRATION FLEX	\$2,083.25 K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	\$1,795.00 K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-AC-LIC	SEL Superna Anycopy Cluster License	\$5,127.69 K	31%	\$3.538.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
- 5	IGI S-CB-3YR	SEL IGLS Data Protect 2 CLSTR Bundle 3y	\$44 403 08 K	31%	\$30,638,13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-5YR		\$51.953.85 K	31%	\$35,848.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5		SEL IGLS Data Protect 2 CLSTR Bundle 5y											
5	IGLS-ESUITE1-3YR	SEL Enterprise Suite 1 Write CLSTR 3yr	\$59,627.69 K	31%	\$41,143.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-5YR	SEL Enterprise Suite 1 Write CLSTR 5yr	\$70,369.23 K	31%	\$48,554.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-3YR	SEL Enterprise Suite 2 Write CLSTR 3yr	\$79,580.00 K	31%	\$54,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-5YR	SEL Enterprise Suite 2 Write CLSTR 5vr	\$96.284.62 K	31%	\$66,436,39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
-	IGLS-GC-LIC	SEL Goldencopy Cluster License	\$10,256,92 K	31%	\$7,077,27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5													
5	IGLS-NB-3YR	SEL IGLS Data Protect 6 Node Bundle 3y	\$36,490.77 K	31%	\$25,178.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-5YR	SEL IGLS Data Protect 6 Node Bundle 5y	\$43,384.62 K	31%	\$29,935.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-3YR	SEL IGLS Data Protect 8 Node Bundle 3y	\$38,318.46 K	31%	\$26,439.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-5YR	SEL IGLS Data Protect 8 Node Bundle 5v	\$45,849.23 K	31%	\$31,635.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
-	IGLS-QSB-CB-3Y	SEL IGLS Quick Start Bundle 2 CLSTR 3 YR	\$33,435.38 K	31%	\$23,070.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5													
5	IGLS-QSB-CB-5Y	SEL IGLS Quick Start Bundle 2 CLSTR 5 YR	\$38,872.31 K	31%	\$26,821.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-N8-3Y	SEL IGLS Quick Start Bundle 8 Node 3 YR	\$28,826.15 K	31%	\$19,890.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-N8-5Y	SEL IGLS Quick Start Bundle 8 Node 5 YR	\$34,530.77 K	31%	\$23,826.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-1YR	SEL UPG Data Protect 1 Write Cluster 1vr	\$20.415.38 K	31%	\$14.086.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-1YR	SEL UPG Data Protect 2 Write Cluster 1vr	\$26,481.54 K	31%	\$18,272.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-11R	SEL UPG Data Protect 2 Write Cluster Tyr	\$34 481 54 K	31%	\$23,792.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5													
5	IGLS-SUITE2-5YR	SEL UPG Data Protect 2 Write Cluster 5yr	\$42,481.54 K	31%	\$29,312.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-3YR	SEL UPG Data Protect 1 Write Cluster 3yr	\$25,615.38 K	31%	\$17,674.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-5YR	SEL UPG Data Protect 1 Write Cluster 5yr	\$30,815.38 K	31%	\$21,262.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	\$538.00 K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
E	IOM-SW1Y-1001+	SELIOMART SW 1Y 1001+	\$183.00 K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5								******					
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	\$431.00 K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	\$323.00 K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	\$269.00 K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	\$215.00 K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
E	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	\$377.00 K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5													
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	\$194.00 K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	\$915.00 K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	\$311.00 K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
- 5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	\$732.00 K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	\$549.00 K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400		31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5													
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	\$366.00 K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	\$641.00 K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	\$330.00 K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	\$1.292.00 K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
E	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	\$439.00 K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 37 1001+	\$1,034.00 K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5													
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	\$775.00 K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	\$646.00 K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	\$517.00 K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
- 5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	\$905.00 K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5		SEL IOMART SW 37 51-100						\$0.00		\$0.00	\$0.00		IOMART
5	IOM-SW3Y-601-1K		\$465.00 K	31%	\$320.85	\$0.00	\$0.00		\$0.00			\$0.00	
5	ISD-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER SDEdge 36TB	\$1,674.00 K	31%	\$1,155.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ITP-100-199AN-D	SEL Splunk ITSI Perp Lic100-199GB/dayAN	\$865.38 K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199AP-D	SEL Splunk ITSI Perp Lic100-199GB/dayAP	\$1,038.46 K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199EM-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM	\$796.15 K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
E	ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS	\$692.31 K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5				31%									
5	ITP-10-19AN-D	SEL Splunk ITSI Perp Lic10-19GB/dayAN	\$2,596.15 K		\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AP-D	SEL Splunk ITSI Perp Lic10-19GB/dayAP	\$3,115.38 K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19EM-D	SEL Splunk ITSI Perp Lic10-19GB/dayEM	\$2,388.46 K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19US-D	SEL Splunk ITSI Perp Lic10-19GB/dayUS	\$2,076.92 K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	\$432.69 K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AP-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	\$519.23 K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
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5	ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	\$398.08 K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	\$346.15 K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN	\$649.62 K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP	\$778.85 K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/davEM	\$597.69 K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS	\$519.23 K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
- 5				31%									SPLUNK
5	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN	\$1,947.12 K		\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ITP-20-49AP-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP	\$2,336.54 K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayEM	\$1,791.35 K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS	\$1,557.69 K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
E	ITP2K-4999AN-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAN	\$396.92 K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999AN-D				\$273.87 \$328.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5		SEL Splunk ITSI Perp Lic2K-4999GB/dayAP	\$475.96 K	31%									
5	ITP-2K-4999EM-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayEM	\$364.90 K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999US-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayUS	\$317.31 K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/davAN	\$468.46 K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
č	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP	\$563.08 K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITP-500-999EM-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP		31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5													
5		SEL Splunk ITSI Perp Lic500-999GB/dayUS	\$375.00 K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5 5	ITP-500-999US-D												
5 5 5		SEL Splunk ITSI Perp Lic50-999GB/dayAN	\$1,370.77 K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5 5 5 5	ITP-500-999US-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN		31% 31%		\$0.00 \$0.00	SPLUNK SPLUNK						
5 5 5 5	ITP-500-999US-D ITP-50-99AN-D ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN SEL Splunk ITSI Perp Lic50-99GB/dayAP	\$1,370.77 K \$1,644.23 K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5 5 5 5 5	ITP-500-999US-D ITP-50-99AN-D ITP-50-99AP-D ITP-50-99EM-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN SEL Splunk ITSI Perp Lic50-99GB/dayAP SEL Splunk ITSI Perp Lic50-99GB/dayEM	\$1,370.77 K \$1,644.23 K \$1,261.15 K	31% 31%	\$1,134.52 \$870.19	\$0.00 \$0.00	SPLUNK SPLUNK						
5 5 5 5 5	ITP-500-999US-D ITP-50-99AN-D ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN SEL Splunk ITSI Perp Lic50-99GB/dayAP	\$1,370.77 K \$1,644.23 K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

	-				NVP LEVEL 1		NVP MAINTENANCE A	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITP-5K-9999AP-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAP		\$432.69	К	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITP-5K-9999EM-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayEM		\$332.31	K	31%	\$229.29		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITP-5K-9999US-D ITPU-100-199AN-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayUS SEL Splunk ITSI Perp UPG100-199GB/dayAN		\$288.46 \$865.38	K	31% 31%	\$199.04 \$597.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN SEL Splunk ITSI Perp UPG100-199GB/dayAP		\$1,038,46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM		\$796.15	K	31%	\$549.34			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-10-19AN-D	SEL Splunk ITSI Perp UPG10-19GB/dayAN		\$2,596,15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-10-19AP-D	SEL Splunk ITSI Perp UPG10-19GB/dayAP		\$3,115,38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-10-19EM-D	SEL Splunk ITSI Perp UPG10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19US-D	SEL Splunk ITSI Perp UPG10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-1K-1999AP-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	SPLUNK
5	ITPU-1K-1999EM-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS		\$346.15	К	31%	\$238.84			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN		\$649.62	K	31%	\$448.24		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-200-499AP-D ITPU-200-499EM-D	SEL Splunk ITSI Perp UPG200-499GB/dayAP SEL Splunk ITSI Perp UPG200-499GB/dayEM		\$778.85 \$597.69	K	31% 31%	\$537.41 \$412.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITPU-200-499EW-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS		\$519.23	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-200-49903-D	SEL Splunk ITSI Perp UPG20-499B/dayAN		\$1.947.12	K	31%	\$1.343.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-20-49AP-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$1,791,35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$476.54	K	31%	\$328.81		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$364.62	K	31%	\$251.59			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$563.08	K	31%	\$388.53		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$431.54	K	31%	\$297.76			\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS		\$375.00	K	31%	\$258.75		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
5	ITPU-50-99AN-D ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$1,370.77 \$1.644.23	K	31% 31%	\$945.83 \$1,134.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$1,044.23	K	31%	\$870.19			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-5K-9999AN-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAN		\$361.15	K	31%	\$249.19		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-5K-9999AP-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999EM-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999US-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayUS		\$288.46	K	31%	\$199.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199AN	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199AN-D	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$346.15	K	31%	\$238.84	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199AP	SEL Splunk ITSI Term SSup100-199GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199AP-D ITTE-100-199EM	SEL Splunk ITSI Term SSup100-199GB/dayAP SEL Splunk ITSI Term SSup100-199GB/dayEM		\$415.38 \$398.08	K	31% 31%	\$286.61 \$274.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITTE-100-199EM-D	SEL Splunk ITSI Term SSup100-199GB/dayEM SEL Splunk ITSI Term SSup100-199GB/dayEM		\$318.46	K	31%	\$219.74			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199US	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-100-199US-D	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19AN	SEL Splunk ITSI Term SSup10-19GBAN		\$1,298,08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19AN-D	SEL Splunk ITSI Term SSup10-19GBAN		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19AP	SEL Splunk ITSI Term SSup10-19GBAP		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19AP-D	SEL Splunk ITSI Term SSup10-19GBAP		\$1,246.15	K	31%	\$859.84	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	SPLUNK
5	ITTE-10-19EM	SEL Splunk ITSI Term SSup10-19GBEM		\$1,194.23	K	31%	\$824.02			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19EM-D	SEL Splunk ITSI Term SSup10-19GBEM		\$955.38	K	31%	\$659.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19US	SEL Splunk ITSI Term SSup10-19GBUS		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-10-19US-D ITTE-1K-1999AN	SEL Splunk ITSI Term SSup10-19GBUS SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$830.77 \$243.46	K	31% 31%	\$573.23 \$167.99			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITTE-1K-1999AN-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAN SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$243.46	, v	31%	\$107.99		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999AP	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$291.92	K	31%	\$201.42		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999AP-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$234.23	K	31%	\$161.62			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999EM	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$223.85	K	31%	\$154.46		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999EM-D	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$178.85	K	31%	\$123.41		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999US	SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$195.00	K	31%	\$134.55		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-1K-1999US-D	SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$155.77	K	31%	\$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-499AN	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$333.46	K	31%	\$230.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-499AN-D	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$266.54	K	31%	\$183.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-499AP	SEL Splunk ITSI Term SSup200-499GB/dayAP		\$400.38	K	31%	\$276.26			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-499AP-D ITTE-200-499EM	SEL Splunk ITSI Term SSup200-499GB/dayAP SEL Splunk ITSI Term SSup200-499GB/dayEM		\$320.77 \$306.92	K	31% 31%	\$221.33 \$211.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITTE-200-499EM ITTE-200-499EM-D	SEL Splunk ITSI Term SSup200-499GB/dayEM SEL Splunk ITSI Term SSup200-499GB/dayEM		\$306.92 \$245.77	K K	31%	\$211.77 \$169.58		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITTE-200-499US	SEL Splunk ITSI Term SSup200-499GB/dayENI SEL Splunk ITSI Term SSup200-499GB/dayUS		\$266.54	K	31%	\$183.91			\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-499US-D	SEL Splunk ITSI Term SSup200-499GB/dayUS		\$213.46	ĸ	31%	\$147.29		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-200-49903-D	SEL Splunk ITSI Term SSup20-499BAN		\$973.85	ĸ	31%	\$671.96		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-20-49AN-D	SEL Splunk ITSI Term SSup20-49GBAN		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-20-49AP	SEL Splunk ITSI Term SSup20-49GBAP		\$1,168.85	K	31%	\$806.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-20-49AP-D	SEL Splunk ITSI Term SSup20-49GBAP		\$934.62	K	31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-20-49EM	SEL Splunk ITSI Term SSup20-49GBEM		\$895.38	K	31%	\$617.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-20-49EM-D	SEL Splunk ITSI Term SSup20-49GBEM		\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-20-49US	SEL Splunk ITSI Term SSup20-49GBUS		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-20-49US-D	SEL Splunk ITSI Term SSup20-49GBUS		\$623.08	K	31%	\$429.93		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-2K-4999AN	SEL Splunk ITSI Term SSup2K-4999GB/dayAN		\$234.23	K	31%	\$161.62		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTE-2K-4999AN-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAN		\$187.50	K	31%	\$129.38			\$0.00	\$0.00			\$0.00	SPLUNK
5	ITTE-2K-4999AP ITTE-2K-4999AP-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAP SEL Splunk ITSI Term SSup2K-4999GB/dayAP		\$281.54 \$225.00	K	31% 31%	\$194.26 \$155.25		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	ITTE-2K-4999AP-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAP SEL Splunk ITSI Term SSup2K-4999GB/dayEM		\$225.00 \$215.77	K	31%	\$155.25 \$148.88		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	SPLUNK
	111E-2N-4399EW				r\				\$0.00	\$0.00					
5	ITTE-2K-4999EM-D	SEL Splunk ITSI Term SSup2K-4999GB/dayEM		\$172.50		31%	\$119.03	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE PROSUPPORT WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP ITTE-2K-4999US-D SEL Splunk ITSI Term SSup2K-4999GB/dayUS \$150.00 \$0.00 ITTE-500-999AN SEL Splunk ITSI Term SSup500-999GB/davAN \$252.69 31% \$174.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTF-500-999AN-D SEL Splunk ITSI Term SSup500-999GB/davAN \$201.92 31% \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTE-500-999AI SEL Splunk ITSI Term SSup500-999GB/dayAl \$303.46 31% \$209.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTE-500-999AP-D SEL Splunk ITSI Term SSup500-999GB/dayAP \$242.31 31% \$167.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTF-500-999FM SEL Splunk ITSI Term SSup500-999GB/davFM \$231.92 31% \$160.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTE-500-999EM-D SEL Splunk ITSI Term SSup500-999GB/davEM \$185.77 31% \$128.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-500-999US SEL Splunk ITSI Term SSup500-999GB/dayUS \$201.92 31% \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-500-999US-D SEL Splunk ITSI Term SSup500-999GB/dayUS \$161.54 31% \$111.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% ITTE-50-99AN SEL Splunk ITSI Term SSup50-99GB/davAN \$685.38 \$472.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99AN-D SEL Splunk ITSI Term SSup50-99GB/davAN \$548.08 \$378.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99AP SEL Splunk ITSI Term SSup50-99GB/dayAP \$822.69 31% \$567.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTF-50-99AP-D SEL Splunk ITSI Term SSup50-99GB/davAP \$657.69 31% \$453.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-50-99EM SEL Splunk ITSI Term SSup50-99GB/dayEM \$630.00 \$434.70 \$0.00 SPLUNK 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Splunk ITSI Term SSup50-99GB/dayEM \$504.23 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99EM-D \$347.92 \$0.00 \$0.00 ITTE-50-99LIS SEL Splunk ITSI Term SSup50-99GB/davUS \$548.08 31% \$378 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTF-50-99US-D SEL Splunk ITSI Term SSup50-99GB/dayUS \$438.46 31% \$302.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% \$0.00 \$0.00 ITTE-5K-9999AN SEL Splunk ITSI Term SSup5K-9999GB/dayAN \$225.00 \$155.25 \$0.00 SPLUNK ITTE-5K-9999AN-D SEL Splunk ITSI Term SSup5K-9999GB/davAN \$180.00 31% \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTF-5K-9999AP SEL Splunk ITSI Term SSup5K-9999GB/davAP \$270.00 31% \$186.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTE-5K-9999AP-D SEL Splunk ITSI Term SSup5K-9999GB/davAF 31% \$149.67 SPLUNK \$216.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-5K-9999FM SEL Splunk ITSI Term SSup5K-9999GB/davEM \$207.69 31% \$143.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTF-5K-9999FM-D SEL Splunk ITSI Term SSup5K-9999GB/davFM \$166.15 31% \$114 64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTE-5K-9999US SEL Splunk ITSI Term SSup5K-9999GB/davUS \$180.00 31% \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-9999US-D SEL Splunk ITSI Term SSup5K-9999GB/dayUS \$144.23 31% \$99.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999AN SEL Splunk ITSI Term PSup1K-1999GB/dayAN \$288 46 31% \$199.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% ITTG-1K-1999AN-D SEL Splunk ITSI Term PSup1K-1999GB/davAN \$230.77 \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999AP SEL Splunk ITSI Term PSup1K-1999GB/dayAF SPLUNK \$346.15 \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 \$0.00 ITTG-1K-1999AP-D SEL Splunk ITSI Term PSup1K-1999GB/dayAP \$276.92 31% \$191.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% ITTG-1K-1999EM SEL Splunk ITSI Term PSup1K-1999GB/davEM \$265.38 \$183.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999EM-D SEL Splunk ITSI Term PSup1K-1999GB/dayEM \$212.31 31% \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% ITTG-1K-1999US SEL Splunk ITSI Term PSup1K-1999GB/dayUS \$159.23 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999LIS-D SEL Splunk ITSI Term PSup1K-1999GR/dayLIS \$184.62 31% \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk ITSI Term PSup2K-4999GB/dayAN \$270.00 31% \$0.00 SPLUNK ITTG-2K-4999AN \$186.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-2K-4999AN-D SEL Splunk ITSI Term PSup2K-4999GB/dayAN \$223.85 31% \$154.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999AP SEL Splunk ITSI Term PSup2K-4999GR/dayAF \$324.23 31% \$223.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTG-2K-4999AP-D SEL Splunk ITSI Term PSup2K-4999GB/davAP \$268.85 31% \$185.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK \$249.23 ITTG-2K-4999EM SEL Splunk ITSI Term PSup2K-4999GB/dayEM 31% \$171.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTG-2K-4999EM-D SEL Splunk ITSI Term PSup2K-4999GB/dayEM \$205.38 \$141.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999US SEL Splunk ITSI Term PSup2K-4999GB/dayUS \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK \$178.85 31% SPLUNK ITTG-2K-4999US-D SEL Splunk ITSI Term PSup2K-4999GB/davUS \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-500-999AN SEL Splunk ITSI Term PSup500-999GB/dayAN \$306.92 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999AN-D SEL Splunk ITSI Term PSup500-999GB/davAN \$245.77 31% \$169.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% ITTG-500-999AP SEL Splunk ITSI Term PSup500-999GB/davAF \$368.08 \$253.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999AP-D SEL Splunk ITSI Term PSup500-999GB/dayAF \$294.23 \$203.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% \$0.00 \$0.00 ITTG-500-999EM SEL Splunk ITSI Term PSup500-999GB/dayEM \$281.54 31% \$194.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% ITTG-500-999EM-D SEL Splunk ITSI Term PSup500-999GB/davEM \$226.15 \$156.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999US SEL Splunk ITSI Term PSup500-999GB/dayUS \$245.77 31% \$169.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999US-D SEL Splunk ITSI Term PSup500-999GB/dayUS \$196.15 31% \$135.34 \$0.00 \$0.00 SPLUNK ITTG-5K-9999AN SEL Splink ITSI Term PSiin5K-9999GR/davAN \$252.69 31% \$174.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTG-5K-9999AN-D SEL Splunk ITSI Term PSup5K-9999GB/dayAN \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 ITTG-5K-9999AF SEL Splunk ITSI Term PSup5K-9999GB/dayAF \$303.46 31% \$209.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999AP-D SEL Splunk ITSI Term PSup5K-9999GB/dayAP \$259.62 \$179.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% 31% \$0.00 ITTG-5K-9999FM SEL Splunk ITSI Term PSup5K-9999GB/davEM \$231.92 \$160.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK \$0.00 ITTG-5K-9999EM-D SEL Splunk ITSI Term PSup5K-9999GB/dayEM \$199.62 31% \$137.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999US \$201.92 \$139.32 \$0.00 SPLUNK SEL Splunk ITSI Term PSup5K-9999GB/dayUS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-5K-9999LIS-D SEL Splunk ITSI Term PSup5K-9999GR/dayLIS \$173.08 31% \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITT-PRM-1000-D 31% \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term PrmSup Buck 1000 \$1,000,00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 ITT-PRM-100-D SEL Splunk ITSI Term PrmSup Buck 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-100K-D SEL Splunk ITSI Term PrmSup Buck 100K \$100,000,00 31% \$69,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK 31% ITT-PRM-10K-D SEL Splunk ITSI Term PrmSup Buck 10K \$10,000.00 \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-1-D SEL Splunk ITSI Term PrmSup Buck 1 \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-STD-1000-D SEL Splunk ITSI Term StdSup Buck 1000 \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 ITT-STD-100-D SEL Splunk ITSI Term StdSup Buck 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITT-STD-100K-D SEL Splunk ITSI Term StdSup Buck 100K \$100,000.00 31% \$69,000.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITT-STD-10K-D SEL Splunk ITSI Term StdSup Buck 10K \$10,000.00 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-STD-1-D SEL Splunk ITSI Term StdSup Buck 1 \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTU-ES-1000AN-D \$1,000.00 SEL Splunk IT TermUPG SSup Buck 1000AN \$690.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% ITTU-ES-1000AP-D SEL Splunk IT TermUPG SSup Buck 1000AF \$1,000,00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1000EM-D SEL Splunk IT TermUPG SSup Buck 1000EM \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTU-ES-1000US-D SEL Splunk IT TermUPG SSup Buck 1000US \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% ITTU-ES-100AN-D SEL Splunk IT TermUPG SSup Buck 100AN \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTU-ES-100AP-E SEL Splunk IT TermUPG SSup Buck 100AP \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTU-ES-100EM-D SEL Splunk IT TermLIPG SSun Buck 100EM \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTU-ES-100US-E SEL Splunk IT TermUPG SSup Buck 100US \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTU-ES-1AN-D SEL Splunk IT TermUPG SSup Buck 1AN \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTUES_1AP_D SEL Splunk IT TermUPG SSup Buck 1AP \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTU-FS-1FM-D SEL Splunk IT TermUPG SSup Buck 1FM \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% \$0.00 ITTU-ES-1US-E SEL Splunk IT TermUPG SSup Buck 1US \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1000AN-D SEL Splunk IT TermUPG PSup Buck 1000AN \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK \$0.00 ITTU-GS-1000AP-D SEL Splunk IT TermUPG PSup Buck 1000AF \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK ITTU-GS-1000EM-D SEL Splunk IT TermUPG PSup Buck 1000EM \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$690.00 ITTU-GS-1000US-D SEL Splunk IT TermUPG PSup Buck 1000US \$1,000.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-100AN-D SEL Splunk IT TermUPG PSup Buck 100AN \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK

ITTU-GS-100AP-D

ITTU-GS-100EM-D

SEL Splunk IT TermUPG PSup Buck 100AP

SEL Splunk IT TermUPG PSup Buck 100EM

\$69.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

SPLUNK

SPLUNK

31%

\$100.00

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA							
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITTU-GS-100US-D	SEL Splunk IT TermUPG PSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTU-GS-1AN-D	SEL Splunk IT TermUPG PSup Buck 1AN		\$1.00 \$1.00	K	31% 31%	\$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	SPLUNK
5	ITTU-GS-1AP-D ITTU-GS-1EM-D	SEL Splunk IT TermUPG PSup Buck 1AP SEL Splunk IT TermUPG PSup Buck 1EM		\$1.00 \$1.00	K	31%	\$0.69 \$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	SPLUNK SPLUNK
5	ITTU-GS-1US-D	SEL Splunk IT TermUPG PSup Buck 1US		\$1.00	K	31%	\$0.69		\$0.00			\$0.00		\$0.00	
5	ITTUS-1K-1999-FM	SEL Splunk IT TRU SSup1K-1999GB/davEM		\$178.85	ĸ	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTUS-2K-4999-EM	SEL Splunk IT TRU SSup2K-4999GB/dayEM		\$173.08	K	31%	\$119.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITTUS-500-999-EM	SEL Splunk IT TRU SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTUS-5K-9999-EM	SEL Splunk IT TRU SSup5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	LIC-RG-AGT-1Y	SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	RG SYSTEMS
5	LIC-RG-AGT-3Y	SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-1Y	SEL RG SW SUB. PER TB-BACK END VOLUME 1Y		\$392.31	K	31%	\$270.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-3Y LIC-RGSTACK10	SEL RG SW SUB. PER TB-BACK END VOLUME 3Y SEL RG STACK10 SW FOR PRIV. CLOUD.		\$753.85 \$184.615.38	K	31%	\$520.16 \$127.384.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	RG SYSTEMS RG SYSTEMS
5	LIC-RGSTACK10 LIC-RGSTACK5	SEL RG STACKTU SW FOR PRIV. CLOUD SEL RG STACK5 SW FOR PRIV. CLOUD		\$184,615.38 \$138,461.54	K	31%	\$127,384.61 \$95,538.46		\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	LIC-RGSTACK50	SEL RG STACK50 SW FOR PRIV. CLOUD		\$295,384.62	K	31%	\$203 815 39	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIFTCD4PESITET1	SEL CD4PE Site-Tier 1-Lift 0 2 4 999		\$5,760,00	ĸ	31%	\$3 974 40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	PUPPET LABS
5	LIFTCD4PESITET10	SEL CD4PE Site-Tier 10-Lift 120k-139,999		\$46,081.54	K	31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCD4PESITET2	SEL CD4PE Site-Tier 2-Lift 5k - 9,999		\$7,680.00	K	31%	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCD4PESITET3	SEL CD4PE Site-Tier 3-Lift 10k ?14,999		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCD4PESITET4	SEL CD4PE Site-Tier 4-Lift 15k ? 24,999		\$11,521.54	K	31%	\$7,949.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	PUPPET LABS
5	LIFTCD4PESITET5	SEL CD4PE Site-Tier 5-Lift 25k ? 49,999		\$17,280.00	K	31%	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	PUPPET LABS
5	LIFTCD4PESITET6	SEL CD4PE Site-Tier 6-Lift 50k - 74,999		\$23,040.00	K	31%	\$15,897.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCD4PESITET7	SEL CD4PE Site-Tier 7-Lift 60k ? 79,999		\$28,801.54	K	31%	\$19,873.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	PUPPET LABS
5	LIFTCD4PESITET8	SEL CD4PE Site-Tier 8-Lift 80k - 99,999		\$34,561.54	K	31%	\$23,847.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	PUPPET LABS
5	LIFTCD4PESITET9 LM-SFP-DAC-10M	SEL CD4PE Site-Tier 9-Lift 100k -119,999		\$40,321.54 \$384.62	K	31% 31%	\$27,821.86 \$265.39		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	PUPPET LABS KEMP
5	LM-SFP-DAC-10M LM-SFP-DAC-1M	SEL KEMP 10M SFP+ Direct Attached Copper SEL KEMP 1M SFP+ Direct Attached Copper		\$384.62 \$153.85	K	31%	\$265.39 \$106.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	KEMP KEMP
5	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper SEL KEMP 3M SFP+ Direct Attached Copper		\$153.85 \$230.77	ĸ	31%	\$106.16 \$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	LM-SFP-DAC-5M	SEL KEMP 5M SFP+ Direct Attached Copper		\$307.69	K	31%	\$212.31		\$0.00			\$0.00		\$0.00	
5	LM-SFP-SR	SEL KEMP SFP+ SR Transceiver 850NM/300M		\$1,369.23	ĸ	31%	\$944.77		\$0.00		\$0.00	\$0.00		\$0.00	KEMP
5	LMX15-HA-EMC3Y	SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$66,708.00	K	31%	\$46.028.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	LMX15-HA-EMC5Y	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$91,077.00	K	31%	\$62,843.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC3Y	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$136,307.69	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC5Y	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle		\$186,153.85	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX40-HA-EMC3Y	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	LMX40-HA-EMC5Y	SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$279,230.77	K	31%	\$192,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	M_MOL1YR	SEL BOOMI Molecule		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	BOOMI
5	M_QUEUING M16-2136-C0000C1	SEL BOOMI Message Queuing SEL-16ch. exp port,D921-936,OSC,IL=6.6dB		\$650.00 \$19.550.77	K	31%	\$448.50 \$13,490.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	BOOMI SMARTOPTICS
5	M16-2136-C0000C1 M16-2136-D0030C1				K										
5	M16-2136-D0030C1	SEL-16ch. exp port,D921-D936,OSC,Rx EDF SEL-D921-D936,OSC,Rx EDFA,Rx DC 40km		\$30,715.38 \$35,043.08	, ,	31% 31%	\$21,193.61 \$24,179.73		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	
5	M16-2136-D1A3TC1	SEL-D921-D936,O3C,RX EDPA,RX DC 40KIII SEL-D921-D936.Tx ED.Tx D40.Rx ED.Rx TD		\$52,076.92	K	31%	\$35.933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3809-921928-M	SEL-8 ch. M/Demux.D921-D928.IL=4.8dB		\$2,815,38	ĸ	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	M-3809-929936-M	SEL-8 ch. M/Demux,D929-D936,IL=4.8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3840-LL	SEL-40 ch. M/Demux,D921-D960, IL=7.5dB		\$10,446.15	K	31%	\$7,207.84		\$0.00		\$0.00	\$0.00		\$0.00	
5	M-410	SEL-DC power supply, M-series		\$1,215.38	K	31%	\$838.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SMARTOPTICS
5	M5100C	SEL MG5-100-C)		\$15,000.00	K	31%	\$10,350.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	M5100C-I	SEL MG5-100-C)		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	M5100C-K	SEL MG5-100-C)		\$15,819.00	K	31%	\$10,915.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	M510C-I M510C-K	SEL MG5-10-C) SEL MG5-10-C)		\$1,650.00 \$1.582.00	K	31% 31%	\$1,138.50		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	M510C-K M-ADJ-19	SEL-Smartoptics 19 AdjKit-2 8ch modul		\$1,582.00 \$150.77	K	31%	\$1,091.58 \$104.03	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	MB10PB1YRSB	SELECT DEXS MB ELA. 10PB 1Yr Sub		\$2.160.000.00	K	31%	\$1 490 400 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MB1PB1YRSB	SELECT DFXS MB ELA, 1PB 1Yr Sub		\$300,600.00	K	31%	\$207,414.00		\$0.00			\$0.00		\$0.00	
5	MB3PB1YRSB	SELECT DFXS MB ELA, 3PB 1Yr Sub		\$702,000.00	K	31%	\$484,380.00		\$0.00			\$0.00		\$0.00	
5	MB5PB1YRSB	SELECT DFXS MB ELA, 5PB 1Yr Sub		\$1,125,000.00	K	31%	\$776,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MBAD1PB1YRSB	SELECT DFXS MB ELA, ADD 1PB 1Yr Sub		\$216,000.00	K	31%	\$149,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MBP10PB1YRSB	SELECT DFXS MBP ELA, 10PB 1Yr Sub		\$2,880,000.00	K	31%	\$1,987,200.00		\$0.00			\$0.00		\$0.00	
5	MBP1PB1YRSB	SELECT DFXS MBP ELA, 1PB 1Yr Sub		\$433,800.00	K	31%	\$299,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MBP3PB1YRSB	SELECT DFXS MBP ELA, 3PB 1Yr Sub		\$950,400.00	K	31%	\$655,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MBP5PB1YRSB	SELECT DFXS MBP ELA, 5PB 1Yr Sub		\$1,530,000.00	K	31%	\$1,055,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NTP-DEFENDX
5	MBPAD1PB1YRSB MDMBASECPQ	SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub		\$288,000.00	K	31% 31%	\$198,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX BOOMI
5	MDMBASECPQ MDMENTERPRISE	SEL Boomi HUB EDITION (BASE TIER) SEL Boomi HUB EDITION (ENTERPRISE TIER)		\$6,000.00 \$18,000.00	K	31%	\$4,140.00 \$12,420.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	BOOMI BOOMI
5	MDMENTERPRISE MDMTIFR1	SEL Boomi HUB (Tier 1 <10K Golden Rec)		\$18,000.00 \$520.00	r.	31%	\$12,420.00 \$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	BOOMI
5	MDMTIER1 MDMTIER2	SEL Boomi HUB (Tier 1 <10K Golden Rec) SEL Boomi HUB (Tier 2 <50K Golden Rec)		\$1,750.00	K	31%	\$358.80 \$1,207.50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MDMTIER3	SEL Boomi HUB Tier 3 <100K Golden Rec)		\$3,000.00	K	31%	\$2,070.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	BOOMI
5	MIB-1YR-00000003	SEL 1YR File Metadata Bundle Up to 3PB		\$415,384.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-1YR-00000006	SEL 1YR File Metadata Bundle Up to 6PB		\$553,846.15	K	31%	\$382,153.84		\$0.00			\$0.00		\$0.00	
5	MIB-1YR-00000009	SEL 1YR File Metadata Bundle Up to 9PB		\$830,769.23	K	31%	\$573,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	MIB-1YR-00000012	SEL 1YR File Metadata Bundle Up to 12PB		\$969,230.77	K	31%	\$668,769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-3YR-00000003	SEL 3YR File Metadata Bundle Up to 3PB		\$1,121,538.46	K	31%	\$773,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-3YR-00000006	SEL 3YR File Metadata Bundle Up to 6PB		\$1,495,384.62	K	31%	\$1,031,815.39		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-3YR-00000009	SEL 3YR File Metadata Bundle Up to 9PB		\$2,243,076.92	K	31%	\$1,547,723.07	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	INDEX ENGINES
5	MIB-3YR-00000012	SEL 3YR File Metadata Bundle Up to 12PB		\$2,616,923.08	K	31%	\$1,805,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-5YR-00000003	SEL 5YR File Metadata Bundle Up to 3PB		\$1,661,538.46	K	31%	\$1,146,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	INDEX ENGINES
5	MIB-5YR-00000006	SEL 5YR File Metadata Bundle Up to 6PB		\$2,215,384.62	K	31%	\$1,528,615.39		\$0.00			\$0.00		\$0.00	
5	MIB-5YR-00000009 MIB-5YR-0000012	SEL 5YR File Metadata Bundle Up to 9PB SEL 5YR File Metadata Bundle Up to 12PB		\$3,323,076.92	K	31%	\$2,292,923.07	\$0.00				\$0.00 \$0.00		\$0.00	
5				\$3,876,923.08	K	31%	\$2,675,076.93	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	INDEX ENGINES
5	MNT-IAPER-T0 MNT-IAPER-T1	SEL OT Enhanced Maint 1-5TB IAPER-T0 SEL OT Enhanced Maint 6-20TB IAPER-T1		\$17,648.07 \$10,588.81	k K	31% 31%	\$12,177.17 \$7,306.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	OPENTEXT OPENTEXT
5	MNT-IAPER-T2	SEL OT Enhanced Maint 8-2016 IAPER-11 SEL OT Enhanced Maint 21-50TB IAPER-T2		\$6,618.07	K	31%	\$4,566.47		\$0.00		\$0.00	\$0.00		\$0.00	
5	MNT-IAPER-T3	SEL OT Enhanced Maint 51-301B IAPER-12		\$3,882,60	K	31%	\$2,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	OPENTEXT
	MNT-IAPER-T4	SEL OT Enhanced Maint 101-300TB IAPER-T4		\$2,541,30		31%	\$1,753.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP MNT-IAPER-T5 SEL OT Enhanced Maint 301-1k TB IAPER-T5 \$1,415.38 **OPENTEXT** MNT-IAPER-TE SEL OT Enhanced Maint 1001-2kTB IAPER-T6 \$1.062.00 31% \$732.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEX. MNT-IAPER-T7 SEL OT Enhanced Maint 2001-5kTB IAPER-T7 \$929.00 31% \$641.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-TE SEL OT Enhanced Maint 5001+TB IAPER-T8 \$840.00 31% \$579.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEX \$0.00 NEW CD4PESITET SEL CD4PE Site-Tier 1-New 0 ? 4.999 \$34.561.54 31% \$23.847.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEW CD4PESITET 10 SEL CD4PE Site-Tier10-New 120k - 139 999 \$276 489 23 31% \$190 777 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEW CD4PESITET2 SEL CD4PE Site-Tier 2-New 5k - 9.999 \$46.081.54 31% \$31,796,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEW CD4PESITETS SEL CD4PE Site-Tier 3-New 10k ?14,999 \$57,601.54 31% \$39,745.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEW CD4PESITET4 SEL CD4PE Site-Tier 4-New 15k ? 24,999 \$69 123 08 31% \$47 694 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL CD4PE Site-Tier 5-New 25k ? 49.999 31% \$71.541.33 NEW CD4PESITETS \$103,683,08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 NEW CD4PESITETE \$138,244,62 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEW CD4PESITET7 SEL CD4PE Site-Tier 7-New 60k ? 79,999 \$172,806.15 31% \$119,236.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% NEW CD4PESITETS SEL CD4PE Site-Tier 8-New 80k - 99 999 \$207 367 69 \$143 083 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS NEWCD4PESITETS SEL CD4PE Site-Tier 9-New 100k - 119,999 \$241,929.23 \$166,931.17 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% \$0.00 \$0.00 \$0.00 \$0.00 NXALBADCT1YC SEL NX-ALB-AD-CT-1Y-C \$20,000.00 31% \$13,800.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBADOT1YO SEL NX-ALR-AD-CT-1Y-C \$23,400,00 31% \$16 146 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBADCT1YC-K SEL NX-ALB-AD-CT-1Y-C) \$16 256 13 VMWARE \$23,559,61 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL NX-ALB-C) 31% \$2,931.12 \$0.00 \$0.00 VMWARE \$4,248.00 NXALBC. SEL NX-ALR-C \$4,970.16 31% \$3,429,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBC-K SEL NX-ALB-C \$5,006,90 31% \$3 454 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBSCC SEL NX-ALB-SC-C) \$16,995.00 31% \$11,726.55 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFI NX-ALB-SC-C \$13,720,06 NXALBSCC. \$19.884.15 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBSCC-K SEL NX-ALB-SC-C \$20,035,24 31% \$13 824 32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADEP100UC SEL NX-DC-ADEP-100-U-C 31% \$6,600,00 \$4.554.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADEP100UC-I SEL NX-DC-ADEP-100-U-C \$7,722.00 31% \$5,328.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADEP100UC-P SEL NX-DC-ADEP-100-U-C \$7 776 59 31% \$5,365,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE NXDCADEP10UGC SEL NX-DC-ADEP-10-UG-C \$660.00 \$455.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCADEP10UGC-SEL NX-DC-ADEP-10-UG-C \$772.20 \$532.82 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCADEP10UGC-F SEL NX-DC-ADEP-10-UG-C \$777.66 31% \$536.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% NXDCADEPLC100UGF SEL: NX-DC-ADEPLC-100-UG-F \$7,260,00 \$5.009.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADEPLC10UGF SEL: NX-DC-ADEPLC-10-UG-F \$726.00 31% \$500.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% NXDCADEPLUGO SEL NX-DC-ADEPL-UG-C \$3,300.00 \$2,277.00 \$0.00 \$0.00 VMWARE NXDCADERILIGC. SEL NX-DC-ADEPL-LIG-C \$3,861,00 31% \$2,664,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL NX-DC-ADEPL-UG-C NXDCADEPI UGC-K \$3,888.29 31% \$2,682.92 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% NX-DC-ADEPL-UG-F SEL: NX-DC-ADEPL-UG-F \$3,630.00 \$2,504.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADVC SEL NX-DC-ADV-C) \$5,495,00 31% \$3 791 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC100C SEL NX-DC-ADVC-100-C \$11,000,00 31% \$7,590,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC100C-SEL NX-DC-ADVC-100-C \$12,870.00 31% \$8,880.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL NX-DC-ADVC-100-C VMWARE NXDCADVC100C-F \$12,986.52 \$8,960.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NX-DC-ADVC-100-F SEL: NX-DC-ADVC-100-E \$12 100 00 31% \$8,349,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL NX-DC-ADVC-10-C) 31% NXDCADVC10C VMWARE \$1,100,00 \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCADVC10C-I SEL NX-DC-ADVC-10-C \$1,287.00 31% \$888.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC10C-F SEL NX-DC-ADVC-10-C \$1 298 65 31% \$896.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-ADVC-10-I SEL: NX-DC-ADVC-10-I 31% \$1,210,00 \$834.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADVC-SEL NX-DC-ADV-C) \$6,429.15 31% \$4,436.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 NXDCADVC-K SEL NX-DC-ADV-C \$6,470.27 31% \$4,464,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 NX-DC-ADV-F SEL: NX-DC-ADV-F \$6.044.50 \$4,170,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADVLEC SEL NX-DCADV-LE-C) \$5,495.00 31% \$3,791.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVLEC-SEL NX-DCADV-LE-C \$6,429.15 31% \$4,436,11 \$0.00 \$0.00 VMWARE NXDCADVLEC-K SEL NX-DCADV-LE-C \$6,470,27 31% \$4 464 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$16,556.55 NXDCAKC SEL NX-DC-AK-C \$23,995.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% NXDCAKC-SEL NX-DC-AK-C \$28.074.15 \$19.371.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCAKC-H SEL NX-DC-AK-C \$28,233.22 31% 31% \$19,480.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-AK-F SEL: NX-DC-AK-F \$26,394,50 \$18 212 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCENE100UGC SEL NX-DC-ENE-100-UG-C) \$2,590.00 31% \$1,787,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCENE100UGC-I SEL NX-DC-ENE-100-UG-C \$3,030.30 31% \$2,090.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 NXDCENE100LIGC_K SEL NX-DC-ENE-100-LIG-C \$3,053,17 31% \$2 106 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCENE10UGC SEL NX-DC-ENE-10-UG-C) \$259.00 31% \$178.71 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCENE10UGC-SEL NX-DC-ENE-10-UG-C \$303.03 31% \$209.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCENE10LIGC_K SEL NX-DC-ENE-10-LIG-C \$305.32 31% \$210.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCENEPLC100UGF \$2.849.00 31% \$1,965,81 \$0.00 SEL: NX-DC-ENEPLC-100-UG-I \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCENEPLC10UGF SEL: NX-DC-ENEPLC-10-UG-F \$284.90 31% \$196.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCENEPLUGO SEL NX-DC-ENEPL-UG-C \$1,295.00 31% \$893.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 NXDCENEPI UGC-SEL NX-DC-ENEPL-UG-C \$1.515.15 31% \$1,045,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCENEPLUGC-K SEL NX-DC-ENEPL-UG-C \$1,528.50 31% \$1,054.67 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NX-DC-ENEPL-UG-F SEL: NX-DC-ENEPL-UG-F \$1,424.50 31% \$982.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCFPA100C SEL NX-DC-EPA100-C \$1,900,00 31% 31% \$1.311.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPA100C-I SEL NX-DC-EPA100-C \$1,533.87 \$0.00 VMWARE \$2,223.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCEPA100C-K 31% SEL NX-DC-EPA100-C \$2,241,04 \$1.546.32 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-EPA100-F SEL: NX-DC-EPA100-F \$2,090.00 31% \$1,442.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCEPA10C SEL NX-DC-EPA10-C \$190.00 31% \$131.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% NXDCEPA10C SEL NX-DC-EPA10-C \$222.30 \$153.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCFPA10C-F SEL NX-DC-EPA10-C \$224.10 31% \$154 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-EPA10-E SEL: NX-DC-EPA10-E \$209.00 31% \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% NXDCEPL25TLF SEL: NX-DC-EPL-25-TL-I \$15,950.00 \$11,005.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCEPLADC 31% \$655.50 \$0.00 SEL NX-DC-EPL-AD-C \$950.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPI ADC-I SEL NX-DC-EPL-AD-C \$1 111 50 31% \$766.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPI ADC-F SEL NX-DC-EPL-AD-C \$1,122,43 31% \$774 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 NX-DC-EPL-AD-F SEL: NX-DC-EPL-AD-\$1,045.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF NXDCEPI C SEL NX-DC-EPL-C) \$8,495.00 31% \$5,861.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPI C100C SEL NX-DC-EPI C-100-C \$17,000,00 31% \$11 730 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE NXDCEPLC100C-SEL NX-DC-EPLC-100-C \$19,890,00 \$13,724,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCEPLC100C-K SEL NX-DC-EPLC-100-C \$20,035,24 31% \$13,824.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-FPI C-100-F SEL: NX-DC-EPI C-100-E \$18 700 00 31% \$12 903 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% NXDCEPLC10C SEL NX-DC-EPLC-10-C \$1,700.00 \$1,173,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPLC10C-I SEL NX-DC-EPLC-10-C \$1,372.41

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL NX-DC-EPLC-10-C) NXDCEPLC10C-K \$2,003.52 \$1,382.43 VMWARE NX-DC-EPLC-10-I SEL: NX-DC-EPLC-10-F \$1.870.00 31% \$1 290 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCEPI C-I SEL NX-DC-EPL-C \$9 939 15 31% \$6,858,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPLC-F SEL NX-DC-EPL-C \$9,998.47 31% \$6,898.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NX-DC-EPL-F SEL: NX-DC-EPL-F \$9.344.50 31% \$6,447,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: NX-DCP50-P-TLSS-E NXDCP50PTLSSE \$5,940,00 31% \$4 098 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCPFADVUGC SEL NX-DC-PFADV-UG-C \$1,650,00 31% \$1,138,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFADVUGC-SEL NX-DC-PFADV-UG-C \$1,930.50 31% \$1,332.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFADVUGC-K SEL NX-DC-PEADV-UG-C \$1,942,23 31% \$1,340,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-PFADV-UG-F SEL: NX-DC-PFADV-UG-F 31% \$1.815.00 \$1,252,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 SEL NX-DC-PF-C) \$3,995.00 \$0.00 \$0.00 \$0.00 NXDCPFC-I SEL NX-DC-PF-C \$4,674.15 31% \$3,225.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE NXDCPEC_K SEL NX-DC-PF-C \$4 708 09 31% \$3 248 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFEPLUGO SEL NX-DC-PFEPL-UG-C) \$4,950.00 \$3,415.50 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL NX-DC-PFEPL-UG-C \$5,791.50 31% \$3,996.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFEPLUGC-NXDCPEEPI LIGC_K SEL NX-DC-PEEPL-LIG-C \$5,834,35 31% \$4 025 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-PEEPI -UG-F SEL: NX-DC-PEEPL-UG-E \$3 757 05 CARAHSOFT \$5,445,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: NX-DC-PF-F 31% \$0.00 CARAHSOFT \$4,394.50 \$3,032.21 NXDCRR25VMC SEL NX-DCRR-25VM-C \$15,250,00 31% \$10 522 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCRB25VMC-I SEL NX-DCRB-25VM-C \$17,842,50 31% \$12 311 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCRB25VMC-P SEL NX-DCRB-25VM-C \$17,966,60 31% \$12.396.95 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,574,75 NX-DCRR-25VM-P SEL: NX-DCRR-25VM-E \$16 775 00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCSTADVUGC SEL NX-DC-STADV-UG-C \$3,850,00 31% \$2 656 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL NX-DC-STADV-UG-C NXDCSTADVUGC-\$4.504.50 31% \$3,108,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCSTADVUGC-K SEL NX-DC-STADV-UG-C \$4,531.87 31% \$3,126.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-STADV-UG-F SFI: NX-DC-STADV-UG-F \$4 235 00 31% \$2 922 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% NXDCSTDC SEL NX-DC-STD-C) \$1,995.00 \$1.376.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCSTDC-I SEL NX-DC-STD-C \$2,334.15 \$1,610.56 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 NXDCSTDC-F SEL NX-DC-STD-C \$2,348,30 31% \$1,620.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% NX-DC-STD-F SEL: NX-DC-STD-F \$2,194,50 \$1.514.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCSTDPFUGC SEL NX-DC-STDPF-UG-C \$2,200.00 31% \$1,518.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% NXDCSTDPFUGC SEL NX-DC-STDPF-UG-C \$2.574.00 \$1,776.06 VMWARE NXDCSTDPFLIGC_K SEL NX-DC-STDPE-LIG-C \$2 593 47 31% \$1 789 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-STDPF-UG-F SEL: NX-DC-STDPF-UG-F CARAHSOFT \$2,420.00 31% \$1,669.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCSTEPLUGO SEL NX-DC-STEPL-UG-C \$7,150.00 31% \$4,933.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCSTEPLUGC-I SEL NX-DC-STEPL-LIG-C \$8,365,50 31% \$5,772.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCSTEPI UGC-k SEL NX-DC-STEPL-UG-C \$8 389 52 31% \$5 788 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-STEPL-UG-F SEL: NX-DC-STEPL-UG-F \$7.865.00 31% \$5,426.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 OSPA1W SEL Open Source Puppet Assessment 1-week \$11,758.82 \$8,113.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PC15USA PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P \$33.00 31% \$22.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNET SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V 31% BROCADE ETHERNET PCUSA2 \$34.00 \$23.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PCUSA-3M SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug \$11.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PCUSA-C19C20 PWR CORD IEC 60320-C19 TO IEC 60320-C2 \$72.00 31% \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNET 31% PCUSA-NEMA620 PWR CORD FOR 2500220V SX-ACPWR-2500-POE \$76.00 \$52.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNET PF1000019999SPRN SEL Puppet Ent 10K- 19999 nodes Prem Sub \$164.62 31% \$113.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 PE1000019999SSTD SEL Puppet Ent 10K- 19999 nodes Stnd Sub \$138.46 31% \$95.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% \$0.00 PE10002499PL SEL PupEnt1000-2499nodes Perpet LicOnly \$393.85 \$271.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE10002499PPRMS SEL PE1000-2499nodesPerpetPrmSupSub \$138.46 31% \$95.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 1K-2499 nodes Prem Sub \$215.38 31% \$148.61 \$0.00 \$0.00 PUPPET LABS PF10002499SSTD SEL Punnet Ent 1K-2499 nodes Stnd Sub \$176.92 31% \$122.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE100249PL SEL PupEnt100-249nodes Perpet LicOnly \$587.69 31% \$405.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% SEL PE100-249nodesPerpetPrmSupSub \$206.15 \$142.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE100249SPRM SEL Puppet Ent 100-249 nodes Prem Sub \$323.08 31% 31% \$222.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PF100249SSTD SEL Puppet Ent 100-249 nodes Stnd Sub \$201.54 \$139.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PupEnt10K-19999nodes Perpet LicOnly \$300.00 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE10K19999PPRMS SEL PE10K-19999nodesPerpetPrmSupSub \$106.15 \$73.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% \$0.00 \$0.00 PF199SSTD SEL Puppet Ent 1-99 nodes Stnd Sub \$215.38 31% \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE2000049999SPRM SEL Puppet Ent 20K- 49999 nodes Prem Sub \$149.23 31% \$102.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 \$0.00 \$0.00 PE2000049999SSTD SEL Puppet Ent 20K- 49999 nodes Stnd Sub \$126.15 31% \$87.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE20K49999PI SEL PupEnt20K-49999nodes Perpet LicOnly \$270.77 31% \$186.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS 31% \$0.00 PE20K49999PPRMS SEL PE20K-49999nodesPerpetPrmSupSub \$95.38 \$65.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE25004999PL SEL PupEnt2500-4999nodes Perpet LicOnly \$366.15 31% \$252.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PE2500-4999nodesPerpetPrmSupSub \$129.23 31% \$89.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE25004999PPRMS \$0.00 PE25004999SPRM SEL Puppet Ent 2.5K-4999 nodes Prem Sub \$201.54 31% \$139.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE25004999SSTD SEL Puppet Ent 2.5K-4999 nodes Stnd Sub 31% \$114.64 PUPPET LABS \$166.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE250499PL SEL PupEnt250-499nodes Perpet LicOnly \$470.77 31% \$324.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE250499PPRMS SEL PE250-499nodesPerpetPrmSupSub \$164.62 31% 31% \$113.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 250-499 nodes Prem Sub PE250499SPRM \$258.46 \$178.34 \$0.00 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% PE250499SSTD SEL Puppet Ent 250-499 nodes Stnd Sub \$189.23 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50000PL SEL PupEnt PE 50,000+ Perp Lic Only \$244.62 31% \$168.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50000PPRMS SEL PE 50.000+ Prp Prm Supp \$84.62 31% \$58.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 50K+ nodes Prem Sub 31% \$133.85 \$92.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50000SSTD SEL Puppet Ent 50K+ nodes Stnd Sub \$110.77 31% \$76.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PESOOO9999PI SEL PunEnt5000-9999nodes Pernet LicOnly \$333.85 31% \$230.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS \$116.92 31% PE50009999PPRMS SEL PE5000-9999nodesPerpetPrmSupSub \$80.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 PE50009999SPRM SEL Puppet Ent 5K- 9999 nodes Prem Sub \$183.08 31% \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50009999SSTD SEL Puppet Ent 5K- 9999 nodes Stnd Sub \$152.31 31% \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE500999PI SEL PupEnt500-999nodes Perpet LicOnly \$413.85 31% \$285.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$144.62 31% \$0.00 PE500999PPRMS SEL PE500-999nodesPerpetPrmSupSub \$0.00 \$0.00 \$0.00 SEL Puppet Ent 500-999 nodes Prem Sub PE500999SPRM \$227.69 31% \$157.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE500999SSTD SEL Puppet Ent 500-999 nodes Stnd Sub \$183.08 31% \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% PE-OS SEL Production Environment Add-on OS \$12.870.00 \$8.880.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS PKSENS1003TLC SEL PKS-ENS-100C-3P-TLSS-C) \$150,000,00 31% \$103,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS1003TLC-I SEL PKS-FNS-100C-3P-TLSS-C \$150,000,00 31% \$103 500 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE PKSENS1003TLC-K SEL PKS-ENS-100C-3P-TLSS-C \$178.133.62 \$122.912.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

PKSENS100P3TC

SEL PKS-ENS-100P-3P-TLSS-C

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	PKSENS100P3TC-I	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSENS100P3TC-K PKSENS100PPTC	SEL PKS-ENS-100P-3P-TLSS-C) SEL PKS-ENS-100P-P-TLSS-C)		\$178,133.62 \$50,000.00	K	31%	\$122,912.20 \$34.500.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSENS100PPTC-K	SEL PKS-ENS-100P-P-TLSS-C)		\$59,339,56	K	31%	\$40,944.30			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSENS100PTLC	SEL PKS-ENS-100C-P-TLSS-C)		\$50.000.00	K	31%	\$34,500.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSENS100PTLC-I	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSENS100PTLC-K	SEL PKS-ENS-100C-P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100C3TLC	SEL PKS-ES-100C-3-TL-C)		\$150,000.00	K	31%	\$103,500.00				\$0.00	\$0.00		\$0.00	
5	PKSES100C3TLC-I	SEL PKS-ES-100C-3-TL-C)		\$175,500.00	K	31%	\$121,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-K	SEL PKS-ES-100C-3-TL-C)		\$176,601.29	K	31%	\$121,854.89	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100CPTLC	SEL PKS-ES-100C-P-TL-C)		\$50,000.00	K	31%	\$34,500.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100CPTLC-I	SEL PKS-ES-100C-P-TL-C)		\$58,500.00	K	31%	\$40,365.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100CPTLC-K	SEL PKS-ES-100C-P-TL-C)		\$58,879.87	K	31%	\$40,627.11			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100P3TLC	SEL PKS-ES-100P-3-TL-C)		\$150,000.00	K	31%	\$103,500.00				\$0.00	\$0.00		\$0.00	
5	PKSES100P3TLC-I	SEL PKS-ES-100P-3-TL-C)		\$175,500.00	K	31%	\$121,095.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSES100P3TLC-K PKSES100PPTLC	SEL PKS-ES-100P-3-TL-C) SEL PKS-ES-100P-P-TL-C)		\$176,601.29	K	31% 31%	\$121,854.89 \$34.500.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	PKSES100PPTLC-I	SEL PKS-ES-100P-P-TL-C) SEL PKS-ES-100P-P-TL-C)		\$50,000.00	K	31%					\$0.00			\$0.00	
5	PKSES100PPTLC-I	SEL PKS-ES-100P-P-TL-C) SEL PKS-ES-100P-P-TL-C)		\$58,500.00 \$58,879.87	K	31%	\$40,365.00 \$40,627.11			\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	
5	PKSES100PP1LC-K PKSESC3S500AC	SEL PKS-ES-100P-P-TL-C) SEL PKS-ESC-3SUB-500AD-C)			K										
5	PKSESC3S500AC-I	SEL PKS-ESC-3SUB-500AD-C) SEL PKS-ESC-3SUB-500AD-C)		\$337,500.00 \$337.500.00	K	31% 31%	\$232,875.00 \$232.875.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	PKSESC3S500AC-I	SEL PKS-ESC-3SUB-500AD-C)		\$401,087.96	K K	31%	\$276,750.69			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESC3SUUAC-K PKSESC3SU8ADC	SEL PKS-ESC-3SUB-8AD-C)		\$5.400.00	, K	31%	\$276,750.69			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESC3SU8ADC-I	SEL PKS-ESC-3SUB-8AD-C)		\$5,400.00	K	31%	\$3,726.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESC3SU8ADC-K	SEL PKS-ESC-3SUB-8AD-C)		\$6,408.98	ĸ	31%	\$4,422.20				\$0.00	\$0.00		\$0.00	
5	PKSESCS500ADC	SEL PKS-ESC-SUB-500AD-C)		\$112.500.00	K	31%	\$77.625.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESCS500ADC-I	SEL PKS-ESC-SUB-500AD-C)		\$112,500.00	K	31%	\$77,625.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESCS500ADC-K	SEL PKS-ESC-SUB-500AD-C)		\$133,695.99	ĸ	31%	\$92,250.23	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PKSESCSUB8ADC	SEL PKS-ESC-SUB-8AD-C)		\$1,800,00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCSUB8ADC-I	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCSUB8ADC-K	SEL PKS-ESC-SUB-8AD-C)		\$2,133.77	K	31%	\$1,472.30	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PROSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA		\$2,727.27	K	31%	\$1,881.82	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	PSVMCACTESSLC	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PSVMCACTESSLC-I	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PSVMCACTESSLC-K	SEL PS-VMC-ACT-ESSL-C)		\$8,236.29	K	31%	\$5,683.04	\$0.00			\$0.00	\$0.00		\$0.00	
5	PSVMCACTSTDC	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PSVMCACTSTDC-I	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00				\$0.00	\$0.00		\$0.00	
5	PSVMCACTSTDC-K	SEL PS-VMC-ACT-STD-C)		\$34,132.70	K	31%	\$23,551.56			\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PSVMCESLSTUGC	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PSVMCESLSTUGC-I	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PSVMCESLSTUGC-K	SEL PS-VMC-ESSL-STD-UG-C)		\$25,934.72	K	31%	\$17,894.96			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC25B2PTLSC	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60				\$0.00	\$0.00		\$0.00	
5	PVCC25B2PTLSC-I	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC25B2PTLSC-K PVCC25B3PTLSC	SEL PV-CC25-B-2P-TLSS-C) SEL PV-CC25-B-3P-TLSS-C)		\$305,317.19 \$385,710.00	K	31% 31%	\$210,668.86 \$266,139.90			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	PVCC25B3PTLSC-I	SEL PV-CC25-B-3P-TLSS-C)		\$385,710.00	N.	31%	\$266,139.90			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC25B3PTLSC-K	SEL PV-CC25-B-3P-TLSS-C)		\$457,784.25	K	31%	\$315,871.13				\$0.00	\$0.00		\$0.00	
5	PVCC25BPTLSSC	SEL PV-CC25-B-P-TLSS-C)		\$128.570.00	K	31%	\$88.713.30	\$0.00			\$0.00	\$0.00		\$0.00	
5	PVCC25BPTLSSC-I	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88.713.30	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC25BPTLSSC-K	SEL PV-CC25-B-P-TLSS-C)		\$152,850.14	K	31%	\$105,466,60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-I	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-K	SEL PV-CC5-B-2P-TLSS-C)		\$61,101.75	K	31%	\$42,160.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98				\$0.00	\$0.00		\$0.00	
5	PVCC5B3PTLSSC-I	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PVCC5B3PTLSSC-K	SEL PV-CC5-B-3P-TLSS-C)		\$91,556.85	K	31%	\$63,174.23			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC5BPTLSSC	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCC5BPTLSSC-I	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00			\$0.00	\$0.00		\$0.00	
5	PVCC5BPTLSSC-K	SEL PV-CC5-B-P-TLSS-C)		\$30,531.72	K	31%	\$21,066.89	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFERS2PTLSC	SEL PV-CFERS-2P-TLSS-C)		\$314,280.00	K	31%	\$216,853.20	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFERS2PTLSC-I PVCFERS2PTLSC-K	SEL PV-CFERS-2P-TLSS-C) SEL PV-CFERS-2P-TLSS-C)		\$314,280.00 \$373,505.98	K	31% 31%	\$216,853.20 \$257,719.13			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5					K										
5	PVCFERS3PTLSC PVCFERS3PTLSC-I	SEL PV-CFERS-3P-TLSS-C) SEL PV-CFERS-3P-TLSS-C)		\$471,420.00 \$471,420.00	K	31% 31%	\$325,279.80 \$325,279.80			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	PVCFERS3PTLSC-K	SEL PV-CFERS-3P-TLSS-C)		\$559,684.34	K	31%	\$386,182.19				\$0.00	\$0.00		\$0.00	
5	PVCFERSOPTESC-K	SEL PV-CFERS-3P-1LSS-C)		\$157 140 00	K	31%	\$108 426 60	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFERSPTLSSC-I	SEL PV-CFERS-P-TLSS-C)		\$157,140.00	K	31%	\$108,426.60			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFERSPTLSSC-K	SEL PV-CFERS-P-TLSS-C)		\$186,561.45	ĸ	31%	\$108,420.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFD2B2PTLC	SEL PV-CFFD2-B-2P-TLSS-C)		\$62.218.00	K	31%	\$42,930.42			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFD2B2PTLC-I	SEL PV-CFFD2-B-2P-TLSS-C)		\$62,218.00	ĸ	31%	\$42,930.42			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFD2B2PTLC-K	SEL PV-CFFD2-B-2P-TLSS-C)		\$73,896.72	ĸ	31%	\$50,988.74				\$0.00	\$0.00		\$0.00	
5	PVCFFD2B3PTLC	SEL PV-CFFD2-B-3P-TLSS-C)		\$93,327.00	K	31%	\$64,395.63			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFD2B3PTLC-I	SEL PV-CFFD2-B-3P-TLSS-C)		\$93,327.00	K	31%	\$64,395.63			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFD2B3PTLC-K	SEL PV-CFFD2-B-3P-TLSS-C)		\$110,711.00	K	31%	\$76,390.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFFD2BPTLSC	SEL PV-CFFD2-B-P-TLSS-C)		\$31,109.00	K	31%	\$21,465.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PVCFFD2BPTLSC-I	SEL PV-CFFD2-B-P-TLSS-C)		\$31,109.00	K	31%	\$21,465.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFFD2BPTLSC-K	SEL PV-CFFD2-B-P-TLSS-C)		\$36,967.51	K	31%	\$25,507.58	\$0.00			\$0.00	\$0.00		\$0.00	
5	PVCFFDN2PTLSC	SEL PV-CFFDN-2P-TLSS-C)		\$56,562.00	K	31%	\$39,027.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFFDN2PTLSC-I	SEL PV-CFFDN-2P-TLSS-C)		\$56,562.00	K	31%	\$39,027.78			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFDN2PTLSC-K	SEL PV-CFFDN-2P-TLSS-C)		\$67,154.46	K	31%	\$46,336.58			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFDN3PTLSC	SEL PV-CFFDN-3P-TLSS-C)		\$84,843.00	K	31%	\$58,541.67	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFDN3PTLSC-I	SEL PV-CFFDN-3P-TLSS-C)		\$84,843.00	K	31%	\$58,541.67	\$0.00			\$0.00	\$0.00		\$0.00	
5	PVCFFDN3PTLSC-K	SEL PV-CFFDN-3P-TLSS-C)		\$100,750.84	K	31%	\$69,518.08	\$0.00	+	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFDNPTLSSC	SEL PV-CFFDN-P-TLSS-C)		\$28,281.00	K	31%	\$19,513.89			\$0.00	\$0.00	\$0.00		\$0.00	
5	PVCFFDNPTLSSC-I	SEL PV-CFFDN-P-TLSS-C)		\$28,281.00	K	31%	\$19,513.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	PVCFFDNPTLSSC-K	SEL PV-CFFDN-P-TLSS-C)		\$33,596.38	К	31%	\$23,181.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVENTSAAS1TLC	SEL PV-ENTSAAS1-TLSS-C)		\$300.00	K	31%	\$207.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVENTSAAS1TLC-I	SEL PV-ENTSAAS1-TLSS-C)		\$300.00	K	31%	\$207.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVENTSAAS1TLC-K PVENTSAAS2TLC	SEL PV-ENTSAAS1-TLSS-C) SEL PV-ENTSAAS2-TLSS-C)		\$355.88 \$600.00	K	31% 31%	\$245.56 \$414.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVENTSAAS2TLC-I	SEL PV-ENTSAAS2-TLSS-C)		\$600.00	K	31%	\$414.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVENTSAAS2TLC-K	SEL PV-ENTSAAS2-TLSS-C)		\$712.15	K	31%	\$491.38		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVENTSAAS3TLC	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVENTSAAS3TLC-I	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVENTSAAS3TLC-K	SEL PV-ENTSAAS3-TLSS-C)		\$1,068.80	K	31%	\$737.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT50P2TLC	SEL PV-SPRT-50P-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT50P2TLC-I	SEL PV-SPRT-50P-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT50P2TLC-K	SEL PV-SPRT-50P-2P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30		\$0.00	\$0.00	\$0.00			\$0.00	
5	PVSPRT50P3TLC	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT50P3TLC-I	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,000.00	К	31%	\$51,750.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVSPRT50P3TLC-K	SEL PV-SPRT-50P-3P-TLSS-C)		\$89,258.35	K	31%	\$61,588.26		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVSPRT50PPTLC-I	SEL PV-SPRT-50P-P-TLSS-C) SEL PV-SPRT-50P-P-TLSS-C)		\$25,000.00 \$25,000.00	K	31% 31%	\$17,250.00 \$17,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVSPRT50PPTLC-I	SEL PV-SPRT-50P-P-TLSS-C)		\$29,688.94	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C2PTLC-R	SEL PV-SPRT-8C-2P-TLSS-C)		\$8.000.00	K	31%	\$5.520.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C2PTLC-I	SEL PV-SPRT-8C-2P-TLSS-C)		\$8,000.00	K	31%	\$5,520.00		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C2PTLC-K	SEL PV-SPRT-8C-2P-TLSS-C)		\$9,462,15	K	31%	\$6,528.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C3PTLC	SEL PV-SPRT-8C-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C3PTLC-I	SEL PV-SPRT-8C-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVSPRT8C3PTLC-K	SEL PV-SPRT-8C-3P-TLSS-C)		\$14,212.38	K	31%	\$9,806.54		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVSPRT8CPTLSC	SEL PV-SPRT-8C-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVSPRT8CPTLSC-I	SEL PV-SPRT-8C-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVSPRT8CPTLSC-K	SEL PV-SPRT-8C-P-TLSS-C)		\$4,746.40	K	31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS1CO1PTLC	SEL PV-TBS-1CO-1P-TLSS-C)		\$500.00	K	31%	\$345.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTBS1CO1PTLC-I	SEL PV-TBS-1CO-1P-TLSS-C) SEL PV-TBS-1CO-1P-TLSS-C)		\$500.00 \$593.40	K	31% 31%	\$345.00 \$409.45		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVTBS1CO1PTLC-K PVTBS1CO2PTLC	SEL PV-TBS-1CO-1P-TLSS-C) SEL PV-TBS-1CO-2P-TLSS-C)		\$593.40	K	31%	\$409.45 \$690.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTBS1CO2PTLC-I	SEL PV-1BS-1CO-2P-1LSS-C)		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS1CO2PTLC-K	SEL PV-TBS-1CO-2P-TLSS-C)		\$1,183.73	K	31%	\$816.77		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS1CO3PTLC	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,500.00	K	31%	\$1.035.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVTBS1CO3PTLC-I	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,500.00	K	31%	\$1,035.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS1CO3PTLC-K	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS50CO1TLC	SEL PV-TBS-50CO-1P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS50CO1TLC-I	SEL PV-TBS-50CO-1P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS50CO1TLC-K	SEL PV-TBS-50CO-1P-TLSS-C)		\$29,688.94	K	31%	\$20,485.37		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTBS50CO2TLC	SEL PV-TBS-50CO-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTBS50CO2TLC-I	SEL PV-TBS-50CO-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS50CO2TLC-K	SEL PV-TBS-50CO-2P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVTBS50CO3TLC	SEL PV-TBS-50CO-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTBS50CO3TLC-I PVTBS50CO3TLC-K	SEL PV-TBS-50CO-3P-TLSS-C) SEL PV-TBS-50CO-3P-TLSS-C)		\$75,000.00 \$89,258,35	K	31% 31%	\$51,750.00 \$61.588.26		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVTDS1PTLSSC	SEL PV-TBS-30CO-3P-TESS-C)		\$36,000.00	K	31%	\$24,840.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTDS1PTLSSC-I	SEL PV-TDS-1P-TLSS-C)		\$36,000.00	K	31%	\$24,840.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTDS1PTLSSC-K	SEL PV-TDS-1P-TLSS-C)		\$42,713,76	K	31%	\$29,472.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVTDS2PTLSSC	SEL PV-TDS-2P-TLSS-C)		\$72,000.00	K	31%	\$49,680.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTDS2PTLSSC-I	SEL PV-TDS-2P-TLSS-C)		\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTDS2PTLSSC-K	SEL PV-TDS-2P-TLSS-C)		\$85,427.52	K	31%	\$58,944.99		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PVTDS3PTLSSC	SEL PV-TDS-3P-TLSS-C)		\$108,000.00	K	31%	\$74,520.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTDS3PTLSSC-I	SEL PV-TDS-3P-TLSS-C)		\$108,000.00	К	31%	\$74,520.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTDS3PTLSSC-K	SEL PV-TDS-3P-TLSS-C)		\$128,332.82	K	31%	\$88,549.65		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGF1CO1PTLC PVTGF1CO1PTLC-I	SEL PV-TGF-1CO-1P-TLSS-C) SEL PV-TGF-1CO-1P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00		\$0.00		\$0.00 \$0.00	\$0.00		\$0.00	VMWARE VMWARE
5	PVTGF1CO1PTLC-I	SEL PV-TGF-1CO-1P-TLSS-C) SEL PV-TGF-1CO-1P-TLSS-C)		\$2,000.00 \$2,371.28	K	31% 31%	\$1,380.00 \$1,636.18		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVTGF1CO1F1LC-K	SEL PV-TGF-1CO-1F-1E33-C)		\$4.000.00	K	31%	\$2,760.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGF1CO2PTLC-I	SEL PV-TGF-1CO-2P-TLSS-C)		\$4,000.00	ĸ	31%	\$2,760.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGF1CO2PTLC-K	SEL PV-TGF-1CO-2P-TLSS-C)		\$4,746.40	K	31%	\$3,275.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGF1CO3PTLC	SEL PV-TGF-1CO-3P-TLSS-C)		\$6,000.00	K	31%	\$4,140.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGF1CO3PTLC-I	SEL PV-TGF-1CO-3P-TLSS-C)		\$6,000.00	K	31%	\$4,140.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTGF1CO3PTLC-K	SEL PV-TGF-1CO-3P-TLSS-C)		\$7,121.51	K	31%	\$4,913.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGP1CO1PTLC	SEL PV-TGP-1CO-1P-TLSS-C)		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGP1CO1PTLC-I	SEL PV-TGP-1CO-1P-TLSS-C)		\$1,000.00	K	31%	\$690.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTGP1CO1PTLC-K	SEL PV-TGP-1CO-1P-TLSS-C)		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	PVTGP1CO2PTLC	SEL PV-TGP-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGP1CO2PTLC-I	SEL PV-TGP-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTGP1CO2PTLC-K PVTGP1CO3PTLC	SEL PV-TGP-1CO-2P-TLSS-C) SEL PV-TGP-1CO-3P-TLSS-C)		\$2,371.28 \$3.000.00	ĸ	31% 31%	\$1,636.18 \$2,070.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVTGP1CO3PTLC-I	SEL PV-TGP-1CO-3P-TLSS-C) SEL PV-TGP-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00 \$2.070.00		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	PVTGP1CO3PTLC-I	SEL PV-TGP-1CO-3P-TESS-C)		\$3,558.84	K IV	31%	\$2,070.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTSQL1CO1TLC	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,000.00	ĸ	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTSQL1CO1TLC-I	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,000.00	ĸ	31%	\$690.00		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	PVTSQL1CO1TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVTSQL1CO2TLC	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO2TLC-I	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTSQL1CO2TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	PVTSQL1CO3TLC	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	PVTSQL1CO3TLC-I	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00		\$0.00		\$0.00			\$0.00	
5	PVTSQL1CO3TLC-K	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,558.84	K	31%	\$2,455.60		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
	S42-0004-813	SEL SW MEDIA , CN4200, R8.1.3		\$156.00	K	31%	\$107.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	
5	C42 000E 042														
5	S42-0005-813 SB365-1	SEL SW CERT 1 PER ANY CHASSIS R8.1.3 SEL Spanning O365 Base 1-500		\$2.00 \$48.00	, ,	31% 31%	\$1.38 \$33.12		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	CIENA SPANNING

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SB365-10001-2Y SEL Spanning 2Y O365 Base 10001+ SPANNING SEL Spanning 2Y O365 Base 10001+ PRORTD SB365-10001-2Y-F \$3.80 31% \$2.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-3Y SEL Spanning 3Y O365 Base 10001+ \$64.80 31% \$44.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-3Y-F SEL Spanning 3Y O365 Base 10001+ PRORTD \$1.80 31% \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SEL Spanning 4Y O365 Base 10001+ SB365-10001-4Y \$81.60 31% \$56.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-4Y-P SEL Spanning 4Y O365 Base 10001+ PRORTD \$6.80 31% \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-5Y SEL Spanning 5Y O365 Base 10001+ \$96.00 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-5Y-F SEL Spanning 5Y O365 Base 10001+ PRORTD \$8.00 31% \$5.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-P SEL Spanning O365 Base 10001+PRORTD \$2.00 31% \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB365-1-2Y SEL Spanning 2Y O365 Base 1-500 \$91.20 \$62.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SEL Spanning 2Y O365 Base 1-500 PRORATED \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-1-3Y SEL Spanning 3Y O365 Base 1-500 \$129.60 31% \$89.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR365-1-3Y-P SEL Spanning 3Y O365 Base 1-500 PRORTD \$3.60 31% \$2.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-1-4Y SEL Spanning 4Y O365 Base 1-500 \$163.20 \$112.61 \$0.00 \$0.00 SPANNING 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB365-1-4Y-P SEL Spanning 4Y O365 Base 1-500 PRORTD \$13.60 31% \$9.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR365-1-5Y SEL Spanning 5Y O365 Base 1-500 \$192.00 31% \$132.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5Y O365 Base 1-500 PRORTD SB365-1-5Y-P \$16.00 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning O365 Base 1-500 PRORATION 31% \$2.76 \$0.00 SB365-1-P SPANNING SB365-2001 SEL Spanning O365 Base 2001-5000 \$33.60 31% \$23.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-2Y SEL Spanning 2Y O365 Base 2001-5000 \$63.84 31% \$44.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-2Y-P SEL Spanning 2Y O365 Base 2k-5k PRORTD 31% \$3.67 SPANNING \$5.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning 3Y O365 Base 2001-5000 SR365-2001-3V \$90.72 31% \$62.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-3Y-P SEL Spanning 3Y O365 Base 2001-5KPRORTD \$2.52 31% \$1.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$114.24 SB365-2001-4Y SEL Spanning 4Y O365 Base 2001-5000 31% \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-4Y-P SEL Spanning 4Y O365 Base 2001-5K PROF \$9.52 31% \$6.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-5Y SEL Spanning 5Y O365 Base 2001-5000 \$134.40 31% \$92.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-5Y-P 31% SPANNING SEL Spanning 5Y O365 Base 2001-5K PRORTD \$11.20 \$7.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB365-2001-P SEL Spanning O365 Base 2001-5000 PRORTD SPANNING \$2.80 \$1.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SB365-5001 SEL Spanning O365 Base 5001-10000 \$28.80 31% \$19.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDANNING 31% SB365-5001-2\ SEL Spanning 2Y O365 Base 5001-10K \$54.72 \$37.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-2Y-P SEL Spanning 2Y O365 Base 5k-10K PRORTD \$4.56 31% \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB365-5001-3\ SEL Spanning 3Y O365 Base 5001-10000 \$77.76 \$53.65 \$0.00 \$0.00 SPANNING SR365-5001-3Y-P SEL Spanning 3Y O365Base5001-10K PRORTD \$2.16 31% \$1.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-4Y SEL Spanning 4Y O365 Base 5001-10k \$97.92 31% \$67.56 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning 4Y O365 Base5001-10K PRORTD \$8.16 31% \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SR365-5001-5Y SEL Spanning 5Y O365 Base 5001-10K \$115.20 31% \$79.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-5Y-P SEL Spanning 5Y 0365 Base5001-10K PRORTD \$9.60 31% \$6.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning O365 Base 5001-10000 PRORTD SB365-5001-P \$2.40 31% \$1.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SB365-501 SEL Spanning O365 Base 501-2000 \$38.40 \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-2Y SEL Spanning 2Y O365 Base 501-2000 \$72.96 31% \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB365-501-2Y-F SEL Spanning 2Y O365 Base 501-2K PRORTD SPANNING \$6.08 \$4.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning 3Y O365 Base 501-2000 SB365-501-3Y \$103.68 31% \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-3Y-P SEL Spanning 3Y O365 Base 501-2K PRORTD \$2.88 31% \$1.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB365-501-4Y SEL Spanning 4Y O365 Base 501-2000 \$130.56 \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-4Y-F SEL Spanning 4Y O365 Base 501-2K PRORTD \$10.88 31% \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SB365-501-5Y SEL Spanning 5Y O365 Base 501-2000 \$153.60 31% \$105.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% \$0.00 SB365-501-5Y-P SEL Spanning 5Y O365 Base 501-2K PRORTD \$12.80 \$8.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-P SEL Spanning O365 Base 501-2K PRTD \$3.20 31% \$2.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning GSuite Base 1-500 \$48.00 31% \$33.12 \$0.00 \$0.00 SPANNING SR4GS-10001 SEL Spanning GSuite Base 10001+ \$24 00 31% \$16.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-2Y SEL Spanning 2Y GSuite Base 10001+ \$45.60 31% \$31.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SEL Spanning 2Y GSuiteBase 10001+ PRORTD \$173.28 \$119.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-3Y SEL Spanning 3Y GSuite Base 10001+ \$64.80 31% 31% \$44.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y GSte Base 10001+ PRORTD SB4GS-10001-3Y-F \$1.80 \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-4Y SEL Spanning 4Y GSuite Base 10001+ \$81.60 31% \$56.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-4Y-P SEL Spanning 4Y GSte Base 10001+ PRORTD \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$6.80 31% \$0.00 \$0.00 SB4GS-10001-5Y SEL Spanning 5Y GSuite Base 10001+ \$96.00 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5Y GSte Base 10001+ PRORTD SPANNING SB4GS-10001-5Y-P \$8.00 31% \$5.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-10001-P SEL Spanning GSuiteBase 10001+ PRORTD \$2.00 31% \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y GSuite Base 1-500 SR4GS-1-2Y \$91.20 31% \$62.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-2Y-F SEL Spanning 2Y GSuite Base 1-500 PRORTD 31% \$0.00 SPANNING \$7.60 \$5.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-1-3Y SEL Spanning 3Y GSuite Base 1-500 \$129.60 31% \$89.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-3Y-P SEL Spanning 3Y GSte Base 1-500 PRORTD \$3.60 31% \$2.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SB4GS-1-4Y SEL Spanning 4Y GSuite Base 1-500 \$163.20 31% \$112.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-4Y-P SEL Spanning 4Y GSte Base 1-500 PRORTD \$13.60 31% \$9.38 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-1-5Y SEL Spanning 5Y GSuite Base 1-500 \$192.00 31% \$132.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-5Y-F SEL Spanning 5Y GSte Base 1-500 PRORTD \$16.00 31% 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-P SEL Spanning GSuite Base 1-500 PRORATED \$4.00 \$2.76 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SB4GS-200 SEL Spanning GSuite Base 2001-5000 \$33.60 \$23.18 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-2Y SEL Spanning 2Y GSuite Base 2001-5000 \$63.84 31% \$44.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-2Y-F SEL Spanning 2Y GSuiteBase2001-5K PRORTD \$5.32 31% \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB4GS-2001-3Y SEL Spanning 3Y GSuite Base 2001-5000 \$90.72 \$62.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-3Y-P SEL Spanning 3Y GSte Base 2001-5K PRORTD \$2.52 31% \$1.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR4GS-2001-4Y SEL Spanning 4Y GSuite Base 2001-5000 \$114.24 31% \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB4GS-2001-4Y-F SEL Spanning 4Y GSte Base 2001-5K PRORTD \$9.52 \$6.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-5Y SEL Spanning 5Y GSuite Base 2001-5000 \$134.40 \$92.74 \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR4GS-2001-5Y-P SEL Spanning 5Y GSte Base 2001-5K PRORTD \$11.20 31% \$7.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-P SEL Spanning GSuiteBase 2001-5000 PRORTD \$2.80 31% \$1.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% \$0.00 SEL Spanning GSuite Base 5001-10k \$28.80 \$19.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR4GS-5001-2Y SEL Spanning 2Y GSuite Base 5001-10K \$54.72 31% \$37.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-2Y-F SEL Spanning 2Y GSuiteBase 5K-10K PRORTD \$4.56 31% \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y GSuite Base 5001-10K SB4GS-5001-3Y \$77.76 31% \$53.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$1.49 SB4GS-5001-3Y-F SEL Spanning 3Y GSteBase5001-10K PRORTD \$2.16 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-4Y SEL Spanning 4Y GSuite Base 5001-10K \$97.92 31% \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-4Y-F 31% SEL Spanning 4Y GSteBase5001-10K PRORTD \$8.16 \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-5Y SEL Spanning 5Y GSuite Base 5001-10k \$115.20

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP SB4GS-5001-5Y-F SEL Spanning 5Y GSteBase5001-10K PRORTD \$0.00 SPANNING SEL Spanning GSuite Base 5001-10K PRORTD SR4GS-5001-P \$2.40 31% \$1.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501 SEL Spanning GSuite Base 501-2000 \$38.40 31% \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-2Y SEL Spanning 2Y GSuite Base 501-2000 \$72.96 31% \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SEL Spanning 2Y GSuiteBase 501-2K PRORTD SR4GS-501-2Y-F 31% \$4.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$6.08 SB4GS-501-3Y SEL Spanning 3Y GSuite Base 501-2000 \$103.68 31% \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y GSte Base 501-2K PRORTD SB4GS-501-3Y-F \$2.88 31% \$1.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-4Y SEL Spanning 4Y GSuite Base 501-2000 \$130.56 31% \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-4Y-P SEL Spanning 4Y GSte Base 501-2K PRORTD \$10.88 31% \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SB4GS-501-5Y SEL Spanning 5Y GSuite Base 501-2000 \$153.60 \$105.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-5Y-F SEL Spanning 5Y GSte Base 501-2K PRORTD \$12.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-P SEL Spanning GSuite Base 501-2000 PRORTD \$3.20 31% \$2.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1 SEL Spanning BU Salesforce 1-50 \$48 00 31% \$33.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001 SEL Spanning BU Salesforce 1001-5000 \$28.80 \$19.87 \$0.00 SPANNING 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-1001-2Y SEL Spanning BU 2Y Salesforce 1001-5000 \$54.72 31% \$37.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SRSF_1001_2Y_P SEL Spanning BU 2Y SFDC 1001-5K PRTD \$4.56 31% \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-3Y SEL Spanning BU 3Y Salesforce 1001-5000 \$77.76 31% \$53.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning BU 3Y SFDC 1001-5K PRTE SBSF-1001-3Y-P 31% \$0.00 \$0.00 \$2.16 \$0.00 SPANNING SRSF-1001-4Y SEL Spanning BU 4Y Salesforce 1001-5000 \$97.92 31% \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-4Y-P SEL Spanning BU 4Y SEDC 1001-5K PRTD \$8.16 31% \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-5Y \$115.20 31% \$79.49 SPANNING SEL Spanning BU 5Y Salesforce 1001-5000 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning BU 5Y SFDC 1001-5K PRTD SRSF_1001_5Y_F \$9.60 31% \$6.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-P SEL Spanning BU SFDC 1001-5K PRTD \$2.40 31% \$1.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SBSF-1-2Y SEL Spanning BU 2Y Salesforce 1-50 \$91.20 \$62.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-2Y-P SEL Spanning BU 2Y SFDC 1-50 PRTD \$7.60 31% \$5.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-3Y SEL Spanning BU 3Y Salesforce 1-50 \$129 60 31% \$89.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-3Y-P 31% SPANNING SEL Spanning BU 3Y SFDC 1-50 PRTD \$3.60 \$2.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-1-4Y \$163.20 SPANNING SEL Spanning BU 4Y Salesforce 1-50 31% \$112.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SRSE-1-AV-D SEL Spanning BU 4Y SFDC 1-50 PRTD \$13.60 31% \$9.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDANNING 31% SBSF-1-5Y SEL Spanning BU 5Y Salesforce 1-50 \$192.00 \$132.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-5Y-F SEL Spanning BU 5Y SFDC 1-50 PRTD \$16.00 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SBSF-1-P SEL Spanning BU SFDC 1-50 PRTD \$2.76 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201 SEL Spanning BU Salesforce 201-1000 \$33.60 31% \$23.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-2Y SEL Spanning BU 2Y Salesforce 201-1000 \$63.84 31% \$44.05 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-201-2Y-F SEL Spanning BU 2Y SFDC 201-1000 PRORTD \$5.32 31% \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-3Y SEL Spanning BU 3Y Salesforce 201-1000 \$90.72 31% \$62.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-3Y-F SEL Spanning BU 3Y SEDC 201-1000 PRORTD \$2.52 31% \$1.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-4Y SEL Spanning BU 4Y Salesforce 201-1000 \$114.24 31% \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SEL Spanning BU 4Y SFDC 201-1000 PRORTD SBSF-201-4Y-F \$9.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-5Y SEL Spanning BU 5Y Salesforce 201-1000 \$134.40 31% \$92.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SBSF-201-5Y-F SEL Spanning BU 5Y SFDC 201-1000 PRORTD \$11.20 \$7.73 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-201-P SEL Spanning BU SFDC 201-1000 PRTD \$2.80 31% \$1.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001 SEL Spanning BU Salesforce 5001+ \$24 00 31% \$16.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-2Y 31% SEL Spanning BU 2Y Salesforce 5001+ \$45.60 \$31.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-2Y-F SEL Spanning BU 2Y SFDC 5001+ PRTD \$3.80 \$2.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% \$0.00 \$0.00 SBSF-5001-3Y SEL Spanning BU 3Y Salesforce 5001+ \$64.80 31% \$44.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SBSF-5001-3Y-F SEL Spanning BU 3Y SFDC 5001+ PRTD \$1.80 \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-4Y SEL Spanning BU 4Y Salesforce 5001+ \$81.60 31% \$56.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-4Y-P SEL Spanning BU 4Y SFDC 5001+ PRTD \$6.80 31% \$0.00 \$0.00 SPANNING SBSF_5001_5V SEL Spanning BU 5Y Salesforce 5001+ \$96.00 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-5Y-F SEL Spanning BU 5Y SFDC 5001+ PRTD \$8.00 31% \$5.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 31% SBSF-5001-P SEL Spanning BU SFDC 5001+ PRTD \$2.00 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning BU Salesforce 51-200 \$38.40 31% 31% \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51 SBSF-51-2Y SEL Spanning BU 2Y Salesforce 51-200 \$72.96 \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-2Y-F SEL Spanning BU 2Y SFDC 51-200 PRTD \$6.08 31% \$4.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$103.68 \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-3Y SEL Spanning BU 3Y Salesforce 51-200 31% \$0.00 \$0.00 \$0.00 SRSF-51-3Y-P SEL Spanning BU 3Y SFDC 51-200 PRTD \$2.88 31% \$1.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SBSF-51-4Y SEL Spanning BU 4Y Salesforce 51-200 \$130.56 31% \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-51-4Y-P SEL Spanning BU 4Y SFDC 51-200 PRTD \$10.88 31% \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-5Y SEL Spanning BU 5Y Salesforce 51-200 \$153.60 31% \$105.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-5Y-F SEL Spanning BU 5Y SFDC 51-200 PRTD 31% \$0.00 SPANNING \$12.80 \$8.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning BU SFDC 51-200 PRTD \$3.20 31% \$2.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SETE-100-199AN-D SEL Splunk Ent TermL SSup100-199GB/dayAN \$865.38 31% \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SETE-100-199AP-D SEL Splunk Ent TermL SSup100-199GB/dayAF \$1 038 46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK SETE-100-199EM-D SEL Splunk Ent TermL SSup100-199GB/dayEN \$796 15 31% \$549.34 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-100-199US-D SEL Splunk Ent TermL SSup100-199GB/dayUS \$692.31 31% \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-10-19AN-D SEL Splunk Ent TermL SSup10-19GB/dayAN \$1 442 31 31% 31% \$995 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK SETE-10-19AP-D SEL Splunk Ent TermL SSup10-19GB/dayAF \$1,730.77 \$1,194.23 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SETE-10-19EM-D SEL Splunk Ent TermL SSup10-19GB/davEM \$1,326,92 \$915.57 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-10-19US-D SEL Splunk Ent TermL SSup10-19GB/dayUS \$1,153.85 31% \$796.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-1K-1999AN-D SEL Splunk Ent TermL SSup1K-1999GB/davAN \$778.85 31% \$537.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$934.62 31% SETE-1K-1999AP-D SEL Splunk Ent TermL SSup1K-1999GB/dayAF \$644.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-1K-1999EM-D \$716.54 31% \$494 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk Ent TermL SSup1K-1999GB/dayEN \$0.00 SETE-1K-1999LIS-D SEL Splunk Ent Terml SSun1K-1999GB/dayLIS \$623.08 31% \$429.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK 31% SETE-200-499AN-D SEL Splunk Ent TermL SSup200-499GB/dayAN \$836.54 \$577.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-200-499AP-D \$1,003.85 \$0.00 SEL Splunk Ent TermL SSup200-499GB/dayAP 31% \$692.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-200-499EM-D SEL Splunk Ent TermL SSup200-499GB/davEM \$769.62 31% \$531.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SFTF-200-499US-D SEL Splunk Ent Terml SSup200-499GB/davUS \$669.23 31% \$461.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% \$0.00 SETE-20-49AN-D SEL Splunk Ent TermL SSup20-49GB/dayAN \$1,298.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-20-49AP-D SEL Splunk Ent TermL SSup20-49GB/dayAP \$1 557 69 31% \$1 074 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETE-20-49FM-D SEL Splunk Ent Terml SSup20-49GB/davEM \$1 194 23 31% \$824 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK SETE-20-49US-D SEL Splunk Ent TermL SSup20-49GB/davUS \$1.038.46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-2K-4999AN-D \$517.50 SEL Splunk Ent TermL SSup2K-4999GB/dayAN \$750.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFTF-2K-4999AP-D SEL Splunk Ent TermL SSup2K-4999GB/dayAP \$900.00 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI UNK 31% SETE-2K-4999EM-D SEL Splunk Ent TermL SSup2K-4999GB/davEM \$690.00 \$476.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-2K-4999US-D SEL Splunk Ent TermL SSup2K-4999GB/dayUS \$600.00

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	SETE-500-999AN-D	SEL Splunk Ent TermL SSup500-999GB/dayAN		\$807.69	К	31%	\$557.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AP-D	SEL Splunk Ent TermL SSup500-999GB/dayAP		\$969.23	K	31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SETE-500-999EM-D	SEL Splunk Ent TermL SSup500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999US-D	SEL Splunk Ent TermL SSup500-999GB/dayUS		\$646.15	K	31%	\$445.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-50-99AN-D	SEL Splunk Ent TermL SSup50-99GB/dayAN		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-50-99AP-D SETE-50-99EM-D	SEL Splunk Ent TermL SSup50-99GB/dayAP SEL Splunk Ent TermL SSup50-99GB/dayEM		\$1,315.38 \$1,008.46	K	31% 31%	\$907.61 \$695.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	SETE-50-99EM-D SETE-50-99US-D	SEL Splunk Ent TermL SSup50-99GB/dayEM SEL Splunk Ent TermL SSup50-99GB/dayUS		\$1,006.46	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-5K-9999AN-D	SEL Splunk Ent TermL SSup5K-9999GB/dayAN		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-5K-9999AP-D	SEL Splunk Ent TermL SSup5K-9999GB/dayAP		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-5K-9999EM-D	SEL Splunk Ent TermL SSup5K-9999GB/dayEM		\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETE-5K-9999US-D	SEL Splunk Ent TermL SSup5K-9999GB/dayUS		\$576.92	K	31%	\$398.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-1K-1999AN-D	SEL Splunk Ent TermL PSup1K-1999GB/dayAN		\$938.08	K	31%	\$647.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AP-D	SEL Splunk Ent TermL PSup1K-1999GB/dayAP		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999EM-D	SEL Splunk Ent TermL PSup1K-1999GB/dayEM		\$863.08	K	31%	\$595.53	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	SETG-1K-1999US-D	SEL Splunk Ent TermL PSup1K-1999GB/dayUS		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-2K-4999AN-D SETG-2K-4999AP-D	SEL Splunk Ent TermL PSup2K-4999GB/dayAN SEL Splunk Ent TermL PSup2K-4999GB/dayAP		\$901.15 \$1,082.31	K	31% 31%	\$621.79 \$746.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPLUNK SPLUNK
5	SETG-2K-4999EM-D	SEL Splunk Ent TermL PSup2K-4999GB/dayAP SEL Splunk Ent TermL PSup2K-4999GB/dayEM		\$1,062.31	K	31%	\$572.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-2K-4999US-D	SEL Splunk Ent TermL PSup2K-4999GB/dayUS		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-500-999AN-D	SEL Splunk Ent TermL PSup500-999GB/dayAN		\$966.92	K	31%	\$667.17		\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-500-999AP-D	SEL Splunk Ent TermL PSup500-999GB/dayAP		\$1,159.62	K	31%	\$800.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999EM-D	SEL Splunk Ent TermL PSup500-999GB/dayEM		\$889.62	K	31%	\$613.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999US-D	SEL Splunk Ent TermL PSup500-999GB/dayUS		\$773.08	K	31%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-5K-9999AN-D	SEL Splunk Ent TermL PSup5K-9999GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-5K-9999AP-D	SEL Splunk Ent TermL PSup5K-9999GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-5K-9999EM-D	SEL Splunk Ent TermL PSup5K-9999GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETG-5K-9999US-D SET-PRM-1000-D	SEL Splunk Ent TermL PSup5K-9999GB/dayUS SEL Splunk Ent Term PrmSup Buck 1000		\$692.31 \$1,000.00	K	31% 31%	\$477.69 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	SPLUNK SPLUNK
5	SET-PRM-1000-D SET-PRM-100-D	SEL Splunk Ent Term PrmSup Buck 1000 SEL Splunk Ent Term PrmSup Buck 100		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	SET-PRM-100-D SET-PRM-100K-D	SEL Splunk Ent Term PrinSup Buck 100 SEL Splunk Ent Term PrinSup Buck 100K		\$100.00	, K	31%	\$69,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SET-PRM-10K-D	SEL Splunk Ent Term Prinsup Buck 100K		\$100,000.00	K	31%	\$6,900.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	SET-PRM-1-D	SEL Splunk Ent Term PrmSup Buck 1		\$10,000.00	K	31%	\$0,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-1000-D	SEL Splunk Ent Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SET-STD-100-D	SEL Splunk Ent Term StdSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SET-STD-100K-D	SEL Splunk Ent Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SET-STD-10K-D	SEL Splunk Ent Term StdSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-1-D	SEL Splunk Ent Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG SSup Buck 1000AP		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	SETU-ES-1000US-D SETU-ES-100AN-D	SEL Splunk Ent TermUPG SSup Buck 1000US		\$1,000.00 \$100.00	K	31% 31%	\$690.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	SETU-ES-100AP-D	SEL Splunk Ent TermUPG SSup Buck 100AN SEL Splunk Ent TermUPG SSup Buck 100AP		\$100.00	K K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100AF-D	SEL Splunk Ent TermUPG SSup Buck 100AF		\$100.00	K	31%	\$69.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	SETU-ES-100US-D	SEL Splunk Ent TermUPG SSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-ES-1AN-D	SEL Splunk Ent TermUPG SSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-ES-1AP-D	SEL Splunk Ent TermUPG SSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1EM-D	SEL Splunk Ent TermUPG SSup Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-ES-1US-D	SEL Splunk Ent TermUPG SSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-1000AN-D	SEL Splunk Ent TermUPG PSup Buck 1000AN		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SETU-GS-1000AP-D	SEL Splunk Ent TermUPG PSup Buck 1000AP		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	SETU-GS-1000EM-D SETU-GS-1000US-D	SEL Splunk Ent TermUPG PSup Buck 1000EM		\$1,000.00	K	31%	\$690.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	SETU-GS-10000S-D	SEL Splunk Ent TermUPG PSup Buck 1000US SEL Splunk Ent TermUPG PSup Buck 100AN		\$1,000.00 \$100.00	K K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	SPLUNK
5	SETU-GS-100AP-D	SEL Splunk Ent TermUPG PSup Buck 100AN		\$100.00	K	31%	\$69.00		\$0.00		\$0.00	\$0.00		\$0.00	
5	SETU-GS-100FM-D	SEL Splunk Ent TermUPG PSup Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-100US-D	SEL Splunk Ent TermUPG PSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-1AN-D	SEL Splunk Ent TermUPG PSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-1AP-D	SEL Splunk Ent TermUPG PSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-1EM-D	SEL Splunk Ent TermUPG PSup Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETU-GS-1US-D	SEL Splunk Ent TermUPG PSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETUS-1K-1999-EM	SEL Splunk Ent TRU SSup1K-1999GB/dayEM		\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	SETUS-2K-4999-EM SETUS-500-999-EM	SEL Splunk Ent TRU SSup2K-4999GB/dayEM		\$690.00 \$743.08	K	31%	\$476.10 \$512.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPLUNK SPLUNK
5	SETUS-500-999-EM SETUS-5K-9999-EM	SEL Splunk Ent TRU SSup500-999GB/dayEM SEL Splunk Ent TRU SSup5K-9999GB/dayEM		\$743.08 \$663.46	K V	31%	\$512.73 \$457.79		\$0.00		\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	SETUS-5K-9999-EM SFDC-1001NP-1Y-P	SEL Spiunk Ent TRU SSupsk-9999GB/dayEM SEL Spanning NonProf SFDC 1001-5K PRORTD		\$663.46	r.	31%	\$457.79		\$0.00		\$0.00	\$0.00		\$0.00	SPLUNK
5	SFDC-1001NP-11-P	SEL Spanning NonProf SFDC 1001-5K PRORTD SEL Spanning 2YNonProfSFDC1001-5K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-1001NP-3Y-P	SEL Spanning 3YNonProfSFDC1001-5K PRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-1001NP-4Y-P	SEL Spanning 4YNonProfSFDC1001-5K PRORTD		\$0.48	K	31%	\$0.33		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-1001NP-5Y-P	SEL Spanning 5YNonProfSFDC1001-5K PRORTD		\$0.47	K	31%	\$0.32		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-NP-2Y-P	SEL Spanning 2Y NonProf SFDC 1-50 PRORTD		\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-NP-3Y-P	SEL Spanning 3YNonProf SFDC 1-50 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-1-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 1-50 PRORTD		\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-NP-5Y-P SFDC-201-NP-2Y-P	SEL Spanning BU5Y NonProfSF 1-50 MNT PRO		\$0.52	K	31%	\$0.36		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5		SEL Spanning 2Y NonProfSFDC201-1K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING SPANNING
5	SFDC-201-NP-3Y-P SFDC-201-NP-4Y-P	SEL Spanning 3Y NonProfSFDC 201-1KPRORTD		\$0.53 \$0.48	K	31% 31%	\$0.37 \$0.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	SPANNING SPANNING
5	SFDC-201-NP-5Y-P	SEL Spanning 4YNonProfSFDC 201-1K PRORTD SEL Spanning 5YNonProfSFDC 201-1K PRORTD		\$0.48	K	31%	\$0.33		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-201-NP-51-P SFDC-5001NP-1Y-P	SEL Spanning STNONPROISPDC 201-1K PRORTD SEL Spanning Non Prof SFDC 5001+ PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-5001NP-11-P	SEL Spanning Von Prof SPDC 5001+ PRORTD		\$0.50	K	31%	\$0.35		\$0.00		\$0.00	\$0.00		\$0.00	
5	SFDC-5001NP-3Y-P	SEL Spanning 3YNonProfSFDC 5001+ PRORTD		\$0.47	ĸ	31%	\$0.32		\$0.00		\$0.00	\$0.00		\$0.00	
5	SFDC-5001NP-4Y-P	SEL Spanning 4Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-5001NP-5Y-P	SEL Spanning 5YNonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPANNING
5	SFDC-51-NP-1Y-P	SEL Spanning Non Prof SFDC 51-200 PRORTD		\$2.66	K	31%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SFDC-51-NP-2Y-P	SEL Spanning 2Y NonProfSFDC51-200 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

					NVP LEVEL 1		NVP MAINTENANCE A	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
5	SFDC-51-NP-3Y-P	SEL Spanning 3YNonProfSFDC 51-200 PRORTD		\$0.56	К	31%	\$0.39			\$0.00	\$0.00			\$0.00	
5	SFDC-51-NP-4Y-P	SEL Spanning 4YNonProfSFDC 51-200 PRORTD		\$0.50	K	31%	\$0.35				\$0.00	\$0.00		\$0.00	
5	SFDC-51-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SFDC-ORG-1Y-P	SEL Spanning 1Y SFDC Org UNLTD PRORATD		\$19,230.75	K	31%	\$13,269.22			\$0.00				\$0.00	
5	SFDC-ORG-2Y-P	SEL Spannig 2Y SFDC Org UNLTD PRORATD		\$14,423.06	K	31%	\$9,951.91	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	SFDC-ORG-3Y-P	SEL Spanning 3Y SFDC Org UNLTD PRORATD		\$12,820.50	K	31%	\$8,846.15							\$0.00	
5	SFDC-ORG-4Y-P	SEL Spannig 4Y SFDC Org UNLTD PRORATD		\$12,019.23	K	31%	\$8,293.27	\$0.00						\$0.00	
5	SFDC-ORG-5Y-P	SEL Spanning 5Y SFDC Org UNLTD PRORATD		\$11,538.47	K	31%	\$7,961.54			\$0.00	\$0.00	\$0.00		\$0.00	
5	SFDC-ORG-SB-1Y-P	SEL Spanning1YSFDCOrgSandboxUNLTD PRORTD		\$5,769.25	K	31%	\$3,980.78			\$0.00	\$0.00	\$0.00		\$0.00	
5	SFDC-ORG-SB-2Y-P	SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD		\$4,326.94	K	31%	\$2,985.59							\$0.00	
5	SFDC-ORG-SB-3Y-P	SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD		\$3,846.17	K	31%	\$2,653.86	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	SFDC-ORG-SB-4Y-P	SEL Spanning4YSFDCOrgSandboxUNLTDPRORTD		\$3,605.77	K	31%	\$2,487.98	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	SFDC-ORG-SB-5Y-P	SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD		\$3,461.53	K	31%	\$2,388.46			\$0.00	\$0.00			\$0.00	
5	SH-458-000-168	Secure VM SecVM Sub		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	SH-458-000-255	Secure VM SecVM 6.0 Sub HCP Bundle=IB		\$275.00	K	31%	\$189.75							\$0.00	
5	SH-458-000-408	Secure VM Encrypt Mach PSMC Sub Tier1=IB		\$58.50	K	31%	\$40.37	\$0.00		\$0.00	\$0.00			\$0.00	
5	SH-458-000-409	Secure VM Encrypt Mach PSMC Sub Tier2=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	SH-458-000-410	Secure VM Encrypt Mach PSMC Sub Tier3=IB		\$41.50	K	31%	\$28.64	\$0.00		\$0.00				\$0.00	
5	SH-458-000-411	Secure VM Encrypt Mach PSMC Sub Tier4=IB		\$32.00	K	31%	\$22.08			\$0.00	\$0.00	\$0.00		\$0.00	
5	SH-458-000-412	Secure VM Encrypt Mach PSP Sub Tier1=IB		\$59.50	K	31%	\$41.06			\$0.00	\$0.00	\$0.00		\$0.00	
5	SH-458-000-413	Secure VM Encrypt Mach PSP Sub Tier2=IB		\$49.00	K	31%	\$33.81							\$0.00	
5	SH-458-000-414	Secure VM Encrypt Mach PSP Sub Tier3=IB		\$42.00	K	31%	\$28.98	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	SH-458-000-415	Secure VM Encrypt Mach PSP Sub Tier4=IB		\$32.50	K	31%	\$22.43			\$0.00	\$0.00			\$0.00	
5	SH-458-000-525	Secure VM SecVM PS1 Sub Tier 1=IB		\$59.00	K	31%	\$40.71			\$0.00	\$0.00			\$0.00	
5	SH-458-000-526	Secure VM SecVM PS1 Sub Tier 2=IB		\$48.50	K	31%	\$33.47		\$0.00	\$0.00	\$0.00			\$0.00	
5	SH-458-000-527	Secure VM SecVM PS1 Sub Tier 3=IB		\$41.75	K	31%	\$28.81	\$0.00			\$0.00			\$0.00	
5	SH-458-000-528	Secure VM SecVM PS1 Sub Tier 4=IB		\$32.25	K	31%	\$22.25			\$0.00	\$0.00			\$0.00	
5	SMBCONNTEST	SEL BOOMI SMB Test Connection		\$32.50	K	31%	\$22.43			\$0.00	\$0.00	\$0.00		\$0.00	
5	SOA_FRAMEWORK	SEL BOOMI Services Enablement		\$1,300.00	K	31%	\$897.00							\$0.00	
5	SOAWORKER	SEL BOOMI Atom Worker		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
5	SO-QSFP28-D44	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D45	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D46	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SO-QSFP28-D47	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D48	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D49	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D50	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D51	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SPPCREDITC	SEL SPP-CREDIT-C)		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-I	SEL SPP-CREDIT-C)		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1	SEL SPP-CREDIT-C-L1)		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1-I	SEL SPP-CREDIT-C-L1)		\$100.00	K	31%	\$69.00			\$0.00	\$0.00	\$0.00		\$0.00	
5	SPPCREDITCL2	SEL SPP-CREDIT-C-L2)		\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL2-I	SEL SPP-CREDIT-C-L2)		\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL3	SEL SPP-CREDIT-C-L3)		\$97.00	K	31%	\$66.93							\$0.00	
5	SPPCREDITCI 3-I	SEL SPP-CREDIT-C-L3)		\$97.00	К	31%	\$66.93			\$0.00	\$0.00			\$0.00	
5	SPPCREDITCL4	SEL SPP-CREDIT-C-L4)		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SPPCREDITCL4-I	SEL SPP-CREDIT-C-L4)		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SR-UNLOCK	SEL Search + Recover Unlock Kev		\$5.641.54	K	31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ST6ADEPLUGC	SEL ST6-AD-EPL-UG-C)		\$3,718.00	K	31%	\$2,565,42		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADEPLUGC-I	SEL ST6-AD-EPL-UG-C)		\$4,350.06	K	31%	\$3.001.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADEPLUGC-K	SEL ST6-AD-EPL-UG-C)		\$4,179.44	К	31%	\$2,883.81	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	ST6FDHA100F	SEL: ST6-ED-HA100-E		\$3,740,00	К	31%	\$2 580 60			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6EDHA10F	SEL: ST6-ED-HA10-F		\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-EN-D100-F	SEL: ST6-EN-D100-F		\$14,300.00	К	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-FN-D10-F	SEL: ST6-EN-D10-E		\$1,430.00	К	31%	\$986.70							\$0.00	
5	ST6FNFPLUGC	SEL ST6-EN-EPI-UG-C)		\$2,024,00	K	31%	\$1 396 56	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6ENEPLUGC-I	SEL ST6-EN-EPL-UG-C)		\$2,368.08	ĸ	31%	\$1,633.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6ENEPLUGC-K	SEL ST6-EN-EPL-UG-C)		\$2,271.68	ĸ	31%	\$1,567.46			\$0.00				\$0.00	
5	ST6EPLC	SEL ST6-EPL-C)		\$7,495.00	ĸ	31%	\$5,171.55			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6EPLC-I	SEL ST6-EPL-C)		\$8,769.15	ĸ	31%	\$6.050.71			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6EPLC-K	SEL ST6-EPL-C)		\$8,389,52	K	31%	\$5,788,77	\$0.00		\$0.00	\$0.00			\$0.00	
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F		\$14.135.00	K	31%	\$9,753.15			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F		\$22.605.00	k	31%	\$15.597.45			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6RBADFN25UGF	SEL: ST6-RBAD-25-F SEL: ST6-RB-ADEN-25-UG-F		\$22,605.00	K	31%	\$15,597.45 \$6.512.22	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6RBADV25UGF	SEL: ST6-RB-ADV-25-UG-F		\$9,317.00	K	31%	\$6,428.73				\$0.00			\$0.00	
5	ST6RBEN25F	SEL: ST6-RBEN-25-F		\$31,185.00	K K	31%	\$0,426.73	\$0.00			\$0.00			\$0.00	
5	ST6RBEN25UGF	SEL: ST6-RBEN-25-UG-F		\$18,755.00	K V	31%	\$21,517.05	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6STADD100UGF	SEL: S10-RBEN-25-UG-F SEI: ST6-STAD-D100-UG-F		\$5,714.50	K K	31%	\$3,943.01			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6STADD1000GF	SEL: ST6-STAD-D100-0G-F SEL: ST6-STAD-D10-UG-F		\$5,714.50	ı,	31%	\$3,943.01							\$0.00	
5	ST6STADD100GF ST6STEND100UGF	SEL: ST6-STAD-D10-UG-F SEL: ST6-STEN-D100-UG-F		\$9,075.00	r.	31%	\$398.48			\$0.00	\$0.00			\$0.00	
5	ST6STEND100UGF ST6STEND10UGF	SEL: ST6-STEN-D100-UG-F SEL: ST6-STEN-D10-UG-F			K	31%	\$6,261.75 \$626.18			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00			
5	ST6STEND10UGF ST6VSANEPLUGC			\$907.50	ĸ	31%	\$626.18 \$3.741.87			\$0.00 \$0.00				\$0.00	
5		SEL ST6-VSAN-EPL-UG-C)		\$5,423.00	K			\$0.00			\$0.00			\$0.00	
5	ST6VSANEPLUGC-I	SEL ST6-VSAN-EPL-UG-C)		\$6,344.91	K	31%	\$4,377.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6VSANEPLUGC-K	SEL ST6-VSAN-EPL-UG-C)		\$6,094.85	K	31%	\$4,205.45				\$0.00			\$0.00	
5	ST6-VSDT100-F	SEL: ST6-VSDT100-F		\$6,050.00	K	31%	\$4,174.50			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST6-VSDT10-F	SEL: ST6-VSDT10-F		\$605.00	K	31%	\$417.45			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST7ADVC	SEL ST7-ADV-C)		\$4,115.00	K	31%	\$2,839.35			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST7ADVC-I	SEL ST7-ADV-C		\$4,814.55	K	31%	\$3,322.04			\$0.00				\$0.00	
5	ST7ADVC-K	SEL ST7-ADV-C)		\$4,846.00	K	31%	\$3,343.74			\$0.00	\$0.00	\$0.00		\$0.00	
5	ST7ADVDT100C	SEL ST7-ADV-DT100-C)		\$10,250.00	K	31%	\$7,072.50							\$0.00	
5	ST7ADVDT100C-I	SEL ST7-ADV-DT100-C		\$11,992.50	K	31%	\$8,274.83	\$0.00			\$0.00	\$0.00		\$0.00	
5	ST7ADVDT100C-K	SEL ST7-ADV-DT100-C)		\$12,067.12	K	31%	\$8,326.31	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
5	ST7ADVDT10C	SEL ST7-ADV-DT10-C)		\$1,025.00	K	31%	\$707.25			\$0.00	\$0.00			\$0.00	
5	ST7ADVDT10C-I	SEL ST7-ADV-DT10-C		\$1,199.25	ĸ	31%	\$827.48	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	
	ST7ADVDT10C-K	SEL ST7-ADV-DT10-C)		\$1,206.71	ν.	31%	\$832.63	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP SEL ST7-ADV-ENT-UG-C) ST7ADVENTUGC \$1,694.00 \$1,168.86 VMWARE ST7ADVENTUGC-SEL ST7-ADV-ENT-LIG-C \$1,981,98 31% \$1 367 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVENTUGC-F SEL ST7-ADV-ENT-UG-C \$1 995 86 31% \$1,377,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVEPLUGO SEL ST7-ADV-EPL-UG-C \$3,718.00 31% \$2,565.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 ST7ADVEPLUGC-SEL ST7-ADV-EPL-LIG-C \$4,350.06 31% \$3.001.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVEPLUGC-K SEL ST7-ADV-EPL-UG-C \$4 378 64 31% \$3,021,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100DENTUC SEL ST7-D100-STD-ENT-UG-C \$8,250,00 31% \$5,692,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100DENTUC-SEL ST7-D100-STD-ENT-UG-0 \$9,652.50 31% \$6,660.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100DENTUC-K SEL ST7-D100-STD-ENT-UG-C \$9 692 00 31% \$6 687 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% ST7D100STDVUC SEL ST7-D100-STD-ADV-UG-C \$5,225,00 \$3,605,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100STDVUC-SEL ST7-D100-STD-ADV-UG-C \$6,113,25 \$4,218,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100STDVUC-K SEL ST7-D100-STD-ADV-UG-C \$6,156.14 31% \$4,247.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% ST7D100VENTUC SEL ST7-D100-ADV-ENT-LIG-C \$3,025,00 \$2 087 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100VENTUC-I SEL ST7-D100-ADV-ENT-UG-C \$3,539.25 \$2,442.08 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7D100VENTUC-P SEL ST7-D100-ADV-ENT-UG-C \$3,566.50 31% \$2,460.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7D10DENTUC SFI ST7-D10-STD-ENT-UG-C \$825.00 31% \$569.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D10-STD-ENT-UG-C VMWARE ST7D10DENTUC-\$965.25 31% \$666.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL ST7-D10-STD-ENT-UG-C \$969.20 31% \$0.00 \$0.00 \$0.00 VMWARE ST7D10DENTUC-F \$668.75 ST7D10STDVLIC SFI ST7-D10-STD-ADV-UG-C \$523.00 31% \$360.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10STDVUC-SEL ST7-D10-STD-ADV-UG-C \$611.91 31% \$422.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10STDVUC-K SEL ST7-D10-STD-ADV-UG-C \$616.38 31% VMWARE \$425.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFI ST7-D10-ADV-ENT-UG-C ST7D10VENTUC \$303.00 31% \$209.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10VENTUC-SEL ST7-D10-ADV-ENT-UG-C \$354.51 31% \$244 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D10-ADV-ENT-UG-C) ST7D10VENTUC-K \$356.65 31% \$246.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTC SEL ST7-ENT-C) \$5,655.00 31% \$3,901.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7FNTC-I SEL ST7-ENT-C \$6,616,35 31% \$4 565 28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-ENT-C 31% \$4,596,65 ST7ENTC-K \$6,661,81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT100C SEL ST7-ENT-DT100-C) \$13,000.00 \$8,970.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 ST7ENTDT100C-I SEL ST7-ENT-DT100-C \$15,210,00 31% \$10 494 90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% ST7ENTDT100C-K SEL ST7-ENT-DT100-C \$15,285,01 \$10.546.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT10C SEL ST7-ENT-DT10-C) \$1,300.00 31% \$897.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL ST7-ENT-DT10-0 \$1,521.00 \$1.049.49 \$0.00 \$0.00 VMWARE ST7ENTDT10C-K SEL ST7-ENT-DT10-C \$1 528 50 31% \$1.054.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-ENT-EPL-UG-C) VMWARE ST7ENTEPLUGC \$2,024.00 31% \$1,396.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7ENTEPLUGC-SEL ST7-ENT-EPL-UG-C \$2,368.08 31% \$1,633.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTEPLUGC_K SEL ST7-ENT-EPL-LIG-C) \$2,386,61 31% \$1 646 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7FNTHA100C SEL ST7-ENT-HA100-C \$3,400,00 31% \$2,346,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA100C-I SEL ST7-ENT-HA100-C \$3,978.00 31% \$2,744.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 ST7ENTHA100C-K SEL ST7-ENT-HA100-C VMWARE \$4,003.22 \$2,762.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7FNTHA10C SEL ST7-ENT-HA10-C \$340.00 31% \$234 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-ENT-HA10-C 31% ST7ENTHA10C-I \$397.80 VMWARE \$274.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7ENTHA10C-K SEL ST7-ENT-HA10-C) \$400.32 31% \$276.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7FPLC SEL ST7-EPL-C) \$7 495 00 31% \$5 171 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-EPL-C 31% ST7EPLC-I \$8,769,15 \$6.050.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7EPLC-K SEL ST7-EPL-C) \$8,849.22 31% \$6 105 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7RB25DENTUC SEL ST7-RB25-STD-ENT-UG-C \$17,050.00 31% 31% \$11,764.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$13,764,47 \$0.00 ST7RB25DENTUC-SEL ST7-RB25-STD-ENT-UG-C \$19.948.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25DENTUC-K SEL ST7-RB25-STD-ENT-UG-C \$20,111.86 31% \$13,877.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25STDVUC SEL ST7-RB25-STD-ADV-UG-C \$8,470.00 31% \$5.844.30 \$0.00 \$0.00 \$0.00 VMWARE ST7RR25STDVIIC-SEL ST7-RR25-STD-ADV-LIG-C sa ana an 31% \$6,837,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-RB25-STD-ADV-UG-C ST7RB25STDVUC-K \$9,998.47 31% \$6,898.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% ST7RB25VENTUC SEL ST7-RB25-ADV-ENT-UG-C \$8,580.00 \$5.920.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25VENTUC-I SEL ST7-RB25-ADV-ENT-UG-0 \$10,038.60 31% 31% \$6,926.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25VFNTUC-K SEL ST7-RB25-ADV-ENT-UG-C \$10,075,08 \$6,951.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBADV25VMC SEL ST7-RBADV-25VM-C \$20.550.00 31% \$14,179,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBADV25VMC-I SEL ST7-RBADV-25VM-C \$24,043.50 31% \$16,590.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 ST7RRADV25VMC-k SEL ST7-RBADV-25VM-C \$24 172 54 31% \$16 679 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE ST7RBENT25VMC SEL ST7-RBENT-25VM-C \$28,350.00 31% \$19.561.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBENT25VMC-SEL ST7-RBENT-25VM-C \$33,169.50 31% \$22,886.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$23,022,91 ST7RRENT25VMC-k SEL ST7-RRENT-25VM-C \$33,366,53 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-RBSTD-25VM-C \$12,850.00 31% \$0.00 ST7RBSTD25VMC \$8.866.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBSTD25VMC-SEL ST7-RBSTD-25VM-C \$15,034.50 31% \$10,373.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBSTD25VMC-K SEL ST7-RBSTD-25VM-C \$15,131,78 31% \$10,440,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7STDADVUGC SEL ST7-STD-ADV-UG-C \$1,705,00 31% \$1 176 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDADVUGC-SEL ST7-STD-ADV-UG-C \$1,994.85 31% \$1,376.45 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7STDADVUGC-K SEL ST7-STD-ADV-UG-C) \$2,011.19 31% \$1,387.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDC SEL ST7-STD-C) \$2,565,00 31% 31% \$1.769.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDC-SEL ST7-STD-C \$3,001.05 \$2,070.72 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL ST7-STD-C \$3.022.53 \$2.085.55 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDDT100C SEL ST7-STD-DT100-C \$5,500.00 31% \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE ST7STDDT100C-I SEL ST7-STD-DT100-C \$6,435,00 31% \$4,440,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% ST7STDDT100C-F SEL ST7-STD-DT100-C \$6,477.93 \$4,469.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDDT10C SEL ST7-STD-DT10-C) \$550.00 31% \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDDT10Cal SEL ST7-STD-DT10-C \$643.50 31% \$444.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% ST7STDDT10C-F SEL ST7-STD-DT10-C \$647.79 \$446.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$3,399.00 31% \$2,345.31 \$0.00 VMWARE ST7STDENTUGC SEL ST7-STD-ENT-UG-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7STDENTUGC. SEL ST7-STD-ENT-LIG-C \$3,976,83 31% \$2 744 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDENTUGC-K SEL ST7-STD-ENT-UG-C \$4 003 22 31% \$2 762 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 ST7STDEPLUGC SEL ST7-STD-EPL-UG-C) \$5,423.00 \$3,741.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDEPLUGC-SEL ST7-STD-EPL-LIG-C \$6,344,91 31% \$4 377 99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDEPLUGC-K SEL ST7-STD-EPL-UG-C) \$6,385,99 31% \$4 406 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: STACK,LTO-7,HH,SAS,1DR,40S \$13.846.00 31% \$9.553.74 SPECTRALOGIC STACK-7-H-A-1-40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STACK-7-H-A-1-80 SEL: STACK,LTO-7,HH,SAS,1DR,80S \$20,000.00 31% \$13,800.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-A-2-40 SEL: STACK LTO-7 HH SAS 2DR 40S \$20,000,00 31% \$13 800 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC STACK-7-H-A-2-80 SEL: STACK.LTO-7.HH.SAS.2DR.80S 31% \$26.154.00 \$18.046.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-A-4-80 SEL: STACK,LTO-7,HH,SAS,4DR,80S \$26,538,78 SPECTRALOGIC

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP MNT LP PREM LP STACK-7-H-F-1-40 SEL: STACK,LTO-7,HH,FC,1DR,40S \$15,385.00 \$10,615.65 SPECTRALOGIC STACK-7-H-F-1-80 SEL: STACK.LTO-7.HH.FC.1DR.80S \$21.538.00 31% \$14.861.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-F-2-40 SEL: STACK LTO-7 HH EC 2DR 40S \$23,077,00 31% \$15 923 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: STACK,LTO-7,HH,FC,2DR,80S \$29,231.00 31% \$20,169.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 STACK-7-H-F-4-80 SEL: STACK,LTO-7,HH,FC,4DR,80S \$44.615.00 31% \$30.784.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-A-1-40 SEL: STACK LTO-8 HH SAS 1DR 40S \$16 154 00 31% \$11 146 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC STACK-8-H-A-1-80 SEL: STACK.LTO-8.HH.SAS.1DR.80S \$22,308.00 31% \$15.392.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-A-2-40 SEL: STACK,LTO-8,HH,SAS,2DR,40S \$24.615.00 31% \$16,984.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-A-2-80 SEL: STACK LTO-8 HH SAS 2DR 80S \$30,769,00 31% \$21 230 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: STACK.LTO-8.HH.SAS.4DR.80S 31% STACK-8-H-A-4-80 \$47,692,00 \$32,907,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-1-40 SEL: STACK,LTO-8,HH,FC,1DR,40S \$18,462.00 \$12,738,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-1-80 SEL: STACK,LTO-8,HH,FC,1DR,80S \$24,615.00 31% \$16,984.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% STACK-8-H-F-2-40 SEL: STACK LTO 8 HH EC 2DR 40S \$29 231 00 \$20 169 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-2-80 SEL: STACK,LTO-8,HH,FC,2DR,80S \$35,385.00 \$24,415.65 \$0.00 \$0.00 SPECTRALOGIC 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STACK-8-H-F-4-80 SEL: STACK,LTO-8,HH,FC,4DR,80S \$56,923.00 31% \$39,276.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACKBASE SEL: SPECTRA STACKABLE BASE CHASSIS \$13,462,00 31% \$9 288 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: SPECTRA STACKABLE EXP CHASSIS \$9 023 13 SPECTRAL OGIC STACKEXP \$13,077,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: UPG,SPECTRA,STACK,EXP CHASSIS \$13,077.00 31% \$0.00 SPECTRALOGIC STACKEXP-F \$9,023.13 \$0.00 STDCONNTEST SEL BOOMI Standard Test Connection \$150.00 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ROOMI STH4001001-PKG SEL Stealth Dell BASE PKG - Small- 1 Yr \$28 716 92 31% \$19 814 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4001002-PKG SEL Stealth Dell BASE PKG - Medium-1 Yr \$35,473.85 31% \$24,476,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 SEL Stealth Dell BASE PKG - Large -1 Yr STH4001003-PKG \$42 230 77 31% \$29 139 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4003001-PKG SEL Stealth Dell BASE PKG - Small -3 Yr \$74 326 15 31% \$51 285 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% STH4003002-PKG SEL Stealth Dell BASE PKG - Medium-3 Yr \$92,907,69 \$64,106,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4003003-PKG SEL Stealth Dell BASE PKG - Large -3 Yr \$111,489,23 31% \$76,927.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4005001-PKG SEL Stealth Dell BASE PKG - Small -5 Yr \$99 664 62 31% \$68 768 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% \$87,417,69 STH4005002-PKG SEL Stealth Dell BASE PKG - Medium-5 Yr \$126,692,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4005003-PKG SEL Stealth Dell BASE PKG - Large -5 Yr \$155,409.23 \$107,232.37 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 STH4011001-LIC SEL Stealth SERVER Lic(Tier 1-499)1YR-EA \$668.94 31% \$461.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISVS 31% STH4011002-LIC SEL Stealth SERVERLic(Tier500-999)1YR-EA \$501.70 \$346.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4011003-LIC SEL Stealth SRVRLic(Tier1000-4999)1YR-EA \$445.96 31% \$307.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% STH4011004-LIC SEL StealthSRVRLic(Tier 5K-99.999)1YR-EA \$312.51 \$215.63 \$0.00 \$0.00 STH4011005-LIC SEL Stealth SRVR Lic(100K-499 999)1VR-FA \$266.90 31% \$184.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4011006-LIC SEL Stealth SRVR Lic(500K-999,999)1YR-EA \$145.27 31% \$100.24 \$0.00 UNISYS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Stealth SERVER Lic (Tier1M+) 1YR -EA \$101.35 31% \$69.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4012001-LIC SEL Stealth SERVER Lic/Tier 1-499)2YR-FA \$1 282 13 31% \$884.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4012002-LIC SEL Stealth SERVERI ic/Tier500-999)2YR-FA \$961.17 31% \$663.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4012003-LIC SEL Stealth SRVRLic(Tier1000-4999)2YR-EA \$854.75 31% \$589.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 \$0.00 STH4012004-LIC SEL StealthSRVRLic(Tier 5K-99,999)2YR-EA \$597.99 \$412.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4012005-LIC SFL Stealth SRVR Lic(100K-499 999)2YR-FA \$513.53 31% \$354.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% STH4012006-LIC SEL Stealth SRVR Lic(500K-999.999)2YR-EA \$280.41 \$193.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4012007-LIC SEL Stealth SERVER Lic (Tier1M+) 2YR -EA \$192.57 31% \$132.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH4013001-LIC SEL Stealth SERVER Lic(Tier 1-499)3YR-FA \$1,839,57 31% \$1 269 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% STH4013002-LIC SEL Stealth SERVERLic(Tier500-999)3YR-EA \$1,380,10 \$952.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4013003-LIC SEL Stealth SRVRLic(Tier1000-4999)3YR-EA \$1,226.38 \$846.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% \$0.00 \$0.00 STH4013004-I IC SEL StealthSRVRLic(Tier 5K-99,999)3YR-EA \$858.13 31% 31% \$592.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4013005-LIC SEL Stealth SRVR Lic(100K-499.999)3YR-EA \$736.50 \$508.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4013006-LIC SEL Stealth SRVR Lic(500K-999,999)3YR-EA \$402.04 31% \$277.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth SERVER Lic (Tier1M+) 3YR -EA STH4013007-LIC \$277.03 31% \$191.15 \$0.00 \$0.00 UNISYS STH4014001-LIC SEL Stealth SERVER Lic/Tier 1-499\4YR-FA \$2 341 27 31% \$1 615 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4014002-LIC SEL Stealth SERVERLic(Tier500-999)4YR-EA \$1,756.80 31% \$1,212.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 \$0.00 31% STH4014003-LIC SEL Stealth SRVRLic(Tier1000-4999)4YR-EA \$1,560,85 \$1.076.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4014004-LIC SEL StealthSRVRLic(Tier 5K-99,999)4YR-EA \$1,092.93 31% 31% \$754.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4014005-LIC SEL Stealth SRVR Lic(100K-499 999)4YR-FA \$935.83 \$645.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 STH4014006-LIC SEL Stealth SRVR Lic(500K-999,999)4YR-EA \$510.15 31% \$352.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4014007-LIC SEL Stealth SERVER Lic (Tier1M+) 4YR -EA \$351.36 31% \$242.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4015001-LIC SEL Stealth SERVER Lic/Tier 1-499)5YR-FA \$2 787 23 31% \$1 923 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4015002-LIC SEL Stealth SERVERLic(Tier500-999)5YR-EA \$2,091.27 31% \$1,442,98 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 \$0.00 \$0.00 STH4015003-LIC SEL Stealth SRVRLic(Tier1000-4999)5YR-EA \$1,858.15 31% \$1,282.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4015004-LIC SEL StealthSRVRLic(Tier 5K-99.999)5YR-EA \$1,300,71 31% \$897.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4015005-LIC 31% \$0.00 SEL Stealth SRVR Lic(100K-499,999)5YR-EA \$1,114,89 \$769.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4015006-LIC SEL Stealth SRVR Lic(500K-999,999)5YR-EA \$608.12 31% \$419.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4015007-LIC SEL Stealth SERVER Lic (Tier1M+) 5YR -EA \$418.93 31% \$289.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS \$0.00 \$0.00 \$0.00 STH4021001-LIC SEL Stealth CLIENT Lic(Tier 1-499)1YR-FA \$101.35 31% \$69.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4021002-LIC SEL Stealth CLIENTLic(Tier500-999)1YR-EA \$89.53 31% \$61.78 UNISYS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH4021003-LIC SEL Stealth CLIENT Lic(1K-4999)1YR-EACH \$77.70 31% \$53.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4021004-LIC SEL Stealth CLIENT Lic(5K-99 999) 1YR-FA \$60.81 31% 31% \$41.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4021005-LIC SEL Stealth CLNT Lic(100K-499,999)1YR-EA \$27.97 \$0.00 UNISYS \$40.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% STH4021006-LIC SEL Stealth CLNT Lic(500K-999,999)1YR-EA \$20.27 \$13.99 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4021007-LIC SEL Stealth CLIENT Lic (Tier1M+)1YR-EACH \$16.89 31% \$11.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4022001-LIC SEL Stealth CLIENT Lic(Tier 1-499)2YR-EA \$194.26 31% \$134.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% STH4022002-LIC SEL Stealth CLIENTLic(Tier500-999)2YR-EA \$170.61 \$117.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4022003-LIC SEL Stealth CLIENT Lic(1K-4999)2YR-EACH \$146.96 31% \$101.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4022004-LIC SEL Stealth CLIENT Lic(5K-99 999) 2YR-FA \$116.56 31% \$80.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS SEL Stealth CLNT Lic(100K-499,999)2YR-EA 31% STH4022005-LIC \$77.70 \$53.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 STH4022006-LIC SEL Stealth CLNT Lic(500K-999,999)2YR-EA \$38.85 31% \$26.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4022007-LIC SEL Stealth CLIENT Lic (Tier1M+)2YR-EACH \$30.41 31% \$20.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4023001-LIC SEL Stealth CLIENT Lic(Tier 1-499)3YR-FA \$278.72 31% \$192.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% \$0.00 STH4023002-LIC SEL Stealth CLIENTLic(Tier500-999)3YR-EA \$244.94 \$169.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH4023003-LIC SEL Stealth CLIENT Lic(1K-4999)3YR-EACH \$211.15 31% \$145.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH4023004-LIC SEL Stealth CLIENT Lic(5K-99 999) 3YR-FA \$167.23 31% \$115.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4023005-LIC SEL Stealth CLNT Lic(100K-499.999)3YR-EA \$111.49 31% \$76.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4023006-LIC SEL Stealth CLNT Lic(500K-999,999)3YR-EA \$55.74 31% \$38.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4023007-LIC SEL Stealth CLIENT Lic (Tier1M+)3YR-FACH \$43.92 31% \$30.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4024001-LIC 31% SEL Stealth CLIENT Lic(Tier 1-499)4YR-EA \$354.74 \$244.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH4024002-LIC SEL Stealth CLIENTLic(Tier500-999)4YR-EA \$215.63

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	STH4024003-LIC	SEL Stealth CLIENT Lic(1K-4999)4YR-EACH		\$270.28	К	31%	\$186.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 4YR-EA		\$212.84	K	31%	\$146.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024005-LIC	SEL Stealth CLNT Lic(100K-499,999)4YR-EA		\$141.90	K	31%	\$97.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4024006-LIC	SEL Stealth CLNT Lic(500K-999,999)4YR-EA		\$70.95	K	31%	\$48.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4024007-LIC	SEL Stealth CLIENT Lic (Tier1M+)4YR-EACH		\$57.43	K	31%	\$39.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4025001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)5YR-EA		\$422.31	K	31%	\$291.39 \$256.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4025002-LIC STH4025003-LIC	SEL Stealth CLIENTLic(Tier500-999)5YR-EA SEL Stealth CLIENT Lic(1K-4999)5YR-EACH		\$371.63 \$320.95	K	31%	\$256.42 \$221.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH4025003-LIC	SEL Stealth CLIENT Lic(5K-99,999) 5YR-EACH		\$253.38	K	31%	\$174.83	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	STH4025005-LIC	SEL Stealth CLNT Lic(100K-499 999)5YR-FA		\$168.92	K	31%	\$116.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4025006-LIC	SEL Stealth CLNT Lic(500K-999,999)5YR-EA		\$84.46	K	31%	\$58.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH4025007-LIC	SEL Stealth CLIENT Lic (Tier1M+)5YR-EACH		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5001001-PKG	SEL Stealth Dell BASE PKG - Small- 1 Yr		\$28,716.92	K	31%	\$19,814.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5001002-PKG	SEL Stealth Dell BASE PKG - Medium-1 Yr		\$35,473.85	K	31%	\$24,476.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5001003-PKG	SEL Stealth Dell BASE PKG - Large -1 Yr		\$42,230.77	K	31%	\$29,139.23	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5003001-PKG	SEL Stealth Dell BASE PKG - Small -3 Yr		\$76,458.46	K	31%	\$52,756.34	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5003002-PKG	SEL Stealth Dell BASE PKG - Medium-3 Yr		\$95,344.62	K	31%	\$65,787.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5003003-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr		\$114,230.77	K	31%	\$78,819.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5005001-PKG	SEL Stealth Dell BASE PKG - Small -5 Yr		\$107,584.62	K	31%	\$74,233.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5005002-PKG	SEL Stealth Dell BASE PKG - Medium-5 Yr		\$135,830.77	K	31%	\$93,723.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5005003-PKG STH5011001-LIC	SEL Stealth Dell BASE PKG - Large -5 Yr SEL Stealth SRVR/QTY1-499 lic)1YR-EA		\$165,461.54 \$668.94	K	31% 31%	\$114,168.46 \$461.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5011001-LIC STH5011002-LIC	SEL Stealth SRVR(QTY500-999)1YR-EA		\$501.70	K	31%	\$461.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5011002-LIC	SEL Stealth SRVR(QTY1K-4999)1YR-EA		\$445.96	K	31%	\$307.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5011003-LIC	SEL Stealth SRVR(QTY5K-99,999)1YR-EA		\$312.51	K	31%	\$215.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5011005-LIC	SEL Stealth SRVR(QTY100K-499,999)1YR-EA		\$266.90	K	31%	\$184.16	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5013001-LIC	SEL Stealth SRVR(QTY1-499 lic)3YR-EA		\$1,869.73	K	31%	\$1,290.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5013002-LIC	SEL Stealth SRVR(QTY500-999)3YR-EA		\$1,402.64	K	31%	\$967.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013003-LIC	SEL Stealth SRVR(QTY1K-4999)3YR-EA		\$1,246.49	K	31%	\$860.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5013004-LIC	SEL Stealth SRVR(QTY5K-9,999)3YR-EA		\$872.45	K	31%	\$601.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5013005-LIC	SEL Stealth SRV(QTY100K-499,999)3YR-EA		\$748.08	K	31%	\$516.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5015001-LIC	SEL Stealth SRVR(QTY1-499 lic)5YR-EA		\$2,887.75	K	31%	\$1,992.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
5	STH5015002-LIC	SEL Stealth SRVR(QTY500-999)5YR-EA		\$2,166.51	K	31%	\$1,494.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5015003-LIC	SEL Stealth SRVR(QTY1K-4999)5YR-EA		\$1,925.17	K	31%	\$1,328.37	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5015004-LIC STH5015005-LIC	SEL Stealth SRVR(QTY5K-99,999)5YR-EA SEL Stealth SRVR(QTY100K-499,999)5YR-EA		\$1,347.92 \$1,154.49	K	31%	\$930.06 \$796.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5015005-LIC STH5021001-LIC	SEL Stealth SRVR(QTY100K-499,999)5YR-EA SEL Stealth Client(QTY1-499)1YR-EA		\$1,154.49	K K	31%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5021001-LIC STH5021002-LIC	SEL Stealth Client(QTY500-999)1YR-EA		\$97.98	, ,	31%	\$67.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5021003-LIC	SEL Stealth Client(QTY1K-4999)1YR-FA		\$84.46	K	31%	\$58.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5021004-LIC	SEL Stealth Client(QTY5K-99,999)1YR-EA		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5021005-LIC	SEL Stealth Clnt(QTY100K-499,999)1YR-EA		\$43.92	K	31%	\$30.30	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5023001-LIC	SEL Stealth Client(QTY1-499)3YR-EA		\$312.31	K	31%	\$215.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5023002-LIC	SEL Stealth Client(QTY500-999)3YR-EA		\$274.54	K	31%	\$189.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5023003-LIC	SEL Stealth Client(QTY1K-4999)3YR-EA		\$236.77	K	31%	\$163.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5023004-LIC	SEL Stealth Client(QTY5K-99,999)3YR-EA		\$187.48	K	31%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5023005-LIC	SEL Stealth Cint(QTY100K-499,999)3YR-EA		\$124.84	K	31%	\$86.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5025001-LIC	SEL Stealth Client(QTY1-499)5YR-EA		\$481.29	K	31%	\$332.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5025002-LIC STH5025003-LIC	SEL Stealth Client(QTY500-999)5YR-EA SEL Stealth Client(QTY1K-4999)5YR-FA		\$423.42 \$365.54	K	31%	\$292.16 \$252.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5025003-LIC STH5025004-LIC	SEL Stealth Client(QTY1K-4999)5YR-EA SEL Stealth Client(QTY5K-99.999)5YR-EA		\$365.54 \$289.38	K	31%	\$252.22 \$199.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5025004-EIC STH5025005-LIC	SEL Stealth Cint (QTY100K-499,999)5YR-EA		\$191.91	K	31%	\$132.42	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5031001-LIC	SEL Stealth SVG(QTY1-499 lic)1YR-EA		\$14.189.54	ĸ	31%	\$9,790.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5031002-LIC	SEL Stealth SVG(QTY500-999)1YR-EA		\$10,642.15	K	31%	\$7,343.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5031003-LIC	SEL Stealth SVG(QTY1000-4999)1YR-EA		\$9,471.52	K	31%	\$6,535.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5031004-LIC	SEL Stealth SVG(QTY5000-99,999)1YR-EA		\$6,630.23	K	31%	\$4,574.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5031005-LIC	SEL Stealth SVG(QTY100K-499,999)1YR-EA		\$5,701.15	K	31%	\$3,933.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033001-LIC	SEL Stealth SVG(QTY1-499 lic)3YR-EA		\$39,660.92	K	31%	\$27,366.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033002-LIC	SEL Stealth SVG(QTY500-999)3YR-EA		\$29,745.69	K	31%	\$20,524.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5033003-LIC	SEL Stealth SVG(QTY1K-4999)3YR-EA		\$26,473.32	K	31%	\$18,266.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5033004-LIC	SEL Stealth SVG(QTY5K-99,999)3YR-EA		\$18,531.00	K	31%	\$12,786.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5033005-LIC STH5035001-LIC	SEL Stealth SVG(QTY100K-499,999)3YR-EA SEL Stealth SVG(QTY1-499 lic)5YR-EA		\$15,936.23 \$61,255.38	K	31% 31%	\$10,996.00 \$42,266.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5035001-LIC STH5035002-LIC	SEL Stealth SVG(QTY1-499 lic)5YR-EA SEL Stealth SVG(QTY500-999)5YR-EA		\$61,255.38 \$45.941.54	K	31%	\$42,266.21 \$31.699.66	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5035002-LIC STH5035003-LIC	SEL Stealth SVG(QTY500-999)5YR-EA SEL Stealth SVG(QTY1000-4999)5YR-EA		\$45,941.54 \$40,888,66	K.	31%	\$31,699.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5035003-LIC STH5035004-LIC	SEL Stealth SVG(QTY5K-99,999)5YR-EA SEL Stealth SVG(QTY5K-99,999)5YR-EA		\$40,888.66	K	31%	\$28,213.18 \$19,749.24	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5035004-EIC STH5035005-LIC	SEL Stealth SVG(QTY100K-499,999)5YR-EA		\$24,613.62	K	31%	\$16,983.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5051001-LIC	SEL Stealth Mobil(QTY 1-499)1YR-EA		\$50.68	K	31%	\$34.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5051002-LIC	SEL Stealth Mobi(QTY500-999)1YR-EA		\$43.92	K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5051003-LIC	SEL Stealth Mobi(QTY1K-4999)1YR-EA		\$38.85	K	31%	\$26.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5051004-LIC	SEL Stealth Mobi(QTY5K-99,999)1YR-EA		\$30.41	K	31%	\$20.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5051005-LIC	SEL Stealth MobI(QTY100K-499,999)1YR-EA		\$20.27	K	31%	\$13.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5053001-LIC	SEL Stealth Mobi(QTY 1-499)3YR-EA		\$142.34	K	31%	\$98.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5053002-LIC	SEL Stealth Mobi(QTY500-999)3YR-EA		\$124.84	K	31%	\$86.14	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	STH5053003-LIC	SEL Stealth Mobi(QTY1K-4999)3YR-EA		\$108.25	K	31%	\$74.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5053004-LIC	SEL Stealth Mobil(QTY5K-99,999)3YR-EA		\$85.68	K	31%	\$59.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5053005-LIC	SEL Stealth Mobil(QTY100K-499,999)3YR-EA		\$56.66	K	31%	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5055001-LIC	SEL Stealth Mobil(QTY 1-499)5YR-EA		\$218.77	K	31%	\$150.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5055002-LIC STH5055003-LIC	SEL Stealth Mobi(QTY500-999)5YR-EA SEL Stealth Mobi(QTY1K-4999)5YR-EA		\$191.91 \$166.57	K	31% 31%	\$132.42 \$114.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	STH5055003-LIC STH5055004-LIC	SEL Stealth Mobil(QTY5K-99,999)5YR-EA SEL Stealth Mobil(QTY5K-99,999)5YR-EA		\$166.57 \$131.26	K.	31%	\$114.93 \$90.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5055004-LIC STH5055005-LIC	SEL Stealth Mobil(OTY100K-499,999)5YR-EA SEL Stealth Mobil(OTY100K-499,999)5YR-FA		\$131.2b \$87.51	K.	31%	\$90.57 \$60.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
- 5	STH5055005-LIC STH5061001-LIC	SEL Stealth Mobil(QTY100K-499,999)5YR-EA SEL Stealth SVG-S(QTY1-499)1YR-EA		\$87.51 \$535.49	K.	31%	\$369.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5061001-LIC STH5061002-LIC	SEL Stealth SVG-S (QTY500-999 lic)1YR-EA		\$402.04	K	31%	\$277.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5061003-LIC	SEL Stealth SVG-S(QTY 1K-4999)1YR-EA		\$356.43	ĸ	31%	\$245.94	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
		SEL Stealth SVG-S(QTY5K-99.999)1YR-EA		\$250.43	K	31%	\$172.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5061004-LIC														

		NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UP						ND WARRANTY UPGRAE	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	STH5063001-LIC	SEL Stealth SVG-S(QTY1-499)3YR-EA		\$1,495.69	К	31%	\$1,032.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5063002-LIC	SEL Stealth SVG-S(QTY500-999 lic)3YR-EA		\$1,123.03	K	31%	\$774.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5063003-LIC	SEL Stealth SVG-S (QTY 1K-4999)3YR-EA		\$997.28	K	31%	\$688.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STH5063004-LIC	SEL Stealth SVG-S(QTY5K-99,999)3YR-EA		\$698.79	K	31%	\$482.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5063005-LIC	SEL Stealth SVG-S(QTY100K-499,999)3YR-EA		\$597.90	K	31%	\$412.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5065001-LIC	SEL Stealth SVG Sever-S(QTY1-499)5YR-EA		\$2,310.51	K	31%	\$1,594.25		\$0.00	\$0.00	\$0.00			\$0.00	
5	STH5065002-LIC	SEL Stealth SVG-S(QTY500-999 lic)5YR-EA		\$1,733.26	K	31%	\$1,195.95		\$0.00	\$0.00	\$0.00			\$0.00	
5	STH5065003-LIC	SEL Stealth SVG-S(QTY 1K-4999)5YR-EA		\$1,539.83	K	31%	\$1,062.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5065004-LIC	SEL Stealth SVG-S(QTY5K-99,999)5YR-EA		\$1,078.34	K	31%	\$744.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5065005-LIC	SEL Stealth SVG-S(QTY100K-499,999)5YR-EA		\$924.51	K	31%	\$637.91		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5071001-LIC	SEL Stealth SVG-NS(QTY1-499)1YR-EA		\$89.53	K	31%	\$61.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5071002-LIC	SEL Stealth SVG-NS(QTY500-999)1YR-EA		\$79.39	K	31%	\$54.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5071003-LIC	SEL Stealth SVG-NS(QTY1K-4999)1YR-EA		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5071004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)1YR-EA		\$54.06	K	31%	\$37.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STH5071005-LIC	SEL Stealth SVG-NS(100K-499,999)1YR-EA		\$35.47	K	31%	\$24.47	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	STH5073001-LIC	SEL Stealth SVG-NS(QTY1-499)3YR-EA		\$249.20	K	31%	\$171.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5073002-LIC	SEL Stealth SVG-NS(QTY500-999)3YR-EA		\$220.18	K	31%	\$151.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073003-LIC	SEL Stealth SVG-NS(QTY1K-4999)3YR-EA		\$188.86	K	31%	\$130.31		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5073004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)3YR-EA		\$149.70	K	31%	\$103.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5073005-LIC	SEL Stealth SVG-NS(100K-499,999)3YR-EA		\$99.50	K	31%	\$68.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5075001-LIC	SEL Stealth SVG-NS(QTY1-499)5YR-EA		\$385.34	K	31%	\$265.88		\$0.00	\$0.00	\$0.00			\$0.00	
5	STH5075002-LIC	SEL Stealth SVG-NS(QTY500-999)5YR-EA		\$340.20	K	31%	\$234.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STH5075003-LIC	SEL Stealth SVG-NS(QTY1K-4999)5YR-EA		\$292.15	K	31%	\$201.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5075004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)5YR-EA		\$231.51	K	31%	\$159.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STH5075005-LIC	SEL Stealth SVG-NW(100K-499,999)5YR-EA		\$153.83	K	31%	\$106.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STVSAN100C	SEL ST-VSAND100-C)		\$5,000.00	K	31%	\$3,450.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STVSAN100C-I	SEL ST-VSAND100-C)		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STVSAN100C-K	SEL ST-VSAND100-C)		\$5,829.00	K	31%	\$4,022.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STVSAN10C	SEL ST-VSAND10-C)		\$500.00	K	31%	\$345.00		\$0.00	\$0.00	\$0.00			\$0.00	
5	STVSAN10C-I	SEL ST-VSAND10-C)		\$550.00	K	31%	\$379.50		\$0.00	\$0.00	\$0.00			\$0.00	
5	STVSAN10C-K	SEL ST-VSAND10-C)		\$583.00	K	31%	\$402.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	STVSANC	SEL ST-VSAN-C)		\$2,495.00	K	31%	\$1,721.55		\$0.00	\$0.00	\$0.00			\$0.00	
5	STVSANC-I	SEL ST-VSAN-C)		\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STVSANC-K	SEL ST-VSAN-C)		\$2,908.00	K	31%	\$2,006.52		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SUB-RG-GB-3Y	SEL RG 3Y ANNUAL SUBSC 1 GB IN RG CLOUD		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SUB-RG-GB-M	SEL RG MONTHLY SUBSC 1 GB IN RG CLOUD		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SUB-RG-GB-Y	SEL RG 1Y ANNUAL SUBSC 1 GB IN RG CLOUD		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SUB-RG-TB-3Y	SEL RG 3Y ANNUAL SUBSC 1 TB IN RG CLOUD		\$11,538.46	K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SUB-RG-TB-M	SEL RG MONTHLY SUBSC 1 TB IN RG CLOUD		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SUB-RG-TB-Y	SEL RG 1Y ANNUAL SUBSC 1 TB IN RG CLOUD		\$3,846.15	K	31%	\$2,653.84		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNCCD-STG-1M-R	SEL Sync EE CLD Storage TB 1 mon Renewal		\$1.00	K	31%	\$0.69		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr		\$206.00	K	31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-1Y-R	SEL Sync EE CLD Storage TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr		\$392.00	K	31%	\$270.48		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr		\$555.00	K	31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 yr		\$3,439.38	K	31%	\$2,373.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr		\$6,306.92	K	31%	\$4,351.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr		\$8,640.00	K	31%	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr		\$2,866.15	K	31%	\$1,977.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr		\$5,256.00	K	31%	\$3,626.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr		\$7,200.00	K	31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr		\$2,579.54	K	31%	\$1,779.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr		\$4,731.23	K	31%	\$3,264.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr		\$6,480.00	K	31%	\$4,471.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr		\$2,292.92	K	31%	\$1,582.11		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr		\$4,205.08	K	31%	\$2,901.51		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr		\$5,760.00	K	31%	\$3,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-1M-R	SEL Sync DH sts - 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-1Y-R	SEL Sync DH sts - 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-CON-1Y	SEL Sync DH Specialty Connector 1 yr		\$109,869.23	K	31%	\$75,809.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SYNC-DHB-CON-2Y	SEL Sync DH Specialty Connector 2 yr		\$184,246.34	K	31%	\$127,129.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-CON-3Y	SEL Sync DH Specialty Connector 3 yr		\$242,542.66	K	31%	\$167,354.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-T1-1Y	SEL Sync DH 35-1,000 sts 1 yr		\$109.87	K	31%	\$75.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T1-2Y	SEL Sync DH 35-1,000 sts 2 yr		\$184.43	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-T1-3Y	SEL Sync DH 35-1,000 sts 3 yr		\$242.97	K	31%	\$167.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr		\$87.58	K	31%	\$60.43	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNC-DHB-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr		\$146.01	K	31%	\$100.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr		\$194.08	K	31%	\$133.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr		\$76.43	K	31%	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr		\$129.10	K	31%	\$89.08		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNC-DHB-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr		\$168.90	K	31%	\$116.54		\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNC-DHB-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr		\$70.06	K	31%	\$48.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr		\$115.27	K	31%	\$79.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr		\$152.60	K	31%	\$105.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SYNC-DHB-T5-1Y	SEL Sync DH 20,001+ sts 1 yr		\$60.51	K	31%	\$41.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T5-2Y	SEL Sync DH 20,001+ sts 2 yr		\$99.90	K	31%	\$68.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-T5-3Y	SEL Sync DH 20,001+ sts 3 yr		\$133.34	ĸ	31%	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-UNL-1Y	SEL Sync DH Unlimited TB 1 vr		\$549.346.15	k	31%	\$379.048.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	SYNC-DHB-UNL-11	SEL Sync DH Unlimited TB 1 yr		\$921,231.69	K	31%	\$635.649.87	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	SYNC-DHB-UNL-3Y	SEL Sync DH Unlimited TB 2 yr		\$1,212,713,31	, k	31%	\$836,772.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Ü	SYNC-DH-CON-1M-R	SEL Sync DH Specialty Conn 1 mon Renewal		\$1,212,713.31	N.	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
		SEL Sync DH Specialty Conn 1 mon Renewal SEL Sync DH Specialty Conn 1 yr Renewal			K										
5		SEL SVIIC DITI SDECIAILY COITH T VI KENEWAI		\$1.00	ĸ	31%	\$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	SYNC-DH-CON-1Y-R														
5 5 5	SYNC-DH-UNL-1M-R	SEL Sync DH Unlimited TB 1 month Renewal		\$1.00	K	31%	\$0.69				\$0.00				
5 5 5				\$1.00 \$1.00 \$1.00	K	31% 31% 31%	\$0.69 \$0.69	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00		\$0.00 \$0.00 \$0.00	SYNCPLICITY

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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII DESCRIPTION W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 MNT LP PREM LP SYNC-EE-1M-R SEL Sync EE Renewal sts 1 month \$0.00 SYNCPLICITY SYNC-EE-1Y-R SEL Sync EE Renewal sts - 1 v \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T1-1Y SEL Sync EE 25-1,000 sts 1 yr \$239.54 31% \$165.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T1-2 SEL Sync EE 25-1,000 sts 2 yr \$438.92 31% \$302.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 \$0.00 SYNC-EE-T1-3Y SEL Sync EE 25-1,000 sts 3 yr \$600.02 31% \$414.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T2-1Y SEL Sync EE 1,001-5,000 sts 1 yr \$191.08 31% \$131.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T2-2Y SEL Sync EE 1.001-5.000 sts 2 yr \$350.31 31% \$241.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T2-3 SEL Sync EE 1.001-5.000 sts 3 yr \$480.46 31% \$331.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T3-1Y SEL Sync EE 5,001-10,000 sts 1 yr \$152.31 31% \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% SYNC-EE-T3-2Y SEL Sync EE 5.001-10.000 sts 2 vr \$279.69 \$192.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T3-3Y SEL Sync EE 5.001-10.000 sts 3 yr \$382.15 \$263.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T4-1Y SEL Sync EE 10,001+ sts 1 yr \$135.69 31% \$93.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T4-2Y SEL Sync EE 10 001+ sts 2 vi \$246.46 31% \$170.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T4-3Y SEL Sync EE 10,001+ sts 3 yr \$333.69 \$230.25 \$0.00 SYNCPLICITY 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-EE-1M-R SEL Sync Gov EE sts 1 month Renewa 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$1.00 \$0.69 \$0.00 SYNC-GV-FF-1Y-R SEL Sync Gov EE sts - 1 yr Renewal \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T1-1Y SYNCPLICITY SEL Sync Gov EE 25-1 000 sts 1 yr \$360.00 31% \$248.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Sync Gov EE 25-1,000 sts 2 y \$659.08 31% \$454.77 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T1-2Y \$0.00 SYNC-GV-FF-T1-3Y SEL Sync Gov EE 25-1.000 sts 3 y \$900.00 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T2-1Y SEL Sync Gov EE 1 001-5 000 sts 1 vi \$286.62 31% \$197.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T2-2Y SEL Sync Gov EE 1.001-5.000 sts 2 yr 31% \$363.04 SYNCPLICITY \$526.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-FF-T2-3Y SEL Sync Gov EE 1.001-5.000 sts 3 vi \$721.38 31% \$497.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T3-1Y SEL Sync Gov EE 5,001-10,000 sts 1 ye \$228.46 31% \$157.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T3-2Y SEL Sync Gov EE 5.001-10.000 sts 2 vi \$419.54 31% \$289.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T3-3Y SEL Sync Gov EE 5,001-10,000 sts 3 yr \$573.23 31% \$395.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T4-1Y SEL Sync Gov EE 10,001+ sts 1 yr \$203.54 31% \$140.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T4-2Y 31% SEL Sync Gov EE 10.001+ sts 2 vr \$369.69 \$255.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T4-3Y \$501.23 \$345.85 SYNCPLICITY SEL Sync Gov EE 10,001+ sts 3 yr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 SYNC-GV-ST-1M-R SEL Sync Gov CLD STG TB+ 1 Month Renewal \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% SYNC-GV-ST-1Y-R SEL Sync Gov CLD STG TB+ 1 yr Renewa \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T1-1Y SEL Sync Gov EE CLD STG 1-10 TB 1 yr \$5,159.08 31% \$3,559.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% SYNC-GV-ST-T1-2 SEL Sync Gov EE CLD STG 1-10 TB 2 vi \$9,461.30 \$6,528,30 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T1-3Y SEL Sync Gov EE CLD STG 1-10 TR 3 v \$12,960,50 31% \$8 942 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T2-1Y SYNCPLICITY SEL Sync Gov EE CLD STG 11-100 TB 1 yo \$4,299.23 31% \$2,966.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-ST-T2-2Y SEL Sync Gov EE CLD STG 11-100 TB 2 vi \$7,884.42 31% \$5,440,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T2-3Y SEL Sync Gov EE CLD STG 11-100 TB 3 v \$10,800.42 31% \$7 452 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T3-1Y SEL Sync Gov EE CLD STG 101-1 000 TB 1vi \$3,869,31 31% \$2 669 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T3-2Y SEL Sync Gov EE CLD STG 101-1.000 TB 2vi \$7.095.97 31% \$4,896.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 \$6,707.06 SYNCPLICITY SYNC-GV-ST-T3-31 SEL Sync Gov EE CLD STG 101-1,000 TB 3yr \$9,720.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-ST-T4-1Y SEL Sync Gov FE CLD STG 1 001 TB+ 1 vr \$3,439,38 31% \$2 373 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T4-2Y 31% SEL Sync Gov EE CLD STG 1.001 TB+ 2 yr \$6,307,53 \$4.352.20 SYNCPLICITY \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-ST-T4-3Y SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr \$8,640.33 31% \$5,961.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-DF-1Y SEL Sync DF 1-10TB 1 vr \$9,500,00 31% \$6,555,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-DE-2Y 31% SEL Sync DE 1-10TB 2 vr \$18,100,00 \$12,489.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-DF-3Y SEL Sync DE 1-10TB 3 yr \$25,900.00 31% \$17,871.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SYNC-S1-EE-1M-R SEL Sync EE 1-10TB - 1 month Renewa 31% 31% \$0.69 \$28,703,57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$41,599,38 SYNC-S1-EE-1Y SEL Sync EE 1-10TB 1 yr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-EE-1Y-R SEL Sync EE 1-10TB - 1 yr Renewa \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-EE-2Y SEL Sync EE 1-10TB 2 yr \$76,500.00 31% \$52,785.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-FF-3Y SEL Sync FE 1-10TB 3 vi \$105 522 92 31% \$72 810 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-DE-1Y SEL Sync DE 11-25TB 1 yr \$7,700.00 31% \$5,313.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 \$0.00 31% SYNC-S2-DE-2Y SEL Sync DE 11-25TB 2 yr \$14,700.00 \$10,143,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-DE-3Y SEL Sync DE 11-25TB 3 yr \$21,000.00 31% 31% \$14,490.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-FF-1Y SEL Sync FF 11-25TB 1 yr \$21 175 00 \$14 610 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-EE-2Y SEL Sync EE 11-25TB 2 yr \$40,425.00 31% \$27.893.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-EE-3Y \$57,750.00 31% \$39,847.50 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync EE 11-25TB 3 yr \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S3-DE-1Y SEL Sync DE 26-50TB 1 vi \$7 200 00 31% \$4,968,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S3-DE-2Y SEL Sync DE 26-50TB 2 vi \$13,800.00 31% \$9,522.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 \$0.00 \$0.00 SYNC-S3-DE-3\ SEL Sync DE 26-50TB 3 yr \$19,700.00 31% \$13,593.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S3-FF-1Y SEL Sync EE 26-50TB 1 yr \$19,800,00 31% \$13,662,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% \$0.00 SYNC-S3-EE-2Y SEL Sync EE 26-50TB 2 yr \$37,950,00 \$26,185,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S3-EE-3Y SEL Sync EE 26-50TB 3 yr \$54,175.00 31% \$37,380.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-DE-1Y SEL Sync DE 51TB + 1 yr \$6,600.00 31% \$4,554.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SYNC-S4-DF-2Y SEL Sync DE 51TB + 2 yr \$12,700,00 31% \$8 763 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-DF-3) SEL Sync DE 51TB + 3 vr 31% \$12,489.00 SYNCPLICITY \$18,100.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S4-EE-1Y SEL Sync EE 51TB + 1 yr \$18,150.00 31% \$12,523.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-FF-2Y SEL Sync EE 51TB + 2y \$34 925 00 31% 31% \$24 098 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-EE-3Y SEL Sync EE 51TB + 3yr \$49,775.00 \$34,344.75 \$0.00 SYNCPLICITY \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SYNC-T1-DE-1Y SEL Sync DE 1 yr \$60.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T1-DE-2Y SEL Sync DE 2 yr \$114.00 31% \$78.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T1-DE-3Y SEL Sync DE 3 vi \$162.00 31% \$111.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% SYNC-T1-EE-1Y SEL Sync EE 25-200 sts 1 yr \$150.00 \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T1-EE-2Y \$286.00 31% \$197.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync EE 25-200 sts 2 yr SYNC-T1-FF-3Y SEL Sync EE 25-200 sts 3 vi \$405.00 31% \$279.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% SYNC-T2-EE-1Y SEL Sync EE 201-1.000 sts 1 v \$120.00 \$82.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$157.32 \$0.00 SYNC-T2-EE-2Y SEL Sync EE 201-1,000 sts 2 yr \$228.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T2-FF-3Y SEL Sync EE 201-1.000 sts 3 v \$324 00 31% \$223.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T3-FF-1Y SEL Sync FF 1 001+ sts 1 vi \$96.00 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% \$0.00 SYNC-T3-EE-2 SEL Sync EE 1,001+ sts 2 yr \$182.00 \$125.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T3-FF-3Y SEL Sync EE 1,001+ sts 3 yr \$258.00 31% \$178.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY T120D-S-I-1 SEL: T120BUNDLE1 LTO-5HHSAS30S \$18 917 00 31% \$13 052 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC

T120D-SL-2-50

T120D-SL-3-50

T120D-SI -4-50

T120D-SM-2-50

T120D-S-M-1

SEL: T120BUNDLE2 LTO-5HHSAS50S

SEL: T120BUNDLE3 LTO-5HHSAS50S

SEL: T120BUNDLE4 LTO-5HHSAS50S

SEL: T120BUNDLE1 LTO-5HHFC30S

SEL: T120BUNDLE2 LTO-5HHFC50S

\$22,609,92

\$29,638,95

\$37 734 72

\$15,663,69

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\$54 688 00

\$22,701.00

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRA	DE PRICE						
BAND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	T120D-SM-3-50	SEL: T120BUNDLE3 LTO-5HHFC50S		\$48,632.00	K	31%	\$33,556.08		\$0.00	\$0.00	\$0.00			\$0.00	
5	T120D-SM-4-50	SEL: T120BUNDLE4 LTO-5HHFC50S		\$59,608.00	K	31%	\$41,129.52		\$0.00	\$0.00	\$0.00			\$0.00	
5	T380-DBA-1	SEL: T380BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-1SL	SEL: T380,BASE UNIT W-1 DBA SEL: T380,BASE UNIT W-1 DBA		\$67,189.00	K	31% 31%	\$46,360.41		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	
5	T380-DBA-1SLC T380-DBA-2	SEL: T380,BASE UNIT W-1 DBA SEL: T380BASE UNIT W- 2 DBA		\$67,189.00 \$73,074.00	K	31%	\$46,360.41 \$50,421.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00	
5	T380-DBA-2SL	SEL: T380,BASE UNIT W- 2 DBA SEL: T380,BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06		\$0.00	\$0.00	\$0.00			\$0.00	
5	T380-DBA-2SLC	SEL: T380,BASE UNIT W-2 DBA		\$73,074.00	K	31%	\$50,421.06		\$0.00	\$0.00	\$0.00			\$0.00	
5	T380-DBA-3	SEL: T380BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T380-DBA-3SL	SEL: T380,BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
5	T380-DBA-3SLC	SEL: T380,BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02		\$0.00	\$0.00	\$0.00			\$0.00	SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41		\$0.00	\$0.00	\$0.00			\$0.00	
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA		\$73,074.00	К	31%	\$50,421.06		\$0.00	\$0.00	\$0.00			\$0.00	
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
5	T50E-5-H-A-1 T50E-5-HA2-25	SEL: T50ELTO-5HHSAS1DR10S SEL: T50ELTO5HHSAS2DR25S		\$12,750.00 \$21.577.00	K	31% 31%	\$8,797.50 \$14.888.13		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	T50E-5-H-F-1	SEL: T50ELTO5HHFIBRE1DR10S		\$15,627.00	K	31%	\$10,782.63		\$0.00	\$0.00	\$0.00			\$0.00	
5	T50E-5-HF2-25	SEL: T50ELT05HHFIBRE2DR25S		\$23,212.00	K	31%	\$16,016.28		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
5	T680-DBA-1	SEL: T680BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70.632.54		\$0.00	\$0.00	\$0.00			\$0.00	
5	T680-DBA-1SL	SEL: T680,BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-1SLC	SEL: T680,BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70,632.54		\$0.00	\$0.00	\$0.00			\$0.00	
5	T680-DBA-2	SEL: T680BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
5	T680-DBA-2SL	SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19		\$0.00	\$0.00	\$0.00			\$0.00	
5	T680-DBA-2SLC	SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19		\$0.00	\$0.00	\$0.00			\$0.00	
5	T680-DBA-3 T680-DBA-3SL	SEL: T680BASE UNIT W- 3 DBA		\$114,135.00	K	31% 31%	\$78,753.15		\$0.00	\$0.00	\$0.00			\$0.00	
5	T680-DBA-3SL T680-DBA-3SLC	SEL: T680,BASE UNIT W - 3 DBA SEL: T680 BASE UNIT W - 3 DBA		\$114,135.00 \$114,135.00	K V	31%	\$78,753.15 \$78,753.15		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT		\$114,135.00	K.	31%	\$78,753.15		\$0.00	\$0.00	\$0.00			\$0.00	
5	T9503FRMEXP	SEL: 1950 2 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00			\$0.00	
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00			\$0.00	
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950B1D	SEL: T950B WITH 1 DBA		\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B3D3T	SEL: T950 W-3 DBA'S + 3 TBA'S		\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T		\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B3D3TDX-F T950B6D0DVXP	SEL: T950 DRV EXP 3D 3T SEL: T950 DRV EXP 6D 0T		\$49,758.00 \$63.292.00	K	31% 31%	\$34,333.02 \$43.671.48		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	T950B6D0DVAP	SEL: 1950 DRV EXP 6D 01 SEL: T950 W- 6 DBA'S + 0 TBA'S		\$128.808.00	, ,	31%	\$88.877.52		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T		\$63,292.00	K	31%	\$43,671.48		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950B-J-1D	SEL: T950B ENT 1 DBA		\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B-J-3D	SEL: T950B ENT 3 DBA		\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA		\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA		\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950B-J-6D	SEL: T950B ENT 6 DBA		\$128,808.00	K	31%	\$88,877.52		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA		\$63,292.00	K	31%	\$43,671.48		\$0.00	\$0.00 \$0.00	\$0.00			\$0.00 \$0.00	
5	T950BJ6DDVXPF T950B-JMEDEXF	SEL: FRU,T950B ENT DRV EXP 6DBA SEL: FRU.T950 ENT MEDIA EXP FRAME		\$63,292.00 \$26.023.00	K	31% 31%	\$43,671.48 \$17.955.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	
5	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP		\$26,023.00	K	31%	\$17,955.87		\$0.00	\$0.00	\$0.00			\$0.00	
5	T950BJMULTI1D	SEL: T950B ENT.MULTI.1 DBA		\$112.658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA		\$128,808.00	K	31%	\$88,877.52		\$0.00	\$0.00	\$0.00			\$0.00	EMC SELECT SPECTRALOGIC
5	T950BMEDBLJ-F	SEL: T950B ENT BULK TAP		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950BMEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK		\$45,769.00	K	31%	\$31,580.61		\$0.00	\$0.00	\$0.00			\$0.00 \$0.00	
5	T950BMEDEX-F T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME SEL: T950 MEDIA ONLY EXPANSN FRAME		\$26,023.00 \$26,023.00	K	31% 31%	\$17,955.87 \$17,955.87		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSI FRAME SEL: T950B ENT BULK TAP		\$26,023.00	K	31%	\$17,955.87	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
5	T950BMULT1D	SEL: T950, MULTI, WITH 1 DBA		\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	LING OLLEGI OF LOTTO LEGGIO
5	T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S		\$112,658.00	К	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	T950BMULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S		\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TAMTI1	SEL TAM-TIER-1)		\$89,730.00	K	31%	\$61,913.70		\$0.00	\$0.00	\$0.00			\$0.00	
5	TAMTI2	SEL TAM-TIER-2)		\$217,596.00	K	31%	\$150,141.24		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	TAMTI3	SEL TAM-TIER-3)		\$421,732.00	K	31%	\$290,995.08		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCI-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG INGEST		\$12.08	K	31%	\$8.34		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-1YR-00002000 TCI-1YR-00005000	SEL 1YR 2000-4999 TAPE CATALOG INGEST SEL 1YR 5000-9999 TAPE CATALOG INGEST		\$9.77 \$7.46	K	31% 31%	\$6.74 \$5.15		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	TCI-1YR-00005000 TCI-1YR-00010000	SEL 1YR 5000-9999 TAPE CATALOG INGEST SEL 1YR 10000-19999 TAPE CATALOG INGES		\$7.46 \$6.08	ĸ	31%	\$5.15 \$4.20		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00	
5	TCI-1YR-00010000	SEL 1YR 20000-19999 TAPE CATALOG INGES		\$4.92	K	31%	\$3.39		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-1YR-00050000	SEL 1YR 50000-99999 TAPE CATALOG INGES		\$3.77	K	31%	\$2.60		\$0.00		\$0.00			\$0.00	
5	TCI-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG INGEST		\$24.15	K	31%	\$16.66		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCI-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG INGEST		\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG INGEST		\$14.92	K	31%	\$10.29		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-3YR-00010000	SEL 3YR 10000-19999 TAPE CATALOG INGES		\$12.15	K	31%	\$8.38		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCI-3YR-00020000	SEL 3YR 20000-49999 TAPE CATALOG INGES		\$9.85	K	31%	\$6.80		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-3YR-00050000	SEL 3YR 50000-99999 TAPE CATALOG INGES		\$7.54	K	31%	\$5.20		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-5YR-00001000 TCI-5YR-00002000	SEL 5YR 1000-1999 TAPE CATALOG INGEST SEL 5YR 2000-4999 TAPE CATALOG INGEST		\$36.23 \$29.31	K	31% 31%	\$25.00 \$20.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	TCI-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG INGEST SEL 5YR 5000-9999 TAPE CATALOG INGEST		\$29.31 \$22.38	K	31%	\$20.22 \$15.44		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-5YR-00010000	SEL 5YR 10000-19999 TAPE CATALOG INGEST		\$18.23	K	31%	\$13.44		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCI-5YR-00020000	SEL 5YR 20000-49999 TAPE CATALOG INGES		\$14.77	K	31%	\$10.19		\$0.00		\$0.00			\$0.00	
5	TCI-5YR-00050000	SEL 5YR 50000-99999 TAPE CATALOG INGES		\$11.31	K	31%	\$7.80		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCR-1YR-00000010	SEL 1YR 10-49 TAPE CATALOG REBUILD		\$96.15	K	31%	\$66.34		\$0.00	\$0.00	\$0.00			\$0.00	
5	TCR-1YR-00000050	SEL 1YR 50-99 TAPE CATALOG REBUILD		\$62.54	K	31%	\$43.15		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCR-1YR-00000100	SEL 1YR 100-249 TAPE CATALOG REBUILD		\$48.08	K	31%	\$33.18		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCR-1YR-00000250	SEL 1YR 250-499 TAPE CATALOG REBUILD		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES

					NVP LEVEL 1		NVP MAINTENANCE	ND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TCR-1YR-00000500	SEL 1YR 500-999 TAPE CATALOG REBUILD		\$33.69	K	31%	\$23.25	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG REBUILD		\$24.15	K	31%	\$16.66		\$0.00		\$0.00			\$0.00	
5	TCR-1YR-00002000	SEL 1YR 2000-4999 TAPE CATALOG REBUILD		\$19.54	K	31%	\$13.48	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG REBUILD		\$14.92	K	31%	\$10.29	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-1YR-00010000	SEL 1YR 10000-24999 TAPE CATALOG REBUI		\$12.15	K	31%	\$8.38	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-1YR-00025000	SEL 1YR 25000-49999 TAPE CATALOG REBUI		\$9.23	K	31%	\$6.37		\$0.00		\$0.00			\$0.00 \$0.00	
5	TCR-1YR-00050000 TCR-3YR-00000010	SEL 1YR 50000-99999 Tape Catalog Rebuild SEL 3YR 10-49 TAPE CATALOG REBUILD		\$7.69 \$144.23	K	31% 31%	\$5.31 \$99.52	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00	
5	TCR-3YR-00000010			\$144.23 \$93.81	K	31%	\$99.52 \$64.73	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-3YR-00000000	SEL 3YR 50-99 TAPE CATALOG REBUILD SEL 3YR 100-249 TAPE CATALOG REBUILD		\$72.12	, ,	31%	\$49.76	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-3YR-00000100	SEL 3YR 250-499 TAPE CATALOG REBUILD		\$57.69	K	31%	\$39.81	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-3YR-00000500	SEL 3YR 500-999 TAPE CATALOG REBUILD		\$50.54	ĸ	31%	\$34.87	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG REBUILD		\$36.23	К	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG REBUILD		\$29.31	К	31%	\$20.22		\$0.00		\$0.00			\$0.00	
5	TCR-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG REBUILD		\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TCR-3YR-00010000	SEL 3YR 10000-24999 TAPE CATALOG REBUI		\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 TAPE CATALOG REBUI		\$13.85	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	TCR-3YR-00050000	SEL 3YR 50000-99999 Tape Catalog Rebuild		\$11.54	K	31%	\$7.96		\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00000010	SEL 5YR 10-49 TAPE CATALOG REBUILD		\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 TAPE CATALOG REBUILD		\$125.08	K	31%	\$86.31	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00000100	SEL 5YR 100-249 TAPE CATALOG REBUILD		\$96.15	K	31%	\$66.34		\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00000250	SEL 5YR 250-499 TAPE CATALOG REBUILD		\$76.92	K	31%	\$53.07	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00000500	SEL 5YR 500-999 TAPE CATALOG REBUILD		\$67.38	K	31%	\$46.49	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG REBUILD		\$48.31	K	31%	\$33.33	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG REBUILD		\$39.08	K	31%	\$26.97	\$0.00	\$0.00		\$0.00			\$0.00	
5	TCR-5YR-00005000 TCR-5YR-00010000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD SEL 5YR 10000-24999 TAPE CATALOG REBUIL		\$29.85 \$24.31	K	31% 31%	\$20.60 \$16.77	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00 \$0.00	
5					K									\$0.00 \$0.00	
5	TCR-5YR-00025000 TCR-5YR-00050000	SEL 5YR 25000-49999 TAPE CATALOG REBUI SEL 5YR 50000-99999 Tape Catalog Rebuild		\$18.46 \$15.38	K V	31% 31%	\$12.74 \$10.61	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	TELCLC1AD100C	SEL 5YK 50000-99999 Tape Catalog Rebuild SEL TEL-CL-C1AD-100-C)		\$15,000.00	r\	31%	\$10,350.00		\$0.00		\$0.00			\$0.00	
5	TELCLC1AD100C-I	SEL TEL-CL-C1AD-100-C)		\$17,550.00	K	31%	\$10,330.00	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLC1AD100C-K	SEL TEL-CL-C1AD-100-C)		\$17,660.13	K	31%	\$12,185.49		\$0.00		\$0.00			\$0.00	
5	TELCLC1ADC	SEL TEL-CL-C1AD-100-0)		\$150.00	K	31%	\$103.50	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLC1ADC-I	SEL TEL-CL-C1AD-C)		\$175.50	K	31%	\$121.10	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLC1ADC-K	SEL TEL-CL-C1AD-C)		\$176.60	ĸ	31%	\$121.85	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLCPL100C	SEL TEL-CL-CPL-100-C)		\$3,000.00	K	31%	\$2,070.00		\$0.00		\$0.00			\$0.00	
5	TELCLCPL100C-I	SEL TEL-CL-CPL-100-C)		\$3,510.00	K	31%	\$2,421.90		\$0.00		\$0.00			\$0.00	
5	TELCLCPL100C-K	SEL TEL-CL-CPL-100-C)		\$3,535,86	K	31%	\$2,439,74	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	TELCLCPLC	SEL TEL-CL-CPL-C)		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TELCLCPLC-I	SEL TEL-CL-CPL-C)		\$35.10	K	31%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TELCLCPLC-K	SEL TEL-CL-CPL-C)		\$35.36	K	31%	\$24.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TELCLSTAA100C	SEL TEL-CL-STA-AD-100-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLSTAA100C-I	SEL TEL-CL-STA-AD-100-C)		\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLSTAA100C-K	SEL TEL-CL-STA-AD-100-C)		\$3,535.86	K	31%	\$2,439.74		\$0.00		\$0.00			\$0.00	
5	TELCLSTAADC	SEL TEL-CL-STA-AD-C)		\$30.00	К	31%	\$20.70		\$0.00		\$0.00			\$0.00	
5	TELCLSTAADC-I	SEL TEL-CL-STA-AD-C)		\$35.10	K	31%	\$24.22	\$0.00	\$0.00		\$0.00			\$0.00	
5	TELCLSTAADC-K TE-OS	SEL TEL-CL-STA-AD-C) SEL Test Environment Add-on OS		\$35.36 \$12,870.00	K	31% 31%	\$24.40 \$8,880.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00 \$0.00	
5	TERM-TP-00035000	SEL I est Environment Add-on US SEL INDEX ENGINES 35000 TAPE INDEX		\$12,870.00	K	31%	\$8,880.30	\$0.00	\$0.00		\$0.00			\$0.00	
5	TESTSOAWORKER	SEL BOOMI Atom Worker - Test		\$1,154,462.00	K	31%	\$190,576.76	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S + 3 TBA'S		\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN3D3TDVX-F	SEL: TFINUPGDRV EXP 3D 3T		\$57,538.00	ĸ	31%	\$39,701.22		\$0.00		\$0.00			\$0.00	
5	TEIN3D3TDVXP	SEL: TEIN DRV EXP 3D 3T		\$57,538.00	ĸ	31%	\$39 701 22	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN3D3T-F	SEL: TFIN UPG W-3 DBA'S + 3 TBA'S		\$129,462.00	K	31%	\$89.328.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S + 0 TBA'S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFINUPGDRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39		\$0.00		\$0.00			\$0.00	
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0T-F	SEL: TFIN UPG W- 6 DBA'S + 0 TBA'S		\$149,077.00	K	31%	\$102,863.13	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINBSBLFT-F	SEL: FRUTFIN BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINBSBRIGHT	SEL: TFIN BULK SERV BAYRIGHT		\$54,643.00	K	31%	\$37,703.67	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY, RIGHT WITH ROBOT		\$91,538.00	K	31%	\$63,161.22		\$0.00		\$0.00			\$0.00	
5	TFIN-J3D3S TFINJ3D3SDVXP	SEL: TFIN ENT 3D 3S SEL: TFIN ENT DRV EXP 3D 3S		\$122,923.00 \$57.538.00	K	31% 31%	\$84,816.87 \$39.701.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00 \$0.00	
5	TFINJ3D3SDVXP	SEL: FRUTFIN ENT DRV EXP 3D 3S		\$57,538.00 \$57,538.00	r.	31%	\$39,701.22	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-J6D0S	SEL: TRIN ENT 6D 0S		\$142,538.00	K	31%	\$98,351.22		\$0.00		\$0.00			\$0.00	
5	TFINJ6D0SDVXP	SEL: TFIN ENT OD 03 SEL: TFIN ENT DRV EXP 6D 0S		\$73,231.00	K	31%	\$50,529.39		\$0.00		\$0.00			\$0.00	
5	TFINJ6D0SDX-F	SEL: FRUTFIN ENT DRV EXP 6D 0S		\$73,231.00	ĸ	31%	\$50,529.39	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-J6DBC	SEL: TFIN ENT CUST 6D BASE		\$142.538.00	K	31%	\$98.351.22	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74		\$0.00		\$0.00			\$0.00	
5	TFINJBSBLFT-F	SEL: FRUTFIN ENT BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74		\$0.00		\$0.00			\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSBRIGHT	SEL: TFIN ENT BULK SERV BAYRIGHT		\$54,643.00	K	31%	\$37,703.67	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT		\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJMEDEX-F	SEL: FRUTFIN ENT MEDIA EXP FRAME		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJSBLEFT-F	SEL: FRUTFIN ENT SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFINJSBRIGHT	SEL: TFIN ENT SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78		\$0.00		\$0.00			\$0.00	
5	TFIN-JSLC	SEL: TFIN ENT CUST SB,LEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00		\$0.00			\$0.00	
5	TFIN-JSRC TFINMEDEX-F	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78		\$0.00		\$0.00			\$0.00	
5	TFINMEDEX-F TFINMEDIAEXP	SEL: TFINUPGMEDIA EXP SEL: TFIN MEDIA EXP		\$26,154.00 \$26,154.00	K	31% 31%	\$18,046.26 \$18.046.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00 \$0.00	
5	TFINMEDIAEXP TFINSB-LEFT	SEL: 1FIN MEDIA EXP SEL: TFIN SERV BAYLEFT			K V	31%			\$0.00 \$0.00					\$0.00 \$0.00	
5	TFINSBLEFT-F	SEL: TFIN SERV BAYLEFT SEL: TFINUPGSERV BAYLEFT		\$45,769.00 \$45,769.00	r v	31%	\$31,580.61 \$31,580.61	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00			\$0.00	
5	TFINSBLEFT-F TFINSB-RIGHT	SEL: TFINUPGSERV BAYLEFT SEL: TFIN SERV BAYRIGHT		\$45,769.00	K V	31%	\$31,580.61	\$0.00	\$0.00		\$0.00			\$0.00	
,		OCC. II III OCIV DATIVOTTI		ψτ2,500.00	11	3170	Ψ20,020.00	ψ0.00	ψ0.00	\$0.00	ψ0.00	φυ.υυ	φ0.00	ψ0.00	LING SELECT OF LOTTALOGIC

		NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE													
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY, RIGHT, WITH ROBOT		\$78,462.00	К	31%	\$54,138.78	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	THIN5100PKC THIN5100PKC-I	SEL THIN5-100PK-C) SEL THIN5-100PK-C)		\$1,955.00 \$2.042.98	K	31% 31%	\$1,348.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	THIN5100PKCV2-K	SEL THIN5-100PK-C) SEL THIN5-100PK-C)		\$2,042.98	K	31%	\$1,409.66 \$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C)		\$5,145.00	K	31%	\$3,550.05					\$0.00		\$0.00	
5	THIN5-STE-C-I	SEL THIN5-STE-C)		\$5,376.53	K	31%	\$3,709.81	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	THIN5STECV2-K	SEL THIN5-STE-C)		\$5,619.83	K	31%	\$3,877.68		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	TMI-1YR-00000010	SEL 1YR 10-49 TAPE METADATA INDEX		\$384.62	K	31%	\$265.39	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-1YR-00000050	SEL 1YR 50-99 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50		\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-1YR-00000100 TMI-1YR-00000250	SEL 1YR 100-249 TAPE METADATA INDEX SEL 1YR 250-499 TAPE METADATA INDEX		\$192.31 \$146.15	K	31% 31%	\$132.69 \$100.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	EMC SELECT INDEX ENGINES EMC SELECT INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 500-999 TAPE METADATA INDEX		\$140.15	K K	31%	\$100.64	\$0.00	\$0.00		\$0.00	\$0.00 \$0.00		\$0.00	
5	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX		\$96.62	K	31%	\$66.67	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX		\$78.15	K	31%	\$53.92	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-1YR-00005000	SEL 1YR 5000-9999 TAPE METADATA INDEX		\$59.69	K	31%	\$41.19		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	TMI-1YR-00010000	SEL 1YR 10000-24999 TAPE METADATA INDE		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00025000	SEL 1YR 25000-49999 TAPE METADATA INDE		\$36.92	K	31%	\$25.47	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-3YR-00000010	SEL 3YR 10-49 TAPE METADATA INDEX		\$500.00	K	31%	\$345.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 TAPE METADATA INDEX		\$325.00	K	31%	\$224.25		\$0.00			\$0.00		\$0.00	
5	TMI-3YR-00000100 TMI-3YR-00000250	SEL 3YR 100-249 TAPE METADATA INDEX SEL 3YR 250-499 TAPE METADATA INDEX		\$250.00 \$190.00	K	31% 31%	\$172.50 \$131.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX SEL 3YR 500-999 TAPE METADATA INDEX		\$190.00 \$155.00	K	31%	\$131.10 \$106.95	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-3YR-00001000	SEL 3YR 1000-1999 TAPE METADATA INDEX		\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 2000-1999 TAPE METADATA INDEX		\$101.60	K	31%	\$70.10	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX		\$77.60	K	31%	\$53.54	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-3YR-00010000	SEL 3YR 10000-24999 TAPE METADATA INDE		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00025000	SEL 3YR 25000-49999 TAPE METADATA INDE		\$48.00	K	31%	\$33.12		\$0.00			\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 TAPE METADATA INDEX		\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX		\$387.50	K	31%	\$267.38	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	TMI-5YR-00000100	SEL 5YR 100-249 TAPE METADATA INDEX		\$298.08	K	31%	\$205.68		\$0.00			\$0.00		\$0.00	
5	TMI-5YR-00000250	SEL 5YR 250-499 TAPE METADATA INDEX		\$226.54	K	31%	\$156.31				\$0.00	\$0.00		\$0.00	
5	TMI-5YR-00000500 TMI-5YR-00001000	SEL 5YR 500-999 TAPE METADATA INDEX SEL 5YR 1000-1999 TAPE METADATA INDEX		\$184.81 \$149.75	K	31% 31%	\$127.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	EMC SELECT INDEX ENGINES EMC SELECT INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 2000-1999 TAPE METADATA INDEX		\$149.75 \$121.14	K	31%	\$103.33 \$83.59	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	EMC SELECT INDEX ENGINES EMC SELECT INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 TAPE METADATA INDEX		\$92.52	K	31%	\$63.84		\$0.00			\$0.00		\$0.00	
5	TMI-5YR-00010000	SEL 5YR 10000-24999 TAPE METADATA INDEX		\$76.31	K	31%	\$52.65	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00025000	SEL 5YR 25000-49999 TAPE METADATA INDE		\$57.23	K	31%	\$39.49	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	
5	U-ARXCXT100-500	SEL Upgrade ARXCXT100 to ARXCXT500		\$227,175.00	K	31%	\$156,750.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXCXT10-100	SEL Upgrade ARXCXT10 to ARXCXT100		\$128,726.00	K	31%	\$88,820.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXCXT10-500	SEL Upgrade ARXCXT10 to ARXCXT500		\$355,902.00	K	31%	\$245,572.38	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOI1K		\$13,625.00	K	31%	\$9,401.25		\$0.00			\$0.00		\$0.00	
5	U-ARXVOI250-500	SEL Upgrade ARXVOI250 to ARXVOI500		\$6,055.00	K	31%	\$4,177.95		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXVOI500-1K	SEL Upgrade ARXVOI500 to ARXVOI1K		\$7,569.00	K	31%	\$5,222.61	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	UEMCCU100C UEMCCU100C-I	SEL UEM-CCU-100-C) SEL UEM-CCU-100-C)		\$5,150.00 \$5,665.00	K	31% 31%	\$3,553.50 \$3,908.85	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)		\$5,573.86	, ,	31%	\$3,845.96		\$0.00			\$0.00		\$0.00	
5	UEMCCU10C-R	SEL UEM-CCU-100-C)		\$5,575.00	K	31%	\$355.35	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C)		\$566.50	K	31%	\$390.89	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)		\$557.39	K	31%	\$384.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)		\$3,090.00	K	31%	\$2,132.10	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)		\$3,344.32	K	31%	\$2,307.58		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)		\$309.00	K	31%	\$213.21	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-I UEMNU10C-K	SEL UEM-NU-10-C) SEL UEM-NU-10-C)		\$339.90 \$334.43	K	31% 31%	\$234.53 \$230.76	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARF
5	U-L-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH		\$334.43	K	31%	\$230.76 \$17,579.13		\$0.00			\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-H-VH	SEL Upgrade a CAX-460-L to H		\$25,477.00	, ,	31%	\$41,017.74		\$0.00			\$0.00		\$0.00	
5	U-L-CAX460-L-M	SEL Upgrade a CAX-460-L to M		\$31,138.00	K	31%	\$21,485,22	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-L-VH	SEL Upgrade a CAX-460-L- to VH		\$84,923.00	K	31%	\$58,596.87	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-M-H	SEL Upgrade a CAX-460-M to H		\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH		\$53,785.00	K	31%	\$37,111.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-H	SEL Upgrade a CAX-460-U to H		\$79,262.00	K	31%	\$54,690.78	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-L	SEL Upgrade a CAX-460-U to L		\$19,815.00	K	31%	\$13,672.35		\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-M	SEL Upgrade a CAX-460-U to M		\$50,954.00	K	31%	\$35,158.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-VH UPG-FS-PI US1-1YR	SEL Upgrade a CAX-460-U to VH		\$104,738.00 \$41,824.62	K	31% 31%	\$72,269.22		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	EMC SELECT RIVERBED EMC SELECT SUPERNA
5	UPG-ES-PLUS1-1YR UPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 1yr		\$41,824.62 \$58.592.31	K		\$28,858.99 \$40,428.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	EMC SELECT SUPERNA EMC SELECT SUPERNA
5	UPG-ES-PLUS1-5YR	SEL IGLS ES Plus upg 1 Write Cluster 3yr SEL IGLS ES Plus upg 1 Write Cluster 5yr		\$58,592.31 \$72,858.46	ĸ	31% 31%	\$40,428.69 \$50,272.34		\$0.00			\$0.00 \$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-1YR	SEL IGLS ES Plus upg 2 Write Cluster Syr		\$55,807.69	K	31%	\$38,507.31	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-3YR	SEL IGLS ES Plus upg 2 Write Cluster 3yr		\$78,541.54	K	31%	\$54,193.66	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-5YR	SEL IGLS ES Plus upg 2 Write Cluster 5yr		\$98,775.38	ĸ	31%	\$68,155.01		\$0.00			\$0.00		\$0.00	
5	UPG-ESUITE1-1YR	SEL IGLS eBundle upg 1 Write Cluster 1yr		\$29,918.46	K	31%	\$20,643.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE1-3YR	SEL IGLS eBundle upg 1 Write Cluster 3yr		\$37,641.54	K	31%	\$25,972.66	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE1-5YR	SEL IGLS eBundle upg 1 Write Cluster 5yr		\$45,364.62	K	31%	\$31,301.59	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-1YR	SEL IGLS eBundle upg 2 Write Cluster 1yr		\$42,826.15	K	31%	\$29,550.04		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-3YR	SEL IGLS eBundle upg 2 Write Cluster 3yr		\$56,056.92	K	31%	\$38,679.27	\$0.00	\$0.00			\$0.00		\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-5YR	SEL IGLS eBundle upg 2 Write Cluster 5yr		\$69,287.69	K	31%	\$47,808.51	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	EMC SELECT SUPERNA
5	V5EPVEAKUGC	SEL VS5-ESP-VENT-AK-UG-C)		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE VMWARE
5	V5EPVEAKUGC-I V5EPVEAKUGC-K	SEL VS5-ESP-VENT-AK-UG-C) SEL VS5-ESP-VENT-AK-UG-C)		\$18,150.00 \$19,979.00	K.	31% 31%	\$12,523.50 \$13,785.51		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	
5	V5EPVEAKUGU-K V5EPVEPAKUC	SEL VS5-ESP-VENT-AK-UG-C) SEL VS5-ESP-VEPL-AK-UG-C)		\$19,979.00	K.	31%	\$13,785.51 \$14.421.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	V5EPVEPAKUC-I	SEL VS5-ESP-VEPL-AK-UG-C)		\$22,990.00	K	31%	\$15,863.10		\$0.00			\$0.00		\$0.00	
5	V5EPVEPAKUC-K	SEL VS5-ESP-VEPL-AK-UG-C)		\$25,353.00	K	31%	\$17,493.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	V5EVEAKUGC	SEL VS5-ES-VENT-AK-UG-C)		\$19,245.00	K	31%	\$13,279.05		\$0.00			\$0.00		\$0.00	
	V5EVEAKUGC-I	SEL VS5-ES-VENT-AK-UG-C)		\$21,170.00	K	31%	\$14,607.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
		SEL VS5-ES-VENT-AK-UG-C)		\$23,360.00		31%	\$16,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 9 PREM LP MNT LP SEL VS5-ES-VEPL-AK-UG-C) V5EVEPAKUGC \$23,245.00 \$16,039.05 \$0.00 VMWARE V5EVEPAKUGC-SEL VS5-ES-VEPL-AK-UG-C \$25,570,00 31% \$17,643,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5FVFPAKUGC-F SEL VS5-ES-VEPL-AK-LIG-C \$28 214 00 31% \$19 467 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VENTAKO SEL VS5-VENT-AK-C \$19,495.00 31% \$13,451.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 V5VENTAKC. SEL VS5-VENT-AK-C \$21,445.00 31% \$14,797.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VENTAKC-K SEL VS5-VENT-AK-C \$23,620,00 31% \$16 297 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VEPLAKC SEL VS5-VEPL-AK-C \$23,495,00 31% \$16.211.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VEPLAKC-I SEL VS5-VEPL-AK-C \$25.845.00 31% \$17,833.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VEPLAKC-K SEL VS5-VEPL-AK-C \$28,474.00 31% \$19,647.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% EMC SELECT CARAHSOFT VAARMTLSSD3P SEL: VA-ARM-TLSS-D-3P-F \$19.14 \$13.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: VA-ARM-TLSS-D-P-F \$0.00 EMC SELECT CARAHSOF VAARMTLSSDPF \$0.00 \$0.00 \$0.00 \$0.00 VAARMTI SSU3PE SEL: VA-ARM-TLSS-U-3P-F \$34.56 31% \$23.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT 31% VAARMTI SSLIPE SEL: VA-ARM-TI SS-II-P-E \$13.09 \$9.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VACLCTLSSD3PF SEL: VA-CLC-TLSS-D-3P-\$125.74 \$86.76 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 VACLCTLSSDPF SEL: VA-CLC-TLSS-D-P-F \$47.63 31% \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 \$0.00 VACLCTLSSU3PE SEL: VALCECTESS-II-3P-F \$226.51 31% \$156.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VACLCTLSSUPE SEL: VA-CLC-TLSS-U-P-E FMC SELECT CARAHSOFT \$85.80 31% \$59.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: VA-CLV-TLSS-D-3P-F \$56.91 31% \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VACLVTLSSD3PF \$39.27 VACLVTLSSDPF SEL: VA.CI V.TI SS.D.P.E \$21.56 31% \$14.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VACI VTI SSU3PE SEL: VA-CLV-TLSS-U-3P-F \$102.37 31% \$70.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT VACLVTLSSUPF SEL: VA-CLV-TLSS-U-P-F 31% \$26.76 EMC SELECT CARAHSOFT \$38.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAINBTI SSD3PF SEL: VALINB-TI SS-D-3P-E \$38.92 31% \$26.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAINBTI SSDPF SFI : VA-INB-TI SS-D-P-F \$14 74 31% \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL VA-MAW-PLL-D-C VMWARE VAMAW PLLDC \$10.30 31% \$7.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAMAWPLLDC-SEL VA-MAW-PLL-D-C \$12.96 31% \$8.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAMAWPI I DC-K SEL VA-MAW-PLL-D-C \$13.52 31% \$9.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-MBM-PLL-D-C 31% VMWARE VAMBMPLLDC \$20.60 \$14.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAMBMPLLDC-I SEL VA-MBM-PLL-D-C \$31.04 \$0.00 VMWARE \$21.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 VAMBMPLLDC-K SEL VA-MBM-PLL-D-C \$32.45 31% \$22.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% EMC SELECT CARAHSOFT VAMBMTLSSD3PI SEL: VA-MBM-TLSS-D-3P-F \$38.92 \$26.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAMBMTLSSDPF SEL: VA-MBM-TLSS-D-P-F \$14.74 31% \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: VA-MBM-TLSS-U-3P-F 31% EMC SELECT CARAHSOFT VAMBMTLSSU3P \$70.14 \$0.00 \$0.00 \$0.00 VAMRMTI SSLIPE SEL: VA.MRM.TI SS.II.P.E \$26.57 31% \$18.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL VA-NBK-D-C VANBKDC \$20.50 31% \$0.00 \$0.00 \$0.00 VMWARE \$14.15 \$0.00 \$0.00 \$0.00 \$0.00 VANBKDC-SEL VA-NBK-D-C \$21.42 31% \$14.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VANRKDC-K SEL VA-NBK-D-C \$22.41 31% \$15.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VANBKUC SEL VA-NBK-U-C \$33.25 31% \$22.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VANBKUC-I SEL VA-NBK-U-C \$34.75 31% \$23.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL VA-NBK-U-C \$0.00 VMWARE VANBKUC-F \$36.28 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAPSACCAOPROF SEL VA-PS-ACCAO-PROF \$9 025 00 31% \$6 227 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACCAOPROF-SEL VA-PS-ACCAO-PROF 31% \$9,431,13 \$6,507,48 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAPSACCELER SEL VA-PS-ACCELER \$9,025.00 31% \$6,227.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACCELER-I SEL VA-PS-ACCELER \$9 431 13 31% \$6,507.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-ACO-DEP 31% VAPSACODEP \$18.055.00 \$12,457,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACODEP-SEL VA-PS-ACO-DEP \$18,867.48 31% \$13,018.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAPSACOPRE SEL VA-PS-ACO-PRF \$6,500.00 31% 31% \$4,485,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAPSACOPRF-SEL VA-PS-ACO-PRF \$6,792,50 \$4.686.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACOPRF-K SEL VA-PS-ACO-PRF \$6,968.28 31% \$4,808.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSADAODEF SEL VA-PS-ADAO-DEP \$6,770.00 31% \$4,671.30 \$0.00 \$0.00 \$0.00 VMWARE VAPSADAODEP-I SEL VA.PS.ADAO.DEP \$7 074 65 31% \$4 881 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-AO-DP VAPSAODE \$4,875.00 31% \$3,363.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-AO-DP 31% \$5.094.38 \$3,515,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSAODP-K SEL VA-PS-AO-DP \$5,221.42 31% 31% \$3,602.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-DM) VAPSDM \$4 794 00 \$3,307,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSDM-SEL VA-PS-DM \$5,009.73 31% \$3,456,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSDM-K SEL VA-PS-DM) \$5,137.14 31% \$3,544.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VAPSMDM SEL VA-PS-MDM \$6,660,00 31% \$4 595 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSMDM-SEL VA-PS-MDM \$6,959.70 31% \$4,802.19 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 SEL VA-PS-MEP \$11,285.00 \$0.00 VMWARE VAPSMEP 31% \$7,786.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAPSMEP-I SEL VA-PS-MEP \$11 792 83 31% \$8 137 05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-SO-DP 31% \$0.00 VAPSSODE \$2,438,00 \$1,682,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSODP-SEL VA-PS-SO-DP \$2,547.71 31% \$1,757.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSODP-K SEL VA-PS-SO-DP \$2,616,46 31% \$1.805.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAPSSTAODER SEL VA-PS-STAO-DEP \$3,385,00 31% \$2 335 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSTAODEP-I SEL VA-PS-STAO-DEP \$3,537.33 31% \$2,440.76 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAPSWADP SEL VA-PS-WA-DP \$13,650.00 31% \$9,418,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWADP-SEL VA-PS-WA-DP \$14 264 25 31% 31% \$9.842.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWADP-K SEL VA-PS-WA-DP \$14,595.46 \$10,070.87 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VA-PS-WOA-DEP 31% VAPSWOADER \$18,960.00 \$13.082.40 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-WOA-DEP VAPSWOADEP-I \$19,813.20 31% \$13,671.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAPSWOSDEF SEL VA-PS-WOS-DEP \$13,090,00 31% \$9.032.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAPSWOSDEP-SEL VA-PS-WOS-DEP \$13,679.05 \$9,438,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWSDP SEL VA-PS-WS-DP \$9,425.00 31% \$6,503.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWSDP-I SEL VA-PS-WS-DP \$9.849.13 31% \$6 795 90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAPSWSDP-K SEL VA-PS-WS-DP \$10,075.08 \$6,951.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VARONIS-30DAY SEL VARONIS 30DAY FREE TRIAL 31% \$0.00 \$0.00 EMC SELECT VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VATELPLIDO SEL VA-TEL-PLL-D-C) \$20.60 31% \$14.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VATELPLI DC-SEL VA-TEL-PLL-D-C \$25.86 31% \$17.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VATELPLLDC-F SEL VA-TEL-PLL-D-C \$27.01 \$18.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VATELTI SSD3PE SEL: VALTEL TI SS-D-3P-I \$38.92 31% \$26.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VATELTI SSDPF SFI: VA-TFI-TI SS-D-P-F \$14 74 31% \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAWADWAPLAUGO SEL VA-WOAA-PLL-AUG-C) \$122.50 31% \$84.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWADWAPLAUGC-SEL VA-WAD-WA-PLAUG-C \$128.01 31% \$88.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWADWAPI AUGC-K SEL VA-WAD-WA-PLAUG-C \$133.70 31% \$92.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSD3PC SEL VA-W-A-LSS-D-3P-C 31% VMWARE \$88.00 \$60.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWALSSD3PC-SEL VA-W-A-LSS-D-3P-C VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP NVP LEVEL 1 PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP SEL VA-W-A-LSS-D-3P-C) VAWALSSD3PC-K \$0.00 VMWARE VAWALSSLI2GO SEL VA-W-A-LSS-U-2G-C \$94.00 31% \$64.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSU2GC-SFI VA-W-A-I SS-U-2G-C \$98.23 31% \$67.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSU2GC-SEL VA-W-A-LSS-U-2G-C \$102.28 31% \$70.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWALSSU2PC SEL VA-W-A-LSS-U-2P-C \$101.00 31% \$69.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSU2PC-I SFI VA-W-A-I SS-U-2P-C \$105.55 31% \$72.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSU2PC-F SEL VA-W-A-LSS-U-2P-C \$109.94 31% \$75.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOAPLLAUGO SEL VA-WOAA-PLL-A-U-C \$196.00 31% \$135.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOAPI I AUGC-SEL VA-WAQA-PLL-AUG-C \$204.82 31% \$141.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWAOAPLLAUGC-K SEL VA-WAOA-PLL-AUG-C \$214.14 \$147.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWAOAPLLDUGO SEL VA-WAOA-PLLD-UG-C \$148.35 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOAPLLDUGC-SEL VA-WAOA-PLLD-UG-C \$224.68 31% \$155.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWAGAPI I DUGC-K SEL VA-WAGA-PLI D-LIG-C \$234.83 31% \$162.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOAPLLUUGC SEL VA-WAOS-PLL-UGU-C \$92.50 \$63.83 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWAOAPLLUUGC SEL VA-WAOA-PLL-U-UG-C \$96.66 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$66.70 \$0.00 VAWAGAPITHINGC-K SEL VA-WAGA-PLL-LLLIG-C \$100.75 31% \$69.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPI I DUGO SEL VA-WAD-WA-PLAUG-C VMWARE \$38.40 31% \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWAOSPLLDUGC SEL VA-WAOS-PLL-D-UG-C \$40.13 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$27.69 VAWAOSPLLDUGC-K SEL VA-WAOS-PLL-D-UG-C \$41.95 31% \$28.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPI LUGUC SEL VA-WSD-WA-PLAUG-C \$73.50 31% \$50.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLLUGUC-SEL VA-WAOS-PLL-UGU-C) 31% \$53.00 VMWARE \$76.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWAOSPLLUGUC-K SEL VA-WAOS-PLL-UGU-C \$80.06 31% \$55.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPI LUUGC SEL VA-WSA-PLLA-U-UG-C \$92.50 31% \$63.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WAOS-PLL-U-UG-C VAWAOSPLLUUGC-\$96.66 31% \$66.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLLUUGC-K SEL VA-WAOS-PLL-U-UG-C \$100.75 31% \$69.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWASSU3PC SEL VA-W-A-SS-U-3P-C) \$142.50 31% \$98.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-SS-U-3P-C 31% \$102.75 VAWASSU3PC-I \$148.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWASSU3PC-K SEL VA-W-A-SS-U-3P-C \$155.91 \$107.58 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 VAWATI SD2GC SEL VA-W-A-TLS-D-2G-C \$59.00 31% \$40.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VAWATLSD2GC-SEL VA-W-A-TLS-D-2G-C \$61.66 \$42.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSD2GC-K SEL VA-W-A-TLS-D-2G-C \$64.47 31% \$44.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TLSS-D-2G-C 31% VAWATLSSD2G0 \$105.50 \$72.80 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD2GC-SEL VA-W-A-TLSS-D-2G-C \$110.25 31% \$76.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VAWATLSSD2GC-K SEL VA-W-A-TLSS-D-2G-C 31% \$79.56 \$0.00 \$115.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$113.50 VAWATLSSD2PC SEL VA-W-A-TLSS-D-2P-C 31% \$78.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD2PC-SEL VA.W.A.TI SS.D.2P.C \$118.61 31% \$81.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD2PC-K SEL VA-W-A-TLSS-D-2P-C \$123 74 31% \$85.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSD3G0 SEL VA-W-A-TLSS-D-3G-C \$147.50 31% \$101.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL VA-W-A-TLSS-D-3G-C VMWARE VAWATLSSD3GC-\$154.14 \$106.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATI SSD3GC-K SEL VA-W-A-TLSS-D-3G-C \$161.28 31% \$111.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TLSS-D-3P-C 31% VAWATLSSD3PC \$159.00 VMWARE \$109.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATLSSD3PC-SEL VA-W-A-TLSS-D-3P-C \$166.16 31% \$114.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD3PC-K SEL VA-W-A-TLSS-D-3P-C \$173.54 31% \$119.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TLSS-U-2G-C 31% VAWATLSSU2GC \$186.50 \$128.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU2GC-SEL VA-W-A-TI SS-U-2G-C \$194.89 \$134 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 VAWATLSSU2GC-K SEL VA-W-A-TLSS-U-2G-C \$203.42 31% \$140.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VAWATLSSU2PC SEL VA-W-A-TLSS-U-2P-C \$200.00 \$138.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU2PC-I SEL VA-W-A-TLSS-U-2P-C \$209.00 31% \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU2PC-K SEL VA-W-A-TLSS-U-2P-C \$218.74 31% \$150.93 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSUBGO SEL VA-W-A-TLSS-LL3G-C \$262.00 31% \$180.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU3GC-I SEL VA-W-A-TLSS-U-3G-C \$273.79 31% \$188.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL VA-W-A-TLSS-U-3G-C 31% VAWATLSSU3GC-K \$286.16 \$197.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU3PC SEL VA-W-A-TI SS-U-3P-C \$280.50 31% 31% \$193.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSU3PC-SEL VA-W-A-TLSS-U-3P-C \$293 12 \$202.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU3PC-K SEL VA-W-A-TLSS-U-3P-C \$306.08 31% \$211.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSD2PC SEL VA-W-A-TS-D-2P-C) \$43.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$63.00 31% \$0.00 \$0.00 VAWATSD2PC-I SEL VA-W-A-TS-D-2P-C \$65.84 31% \$45.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VAWATSD2PC-K SEL VA-W-A-TS-D-2P-C \$68.84 31% \$47.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VA-W-A-TS-D-3G-C \$0.00 VMWARE VAWATSD3G0 \$82.50 31% \$56.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATSD3GC-SEL VA-W-A-TS-D-3G-C \$86.21 31% \$59.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TS-D-3G-C 31% \$62.11 \$0.00 VAWATSD3GC-K \$90.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSSU3GC SEL VA-W-A-TSS-U-3G-C \$131.00 31% \$90.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSSUBGC. SEL VA-W-A-TSS-U-3G-C \$136.90 31% \$94.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWATSSU3GC-I SEL VA-W-A-TSS-U-3G-C \$142.89 31% \$98.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAAPLLAUGO SEL VA-WAOA-PLL-AUG-C) 31% \$13.25 \$0.00 VMWARE \$19.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOAAPLLAUGC-SEL VA-WOE-PLL-U-C) \$20.06 31% \$13.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAAPI I AUGC-R SEL VA-WOAA-PLL-AUG-C \$20.95 31% 31% \$14.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATLSSD3PF EMC SELECT CARAHSOFT SEL: VA-WOA-A-TLSS-D-3P-I \$174.90 \$120.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VAWOAATLSSDGC SEL VA-WOA-A-TLSS-D-G-C \$38.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATLSSDGC-SEL VA-WOA-A-TLSS-D-G-C \$58.52 31% \$40.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAWOAATLSSDGC-K SEL VA-WOA-A-TLSS-D-G-C \$61.18 31% \$42.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOAATLSSDPC SEL VA-WOA-A-TLSS-D-P-C \$60.00 \$41.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOAATLSSDPC-SEL VA-WOA-A-TI SS-D-P-C \$62.70 31% \$43.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSDPC-K SEL VA-WOA-A-TLSS-D-P-C \$65.55 31% \$45.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOAATLSSDPF SEL: VA-WOA-A-TLSS-D-P-F \$45.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$66.00 VAWOAATLSSU3PF SEL: VA-WOA-A-TLSS-U-3P-F \$308.55 31% \$212.90 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOAATI SSUGC SEL VA-WOA-A-TLSS-LLG-C \$99.00 31% \$68.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSUGC-SEL VA-WOA-A-TLSS-U-G-C \$103.46 31% \$71.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VAWOAATLSSUGC-F SEL VA-WOA-A-TLSS-U-G-C \$108.41 \$74.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSLIPC SEL VA-WOA-A-TI SS-II-P-C \$106.50 31% \$73.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSUPC-SEL VA-WOA-A-TLSS-U-P-C \$111.29 31% \$76.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATLSSUPC-K SEL VA-WOA-A-TLSS-U-P-C VMWARE \$116.07 31% \$80.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOAATLSSUPF SEL: VA-WOA-A-TLSS-U-P-F \$117.15 31% \$80.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VA-WOF-PLI-10U-F SEL: VA-WOF-PLL-10U-F \$4 526 50 31% \$3 123 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT 31% EMC SELECT CARAHSOFT VA-WOE-PLL-U-F SEL: VA-WOE-PLL-U-F \$45,265,00 \$31,232,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLD2GC SEL VA-WOI-AD-TL-D-2G-C \$58.37 VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP SEL VA-WOI-AD-TL-D-2G-C VAWOIADTLD2GC-I VMWARE VAWOIADTLD2GC-K SEL VA-WOI-AD-TL-D-2G-C \$92.32 31% \$63.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI D3PC SEL VA-WOI-AD-TL-D-3P-C \$126.72 31% \$87.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLD3PC-SEL VA-WOI-AD-TL-D-3P-C \$132.42 31% \$91.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWOIADTLD3PC-F SEL VA-WOI-AD-TL-D-3P-C \$138.29 31% \$95.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAW QIADTI DGC SEL VA-WOI-AD-TL-D-G-C \$45.00 31% \$31.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAW OIADTLDGC-SEL VA-WOI-AD-TL-D-G-C \$47.03 31% \$32.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLDGC-K SEL VA-WOI-AD-TL-D-G-C \$49.15 31% \$33.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAW QIADTI DPC SEL VA-WOI-AD-TL-D-P-C \$48.00 31% \$33.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOIADTLDPC-SEL VA-WOI-AD-TL-D-P-C \$50.16 \$34.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWOIADTLDPC-P SEL VA-WOI-AD-TL-D-P-C \$36.18 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLSSD3P SEL: VA-WOI-AD-TLSS-D-3P-F \$139.39 31% \$96.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAWOIADTI SSDPF SEL: VA-WOLAD-TLSS-D-P-E \$52.80 31% \$36.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAWOIADTLSSU3PI SEL: VA-WOI-AD-TLSS-U-3P-F \$223.61 \$154.29 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLSSUPF SEL: VA-WOI-AD-TLSS-U-P-F \$84.70 31% \$58 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 VAWOIADTI LIZGO SEL VA-WOLAD-TL-LL-2G-C \$135.36 31% \$93.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TL-U-2G-C VMWARE VAWOIADTI U2GC-I \$141.45 31% \$97.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLU2GC-SEL VA-WOI-AD-TL-U-2G-C \$147.49 31% \$101.77 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI LI2PC SEL VA-WOLAD-TL-LL-2P-C \$144.76 31% \$99.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI U2PC-I SEL VA-WOI-AD-TL-U-2P-C \$151.27 31% \$104.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU2PC-F SEL VA-WOI-AD-TL-U-2P-C \$158.21 31% VMWARE \$109.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLU3GC SEL VA-WOLAD-TI-LL3G-C \$190.08 31% \$131.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI U3GC-I SEL VA-WOI-AD-TL-U-3G-C \$198.63 31% \$137.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU3GC-K SEL VA-WOI-AD-TL-U-3G-C \$207.25 31% \$143.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU3PC SEL VA-WOI-AD-TL-U-3P-C \$203.28 31% \$140.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI U3PC-I SEL VA-WOI-AD-TL-U-3P-C \$212.43 31% \$146.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOIADTLU3PC-F SEL VA-WOI-AD-TL-U-3P-C \$221.81 \$153.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLUGC SEL VA-WOI-AD-TL-U-G-C) \$49.68 VMWARE \$72.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 VAWOIADTLUGC-SEL VA-WOI-AD-TL-U-G-C \$75.24 31% \$51.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VAWOIADTLUGC-K SEL VA-WOI-AD-TL-U-G-C \$78.53 \$54.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLUPC SEL VA-WOI-AD-TL-U-P-C) \$77.00 31% \$53.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOIADTLUPC-SEL VA-WOI-AD-TL-U-P-C \$80.47 \$55.52 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI LIPC-K SEL VA-WOLAD-TI-LLP-C \$83.90 31% \$57.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VAWOIADTSD2PC SEL VA-WOI-AD-TS-D-2P-C 31% \$62.27 \$0.00 \$90.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTSD2PC-SEL VA-WOI-AD-TS-D-2P-C \$94.30 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTSD2PC-SEL VA-WOLAD-TS-D-2P-C \$98.45 31% \$67.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTSD3GC SEL VA-WOI-AD-TS-D-3G-C \$118.80 31% \$81.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTSD3GC-SEL VA-WOI-AD-TS-D-3G-C \$124.15 31% \$85.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL VA-WOI-AD-TS-D-3G-C \$89.61 VMWARE VAWOIADTSD3GC-I \$129.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOSATI SSD3PF SFI: VA-WOS-A-TI SS-D-3P-F \$96.80 31% \$66.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT VAWOSATLSSDGC SEL VA-WOS-A-TLSS-D-G-C) 31% \$21.32 VMWARE \$30.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOSATLSSDGC-SEL VA-WOS-A-TLSS-D-G-C \$32.29 31% \$22.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATI SSDGC-K SEL VA-WOS-A-TLSS-D-G-C \$33.75 31% \$23.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOS-A-TLSS-D-P-C 31% VAWOSATLSSDPC \$33.00 \$22.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSDPC-SEL VA-WOS-A-TLSS-D-P-C \$34.49 31% \$23.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VAWOSATLSSDPC-K SEL VA-WOS-A-TLSS-D-P-C \$36.05 31% \$24.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 EMC SELECT CARAHSOFT VAWOSATLSSDPF SEL: VA-WOS-A-TLSS-D-P-F \$36.30 \$25.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOSATLSSU3PF SEL: VA-WOS-A-TLSS-U-3P-F \$156.75 31% \$108.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAWOSATLSSUGC SEL VA-WOS-A-TLSS-U-G-C \$49.45 31% \$34.12 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATI SSUGO SEL VA-WOS-A-TLSS-LLG-C \$51.68 31% \$35.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSUGC-K SEL VA-WOS-A-TLSS-U-G-C \$53.98 31% \$37.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VAWOSATLSSUPC SEL VA-WOS-A-TLSS-U-P-C \$54.00 \$37.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSUPC-SEL VA-WOS-A-TLSS-U-P-C \$56.43 31% 31% \$38.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATI SSUPC-K SEL VA-WOS-A-TLSS-U-P-C \$58.96 \$40.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSUPF SEL: VA-WOS-A-TLSS-U-P-F \$59.40 31% \$40.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VAWPDADTLSSDPF SEL: VA-WPD-AD-TLSS-D-P-F \$10.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$6.91 \$0.00 \$0.00 VAWSAPLL ADUGC SEL VA-WSD-WS-PLATIG-C \$55.50 31% \$38.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSAPLLADUGC-SEL VA-WSA-PLLA-D-UG-C 31% \$40.02 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$58.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWSAPLLADUGC-K SEL VA-WSA-PLLA-D-UG-C \$49.76 31% \$34.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSAPITALILIGO SEL VA-WOA-PIL-A-D-C \$122.50 31% \$84.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WSA-PLLA-U-UG-C 31% \$0.00 VMWARE VAWSAPLLAUUGC-\$128.01 \$88.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWSAPLLAUUGC-K SEL VA-WSA-PLLA-U-UG-C \$117.61 31% \$81.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWAPLAUGO SEL VA-WAOA-PLL-U-UG-C \$176.50 31% \$121.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWSDWAPI AUGC-SEL VA-WSD-WA-PLAUG-C \$184 44 31% \$127.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWAPLAUGC-K SEL VA-WSD-WA-PLAUG-C 31% \$132.96 \$0.00 VMWARE \$192.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWSDWSPLAUGO SEL VA-WAOS-PLL-D-UG-C \$55.50 31% \$38.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWSPLAUGC-SEL VA-WSD-WS-PLAUG-C \$58.00 31% 31% \$40.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWSPLAUGC-K SEL VA-WSD-WS-PLAUG-C \$60.64 \$41.84 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: V-BMS-PL-DV2-F 31% V-BMS-PL-DV2-F \$90.00 \$62.10 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBCLDDV21YI SEL: V-BMS-SB-CLDDV2-1Y-F \$75.00 31% \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VBMSSBCLDDV22YF SEL: V-BMS-SB-CLDDV2-2Y-F \$150.00 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VBMSSBCLDDV23Y SEL: V-BMS-SB-CLDDV2-3Y-F \$225.00 \$155.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBDCLDDV21YF SEL: V-BMS-SBDCLDDV2-1Y-F \$87.00 31% \$60.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRMSSRDCI DDV22YE SEL: V_BMS_SBDCLDDV2_2Y_E \$174.00 31% \$120.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VBMSSBDCLDDV23YF SEL: V-BMS-SBDCLDDV2-3Y-F \$261.00 \$180.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBOPDV21YF SEL: V-BMS-SB-OP-DV2-1Y-F 31% \$0.00 VMWARE \$63.00 \$43.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRMSSROPDV22YE SEL: V-BMS-SR-OP-DV2-2Y-E \$126.00 31% \$86.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-BMS-SB-OP-DV2-3Y-F VBMSSBOPDV23YF \$189.00 31% \$130.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VC-EPIC-F SEL: VC-EPIC-F \$67,925.00 \$46,868.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS6-END-E SEL: VCS6-END-E \$1 688 50 31% \$1,165,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS6FNDSTDUGE SEL: VCS6-FND-STD-UG-F \$5,614,40 31% \$3 873 94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: VCS6-STD-F 31% VMWARE VCS6-STD-F \$6,792,50 \$4.686.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VCS7FNDC SEL VCS7-FND-C) \$1,535,00 31% \$1.059.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS7FNDC-SEL VCS7-END-C \$1,795,95 31% \$1 239 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VCS7-FND-C 31% VMWARE VCS7FNDC-K \$1.804.32 \$1,244,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VCS7FNDSTDUGC SEL VCS7-FND-STD-UG-C \$3,521,76 VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE PROSUPPORT WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LE MNT LP PREM LP SEL VCS7-FND-STD-UG-C VCS7FNDSTDUGC-\$5,971.68 VMWARE SFI VCS7-FND-STD-UG-C VCS7FNDSTDUGC-K \$6,010,57 31% \$4 147 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS7STDC SEL VCS7-STD-C) \$6 175 00 31% \$4 260 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS7STDC-SEL VCS7-STD-0 \$7,224.75 31% \$4,985.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VCS7STDC-K SEL VCS7-STD-C \$7,274,75 31% \$5.019.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM14FPI UGF SFI: VC-SRM1-4FPI-UG-F \$4 180 00 31% \$2 884 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EC SEL VC-SRM8-25E-C \$12,750.00 31% \$8,797,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EC-SEL VC-SRM8-25E-C \$14,917.50 31% \$10,293.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825FC-K SEL VC-SRM8-25F-C \$15,055,16 31% \$10,388,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VC-SRM8-25E-F SEL: VC-SRM8-25E-F \$14.025.00 \$9.677.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EUGC SEL VC-SRM8-25SE-UG-C \$5,863,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825FUGC-SEL VC-SRM8-25SE-UG-C \$9,942.66 31% \$6,860.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VCSRM825FLIGC_K SEL VC-SRM8-25SE-LIG-C \$9 998 47 31% \$6,898,94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825SC SEL VC-SRM8-25S-C) \$5,025.00 \$3,467.25 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VCSRM825SC-SEL VC-SRM8-25S-C \$5,879,25 31% \$4,056,68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VCSRM825SC-K SEL VC-SRM8-25S-C \$5,918,63 31% \$4 083 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825SFUGE SFI: VC-SRM8-25SF-UG-F VMWARE \$9 347 80 31% \$6,449,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: VC-SRM8-25S-F 31% \$0.00 VMWARE VC-SRM8-25S-F \$5,527.50 \$3,813.98 \$0.00 VIPRARCH250TR SELECT 250TB ViPR ArchLic SrvPro \$104 763 00 31% \$72,286,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP SOFTWARE VI M10GS-HA-FMC3Y SEL KEMP VLM-10G EMC HA 3Y Subscription \$49 230 77 31% \$33,969,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT KEMP VLM10GS-HA-EMC5Y SEL KEMP VLM-10G EMC HA 5Y Subscription \$82,046,15 31% \$56,611,84 EMC SELECT KEMP \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VLM3000-HA-EMC33 SEL KEMP VI M-3000 EMC HA 3Y Bundle \$48 369 23 31% \$33 374 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT KEMP VI M3000-HA-FMC53 SELKEMP VI M-3000 FMC HA 5Y Bundle \$68,369,23 31% \$47 174 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT KEMP \$11,538,46 EMC SELECT SPLUNK VMTE-100GB-AN-D SEL Splunk VM Term SSup 21-100GB/davAN 31% \$7.961.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTE-100GB-AP-D SEL Splunk VM Term SSup 21-100GB/dayAF \$13,846,15 31% \$9,553,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTF-100GB-FM-D SEL Splunk VM Term SSup 21-100GB/dayEN \$10,615,38 31% \$7 324 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% EMC SELECT SPLUNK VMTE-100GB-US-D SEL Splunk VM Term SSup 21-100GB/davUS \$9,230,77 \$6,369,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTE-101GB-AN-D SEL Splunk VM Term SSup 101+GB/dayAN \$26,899.04 \$18,560.34 EMC SELECT SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 \$0.00 VMTF-101GB-AP-D SEL Splunk VM Term SSup 101+GB/dayAF \$32,278.85 31% \$22,272.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% VMTE-101GB-EM-D SEL Splunk VM Term SSup 101+GB/davEM \$24,747,12 \$17.075.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTE-101GB-US-D SEL Splunk VM Term SSup 101+GB/dayUS \$21,519.23 31% \$14,848.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% VMTE-20GB-AN-D SEL Splunk VM Term SSup 6-20GB/davAN \$5,769.23 \$3,980.77 \$0.00 \$0.00 EMC SELECT SPLUN VMTF-20GR-AP-D SEL Splunk VM Term SSun 6-20GB/davAP \$6,923.08 31% \$4 776 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLINK VMTE-20GB-EM-D EMC SELECT SPLUNK SEL Splunk VM Term SSup 6-20GB/dayEM \$5,307.69 31% \$3,662.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTE-20GB-US-E SEL Splunk VM Term SSup 6-20GB/dayUS \$4,615.38 31% \$3,184.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTF-5GR-AN-D SEL Splunk VM Term SSup 1-5GB/davAN \$2 884 62 31% \$1,990,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLINK VMTF-5GB-AP-D SEL Splunk VM Term SSup 1-5GB/davAP \$3 461 54 31% \$2 388 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTE-5GB-EM-D SEL Splunk VM Term SSup 1-5GB/dayEM \$2,653.85 31% \$1,831.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK \$0.00 VMTE-5GB-US-D SEL Splunk VM Term SSup 1-5GB/dayUS \$2,307.69 \$1,592.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTG-100GB-AN-D SEL Splunk VM Term PSup 21-100GB/davAN \$13,846,15 31% \$9 553 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% VMTG-100GB-AP-D SEL Splunk VM Term PSup 21-100GB/davAF \$16,615,38 \$11,464,61 EMC SELECT SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTG-100GB-EM-E SEL Splunk VM Term PSup 21-100GB/dayEM \$12,738.46 31% \$8,789.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTG-100GB-US-D SEL Splunk VM Term PSup 21-100GB/dayUS \$11,076,92 31% \$7 643 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% EMC SELECT SPLUNK VMTG-101GB-AN-D SEL Splunk VM Term PSup 101+GB/davAN \$32,278,85 \$22,272,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTG-101GB-AP-D SEL Splunk VM Term PSup 101+GB/dayAF \$38 734 62 \$26,726.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% \$0.00 VMTG-101GB-FM-D SEL Splunk VM Term PSup 101+GB/dayEM \$29,696,54 31% \$20,490.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% VMTG-101GB-US-D SEL Splunk VM Term PSup 101+GB/davUS \$25.823.08 \$17.817.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-20GB-AN-D SEL Splunk VM Term PSup 6-20GB/dayAN \$6,923.08 31% \$4,776.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-20GB-AP-I SEL Splunk VM Term PSup 6-20GB/davAl \$8,307,69 31% \$5,732,31 \$0.00 \$0.00 EMC SELECT SPLUN VMTG-20GB-FM-F SEL Splunk VM Term PSup 6-20GB/davEM \$6,369,23 31% \$4 394 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLINK SEL Splunk VM Term PSup 6-20GB/dayUS \$3,821.54 VMTG-20GB-US-D \$5,538.46 31% \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK \$0.00 \$0.00 \$0.00 VMTG-5GB-AN-D SEL Splunk VM Term PSup 1-5GB/davAN \$3,461.54 31% \$2,388,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-5GB-AP-D SEL Splunk VM Term PSup 1-5GB/dayAP \$4,153.85 \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK 31% 31% VMTG-5GB-FM-D SEL Splunk VM Term PSup 1-5GB/davEM \$3 184 62 \$2 197 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK \$0.00 VMTG-5GB-US-D SEL Splunk VM Term PSup 1-5GB/dayUS \$2,769.23 31% \$1.910.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VNIUGEN100UC SEL VR-NI-UG-AENX100-UG-C) \$2,090.00 \$0.00 31% \$1,442.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VNILIGEN100LIC. SEL VR-NI-LIG-AENX100-LIG-C \$2,445,30 31% \$1 687 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VNIUGEN100UC-F SEL VR-NI-UG-AENX100-UG-C \$2,463,22 31% \$1,699.62 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 VNIUGENX10UC SEL VR-NI-UG-AENX10-UG-C \$209.00 31% \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VNILIGENX10LIC. SEL VR-NILLIG-AENX10-LIG-C \$244.53 31% \$168.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR-NI-UG-AENX10-UG-C 31% VMWARE VNIUGENX10UC-F \$246.32 \$169.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-AWC-OP-SP-SEL: V-PS-AWC-OP-SP-F \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-AWV-SP-F SEL: V-PS-AWV-SP-F \$500.00 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 V-PS-CERT-TCP-I SEL: V-PS-CERT-TCP-I \$1,100,00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-CERT-TOPE-E SEL: V-PS-CERT-TOPE-F 31% \$759.00 \$0.00 EMC SELECT CARAHSOF \$1,100.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-CERT-TP-F EMC SELECT CARAHSOFT SEL: V-PS-CERT-TP-F \$1,100.00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-MCC-BMS-SPI SFI: V-PS-MCC-BMS-SP-\$1,000,00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-MCC-MBS-SPF VMWARE SEL: V-PS-MCC-MBS-SP-I \$1,650.00 \$1,138.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: V-PS-MCM-CLD-HZ-SP-F 31% V-PS-MCMCLDHZSP \$4,400.00 \$3.036.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-MCM-CLDSPF SFI: V-PS-MCM-CLD-SP-F \$2,750.00 31% \$1,897.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-MCM-OPHZSPF SEL: V-PS-MCM-OP-HZ-SP-F \$5,500,00 31% \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% EMC SELECT CARAHSOFT V-PS-MCM-OP-SP-F SEL: V-PS-MCM-OP-SP-F \$3,850.00 \$2,656,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-SC-CLD-SP-F SEL: V-PS-SC-CLD-SP-E \$5,000.00 31% \$3,450.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 V-PS-SC-OP-SP-F SEL: V-PS-SC-OP-SP-E \$7,500,00 31% \$5 175 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-SVR-MIGSPF SEL: V-PS-SVR-MIG-SP-\$550.00 31% \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 V-PS-TRN-BTCMP-F \$2,750.00 \$0.00 EMC SELECT CARAHSOFT SEL: V-PS-TRN-BTCMP-F 31% \$1,897.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-TRN-EXP-E SEL: V-PS-TRN-EXP-E \$1 100 00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT

V-PS-TRN-PROAWE

V-PS-TRN-PLITCPE

V-PS-TRNPUTCPAWF

V-PS-TRNPUTOPAWE

V-PS-TRN-PUTPAWF

V-PS-TRN-PU-TP-F

V-PS-VCB-CLD-S-F

V-PS-VCB-OP-SP-F

V-PS-VMW-WKS-SPF

SFI: V-PS-TRN-PRO-AW-F

SEL: V.PS.TRN.PILTCP.E

SFI: V-PS-TRN-PU-TOP-AW-F

SEL: V-PS-TRN-PU-TP-AW-F

SEL: V-PS-TRN-PU-TP-F

SEL: V-PS-VCB-CLD-SP-E

SEL: V-PS-VCB-OP-SP-F

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NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL: VR18-AADO-ADV2-UG-F VR18AADOADV2UGF \$7,024.60 \$4,846.9 EMC SELECT CARAHSOFT VR18AADOENT2LIGE SEL: VR18-AADO-ENT2-LIG-\$4,404,40 31% \$3,039,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 VR18AADOENTUGE SEL: VR18-AADO-ENT-UG-F \$1,040,60 31% \$718.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18ADVENTUGI SEL: VR18-ADV-ENT-UG-F \$1,870.00 31% \$1,290.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 VR18-ADV-F SEL: VR18-ADV-E \$7.089.50 31% \$4.891.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 VR18BCI CADVUGE SEL: VR18-BCI C-ADV-UG-E \$4 065 60 31% \$2 805 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT SEL: VR18-BCLC-ENT-UG-F \$4.057.61 VR18BCLCENTUGE \$5.880.60 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18BCLOADVUGF SEL: VR18-BCLO-ADV-UG-\$1,573.00 31% \$1,085.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18BCI OFNTUGE SEL: VR18-BCLO-ENT-UG-F \$3,388,00 31% \$2 337 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT SEL: VR18-ENT-F 31% VR18-ENT-F \$8,739,50 \$6.030.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: VR18-LI4C-ADV-UG-F \$0.00 VR18LI4CADVUGF \$4.091.01 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VR18LI4CENTUGE SEL: VR18-LI4C-ENT-UG-F \$7,744.00 31% \$5,343.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% VR18LI4CSTDLIG SEL: VR18-LI4C-STD-LIG-F \$2 783 00 \$1,920,27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18LI4OADVUGE SEL: VR18-LI4O-ADV-UG-F \$1,567.50 \$1,081.58 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18LI40ENTUGE SEL: VR18-LI4O-ENT-UG-F \$3,382.50 31% \$2 333 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 VR18LIAOSTD2LIGE SEL: VR18-LI40-STD2-LIG-E \$3,073,40 31% \$2 120 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OADCADVUGE SEL: VR18-OADC-ADV-UG-F FMC SELECT CARAHSOFT \$4 368 10 31% \$3,013,99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OADCENTUGE SEL: VR18-OADC-ENT-UG-F \$6,183.10 31% \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$4,266.34 VR18OADCSTDLIGE SEL: VR18-OADC-STD-LIG-F \$1 222 10 31% \$843.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OADOADV2UGE SFI: VR18-OADO-ADV2-UG-F \$7 024 60 31% \$4 846 97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT VR18OADOENTUGE SEL: VR18-OADO-ENT-UG-F \$1,040.60 31% \$718.01 \$0.00 EMC SELECT CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OADOSTD2UGF SEL: VR18-OADO-STD2-UG-F \$732.60 31% \$505.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OCSPUPRO SEL VR18-OC-S-P-U-PRO) \$986.00 31% \$680.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,153.62 VR18OCSPUPRO-SEL VR18-OC-S-P-U-PRO 31% \$796.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR18OCSPUPRO-K SEL VR18-OC-S-P-U-PRO \$1,107,11 31% \$763.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR180FN0AAM3UGF SEL: VR18-OFNO-AAM3-UG-F \$7 304 00 31% \$5,039,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT 31% SEL: VR18-OENO-ENT3-UG-F EMC SELECT CARAHSOFT VR180EN0ENT3UGF \$7,242,40 \$4.997.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR180ENOSAM4UGF SEL: VR18-OENO-SAM4-UG-F \$4,370.30 \$3,015.51 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OICADVUGE SEL: VR18-OIC-ADV-UG-F \$5,311.90 31% \$3,665,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT 31% VR180ICENTUGE SEL: VR18-OIC-ENT-UG-F \$7,126,90 \$4.917.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OICSTDUGF SEL: VR18-OIC-STD-UG-F \$2,165.90 31% \$1,494.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% VR18OSCSPUPRO SEL VR18-OSC-S-P-U-PRO \$1,188,00 \$819.72 \$0.00 \$0.00 VR18OSCSPUPRO» SEL VR18-OSC-S-P-II-PRO \$1 389 96 31% \$959.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR18OSCSPUPRO-F VMWARE SEL VR18-OSC-S-P-U-PRO \$1,336.96 31% \$922.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VR18OSTCADVUGE SEL: VR18-OSTC-ADV-UG-\$6,243.60 \$4,308.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OSTCENTUGE SEL: VR18-OSTC-ENT-LIG-E \$8,058,60 31% \$5,560,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OSTCSTDUGE SEL: VR18-OSTC-STD-UG-F \$3 097 60 31% \$2 137 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT VR18OSTVADVUGF SEL: VR18-OSTV-ADV-UG-\$3,908.30 31% \$2,696.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 \$0.00 \$6,848.60 EMC SELECT CARAHSOFT VR18OSTVCADVUGI SEL: VR18-OSTVC-ADV-UG-\$4,725.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OSTVCFNTUGE SEL: VR18-OSTVC-ENT-UG-I \$8 675 70 31% \$5,986,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT SEL: VR18-OSTVC-STD-UG-F 31% \$2,576.05 EMC SELECT CARAHSOFT VR18OSTVCSTDUGF \$3,733,40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OSTVENTUGF SEL: VR18-OSTV-ENT-UG-F \$5,723.30 31% \$3,949.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OSTVSTDUGE SFI: VR18-OSTV-STD-UG-F \$762.30 31% \$525.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT SEL: VR18-STD-ADV-UG-F 31% \$2,170,74 EMC SELECT CARAHSOFT VR18STDADVUGI \$3,146,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18STDENTUGE SEL: VR18-STD-ENT-UG-F \$4,961.00 31% \$3,423,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 \$0.00 VR18-STD-F SEL: VR18-STD-F \$4,229.50 31% 31% \$2,918.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 VR19AAM3C SEL VR19-AAM3-C \$20.050.00 \$13.834.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AAM3C-SEL VR19-AAM3-C \$23,458.50 31% \$16,186.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AAM3C-K SEL VR19-AAM3-C \$23,636,22 31% \$16,308.99 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOADV2LIC SEL VR19-ADO-ADV2-II-C \$7 089 50 31% \$4.891.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOADV2UC-I SEL VR19-ADO-ADV2-U-C \$8,294.72 31% \$5,723.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19ADOADV2UC-F SEL VR19-ADO-ADV2-U-C \$8.312.90 \$5,735,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOENT2UC SEL VR19-ADO-ENT2-U-C \$4,884.00 31% 31% \$3,369.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOENT2UC-I SEL VR19-ADO-ENT2-U-C \$5,714,28 \$3,942,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOENT2UC-F SEL VR19-ADO-ENT2-U-C) \$5,750.08 31% \$3.967.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-ADV2-C \$13,530.00 31% \$9,335.70 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADV2C \$0.00 \$0.00 \$0.00 VR19ADV2C SEL VR19-ADV2-C \$15,830,10 31% \$10 922 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19ADV2C-K SEL VR19-ADV2-C \$15,974,56 \$11,022.45 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADVC SEL VR19-ADV-C \$6,765.00 31% \$4,667.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19ADVC. SEL VR19-ADV-C \$7,915,05 31% 31% \$5,461,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$5,524,44 \$0.00 VMWARE VR19ADVC-K SEL VR19-ADV-C \$8,006,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19ADVENTUGO SEL VR19-ADV-ENT-UG-C) \$1,738.00 31% \$1,199.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADVENTUGC-I SEL VR19-ADV-ENT-UG-C \$2.033.46 31% \$1,403,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19ADVENTUGC-K SEL VR19-ADV-ENT-UG-C \$2,049,49 31% \$1,414.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AOENTUGO SEL VR19-AO-ENT-UG-C \$1,386.00 31% \$956.34 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19AOENTUGC-SEL VR19-AO-ENT-UG-C \$1,621.62 31% \$1,118.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AOENTUGC-K SEL VR19-AO-ENT-UG-C \$1 635 76 31% 31% \$1 128 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENT2C SEL VR19-ENT2-C \$16,690.00 \$11,516.10 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VR19ENT2C-SEL VR19-ENT2-C \$19.527.30 \$13,473,84 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENT2C-K SEL VR19-ENT2-C \$19,652.16 31% \$13,559.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR19ENT3C SEL VR19-ENT3-C \$25.035.00 31% \$17,274,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19ENT3C-SEL VR19-ENT3-C \$29,290.95 \$20,210,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENT3C-K SEL VR19-ENT3-C \$29,459.09 31% \$20,326.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENTC SEL VR19-ENT-C \$8 345 00 31% \$5,758,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19ENTC-SEL VR19-ENT-C \$9,763.65 \$6,736,92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VMWARE VR19ENTC-K SEL VR19-ENT-C \$9,845.23 \$6,793.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19LISADVLIGO SEL VR19-LIS-ADV-LIG-C \$5,742,00 31% \$3,961,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19I I8ADVUGC-SEL VR19-I I8-ADV-UG-C \$6 718 14 31% \$4 635 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VR19LI8CENUGC SEL VR19-LI8C-EN-UG-C \$7,480.00 \$5,161.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LISCENLIGG. SEL VR19-LISC-EN-LIG-C \$8,751,60 31% \$6,038,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19I I8CENUGC-K SEL VR19-LI8C-EN-LIG-C \$8 772 60 31% \$6,053,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$1.859.55 VMWARE VR19LI8CSTUGC SEL VR19-LI8C-ST-UG-C \$2,695,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19LI8CSTUGC-SEL VR19-LI8C-ST-UG-C \$3,153.15 31% \$2,175.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19I I8CSTUGC-K SEL VR19-LI8C-ST-UG-C \$3 175 76 31% \$2 191 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE VR19LI8ENTUGC SEL VR19-LI8-ENT-UG-C \$3.514.50 \$2,425.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19LI8ENTUGC-SEL VR19-LI8-ENT-UG-C \$2.837.26

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP VR19LI8ENTUGC-K SEL VR19-LI8-ENT-UG-C \$2,857.38 VMWARE VR19LISOADVLIC SEL VR19-LISO-ADV-LI-C \$1 776 50 31% \$1,225,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19I I8OADVUC-SEL VR19-LI8O-ADV-U-C \$2,078,51 31% \$1 434 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8STD2UC SEL VR19-LI8-STD2-U-C \$3,124.00 31% \$2,155.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19LI8STD2UC-SEL VR19-LI8-STD2-U-C \$3,655,08 31% \$2,522.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8STD2UC-R SEL VR19-LI8-STD2-U-C) \$3 681 43 31% \$2 540 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACADVUGO SEL VR19-OAC-ADV-UG-C \$4.323.00 31% \$2.982.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACADVUGC-SEL VR19-OAC-ADV-UG-C \$5,057.91 31% \$3,489.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACENTUGO SEL VR19-OAC-ENT-LIG-C \$6,061.00 31% \$4 182 09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19OACENTUGC-SEL VR19-OAC-ENT-UG-C \$7.091.37 \$4.893.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19OACENTUGC-SEL VR19-OAC-ENT-UG-C \$7,136,84 \$4,924,42 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OADADV2UC SEL VR19-OAD-ADV2-U-C \$7,089.50 31% \$4,891.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VR190ADADV2LIC-I SEL VR19-OAD-ADV2-LLC \$8 294 72 \$5,723,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OADADV2UC-F SEL VR19-OAD-ADV2-U-C \$8,312.90 \$5,735.90 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OADSTDUGC SEL VR19-OAD-STD-UG-C \$1,276.00 31% \$880.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OADSTDUGC. SEL VR19-OAD-STD-LIG-C \$1 492 92 31% \$1,030,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OADSTDUGC-K SEL VR19-OAD-STD-UG-C \$1.505.52 \$1,038,81 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VR19-OA-STD2-UG-C 31% \$0.00 \$0.00 VMWARE VR19OASTD2UGC \$995.50 \$686.90 VR19OASTD2LIGC-I SEL VR19-OA-STD2-LIG-C \$1 164 74 31% \$803.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OASTD2UGC-K SEL VR19-OA-STD2-UG-C \$1.176.07 31% \$811.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ODENTUGC SEL VR19-OD-ENT-UG-C \$1,386.00 31% \$956.34 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19ODENTUGC-SEL VR19-OD-ENT-LIG-C \$1 621 62 31% \$1 118 92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ODENTUGC-K SEL VR19-OD-ENT-UG-C \$1,635,76 31% \$1 128 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$4,361,50 VR190ECENTPUC SEL VR19-OEC-ENTP-U-C 31% \$3,009,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR190ECENTPUC-I SEL VR19-OEC-ENTP-U-C \$5,102.96 31% \$3,521,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR190FCENTPUC-k SEL VR19-OFC-ENTP-U-C \$5 137 14 31% \$3 544 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$5,373,72 VMWARE VR19OOAAM3UGC SEL VR19-OO-AAM3-UG-C \$7,788,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR1900AAM3UGC-SEL VR19-00-AAM3-UG-C \$6,287.25 \$0.00 VMWARE \$9,111.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 VR1900AAM3UGC-SEL VR19-OO-AAM3-UG-C \$9 155 69 31% \$6,317.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VR1900ENT3UGC SEL VR19-OO-ENT3-UG-C \$7.903.50 \$5,453,42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19O0ENT3UGC-I SEL VR19-00-ENT3-UG-C \$9,247.10 31% \$6,380.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR1900ENT3UGC-I SEL VR19-00-ENT3-UG-C \$9,308.92 \$6,423,15 \$0.00 \$0.00 VMWARE VR1900SAM4LIGO SEL VR19-00-SAM4-LIG-C \$4 741 00 31% \$3 271 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR1900SAM4UGC-SEL VR19-00-SAM4-UG-C VMWARE \$5,546.97 31% \$3,827.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VR1900SAM4UGC-F SEL VR19-OO-SAM4-UG-C \$5,581.52 \$3,851.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OSCADVLIGO SEL VR19-OSC-ADV-LIG-C \$6,028,00 31% \$4 159 32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSCADVUGC-SEL VR19-OSC-ADV-UG-C \$7 052 76 31% \$4 866 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSCADVUGC-K SEL VR19-OSC-ADV-UG-C \$7,098.53 31% \$4,897.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VR19OSCENUGC \$5,358.54 VMWARE SEL VR19-OSC-EN-UG-C \$7,766.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OSCENUGC-SEL VR19-OSC-EN-UG-C \$9,086,22 31% \$6 269 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$9,155.69 31% VR19OSCENUGC-K SEL VR19-OSC-EN-UG-C \$6,317,43 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OSTSTDUGC SEL VR19-OST-STD-UG-C 31% \$2,056.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSTSTDUGC-I SEL VR19-OST-STD-UG-C \$3 487 77 31% \$2 406 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSTSTDUGC-F SEL VR19-OST-STD-UG-C 31% \$3,512,87 \$2,423,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSTVSDUGC SEL VR19-OSTV-SD-UG-C) \$858.00 31% \$592.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19OSTVSDUGC-SEL VR19-OSTV-SD-UG-C \$1,003,86 31% 31% \$692.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19OSTVSDUGC-K SEL VR19-OSTV-SD-UG-C \$1,007,51 \$695.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVADVUGC SEL VR19-OSV-ADV-UG-C \$3,905.00 31% \$2,694.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVADVUGC-SEL VR19-OSV-ADV-UG-C \$4,568.85 31% \$3,152,51 \$0.00 \$0.00 VMWARE VR19OSVADVLIGC-K SEL VR19-OSV-ADV-LIG-C \$4,600,83 31% \$3 174 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVAVUGO SEL VR19-OSV-AV-UG-C \$6,578.00 31% \$4,538.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% SEL VR19-OSV-AV-UG-C \$7,696.26 \$5,310,42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVAVUGC-K SEL VR19-OSV-AV-UG-C \$7,776.59 31% 31% \$5,365.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVCFTUGC SEL VR19-OSVC-ET-UG-C \$8 327 00 \$5,745,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVCETUGC-SEL VR19-OSVC-ET-UG-C \$9.742.59 31% \$6,722,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVCETUGC-K SEL VR19-OSVC-ET-UG-C) \$9,845.23 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$6,793.21 \$0.00 \$0.00 VR19OSVENLIGO SEL VR19-OSV-EN-LIG-C \$5,643,00 31% \$3,893,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OSVENUGC-SEL VR19-OSV-EN-UG-C \$6,602,31 31% \$4,555.59 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$6,646.49 \$4,586.08 \$0.00 VMWARE VR19OSVENUGC-F SEL VR19-OSV-EN-UG-C 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OTCSTDUGC SEL VR19-OTC-STD-LIG-C \$3,558,50 31% \$2 455 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$4,163,45 31% \$2,872,78 \$0.00 VR19OTCSTDUGC-I SEL VR19-OTC-STD-UG-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OTCSTDUGC-K SEL VR19-OTC-STD-UG-C \$4,194.76 31% \$2,894.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19SAM4C SEL VR19-SAM4-C \$15.850.00 31% \$10,936.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR19SAM4C-SEL VR19-SAM4-C \$18 544 50 31% \$12 795 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19SAM4C-F SEL VR19-SAM4-C \$18,656.14 31% \$12 872 74 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19STD2C SEL VR19-STD2-C \$7,990.00 31% \$5,513,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19STD2C-I SEL VR19-STD2-C \$9 348 30 31% 31% \$6,450,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19STD2C-K SEL VR19-STD2-C \$9,385.53 \$6,476.02 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VR19STDADVUGC SEL VR19-STD-ADV-UG-C \$3.047.00 \$2,102,43 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19STDADVUGC-I SEL VR19-STD-ADV-UG-C) \$3,564.99 31% \$2,459.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR19STDC SEL VR19-STD-C \$3,995,00 31% \$2,756.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19STDC-SEL VR19-STD-C \$4,674,15 \$3,225,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19STDC-K SEL VR19-STD-C \$4,708.09 31% \$3,248.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19STDENTLIGG SEL VR19-STD-ENT-LIG-C \$4 785 00 31% \$3,301,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR19STDENTUGC-I SEL VR19-STD-ENT-UG-C \$5,598.45 \$3,862.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-STD-ENT-UG-C) \$5,635.15 31% \$3,888.25 \$0.00 \$0.00 VMWARE VR19STDENTUGC-K \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR7-OADC-E SEL: VR7-OADC-E \$3,118,50 31% \$2 151 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR7-OADO25-SEL: VR7-OADO25-F \$7,793,50 31% \$5,377,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 EMC SELECT CARAHSOF VR70AD00ENOUGF SEL: VR7-OADO-OENO-UG-F \$13,026.20 \$8,988.08 \$0.00 \$0.00 \$0.00 \$0.00 VR7-OFNO25-F SEL: VR7-OENO25-E \$19,635,00 31% \$13,548,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR7OSCOCPUPRO SEL VR7-OSC-OC-P-U-PRO \$597.00 31% \$411.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR7-OSC-OC-P-U-PRO VMWARE VR7OSCOCPUPRO-I \$698.49 31% \$481.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$462.84 VR7OSCOCPUPRO-K SEL VR7-OSC-OC-P-U-PRO \$670.78 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR7-OSTC-F SEL: VR7-OSTC-E \$1 413 50 31% \$975.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT SEL: VR7-OSTC-OADC-UG-F 31% EMC SELECT CARAHSOFT VR7OSTCOADCUGF \$1.875.50 \$1,294,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR7OSTCVSOADCUGF SEL: VR7-OSTCVS-OADC-UG-F EMC SELECT CARAHSOFT

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP SEL: VR7-OSTV25-F EMC SELECT CARAHSOFT VR7-OSTV25-F \$3,536.50 VR7OSTVOADOUGE SEL: VR7-OSTV-OADO-UG-F \$4,682,70 31% \$3,231,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR7OSTVOFNOUGE SEL: VR7-OSTV-OFNO-UG-F \$17 708 90 31% \$12,219.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR70VS0CPUPRO SEL VR7-OVS-OC-P-U-PRO \$793.00 31% \$547.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR70VSOCPUPRO-SEL VR7-OVS-OC-P-U-PRO \$927.81 31% \$640.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR70VS0CPUPRO-K SEL VR7-OVS-OC-P-U-PRO \$892.58 31% \$615.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$7,725.00 VR7VU100C SEL VR7-VU100-C 31% \$5.330.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR7VU100C-SEL VR7-VU100-C \$9.038.25 31% \$6,236.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR7VU100C-K SEL VR7-VU100-C \$9 079 07 31% \$6 264 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR7VU10C SEL VR7-VU10-C \$772.50 \$533.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR7VU10C-SEL VR7-VU10-C \$903.83 \$623.64 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR7VU10C-k SEL VR7-VU10-C \$907.91 31% \$626.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VR8ADOONO25LIC SEL VR8-ADO-ONO-25-U-C \$11.842.00 \$8 170 98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8ADOONO25UC-SEL VR8-ADO-ONO-25-U-C \$13,855.14 \$9,560.05 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8ADOONO25UC-SEL VR8-ADO-ONO-25-U-C \$13,982.53 31% \$9,647.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8ATAATN25HC SEL VR8-ATA-ATN-25-ILC \$5,682,00 31% \$3,920,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-ATA-ATN-25-U-C VR8ATAATN25UC-VMWARE \$6 647 94 31% \$4 587 08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8ATAATN25UC-K SEL VR8-ATA-ATN-25-U-C) \$6,692.46 31% \$0.00 \$0.00 VMWARE \$4,617.80 VR8ATAD25C SEL VR8-ATAD25-C \$7.085.00 31% \$4 888 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8ATAD25C-SEL VR8-ATAD25-C \$8 289 45 31% \$5 719 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8ATAD25C-F SEL VR8-ATAD25-C \$8.312.90 31% \$5,735,90 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8ATEN25C SEL VR8-ATEN25-C \$12,250.00 31% \$8,452.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8ATEN25C-SEL VR8-ATEN25-C \$14 332 50 31% \$9 889 43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-ATEN25-C 31% \$9.965.14 VR8ATEN25C-F \$14,442,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OADCC SEL VR8-OADC-C \$2,835.00 31% \$1,956,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OADCC-I SEL VR8-OADC-C \$3 316 95 31% \$2 288 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$2,302,29 VMWARE VR80ADCC-K SEL VR8-OADC-C \$3,336,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OADCOECUGC SEL VR8-OADC-OEC-UG-C \$1,700.00 \$1,173.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OADCOECUGC-SEL VR8-OADC-OEC-UG-C \$1,989,00 31% \$1,372.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VR80ADCOECUGC-K SEL VR8-OADC-OEC-UG-C \$2.003.52 \$1,382,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OADO25C SEL VR8-OADO25-C \$7,085.00 31% \$4,888.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL VR8-OADO25-C \$8,289,45 \$5,719,72 \$0.00 \$0.00 VMWARE VR8OADO25C-K SEL VR8-OADO25-C \$8 312 90 31% \$5,735,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-OAMAD-C) VMWARE VR8OAMADC \$1,545.00 31% \$1,066.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OAMADC-SEL VR8-OAMAD-C \$1,807,65 31% \$1,247.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OAMADC-K SEL VR8-OAMAD-C \$1,819,64 31% \$1 255 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR80FNCC SEL VR8-OFNC-C \$4 380 00 31% \$3,022,20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR80ENCC-I SEL VR8-OENC-C \$5,124.60 31% \$3,535,97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 SEL VR8-OENC-C VMWARE VR80ENCC-I \$5,160.13 \$3,560.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR80FN0250 SEL VR8-OFNO25-C \$17,850,00 31% \$12 316 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL VR8-OENO25-C \$20.884.50 \$14,410,31 VMWARE VR80EN025C-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR80EN025C-K SEL VR8-OENO25-C \$21,031.26 31% \$14,511.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCODCUPRO SEL VR8-OSC-ODC-U-PRO \$853.00 31% \$588.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-OSC-ODC-U-PRO 31% VR8OSCODCUPRO-\$998.01 \$688.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCODCUPRO-K SEL VR8-OSC-ODC-U-PRO \$961.54 31% \$663.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR8OSCOENCUGO SEL VR8-OSC-OENC-UG-C \$3,405.00 31% 31% \$2,349.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR8OSCOENCUGC-SEL VR8-OSC-OENC-UG-C \$3,983,85 \$2,748.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCOENCUGC-K SEL VR8-OSC-OENC-UG-C \$4,010.88 31% \$2,767.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-OSTC-C) \$1,285,00 31% \$886.65 \$0.00 \$0.00 VMWARE VR8OSTCC. SEL VR8-OSTC-C \$1 503 45 31% \$1.037.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-OSTC-C) VR8OSTCC-K \$1,513.18 31% \$1,044.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL VR8-OSTC-OAD-UG-C 31% VR8OSTCOADUGO \$1,705,00 \$1,176.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTCOADUGC-SEL VR8-OSTC-OAD-UG-C \$1,994.85 31% 31% \$1,376.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTCOADUGC-K SEL VR8-OSTC-OAD-UG-C \$2 011 19 \$1.387.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTV25C SEL VR8-OSTV25-C \$3,215.00 31% \$2,218,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTV25C-I SEL VR8-OSTV25-C \$3,761.55 31% \$2,595.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VR8OSTV25C-K SEL VR8-OSTV25-C \$3,788,69 31% \$2,614,20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VR8OSVODO25UC SEL VR8-OSV-ODO-25-U-C \$4,257.00 31% \$2,937,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVODO25UC-SEL VR8-OSV-ODO-25-U-C \$4,980.69 31% \$3,436.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OSVODO25LIC-R SEL VR8-OSV-ODO-25-LLC \$5.014.56 31% \$3,460,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$1,563.54 \$0.00 VR8OSVSOADCUC SEL VR8-OSVS-OADC-U-C \$2,266,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVSOADCUC-SEL VR8-OSVS-OADC-U-C \$2,651.22 31% \$1,829.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVSOADCUC-K SEL VR8-OSVS-OADC-U-C \$2,670.09 31% \$1.842.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR8OTSODCUPRO SEL VR8-OTS-ODC-U-PRO \$1 133 00 31% \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OTSODCUPRO-SEL VR8-OTS-ODC-U-PRO) \$1,325.61 31% \$914.67 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8OTSODCUPRO-K SEL VR8-OTS-ODC-U-PRO \$1,275.67 31% \$880.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8STVOFO25UC SEL VR8-STV-OFO-25-U-C \$16,099,00 31% 31% \$11.108.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8STVOEO25UC-I SEL VR8-STV-OEO-25-U-C \$18,835.83 \$12,996.72 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VR8STVOEO25UC-F SEL VR8-STV-OEO-25-U-C \$18.962.61 \$13.084.20 \$0.00 \$0.00 \$0.00 VMWARE VR8VU100C SEL VR8-VU100-C \$7,725.00 31% \$5,330.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR8VU100C-I SEL VR8-VU100-C \$9.038.25 31% \$6,236,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR8VU100C-F SEL VR8-VU100-C \$9.079.07 \$6,264.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-VU10-C \$772.50 31% \$533.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8VU10C VR8VIII0C. SEL VR8-VIII0-C \$903.83 31% \$623.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VR8VU10C-F SEL VR8-VU10-C \$907.91 \$626.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRADAOISTUGC SEL VR-ADA-OIST-UG-C \$550.00 31% \$379.50 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRRCL ADVCC SEL VR-BCLADVC-C \$3,085,00 31% \$2 128 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRBCI ADVCC-I SEL VR-BCLADVC-C \$3,609,45 31% \$2 490 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VRBCLADVCC-F SEL VR-BCLADVC-C \$3,635.46 \$0.00 \$0.00 \$0.00 VMWARE VRBCLADVO250 SEL VR-BCLADVO-25-C \$5,145,00 31% \$3,550,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRBCI ADVO25C-SEL VR-BCLADVO-25-C \$6 019 65 31% \$4 153 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE VRBCLADVO25C-K SEL VR-BCLADVO-25-C \$6.056.54 \$4,179.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRCODE2CC SEL VR-CODE2C-C \$5,650.00 31% \$3,898.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRCODE2CC-I SEL VR-CODE2C-C \$6,610,50 31% \$4 561 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE VRCODE2CC-F SEL VR-CODE2C-C \$6.654.15 \$4.591.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRCODE2OC SEL VR-CODE2O-C \$389.85

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNER SKII W/MC PREM TO PS W/MC NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP Discount 6 PREM LP MNT LP VRCODE2OC-SEL VR-CODE2O-C \$661.05 \$0.00 \$0.00 VMWARE VRCODE20C-K SEL VR-CODE2O-C \$665.42 31% \$459 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR-LIS4-CPU-F SEL: VR-LIS4-CPU-F \$1,699,50 31% \$1 172 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRLIS4O253PSS SEL: VR-LIS4O-25-3P-SSS-I \$3,740.35 31% \$2,580.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 VR-LIS40-25-F SEL: VR-LIS4O-25-F \$5,665,00 31% \$3.908.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VRLIS4O25PSSS SFI: VR-I IS40-25-P-SSS-F \$1 416 80 31% \$977.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT CARAHSOFT VRLIS8CPUC SEL VR-LIS8-CPU-C \$1,545,00 31% \$1.066.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRLIS8CPUC-I SEL VR-LIS8-CPU-C \$1,807.65 31% \$1,247.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRLIS8CPUC-R SEL VR-LIS8-CPU-C \$1,819,64 31% \$1 255 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$3,553,50 VRLIS8O25C SEL VR-LIS8O-25-C \$5,150,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VRLIS8O25C-SEL VR-LIS8O-25-C \$6.025.50 \$4,157,60 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRLIS8025C-K SEL VR-LIS8O-25-C \$6,064.20 31% \$4,184.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VRN6AF100DLIGO SEL VRNI6-ADV-ENT-100DT-LIG-C \$2,090,00 \$1.442.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6AE100DUGC-SEL VRNI6-ADV-ENT-100DT-UG-C \$2,445.30 \$1,687.26 \$0.00 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRN6AE100DUGC-P SEL VRNI6-ADV-ENT-100DT-UG-C \$2,463.22 31% \$1,699.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRN6AF10DTUGC SEL VRNI6-ADV-ENT-10DT-LIG-C \$209.00 31% \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6AF10DTUGC-SEL VRNI6-ADV-ENT-10DT-UG-C VMWARE \$244.53 31% \$168.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VRNI6-ADV-ENT-10DT-UG-C \$246.32 31% \$0.00 \$0.00 \$0.00 VMWARE VRN6AE10DTUGC-I VRN6ENTNX100C SEL VRNI6-ENTAD-NXEPLC100-C \$1,900,00 31% \$1.311.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6FNTNX100C-SEL VRNI6-ENTAD-NXEPI C100-C \$2 223 00 31% \$1 533 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6ENTNX100C-K SEL VRNI6-ENTAD-NXEPLC100-C \$2,241,04 31% \$1,546.32 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI625ROBOC SEL VRNI6-25ROBO-C \$3,625,00 31% \$2 501 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI625ROBOC-SEL VRNI6-25ROBO-C \$4 241 25 31% \$2 926 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VRNI6-25ROBO-C 31% VRNI625ROBOC-I \$4,271,38 \$2.947.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADDT100C SEL VRNI6-ADV-DT100-C \$2,590.00 31% \$1,787.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADDT100C-I SEL VRNI6-ADV-DT100-C \$3,030,30 31% \$2,090,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VRNI6ADDT100C-K SEL VRNI6-ADV-DT100-C \$2,106,69 \$0.00 VMWARE \$3.053.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ADVCPUC SEL VRNI6-ADV-CPU-C) \$1,295.00 \$893.55 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ADVCPUC-SEL VRNI6-ADV-CPU-C \$1,515,15 31% \$1 045 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VRNI6ADVCPUC-K SEL VRNI6-ADV-CPU-C \$1,528,50 \$1.054.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADVDT10C SEL VRNI6-ADV-DT10-C \$259.00 31% \$178.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VRNI6ADVDT10C-SEL VRNI6-ADV-DT10-C \$303.03 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADVDT10C-K SEL VRNI6-ADV-DT10-C \$305.32 31% \$210.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VRNI6-ADV-ENT-CPU-UG-C) VMWARE VRNI6AECPUUGC \$1,045.00 31% \$721.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VRNI6AECPUUGC-SEL VRNI6-ADV-ENT-CPU-UG-C \$1,222.65 \$843.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AECPULIGC-R SEL VRNI6-ADV-ENT-CPULLIG-C \$1 229 70 31% \$848.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6FN100DTC SEL VRNI6-ENT-100DT-C) \$4 490 00 31% \$3,098,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6EN100DTC-SEL VRNI6-ENT-100DT-C \$5,253.30 31% \$3,624,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$3,650.36 VMWARE VRNI6EN100DTC-I SEL VRNI6-ENT-100DT-C \$5,290.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6FNT10DTC SEL VRNI6-ENT-10DT-C) \$449.00 31% \$309.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VRNI6ENT10DTC-SEL VRNI6-ENT-10DT-C \$525.33 \$362.48 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ENT10DTC-F SEL VRNI6-ENT-10DT-C \$529.04 31% \$365.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6FNTAN10C SEL VRNI6-ENTAD-NXEPI C10-C \$190.00 31% \$131.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VRNI6ENTAN10C-SEL VRNI6-ENTAD-NXEPLC10-C \$222.30 \$153.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTAN10C-K SEL VRNI6-ENTAD-NXEPLC10-C) \$224.10 31% \$154 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRNI6ENTCPUC SEL VRNI6-ENT-CPU-C \$2,245.00 31% 31% \$1,549.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRNI6ENTCPUC-SEL VRNI6-ENT-CPU-C \$2,626,65 \$1.812.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTCPUC-P SEL VRNI6-ENT-CPU-C) \$2,647.10 31% \$1,826.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTNXEPO SEL VRNI6-ENTAD-NXEPLP-C) \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTNXEPC. SEL VRNI6-ENTAD-NXEPLP-C \$1 111 50 31% \$766.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTNXEPC-K SEL VRNI6-ENTAD-NXEPLP-C) \$1,122.43 31% \$774.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% SEL VR-NI-ANX100-C \$2,590.00 \$1,787.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIANX100C-I SEL VR-NI-ANX100-C \$3,030.30 31% 31% \$2,090.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIANX100C-R SFI VR-NI-ANX100-C \$3 053 17 \$2 106 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR-NI-ANX100-F SEL: VR-NI-ANX100-F \$2.849.00 31% \$1,965.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRNIANX10C SEL VR-NI-ANX10-C) \$259.00 31% \$178.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIANX10C-I SEL VR-NI-ANX10-C \$303.03 31% \$209.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIANX10C-F SEL VR-NI-ANX10-C \$305.32 31% \$210.67 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 VR-NI-ANX10-F SEL: VR-NI-ANX10-F \$0.00 EMC SELECT CARAHSOFT \$284.90 31% \$196.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNIANXCC SEL VR-NI-ANXC-C \$1,295.00 31% \$893.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR-NI-ANXC-C \$1,515.15 31% \$1.045.45 \$0.00 VRNIANXCC-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIANXCC-F SEL VR-NI-ANXC-C \$1,528.50 31% \$1,054.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENX100C SEL VR-NI-ENX100-C \$4,490.00 31% \$3.098.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRNIENX100C-SEL VR-NI-ENX100-C \$5 253 30 31% \$3 624 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENX100C-K SEL VR-NI-ENX100-C 31% \$3,650.36 \$0.00 VMWARE \$5,290.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNIENX100F SEL: VR-NI-ENX100-F \$4,939.00 31% \$3,407.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRNIENX10C SEL VR-NI-ENX10-C \$449.00 31% 31% \$309.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENX10C-SEL VR-NI-ENX10-C \$525.33 \$362.48 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VR-NI-ENX10-C 31% VRNIENX10C-I \$529.04 \$365.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENX10F SEL: VR-NI-ENX10-E \$493.90 31% \$340.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRNIENXCC SEL VR-NI-ENXC-C \$2,245,00 31% \$1.549.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VRNIENXCC-SEL VR-NI-ENXC-C \$2,626,65 \$1.812.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNIENXCC-K SEL VR-NI-ENXC-C \$2 647 10 31% \$1,826.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENXCE SEL: VR-NI-ENXC-F \$2,469.50 31% \$1 703 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% VRNINAV10C SEL VRNINAV10C) \$8,490.00 \$5,858.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNINAV10C-I SEL VRNI-NAV-10-C) \$9,933.30 31% \$6,853.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNINAV10C-K SEL VRNLNAV-10-C \$9 998 47 31% \$6.898.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIRBAD250 SEL VR-NI-RBAD25-C \$3,625,00 31% \$2 501 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VRNIRBAD25C-I SEL VR-NI-RBAD25-C \$6,198.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIRRAD25C₌K SEL VR-NI-RRAD25-C \$4.271.38 31% \$2 947 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR-NI-RBAD25-F SFI: VR-NI-RBAD25-F \$3,987,50 31% \$2 751 38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL VR-NI-UG-AENXC-UG-C \$1.045.00 31% VMWARE VRNIUAEXCUC \$721.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNIUAEXCUC-SEL VR-NI-UG-AENXC-UG-C \$1,222.65 31% \$843.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIUAEXCUC-K SEL VR-NI-UG-AFNXC-UG-C \$1 229 70 31% \$848.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIUGAENX100UGF SEL: VR-NI-UG-AENX100-UG-R 31% EMC SELECT CARAHSOFT \$2,299.00 \$1.586.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNIUGAENX10UGF SEL: VR-NI-UG-AENX10-UG-F \$158.63 EMC SELECT CARAHSOFT

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND BASIC MNT LP RENEWAL SKII DESCRIPTION W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP ENH MNT LP TO PS ENH LP PREM LP MNT LP SEL: VR-NI-UG-AENXC-UG-F EMC SELECT CARAHSOFT VRNIUGAENXCUGF \$1,149.50 \$0.00 VROADVC SEL VR-OADV-C \$275.00 31% \$189.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROADVC-SEL VR-OADV-C \$303.00 31% \$209.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROADVC-K SEL VR-OADV-C \$274.00 31% \$189.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROENTC SEL VR-OENT-C \$695.00 31% \$479.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROFNTC-I SEL VR-OENT-C \$765.00 31% \$527.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROENTC-K SEL VR-OENT-C \$693.00 31% \$478.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR-OST5-AD-F SEL: VR-OST5-AD-\$544.50 31% \$375.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR-OST5-DC-F SEL: VR-OST5-DC-F \$1 094 50 31% \$755.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% VROST6ADC SEL VR-OST6-AD-C \$495.00 \$341.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VROST6ADC-SEL VR-OST6-AD-C \$579.15 \$399.61 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST6ADC-F SEL VR-OST6-AD-C \$556.62 31% \$384.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VROST6CEC. SEL VR-OST6-CE-C \$1,995,00 \$1 376 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST6CEC-I SEL VR-OST6-CE-C \$2,334.15 \$1,610.56 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROST6CEC-SEL VR-OST6-CE-C \$2,241.04 31% \$1,546,32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VROST6CELIGO SEL VR-OST6-CE-LIG-C \$1 100 00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST6CFUGC-SEL VR-OST6-CF-UG-C VMWARE \$1 287 00 31% \$888 03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VR-OST6-CE-UG-C \$1,237.36 31% \$0.00 \$0.00 \$0.00 VMWARE VROST6CEUGC-\$853.78 VROSTEDCC SEL VR-OST6-DC-C \$995.00 31% \$686.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST6DCC-I SEL VR-OST6-DC-C \$1.164.15 31% \$803.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR-OST6-DC-C VROST6DCC-F \$1,114.77 31% VMWARE \$769.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROST7CEC SEL VR-OST7-CE-C \$1,995,00 31% \$1 376 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CEC-I SEL VR-OST7-CE-C \$2 334 15 31% \$1,610,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CEC-F SEL VR-OST7-CE-C \$2,348,30 31% \$1,620,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CEUGC SEL VR-OST7-CE-UG-C \$1,100.00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CFUGC-SEL VR-OST7-CF-UG-C \$1 287 00 31% \$888 03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CEUGC-K SEL VR-OST7-CE-UG-C \$1,298,65 31% VMWARE \$896.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROSTDC SEL VR-OSTD-C \$125.00 \$86.25 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROSTDC-SEL VR-OSTD-C \$138.00 31% \$95.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VROSTDC-K SEL VR-OSTD-C \$125.00 \$86.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS10PB1YRSB SELECT DFXS VS ELA, 10PB 1Yr Sub \$900,000.00 31% \$621,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP-DEFENDX 31% SELECT DFXS VS ELA. 1PB 1Yr Sub \$181.800.00 \$125,442.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP-DEFENDX VS3PR1YRSR SELECT DEXS VS ELA. 3PR 1Yr Sub. \$356 400 00 31% \$245,916,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP-DEFENDX SEL VS5-DPA-BUN-C VS5DPABUNC 31% \$2,722.05 \$0.00 VMWARE \$3,945.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VS5-DPA-BUN-C \$4,400.00 31% \$3.036.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS5DPARLING_K SEL VS5-DPA-BUN-C \$5,014,00 31% \$3,459.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE EMC SELECT NTP-DEFENDX VS5PB1YRSB SELECT DEXS VS ELA. 5PB 1Yr Sub. \$540,000,00 31% \$372 600 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS6-DT100VM-F SEL: VS6-DT100VM-F \$9.058.50 31% \$6,250,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VS6-ENT-EPL-UG-F SEL: VS6-ENT-EPL-UG-I \$750.20 \$517.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6ENTOEPI UGE SFI: VS6-FNT-OFPI-UG-F \$1,996.50 31% \$1 377 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: VS6-EPL-AK-F \$26,015.00 31% \$17,950.35 VS6-EPL-AK-F VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,844.50 31% \$2,652.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-FPI -NS-F SEL: VS6-EPL-NS-E \$13 189 00 31% \$9 100 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$25,753,20 31% VS6ESEPLAKUGI SEL: VS6-ES-EPL-AK-UG-F \$17,769,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-ES-ESPL-UG-F SEL: VS6-ES-ESPL-UG-F \$4,840.00 31% \$3,339.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VS6ESOEPLAKUGF SEL: VS6-ES-OEPL-AK-UG-F \$27,780.50 31% 31% \$19,168.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VS6ESPEPLAKUGF SEL: VS6-ESP-EPL-AK-UG-F \$23,993,20 \$16,555,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-ESP-KIT-F SEL: VS6-ESP-KIT-F \$4,944.50 31% \$3,411.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6ESPOEPLAKUGF SEL: VS6-ESP-OEPL-AK-UG-F \$26,534.20 31% \$18,308.60 \$0.00 \$0.00 \$0.00 VMWARE VS6ESPSTDAKLIGE SEL: VS6-ESP-STD-AK-LIG-E \$8 281 90 31% \$5 714 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-ESSL-KIT-F SEL: VS6-ESSL-KIT-F \$544.50 31% \$375.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 31% VS6ESSTDAKUGI SEL: VS6-ES-STD-AK-UG-F \$12,224,30 \$8,434,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-HYP-EPL-UG-F SEL: VS6-HYP-EPL-UG-F \$3,844.50 31% 31% \$2,652.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6HYPOFPI UGF SEL: VS6-HYP-OEPL-UG-F \$4 977 50 \$3 434 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-HYP-STD-UG-I SEL: VS6-HYP-STD-UG-I \$1,094.50 31% \$755.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS60ENTOEPLUGF SEL: VS6-OENT-OEPL-UG-F \$955.90 31% \$659.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VS6-OEPL-AK-F SEL: VS6-OEPL-AK-E \$28 325 00 31% \$19 544 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VS6-OEPL-F SEL: VS6-OEPL-F \$4,977.50 31% \$3,434,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS6RBADET25UC SEL VS6-RBAD-ET25-U-C) \$0.00 VMWARE \$2,101.00 31% \$1,449.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS6RRADET25LIC. SEL VS6-RRAD-ET25-LLC \$2,458,17 31% \$1 696 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS6-RBAD-ET25-U-C 31% \$1,710.20 \$0.00 VS6RBADET25UC-K \$2,478,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-RBADV25-F SEL: VS6-RBADV25-F \$5,098.50 31% \$3,517.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6RBENT25C SEL VS6-RBENT25-C \$6,545.00 31% \$4,516,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VS6RBENT25C-SEL VS6-RBENT25-C \$7 657 65 31% \$5 283 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6RBENT25C-K SEL VS6-RBENT25-C \$7,699.97 31% \$5,312.98 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS6-RBSTD25-F SEL: VS6-RBSTD25-F \$3,393.50 31% \$2,341.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6RBSTDADV25UGF SEL: VS6-RBSTD-ADV25-UG-F \$1,875,50 31% 31% \$1 294 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6RBSTDADV2UGF SEL: VS6-RBSTD-ADV2-UG-\$149.60 \$103.22 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VS6-RBST-ET25-U-C) 31% VS6RBSTET25UC \$3.806.00 \$2,626,14 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6RBSTET25UC-SEL VS6-RBST-FT25-U-C \$4,453.02 31% \$3,072.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VS6RBSTET25UC-K SEL VS6-RBST-ET25-U-C \$4,485,90 31% \$3.095.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS6-STD-8AK-F SEL: VS6-STD-8AK-F \$9.762.50 \$6,736,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-STD-AK-F SEL: VS6-STD-AK-E \$12,485.00 31% \$8,614.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-STD-EPI-LIG-E SEL: VS6-STD-EPL-LIG-E \$3,025,00 31% \$2 087 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS6-STD-F SEL: VS6-STD-F \$1,094.50 \$755.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: VS6-STD-OEPL-UG-F 31% \$2,947.20 \$0.00 VMWARE VS6STDOEPLUGF \$4,271.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7REC SEL VS7-BE-C) \$200.00 31% \$138.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7BFC-SEL VS7-BE-C \$234 00 31% \$161.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VS7BFC-F SEL VS7-BF-C \$235.60 \$162.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7DT100VMC SEL VS7-DT100VM-C \$8 235 00 31% \$5,682,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7DT100VMC-SEL VS7-DT100VM-C \$9 634 95 31% \$6,648,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7DT100VMC-K VMWARE SEL VS7-DT100VM-C \$9.692.00 31% \$6.687.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7ENTEPLUGO SEL VS7-ENT-EPL-UG-C \$697.00 31% \$480.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ENTEPI UGC-SEL VS7-ENT-EPL-UG-C \$815.49 31% \$562.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VMWARE VS7ENTEPLUGC-K SEL VS7-ENT-EPL-UG-C \$823.63 \$568.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7EPL6AKC SEL VS7-EPL-6AK-C) \$24,250.00 \$16,732,50 VMWARE

NVP LEVEL NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG ENH PROSUPPORT EMC LIST CATEGORY NASPO VP **NVP LEVEL 1** PROSUPPORT PROSUPPORT WTY UPG BASIC Model Sub RAND DESCRIPTION BASIC MNT LP RENEWAL SKII W/MC PREM TO PS W/MC THIRD PARTY PRODUCT PARTNER NET PRICE PLUS MNT LP TO PS ENH LP PREM LP MNT LP VS7EPL6AKC-SEL VS7-EPL-6AK-C \$28,372.50 \$19,577.03 VMWARE VS7EPL6AKC-K SEL VS7-EPL-6AK-C \$28 539 69 31% \$19 692 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FPLC SEL VS7-EPL-C \$3,595,00 31% \$2 480 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7EPLC-SEL VS7-EPL-C \$4,206.15 31% \$2,902.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VS7EPLC-K SEL VS7-EPL-C \$4,233,07 31% \$2,920.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESEPLAKUGO SEL VS7-ES-EPL-AK-UG-C) \$23,740,00 31% \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ES-EPL-AK-UG-C \$27,775.80 VS7ESEPLAKUGC-I 31% \$19,165,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESEPLAKUGC-F SEL VS7-ES-EPL-AK-UG-C \$27,926,75 31% \$19,269.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESESPLUGC SEL VS7-ES-ESPL-UG-C \$4 527 00 31% \$3,123.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS7ESESPLUGC SEL VS7-ES-ESPL-UG-C \$4.527.00 \$3,123,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESESPLUGC-SEL VS7-ES-ESPL-UG-C \$5.328.69 \$3,676,80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESPEPLAKUO SEL VS7-ESP-EPL-AK-UG-C \$21,582.00 31% \$14,891.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VS7ESPEPLAKLIC. SEL VS7-ESP-EPL-AK-LIG-C \$25,250,94 31% \$17 423 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESPEPLAKUC-K SEL VS7-ESP-EPL-AK-UG-C \$25,398.41 \$17,524.90 \$0.00 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VS7-ESP-KIT-C) \$4,625.00 31% \$3,191.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FSPKITC VS7ESPKITC-I SEL VS7-ESP-KIT-C \$4,625,00 31% \$3 191 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ESP-KIT-C VMWARE VS7FSPKITC-F \$5 451 27 31% \$3,761,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VS7-ESP-STD-AK-UG-C) \$7,398.00 31% \$5,104.62 \$0.00 \$0.00 VMWARE VS7ESPSTDAKUC VS7ESPSTDAKUC. SEL VS7-ESP-STD-AK-LIG-C \$8,655,66 31% \$5 972 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FSPSTDAKUC-K SEL VS7-ESP-STD-AK-LIG-C \$8 695 99 31% \$6,000,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSL1PAKC SEL VS7-ESSL-1PAK-C) 31% \$212.52 VMWARE \$308.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7ESSI 1PAKC. SEL VS7-ESSL-1PAK-C \$360.36 31% \$248.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FSSI 1PAKC-I SEL VS7-ESSL-1PAK-C \$362.78 31% \$250.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ESSL-3PAK-C VS7ESSL3PAKC \$775.00 31% \$534.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSL3PAKC-SEL VS7-ESSL-3PAK-C \$906.75 31% \$625.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FSSI 3PAKC-K SEL VS7-ESSL-3PAK-C \$915.57 31% \$631.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ESSL-3SUB-C 31% VS7ESSL3SUBC \$176.77 \$121.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSL3SUBC-SEL VS7-ESSL-3SUB-C \$142.71 VMWARE \$206.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 VS7FSSL3SUBC-F SEL VS7-ESSL-3SUB-C \$208.22 31% \$143.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% VS7ESSL5PAKC SEL VS7-ESSL-5PAK-C \$1,185,00 \$817.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSL5PAKC-I SEL VS7-ESSL-5PAK-C \$1,386.45 31% \$956.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS7ESSL5PAKC-k SEL VS7-ESSL-5PAK-C \$1,398,25 \$964.79 \$0.00 \$0.00 VMWARE VS7ESSI KITC SEL VS7-ESSL-KIT-C \$510.00 31% \$351.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ESSL-KIT-C VMWARE VS7ESSLKITC-31% \$411.72 \$0.00 \$596.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL VS7-ESSL-KIT-C \$601.06 31% \$414.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSLSUBC SEL VS7-ESSL-SUB-C \$66.96 31% \$46.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7FSSI SUBC-I SEL VS7-ESSL-SUB-C \$78.34 31% \$54.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7ESSLSUBC-K SEL VS7-ESSL-SUB-C) \$78.87 31% \$54.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$10,840.00 \$7,479.60 VMWARE VS7ESSTDAKUG0 SEL VS7-ES-STD-AK-UG-C) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7FSSTDAKUGC-I SEL VS7-ES-STD-AK-UG-C \$12,682,80 31% \$8 751 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-ES-STD-AK-UG-C) 31% VS7ESSTDAKUGC-F \$12,756,67 \$8,802,10 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7HYPSTDUGC SEL VS7-HYP-STD-UG-C \$995.00 31% \$686.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7HYPSTDUGC-SEL VS7-HYP-STD-UG-C \$1 164 15 31% \$803.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-HYP-STD-UG-C 31% VS7HYPSTDUGC-K \$1,168,40 \$806.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBADV25C SEL VS7-RBADV25-C) \$4,635.00 \$3,198.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$0.00 VS7RBADV25C-I SEL VS7-RBADV25-0 \$5,422.95 31% \$3,741.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS7RBADV25C-K SEL VS7-RBADV25-C \$5,458,93 \$3,766,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBENT25C SEL VS7-RBENT25-C \$6,545.00 31% \$4,516.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBENT25C-SEL VS7-RBENT25-0 \$7,657.65 31% \$5,283,78 \$0.00 \$0.00 VMWARE VS7RRENT25C-K SEL VS7-RRENT25-C \$7 699 97 31% \$5,312,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBSTD25C SEL VS7-RBSTD25-C \$3,085.00 31% \$2,128.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 31% SEL VS7-RBSTD25-0 \$3,609.45 \$2,490.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBSTD25C-K SEL VS7-RBSTD25-C \$3,635.46 31% 31% \$2 508 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBVFNT25UC SEL VS7-RBADV-ENT25-UG-C) \$2 101 00 \$1 449 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBVENT25UC-SEL VS7-RBADV-ENT25-UG-C \$2,458.17 31% \$1,696,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBVENT25UC-K SEL VS7-RBADV-ENT25-UG-C \$2,478.55 31% \$1,710.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VS7RBVENT2LIC SEL VS7-RBADV-ENT2-LIG-C \$168.00 31% \$115.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VS7RBVENT2UC-SEL VS7-RBADV-ENT2-UG-C \$196.56 31% \$135.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RBVENT2UC-I SEL VS7-RBADV-ENT2-UG-C) \$198.05 31% \$136.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7RSDADV25HC SEL VS7-RRSTD-ADV25-LIG-C \$1.705.00 31% \$1,176,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-RBSTD-ADV25-UG-C \$1,994.85 31% \$1,376.45 \$0.00 VS7RSDADV25UC-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV25UC-P SEL VS7-RBSTD-ADV25-UG-C \$2,011.19 31% \$1,387.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV2UC SEL VS7-RBSTD-ADV2-UG-C) \$136.00 31% \$93.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VS7RSDADV2UC-SEL VS7-RBSTD-ADV2-UG-C \$159.12 31% \$109.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV2UC-F SEL VS7-RBSTD-ADV2-UG-C \$160.51 31% \$110.75 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7RSDENT25UC SEL VS7-RBSTD-ENT25-UG-C \$3,806.00 31% \$2,626.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDENT25UC-SEL VS7-RBSTD-ENT25-UG-C \$4 453 02 31% 31% \$3,072,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDENT25UC-K SEL VS7-RBSTD-ENT25-UG-C) \$4,485.90 \$3,095.27 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% VS7RSDENT2UC SEL VS7-RBSTD-ENT2-UG-C \$304.00 \$209.76 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDENT2UC-SEL VS7-RBSTD-ENT2-UG-0 \$355.68 31% \$245.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VS7RSDENT2UC-K SEL VS7-RBSTD-ENT2-UG-C \$358.18 31% \$247.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS7STD6AKC SEL VS7-STD-6AK-C \$11,350.00 \$7.831.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STD6AKC-SEL VS7-STD-6AK-C \$13 279 50 31% \$9,162.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STD6AKC_K SEL VS7-STD-64K-C \$13,369,60 31% \$9 225 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% VS7STD8AKC SEL VS7-STD-8AK-C \$8.875.00 \$6,123.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL VS7-STD-8AK-C 31% \$0.00 VMWARE VS7STD8AKC-\$10,383.75 \$7,164.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7STD8AKC.K SEL VS7-STD-84K-C \$10,458.17 31% \$7 216 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDC SEL VS7-STD-C) \$995.00 31% \$686.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,164.15 31% \$0.00 VS7STDC-\$803.26 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDC_{*}K SEL VS7-STD-C \$1,168,40 31% \$806.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDEPLUGC SEL VS7-STD-EPL-UG-C \$2,860,00 31% \$1 973 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-STD-EPL-UG-C VMWARE VS7STDEPLUGC-\$3.346.20 31% \$2,308,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7STDEPLUGC-K SEL VS7-STD-EPL-UG-C \$3,367.30 31% \$2,323,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VSAD1PB1YRSB SELECT DEXS VS ELA. ADD 1PB 1Yr Sub. \$90,000,00 31% \$62 100 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FMC SELECT NTP-DEFENDX VSB-CRU-PWR SUPPLY 31% VSPEX BLUE Intel 1200W Power Supply \$1,530,00 \$1.055.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-FRU-CHASSIS VSPEX BLUE Dense 2U-16 Chassis \$3,336.15 VSPEX BLUE HARDWARE

			NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE												
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	VSB-FRU-HDD	VSPEX BLUE 1.2TB 2.5 10K RPM SAS 512b		\$4,400.00	K	31%	\$3,036.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-PRF CPR	VSPEX BLUE Performance 10GBASET Blade		\$29,185.00	K	31%	\$20,137.65		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-PRF OPT VSB-FRU-SSD	VSPEX BLUE Performance SFP+ Blade VSPEX BLUE 400GB SSD in 2.5 w/o encry		\$29,195.00 \$17,200.00	K	31% 31%	\$20,144.55 \$11,868.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VSPEX BLUE HARDWARE VSPEX BLUE HARDWARE
5	VSB-FRU-STD CPR	VSPEX BLUE Standard 10GBASET Blade		\$19,945.00	K	31%	\$13,762.05		\$0.00			\$0.00		\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-STD OPT	VSPEX BLUE Standard SEP+ Blade		\$19,955.00	K	31%	\$13,768.95		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-PC	VSPEX BLUE VMW HW 2U/4N Prf RJ45		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00		\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-PO	VSPEX BLUE VMW HW 2U/4N Prf SFP+		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-SC	VSPEX BLUE VMW HW 2U/4N Std RJ45		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-SO	VSPEX BLUE VMW HW 2U/4N Std SFP+		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-PC	VSPEX BLUE VMW HWR 2U/4N Prf RJ45		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00		\$0.00		\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-PO	VSPEX BLUE VMW HWR 2U/4N Prf SFP+		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00		\$0.00		\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-SC	VSPEX BLUE VMW HWR 2U/4N Std RJ45		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00	\$3,760.00	\$0.00		\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-SO	VSPEX BLUE VMW HWR 2U/4N Std SFP+		\$0.00	K	31%	\$0.00		\$17,400.00	\$10,000.00	\$3,760.00	\$0.00		\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-LS-SN VSB-V-ROY-2U4N-PC	VSPEX BLUE APPLIANCE SW LIC SOLN=MA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-PC	VSPEX BLUE Appliance Royalty 2U4N-PC VSPEX BLUE Appliance Royalty 2U4N-PO		\$1,847.00 \$1,847.00	, K	31% 31%	\$1,274.43 \$1,274.43		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VSPEX BLUE SOFTWARE VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-PC	VSPEX BLUE Appliance Royalty 2U4N-PO VSPEX BLUE Appliance Royalty 2U4N-SC		\$1,847.00	K	31%	\$1,274.43		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-SO	VSPEX BLUE Appliance Royalty 2U4N-SO		\$1,847.00	K	31%	\$1,274.43		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-SW-MGR	HCIA Manager Software =MA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VSPEX BLUE SOFTWARE
5	VSC-OS-PRM-12-T5	SEL VTS-OS Prm 12 mo. Over 5000TB		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	VS-CUS-M-EXPVS	VST expense model		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NA NA
5	VSL3-002-525	Secure VM SecVM Perpetual TLA=IB		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-526	Secure VM KMIP Client Perpetual TLA=IA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	VSL3-002-527	Secure VM Key Management for SED TLA=IA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	VSL3-002-528	Secure VM Key Management for KMIP TLA=IA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	VSL3-002-529	Secure VM Encryption for Machines TLA=IB		\$0.00	K	31%	\$0.00		\$0.00			\$0.00		\$0.00	CLOUDLINK
5	VSL3-002-672	Secure VM Encrypt for Containers TLA=IA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CLOUDLINK
5	VSPHERE-ELIM-PPM	VSPHERE ELIM MODEL - PPM		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	NA NA
5	VSPHERE-ELIM-PRD VUGBDWOACLDUPF	VSPHERE ELIM MODEL - PRODUCT SEL: V-UG-BDWOA-CLD-U-P-F		\$0.00 \$58.58	K	31% 31%	\$0.00 \$40.42		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	EMC SELECT CARAHSOFT
5	VUPGBM2PI YMSF	SEL: V-UPG-BDWOA-CLD-0-P-F		\$56.56 \$44.00	, K	31%	\$40.42		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARF
5	VUPGBM2SBCLYMSF	SEL: V-UPG-BM2-PL-TMS-F SEL: V-UPG-BM2-SB-CLYMS-F		\$39.00	K	31%	\$26.91		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE VMWARE
5	VUPGBM2SBOPYMSF	SEL: V-UPG-BM2-SB-OPYMS-F		\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2PLBMSF	SEL: V-UPG-GM2-PL-BMS-F		\$44.00	K	31%	\$30.36		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	VUPGGM2PLOMSF	SEL: V-UPG-GM2-PL-OMS-F		\$22.00	K	31%	\$15.18		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VUPGGM2PLYMSF	SEL: V-UPG-GM2-PL-YMS-F		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBCLBMSF	SEL: V-UPG-GM2-SB-CLBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBCLOMSF	SEL: V-UPG-GM2-SB-CLOMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VUPGGM2SBCLYMSF	SEL: V-UPG-GM2-SB-CLYMS-F		\$65.00	K	31%	\$44.85		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VUPGGM2SBOPBMSF	SEL: V-UPG-GM2-SB-OPBMS-F		\$27.00	K	31%	\$18.63		\$0.00			\$0.00		\$0.00	VMWARE
5	VUPGGM2SBOPOMSF	SEL: V-UPG-GM2-SB-OPOMS-F		\$10.00	K	31%	\$6.90		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBOPYMSF	SEL: V-UPG-GM2-SB-OPYMS-F		\$65.00	K	31%	\$44.85		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VUPGMDCV2OPYMSF VUPGMDCV2PYMF	SEL: V-UPG-MDCV2-OPYMS-F SEL: V-UPG-MDCV2-PYM-F		\$45.00 \$66.00	K	31% 31%	\$31.05 \$45.54		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VUPGMDCV2PTMF VUPGMDCV2SYMF	SEL: V-UPG-MDCV2-PTM-F SEL: V-UPG-MDCV2-SYM-F		\$45.00	, K	31%	\$45.54		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	V-WBSBDCL-3US1YF	SEL: V-WBSBDCL-3US1Y-F		\$36.00	K	31%	\$24.84		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	V-WBSBOP-DEV1Y-F	SEL: V-WBSBOP-DEV1Y-F		\$12.00	K	31%	\$8.28		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	V-WBSBSCL-DEV1YF	SEL: V-WBSBSCL-DEV1Y-F		\$24.00	K	31%	\$16.56		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	V-WCSBDCL-3US1YF	SEL: V-WCSBDCL-3US1Y-F		\$72.00	K	31%	\$49.68		\$0.00			\$0.00		\$0.00	VMWARE
5	V-WCSBSCL-3US1YF	SEL: V-WCSBSCL-3US1Y-F		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBDCL-3US1YF	SEL: V-WVSBDCL-3US1Y-F		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBSCL-3US1YF	SEL: V-WVSBSCL-3US1Y-F		\$60.00	K	31%	\$41.40		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-YMS-PL-DV2-F	SEL: V-YMS-PL-DV2-F		\$130.00	K	31%	\$89.70		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBCLDDV21YF	SEL: V-YMS-SB-CLDDV2-1Y-F		\$110.00	K	31%	\$75.90		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBCLDDV22YF	SEL: V-YMS-SB-CLDDV2-2Y-F		\$220.00	K	31%	\$151.80		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBCLDDV23YF	SEL: V-YMS-SB-CLDDV2-3Y-F		\$330.00	K	31%	\$227.70		\$0.00			\$0.00		\$0.00	VMWARE
5	VYMSSBDCLDDV21YF VYMSSBDCLDDV22YF	SEL: V-YMS-SBDCLDDV2-1Y-F SEL: V-YMS-SBDCLDDV2-2Y-F		\$122.00 \$244.00	K	31% 31%	\$84.18 \$168.36		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	VYMSSBDCLDDV22YF VYMSSBDCLDDV23YF	SEL: V-YMS-SBDCLDDV2-2Y-F SEL: V-YMS-SBDCLDDV2-3Y-F		\$244.00	r v	31%	\$252.54		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBDCLDDV23YF VYMSSBOPDV21YF	SEL: V-YMS-SBDCLDDV2-3Y-F SEL: V-YMS-SB-OP-DV2-1Y-F		\$366.00	K	31%	\$252.54 \$67.62		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBOPDV211F	SEL: V-YMS-SB-OP-DV2-Y1-F		\$196.00	K	31%	\$135.24		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	VYMSSBOPDV23YF	SEL: V-YMS-SB-OP-DV2-3Y-F		\$294.00	K	31%	\$202.86		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PLAYC	SEL WS15-PLAY-C)		\$149.99	K	31%	\$103.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PLAYC-I	SEL WS15-PLAY-C)		\$149.99	K	31%	\$103.49		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PLAYC-K	SEL WS15-PLAY-C)		\$158.98	K	31%	\$109.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-F	SEL: WS15-PLAY-F		\$164.99	K	31%	\$113.84		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-UG-F	SEL: WS15-PLAY-UG-F		\$87.99	K	31%	\$60.71		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PROC	SEL WS15-PRO-C)		\$249.99	K	31%	\$172.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PROC-I	SEL WS15-PRO-C)		\$249.99	K	31%	\$172.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PROC-K	SEL WS15-PRO-C)		\$264.71	K	31%	\$182.65		\$0.00			\$0.00		\$0.00	VMWARE
5	WS15-PRO-F	SEL: WS15-PRO-F		\$274.99	K	31%	\$189.74		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROPLAYUC WS15PROPLAYUC-I	SEL WS15-PRO-PLAY-U-C)		\$99.99 \$99.99	K	31% 31%	\$68.99 \$68.99		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	VMWARE VMWARE
5	WS15PROPLAYUC-I WS15PROPLAYUC-K	SEL WS15-PRO-PLAY-U-C) SEL WS15-PRO-PLAY-U-C)		\$99.99 \$106.11	K	31% 31%	\$68.99 \$73.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	VMWARE VMWARE
5	WS15PROPLAYUC-K WS15PROPLAYUGF	SEL: WS15-PRO-PLAY-U-C) SEL: WS15-PRO-PLAY-UG-F		\$106.11	r.	31%	\$73.22 \$75.89		\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	WS15PROPLAYUGE WS15PROUC	SEL: WS15-PRO-PLAY-UG-F SEL WS15-PRO-U-C)		\$109.99 \$149.99	r.	31%	\$75.89 \$103.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PROUC-I	SEL WS15-PRO-U-C)		\$149.99	K K	31%	\$103.49		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS15PROUC-K	SEL WS15-PRO-U-C)		\$158.98	ĸ	31%	\$109.70		\$0.00			\$0.00		\$0.00	VMWARE
5	WS15-PRO-UG-F	SEL: WS15-PRO-UG-F		\$164.99	ĸ	31%	\$113.84		\$0.00			\$0.00		\$0.00	VMWARE
5	WS16PLAYC	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	WS16PLAYC-I	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81		\$0.00			\$0.00		\$0.00	VMWARE
5	WS16PLAYC-K	SEL WS16-PLAY-C)		\$172.00	K	31%	\$118.68		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-I	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRIC

BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	WS16PROC	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-I	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-K	SEL WS16-PRO-C)		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-I	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-K	SEL WS16-PRO-PLAY-UG-C)		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-I	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-K	SEL WS16-PRO-UG-C)		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	X15-SFP-DAC-10M	SEL KEMP X15 10M SFP+ DAC Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-1M	SEL KEMP X15 1M SFP+ DAC Bundle		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-3M	SEL KEMP X15 3M SFP+ DAC Bundle		\$409.23	K	31%	\$282.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156,92	K	31%	\$2,178,27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP