



## Integration Services for Microsoft Azure Arc Centrally manage your entire multicloud infrastructure

### Leverage the benefits of Microsoft Azure Arc for your Multicloud by Design

IT organizations who desire to move from a multicloud by default state to a multicloud by design state are facing the challenge of how to go about the transformation in a thoughtful way, bringing benefits to the business. Considerations to address challenges in the current by default state will include; how to minimize unpredictable costs, reduce management complexity, address limited visibility across environments, provide cross-cloud data mobility and empower teams with cross-cloud skills.

Microsoft Azure Arc is a choice many are considering due to its ability to provide a seamless management platform across their multicloud estate.

### Harness our expertise to drive the outcomes you need

When you want to consistently build, deploy, operate and manage workloads across your entire Microsoft estate, rely on experts from Dell Technologies to meet your goals for multicloud. Our Microsoft certified professionals will design and implement for your unique environment and put you on the path to success.



Manage all of your disparate environments the same way you manage with Azure



Bring Microsoft Azure services to non-Azure clouds



Provide centralized visibility and governance to your IT estate, no matter where it lives

Organizations look to tackle multicloud complexity with IT service providers/partnerships

**66%**

are getting help from IT services to guide them in adopting a multicloud operating model.

**46%**

utilize IT services to deploy and migrate data and application platforms for cloud-based initiatives.

**66%**

of organizations say they need an IT services provider who has deep technical partnerships with industry leaders.

*Source: A commissioned study conducted by Forrester Consulting on behalf of Dell Services, November 2022*

# Integration Services for Microsoft Azure Arc

## Take advantage of the benefits of Azure services with the help of Dell experts

- ✓ Deliver a foundation to centrally manage on-premises cloud resources
- ✓ Extend management capabilities to public cloud with additional security considerations
- ✓ Extend management to diverse multicloud and Kubernetes environments

## Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Designations
- ✓ Member of Microsoft Intelligent Security Association

## Take the next step in your path to modernization

Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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