

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/NG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/NG PREM MNT LP	PROSUPPORT ENH MNT LP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/NG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	100-102070-SM	SEL SS VW Mgmt Ent MSub		\$3,830.77	K	31%	\$2,643.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102071	SEL SW VVWidom Mgmt Virt Ed		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102071-CVM	SEL AS VW Mgmt Virt SSM2CVM		\$698.46	K	31%	\$479.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102071-SM	SEL SS VW Mgmt Virt MSub		\$2,089.23	K	31%	\$1,441.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102072	SEL SW VVWidom Mgmt Ent DR Ed		\$36,923.08	K	31%	\$25,476.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102073	SEL HW PA 4210 FRU PS		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102074	SEL HW PA 4210 FRU Data Dvr 1TB		\$3246.00	K	31%	\$2238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102075	SEL HW PA 4210 FRU Sys Dvr 80GB		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102076	SEL HW PA 4210 Shlw Mnt Kit		\$119.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys		\$65.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102094	SEL HW ProbeCB-HD88 Reeces Mnt		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102267	SEL SW ProbeSW-010 Port Lic		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102267-AM	SEL AS ProbeSW-010 Lic Mnth		\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102267-SM	SEL SS FCSW-010 Port MSub		\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102268	SEL SW ProbeSW-100 Port Lic		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102268-AM	SEL AS ProbeSW-100 Lic Mnth		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102268-SM	SEL SS FCSW-100 Port MSub		\$780.00	K	31%	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102269	SEL SW ProbeSWAG-010 Port Lic		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102269-AM	SEL AS ProbeSWAG-010 Lic Mnth		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102270	SEL SW ProbeSWAG-100 Port Lic		\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102270-AM	SEL AS ProbeSWAG-100 Lic Mnth		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102271	SEL SW ProbeNTAP-001 Node Lic		\$1,910.77	K	31%	\$1,318.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102271-AM	SEL AS ProbeNTAP-001 Lic Mnth		\$13.56	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102271-SM	SEL SS NTPAP-001 Node MSub		\$121.54	K	31%	\$83.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102272	SEL SW ProbeNTAP-100 Node Lic		\$191,076.92	K	31%	\$131,843.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102272-AM	SEL AS ProbeNTAP-100 Lic Mnth		\$1,495.38	K	31%	\$1,031.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102272-SM	SEL SS NTPAP-100 Node MSub		\$12,030.77	K	31%	\$8,301.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102297	SEL HW C-IT digital Probe		\$4,178.48	K	31%	\$2,878.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102301	SEL HW PA 4210 Std Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102341	SEL HW TCV Blank Plate Kit x3		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102375	SEL HW ProbeFC-16G-24 Chass		\$83,076.92	K	31%	\$57,233.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102455	SEL HW ProbeCB/All Shlw Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102456	SEL HW ProbeCB/All Std Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102457	SEL HW ProbeCB/All Rk Adpt 1U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102490	SEL HW TCV-008LFLFLF-97-RP Cass		\$1,075.76	K	31%	\$739.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass		\$2,341.54	K	31%	\$1,615.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR		\$4,322.31	K	31%	\$2,921.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102582	SEL SW Link Lic 8G Full FCB-HD48		\$219,323.08	K	31%	\$151,332.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102582-AM	SEL AS LnKLic 8G FCB-HD48 Mnth		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102582-SM	SEL SS ProbeFC 8048Lnk MSub		\$14,295.38	K	31%	\$9,863.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102583	SEL SW Link Lic 8G Full FC16G24		\$168,020.00	K	31%	\$117,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102583-AM	SEL AS LnKLic 8G FC16G24 Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102583-SM	SEL SS ProbeFC 8024Lnk MSub		\$7,273.85	K	31%	\$5,018.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102595	SEL SW Link Lic 16G 4-Link Kit		\$39,876.92	K	31%	\$27,515.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102595-AM	SEL AS LnKLic 16G 4Lnk Kit Mnth		\$1,054.59	K	31%	\$745.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102595-SM	SEL SS ProbeFC 16G 4Lnk MSub		\$2,447.69	K	31%	\$1,688.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102596	SEL SW Link Lic 16G FullFC16G24		\$149,538.46	K	31%	\$103,181.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102596-AM	SEL AS LnKLic 16G FC16G24 Mnth		\$1,593.85	K	31%	\$1,099.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102596-SM	SEL SS ProbeFC 16G24Lnk MSub		\$9,887.69	K	31%	\$6,881.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102614	SEL HW SFP 4-Link Kit 16G MM LHS		\$4,646.15	K	31%	\$3,196.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR		\$7,975.38	K	31%	\$5,503.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR		\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102619	SEL HW TCV-012MRLFLF-58-EB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102620	SEL HW TCV-012MRLFLF-58-OB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102624	SEL 50 OMAMMLC 2M		\$93.85	K	31%	\$64.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102625	SEL 50 OMAMMLC 3M		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102626	SEL 50 OMAMMLC 5M		\$109.23	K	31%	\$77.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102627	SEL 50 OMAMMLC 10M		\$196.54	K	31%	\$136.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102645	SEL SW ProbeVM-001 HyperV Lic		\$813.85	K	31%	\$561.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102645-AM	SEL AS ProbeVM-001 Hyper-V Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102645-SM	SEL SS HyperV-001 Host MSub		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102646	SEL SW ProbeVM-100 HyperV Lic		\$81,176.61	K	31%	\$56,176.61	\$0.00											

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							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/ING PREM MNT LP	PROSUPPORT ENH MNT LP					
5	100-102797-AM	SEL AS LnkLic 8G FC16G12 Mnth		\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102798	SEL SW Lnk Lic 16G Full FC16G12		\$99,692.31	K	31%	\$68,787.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-102798-AM	SEL AS LnkLic 16G FC16G12 Mnth		\$630.77	K	31%	\$437.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103010	SEL HW VV10mm Pfltrm Appl 4220		\$64,800.00	K	31%	\$44,712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103063	SEL HW TCV-012LFLR-58-RP		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103077	SEL SW ProbeSDS-001 Server Lic		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103077-AM	SEL AS ProbeSDS-001 Lic Mnth		\$226.15	K	31%	\$156.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103078	SEL SS SDS-001 Host MSUB		\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103078-AM	SEL SW ProbeNetFlow-100 Endpoint Lic		\$3,987.69	K	31%	\$2,751.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103078-SM	SEL SW NetFlow-100 Endpt MSUB		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103139	SEL SW VVWing CnacOSTS-1StorPt		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103139-AM	SEL AS VVWing STS-1StorPt Mnth		\$8,307.69	K	31%	\$5,732.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103139-SM	SEL AS VVWing STS-1StorPt Mnth		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103139-AM	SEL SS VVWing STS-1StorPt Mnth		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103140	SEL SW VVWing CnacOSTS-LineCd		\$132,923.08	K	31%	\$91,716.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103140-SM	SEL AS VVWing STS-LineCd Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103140-SM	SEL SS VVWing STS-LineCd Mnth		\$6,355.38	K	31%	\$4,385.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103142	SEL HW PA 4220 FRU Sys Drv 240GB		\$394.62	K	31%	\$269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103238	SEL SW VV VrtServerPack SSMCONV		\$2,453.85	K	31%	\$1,693.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103238-CVM	SEL AS VV VrtServerPack SSMCONV		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103238-SM	SEL AS VV VrtServerPack SSM		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103239	SEL SW VV EntStoragePack		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103239-CVM	SEL AS VV EntStoragePack SSMCONV		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103239-SM	SEL AS VV EntStoragePack SSM		\$1,089.23	K	31%	\$751.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103240	SEL VV CloudComputePack		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103240-SA	SEL AS VV CloudComputePack SSA		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103241	SEL SW VV WireDataPack		\$38,153.85	K	31%	\$26,326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103241-CVM	SEL AS VV WireDataPack SSMCONV		\$890.77	K	31%	\$604.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103241-SM	SEL AS VV WireDataPack SSM		\$1,661.54	K	31%	\$1,146.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103279	SEL SW VV SANStoragePack		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103279-CVM	SEL AS VV SANStoragePack SSMCONV		\$4.62	K	31%	\$3.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103279-SM	SEL AS VV SANStoragePack SSM		\$5.21	K	31%	\$3.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103285	SEL SW VV SWDefStorPack		\$2,761.54	K	31%	\$1,905.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103285-CVM	SEL AS VV SWDefStorPack SSMCONV		\$64.62	K	31%	\$44.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103285-SM	SEL AS VV SWDefStorPack SSM		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103287	SEL SW VV IPNetPack		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103287-SM	SEL AS VV IPNetPack SSMCONV		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103287-SM	SEL AS VV IPNetPack SSM		\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103291	SEL SW VV OperSystemPack		\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103291-CVM	SEL AS VV OperSystemPack SSMCONV		\$7.69	K	31%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103291-SM	SEL AS VV OperSystemPack SSM		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103293	SEL SW VV Wdmnt Mgmt CC Ed		\$270,769.23	K	31%	\$186,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103293-SM	SEL HW VV Mgmt CC SSM		\$14,187.69	K	31%	\$9,789.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103302	SEL HW TCV-000LFLF-59-RP Cass		\$2,035.38	K	31%	\$1,404.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103303	SEL HW TCV-012LRLFLF-59-RP Cass		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103335	SEL HW SFP 4-Link Kt 32G MM XHS		\$11,544.62	K	31%	\$7,965.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103384	SEL HW ProbeFC-32G-24 Chass		\$18,461.54	K	31%	\$12,738.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103385	SEL SW Analytic Perpetual Upg		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103413	SEL HW TCV-012MRLFLF-59-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103419	SEL SW VV FC32 WireDataPack		\$57,230.77	K	31%	\$39,489.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103419-SM	SEL HW VV FC32 WireDataPack SSM		\$2,493.85	K	31%	\$1,720.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103423	SEL HW TCV-012LFLR-59-RP Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103430	SEL HW SFP 4-Link Kt 32G MM XHS		\$19,855.38	K	31%	\$13,655.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103437	SEL HW TCV-012MRLFLF-59-0B Cass		\$3,152.31	K	31%	\$2,175.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103442	SEL HW TCV-012MRLFLF-59-EB Cass		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103446	SEL SW VV UnfiledComptPack		\$5,223.08	K	31%	\$3,603.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103446-SM	SEL AS VV UnfiledComptPack SSM		\$249.23	K	31%	\$171.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103449	SEL Virtana SW Observe CiscoUCS Perp		\$2,453.85	K	31%	\$1,693.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103449-SM	SEL Virtana SW Observe CiscoUCS Sub Mnth		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103450	SEL Virtana SW Observe XtremIO Perp		\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103450-SM	SEL Virtana SW Observe XtremIO Sub Mnth		\$190.54	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103451	SEL Virtana SW Observe InfinBox Perp		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103451-SM	SEL Virtana SW Observe InfinBox SubMnth		\$1,089.23	K	31%	\$751.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103452	SEL Virtana SW Observe HitachiVSP Perp		\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100-103452-SM	SEL Virtana SW Observe HitachiVSP SubMnth		\$190.54	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS	
5	100DW1PRSS2	SEL SS renew DW100user 1DA Probe 50SL		\$2,440.00	K	31%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	100DW1PRSSP	SEL DW100 1DA Probe 50SL SS + Sup 1yr		\$17,284.00	K	31%	\$11,925.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	100DW1PRSSP2	SEL SS + Sup renew DW100 1DA Probe 50SL		\$3,253.00	K	31%	\$2,244.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	10-1-ASTOR-UNIT	SEL Astor Stor Unit - 1TB - PDX - 1Yr		\$190.54	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	10-1-AWS-CNCIT	SEL 100MB ADDL Connect - AWS - PDX - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	10-1-BBLOC	SEL Big Bloc 250GB - PDX - 1Yr		\$24,545.45	K	31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	10-1-COLO-TRJ	SEL Colo - TRJ - PDX - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	10-1-CX-100-SMF	SEL CrossConnect SingleModFiber PDX 1Yr		\$10,856.22	K	31%	\$7,490.79								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	11-1790-LIC	SEL THIN5-STE-F		\$5,659.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CARAHSOFT
5	11-1791-LIC	SEL THIN5-100P-KF		\$2,150.00	K	31%	\$1,463.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC	SEL Vsan 5 1 Cpu		\$2,745.00	K	31%	\$1,904.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC-L1	SEL Tpp11 Vsan 5 1 Cpu		\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC-L2	SEL Tpp12 Vsan 5 1 Cpu		\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC-L3	SEL Tpp13 Vsan 5 1 Cpu		\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC-L4	SEL Tpp14 Vsan 5 1 Cpu		\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1820-LIC-L5	SEL Tpp15 Vsan 5 1 Cpu		\$2,278.00	K	31%	\$1,571.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC	SEL Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC-L1	SEL L1 Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC-L2	SEL L2 Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,739.00	K	31%	\$8,029.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC-L3	SEL L3 Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC-L4	SEL L4 Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1821-LIC-L5	SEL L5 Uppg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,477.00	K	31%	\$7,229.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC	SEL Tpp11 Vsan 5 Desktop 10P Cpu		\$550.00	K	31%	\$379.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC-L1	SEL Tpp11 Vsan 5 Desktop 10P Cpu		\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC-L2	SEL Tpp12 Vsan 5 Desktop 10P Cpu		\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC-L3	SEL Tpp13 Vsan 5 Desktop 10P Cpu		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC-L4	SEL Tpp14 Vsan 5 Desktop 10P Cpu		\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1822-LIC-L5	SEL Tpp15 Vsan 5 Desktop 10P Cpu		\$457.00	K	31%	\$315.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC	SEL Vsan 5 Desktop 100P Cpu		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC-L1	SEL Tpp11 Vsan 5 Desktop 100P Cpu		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC-L2	SEL Tpp12 Vsan 5 Desktop 100P Cpu		\$5,115.00	K	31%	\$3,520.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC-L3	SEL Tpp13 Vsan 5 Desktop 100P Cpu		\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC-L4	SEL Tpp14 Vsan 5 Desktop 100P Cpu		\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1823-LIC-L5	SEL Tpp15 Vsan 5 Desktop 100P Cpu		\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1833-LIC-L5	SEL Tpp15 Ent: 100P Cpu		\$4,865.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1834-LIC-L5	SEL Tpp15 Ent: 100P Cpu		\$3,650.00	K	31%	\$2,498.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1835-LIC-L5	SEL Tpp15 Ent: 100P (Nua)		\$2,739.00	K	31%	\$1,889.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1836-LIC-L5	SEL Tpp15 Ent: 100P (Nua)		\$27,390.00	K	31%	\$18,899.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1841-LIC-L5	SEL L5 Uppg View Std 100 Cpu To Ent 200 Nus		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1842-LIC-L5	SEL L5 Uppg View Std 100 Cpu To Ent 200 Nus		\$3,254.00	K	31%	\$2,244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1845-LIC-L5	SEL L5 Uppg View Std Cpu To Ent 100P Cpu		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1846-LIC-L5	SEL L5 Uppg View Std Cpu To Ent 100P Cpu		\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1847-LIC-L5	SEL L5 Uppg Adv To Ent 100P Nus		\$602.00	K	31%	\$436.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1848-LIC-L5	SEL L5 Uppg Adv Nus To Ent 100P Nus		\$3,022.00	K	31%	\$2,065.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1849-LIC-L5	SEL L5 Uppg Adv To Ent 100P Cpu		\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1850-LIC-L5	SEL L5 Uppg Adv Cpu To Ent 100P Cpu		\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1855-LIC-L5	SEL L5 UG View Std 250 Cpu To Ent 500 Nus		\$87,876.00	K	31%	\$60,834.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1856-LIC-L5	SEL L5 UG View S 500 Cpu To Ent 500 Nus		\$115,330.00	K	31%	\$79,269.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1857-LIC-L5	SEL L5 UG View S 250 Cpu To Ent 250 Cpu		\$67,769.00	K	31%	\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1858-LIC-L5	SEL L5 Uppg View S 500 Cpu To Ent 500 Cpu		\$125,538.00	K	31%	\$86,621.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1885-LIC-L5	SEL L5 Uppg View Add To Ent 100 Cpu		\$3,104.00	K	31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1886-LIC-L5	SEL L5 Uppg View Add To Ent 100P Cpu		\$31,042.00	K	31%	\$21,418.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	11-1978-LIC	SEL V35-RESTD-ADV2-UG-F		\$1,405.00	K	31%	\$1,005.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE
5	11-1996-LIC-L5	SEL HZ-APVENTC10-UG-F-L5		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE
5	11-1997-LIC-L5	SEL HZ-APVENTC100UG-F-L5		\$35,151.00	K	31%	\$24,254.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE
5	11-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - RES - 1Yr		\$1,180.54	K	31%	\$830.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - RES - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-AZR-CNCT	SEL 100MB ADDL Connect - AZR - RES - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-BBLOC	SEL Big Block 250GB - RES - 1Yr		\$24,545.45	K	31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-COLO-TRU	SEL Colo - TRU - RES - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-CX-100-SMF	SEL CrossConnect SingleModeFiber RES 1YR		\$1,856.00	K	31%	\$1,299.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-CX-SMF	SEL CrossConnect SingleModeFiber RES1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 1YR		\$220,884.28	K	31%	\$152,410.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - RES - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-DRAAS-VM-AR	SEL 1 VM DRaaS - Assisted Recovery - 1Yr		\$3,935.18	K	31%	\$2,712.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-DRAAS-VM-MR	SEL 1 VM DRaaS - Managed Recovery - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-GCP-CNCT	SEL 100MB ADDL Connect - GCP - RES - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-IU-UNIT	SEL IO Unit - 500 IOPS - RES - 1Yr		\$1,145.45	K	31%	\$794.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-IS-DR-FACTB	SEL 1TB Isilon Replication - RES - 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-NET-UNIT	SEL Net Unit - 10 Mbps - RES - 1 Yr		\$2,772.73	K	31%	\$1,888.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - RES - 1YR		\$341,454.55	K	31%	\$235,603.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PM-DR-FACTB	SEL 1TB PowerMX Replication - RES - 1Yr		\$4,280.84	K	31%	\$2,986.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-1Y		\$290,957.95	K	31%	\$200,760.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES-1Y		\$3,312.45	K	31%	\$2,285.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-STOR-UNIT	SEL Storage Unit - 1TB - RES - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	11-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 1Yr		\$1,486.36	K	31%	\$1,025.59	\$0.00								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	11-2072-LIC-L5	SEL: H2-MGP-ADVC100UG-F-L5		\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC	SEL: H2-MGP-ADVN-100UG-F		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC-L1	SEL: H2-MGPADVN10UG-F-L1		\$1,150.00	K	31%	\$1,793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC-L2	SEL: H2-MGPADVN10UG-F-L2		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC-L3	SEL: H2-MGPADVN10UG-F-L3		\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC-L4	SEL: H2-MGPADVN10UG-F-L4		\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2073-LIC-L5	SEL: H2-MGPADVN10UG-F-L5		\$1,017.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC	SEL: H2-MGP-ADVN-100UG-F		\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC-L1	SEL: H2-MGPADVN100UG-F-L1		\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC-L2	SEL: H2-MGPADVN100UG-F-L2		\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC-L3	SEL: H2-MGPADVN100UG-F-L3		\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC-L4	SEL: H2-MGPADVN100UG-F-L4		\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2074-LIC-L5	SEL: H2-MGPADVN100UG-F-L5		\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2109-LIC	SEL: ST6-VF-A100-F		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2109-LIC-L1	SEL: ST6-VF-A100-F-L1		\$2,850.00	K	31%	\$1,966.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2109-LIC-L2	SEL: ST6-VF-A100-F-L2		\$2,790.00	K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2109-LIC-L3	SEL: ST6-VF-A100-F-L3		\$2,700.00	K	31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2109-LIC-L4	SEL: ST6-VF-A100-F-L4		\$2,610.00	K	31%	\$1,800.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2110-LIC-L4	SEL: ST6-VF-A10F-L4		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2110-LIC-L1	SEL: ST6-VF-A10-F-L1		\$285.00	K	31%	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2110-LIC-L2	SEL: ST6-VF-A10-F-L2		\$279.00	K	31%	\$192.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2110-LIC-L3	SEL: ST6-VF-A10-F-L3		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2112-LIC	SEL: ST6-VSAN-F		\$2,821.50	K	31%	\$1,946.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F		\$12,886.50	K	31%	\$8,891.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2195-LIC	SEL: V-AWI-PL-DEV-F		\$20.00	K	31%	\$13.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	11-2196-LIC	SEL: V-AWI-MP-DEV-F		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2248-LIC	SEL: VR8-MEDI-F		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2317-LIC	SEL: VR7-ATAD25-F		\$7,793.50	K	31%	\$5,377.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2318-LIC	SEL: VR7-ATEN25-F		\$13,475.00	K	31%	\$9,297.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2321-LIC	SEL: VR7-AUTD725-F		\$3,817.50	K	31%	\$2,659.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F		\$6,250.20	K	31%	\$4,312.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2325-LIC	SEL: H27-TCL-STA10-UG-F		\$1,923.90	K	31%	\$1,327.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2326-LIC	SEL: H27-ADC-10F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2326-LIC-L1	SEL: H27-ADC-100F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2360-LIC	SEL: H27-ADC-ENC-10UG-F		\$2,182.40	K	31%	\$1,505.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2361-LIC	SEL: H27-ADC-ENC-100UG-F		\$21,838.30	K	31%	\$15,068.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2362-LIC	SEL: H27-ADN-10F		\$2,832.50	K	31%	\$1,954.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2363-LIC	SEL: H27-ADN-100F		\$28,325.00	K	31%	\$19,544.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2364-LIC	SEL: H27-ADN-ENN-10UG-F		\$1,248.50	K	31%	\$861.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2365-LIC	SEL: H27-ADN-ENN-100UG-F		\$12,487.20	K	31%	\$8,616.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2366-LIC	SEL: H27-AVA-ENC10UG-F		\$5,299.80	K	31%	\$3,656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2367-LIC	SEL: H27-AVA-ENC100UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2368-LIC	SEL: H27-AVA-ENN10UG-F		\$3,121.80	K	31%	\$2,154.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2369-LIC	SEL: H27-AVA-ENN100UG-F		\$31,218.00	K	31%	\$21,540.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2370-LIC	SEL: H27-AVE-ENC10UG-F		\$4,924.70	K	31%	\$3,398.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2371-LIC	SEL: H27-AVE-ENC100UG-F		\$49,247.00	K	31%	\$33,980.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2372-LIC	SEL: H27-AVE-ENN10UG-F		\$2,867.70	K	31%	\$1,978.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2373-LIC	SEL: H27-AVE-ENN100UG-F		\$28,677.00	K	31%	\$19,787.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2374-LIC	SEL: H27-AVS-ENC10UG-F		\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2375-LIC	SEL: H27-AVS-ENC100UG-F		\$60,439.50	K	31%	\$41,703.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2376-LIC	SEL: H27-AVS-ENN10UG-F		\$3,612.40	K	31%	\$2,492.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2377-LIC	SEL: H27-AVS-ENN100UG-F		\$36,118.50	K	31%	\$24,921.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2378-LIC	SEL: H27-EAD-STD10UG-F		\$1,983.30	K	31%	\$1,388.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2379-LIC	SEL: H27-EAD-STD100UG-F		\$19,831.90	K	31%	\$13,884.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2380-LIC	SEL: H27-ENC-10F		\$6,517.50	K	31%	\$4,497.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2381-LIC	SEL: H27-ENC-100F		\$65,175.00	K	31%	\$44,970.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2382-LIC	SEL: H27-ENN-10F		\$3,965.50	K	31%	\$2,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2383-LIC	SEL: H27-ENN-100F		\$39,655.00	K	31%	\$27,361.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2384-LIC	SEL: H27-ENN-ENC-10UG-F		\$2,803.90	K	31%	\$1,934.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2385-LIC	SEL: H27-ENN-ENC-100UG-F		\$28,042.30	K	31%	\$19,349.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2386-LIC	SEL: H27-ENTA-STD10UG-F		\$1,131.90	K	31%	\$781.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2387-LIC	SEL: H27-ENTA-STD100UG-F		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2388-LIC	SEL: H27-LXC-10F		\$1,099.50	K	31%	\$759.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2389-LIC	SEL: H27-LXC-100F		\$10,995.00	K	31%	\$7,596.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2390-LIC	SEL: H27-LXC-ENC-10UG-F		\$5,299.80	K	31%	\$3,656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2391-LIC	SEL: H27-LXC-ENC-100UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2392-LIC	SEL: H27-MGP-ADC-10UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2393-LIC	SEL: H27-MGP-ADC-100UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2394-LIC	SEL: H27-MGP-ADM-10UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2395-LIC	SEL: H27-MGP-ADM-100UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2396-LIC	SEL: H27-MRG-ADC-10UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2397-LIC	SEL: H27-MRG-ADC-100UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2398-LIC	SEL: H27-MRG-ADM-10UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2399-LIC	SEL: H27-MRG-ADM-100UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2400-LIC	SEL: H27-ST-ADC-10UG-F		\$1,863.40	K	31%	\$1,285.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2401-LIC	SEL: H27-ST-ADC-100UG-F		\$18,634.00	K	31%	\$12,857.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2402-LIC	SEL: H27-ST-ADC-250UG-F		\$46,654.30	K	31%	\$32,191.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2403-LIC	SEL: H27-ST-ADC-500UG-F		\$93,270.10	K	31%	\$64,356.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	11-2404-LIC	SEL: H27-ST-ADN-1KUG-F		\$155,799.60	K	31%	\$107,501.7								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT %	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	11-2430-LIC	SEL HZ7-VENT-ST100-UG-F		\$11,530.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2431-LIC	SEL ST6-AD-D10-F		\$1,127.50	K	31%	\$777.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2432-LIC	SEL ST6-AD-D100-F		\$11,275.00	K	31%	\$7,779.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2433-LIC	SEL ST6-AD-EN-UG-F		\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2434-LIC	SEL ST6-AD-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2439-LIC	SEL ST6-EN-F		\$6,220.50	K	31%	\$4,292.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2440-LIC	SEL ST6-ST-AD-UG-F		\$1,275.00	K	31%	\$874.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2441-LIC	SEL ST6-ST-EN-UG-F		\$8,378.00	K	31%	\$5,799.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2446-LIC	SEL VR-BCLADVCF		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2447-LIC	SEL VR-BCLADV25-F		\$5,699.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2448-LIC	SEL VR-CODEZCF		\$6,215.00	K	31%	\$4,288.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2449-LIC	SEL VR-CODEZCF		\$6,215.00	K	31%	\$4,288.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2493-LIC	SEL HZ7-PA50-STA100-UG-F		\$14,173.50	K	31%	\$9,779.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2494-LIC	SEL HZ7-PRAS0-ST100-UG-F		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2495-LIC	SEL HZ7-UEM-ENC-10-UG-F		\$59,510.00	K	31%	\$41,061.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2496-LIC	SEL HZ7-UEM-ENC-10-UG-F		\$5,951.00	K	31%	\$4,106.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2497-LIC	SEL HZ7-UEM-ENN-10-UG-F		\$36,256.00	K	31%	\$25,016.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2498-LIC	SEL HZ7-UEM-ENN-10-UG-F		\$3,625.60	K	31%	\$2,501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2499-LIC	SEL HZ7-WSP-ADM-10-UG-F		\$12,466.30	K	31%	\$8,601.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2500-LIC	SEL HZ7-WSP-ADM-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2505-LIC	SEL HZ7-ADM-A10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2506-LIC	SEL HZ7-ADM-A100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2507-LIC	SEL HZ7-A10-AERC-F		\$33,935.00	K	31%	\$23,415.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2508-LIC	SEL HZ7-A10-AERC-F		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2509-LIC	SEL HZ7-E10-AERC-F		\$48,125.00	K	31%	\$33,206.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2510-LIC	SEL HZ7-E10-AERC-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2511-LIC	SEL HZ7-E10-AERC-F		\$4,812.50	K	31%	\$3,320.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2512-LIC	SEL HZ7-E10-AERC-UG-F		\$1,292.00	K	31%	\$897.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2513-LIC	SEL HZ7-ENN-A100-F		\$32,285.00	K	31%	\$22,276.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2514-LIC	SEL HZ7-ENN-A100-UG-F		\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2515-LIC	SEL HZ7-ENN-A10-F		\$3,228.50	K	31%	\$2,227.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2516-LIC	SEL HZ7-ENN-A10-UG-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-2535-LIC	SEL VR-NI-ANXC-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHOSFT	
5	11-3-CC-PM-AI-TB	SEL 1TB Ccoln Isv Prime AWS - RES - 3Yr		\$2,894.86	K	31%	\$1,997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-COLO-TRU	SEL Colo - TRU - RES - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-CX-100-SMF	SEL CrossConnect SingleModFiber RES 3YR		\$22,689.67	K	31%	\$15,622.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 3YR		\$574,795.22	K	31%	\$396,608.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-DRAAS-SVC	SEL Unity DRaaS 100VM/50TB - RES - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-DRAAS-VM	SEL 1 Add'l VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,122.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - RES - 3Yr		\$1,454.55	K	31%	\$1,009.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-3Y		\$745,206.82	K	31%	\$514,192.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-UJ-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 3YR		\$3,242.44	K	31%	\$2,226.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-VMCHOST	SEL VMC.Host.B-16XL - RES - 3YR		\$168,847.27	K	31%	\$137,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,122.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	11-3-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - SCL - 1Y		\$2,781.66	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-AZR-CNCT	SEL 100MB ADDL Connect - AZR - SCL - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-COLO-TRU	SEL Colo - TRU - SCL - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-CX-100-SMF	SEL CrossConnect SingleModFiber SCL 1YR		\$10,856.22	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-CX-SMF	SEL CrossConnect SingleModFiber SCL 1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 1YR		\$296,695.33	K	31%	\$199,893.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-DRAAS-SVC	SEL Unity DRaaS 100VM/50TB - SCL - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-GCP-CNCT	SEL 100MB ADDL Connect - GCP - SCL - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-PM-BUNDLE	SEL PowerMax DRaaS 100VM/50TB - SCL - 1YR		\$341,654.55	K	31%	\$235,803.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - SCL - 1 Yr		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - SCL-1Y		\$309,814.77	K	31%	\$213,772.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-1Y		\$3,312.45	K	31%	\$2,285.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-UJ-DR-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 1Yr		\$1,486.58	K	31%	\$1,036.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VMCHOST	SEL VMC.Host.B-16XL - SCL - 1YR		\$104,216.25	K	31%	\$71,909.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VPN-BW	SEL 100Mbps Managed VPN - SCL - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VPN-1000BW	SEL 1000Mbps Managed VPN - SCL - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VPN-5000BW	SEL 5000Mbps Managed VPN - SCL - 1Yr		\$23,927.62	K	31%	\$17,099.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VSR-DR-TB	SEL 1 Add'l TB VSR DRaaS - SCL - 1Yr		\$1,243.64	K	31%	\$858.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	12229-528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940	
5	12229-528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940	
5	12229-528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940	
5	12229-528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940	
5	12232-528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640	
5	12232-528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640	
5	12232-528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640	
5	12232-528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0			

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/VC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/VC PREM MNT LP	PROSUPPORT ENH MNT LP	NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/VC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	12331_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640		
5	12331_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640		
5	12331_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640		
5	12331_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640		
5	12338_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge FC640		
5	12338_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge FC640		
5	12338_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge FC640		
5	12338_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge FC640		
5	12345_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640 VRTX		
5	12345_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640 VRTX		
5	12345_528-CMCX	VMware vSAN Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge M640 VRTX		
5	12-3-COLO-TRU	SEL Colo - TRU - SCL - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL 3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-DRAAS-GLD	SEL Unity DRaaS 100VM50TB - SCL - 3YR		\$627,171.23	K	31%	\$432,748.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-DRAAS-SVC	SEL Unity DRaaS 100VM25TB - SCL - 3YR		\$211,805.66	K	31%	\$146,164.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-DRAAS-VM	SEL 1 Add'l VM DRaaS - SCL - 3Yr		\$3,401.22	K	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - SCL - 3Y		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-PS-DR	SEL PowerStore DRaaS 100VM50TB - SCL-3Y		\$795,384.09	K	31%	\$548,815.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-LJ-DR	SEL 1 Add'l TB Unity DRaaS - SCL - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-VMCHOST	SEL VMC.Host.13-16XL - SCL - 3YR		\$219,244.02	K	31%	\$151,278.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - SCL - 3Yr		\$3,401.22	K	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		--- FACTION		
5	12421_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge T440		
5	12421_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge T440		
5	12421_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge T440		
5	12421_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge T440		
5	12423_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R440		
5	12423_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R440		
5	12423_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R440		
5	12423_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R440		
5	12425_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R540		
5	12425_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R540		
5	12425_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R540		
5	12425_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R540		
5	12427_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R540		
5	12427_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R540		
5	12429_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge T440		
5	12429_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge T440		
5	12446_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge T440		
5	12446_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge T440		
5	12448_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R440		
5	12448_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R440		
5	12519_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge T640 XL		
5	12598_528-CIBH	DRAC9 Datacenter 14G	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R740 Carrier Grade		
5	12599_528-CIBH	DRAC9 Datacenter 14G	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R740d Carrier Grade		
5	12601_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge R640 Carrier Grade		
5	12685_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge C140		
5	12685_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge C140		
5	12685_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge C140		
5	12685_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge C140		
5	12726_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge C140		
5	12726_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		OEM PowerEdge C140		
5	12779_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge MX740C		
5	12779_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge MX740C		
5	12779_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge MX740C		
5	12779_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge MX740C		
5	12793_528-CMCX	VMware vSAN Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R840		
5	12850_528-CIBH	DRAC9 Datacenter 1																	

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/ING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	14-1-DRAAS-GLD	SEL Unity DRaaS 100M/50TB - LON - 1YR		\$277,398.84	K	31%	\$191,405.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-DRAAS-SVC	SEL Unity DRaaS 100M/25TB - LON - 1YR		\$102,681.82	K	31%	\$70,850.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - LON - 1Yr		\$1,333.55	K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-ECS-REP	SEL Add'l 400TB ECSIffsScaling LON 1Y		\$294.96	K	31%	\$203.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 1Y		\$294.96	K	31%	\$203.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-FCFN-BLOC	SEL Faction Bloc - 1Yr - LON		\$36,363.63	K	31%	\$25,090.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-GCP-CONCT	SEL 100MB ADD'l Connect - GCP - LON - 1Y		\$1,665.45	K	31%	\$1,120.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-10G	SEL 100Gbps MultiCloud Network LON - 1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-10G	SEL 100Gbps MultiCloud Network LON - 1Y		\$60,106.41	K	31%	\$41,473.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-1G	SEL 1Gbps MultiCloud Network LON - 1Yr		\$6,156.62	K	31%	\$4,248.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-2G	SEL 2Gbps MultiCloud Network LON - 1Y		\$12,313.64	K	31%	\$8,496.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-40G	SEL 40Gbps MultiCloud Network LON - 1Y		\$232,243.83	K	31%	\$160,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-MCN-80G	SEL 80Gbps MultiCloud Network LON-1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-NET-UNIT	SEL Net Unit - 10 Mbps - LON - 1 Yr		\$527.27	K	31%	\$325.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 1Y		\$589.91	K	31%	\$407.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region <1PB LON 1Y		\$663.82	K	31%	\$458.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 1Y		\$295.09	K	31%	\$203.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-OBJ-SNG-1PB	SEL 1TB Object Single Region <1PB LON 1Y		\$331.91	K	31%	\$229.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-PM-BUNDLE	SEL PowerK DRaaS 100M/50TB - LON - 1Yr		\$469,745.45	K	31%	\$282,724.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y		\$14,138.18	K	31%	\$9,755.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr		\$545.45	K	31%	\$376.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-PS-DR	SEL PowerStore DRaaS 100M/50TB - LON-1Y		\$321,300.00	K	31%	\$221,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-1Y		\$3,974.83	K	31%	\$2,742.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-ST-HO-UNIT	SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$727.27	K	31%	\$501.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-STOR-UNIT	SEL Storage Unit - 1TB - LON - 1 Yr		\$622.73	K	31%	\$636.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-UJ-DR-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1YR		\$1,492.36	K	31%	\$1,029.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-VMCHOST	SEL VMCHost-18XL - LON - 1Yr		\$109,669.22	K	31%	\$75,671.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-VPN-BV	SEL 100Mbps Managed VPN - LON - 1Yr		\$2,526.89	K	31%	\$1,626.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-VPN-1000BW	SEL 1000Mbps Managed VPN - LON - 1Yr		\$7,069.09	K	31%	\$4,877.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-VPN-500BW	SEL 500Mbps Managed VPN - LON - 1Yr		\$4,712.73	K	31%	\$3,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - LON - 1Yr		\$1,331.55	K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14222_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$298,999.00	\$298,999.00	\$298,999.00	PowerEdge XE2420
5	14222_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$298,999.00	\$298,999.00	\$298,999.00	PowerEdge XE2420
5	14296_210-0118	OEM PowerEdge R540 Server UAT TESTING	210-0118	\$99,999.00	K	31%	\$68,999.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$298,999.00	\$298,999.00	Test Chassis (DO NOT USE) - OEM Std Validation Master Chassis
5	14296_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$298,999.00	\$298,999.00	\$298,999.00	Test Chassis (DO NOT USE) - OEM Std Validation Master Chassis
5	14296_528-CIBI	DRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$298,999.00	\$298,999.00	\$298,999.00	Test Chassis (DO NOT USE) - OEM Std Validation Master Chassis
5	14-3-CC-ASED	SEL 1TB SED Archive-LON-3Yr		\$1,406.95	K	31%	\$970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASED-B	SEL SED Bundle Archive-LON-3Yr		\$1,056.83	K	31%	\$710.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASMB-PRM	SEL Promo SO Bundle Archive (Sm) LON 3Y		\$174,023.44	K	31%	\$120,076.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASMBED-B	SEL 1TB SED Archive (Small)-LON-3Yr		\$3,474.33	K	31%	\$2,376.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASMBED-B	SEL SED Bundle Archive (Small)-LON-3Yr		\$3,395.13	K	31%	\$2,342.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASO	SEL 1TB ScaleOut Archive-LON-3Yr		\$1,181.05	K	31%	\$814.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-3Yr		\$1,341.16	K	31%	\$925.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASO-B	SEL 1TB ScaleOut Archv (Small)-LON 3Y		\$1,103.03	K	31%	\$745.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ASO-B	SEL ScaleOut Bundle Archv (Small)-LON 3Y		\$3,014.70	K	31%	\$2,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BE	SEL 1TB Block Elite-LON-3Yr		\$23,771.78	K	31%	\$16,402.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BE-B	SEL Block Bundle Elite-LON-3Yr		\$33,455.45	K	31%	\$23,084.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BP	SEL 1TB Block Premier-LON-3Yr		\$9,174.11	K	31%	\$6,330.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BP-B	SEL Block Bundle Premier-LON-3Yr		\$18,914.73	K	31%	\$13,051.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BS	SEL 1TB Block Standard-LON-3Yr		\$2,649.93	K	31%	\$1,828.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BS-B	SEL Block Bundle Standard-LON-3Yr		\$5,229.16	K	31%	\$3,608.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BT	SEL 1TB Block Turbo-LON-3Yr		\$48,933.71	K	31%	\$33,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-BT-B	SEL Block Bundle Turbo-LON-3Yr		\$90,392.79	K	31%	\$60,974.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESED	SEL 1TB SED Elite-LON-3Yr		\$20,837.13	K	31%	\$14,377.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESED-B	SEL SED Bundle Elite-LON-3Yr		\$27,004.91	K	31%	\$18,633.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESSO	SEL 1TB ScaleOut Elite-LON-3Yr		\$15,226.37	K	31%	\$10,506.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESSO-B	SEL ScaleOut Bundle Elite-LON-3Yr		\$22,103.63	K	31%	\$15,215.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 3Y		\$28,674.00	K	31%	\$19,785.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 3Y		\$37,993.42	K	31%	\$26,215.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-FE	SEL 1TB File Elite-LON-3Yr		\$23,775.71	K	31%	\$16,405.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-FE-B	SEL File Bundle Elite-LON-3Yr		\$33,455.45	K	31%	\$23,084.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PP	SEL 1TB File Premier-LON-3Yr		\$9,174.11	K	31%	\$6,330.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PP-B	SEL File Bundle Premier-LON-3Yr		\$18,914.73	K	31%	\$13,051.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PS	SEL 1TB File Standard-LON-3Yr		\$2,649.93	K	31%	\$1,828.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PS-B	SEL File Bundle Standard-LON-3Yr		\$5,229.16	K	31%	\$3,608.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PSD	SEL 1TB SED Premier-LON-3Yr		\$5,702.40	K	31%	\$3,934.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PSD-B	SEL SED Bundle Premier-LON-3Yr		\$8,475.05	K	31%	\$5,847.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PSO	SEL 1TB ScaleOut Premier-LON-3Yr		\$4,645.52	K	31%	\$3,205.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-3Yr		\$7,009.15	K	31%	\$4,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-PSO-PRM	SEL Promo SO Bundle Premier-LON 3Y		\$237,304.69	K	31%	\$163,740.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-SSD	SEL 1TB SED Standard-LON-3Yr		\$4,940.51	K	31%	\$3,408.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-CC-SSD-B	SEL SED Bundle Standard-LON-3Yr		\$4,673.45	K	31%	\$3,224.68	\$0.00	\$0.00	\$0				

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	14-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-3Y		\$826,434.09	K	31%	\$570,239.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-PS-DR-TB	SEL 1 Addl TB PowerStore DRaaS - LON-3Y		\$8,536.38	K	31%	\$5,768.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-LJ-DR-TB	SEL 1 Addl TB Unity DRaaS - LON - 3YR		\$3,342.66	K	31%	\$2,296.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-VMCHOST	SEL VMC Host-16XL - LON - 3YR		\$230,714.00	K	31%	\$159,192.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-3-VSR-DR-VM	SEL 1 Addl VSR VM DRaaS - LON - 3Yr		\$3,595.14	K	31%	\$2,480.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14548_528-CBI	DRAC9 Datacenter 14G	528-CBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	VSAN Ready Node R740
5	14549_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	VSAN Ready Node R815
5	14549_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	VSAN Ready Node R815
5	14576_528-CBI	DRAC9 Datacenter 14G	528-CBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge XE7440 Full Width (Single node)
5	14576_528-CBI	DRAC9 Datacenter 14G	528-CBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge XE7420 Half Width (Dual node)
5	14-CC-ASD	SEL 1TB SED Archive-LON-5Yr		\$21,109.91	K	31%	\$14,568.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASD-B	SEL SED Bundle Archive-LON-5Yr		\$2,297.45	K	31%	\$1,585.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASMSD	SEL 1TB SED Archive (Small)-LON-5Yr		\$3,860.18	K	31%	\$2,663.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASMSD-B	SEL SED Bundle Archive (Small)-LON-5Yr		\$5,092.36	K	31%	\$3,513.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASO	SEL 1TB ScaleOut Archive-LON-5Yr		\$1,771.58	K	31%	\$1,222.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-5Yr		\$2,011.09	K	31%	\$1,387.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-LON 5Y		\$3,165.05	K	31%	\$2,183.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 5Y		\$4,522.05	K	31%	\$3,120.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS	SEL 1TB Block Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-B	SEL Block Bundle Elite-LON-5Yr		\$50,182.36	K	31%	\$34,625.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-BP	SEL 1TB Block Premier-LON-5Yr		\$13,760.18	K	31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-BP-B	SEL Block Bundle Premier-LON-5Yr		\$28,374.55	K	31%	\$19,578.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-B	SEL 1TB Block Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-B	SEL Block Bundle Elite-LON-5Yr		\$7,843.79	K	31%	\$5,412.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-BT	SEL 1TB Block Turbo-LON-5Yr		\$73,400.73	K	31%	\$50,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-BS-BT-B	SEL Block Bundle Turbo-LON-5Yr		\$89,074.18	K	31%	\$61,461.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESD	SEL 1TB SED Elite-LON-5Yr		\$31,254.55	K	31%	\$21,565.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESD-B	SEL SED Bundle Elite-LON-5Yr		\$40,809.52	K	31%	\$27,949.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESO	SEL 1TB ScaleOut Elite-LON-5Yr		\$27,839.55	K	31%	\$15,759.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-5Yr		\$33,155.75	K	31%	\$22,877.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 5Y		\$43,010.18	K	31%	\$29,677.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 5Y		\$56,919.27	K	31%	\$39,233.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FE	SEL 1TB File Elite-LON-5Yr		\$35,664.55	K	31%	\$24,608.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FE-B	SEL File Bundle Elite-LON-5Yr		\$50,126.38	K	31%	\$34,625.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FP	SEL 1TB File Premier-LON-5Yr		\$13,760.18	K	31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FP-B	SEL File Bundle Premier-LON-5Yr		\$28,374.55	K	31%	\$19,578.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FS	SEL 1TB File Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-FS-B	SEL File Bundle Standard-LON-5Yr		\$7,846.36	K	31%	\$5,413.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-PSD	SEL 1TB SED Premier-LON-5Yr		\$8,553.27	K	31%	\$5,901.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-PSD-B	SEL SED Bundle Premier-LON-5Yr		\$12,127.91	K	31%	\$8,171.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-PSO	SEL 1TB ScaleOut Premier-LON-5Yr		\$6,968.28	K	31%	\$4,808.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-5Yr		\$11,413.73	K	31%	\$7,875.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-SSD	SEL 1TB SED Standard-LON-5Yr		\$7,411.09	K	31%	\$5,113.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-SSD-B	SEL SED Bundle Standard-LON-5Yr		\$4,010.18	K	31%	\$4,637.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-SSO	SEL 1TB ScaleOut Standard-LON-5Yr		\$6,228.00	K	31%	\$4,297.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-5Yr		\$6,042.60	K	31%	\$4,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-CYRE-MS	SEL CyberReco-CyberSenseESXHost-5Y-LON		\$315,337.47	K	31%	\$217,582.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-CC-CYRE-MS	SEL CyberReco-ManagerESXHost-5Y-LON		\$304,989.96	K	31%	\$206,989.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-69-B	SEL Ded DD 6900 Bundle - LON - 5yr		\$15,597.09	K	31%	\$10,803.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 5yr		\$12,294.00	K	31%	\$8,482.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-94-B	SEL Ded DD 9400 Bundle - LON - 5yr		\$10,249.89	K	31%	\$7,124.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 5yr		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-99-B	SEL Ded DD 9900 Bundle - LON - 5yr		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-99-S	SEL 192TB Ded DD 9900 add-on - LON - 5yr		\$10,245.27	K	31%	\$7,069.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-MT-B	SEL Data Domain Base Bundle - LON - 5yr		\$14,854.91	K	31%	\$10,249.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-DD-MT-S	SEL 1TB Data Domain Base - LON - 5yr		\$12,806.18	K	31%	\$8,836.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-ECS-REP	SEL Addl 400TB ECSOffsiteCatalog-LON 5Y		\$1,474.80	K	31%	\$1,017.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 5Y		\$1,017.61	K	31%	\$1,017.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-FCN-BLOC	SEL Faction Bloc - 5Yr - LON		\$107,513.13	K	31%	\$74,225.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-100G	SEL 100Gbps MultiCloud Network LON - 5Yr		\$2,300,810.39	K	31%	\$1,587,421.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-10G	SEL 10Gbps MultiCloud Network LON - 5Yr		\$305,376.06	K	31%	\$207,567.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-1G	SEL 1Gbps MultiCloud Network LON - 5Yr		\$30,784.09	K	31%	\$21,241.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-2G	SEL 2Gbps MultiCloud Network LON - 5Yr		\$61,568.18	K	31%	\$42,482.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-40G	SEL 40Gbps MultiCloud Network LON - 5Yr		\$1,161,219.16	K	31%	\$801,241.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	14-5-MCN-40G	SEL 80Gbps MultiCloud Network LON - 5Yr		\$1,161,219.16												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPT PLUS MNT LP	PROSUPPT W/MG PREM MNT LP	PROSUPPT ENH MNT LP					
5	15127_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1YR VMware SNS	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKCJ	\$15,690.00	K	31%	\$10,826.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CMVC	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CMK7	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS	528-CMK7	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15127_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R450
5	15128_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$1,999.00	K	31%	\$1,373.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CMVC	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS	528-CMCW	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15128_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15160_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$1,999.00	K	31%	\$1,373.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550
5	15162_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R550s
5	15162_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCJ	\$15,690.00	K	31%	\$10,826.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CMVC	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CMK7	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS	528-CMK7	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - FRT - 1Y		\$3,477.27	K	31%	\$2,399.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-AZR-CNCT	SEL 100MB ADDL CONNECT - AZR - FRT - 1Y		\$3,906.82	K	31%	\$2,695.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Yr		\$624.77	K	31%	\$431.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASED-B	SEL SED Bundle Archive-FRT-1Yr		\$625.91	K	31%	\$431.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASMSD	SEL 1TB SED Archive (Small)-FRT-1Yr		\$1,051.38	K	31%	\$725.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASMSD-B	SEL SED Bundle Archive (Small)-FRT-1Yr		\$1,386.82	K	31%	\$956.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASO	SEL 1TB ScaleOut Archive-FRT-1Yr		\$469.29	K	31%	\$322.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-1Yr		\$547.84	K	31%	\$378.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 1Y		\$661.94	K	31%	\$469.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-FRT 1Y		\$1,231.50	K	31%	\$849.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BE	SEL 1TB Block Elite-FRT-1Yr		\$6,170.45	K	31%	\$4,279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BE-B	SEL Block Bundle Elite-FRT-1Yr		\$13,666.36	K	31%	\$9,429.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BP	SEL 1TB Block Premier-FRT-1Yr		\$3,747.27	K	31%	\$2,585.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BP-B	SEL Block Bundle Premier-FRT-1Yr		\$7,726.70	K	31%	\$5,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BS	SEL 1TB Block Standard-FRT-1Yr		\$1,196.73	K	31%	\$837.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BS-B	SEL Block Bundle Standard-FRT-1Yr		\$2,136.14	K	31%	\$1,473.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BT	SEL 1TB Block Turbo-FRT-1Yr		\$19,889.26	K	31%	\$13,782.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-BT-B	SEL Block Bundle Turbo-FRT-1Yr		\$38,812.28	K	31%	\$26,780.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESED	SEL 1TB SED Elite-FRT-1Yr		\$6,611.62	K	31%	\$4,573.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESED-B	SEL SED Bundle Elite-FRT-1Yr		\$11,031.48	K	31%	\$7,611.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESO	SEL 1TB ScaleOut Elite-FRT-1Yr		\$6,219.92	K	31%	\$4,291.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-1Yr		\$9,230.24	K	31%	\$6,230.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$11,713.30	K	31%	\$8,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 1Y		\$15,620.23	K	31%	\$10,788.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FE	SEL 1TB File Elite-FRT-1Yr		\$9,712.50	K	31%	\$6,701.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FE-B	SEL File Bundle Elite-FRT-1Yr		\$13,666.36	K	31%	\$9,429.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FP	SEL 1TB File Premier-FRT-1Yr		\$3,747.27	K	31%	\$2,585.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FP-B	SEL File Bundle Premier-FRT-1Yr		\$7,726.70	K	31%	\$5,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FS	SEL 1TB File Standard-FRT-1Yr		\$1,082.73	K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-FS-B	SEL File Bundle Standard-FRT-1Yr		\$2,136.48	K	31%	\$1,474.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-PSD	SEL 1TB SED Premier-FRT-1Yr		\$2,329.43	K	31%	\$1,607.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-PSD-B	SEL SED Bundle Premier-FRT-1Yr		\$4,693.93	K	31%	\$3,288.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-PSO	SEL 1TB ScaleOut Premier-FRT-1Yr		\$1,897.68	K	31%	\$1,309.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-1Yr		\$3,108.31	K	31%	\$2,144.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-SSD	SEL 1TB SED Standard-FRT-1Yr		\$2,018.18	K	31%	\$1,392.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-SSD-B	SEL SED Bundle Standard-FRT-1Yr		\$4,036.36	K	31%	\$2,785.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-SSO	SEL 1TB ScaleOut Standard-FRT-1Yr		\$1,696.02	K	31%	\$1,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-1Yr		\$1,645.59	K	31%	\$1,								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSPORT PLUS MNT LP	PROSPORT W/MC PREM MNT LP	PROSPORT ENH MNT LP							
5	15-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 1YR		\$1,554.55	K	31%	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VMCHOST	SEL VMCHost13-16XL-FRT - 1YR		\$112,899.31	K	31%	\$77,762.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VMCHOST	SEL DRaaS VMCHost15-16XL - FRT - 1YR		\$108,337.05	K	31%	\$73,372.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VPN-1000BW	SEL 1000Mbps Managed VPN - FRT - 1Yr		\$7,363.84	K	31%	\$5,080.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VPN-500BW	SEL 500Mbps Managed VPN - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VPN-5W	SEL 100Mbps Managed VPN - FRT - 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15-1-VSRDR-VM	SEL 1 Add'l VM VSR DRaaS - FRT - 1Yr		\$1,681.69	K	31%	\$1,143.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	15202_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	VSAN Ready Node R850
5	15204_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	VSAN Ready Node R750
5	15206_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	VSAN Ready Node Mx750c
5	15260_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	ECG EX5000 KE1400
5	15261_528-CIBH	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	ECG EX5000 KE1420
5	15308_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKGJ	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKGJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 1YR VMware SNS	528-CKGJ	\$1,999.00	K	31%	\$1,373.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 3YR VMware SNS	528-CMCV	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 1YR VMware SNS	528-CMCW	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15308_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15312_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T550
5	15318_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKGJ	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKGJ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 3YR VMware SNS	528-CMCV	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 1YR VMware SNS	528-CMCV	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15318_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R250
5	15326_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKGJ	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKGJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CKGJ	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKGJ	\$1,999.00	K	31%	\$1,373.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 3YR VMware SNS	528-CMCV	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 1YR VMware SNS	528-CMCW	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15326_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15328_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T350
5	15328_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKGJ	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKGJ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 3YR VMware SNS	528-CMCV	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 1YR VMware SNS	528-CMCV	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15328_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max.32 cores/CPU socket), 5YR VMware SNS	528-CMCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge R350
5	15330_528-CJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T150
5	15330_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T150
5	15330_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 1YR VMware SNS	528-CKGJ	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T150
5	15330_528-CKGJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKGJ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.99	\$0.00	\$298.99	\$0.00	PowerEdge T150
5	15330_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCL	\$6,260.00	K	3											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL				
5	15-3-CC-BT-B	SEL Block Bundle Turbo-FRT-3Yr		\$61,857.07	K	31%	\$42,881.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESED	SEL 1TB SED Elite-FRT-3Yr		\$21,705.34	K	31%	\$14,976.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESED-B	SEL SED Bundle Elite-FRT-3Yr		\$28,130.11	K	31%	\$19,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESSO	SEL 1TB ScaleOut Elite-FRT-3Yr		\$15,860.80	K	31%	\$10,943.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite-FRT-3Yr		\$23,024.83	K	31%	\$15,887.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 3Yr		\$29,888.75	K	31%	\$20,609.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 3Yr		\$39,576.48	K	31%	\$27,307.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FE	SEL 1TB File Elite-FRT-3Yr		\$24,766.36	K	31%	\$17,088.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FE-B	SEL File Bundle Elite-FRT-3Yr		\$34,849.43	K	31%	\$24,046.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FP	SEL 1TB File Premier-FRT-3Yr		\$9,596.36	K	31%	\$6,593.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FP-B	SEL File Bundle Premier-FRT-3Yr		\$17,702.84	K	31%	\$13,004.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FS	SEL 1TB File Standard-FRT-3Yr		\$2,760.34	K	31%	\$1,904.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-FS-B	SEL File Bundle Standard-FRT-3Yr		\$5,448.07	K	31%	\$3,759.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-PSD	SEL 1TB SED Premier-FRT-3Yr		\$5,940.00	K	31%	\$4,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-PSD-B	SEL SED Bundle Premier-FRT-3Yr		\$8,628.18	K	31%	\$5,958.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-PSO	SEL 1TB ScaleOut Premier-FRT-3Yr		\$4,839.08	K	31%	\$3,338.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-3Yr		\$7,926.20	K	31%	\$5,469.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-PSO-PRM	SEL Promo SO Bundle Premier-FRT 3Yr		\$242,954.80	K	31%	\$167,638.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-SSD	SEL 1TB SED Standard-FRT-3Yr		\$5,146.36	K	31%	\$3,550.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-SSD-B	SEL SED Bundle Standard-FRT-3Yr		\$4,688.18	K	31%	\$3,259.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-SSO	SEL 1TB ScaleOut Standard-FRT-3Yr		\$4,325.11	K	31%	\$2,984.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-3Yr		\$4,196.25	K	31%	\$2,895.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-COL-IRU	SEL Cols - IRU - FRT - 3 Yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CC-100-SMF	SEL CrossConnect SingleModeFiber FRT-3Yr		\$45,596.14	K	31%	\$31,461.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CYREC-CS	SEL CyberRecov-CyberSenseESXHost-3Y-FRT		\$218,984.35	K	31%	\$151,099.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CYREC-MS	SEL CyberRecov-ManagementESXHost-3Y-FRT		\$250,603.21	K	31%	\$172,816.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CYREC-CS	SEL Facion CyberRecov-ManagementESXHost-3Y-FRT		\$285,571.02	K	31%	\$197,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-CYREC-MS	SEL Facion CyberRecov-MgmtServer-3Y-FRT		\$370,260.00	K	31%	\$263,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 3yr		\$10,672.16	K	31%	\$7,363.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-69-PRM	SEL Promo DD 6900 Bundle Standard-FRT 3Yr		\$148,580.36	K	31%	\$102,520.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 3yr		\$8,537.73	K	31%	\$5,891.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 3yr		\$10,618.25	K	31%	\$7,118.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 3yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 3yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-99-S	SEL 192TB Ded DD 9900 add-on - FRT - 3yr		\$7,115.11	K	31%	\$4,909.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-MT-S	SEL Data Domain Base - FRT - 3yr		\$10,890.25	K	31%	\$7,118.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DD-MT-S	SEL 1TB Data Domain Base - FRT - 3yr		\$8,893.64	K	31%	\$6,136.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - FRT - 3Yr		\$718,490.03	K	31%	\$495,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - FRT - 3Yr		\$250,142.05	K	31%	\$172,598.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-DRAAS-VM	SEL Add1 VM DRaaS - FRT - 3Yr		\$2,021.96	K	31%	\$1,392.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-ECS-REP	SEL Add1 400TB ECSSoftScaleing FRT 3Yr		\$925.10	K	31%	\$638.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 3Yr		\$925.10	K	31%	\$638.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-FOTN-BOC	SEL Facion Bloc - 3Yr - FRT		\$74,703.55	K	31%	\$51,545.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-FL-DRAAS-TB	SEL 1 Add1 TB Flash DRaaS - FRT - 3yr		\$1,413.18	K	31%	\$978.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-10G	SEL 100Gbps MultiCloud Network FRT - 3Yr		\$1,437,881.49	K	31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-10G	SEL 100Gbps MultiCloud Network FRT - 3Yr		\$1,878,604.54	K	31%	\$1,296,604.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 3Yr		\$19,240.06	K	31%	\$13,275.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 3Yr		\$26,680.11	K	31%	\$18,651.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-4G	SEL 40Gbps MultiCloud Network FRT - 3Yr		\$275,761.97	K	31%	\$190,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-MCN-80G	SEL 80Gbps MultiCloud Network FRT-3Yr		\$1,437,881.49	K	31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 3Yr		\$1,849.91	K	31%	\$1,276.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 3Yr		\$2,082.27	K	31%	\$1,438.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 3Yr		\$1,025.50	K	31%	\$702.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 3Yr		\$1,040.73	K	31%	\$718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-3Yr		\$862,603.41	K	31%	\$581,396.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-PS-DR-TB	SEL 1 Add1 TB PowerStore DRaaS - FRT-3Yr		\$9,308.73	K	31%	\$6,423.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-U-DR-TB	SEL 1 Add1 TB Unity DRaaS - FRT - 3Yr		\$2,342.66	K	31%	\$1,624.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-VMCHOST	SEL VMC.Host.13-16XL - FRT - 3Yr		\$237,088.80	K	31%	\$163,991.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15-3-VSR-DR-VM	SEL 1 Add1 VSR VM DRaaS - FRT - 3Yr		\$1,170.00	K	31%	\$824.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION	
5	15586_528-CKVB	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5Yr VMware SNS	528-CKVB	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1Yr VMware SNS	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 3Yr VMware SNS	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 1Yr VMware SNS	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 5Yr VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3Yr VMware SNS	528-CKCR	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6620	
5	15586_528-CKCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max. 32 cores/CPU socket), 3Yr VMware SNS	528-CKCV	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00			

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS WING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP								
5	15-5-CC-PSD	SEL 1TB SED Premier-FRT-5Yr		\$8,909.66	K	31%	\$6,147.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-PSD-B	SEL SED Bundle Premier-FRT-5Yr		\$13,242.61	K	31%	\$9,137.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-PSO	SEL 1TB ScaleOut Premier-FRT-5Yr		\$7,558.62	K	31%	\$5,258.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-5Yr		\$11,889.30	K	31%	\$8,203.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-SSD	SEL 1TB SED Standard-FRT-5Yr		\$7,719.89	K	31%	\$5,326.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-SSD-B	SEL SED Bundle Standard-FRT-5Yr		\$7,302.27	K	31%	\$5,038.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-SSO	SEL 1TB ScaleOut Standard-FRT-5Yr		\$6,487.50	K	31%	\$4,478.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-5Yr		\$6,294.32	K	31%	\$4,343.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CYREC-CS	SEL CyberRecov-CyberSenseESXHost-5Y-FRT		\$328,476.83	K	31%	\$226,648.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-CYREC-MS	SEL CyberRecov-ManagerEMESXHost-5Y-FRT		\$375,904.83	K	31%	\$259,374.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 5yr		\$16,077.99	K	31%	\$11,045.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 5yr		\$12,806.25	K	31%	\$8,836.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 5yr		\$15,473.86	K	31%	\$10,676.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 5yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-99-S	SEL 192TB Ded DD 9900 add-on - FRT - 5yr		\$10,672.16	K	31%	\$7,363.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-MT-S	SEL Data Domain Base Bundle - FRT - 5yr		\$15,473.86	K	31%	\$10,676.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-DD-REP	SEL 1TB Data Domain Base - FRT - 5yr		\$13,339.77	K	31%	\$9,204.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-ECS-10G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$313,054.23	K	31%	\$216,007.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-ECS-REP-B	SEL 1100TB ECS Offsite Base Bundl FRT 5Y		\$1,541.84	K	31%	\$1,063.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-FCFN-BLOC	SEL Faction Bloc - 5Yr - FRT		\$112,055.34	K	31%	\$77,318.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$2,396,469.16	K	31%	\$1,663,563.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-10G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$313,054.23	K	31%	\$216,007.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 5Yr		\$32,066.76	K	31%	\$22,126.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 5Yr		\$64,133.52	K	31%	\$44,252.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 5Yr		\$1,209,603.29	K	31%	\$834,628.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-MCN-80G	SEL 80Gbps MultiCloud Network FRT - 5Yr		\$2,396,469.16	K	31%	\$1,663,563.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region <1PB FRT 5Y		\$2,127.39	K	31%	\$1,477.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 5Y		\$3,470.45	K	31%	\$2,394.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-OBJ-SNG-1PB	SEL 1TB Object Single Region <1PB FRT 5Y		\$1,542.27	K	31%	\$1,064.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 5Y		\$1,734.55	K	31%	\$1,196.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	15724_528-CHFS	RHEL for SAP SolPrem (Phys or Virt Nodes, L3 Only),3,CusKt.PS4SW Service not included	528-CHFS	\$1,541.84	K	31%	\$1,063.87	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CHPT	RHEL for SAP SolPrem (Phys or Virt Nodes, L3 Only),1y,CusKt.PS4SW Service not included	528-CHPT	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CHPU	RHEL for SAP SolPrem (Phys or Virt Nodes, L3 Only),1y,CusKt.PS4SW Service not included	528-CHPU	\$1,960.00	K	31%	\$1,362.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CHPV	RHEL for Virt Databases for SAP Sol.Prem(L3 Only),1y,CusKt.PS4SW Service not included	528-CHPV	\$7,300.00	K	31%	\$5,037.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CHPT-1PB	RHEL for Virt Databases for SAP Sol.Prem(L3 Only),3y,CusKt.PS4SW Service not included	528-CHPT	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CHPX	RHEL for Virt Databases for SAP Sol.Prem(L3 Only),3y,CusKt.PS4SW Service not included	528-CHPX	\$20,820.00	K	31%	\$14,365.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKVB	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS	528-CKVB	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCN	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS	528-CKCN	\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCM	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS	528-CKCM	\$15,140.00	K	31%	\$10,446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15724_528-CKCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS	528-CKCX	\$25,730.00	K	31%	\$17,753.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKCZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CKCZ	\$1,199.00	K	31%	\$837.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CKJZ	\$1,199.00	K	31%	\$837.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS	528-CKKE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKH	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS	528-CKKH	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS	528-CKKI	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKJ	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKJ	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKJ	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKJ	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00		PowerEdge R760
5	15751_528-CKKJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS	528-CKKJ	\$6,260.00	K	31%												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/NO PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/NO PREM MNT LP	PROSUPPORT ENH MNT LP				
5	1-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-1Yr		\$2,486.65	K	31%	\$1,715.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CC-SSD	SEL 1TB SED Standard-USA-1Yr		\$1,614.55	K	31%	\$1,114.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CC-SSD-B	SEL SED Bundle Standard-USA-1Yr		\$1,627.27	K	31%	\$1,053.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CC-SSO	SEL 1TB ScaleOut Standard-USA-1Yr		\$1,356.82	K	31%	\$936.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-1Yr		\$1,316.47	K	31%	\$908.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CREDIT-UNIT	SEL Faction Credit Unit		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CYREC-CS	SEL CyberReco-CyberSenseESXHost-1Y-USA		\$67,700.68	K	31%	\$47,000.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CYREC-MS	SEL CyberReco-ManagementESXHost-1Y-USA		\$78,620.61	K	31%	\$54,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CYRES-CS	SEL Faction CyberReal-CyberSense-1Y-USA		\$89,590.91	K	31%	\$61,817.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-CYRES-MS	SEL Faction CyberReal-MgmtServer-1Y-USA		\$28,800.00	K	31%	\$19,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-69-B	SEL Ded DD 6900 Bundle - USA - 1Yr		\$3,348.00	K	31%	\$2,310.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 1Yr		\$2,678.45	K	31%	\$1,848.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-94-B	SEL Ded DD 9400 Bundle - USA - 1Yr		\$3,236.45	K	31%	\$2,233.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 1Yr		\$2,666.91	K	31%	\$1,771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-99-B	SEL Ded DD 9900 Bundle - USA - 1Yr		\$2,666.91	K	31%	\$1,771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-99-S	SEL 192TB Ded DD 9900 add-on - USA - 1Yr		\$2,232.00	K	31%	\$1,540.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-MT-B	SEL Data Domain Base Bundle - USA - 1Yr		\$3,236.45	K	31%	\$2,233.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-DD-MT-S	SEL 1TB Data Domain Base - USA - 1Yr		\$2,790.00	K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-10G	SEL 100Gbps MultiCloud Network USA - 1Y		\$50,088.68	K	31%	\$34,611.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-1G	SEL 1Gbps MultiCloud Network USA - 1Yr		\$5,130.68	K	31%	\$3,540.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-2G	SEL 2Gbps MultiCloud Network USA - 1Yr		\$10,261.36	K	31%	\$7,080.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-40G	SEL 40Gbps MultiCloud Network USA - 1Y		\$193,536.53	K	31%	\$133,540.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-5G	SEL 5Gbps MultiCloud Network USA - 1Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-MCN-8G	SEL 8Gbps MultiCloud Network USA - 1Y		\$38,635.08	K	31%	\$26,970.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 1Y		\$536.18	K	31%	\$369.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 1Y		\$603.55	K	31%	\$416.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 1Y		\$269.09	K	31%	\$184.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 1Y		\$301.64	K	31%	\$208.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	1YR-ENTGOV-BUNDL	SEL Primary Data Governance POC for ENT		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	1YR-MMGOV-BUNDL	SEL Primary Data Governance POC for MM		\$2,000.00	K	31%	\$1,399.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	200-200025	SEL-SW Vrt LDX-E100V-10TB-WV		\$1,538.46	K	31%	\$1,051.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200025-CVM	SEL SW ESX LDXE-10TB-WV-SSMCONV		\$536.92	K	31%	\$370.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200025-SM	SEL SW LDXE-1000V-10TB-WV-SSM		\$1,564.62	K	31%	\$1,079.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200028-CVM	SEL SW C CIFS 10C1-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200029-CVM	SEL SW C CIFS 10C1-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200030-CVM	SEL SW C SMB2 10C2-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200031-CVM	SEL SW C SMB3 10C3-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200032-CVM	SEL SW C NFSv3 10C3-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200033-CVM	SEL SW C NFSv3 10C3-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200034-CVM	SEL SW C NFSv4 10C4-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200035-CVM	SEL SW C NFSv4 10C4-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200036-CVM	SEL SW C HTTP 10C1-8-SSMCONV		\$653.85	K	31%	\$451.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200037-CVM	SEL SW C HTTPS 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200038-CVM	SEL SW C Sw 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200039-CVM	SEL SW C S3 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200040-CVM	SEL SW C Cln 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200041-CVM	SEL SW C CDM 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200042-CVM	SEL SW C Kerb 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200043-CVM	SEL SW C CIFS 10S1-8-SSMCONV		\$458.46	K	31%	\$316.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200044-CVM	SEL SW S SMB2 10S2-8-SSMCONV		\$458.46	K	31%	\$316.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200045-CVM	SEL SW S SMB3 10S3-8-SSMCONV		\$458.46	K	31%	\$316.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200046-CVM	SEL SW C DCB 10C1-8-SSMCONV		\$187.69	K	31%	\$129.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200047-CVM	SEL SW C IPv6 10C1-8-SSMCONV		\$1,495.38	K	31%	\$1,031.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200049-CVM	SEL SW C iSCSI 10C1-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200050-CVM	SEL SW C CIFS 10C1-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200051-CVM	SEL SW C SMB2 10C2-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200052-CVM	SEL SW C SMB3 10C3-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200053-CVM	SEL SW C NFSv2 10C2-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200054-CVM	SEL SW C NFSv3 10C3-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200055-CVM	SEL SW C NFSv4 10C4-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200056-CVM	SEL SW C NFSv4 10C4-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200057-CVM	SEL SW C HTTP 10C1-2-SSMCONV		\$630.77	K	31%	\$435.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200058-CVM	SEL SW C HTTPS 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200059-CVM	SEL SW C Sw 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200060-CVM	SEL SW C S3 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200061-CVM	SEL SW C Cln 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200062-CVM	SEL SW C CDM 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200063-CVM	SEL SW C Kerb 10C1-2-SSMCONV		\$181.54	K	31%	\$125.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200064-CVM	SEL SW S CIFS 10S1-2-SSMCONV		\$447.69	K	31%	\$308.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200065-CVM	SEL SW S SMB2 10S2-2-SSMCONV		\$447.69	K	31%	\$308.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200066-CVM	SEL SW S SMB3 10S3												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	200-200080	SEL-SW LG Cnt Swt OSSWT-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200080-CVM	SEL-SW C Swt OS-10GC1-4-SSMCONV		\$2,077.69	K	31%	\$1,432.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200080-SM	SEL-SW C Swt OSSWT-10GC1-4-SSM		\$6,033.08	K	31%	\$4,161.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200084	SEL-SW LG Cnt Kerb KER-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200084-CVM	SEL-SW C Kerb 10GC1-4-SSMCONV		\$2,077.69	K	31%	\$1,432.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200084-SM	SEL-SW C Kerb KER-10GC1-4-SSM		\$6,033.08	K	31%	\$4,161.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200089	SEL-SW LG Cnt IP6 IPV6-10GC1-4		\$97,200.00	K	31%	\$67,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200089-CVM	SEL-SW C IPV6 10GC1-4-SSMCONV		\$1,650.77	K	31%	\$1,139.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200089-SM	SEL-SW C IPV6 IPV6-10GC1-4-SSM		\$4,818.46	K	31%	\$3,324.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200090	SEL-SW LG Cnt FCS FCI-8-SSMCONV		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200090-CVM	SEL-SW C FCS FCI-8-SSMCONV		\$1,852.31	K	31%	\$1,278.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200090-SM	SEL-SW C FCS FCS-FCI-8-SSM		\$5,404.62	K	31%	\$3,729.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200091	SEL-SW LG Cnt ISCSI ISCI-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200091-CVM	SEL-SW C ISCSI 10GC1-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200091-SM	SEL-SW C ISCSI ISCI-10GC1-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200093	SEL-SW LG Cnt SMB2 SMB-10GC2-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200093-CVM	SEL-SW C SMB2 10GC2-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200093-SM	SEL-SW C SMB2 SMB-10GC2-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200094	SEL-SW LG Cnt SMB3 SMB-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200094-CVM	SEL-SW C SMB3 10GC3-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200094-SM	SEL-SW C SMB3 SMB-10GC3-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG Cnt NFSv3 NFS-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098-CVM	SEL-SW C NFSv3 10GC3-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098-SM	SEL-SW C NFSv3 NFS-10GC3-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200097	SEL-SW LG Cnt NFSv4 NFS-10GC4-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200097-CVM	SEL-SW C NFSv4 10GC4-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200097-SM	SEL-SW C NFSv4 NFS-10GC4-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG Cnt NFSv4 NFS-10GC4-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098-CVM	SEL-SW C NFSv4 10GC4-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200098-SM	SEL-SW C NFSv4 NFS-10GC4-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200099	SEL-SW LG Cnt HTPP HCS-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200099-CVM	SEL-SW C HTPP 10GC1-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200099-SM	SEL-SW C HTPP-10GC1-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200100	SEL-SW LG Cnt HTPS HCSS-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200100-CVM	SEL-SW C HTPS-10GC1-8-SSMCONV		\$344.62	K	31%	\$237.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200100-SM	SEL-SW C HTPS HCSS-10GC1-8-SSM		\$1,004.62	K	31%	\$693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200101	SEL-SW LG Cnt Swt OSSWT-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200101-CVM	SEL-SW C Swt OS-10GC1-8-SSMCONV		\$344.62	K	31%	\$237.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200101-SM	SEL-SW C Swt OSSWT-10GC1-8-SSM		\$1,004.62	K	31%	\$693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200105	SEL-SW LG Cnt Kerb KER-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200105-CVM	SEL-SW C Kerb 10GC1-8-SSMCONV		\$344.62	K	31%	\$237.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200105-SM	SEL-SW C Kerb KER-10GC1-8-SSM		\$1,004.62	K	31%	\$693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200110	SEL-SW LG Cnt IP6 IPV6-10GC1-8		\$162,000.00	K	31%	\$111,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200110-CVM	SEL-SW C IPV6 10GC1-8-SSMCONV		\$2,077.69	K	31%	\$1,432.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200110-SM	SEL-SW C IPV6 IPV6-10GC1-8-SSM		\$8,029.23	K	31%	\$5,540.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200111	SEL-SW LDX-EX Mgmt 2P LDXE-APP02		\$43,538.46	K	31%	\$30,041.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200111-CVM	SEL-SW WW 2P LDXE-APP02-SSMCONV		\$741.54	K	31%	\$511.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200111-SM	SEL-SW WW Mgmt 2P LDXE-APP02-SSM		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200112	SEL-SW LDX-EX Mgmt 4P LDXE-APP04		\$65,384.62	K	31%	\$45,115.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200112-CVM	SEL-SW WW 4P LDXE-APP04-SSMCONV		\$1,112.31	K	31%	\$767.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200112-SM	SEL-SW WW Mgmt 4P LDXE-APP04-SSM		\$2,237.73	K	31%	\$1,523.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200113	SEL-SW LDX-EX Mgmt 8P LDXE-APP08		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200113-CVM	SEL-SW WW 8P LDXE-APP08-SSMCONV		\$1,852.31	K	31%	\$1,278.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200113-SM	SEL-SW WW Mgmt 8P LDXE-APP08-SSM		\$5,404.62	K	31%	\$3,729.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200305	SEL-HW LDX LoadGenA LDX-6204-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200398	SEL-SW LG Cnt FCS FCI-4		\$82,769.23	K	31%	\$57,110.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200398-CVM	SEL-SW C FCS FCI-4-SSMCONV		\$1,409.23	K	31%	\$972.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200398-SM	SEL-SW C FCS FCS-FCI2-4-SSM		\$4,109.23	K	31%	\$2,835.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200419	SEL-HW WL Gen 7104-40G		\$230,923.08	K	31%	\$159,336.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200430	SEL-SW LG Cnt ISCSI ISCI-40GC1-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200430-CVM	SEL-SW C ISCSI 40GC1-4-SSMCONV		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200430-SM	SEL-SW C ISCSI ISCI-40GC1-4-SSM		\$5,072.31	K	31%	\$3,499.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200432	SEL-SW LG Cnt SMB2 SMB-40GC2-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200432-CVM	SEL-SW C SMB2 40GC2-4-SSMCONV		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200432-SM	SEL-SW C SMB2 SMB-40GC2-4-SSM		\$5,072.31	K	31%	\$3,499.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200433	SEL-SW LG Cnt SMB3 SMB-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200433-CVM	SEL-SW C SMB3 40GC3-4-SSMCONV		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200433-SM	SEL-SW C SMB3 SMB-40GC3-4-SSM		\$5,072.31	K	31%	\$3,499.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	200-200435	SEL-SW LG Cnt NFSv3 NFS-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00</						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/NG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/NG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	210-APHZ	SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11,120.00	K	31%	\$7,672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** DELL NETWORKING
5	210-APB	SEL S5212F-ON, PSU to IO, 2 PSU OS10 TAA		\$13,107.00	K	31%	\$9,043.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** DELL NETWORKING
5	250DW1PRSS2	SEL SS renew DW25users 1DA Probe 50SL		\$3,492.00	K	31%	\$2,398.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	250DW1PRSSP	SEL DW25user 1DA Probe 50SL SS + Sup1yr		\$24,240.00	K	31%	\$16,725.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	250DW1PRSSP2	SEL SS+Sup renew DW250 1DA Probe 50SL		\$4,617.00	K	31%	\$3,185.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	25DW1PRSS2	SEL SS renewal DW25users 1 DA Probe 50SL		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	25DW1PRSSP	SEL DW25user 1DA Probe 50SL SS Sup 1yr		\$6,224.00	K	31%	\$4,204.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	25DW1PRSSP2	SEL SS Sup + renew DW25 1 DA Probe 50SL		\$17,110.00	K	31%	\$11,809.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS
5	30000004-SM	SEL AS CW CoatMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRU
5	300AY-CC-PROMO	SEL IE Workshop 30 Day Single Server		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	3138SL	SEL CORD PWR IN-15 C13 18AWG 6FT		\$5.45	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	32C-IR-D210-BR	SEL-SFP28.32/16/8/Gbps.FC.D9210.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D215-BR	SEL-SFP28.32/16/8/Gbps.FC.D9215.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D220-BR	SEL-SFP28.32/16/8/Gbps.FC.D9220.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D225-BR	SEL-SFP28.32/16/8/Gbps.FC.D9225.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D230-BR	SEL-SFP28.32/16/8/Gbps.FC.D9230.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D235-BR	SEL-SFP28.32/16/8/Gbps.FC.D9235.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D240-BR	SEL-SFP28.32/16/8/Gbps.FC.D9240.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D245-BR	SEL-SFP28.32/16/8/Gbps.FC.D9245.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D250-BR	SEL-SFP28.32/16/8/Gbps.FC.D9250.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D255-BR	SEL-SFP28.32/16/8/Gbps.FC.D9255.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D260-BR	SEL-SFP28.32/16/8/Gbps.FC.D9260.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D265-BR	SEL-SFP28.32/16/8/Gbps.FC.D9265.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D270-BR	SEL-SFP28.32/16/8/Gbps.FC.D9270.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D275-BR	SEL-SFP28.32/16/8/Gbps.FC.D9275.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D280-BR	SEL-SFP28.32/16/8/Gbps.FC.D9280.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D285-BR	SEL-SFP28.32/16/8/Gbps.FC.D9285.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D290-BR	SEL-SFP28.32/16/8/Gbps.FC.D9290.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D295-BR	SEL-SFP28.32/16/8/Gbps.FC.D9295.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D300-BR	SEL-SFP28.32/16/8/Gbps.FC.D9300.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D305-BR	SEL-SFP28.32/16/8/Gbps.FC.D9305.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D310-BR	SEL-SFP28.32/16/8/Gbps.FC.D9310.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D315-BR	SEL-SFP28.32/16/8/Gbps.FC.D9315.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D320-BR	SEL-SFP28.32/16/8/Gbps.FC.D9320.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D325-BR	SEL-SFP28.32/16/8/Gbps.FC.D9325.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D330-BR	SEL-SFP28.32/16/8/Gbps.FC.D9330.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D335-BR	SEL-SFP28.32/16/8/Gbps.FC.D9335.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D340-BR	SEL-SFP28.32/16/8/Gbps.FC.D9340.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D345-BR	SEL-SFP28.32/16/8/Gbps.FC.D9345.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D350-BR	SEL-SFP28.32/16/8/Gbps.FC.D9350.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D355-BR	SEL-SFP28.32/16/8/Gbps.FC.D9355.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D360-BR	SEL-SFP28.32/16/8/Gbps.FC.D9360.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	32C-IR-D365-BR	SEL-SFP28.32/16/8/Gbps.FC.D9365.74B.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	3-CO-ASED	SEL 1TB SED Archive-USA-3Yr		\$1,772.45	K	31%	\$1,200.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$1,276.36	K	31%	\$880.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASM-PRM	SEL Promo SO Bundle Archive (Sm)-USA 3Y		\$165,736.61	K	31%	\$114,358.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASMSED	SEL 1TB SED Archive (Small)-USA-3Yr		\$2,145.27	K	31%	\$1,480.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASMSED-B	SEL SED Bundle Archive (Small)-USA-3Yr		\$1,629.27	K	31%	\$1,129.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$684.27	K	31%	\$479.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASO-B	SEL ScaleOut Bundle Archive-USA-3Yr		\$1,117.64	K	31%	\$771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 3Y		\$1,218.36	K	31%	\$1,213.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 3Y		\$2,512.25	K	31%	\$1,733.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BE	SEL 1TB Block Elite-USA-3Yr		\$19,699.82	K	31%	\$13,808.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BE-B	SEL Block Bundle Elite-USA-3Yr		\$27,879.55	K	31%	\$19,236.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BP	SEL 1TB Block Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BP-B	SEL Block Bundle Premier-USA-3Yr		\$15,763.33	K	31%	\$10,876.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BS	SEL 1TB Block Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BS-B	SEL Block Bundle Standard-USA-3Yr		\$4,357.64	K	31%	\$3,006.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BT	SEL 1TB Block Turbo-USA-3Yr		\$40,778.09	K	31%	\$28,136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-BT-B	SEL Block Bundle Turbo-USA-3Yr		\$49,485.66	K	31%	\$34,145.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESED	SEL 1TB SED Elite-USA-3Yr		\$17,384.27	K	31%	\$11,981.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESED-B	SEL SED Bundle Elite-USA-3Yr		\$22,504.09	K	31%	\$15,527.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESO	SEL 1TB ScaleOut Elite-USA-3Yr		\$12,688.64	K	31%	\$8,755.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESO-B	SEL ScaleOut Bundle Elite-USA-3Yr		\$18,419.86	K	31%	\$12,709.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 3Y		\$16,895.00	K	31%	\$11,647.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 3Y		\$21,846.21	K	31%	\$15,246.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FE	SEL 1TB File Elite-USA-3Yr		\$19,671.03	K	31%	\$13,671.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FE-B	SEL File Bundle Elite-USA-3Yr		\$27,879.55	K	31%	\$19,236.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FF	SEL 1TB File Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FF-B	SEL File Bundle Premier-USA-3Yr		\$15,763.33	K	31%	\$10,876.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FS	SEL 1TB File Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-FS-B	SEL File Bundle Standard-USA-3Yr		\$4,358.45	K	31%	\$3,007.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-PSED	SEL 1TB SED Premier-USA-3Yr		\$4,752.00	K	31%	\$3,278.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-PSED-B	SEL SED Bundle Premier-USA-3Yr		\$7,062.55	K	31%	\$4,873.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-PSO	SEL 1TB ScaleOut Premier-USA-3Yr		\$3,871.26	K	31%	\$2,671.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-PSO-B	SEL ScaleOut Bundle Premier-USA-3Yr		\$6,340.96	K	31%	\$4,375.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-PSO-PRM	SEL Promo SO Bundle Premier-USA 3Y		\$226,004.48	K	31%	\$155,943.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-SSED	SEL 1TB SED Standard-USA-3Yr		\$4,117.09	K	31%	\$2,840.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	3-CO-SSED-B	SEL SED Bundle Standard-USA-3Yr		\$3,894.55	K	31%								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP						
5	3-0BJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 3Y		\$804.27	K	31%	\$554.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	3-0BJ-SNG-1TB	SEL 1TB Object Single Region >1PB USA 3Y		\$904.91	K	31%	\$624.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** FACTION	
5	400-000001-SM	SEL SW VP Migrate 3M		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** VIRTUAL INSTRUMENTS	
5	400-000002-SM	SEL SW VP Optimiz Mnth		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** VIRTUAL INSTRUMENTS	
5	400-000003-SM	SEL SW VP Migrate-6Mnth MIN		\$23.23	K	31%	\$20.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** VIRTUAL INSTRUMENTS	
5	407-BBBY	SEL -Q5FF+ -40G SR4 Attach		\$1,265.00	K	31%	\$872.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0B	SEL - 1G XCVR SX Attach		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBEE	SEL - 10G XCVR LR - SFP Attach		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBEF	SEL - 10G XCVR SR Attach		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBEL	SEL - 1G XCVR BaseT RJ45 Attach		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0P	SEL - 10G XCVR LR - SFP Cus Kit		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0R	SEL - 1G XCVR SX Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0S	SEL - 1G XCVR BaseT RJ45 Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0U	SEL - 10G XCVR SR Cus Kit		\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0V	SEL - 10G XCVR ZR 80km CusKit		\$4,345.00	K	31%	\$2,985.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BB0Z	SEL QSFP40 - 40G SR4 Cus Kit		\$1,392.00	K	31%	\$960.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBPH	SEL - 40G XCVR ESRA Cus Kit		\$3,410.00	K	31%	\$2,352.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBRK	SEL - 10G XCVR ER 40km CusKit		\$9,950.00	K	31%	\$6,851.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBWF	SEL -QSFP28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,265.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBVH	SEL - 40G XCVR ESRA Attach		\$13,250.00	K	31%	\$9,142.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBVN	SEL - 100G XCVR SVDMM (Duplex) Cus Kit		\$2,085.00	K	31%	\$1,438.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBWL	SEL - 10G XCVR BaseT RJ45 Cus Kit		\$561.00	K	31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBWX	SEL -QSFP28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,265.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBWT	SEL - 10G XCVR BaseT RJ45 Attach		\$510.00	K	31%	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBVV	SEL GA6Z1R - 100G SR4 NoF Cus Kit		\$2,008.00	K	31%	\$1,385.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBXT	SEL - 40G XCVR BIDI (Duplex) Cus Kit		\$781.00	K	31%	\$538.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBYC	SEL - 40G XCVR BIDI (Duplex) Attach		\$710.00	K	31%	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBYM	SEL - 100G XCVR BIDI (Duplex) Cus Kit		\$1,995.00	K	31%	\$1,386.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	407-BBYN	SEL - 100G XCVR BIDI (Duplex) Attach		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	450-AEOS	SEL S3048 200W AC PSU/IO Cust Kit		\$289.97	K	31%	\$198.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** DELL NETWORKING	
5	456-107-177	VSPFX BLUE Appliance Software=MA		\$0.00	K	31%	\$0.00	\$15,810.00	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$0.00	\$15,500.00		VSPFX BLUE SOFTWARE
5	456-110-028	VSPFX BLUE Appliance Software VLP HB		\$0.00	K	31%	\$0.00	\$11,296.48	\$11,074.00	\$11,074.00	\$11,074.00	\$0.00	\$0.00	\$11,074.00		VSPFX BLUE SOFTWARE
5	456-110-292	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25		CLOUDLINK
5	456-110-293	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$108.10	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10		CLOUDLINK
5	456-110-294	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15		CLOUDLINK
5	456-110-295	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$71.50	\$71.50	\$0.00	\$0.00	\$0.00	\$0.00	\$71.50		CLOUDLINK
5	456-110-296	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75		CLOUDLINK
5	456-110-297	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25		CLOUDLINK
5	456-110-298	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30		CLOUDLINK
5	456-110-299	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25		CLOUDLINK
5	456-110-957	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25		CLOUDLINK
5	456-110-958	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10		CLOUDLINK
5	456-110-959	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15		CLOUDLINK
5	456-110-960	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$71.50	\$71.50	\$0.00	\$0.00	\$0.00	\$0.00	\$71.50		CLOUDLINK
5	456-110-961	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75		CLOUDLINK
5	456-110-962	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25		CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30		CLOUDLINK
5	456-110-964	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25		CLOUDLINK
5	456-111-342	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25		CLOUDLINK
5	456-111-343	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10		CLOUDLINK
5	456-111-344	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15		CLOUDLINK
5	456-111-345	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$71.50	\$71.50	\$0.00	\$0.00	\$0.00	\$0.00	\$71.50		CLOUDLINK
5	456-111-346	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75		CLOUDLINK
5	456-111-347	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25		CLOUDLINK
5	456-111-348	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30		CLOUDLINK
5	456-111-349	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25		CLOUDLINK
5	456-111-477	HCIA NP VSOM E+ 1CPU=HG		\$0.00	K	31%	\$0.00	\$1,152.24	\$1,066.89	\$938.96	\$0.00	\$0.00	\$0.00	\$1,066.89		VXRAL SOFTWARE
5	456-111-478	HCIA NP VSPH E+ 1CPU=HG		\$0.00	K	31%	\$0.00	\$916.28	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41		VXRAL SOFTWARE
5	456-111-479	HCIA NP VSPH STD 1CPU=HG		\$0.00	K	31%	\$0.00	\$260.86	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$212.54		VXRAL SOFTWARE
5	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00	K	31%	\$0.00	\$1,179.77	\$1,092.38	\$961.29	\$0.00	\$0.00	\$0.00	\$1,092.38		VXRAL SOFTWARE
5	456-111-481	HCIA NP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25		VXRAL SOFTWARE
5	456-111-482	HCIA NP VSPH DSXTP 100VM=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00		VXRAL SOFTWARE
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=HG		\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$0.00	\$240.32		VXRAL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=HG		\$3,631.54	K	31%	\$2,505.76	\$960.52	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89		VXRAL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=HG		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00		VXRAL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB		\$1,602.15	K	31%	\$1,105.48	\$432.58	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54		VXRAL SOFTWARE
5	456-111-487	HCIA UP VSOM E+ 1CPU=HG		\$0.00	K	31%	\$0.00	\$1,152.24	\$1,066.89	\$938.96	\$0.00	\$0.00	\$0.00	\$1,066.89		VXRAL SOFTWARE
5	456-111-488	HCIA UP VSPH E+ 1CPU=HG		\$0.00	K	31%	\$0.00	\$916.28	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41		VXRAL SOFTWARE
5																

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/ING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w2YrMaint+IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w3YrMaint+IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w4YrMaint+IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w5YrMaint+IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w1YrMaint+IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w2YrMaint+IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w3YrMaint+IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w4YrMaint+IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w5YrMaint+IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-438	HCIA NP VSPH DSXTP 100VM w1Yr Maint+IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-439	HCIA NP VSPH DSXTP 100VM w2Yr Maint+IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-440	HCIA NP VSPH DSXTP 100VM w3Yr Maint+IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-441	HCIA NP VSPH DSXTP 100VM w4Yr Maint+IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-442	HCIA NP VSPH DSXTP 100VM w5Yr Maint+IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-443	HCIA UP VSOM E+ 1CPU w1Yr Maint+IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	vxral software	
5	456-112-444	HCIA UP VSOM E+ 1CPU w2Yr Maint+IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	vxral software	
5	456-112-445	HCIA UP VSOM E+ 1CPU w3Yr Maint+IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	vxral software	
5	456-112-446	HCIA UP VSOM E+ 1CPU w4Yr Maint+IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	vxral software	
5	456-112-447	HCIA UP VSOM E+ 1CPU w5Yr Maint+IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	vxral software	
5	456-112-448	HCIA UP VSPH E+ 1CPU w1Yr Maint+IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	vxral software	
5	456-112-449	HCIA UP VSPH E+ 1CPU w2Yr Maint+IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	vxral software	
5	456-112-450	HCIA UP VSPH E+ 1CPU w3Yr Maint+IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	vxral software	
5	456-112-451	HCIA UP VSPH E+ 1CPU w4Yr Maint+IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	vxral software	
5	456-112-452	HCIA UP VSPH E+ 1CPU w5Yr Maint+IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	vxral software	
5	456-112-453	HCIA UP VSPH STD 1CPU w1Yr Maint+IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	vxral software	
5	456-112-454	HCIA UP VSPH STD 1CPU w2Yr Maint+IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	vxral software	
5	456-112-455	HCIA UP VSPH STD 1CPU w3Yr Maint+IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	vxral software	
5	456-112-456	HCIA UP VSPH STD 1CPU w4Yr Maint+IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	vxral software	
5	456-112-457	HCIA UP VSPH STD 1CPU w5Yr Maint+IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	vxral software	
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w1YrMaint+IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w2YrMaint+IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w3YrMaint+IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w4YrMaint+IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w5YrMaint+IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	vxral software	
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w1YrMaint+IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w2YrMaint+IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w3YrMaint+IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w4YrMaint+IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w5YrMaint+IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	vxral software	
5	456-112-468	HCIA UP VSPH DSXTP 100VM w1Yr Maint+IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-469	HCIA UP VSPH DSXTP 100VM w2Yr Maint+IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-470	HCIA UP VSPH DSXTP 100VM w3Yr Maint+IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-471	HCIA UP VSPH DSXTP 100VM w4Yr Maint+IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-472	HCIA UP VSPH DSXTP 100VM w5Yr Maint+IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	vxral software	
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w1Yr Mnt+IG		\$961.00	K	31%	\$663.09	\$250.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	vxral software	
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w2Yr Mnt+IG		\$961.00	K	31%	\$663.09	\$250.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	vxral software	
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w3Yr Mnt+IG		\$961.00	K	31%	\$663.09	\$250.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	vxral software	
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w4Yr Mnt+IG		\$961.00	K	31%	\$663.09	\$250.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	vxral software	
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w5Yr Mnt+IG		\$961.00	K	31%	\$663.09	\$250.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	vxral software	
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw1Yr Mnt+IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	vxral software	
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw2Yr Mnt+IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	vxral software	
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw3Yr Mnt+IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	vxral software	
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw4Yr Mnt+IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	vxral software	
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw5Yr Mnt+IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	vxral software	
5	456-112-483	UPG VSPH STD TO E+ 1CPU w1Yr Maint+IG		\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	vxral software	
5	456-112-484	UPG VSPH STD TO E+ 1CPU w2Yr Maint+IG		\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	vxral software	
5	456-112-485	UPG VSPH STD TO E+ 1CPU w3Yr Maint+IG		\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	vxral software	
5	456-112-486	UPG VSPH STD TO E+ 1CPU w4Yr Maint+IG		\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	vxral software	
5	456-112-487	UPG VSPH STD TO E+ 1CPU w5Yr Maint+IG		\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	vxral software	
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt+IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	vxral software	
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt+IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	vxral software	
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt+IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	vxral software	
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt+IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	vxral software	
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt+IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	vxral software	
5	456-113-091	Secure VM SecVM PSMC Sub 500-999=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	cloudlink	
5	456-113-092	Secure VM SecVM PSMC Sub 100-499=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	cloudlink	
5	456-113-093	Secure VM SecVM PSMC Sub 500-999=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	cloudlink	
5	456-113-094	Secure VM SecVM PSMC Sub 1000=IB		\$42.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	cloudlink	
5	456-113-095	Secure VM SecVM Perpetual 25-999=IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	cloudlink	
5	456-113-096	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2		

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/Mnt PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/Mnt PREM MNT LP	PROSUPPORT ENH MNT LP							
5	456-113-169	HClA UP VSOM E+ 1CPU w/ 1Yr Maint+HG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAL SOFTWARE	
5	456-113-170	HClA UP VSOM E+ 1CPU w/ 2Yr Maint+HG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAL SOFTWARE	
5	456-113-171	HClA UP VSOM E+ 1CPU w/ 3Yr Maint+HG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAL SOFTWARE	
5	456-113-172	HClA UP VSOM E+ 1CPU w/ 4Yr Maint+HG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAL SOFTWARE	
5	456-113-173	HClA UP VSOM E+ 1CPU w/ 5Yr Maint+HG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAL SOFTWARE	
5	456-113-174	HClA UP VSHP E+ 1CPU w/ 1Yr Maint+HG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$0.00	\$848.50	VXRAL SOFTWARE	
5	456-113-175	HClA UP VSHP E+ 1CPU w/ 2Yr Maint+HG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$0.00	\$848.50	VXRAL SOFTWARE	
5	456-113-176	HClA UP VSHP E+ 1CPU w/ 3Yr Maint+HG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$0.00	\$848.50	VXRAL SOFTWARE	
5	456-113-177	HClA UP VSHP E+ 1CPU w/ 4Yr Maint+HG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$0.00	\$848.50	VXRAL SOFTWARE	
5	456-113-178	HClA UP VSHP E+ 1CPU w/ 5Yr Maint+HG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$0.00	\$848.50	VXRAL SOFTWARE	
5	456-113-179	HClA UP VSHP STD 1CPU w/1Yr Maint+HG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50	VXRAL SOFTWARE	
5	456-113-180	HClA UP VSHP STD 1CPU w/2Yr Maint+HG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50	VXRAL SOFTWARE	
5	456-113-181	HClA UP VSHP STD 1CPU w/3Yr Maint+HG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50	VXRAL SOFTWARE	
5	456-113-182	HClA UP VSHP STD 1CPU w/4Yr Maint+HG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50	VXRAL SOFTWARE	
5	456-113-183	HClA UP VSHP STD 1CPU w/5Yr Maint+HG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50	VXRAL SOFTWARE	
5	456-113-184	HClA UP VSHP ROBOADV 25VM w/1YrMnt+HB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAL SOFTWARE	
5	456-113-185	HClA UP VSHP ROBOADV 25VM w/2YrMnt+HB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAL SOFTWARE	
5	456-113-186	HClA UP VSHP ROBOADV 25VM w/3YrMnt+HB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAL SOFTWARE	
5	456-113-187	HClA UP VSHP ROBOADV 25VM w/4YrMnt+HB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAL SOFTWARE	
5	456-113-188	HClA UP VSHP ROBOADV 25VM w/5YrMnt+HB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAL SOFTWARE	
5	456-113-189	HClA UP VSHP ROBOSTD 25VM w/1YrMnt+HB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$0.00	\$728.25	VXRAL SOFTWARE	
5	456-113-190	HClA UP VSHP ROBOSTD 25VM w/2YrMnt+HB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$0.00	\$728.25	VXRAL SOFTWARE	
5	456-113-191	HClA UP VSHP ROBOSTD 25VM w/3YrMnt+HB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$0.00	\$728.25	VXRAL SOFTWARE	
5	456-113-192	HClA UP VSHP ROBOSTD 25VM w/4YrMnt+HB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$0.00	\$728.25	VXRAL SOFTWARE	
5	456-113-193	HClA UP VSHP ROBOSTD 25VM w/5YrMnt+HB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$0.00	\$728.25	VXRAL SOFTWARE	
5	456-113-194	HClA UP VSHP DSCKTP 100VM w/1YrMnt+HB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAL SOFTWARE	
5	456-113-195	HClA UP VSHP DSCKTP 100VM w/2YrMnt+HB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAL SOFTWARE	
5	456-113-196	HClA UP VSHP DSCKTP 100VM w/3YrMnt+HB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAL SOFTWARE	
5	456-113-197	HClA UP VSHP DSCKTP 100VM w/4YrMnt+HB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAL SOFTWARE	
5	456-113-198	HClA UP VSHP DSCKTP 100VM w/5YrMnt+HB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAL SOFTWARE	
5	456-113-199	UPG VSHP E+TOVSOM E+ 1CPUw/1YrMnt+HG		\$0.00	K	31%	\$0.00	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$0.00	\$240.25	VXRAL SOFTWARE	
5	456-113-200	UPG VSHP E+TOVSOM E+ 1CPUw/2YrMnt+HG		\$0.00	K	31%	\$0.00	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$0.00	\$240.25	VXRAL SOFTWARE	
5	456-113-201	UPG VSHP E+TOVSOM E+ 1CPUw/3YrMnt+HG		\$0.00	K	31%	\$0.00	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$0.00	\$240.25	VXRAL SOFTWARE	
5	456-113-202	UPG VSHP E+TOVSOM E+ 1CPUw/4YrMnt+HG		\$0.00	K	31%	\$0.00	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$0.00	\$240.25	VXRAL SOFTWARE	
5	456-113-203	UPG VSHP E+TOVSOM E+ 1CPUw/5YrMnt+HG		\$0.00	K	31%	\$0.00	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$0.00	\$240.25	VXRAL SOFTWARE	
5	456-113-204	UPG VSHP STD TOVSOM E+1CPUw/1YrMnt+HG		\$0.00	K	31%	\$0.00	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAL SOFTWARE	
5	456-113-205	UPG VSHP STD TOVSOM E+1CPUw/2YrMnt+HG		\$0.00	K	31%	\$0.00	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAL SOFTWARE	
5	456-113-206	UPG VSHP STD TOVSOM E+1CPUw/3YrMnt+HG		\$0.00	K	31%	\$0.00	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAL SOFTWARE	
5	456-113-207	UPG VSHP STD TOVSOM E+1CPUw/4YrMnt+HG		\$0.00	K	31%	\$0.00	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAL SOFTWARE	
5	456-113-208	UPG VSHP STD TOVSOM E+1CPUw/5YrMnt+HG		\$0.00	K	31%	\$0.00	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAL SOFTWARE	
5	456-113-209	UPG VSHP STD TO E+ 1CPU w/1Yr Mnt+HG		\$0.00	K	31%	\$0.00	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAL SOFTWARE	
5	456-113-210	UPG VSHP STD TO E+ 1CPU w/2Yr Mnt+HG		\$0.00	K	31%	\$0.00	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAL SOFTWARE	
5	456-113-211	UPG VSHP STD TO E+ 1CPU w/3Yr Mnt+HG		\$0.00	K	31%	\$0.00	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAL SOFTWARE	
5	456-113-212	UPG VSHP STD TO E+ 1CPU w/4Yr Mnt+HG		\$0.00	K	31%	\$0.00	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAL SOFTWARE	
5	456-113-213	UPG VSHP STD TO E+ 1CPU w/5Yr Mnt+HG		\$0.00	K	31%	\$0.00	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAL SOFTWARE	
5	456-113-214	UPG VSHP ROBO STD TOADV 25VM-1YrMnt+HB		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE	
5	456-113-215	UPG VSHP ROBO STD TOADV 25VM-2YrMnt+HB		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE	
5	456-113-216	UPG VSHP ROBO STD TOADV 25VM-3YrMnt+HB		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE	
5	456-113-217	UPG VSHP ROBO STD TOADV 25VM-4YrMnt+HB		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE	
5	456-113-218	UPG VSHP ROBO STD TOADV 25VM-5YrMnt+HB		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE	
5	456-113-221	Secure VM SecVM PSPPlus Sub 25-99+HB		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-113-222	Secure VM SecVM PSPPlus Sub 100-499+HB		\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-113-223	Secure VM SecVM PSPPlus Sub 500-999+HB		\$39.00	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-113-224	Secure VM SecVM PSPPlus Sub 1000+HB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-113-448	Secure VM Encrypt for Machines Tier 1+HB		\$1,425.00	K	31%	\$983.25	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	CLOUDLINK	
5	456-113-449	Secure VM Encrypt for Machines Tier 2+HB		\$1,175.00	K	31%	\$810.75	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25	CLOUDLINK	
5	456-113-450	Secure VM Encrypt for Machines Tier 3+HB		\$1,010.00	K	31%	\$669.60	\$252.30	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	CLOUDLINK	
5	456-113-451	Secure VM Encrypt for Machines Tier 4+HB		\$875.00	K	31%	\$574.75	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK	
5	456-113-452	Secure VM Encrypt CP8D per VM +HB		\$500.00	K	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK	
5	456-113-453	Secure VM Encrypt CP8D Socket+2C		\$5,000.00	K	31%	\$3,450.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK	
5	456-113-454	Secure VM CMP XMS Replicate+HA		\$0.00	K	31%	\$0.00	\$2,000.00	\$1,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,940.00	CLOUDLINK	
5	456-113-502	VMware Cloud Foundation Basic 3Y+ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-503	VMware Cloud Foundation Basic 4Y+ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-504	VMware Cloud Foundation Basic 5Y+ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-501	UPG of vSphere to VCF Basic 3Y+ZA		\$6,655.05	K	31%	\$4,605.05	\$2,411.25	\$2,211.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,211.25	SDCC VMW SW	
5	456-113-508	UPG of vSphere to VCF Basic 4Y+ZA		\$6,655.05	K	31%	\$4,605.05	\$2,411.25	\$2,211.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,211.25	SDCC VMW SW	
5	456-113-509	UPG of vSphere to VCF Basic 5Y+ZA		\$6,655.05	K	31%	\$4,605.05	\$2,411.25	\$2,211.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,211.25	SDCC VMW SW	
5	456-113-512	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 3Y+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-513	VCF SDDCMgr NSXAdv w															

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	456-113-647	VCF PRV Cloud Suite w/o vSphere 3Yr-ZA		\$0.00	K	31%	\$0.00	\$4,820.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDCC VMW SW	
5	456-113-648	VCF PRV Cloud Suite w/o vSphere 4Yr-ZA		\$0.00	K	31%	\$0.00	\$4,820.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDCC VMW SW	
5	456-113-649	VCF PRV Cloud Suite w/o vSphere 5Yr-ZA		\$0.00	K	31%	\$0.00	\$4,820.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDCC VMW SW	
5	456-113-650	VCF Standard (Per CPU) 3Yr-ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-651	VCF Standard (Per CPU) 4Yr-ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-652	VCF Standard (Per CPU) 5Yr-ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-653	VCF Advanced (Per CPU) 3Yr-ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-654	VCF Advanced (Per CPU) 4Yr-ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-655	VCF Advanced (Per CPU) 5Yr-ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-656	VCF Enterprise (Per CPU) 3Yr-ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-657	VCF Enterprise (Per CPU) 4Yr-ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-658	VCF Enterprise (Per CPU) 5Yr-ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-667	VMware Cloud Foundation Basic UPG 1Yr-ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-668	VMware Cloud Foundation Basic UPG 2Yr-ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-669	VMware Cloud Foundation Basic UPG 3Yr-ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-670	VMware Cloud Foundation Basic UPG 4Yr-ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-671	VMware Cloud Foundation Basic UPG 5Yr-ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDCC VMW SW	
5	456-113-672	UPG of vSphere to VCF Basic UPG 1Yr-ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDCC VMW SW	
5	456-113-673	UPG of vSphere to VCF Basic UPG 2Yr-ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDCC VMW SW	
5	456-113-674	UPG of vSphere to VCF Basic UPG 3Yr-ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDCC VMW SW	
5	456-113-675	UPG of vSphere to VCF Basic UPG 4Yr-ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDCC VMW SW	
5	456-113-676	UPG of vSphere to VCF Basic UPG 5Yr-ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDCC VMW SW	
5	456-113-677	VCF SDMGR NSXAdv w/HZN ENT 100PK U 1Yr+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-678	VCF SDMGR NSXAdv w/HZN ENT 100PK U 2Yr+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-679	VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Yr+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-680	VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Yr+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-681	VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Yr+UB		\$73,340.00	K	31%	\$50,804.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDCC VMW SW	
5	456-113-682	VCF SDMGR NSXAdv w/HZN ENT 100PK U 1Yr+UB		\$7,334.00	K	31%	\$5,080.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDCC VMW SW	
5	456-113-683	VCF SDMGR NSXAdv w/HZN ENT 100PK U 2Yr+UB		\$7,334.00	K	31%	\$5,080.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDCC VMW SW	
5	456-113-684	VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Yr+UB		\$7,334.00	K	31%	\$5,080.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDCC VMW SW	
5	456-113-685	VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Yr+UB		\$7,334.00	K	31%	\$5,080.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDCC VMW SW	
5	456-113-686	VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Yr+UB		\$7,334.00	K	31%	\$5,080.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDCC VMW SW	
5	456-113-687	VCF SDMGRNSAdv w/HZENT 100PK U 1Yr+UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDCC VMW SW	
5	456-113-688	VCF SDMGRNSAdv w/HZENT 100PK U 2Yr+UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDCC VMW SW	
5	456-113-689	VCF SDMGRNSAdv w/HZENT 100PK U 3Yr+UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDCC VMW SW	
5	456-113-690	VCF SDMGRNSAdv w/HZENT 100PK U 4Yr+UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDCC VMW SW	
5	456-113-691	VCF SDMGRNSAdv w/HZENT 100PK U 5Yr+UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDCC VMW SW	
5	456-113-692	VCF SDMGRNSAdv w/HZN ENT 100PK U 1Yr+UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25	SDCC VMW SW	
5	456-113-693	VCF SDMGRNSAdv w/HZN ENT 100PK U 2Yr+UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25	SDCC VMW SW	
5	456-113-694	VCF SDMGRNSAdv w/HZN ENT 100PK U 3Yr+UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25	SDCC VMW SW	
5	456-113-695	VCF SDMGRNSAdv w/HZN ENT 100PK U 4Yr+UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25	SDCC VMW SW	
5	456-113-696	VCF SDMGRNSAdv w/HZN ENT 100PK U 5Yr+UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25	SDCC VMW SW	
5	456-113-697	VMware vCsr Srvr 6 Std vSphere 6 U 1Yr+IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDCC VMW SW	
5	456-113-698	VMware vCsr Srvr 6 Std vSphere 6 U 2Yr+IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDCC VMW SW	
5	456-113-699	VMware vCsr Srvr 6 Std vSphere 6 U 3Yr+IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDCC VMW SW	
5	456-113-700	VMware vCsr Srvr 6 Std vSphere 6 U 4Yr+IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDCC VMW SW	
5	456-113-701	VMware vCsr Srvr 6 Std vSphere 6 U 5Yr+IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDCC VMW SW	
5	456-113-702	VCF Upp VM vCsr 6 Fnd - vCsr Srv 1Yr+IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDCC VMW SW	
5	456-113-703	VCF Upp VM vCsr 6 Fnd - vCsr Srv 2Yr+IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDCC VMW SW	
5	456-113-704	VCF Upp VM vCsr 6 Fnd - vCsr Srv 3Yr+IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDCC VMW SW	
5	456-113-705	VCF Upp VM vCsr 6 Fnd - vCsr Srv 4Yr+IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDCC VMW SW	
5	456-113-706	VCF Upp VM vCsr 6 Fnd - vCsr Srv 5Yr+IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDCC VMW SW	
5	456-113-707	SDCC MGR for Desktop 100 Pack 1Yr UPG+UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-708	SDCC MGR for Desktop 100 Pack 2Yr UPG+UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-709	SDCC MGR for Desktop 100 Pack 3Yr UPG+UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-710	SDCC MGR for Desktop 100 Pack 4Yr UPG+UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-711	SDCC MGR for Desktop 100 Pack 5Yr UPG+UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-712	SDCC MGR for Desktop 100 Pack 1Yr UPG+UB		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-713	SDCC MGR for Desktop 100 Pack 2Yr UPG+UB		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-714	SDCC MGR for Desktop 100 Pack 3Yr UPG+UB		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-715	SDCC MGR for Desktop 100 Pack 4Yr UPG+UB		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-716	SDCC MGR for Desktop 100 Pack 5Yr UPG+UB		\$309.00														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	456-113-886	VrRail VCF vSphere+VSAN to VCFADV 1YR+IG		\$0.00	K	31%	\$0.00	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VXRAL SOFTWARE
5	456-113-887	VrRail VCF vSphere+VSAN to VCFADV 2YR+IG		\$0.00	K	31%	\$0.00	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VXRAL SOFTWARE
5	456-113-888	VrRail VCF vSphere+VSAN to VCFADV 3YR+IG		\$0.00	K	31%	\$0.00	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VXRAL SOFTWARE
5	456-113-889	VrRail VCF vSphere+VSAN to VCFADV 4YR+IG		\$0.00	K	31%	\$0.00	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VXRAL SOFTWARE
5	456-113-900	VrRail VCF vSphere+VSAN to VCFADV 5YR+IG		\$0.00	K	31%	\$0.00	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VXRAL SOFTWARE
5	456-113-901	VrRail VCF vSphere+VSAN to VCF ENT1YR+IG		\$0.00	K	31%	\$0.00	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VXRAL SOFTWARE
5	456-113-902	VrRail VCF vSphere+VSAN to VCF ENT2YR+IG		\$0.00	K	31%	\$0.00	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VXRAL SOFTWARE
5	456-113-903	VrRail VCF vSphere+VSAN to VCF ENT3YR+IG		\$0.00	K	31%	\$0.00	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VXRAL SOFTWARE
5	456-113-904	VrRail VCF vSphere+VSAN to VCF ENT4YR+IG		\$0.00	K	31%	\$0.00	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VXRAL SOFTWARE
5	456-113-905	VrRail VCF vSphere+VSAN to VCF ENT5YR+IG		\$0.00	K	31%	\$0.00	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VXRAL SOFTWARE
5	456-114-007	VrR vSAN Upg from Std to Ent 1Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VXRAL SOFTWARE
5	456-114-008	VrR vSAN Upg from Std to Ent 2Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VXRAL SOFTWARE
5	456-114-009	VrR vSAN Upg from Std to Ent 3Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VXRAL SOFTWARE
5	456-114-010	VrR vSAN Upg from Std to Ent 4Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VXRAL SOFTWARE
5	456-114-011	VrR vSAN Upg from Std to Ent 5Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VXRAL SOFTWARE
5	456-114-012	VrR vSAN Upg from Std to Adv 1Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE
5	456-114-013	VrR vSAN Upg from Std to Adv 2Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE
5	456-114-014	VrR vSAN Upg from Std to Adv 3Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE
5	456-114-015	VrR vSAN Upg from Std to Adv 4Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE
5	456-114-016	VrR vSAN Upg from Std to Adv 5Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VXRAL SOFTWARE
5	456-114-017	VrR vSAN Upg from Adv to Ent 1Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VXRAL SOFTWARE
5	456-114-018	VrR vSAN Upg from Adv to Ent 2Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VXRAL SOFTWARE
5	456-114-019	VrR vSAN Upg from Adv to Ent 3Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VXRAL SOFTWARE
5	456-114-020	VrR vSAN Upg from Adv to Ent 4Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VXRAL SOFTWARE
5	456-114-021	VrR vSAN Upg from Adv to Ent 5Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VXRAL SOFTWARE
5	456-114-022	VrR vSphere Basic, 1Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL SOFTWARE
5	456-114-023	VrR vSphere Basic, 2Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL SOFTWARE
5	456-114-024	VrR vSphere Basic, 3Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL SOFTWARE
5	456-114-025	VrR vSphere Basic, 4Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL SOFTWARE
5	456-114-026	VrR vSphere Basic, 5Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL SOFTWARE
5	456-114-036	VrR Upg vSphere Basic, 1Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL UPG SOFTWARE
5	456-114-037	VrR Upg vSphere Basic, 2Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL UPG SOFTWARE
5	456-114-038	VrR Upg vSphere Basic, 3Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL UPG SOFTWARE
5	456-114-039	VrR Upg vSphere Basic, 4Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL UPG SOFTWARE
5	456-114-040	VrR Upg vSphere Basic, 5Yr Mnt+IG		\$0.00	K	31%	\$0.00	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VXRAL UPG SOFTWARE
5	456-114-042	VrRail Vmware vSAN Ent+ 1Yr Maint+IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-114-043	VrRail Vmware vSAN Ent+ 2Yr Maint+IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-114-044	VrRail Vmware vSAN Ent+ 3Yr Maint+IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-114-045	VrRail Vmware vSAN Ent+ 4Yr Maint+IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-114-046	VrRail Vmware vSAN Ent+ 5Yr Maint+IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-114-047	VrRail Vmware vSANEnt to Ent+ 1Yr Maint+IG		\$0.00	K	31%	\$0.00	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$809.75	VXRAL SOFTWARE
5	456-114-048	VrRail Vmware vSANEnt to Ent+ 2Yr Maint+IG		\$0.00	K	31%	\$0.00	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$809.75	VXRAL SOFTWARE
5	456-114-049	VrRail Vmware vSANEnt to Ent+ 3Yr Maint+IG		\$0.00	K	31%	\$0.00	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$809.75	VXRAL SOFTWARE
5	456-114-050	VrRail Vmware vSANEnt to Ent+ 4Yr Maint+IG		\$0.00	K	31%	\$0.00	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$809.75	VXRAL SOFTWARE
5	456-114-051	VrRail Vmware vSANEnt to Ent+ 5Yr Maint+IG		\$0.00	K	31%	\$0.00	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$809.75	VXRAL SOFTWARE
5	456-114-052	VrRail Vmware vSANAdv to Ent+ 1Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$1,069.25	VXRAL SOFTWARE
5	456-114-053	VrRail Vmware vSANAdv to Ent+ 2Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$1,069.25	VXRAL SOFTWARE
5	456-114-054	VrRail Vmware vSANAdv to Ent+ 3Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$1,069.25	VXRAL SOFTWARE
5	456-114-055	VrRail Vmware vSANAdv to Ent+ 4Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$1,069.25	VXRAL SOFTWARE
5	456-114-056	VrRail Vmware vSANAdv to Ent+ 5Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$1,069.25	VXRAL SOFTWARE
5	456-114-057	VrRail Vmware vSANStd to Ent+ 1Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$1,559.25	VXRAL SOFTWARE
5	456-114-058	VrRail Vmware vSANStd to Ent+ 2Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$1,559.25	VXRAL SOFTWARE
5	456-114-059	VrRail Vmware vSANStd to Ent+ 3Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$1,559.25	VXRAL SOFTWARE
5	456-114-060	VrRail Vmware vSANStd to Ent+ 4Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$1,559.25	VXRAL SOFTWARE
5	456-114-061	VrRail Vmware vSANStd to Ent+ 5Yr Maint+IG		\$0.00	K	31%	\$0.00	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$1,559.25	VXRAL SOFTWARE
5	456-114-085	Secure VM Key Mgmt over KMIP Tier 1+IA		\$8,000.00	K	31%	\$5,520.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK
5	456-114-086	Secure VM Key Mgmt over KMIP Tier 2+IA		\$6,400.00	K	31%	\$4,416.00	\$1,472.00	\$1,344.00	\$0.00	\$0.00	\$0.00	\$1,344.00	CLOUDLINK
5	456-114-087	Secure VM Key Mgmt over KMIP Tier 3+IA		\$4,800.00	K	31%	\$3,312.00	\$1,104.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$1,008.00	CLOUDLINK
5	456-114-088	Secure VM Key Mgmt over KMIP Tier 4+IA		\$3,200.00	K	31%	\$2,208.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$736.00	CLOUDLINK
5	456-114-095	Secure VM Encrypt Containers Tier 1+IA		\$120,000.00	K	31%	\$82,800.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$27,600.00	CLOUDLINK
5	456-114-096	Secure VM Encrypt Containers Tier 2+IA		\$96,000.00	K	31%	\$66,240.00	\$24,000.00	\$22,080.00	\$0.00	\$0.00	\$0.00	\$22,080.00	CLOUDLINK
5	456-114-097	Secure VM Encrypt Containers Tier 3+IA		\$84,000.00	K	31%	\$57,960.00	\$21,000.00	\$19,320.00	\$0.00	\$0.00	\$0.00	\$19,320.00	CLOUDLINK
5	456-114-098	Secure VM Encrypt Containers Tier 4+IA		\$76,000.00	K	31%	\$52,440.00	\$19,000.00	\$17,480.00	\$0.00	\$0.00	\$0.00	\$17,480.00	CLOUDLINK
5	458-000-999	Secure VM SecVM Term		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-000	Secure VM SecVM Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-880	Secure VM SecVM for CPD HW Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-010	Secure VM KMIP Client Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-012	Secure VM SecVM Prep HCP Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-204	HClA NP VrRail vSphere Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAL SOFTWARE
5	458-002-205	HClA LIP VrRail vSphere Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAL SOFTWARE
5	458-002-340	Secure VM SED Perp Tier 1+IA		\$1,250.00	K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00	\$287.50	CLOUDLINK
5	458-002-361	Secure VM SED Perp Tier 2+IA		\$1,000.00	K	31%	\$690.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$230.00	CLOUDLINK
5	458-002-362	Secure VM SED Perp Tier 3+IA		\$750.00	K	31%	\$517.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$157.50	CLOUDLINK
5	458-002-363	Secure VM SED Perp Tier 4+IA		\$500.00	K	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	458-002-371	Secure VM Encryption for Machines		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-372	Secure VM Encryption for Machines CPD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-373	Secure VM KMIP KHIS Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-391	VMware Cloud Foundation Suite		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-002-442	Secure VM Key Mgmt for SED Tier 1+IA		\$1,250.00	K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00</		

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	458-002-655	vSAN Upg from Std to Adv		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VXRAIL SOFTWARE
5	458-002-656	vSAN Upg from Adv to Ent		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-657	vSphere Basic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-661	vRr Upg vSphere Basic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
5	458-002-663	vRral VMware vSAN Enterprise Plus		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
5	458-002-664	vSAN Upg from Ent to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-665	vSAN Upg from Adv to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-666	vSAN Upg from Std to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-670	vSAN Upg from Adv to Ent CCU		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
5	458-002-685	Secure VM Key Management over KMP		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-693	Secure VM Encryption for Containers		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	470-AAGL	SEL - SF - 0.5m SFP-DAC Cable Attach		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGN	SEL - SFP/SFP+ DAC 1M Attach		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGP	SEL - SFP/SFP+ DAC 3M Attach		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGR	SEL - SFP/SFP+ DAC 5M Attach		\$135.00	K	31%	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGT	SEL - SFP/SFP+ DAC 7M Attach		\$310.00	K	31%	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVG	SEL - SFP/SFP+ DAC 5M Cus Kit		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVH	SEL - SFP/SFP+ DAC 1M Cus Kit		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVJ	SEL - SFP/SFP+ DAC 3M Cus Kit		\$341.00	K	31%	\$235.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVJ	SEL DAC-SFP-10G-3M		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVK	SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVR	SEL - QSFP+ - 40G DAC 1M CusKit		\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAWE	SEL - QSFP+ - 40G DAC 5M CusKit		\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAWN	SEL - QSFP+ - 40G DAC 3M CusKit		\$242.00	K	31%	\$168.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAXB	SEL - QSFP+ - 40G DAC 0.5M CusKit		\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAXI	SEL - QSFP+ - 40G DAC 7M CusKit		\$385.00	K	31%	\$268.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAZM	SEL - QSFP+ - 40G DAC 10M CusKit		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABNZ	SEL - QSFP28-100G DAC 7m Attach		\$2,150.00	K	31%	\$1,483.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOL	SEL MPO Crossover Fiber Cable 3M Attach		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOM	SEL MPO Crossover Fiber Cable 7M Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABON	SEL MPO Crossover Fiber Cable 10M Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOV	SEL - QSFP28 - 100G DAC 1m Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOW	SEL - QSFP28 - 100G DAC 2m Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOY	SEL - QSFP28 - 100G DAC 5m Attach		\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOZ	SEL - SFP/SFP+ DAC 2M Attach		\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPD	SEL MPO Crossover Fiber Cable 5M Attach		\$249.00	K	31%	\$171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPI	SEL G9DYM1 - 100G AOC 7m Cus Kit		\$2,365.00	K	31%	\$1,635.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPJ	SEL - QSFP28 - 100G AOC 30M CusKit		\$2,300.00	K	31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPM	SEL - QSFP28 - 100G AOC 10M CusKit		\$2,420.00	K	31%	\$1,699.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPN	SEL MPO Crossover Fiber Cable 3M CusKit		\$330.00	K	31%	\$227.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPP	SEL MPO Crossover Fiber Cable 7M CusKit		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPQ	SEL MPO Crossover Fiber Cable 5M CusKit		\$274.00	K	31%	\$189.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPS	SEL - SFP/SFP+ DAC 2M Cus Kit		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPJ	SEL QSXZKV - 100G DAC 5m Cus Kit		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPV	SEL MPO Crossover Fiber Cable 10M CusKit		\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPW	SEL - QSFP28 - 100G DAC 0.5M CusKit		\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPY	SEL G280XFA - 100G DAC 1m Cus Kit		\$352.00	K	31%	\$242.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOD	SEL - QSFP+ - 40G DAC 2M CusKit		\$191.00	K	31%	\$131.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOG	SEL G1KMLJE - 100G DAC 2m Cus Kit		\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACES	SEL - SFP28 25G DAC 1m Attach		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACEU	SEL GU089PV - 25G DAC 3m Cus Kit		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACEV	SEL - SFP28 - 25G DAC 3m Attach		\$135.00	K	31%	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACEZ	SEL G1YXND 25G DAC 1m Cus Kit		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLK	SEL - LCLC Fiber Patch Cable 5M Attach		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLS	SEL - LCLC Fiber Patch Cable 2M Attach		\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLT	SEL LCLC Fiber Patch Cable 2M Cus Kit		\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLU	SEL - QSFP28 - 100G AOC 3M Cus Kit		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLY	SEL LCLC Fiber Patch Cable 5M Cus Kit		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMF	SEL LCLC Fiber Patch Cable 3M Attach		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMH	SEL LCLC Fiber Patch Cable 10M Attach		\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMN	SEL LCLC Fiber Patch Cable 10M Cus Kit		\$104.00	K	31%	\$72.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMO	SEL LCLC Fiber Patch Cable 3M Cus Kit		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACOR	SEL - QSFP+ - 40G AOC 3M CusKit		\$725.00	K	31%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	50DW1PRSSZ	SEL SS renew DW50ser 1DA Probe 50SL		\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DW1PRSSP	SEL DW50ser 1DA Probe 50SL + Sup 1Yr		\$1,836.00	K	31%	\$1,269.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DW1PRSSP2	SEL SS + Sup renew DW50 1DA Probe 50SL		\$1,677.00	K	31%	\$1,166.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	5500SL	SEL CORP SET.4.5M,NEMA L6-20P		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5-CO-ASED	SEL 1TB SED Archive-USA-5Yr		\$1,759.0														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/ING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	5-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$10,245.00	K	31%	\$7,069.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-94-B	SEL Ded DD 9400 Bundle - USA - 5yr		\$12,379.09	K	31%	\$8,541.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-94-S	SEL 94TB Ded DD 9400 add-on - USA - 5yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-99-S	SEL 192TB Ded DD 9900 add-on - USA - 5Yr		\$8,537.73	K	31%	\$5,891.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-MT-B	SEL Data Domain Base Bundle - USA - 5yr		\$12,379.09	K	31%	\$8,541.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-DD-MT-S	SEL 1TB Data Domain Base - USA - 5yr		\$7,181.82	K	31%	\$5,087.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-ECS-REP	SEL Addl 400TB ECOSfileScaling USA 5Y		\$1,340.73	K	31%	\$925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 5Y		\$1,340.73	K	31%	\$925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-FCIN-BLOC	SEL Faction Bloc - 5Yr - USA		\$89,444.27	K	31%	\$61,854.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-10G3	SEL 100Gbps MultiCloud Network USA - 5Yr		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-10G	SEL 100Gbps MultiCloud Network USA - 5Yr		\$250,443.38	K	31%	\$172,805.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-1G	SEL 1Gbps MultiCloud Network USA - 5Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-2G	SEL 2Gbps MultiCloud Network USA - 5Yr		\$51,306.82	K	31%	\$35,401.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-40G	SEL 40Gbps MultiCloud Network USA - 5Yr		\$967,682.63	K	31%	\$667,701.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-5G	SEL 5Gbps MultiCloud Network USA - 5Yr		\$128,267.05	K	31%	\$88,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-MCN-80G	SEL 80Gbps MultiCloud Network USA-5Y		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 5Y		\$2,680.91	K	31%	\$1,849.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 5Y		\$3,017.73	K	31%	\$2,082.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 5Y		\$1,340.45	K	31%	\$924.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 5Y		\$1,508.18	K	31%	\$1,040.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** FACTION
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	700-00001	SEL BN StarterPack W/DISTS-16		\$55,838.46	K	31%	\$35,078.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00001-SM	SEL AS S/Pk W/DISTS-16 SSM		\$2,180.00	K	31%	\$1,504.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00008	SEL BN StarterPack PMax2		\$80,793.85	K	31%	\$55,747.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00008-SM	SEL AS StarterPack PMax2 SSM		\$3,696.92	K	31%	\$2,550.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00009	SEL BN StarterPack Ixlan-4		\$64,607.69	K	31%	\$44,579.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00009-SM	SEL AS StarterPack Ixlan-4 SSM		\$3,204.62	K	31%	\$2,211.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00010	SEL BN StarterPack VxFilevOS-8		\$55,376.92	K	31%	\$38,210.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00010-SM	SEL AS StarterPack VxFilevOS-8 SSM		\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00011	SEL BN StarterPack Appd-50		\$63,227.69	K	31%	\$43,627.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00011-SM	SEL AS StarterPack Appd-50 SSM		\$1,932.31	K	31%	\$1,323.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00012	SEL BN StarterPack VMware-20		\$101,764.62	K	31%	\$70,217.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00012-SM	SEL AS StarterPack VMware-20 SSM		\$4,601.54	K	31%	\$3,175.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00013	SEL BN Probe6 Upg Package		\$167,729.23	K	31%	\$129,533.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	700-00013-SM	SEL AS S/Pk Probe6 Upg SSM		\$3,407.77	K	31%	\$2,340.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VIRTUAL INSTRUMENTS
5	702SSL	SEL CORD SET 4.5M NEMA L6-30P		\$10.00	K	31%	\$6.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	770-BCQZ	SEL G417HFP - Dual Shelf S4112		\$223.63	K	31%	\$154.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** DELL NETWORKING
5	770-BDQC	SEL G1KDT3Z, Dual Shelf S512F-CN		\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** DELL NETWORKING
5	8147SSL	SEL CORD SET 2.5M NEMA 15-15E C19		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	8289SSL	SEL CORD PWR,N5-15 C13,14AWG,2M		\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	8296SSL	SEL CORD POWER,C14-C13,16AWG,6FT		\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	8297SSL	SEL CORD POWER,C14-C19,14AWG,6FT		\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	8665SSL	SEL CORD POWER,6309-C19,15E		\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	8840SSL	SEL CABLEX5SFF8088-SF8088ZM		\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849004TFIN	SEL FRUTBATFIN		\$678.00	K	31%	\$467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849004A	SEL FRUTPRKACCSV-COVERNO MEDIA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849004F	SEL FRUTTO TERAPK-COVERNO MEDIA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030F	SEL PYTHONCHAMBER_SLOT KEY ENABLE		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030FIN-D	SEL CHAMBER_SLOT KEYD/COUNTFIN		\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030FIN-F	SEL CHAMBER_SLOTUPKEYENABLEFIN		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030J-D	SEL CHAMB_SLOT KEYVDSTFINENT		\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T880-F	SEL CHAMB_SLOT KEY ENABLE,1380 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T880-F	SEL UPG_CHAMB/SLOT KEY,1380 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-J	SEL CHAMB_SLOT KEY ENABLE, T950 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-J	SEL UPG_CHAMB/SLOT KEY, T950 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-D	SEL CHAMB_SLOT KEY, DKS, T950 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-F	SEL CHAMBER_SLOT KEY ENABLE,TFIN		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-F	SEL CHAMB_SLOT KEY ENABLE,TFIN ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849030T950-F	SEL UPG_CHAMB_SLOT KEY,TFIN ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849070F	SEL FRU765LIB STABILITY KIT		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849070FIN-F	SEL FRU49PLIB STABILITY KITFIN		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849070T950-F	SEL FRU49PLIB STABILITY KITFIN		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849095F	SEL FRU08SERVATORY SWT950B0A		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849095FIN-F	SEL FRU08SERVATORY SWT950B0A		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849095TFIN	SEL FRU08SERVATORY SWFTARETFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849099-F	SEL T950ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849099FIN-F	SEL TFINENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849112T20-F	SEL FRUUS-12V PWR SUPPLYRHS1200		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849112T20-F	SEL FRUUS-12V PWR SUPPLYRHS1200		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849112T380	SEL FRUUS-12V PWR SUPPLYRHS1280		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849112T380-F	SEL FRUUS-12V PWR SUPPLYRHS1280		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90849112T680	SEL FRUUS-12V PWR SUPPLYRHS1280		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00				

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	90949194TFIN	SEL: FRU1TO5-5FCFHTFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949206RFN-F	SEL: FRU1UPG1TFIN ROBOT+TRANSPORTER		\$55,385.00	K	31%	\$38,215.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949206TFIN	SEL: FRU1TFIN ROBOT + TRANSPORTER		\$32,598.00	K	31%	\$22,598.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949259-F	SEL: FRUSLSL SW-KEYDIRECT-CONT950		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949260-F	SEL: FRUSLSL SW-KEYDIRECT-CONTFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271-F	SEL: FRURIMG3T880		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271FFN-F	SEL: FRURIMG3TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T200	SEL: FRURIMG3T200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T380	SEL: FRURIMG3T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T80	SEL: FRURIMG3T80		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T88-F	SEL: FRURIMG3T880		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T88-F	SEL: FRURIMG3T880		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949271T88-F	SEL: FRURIMG3T880		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949284TFIN-F	SEL: FRU1TFIN ENT ROBOT + TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949284TFIN-F	SEL: FRU1TFIN ENT ROBOT + TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949287FIN-F	SEL: FRU1UPG1T380		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949287TFIN-F	SEL: FRU1T51140DRIVE1TFINENT11		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949296TFIN-F	SEL: FRU1UPG1T380		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949296T950-F	SEL: FRU1UPG1T380		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949296T950-F	SEL: FRU1UPG1T380		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949296T950-F	SEL: FRU1UPG1T380		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949296T950-F	SEL: FRU1UPG1T380		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949305A	SEL: ACCESS TPKV-O CVRNO MED3592		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949305-FSL	SEL: FRU13592.TPK.NO.MEDIA-CVR.UPG		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949310SP	SEL: FRU1MAINT TPK, 9-TPS,CERT.3592		\$2,249.00	K	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949310SPL	SEL: FRU1MAINT TPK, 9-TPS,CERT.3592		\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949311SP	SEL: FRU1MAINT TPK, 9-TPS,CUST.3592		\$2,249.00	K	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949311SPL	SEL: FRU1MAINT TPK, 9-TPS,CUST.3592		\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949312SP	SEL: FRU1MAINT TPK, 5-TPK,CERT.3592		\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949312SPL	SEL: FRU1MAINT TPK, 5-TPK,CERT.3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949313SP	SEL: FRU1MAINT TPK, 5-TPK,CUST.3592		\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949313SPL	SEL: FRU1MAINT TPK, 5-TPK,CUST.3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949315SL	SEL: FRU1TAPE.CLN.W-CUS.BCD.3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949315SPL	SEL: FRU1TAPE.CLN.W-CUS.BCD.3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949316SL	SEL: FRU1TAPE.CLN.W-CUS.BCD.3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949316SPL	SEL: FRU1TAPE.CLN.W-CUS.BCD.3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949337-F	SEL: UPVISIONCAMERADRVR-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949338-F	SEL: UPVISIONCAMERAMED-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949345L	SEL: TAPES.LTO5.CUST.10.CASE.NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949375SL	SEL: TAPES.LTO5,10.CERT.CASE.NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949376SL	SEL: TAPES.LTO4,10.CERT.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949377SL	SEL: TAPES.LTO4,10.CUST.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382-F	SEL: FRU1UPG.LTO-6.FC.FH.T950		\$10,880.00	K	31%	\$7,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T200	SEL: FRU1UPG.LTO-6.FC.FH.T200		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T380	SEL: FRU1UPG.LTO-6.FC.FH.T380		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T680	SEL: FRU1UPG.LTO-6.FC.FH.T680		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T880	SEL: FRU1UPG.LTO-6.FC.FH.T880		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T88-F	SEL: FRU1UPG.LTO-6.FC.FH.T880		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949382T950-F	SEL: FRU1UPG.LTO-6.FC.FH.T950		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949390TFIN	SEL: FRU1SKLM SW KEY MAXDR.TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949390TFIN-F	SEL: FRU1SKLM SW KEY MAXDR.TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949390T950-F	SEL: FRU1UPG.SKLM SW KEY MAXDR.T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949390T950-F	SEL: FRU1UPG.SKLM SW KEY MAXDR.T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949403SL	SEL: 20TPK.LTO-M8.CERT		\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949414SL	SEL: TAPES,TRPK,CUST.LTO6.WORM.T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949415SL	SEL: TAPES,TRPK,CERT.LTO6.WORM.T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949439T380	SEL: FRU1EDBA.T380		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949439T38-F	SEL: FRU1EDBA.T380		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949439T680	SEL: FRU1EDBA.T680		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949439T68-F	SEL: FRU1EDBA.T680		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949439TFIN	SEL: FRU1EDBA.TFIN		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440F	SEL: FRU1LTO-5.FC.FH.IMPACT.T950		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440F-F	SEL: FRU1LTO-5.FC.FH.IMPACT.TFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T200	SEL: FRU1LTO-5.FC.FH.IMPACT.T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T200-F	SEL: FRU1LTO-5.FC.FH.IMPACT.T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T380	SEL: FRU1LTO-5.FC.FH.IMPACT.T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T380-F	SEL: FRU1LTO-5.FC.FH.IMPACT.T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T680	SEL: FRU1LTO-5.FC.FH.IMPACT.T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T680-F	SEL: FRU1LTO-5.FC.FH.IMPACT.T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T880	SEL: FRU1LTO-5.FC.FH.IMPACT.T880		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949440T880-F	SEL: FRU1LTO-5.FC.FH.IMPACT.T880		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949442F	SEL: UPG.FRULLTO-6.FC.FH.IMPACT		\$15,789.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949442T200-F	SEL: UPG.LTO-6.T200.FC.FH.IMPACT		\$15,789.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC	
5	90949442T380	SEL: FRU1LTO-6.T380.FC.FH.IMPACT														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	90949565SL	SEL_TAPES.20_TPK_CUST_3592_JD		\$59,097.00	K	31%	\$40,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949566SL	SEL_TAPES.TPK_CERT_3592_JD		\$2,951.00	K	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949567SL	SEL_TAPES.TPK_CUST_3592_JD		\$2,951.00	K	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949576-F	SEL_FRU_UPG.5-12V_PWS.AN.RHOS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949576TFIN	SEL_FRU.5-12V_PWS.AN.RHOS.TFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949576TFIN-F	SEL_FRU_UPG.5-12V_PWS.AN.RHOS.TFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578-F	SEL_FRU.RIM2.T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578T200-F	SEL_FRU.RIM2.T200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578T380	SEL_FRU.RIM2.T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578T380-F	SEL_FRU.RIM2.T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578T680	SEL_FRU.RIM2.T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578T680-F	SEL_FRU.RIM2.T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578TFIN	SEL_FRU.RIM2.TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949578TFIN-F	SEL_FRU.RIM2.TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949615-F	SEL_FRU_UPG.LTO-7.FC.FH.T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949615T200-F	SEL_FRU_UPG.LTO-7.FC.FH.T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949615T380-F	SEL_FRU_UPG.LTO-7.FC.FH.T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949615TFIN-F	SEL_FRU_UPG.LTO-7.FC.FH.TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616-F	SEL_UPG.LTO-7.FC.FH.IMPACT.T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616T200-F	SEL_UPG.LTO-7.FC.FH.IMPACT.T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616T380	SEL_FRU.LTO-7.FC.FH.IMPACT.T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616T380-F	SEL_FRU_UPG.LTO-7.FC.FH.IMPACT.T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616T680	SEL_FRU.LTO-7.FC.FH.IMPACT.T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616T680-F	SEL_UPG.LTO-7.FC.FH.IMPACT.T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616TFIN	SEL_FRU.LTO-7.FC.FH.IMPACT.TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949616TFIN-F	SEL_UPG.LTO-7.FC.FH.IMPACT.TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949744-F	SEL_FRU.TS1155.DRV.T950.IMPACT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949744T380	SEL_FRU.TS1155.DRV.T380.IMPACT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949744T380-F	SEL_FRU.TS1155.DRV.T380.IMPACT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949744TFIN	SEL_FRU.TS1155.DRV.TFIN.IMPACT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949744TFIN-F	SEL_UPG.TS1155.DRV.TFIN.IMPACT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949745TFIN-F	SEL_FRU.TS1155.DRV.TFIN.ENT.T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949783SL	SEL_20TPK.LTO-8.CUST.NCVR		\$43,179.00	K	31%	\$29,793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949784-F	SEL_FRU_UPG.LTO-8.FC.FH.T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949784T200-F	SEL_FRU_UPG.LTO-8.FC.FH.T200		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949784T380	SEL_FRU_UPG.LTO-8.FC.FH.T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949784T680-F	SEL_FRU_UPG.LTO-8.FC.FH.T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949784TFIN-F	SEL_FRU_UPG.LTO-8.FC.FH.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785-F	SEL_UPG.LTO-8.FC.FH.IMPACT.T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785T200-F	SEL_UPG.LTO-8.FC.FH.IMPACT.T200		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785T380	SEL_FRU.LTO-8.FC.FH.IMPACT.T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785T380-F	SEL_UPG.LTO-8.FC.FH.IMPACT.T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785T680	SEL_FRU.LTO-8.FC.FH.IMPACT.T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785T680-F	SEL_UPG.LTO-8.FC.FH.IMPACT.T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785TFIN	SEL_FRU.LTO-8.FC.FH.IMPACT.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949785TFIN-F	SEL_UPG.LTO-8.FC.FH.IMPACT.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949786SL	SEL_TPK.LTO-8.CERT		\$2,164.00	K	31%	\$1,493.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949787SL	SEL_TPK.LTO-8.CUST		\$2,164.00	K	31%	\$1,493.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949788SL	SEL_TPK.LTO-8.CERT.NCVR		\$2,155.00	K	31%	\$1,486.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949789SL	SEL_TPK.LTO-8.CUST.NCVR		\$2,155.00	K	31%	\$1,486.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949790SL	SEL_20TPK.LTO-8.CERT		\$43,320.00	K	31%	\$29,890.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949791SL	SEL_20TPK.LTO-8.CUST		\$43,320.00	K	31%	\$29,890.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949792SL	SEL_20TPK.LTO-8.CERT.NCVR		\$43,179.00	K	31%	\$29,793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949794SL	SEL_TAPES.LTO-8.CERT.CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949795SL	SEL_TAPES.LTO-8.CUST.CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949796SL	SEL_FRU.TAPE.LTO-8.CERT		\$2,148.35	K	31%	\$1,483.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949797SL	SEL_FRU.TAPE.LTO-8.CUST		\$2,148.35	K	31%	\$1,483.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949798SL	SEL_TAPES.LTO-8.CERT.CASE10		\$2,142.00	K	31%	\$1,477.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949799SL	SEL_TAPES.LTO-8.CUST.CASE10		\$2,142.00	K	31%	\$1,477.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949863-F	SEL_UPG.TS1160.DRV.FIBRE.IMPACT		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949863T380	SEL_FRU.TS1160.DRV.FIBRE.IMPACT.T380		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949863T380-F	SEL_UPG.TS1160.DRV.FIBRE.IMPACT.T380		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949863TFIN	SEL_FRU.TS1160.DRV.FIBRE.IMPACT.TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949863TFIN-F	SEL_UPG.TS1160.DRV.FIBRE.IMPACT.TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949865SL	SEL_TAPES.20_TPK_CUST_3592_JE		\$82,739.00	K	31%	\$57,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949867SL	SEL_TAPES.20_TPK_CERT_3592_JE		\$82,739.00	K	31%	\$57,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949868SL	SEL_TAPES.TPK_CERT_3592_JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949869SL	SEL_TAPES.TPK_CUST_3592_JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949874TFIN-F	SEL_UPG.TS1160.DRV.FIBRE.TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949914-F	SEL_UPG.LTO-9.FC.FH.IMPACT.T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949914TFIN-F	SEL_FRU.LTO-9.FC.FH.IMPACT.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949914TFIN-F	SEL_UPG.LTO-9.FC.FH.IMPACT.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949915-F	SEL_FRU_UPG.LTO-9.FC.FH.T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949915TFIN-F	SEL_FRU_UPG.LTO-9.FC.FH.TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949920-F	SEL_UPG.LTO-9.SAS.FH.IMPACT.T950		\$22,707.69	K	31%	\$15,668.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949920TFIN	SEL_FRU.LTO-9.SAS.FH.IMPACT.TFIN		\$22,707.69	K	31%	\$15,668.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90949920TFIN-F	SEL_UPG.LTO-9.SAS.FH.IMPACT.TFIN		\$22,707.69	K	31%	\$15,668.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	**SPECTRALOGIC
5	90959005-F	SEL_FRUSLSFTWPROIP-RIM120		\$6,538.00	K	31%	\$							

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP		
5	90979488-F	SEL FRU LTO-8,FC,HH,ST50E		\$7,904.00	K	31%	\$5,453.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979490-F	SEL FRU LTO-8,HH,SAS,150E		\$6,887.00	K	31%	\$4,614.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979510-FSL	SEL FRU LTO-8,FC,HH,ST50E		\$10,917.00	K	31%	\$7,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979510-ST	SEL FRU LTO-8,FC,HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979510-ST-F	SEL FRU LTO-8,FC,HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979511-FSL	SEL FRU LTO-8,HH,SAS,150E		\$8,734.00	K	31%	\$5,626.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979511-ST	SEL FRU LTO-8,HH,SAS,150E		\$9,231.00	K	31%	\$6,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979511-ST-F	SEL FRU LTO-8,HH,SAS,150E		\$9,231.00	K	31%	\$6,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979523-FSL	SEL UPG LTO-7,HH,FC,ST50E		\$13,101.00	K	31%	\$9,039.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979523-ST	SEL FRU LTO-7,FC,HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979523-ST-F	SEL FRU LTO-7,FC,HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979524-FSL	SEL UPG LTO-7,HH,SAS,150E		\$10,917.00	K	31%	\$7,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979524-ST	SEL FRU LTO-7,SAS,HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979524-ST-F	SEL FRU LTO-7,SAS,HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979525-FSL	SEL UPG LTO-8,HH,FC,ST50E		\$15,284.00	K	31%	\$10,545.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979525-ST	SEL LTO-8,FC,HH,STACK		\$16,154.00	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979525-ST-F	SEL UPG LTO-8,FC,HH,STACK		\$16,154.00	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979527-FSL	SEL UPG LTO-8,HH,SAS,150E		\$13,101.00	K	31%	\$9,039.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979527-ST	SEL FRU LTO-8,FC,HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979527-ST-F	SEL FRU LTO-8,FC,HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979528-ST	SEL FRU LTO-7,FC,HH,STACK		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979528-ST-F	SEL FRU LTO-7,FC,HH,STACK		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979529-ST	SEL FRU LTO-8,FC,HH,STACK		\$23,846.00	K	31%	\$16,453.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979529-ST-F	SEL FRU LTO-8,FC,HH,STACK		\$23,846.00	K	31%	\$16,453.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979549-ST	SEL FRU SLED,LTO-5,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979550-ST	SEL FRU SLED,LTO-6,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979551-ST	SEL FRU SLED,LTO-7,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979552-ST	SEL FRU SLED,LTO-8,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979553-ST	SEL FRU SLED,LTO-5,SAS,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979554-ST	SEL FRU SLED,LTO-6,SAS,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979555-ST	SEL FRU SLED,LTO-7,SAS,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979556-ST	SEL FRU SLED,LTO-8,SAS,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979557-ST	SEL FRU SLED,LTO-5,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979558-ST	SEL FRU SLED,LTO-6,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979559-ST	SEL FRU SLED,LTO-7,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979560-ST	SEL FRU SLED,LTO-8,FC,HH,SLMP		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979567-F	SEL UPG LTO-8,HH,FC,ST50E		\$15,138.46	K	31%	\$10,445.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979567-ST	SEL LTO-8,FC,HH,STACK		\$18,461.54	K	31%	\$12,738.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979567-ST-F	SEL UPG LTO-8,HH,FC,ST50E		\$18,461.54	K	31%	\$12,738.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979568-F	SEL UPG LTO-8,HH,SAS,150E		\$12,446.15	K	31%	\$9,139.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979568-ST	SEL FRU LTO-8,SAS,HH,STACK		\$16,153.85	K	31%	\$11,146.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979568-ST-F	SEL FRU LTO-8,SAS,HH,STACK		\$16,153.85	K	31%	\$11,146.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979570-ST	SEL FRU LTO-9,FC,HH,STACK		\$26,153.85	K	31%	\$18,048.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	90979570-ST-F	SEL FRU LTO-9,FC,HH,STACK		\$26,153.85	K	31%	\$18,048.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019814T20-F	SEL CHAMBER-SLOT KEY ENABLET200		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019814T380	SEL CHAMBER-SLOT KEY ENABLET380		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019814T380-F	SEL CHAMBER-SLOT KEY ENABLET380		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019814T68-F	SEL FRUCHAMBER-SLOT KEY T680		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019816-F	SEL FRUENCRYPPTONPROT200-380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019817-F	SEL FRUSLS SFTWR-KEYOIP-RIMB0A		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019818-F	SEL FRUSLS SFTWR-KEYDIRRECT200		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019824-F	SEL RACKSTANDARD 19 INCH		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	91019832-F	SEL FRUSLS SW-KEYDIRRECT380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	9594SL	SEL CORD 4.5M L6-20P / LOCKING C19		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPECTRALOGIC
5	ADDLGB	SEL Boom! Addl Data Vol Per GB (Annual)		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOM!
5	ADU-1YR-00000001	SEL 1YR 1-9 ADMIN USER LOGIN		\$2,007.69	K	31%	\$1,392.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 ADMIN USER LOGIN		\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 ADMIN USER LOGIN		\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 ADMIN USER LOGIN		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADU-6YR-00000001	SEL 6YR 1-9 ADMIN USER LOGIN		\$12,020.77	K	31%	\$8,269.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADU-6YR-00000010	SEL 6YR 10-99 ADMIN USER LOGIN		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ADV_WORKFLOW	SEL BOOMI Advanced Workflow		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOM!
5	ADVAPI	SEL BOOMI API Publish Features		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOM!
5	AEOS-0-500S	SEL AE for SP Online + OneDwe OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-1001-1500OS	SEL AE for SP Online + OneDwe OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-100K-150KOS	SEL AE for SP Online + OneDwe OS		\$41.59	K	31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-101-2500S	SEL AE for SP Online + OneDwe OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-10K-20KOS	SEL AE for SP Online + OneDwe OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-1501-2000OS	SEL AE for SP Online + OneDwe OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-150K-OS	SEL AE for SP Online + OneDwe OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-2001-2500OS	SEL AE for SP Online + OneDwe OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-20K-35KOS	SEL AE for SP Online + OneDwe OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-2501-4000OS	SEL AE for SP Online + OneDwe OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-251-5000S	SEL AE for SP Online + OneDwe OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-35K-60KOS	SEL AE for SP Online + OneDwe OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	AEOS-4001-6000OS	SEL AE for SP Online + OneDwe OS		\$58.23	K	31%	\$40.18	\$0.00	\$0.00	\$0.00					

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP		
5	BSE-4001-6000OS	SEL Box Security Events OS		\$17.47	K	31%	\$12.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-501-7500S	SEL Box Security Events OS		\$27.87	K	31%	\$19.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-50K-1000OS	SEL Box Security Events OS		\$12.89	K	31%	\$8.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-51-1000S	SEL Box Security Events OS		\$57.82	K	31%	\$39.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-6001-8000OS	SEL Box Security Events OS		\$16.22	K	31%	\$11.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-751-1000OS	SEL Box Security Events OS		\$25.79	K	31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	BSE-8001-10KOS	SEL Box Security Events OS		\$115.82	K	31%	\$79.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	C_ENT1YR	SEL BOOMI Enterprise Connection		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI
5	C_SML1YR	SEL BOOMI Small Business Connection		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI
5	C_STD1YR	SEL BOOMI Standard Connection		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI
5	CA-DEVK-F	SEL CA-DEVK-F		\$22,605.00	K	31%	\$15,697.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	CA-DEVK-LIC-F	SEL CA-DEVK-LIC-F		\$1.10	K	31%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	CD4PE100019999S	SEL CD4PE 100019999 Stand		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE100024999L	SEL CD4PE 1000-2499 Prep Lic Only		\$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE10002499S	SEL CD4PE 1000-2499 Stand		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE100249FL	SEL CD4PE 100-249 Prep Lic Only		\$701.54	K	31%	\$484.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE100249PPRMS	SEL CD4PE 100-249 Prp Pm Supp		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE100249S	SEL CD4PE 100-249 Stand		\$243.08	K	31%	\$167.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE100249SPRM	SEL CD4PE 1-99 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE10K19999P	SEL CD4PE 100019999 Prem		\$198.46	K	31%	\$136.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE10K19999PL	SEL CD4PE 100019999 Prp Lic Only		\$358.46	K	31%	\$247.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE10K19999PPS	SEL CD4PE 100019999 Prp Pm Supp		\$126.15	K	31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE199S	SEL CD4PE 1-99 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE1K2499PPS	SEL CD4PE 1000-2499 Prp Pm Supp		\$163.08	K	31%	\$112.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE1K2499SP	SEL CD4PE 1000-2499 Prem		\$255.38	K	31%	\$176.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE200004999S	SEL CD4PE 200004999 Stand		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE20K4999P	SEL CD4PE 200004999 Prem		\$178.46	K	31%	\$123.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE20K4999PL	SEL CD4PE 200004999 Prp Lic Only		\$213.46	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE20K4999PPS	SEL CD4PE 200004999 Prp Pm Supp		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE25004999PL	SEL CD4PE 2500-4999 Prp Lic Only		\$438.46	K	31%	\$302.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE25004999PS	SEL CD4PE 2500-4999 Prp Pm Supp		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE25004999S	SEL CD4PE 2500-4999 Stand		\$211.54	K	31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE25004999SP	SEL CD4PE 2500-4999 Prem		\$241.54	K	31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE250499PL	SEL CD4PE 250-499 Prp Lic Only		\$561.54	K	31%	\$387.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE250499PPRMS	SEL CD4PE 250-499 Prp Pm Supp		\$195.38	K	31%	\$134.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE250499S	SEL CD4PE 250-499 Stand		\$229.23	K	31%	\$158.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE250499SPRM	SEL CD4PE 250-499 Prem		\$309.23	K	31%	\$213.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50000PL	SEL CD4PE 50,000+ Prp Lic Only		\$293.85	K	31%	\$202.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50000PPRMS	SEL CD4PE 50,000+ Prp Pm Supp		\$103.08	K	31%	\$71.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50000PRM	SEL CD4PE 50,000+ Prem		\$181.54	K	31%	\$127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50000S	SEL CD4PE 50,000+ Stand		\$133.85	K	31%	\$92.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50009999PL	SEL CD4PE 5000-9999 Prp Lic Only		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE50009999S	SEL CD4PE 5000-9999 Stand		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE500999P	SEL CD4PE 500-999 Prp Lic Only		\$495.38	K	31%	\$341.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE500999PPRMS	SEL CD4PE 500-999 Prp Pm Supp		\$173.85	K	31%	\$119.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE500999S	SEL CD4PE 500-999 Stand		\$152.84	K	31%	\$105.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE500999SPRM	SEL CD4PE 500-999 Prem		\$221.31	K	31%	\$154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CD4PE5K9999SP	SEL CD4PE 5000-9999 Prem		\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDP-CFMA-1Y	SEL Cloudera Flow Management-AMBAR1-Y		\$70,769.23	K	31%	\$48,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDP-CFM-C-1Y	SEL Cloudera Flow Management-CM-1 Year		\$70,769.23	K	31%	\$48,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDP-CFMA-1Y	SEL Cloudera Streams Mgmt-AGPL-AMBAR1-Y		\$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDP-CFMA-1Y	SEL Cloudera Streams Mgmt-AGPL-CM-1Y		\$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDP-CSP-A-1Y	SEL Cloudera Stream Proc Subac-AMBAR1-Y		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDP-CSP-C-1Y	SEL Cloudera Stream Processing-CM-1 Year		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	CDLU100024999L	SEL LIR CD4PE Prp Lic Only 1000-2499		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100024999PMS	SEL LIR CD4PE Prp Pm Supp 1000-2499		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10002499S	SEL LIR CD4PE Sub Std 1000-2499		\$38.46	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10002499SPRM	SEL LIR CD4PE Sub Prem 1000-2499		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10004999P	SEL LIR CD4PE Prp Lic Only 100-499		\$47.31	K	31%	\$32.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10004999PL	SEL LIR CD4PE Prp Lic Only 100-499		\$85.38	K	31%	\$58.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10004999PS	SEL LIR CD4PE Prp Pm Supp 1000-4999		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10004999S	SEL LIR CD4PE Sub Std 1000-4999		\$39.23	K	31%	\$27.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU1002499L	SEL LIR CD4PE Prp Lic Only 100-249		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU1002499PMS	SEL LIR CD4PE Prp Pm Supp 100-249		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100249S	SEL LIR CD4PE Sub Std 100-249		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100249SPRM	SEL LIR CD4PE Sub Prem 100-249		\$63.08	K	31%	\$43.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100499P	SEL LIR CD4PE Sub Prem 100-499		\$63.08	K	31%	\$43.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100499PL	SEL LIR CD4PE Prp Lic Only 100-499		\$113.85	K	31%	\$78.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU100499PS	SEL LIR CD4PE Prp Pm Supp 100-499		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10K19999PL	SEL LIR CD4PE Prp Lic Only 10k-19999		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10K19999PPRMS	SEL LIR CD4PE Prp Pm Supp 10k-19999		\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10K19999S	SEL LIR CD4PE Sub Std 10k-19999		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU10K19999SPRM	SEL LIR CD4PE Sub Prem 10k-19999		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU1499S	SEL LIR CD4PE Sub Std 1-499		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU199S	SEL LIR CD4PE Sub Std 1-99		\$44.62	K	31%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU20K49999PL	SEL LIR CD4PE Prp Lic Only 20k-49999		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS
5	CDLU20K49999PMS	SEL LIR CD4PE Prp Pm Supp 20k-49999		\$120.46	K	31%	\$81.74								

BAND	SKU	DESCRIPTION	Model Sub sku	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
				EMC LIST PRICE	CATEGORY CODE	NASPO VP DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP			WTY UPG BASIC TO PS ENH LP
5	CDP-DC-COMPUTE	SEL CDP Compute Price per CCU		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-DC-GOLD-AGPL	SEL Clouders CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-DC-STORAGE	SEL CDP Storage Price Per TB		\$538.46	K	31%	\$373.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-PVC-BASE-BUS	SEL Clouders P1 Cloud Base Ed-Business		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-PVC-BASE-SLT	SEL CDP P1 Cloud Base Ed-Bus. Select		\$17,692.31	K	31%	\$12,207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-PVC-BASE-STD	SEL CDP P1 Cloud Base Ed-Standard		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-STREAM-1Y	SEL Clouders Data Flat Stream Ed-AnnSub		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-STREAM-FROMO	SEL Clouders Data Flat Stream Ed-Promo		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CDP-STRMBASE-1Y	SEL Clouders DataFlatStrm MlgBase-AnnSub		\$6,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** HORTONWORKS
5	CEADC-BRNZ	SEL Clouders Analytic Brnz TB (100 min)		\$787.69	K	31%	\$543.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEADC-GOLD	SEL Clouders Analytic Gold TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEADN-BRNZ	SEL Clouders Analytic Brnz Node (10 min)		\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEADN-GOLD	SEL Clouders Analytic Gold Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEBC-BRNZ-I	SEL Clouders Essentials Bronze TB 100min		\$1,969.23	K	31%	\$1,355.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEBC-GOLD-I	SEL Clouders Essentials Gold TB 100min		\$2,446.15	K	31%	\$1,693.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEBN-BRNZ-I	SEL Clouders Essentials Bronze Node10min		\$1,969.23	K	31%	\$1,355.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEBN-GOLD-I	SEL Clouders Essentials Gold Node 10min		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDEC-BRNZ	SEL Clouders Data Eng Brnz TB (100 min)		\$3,935.85	K	31%	\$2,717.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDEC-GOLD	SEL Clouders Data Eng Gold TB (100 min)		\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDEN-BRNZ	SEL Clouders Data Eng Brnz Node (10 min)		\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDEN-GOLD	SEL Clouders Data Eng Gold Node (10 min)		\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDH-BRNZ	SEL Clouders EDHub Bronze TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDH-GOLD	SEL Clouders EDHub Gold TB (100 min)		\$1,230.77	K	31%	\$848.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDHN-BRNZ	SEL Clouders EDHub Bronze Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDHN-GOLD	SEL Clouders EDHub Gold Node (10 min)		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDHN-STORAGE	SEL Storage per TB Over 48TB per Node		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEDSW-10	SEL Clouders Data Science Workbench 10Pk		\$6,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEODC-BRNZ	SEL Clouders Operanti Brnz TB (100 min)		\$5,907.77	K	31%	\$4,073.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEODC-GOLD	SEL Clouders Operanti Gold TB (100 min)		\$7,384.46	K	31%	\$5,099.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEODN-BRNZ	SEL Clouders Operanti Brnz Node (10 min)		\$5,907.69	K	31%	\$4,073.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CEODN-GOLD	SEL Clouders Operanti Gold Node (10 min)		\$7,384.62	K	31%	\$5,099.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** CLOUDERA
5	CF4ADV-C	SEL CF4-ADV-C		\$24,050.00	K	31%	\$16,594.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4ADV-C-K	SEL CF4-ADV-C		\$28,138.50	K	31%	\$19,415.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4ADV-C-K	SEL CF4-ADV-C		\$24,055.99	K	31%	\$16,598.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4ADV-ES-C	SEL CF4-ADV-ES-C		\$26,500.00	K	31%	\$18,528.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4ADV-ES-C-K	SEL CF4-ADV-ES-C		\$26,500.00	K	31%	\$18,285.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4ADV-ES-C-K	SEL CF4-ADV-ES-C		\$22,626.25	K	31%	\$15,632.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-AD-C	SEL CF4-B1-ADV-AD-C		\$21,250.00	K	31%	\$14,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-AD-C-K	SEL CF4-B1-ADV-AD-C		\$21,250.00	K	31%	\$14,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-AD-C-K	SEL CF4-B1-ADV-AD-C		\$21,256.51	K	31%	\$14,666.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-ES-AD-C	SEL CF4-B1-ADV-ES-AD-C		\$19,350.00	K	31%	\$13,351.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-ES-AD-C-K	SEL CF4-B1-ADV-ES-AD-C		\$22,839.50	K	31%	\$15,621.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ADV-ES-AD-C-K	SEL CF4-B1-ADV-ES-AD-C		\$21,250.00	K	31%	\$13,368.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-AD-C	SEL CF4-B1-ENT-AD-C		\$25,850.00	K	31%	\$17,836.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-AD-C-K	SEL CF4-B1-ENT-AD-C		\$30,244.50	K	31%	\$20,868.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-AD-C-K	SEL CF4-B1-ENT-AD-C		\$25,878.91	K	31%	\$17,856.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-ES-AD-C	SEL CF4-B1-ENT-ES-AD-C		\$21,250.00	K	31%	\$14,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-ES-AD-C-K	SEL CF4-B1-ENT-ES-AD-C		\$26,383.50	K	31%	\$18,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1ENT-ES-AD-C-K	SEL CF4-B1-ENT-ES-AD-C		\$22,558.59	K	31%	\$15,565.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STD-AD-C	SEL CF4-B1-STD-AD-C		\$11,650.00	K	31%	\$8,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STD-AD-C-K	SEL CF4-B1-STD-AD-C		\$13,630.50	K	31%	\$9,405.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STD-ES-AD-C	SEL CF4-B1-STD-ES-AD-C		\$11,650.00	K	31%	\$8,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STD-ES-AD-C-K	SEL CF4-B1-STD-ES-AD-C		\$9,655.00	K	31%	\$6,247.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STD-ES-AD-C-K	SEL CF4-B1-STD-ES-AD-C		\$10,594.35	K	31%	\$7,310.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STR-AD-C	SEL CF4-B1-STR-AD-C		\$9,049.48	K	31%	\$6,244.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STR-AD-C-K	SEL CF4-B1-STR-AD-C		\$11,650.00	K	31%	\$8,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STR-AD-C-K	SEL CF4-B1-STR-AD-C		\$19,363.50	K	31%	\$13,360.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1STR-AD-C-K	SEL CF4-B1-STR-AD-C		\$16,569.01	K	31%	\$11,432.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100PSC2-K	SEL CF4-B1-VDI-100-P-SSC-2		\$99,596.96	K	31%	\$68,721.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100C1	SEL CF4-B1-VDI-100-C1		\$83,990.00	K	31%	\$57,677.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100C1-K	SEL CF4-B1-VDI-100-C1		\$97,800.30	K	31%	\$67,482.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100C1-K	SEL CF4-B1-VDI-100-C1		\$8,359.00	K	31%	\$5,767.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100C1-K	SEL CF4-B1-VDI-100-C1		\$9,780.03	K	31%	\$6,748.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B1V100C1-K	SEL CF4-B1-VDI-100-C1		\$13,162.50	K	31%	\$9,169.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-AD-C	SEL CF4-B2-ADV-AD-C		\$16,050.00	K	31%	\$11,074.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-AD-C-K	SEL CF4-B2-ADV-AD-C		\$18,778.50	K	31%	\$12,957.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-AD-C-K	SEL CF4-B2-ADV-AD-C		\$16,080.73	K	31%	\$11,095.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-ES-AD-C	SEL CF4-B2-ADV-ES-AD-C		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-ES-AD-C-K	SEL CF4-B2-ADV-ES-AD-C		\$16,087.50	K	31%	\$11,100.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ADV-ES-AD-C-K	SEL CF4-B2-ADV-ES-AD-C		\$13,769.53	K	31%	\$9,500.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ENT-AD-C	SEL CF4-B2-ENT-AD-C		\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ENT-AD-C-K	SEL CF4-B2-ENT-AD-C		\$21,235.50	K	31%	\$14,652.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	CF4B2ENT-AD-C-K	SEL CF													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP							
5	CL19ADV-C	SEL CL19-ADV-C		\$10,449.22	K	31%	\$7,209.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ADVUGCC	SEL CL19-ENT8-ADV-UG-C		\$8,989.00	K	31%	\$6,188.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ADVUGC-I	SEL CL19-ENT8-ADV-UG-C		\$10,493.73	K	31%	\$7,240.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ADVUGC-K	SEL CL19-ENT8-ADV-UG-C		\$8,884.38	K	31%	\$6,199.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ENTUGCC	SEL CL19-ENT8-ENT-UG-C		\$10,709.00	K	31%	\$7,389.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ENTUGC-I	SEL CL19-ENT8-ENT-UG-C		\$12,229.53	K	31%	\$8,645.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8ENTUGC-K	SEL CL19-ENT8-ENT-UG-C		\$10,709.64	K	31%	\$7,389.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8STDUGCC	SEL CL19-ENT8-STD-UG-C		\$5,319.00	K	31%	\$3,670.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8STDUCC-I	SEL CL19-ENT8-STD-UG-C		\$6,223.12	K	31%	\$4,294.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EN8STDUCC-K	SEL CL19-ENT8-STD-UG-C		\$5,322.27	K	31%	\$3,672.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC	SEL CL19-ENT7-ADV-UG-C		\$8,989.00	K	31%	\$6,188.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-I	SEL CL19-ENT7-ADV-UG-C		\$10,493.73	K	31%	\$7,240.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-K	SEL CL19-ENT7-ADV-UG-C		\$9,815.78	K	31%	\$6,772.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC	SEL CL19-ENT7-ENT-UG-C		\$10,709.00	K	31%	\$7,389.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-I	SEL CL19-ENT7-ENT-UG-C		\$12,229.53	K	31%	\$8,645.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-K	SEL CL19-ENT7-ENT-UG-C		\$11,709.69	K	31%	\$8,073.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUCC	SEL CL19-ENT7-STD-UG-C		\$5,319.00	K	31%	\$3,670.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUCC-I	SEL CL19-ENT7-STD-UG-C		\$6,223.12	K	31%	\$4,294.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUCC-K	SEL CL19-ENT7-STD-UG-C		\$5,814.78	K	31%	\$4,012.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC	SEL CL19-ENT-C		\$12,250.00	K	31%	\$8,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-I	SEL CL19-ENT-C		\$14,332.50	K	31%	\$9,889.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-K	SEL CL19-ENT-C		\$12,272.14	K	31%	\$8,467.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC	SEL CL19-EPL7-ADV-UG-C		\$8,210.00	K	31%	\$5,684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC-I	SEL CL19-EPL7-ADV-UG-C		\$9,605.70	K	31%	\$6,627.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC-K	SEL CL19-EPL7-ADV-UG-C		\$8,862.23	K	31%	\$6,183.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC	SEL CL19-EPL7-ENT-UG-C		\$9,950.00	K	31%	\$6,865.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC-I	SEL CL19-EPL7-ENT-UG-C		\$11,841.50	K	31%	\$8,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC-K	SEL CL19-EPL7-ENT-UG-C		\$10,882.71	K	31%	\$7,599.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC	SEL CL19-EPL7-STD-UG-C		\$4,560.00	K	31%	\$3,146.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC-I	SEL CL19-EPL7-STD-UG-C		\$5,335.20	K	31%	\$3,681.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC-K	SEL CL19-EPL7-STD-UG-C		\$4,986.13	K	31%	\$3,440.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ADVUGC-I	SEL CL19-EPL8-ADV-UG-C		\$8,210.00	K	31%	\$5,684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ADVUGC-K	SEL CL19-EPL8-ADV-UG-C		\$9,605.70	K	31%	\$6,627.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ADVUGC	SEL CL19-EPL8-ADV-UG-C		\$8,203.13	K	31%	\$5,660.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ENTUGC-I	SEL CL19-EPL8-ENT-UG-C		\$9,950.00	K	31%	\$6,865.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ENTUGC-K	SEL CL19-EPL8-ENT-UG-C		\$11,841.50	K	31%	\$8,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8ENTUGC	SEL CL19-EPL8-ENT-UG-C		\$9,960.94	K	31%	\$6,873.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8STDUCC	SEL CL19-EPL8-STD-UG-C		\$4,560.00	K	31%	\$3,146.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8STDUCC-I	SEL CL19-EPL8-STD-UG-C		\$5,335.20	K	31%	\$3,681.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL8STDUCC-K	SEL CL19-EPL8-STD-UG-C		\$4,986.13	K	31%	\$3,440.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ADVUGC-I	SEL CL19-EPL9-ADV-UG-C		\$8,210.00	K	31%	\$5,684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ADVUGC-K	SEL CL19-EPL9-ADV-UG-C		\$9,605.70	K	31%	\$6,627.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ADVUGC	SEL CL19-EPL9-ADV-UG-C		\$8,203.13	K	31%	\$5,660.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ENTUGC-I	SEL CL19-EPL9-ENT-UG-C		\$9,950.00	K	31%	\$6,865.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ENTUGC-K	SEL CL19-EPL9-ENT-UG-C		\$11,841.50	K	31%	\$8,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9ENTUGC	SEL CL19-EPL9-ENT-UG-C		\$9,960.94	K	31%	\$6,873.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9STDUCC	SEL CL19-EPL9-STD-UG-C		\$4,560.00	K	31%	\$3,146.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9STDUCC-I	SEL CL19-EPL9-STD-UG-C		\$5,335.20	K	31%	\$3,681.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL9STDUCC-K	SEL CL19-EPL9-STD-UG-C		\$4,986.13	K	31%	\$3,440.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC-I	SEL CL19-OEPL-STD-UG-C		\$3,141.00	K	31%	\$2,167.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC-K	SEL CL19-OEPL-STD-UG-C		\$3,874.97	K	31%	\$2,535.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC	SEL CL19-OEPL-STD-UG-C		\$3,144.53	K	31%	\$2,169.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUCC-I	SEL CL19-OENT-ENT-UG-C		\$6,363.00	K	31%	\$4,400.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUCC-K	SEL CL19-OENT-ENT-UG-C		\$10,954.71	K	31%	\$7,558.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUCC	SEL CL19-OENT-ENT-UG-C		\$6,375.00	K	31%	\$4,468.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUCC-I	SEL CL19-OEPL-ENT-UG-C		\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUCC-K	SEL CL19-OEPL-ENT-UG-C		\$10,033.92	K	31%	\$6,923.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUCC	SEL CL19-OEPL-ENT-UG-C		\$8,593.75	K	31%	\$5,929.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC	SEL CL19-OENT-ADV-UG-C		\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC-I	SEL CL19-OENT-ADV-UG-C		\$8,848.71	K	31%	\$6,105.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC-K	SEL CL19-OENT-ADV-UG-C		\$7,584.64	K	31%	\$5,233.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC	SEL CL19-OENT-STD-UG-C		\$4,560.00	K	31%	\$3,146.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC-I	SEL CL19-OENT-STD-UG-C		\$4,995.76	K	31%	\$3,171.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC-K	SEL CL19-OENT-STD-UG-C		\$3,932.29	K	31%	\$2,713.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC	SEL CL19-OEPL-ADV-UG-C		\$8,776.00	K	31%	\$4,675.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC-I	SEL CL19-OEPL-ADV-UG-C		\$10,272.92	K	31%	\$7,027.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC-K	SEL CL19-OEPL-ADV-UG-C		\$6,770.00	K	31%	\$4,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLSTDUCC	SEL CL19-OEPL-STD-UG-C		\$10,291.00	K	31%	\$7,100.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLSTDUCC-I	SEL CL19-OEPL-STD-UG-C		\$12,040.47	K	31%	\$8,307.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLSTDUCC-K	SEL CL19-OEPL-STD-UG-C		\$11,238.35	K	31%	\$7,754.46	\$0.00	\$0.00	\$0.00	\$0.00</						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	CNAPKSC83PTLC	SEL CNA-PKSC-8-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-3P-TLSS-C		\$15,194.40	K	31%	\$9,104.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-I	SEL CNA-PKSC-8-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-S	SEL CNA-PKSC-8-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-SC-I	SEL CNA-PKSC-8-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-SC-K	SEL CNA-PKSC-8-3P-TLSS-C		\$12,076.82	K	31%	\$8,333.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-I-1	SEL CNA-PKSC-8-P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-P-TLSS-C		\$4,006.43	K	31%	\$3,040.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-S	SEL CNA-PKSC-8-P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-SC-I	SEL CNA-PKSC-8-P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSC83PTLC-SC-K	SEL CNA-PKSC-8-P-TLSS-C		\$4,033.20	K	31%	\$2,782.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTC	SEL CNA-PKSC-P-T-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTC-K	SEL CNA-PKSC-P-T-C		\$600.29	K	31%	\$414.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTLC-I	SEL CNA-PKSC-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTLSSC	SEL CNA-PKSC-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTLSSC-I	SEL CNA-PKSC-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSCPTLSSC-K	SEL CNA-PKSC-P-TLSS-C		\$600.29	K	31%	\$414.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503PTC	SEL CNA-PKSP-50-3P-T-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503PTC-K	SEL CNA-PKSP-50-3P-T-C		\$90,296.08	K	31%	\$62,304.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC-I-1	SEL CNA-PKSP-50-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC	SEL CNA-PKSP-50-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC-K	SEL CNA-PKSP-50-3P-TLSS-C		\$90,296.08	K	31%	\$62,304.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC-I-1	SEL CNA-PKSP-50-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC	SEL CNA-PKSP-50-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP503TC-K	SEL CNA-PKSP-50-3P-TLSS-C		\$90,296.08	K	31%	\$62,304.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC	SEL CNA-PKSP-50-P-T-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-T-C		\$30,034.10	K	31%	\$20,723.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$30,034.10	K	31%	\$20,723.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-I-1	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	COMPLYPREM	SEL Comp Prem Sub Adv Serv Req Qty 3		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	COMPLYSTND	SEL Comp Std Sub Adv Serv Req Qty 3		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	COSE2E79	SEL VSPXEX Branded 300W 1 Dyn#00x1200 2		\$13,366.00	K	31%	\$9,222.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PAINDUIT	
5	COSE4E79	SEL VSPXEX Branded 1000W 1 Dyn#00x1200		\$22,719.00	K	31%	\$15,699.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PAINDUIT	
5	CS-CUS-PARTTRT-1VSP1	PARTS RETENTION UPLIFT VSPXEB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA	
5	CT10PB1YRSB	SELECT DFXS CT ELA, 10PB 1Yr Sub		\$2,288,000.00	K	31%	\$1,564,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CT1PB1YRSB	SELECT DFXS CT ELA, 1PB 1Yr Sub		\$319,410.77	K	31%	\$220,393.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CT3PB1YRSB	SELECT DFXS CT ELA, 3PB 1Yr Sub		\$742,170.77	K	31%	\$512,511.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CT5PB1YRSB	SELECT DFXS CT ELA, 5PB 1Yr Sub		\$1,181,250.77	K	31%	\$815,063.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTAD1PB1YRSB	SELECT DFXS CT ELA, ADD 1PB 1Yr Sub		\$226,800.00	K	31%	\$156,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTP10PB1YRSB	SELECT DFXS CTP ELA, 10PB 1Yr Sub		\$3,024,000.00	K	31%	\$2,086,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTP1PB1YRSB	SELECT DFXS CTP ELA, 1PB 1Yr Sub		\$463,650.77	K	31%	\$319,505.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTP3PB1YRSB	SELECT DFXS CTP ELA, 3PB 1Yr Sub		\$1,014,930.77	K	31%	\$700,302.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTP5PB1YRSB	SELECT DFXS CTP ELA, 5PB 1Yr Sub		\$1,606,500.00	K	31%	\$1,108,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CTPAD1PB1YRSB	SELECT DFXS CTP ELA, ADD 1PB 1Yr Sub		\$302,400.00	K	31%	\$208,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	CT-PC	SEL BOOMI Trading Partner Connection		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	CTP-TEST	SEL BOOMI TradingPartner Connect Test		\$37.50	K	31%	\$26.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	DAAZ-0-500S	SEL DatAdvantage - Azure OS		\$179.34	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-1001-1500OS	SEL DatAdvantage - Azure OS		\$51.37	K	31%	\$35.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-100K-1500OS	SEL DatAdvantage - Azure OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-101-2500S	SEL DatAdvantage - Azure OS		\$98.23	K	31%	\$67.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-10K-20KOS	SEL DatAdvantage - Azure OS		\$31.54	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-1501-2000S	SEL DatAdvantage - Azure OS		\$46.41	K	31%	\$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-150K-OS	SEL DatAdvantage - Azure OS		\$26.59	K	31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-2001-2500OS	SEL DatAdvantage - Azure OS		\$94.26	K	31%	\$64.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-20K-35KOS	SEL DatAdvantage - Azure OS		\$29.74	K	31%	\$20.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-2501-4000OS	SEL DatAdvantage - Azure OS		\$40.55	K	31%	\$27.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-251-5000S	SEL DatAdvantage - Azure OS		\$74.80	K	31%	\$51.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-35K-60KOS	SEL DatAdvantage - Azure OS		\$92.94	K	31%	\$64.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-4001-6000OS	SEL DatAdvantage - Azure OS		\$57.85	K	31%	\$40.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-501-7500S	SEL DatAdvantage - Azure OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-50K-100KOS	SEL DatAdvantage - Azure OS		\$27.94	K	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-51-1000S	SEL DatAdvantage - Azure OS		\$125.27	K	31%	\$86.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-6001-8000OS	SEL DatAdvantage - Azure OS		\$55.15	K	31%	\$38.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-751-10000S	SEL DatAdvantage - Azure OS		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAAZ-8001-10KOS	SEL DatAdvantage - Azure OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-0-900S	SEL DatAdvantage - DS OS		\$75.90	K	31%	\$52.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-1001-1500OS	SEL DatAdvantage - DS OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-100K-150KOS	SEL DatAdvantage - DS OS		\$41.59	K	31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-101-2500S	SEL DatAdvantage - DS OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-10K-20KOS	SEL DatAdvantage - DS OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAD-1501-2000OS	SEL DatAdvantage - DS OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00</				

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSPROPT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DAEO-51-1000S	SEL DatAdvantage - EXOL OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEO-8001-8000S	SEL DatAdvantage - EXOL OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEO-751-10000S	SEL DatAdvantage - EXOL OS		\$95.96	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEO-8001-10K0S	SEL DatAdvantage - EXOL OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-0-500S	SEL DatAdvantage for Exchange OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-1001-15000S	SEL DatAdvantage for Exchange OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-100K-150K0S	SEL DatAdvantage for Exchange OS		\$115.12	K	31%	\$81.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-101-2500S	SEL DatAdvantage for Exchange OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-10K-20K0S	SEL DatAdvantage for Exchange OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-1501-20000S	SEL DatAdvantage for Exchange OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-150K-OS	SEL DatAdvantage for Exchange OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-2001-25000S	SEL DatAdvantage for Exchange OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-20K-35K0S	SEL DatAdvantage for Exchange OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-2501-40000S	SEL DatAdvantage for Exchange OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-251-5000S	SEL DatAdvantage for Exchange OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-35K-50K0S	SEL DatAdvantage for Exchange OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-4001-60000S	SEL DatAdvantage for Exchange OS		\$58.23	K	31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-501-75000S	SEL DatAdvantage for Exchange OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-50K-100K0S	SEL DatAdvantage for Exchange OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-51-1000S	SEL DatAdvantage for Exchange OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-6001-80000S	SEL DatAdvantage for Exchange OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-751-10000S	SEL DatAdvantage for Exchange OS		\$95.96	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAEX-8001-10K0S	SEL DatAdvantage for Exchange OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-0-500S	SEL DatAdvantage - OD OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-1001-15000S	SEL DatAdvantage - OD OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-100K-150K0S	SEL DatAdvantage - OD OS		\$141.59	K	31%	\$82.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-101-2500S	SEL DatAdvantage - OD OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-10K-20K0S	SEL DatAdvantage - OD OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-1501-20000S	SEL DatAdvantage - OD OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-150K-OS	SEL DatAdvantage - OD OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-2001-25000S	SEL DatAdvantage - OD OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-20K-35K0S	SEL DatAdvantage - OD OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-2501-40000S	SEL DatAdvantage - OD OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-251-5000S	SEL DatAdvantage - OD OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-35K-50K0S	SEL DatAdvantage - OD OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-4001-60000S	SEL DatAdvantage - OD OS		\$58.23	K	31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-501-75000S	SEL DatAdvantage - OD OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-50K-100K0S	SEL DatAdvantage - OD OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-51-1000S	SEL DatAdvantage - OD OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-6001-80000S	SEL DatAdvantage - OD OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-751-10000S	SEL DatAdvantage - OD OS		\$95.96	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAQD-8001-10K0S	SEL DatAdvantage - OD OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-0-500S	SEL DatAdvantage - SPOL + OD OS		\$413.86	K	31%	\$285.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-1001-15000S	SEL DatAdvantage - SPOL + OD OS		\$181.54	K	31%	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-100K-150K0S	SEL DatAdvantage - SPOL + OD OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-101-2500S	SEL DatAdvantage - SPOL + OD OS		\$226.68	K	31%	\$156.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-10K-20K0S	SEL DatAdvantage - SPOL + OD OS		\$72.79	K	31%	\$50.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-1501-20000S	SEL DatAdvantage - SPOL + OD OS		\$107.10	K	31%	\$73.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-150K-OS	SEL DatAdvantage - SPOL + OD OS		\$61.35	K	31%	\$42.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-2001-25000S	SEL DatAdvantage - SPOL + OD OS		\$99.82	K	31%	\$66.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-20K-35K0S	SEL DatAdvantage - SPOL + OD OS		\$68.63	K	31%	\$47.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-2501-40000S	SEL DatAdvantage - SPOL + OD OS		\$93.59	K	31%	\$64.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-251-5000S	SEL DatAdvantage - SPOL + OD OS		\$172.10	K	31%	\$122.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-35K-50K0S	SEL DatAdvantage - SPOL + OD OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-4001-60000S	SEL DatAdvantage - SPOL + OD OS		\$87.35	K	31%	\$60.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-501-75000S	SEL DatAdvantage - SPOL + OD OS		\$139.34	K	31%	\$96.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-50K-100K0S	SEL DatAdvantage - SPOL + OD OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-51-1000S	SEL DatAdvantage - SPOL + OD OS		\$289.07	K	31%	\$199.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-6001-80000S	SEL DatAdvantage - SPOL + OD OS		\$81.11	K	31%	\$55.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-751-10000S	SEL DatAdvantage - SPOL + OD OS		\$128.94	K	31%	\$88.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DAOS-8001-10K0S	SEL DatAdvantage - SPOL + OD OS		\$76.95	K	31%	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-0-500S	SEL DatAdvantage - SPOL OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-1001-15000S	SEL DatAdvantage - SPOL OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-100K-150K0S	SEL DatAdvantage - SPOL OS		\$141.59	K	31%	\$82.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-101-2500S	SEL DatAdvantage - SPOL OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-10K-20K0S	SEL DatAdvantage - SPOL OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-1501-20000S	SEL DatAdvantage - SPOL OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-150K-OS	SEL DatAdvantage - SPOL OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-2001-25000S	SEL DatAdvantage - SPOL OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-20K-35K0S	SEL DatAdvantage - SPOL OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-2501-40000S	SEL DatAdvantage - SPOL OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-251-5000S	SEL DatAdvantage - SPOL OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-35K-50K0S	SEL DatAdvantage - SPOL OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-4001-60000S	SEL DatAdvantage - SPOL OS		\$58.23	K	31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-501-75000S	SEL DatAdvantage - SPOL OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-50K-100K0S	SEL DatAdvantage - SPOL OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-51-1000S	SEL DatAdvantage - SPOL OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-6001-80000S	SEL DatAdvantage - SPOL OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-751-10000S	SEL DatAdvantage - SPOL OS		\$95.96	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASO-8001-10K0S	SEL DatAdvantage - SPOL OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DASP-0-500S	SEL DatAdvantage - SP OS														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	DCF-51-1000S	SEL Data Classification Framework OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCF-8001-8000OS	SEL Data Classification Framework OS		\$38.93	K	31%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCF-751-1000OS	SEL Data Classification Framework OS		\$61.89	K	31%	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCF-8001-10KOS	SEL Data Classification Framework OS		\$36.94	K	31%	\$25.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-0-50OS	SEL DataClass Framework for UNIX OS		\$198.65	K	31%	\$137.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-1001-1500OS	SEL DataClass Framework for UNIX OS		\$56.90	K	31%	\$39.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-100K-150KOS	SEL DataClass Framework for UNIX OS		\$29.85	K	31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-101-250OS	SEL DataClass Framework for UNIX OS		\$108.81	K	31%	\$75.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-10K-20KOS	SEL DataClass Framework for UNIX OS		\$34.94	K	31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-1501-2000OS	SEL DataClass Framework for UNIX OS		\$51.41	K	31%	\$35.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-150K-OS	SEL DataClass Framework for UNIX OS		\$29.45	K	31%	\$20.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-2001-2500OS	SEL DataClass Framework for UNIX OS		\$47.92	K	31%	\$33.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-20K-35KOS	SEL DataClass Framework for UNIX OS		\$32.94	K	31%	\$22.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-2501-4000OS	SEL DataClass Framework for UNIX OS		\$44.92	K	31%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-251-500OS	SEL DataClass Framework for UNIX OS		\$92.85	K	31%	\$67.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-35K-50KOS	SEL DataClass Framework for UNIX OS		\$31.94	K	31%	\$22.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-4001-6000OS	SEL DataClass Framework for UNIX OS		\$41.93	K	31%	\$28.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-501-7500OS	SEL DataClass Framework for UNIX OS		\$66.88	K	31%	\$46.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-50K-100KOS	SEL DataClass Framework for UNIX OS		\$36.94	K	31%	\$26.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-51-100OS	SEL DataClass Framework for UNIX OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-6001-8000OS	SEL DataClass Framework for UNIX OS		\$38.93	K	31%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCFU-751-1000OS	SEL DataClass Framework for UNIX OS		\$61.89	K	31%	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-0-50OS	SEL Data Classification Labels OS		\$82.77	K	31%	\$57.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-1001-1500OS	SEL Data Classification Labels OS		\$23.71	K	31%	\$16.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-100K-150KOS	SEL Data Classification Labels OS		\$12.48	K	31%	\$8.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-101-250OS	SEL Data Classification Labels OS		\$45.34	K	31%	\$31.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-10K-20KOS	SEL Data Classification Labels OS		\$14.65	K	31%	\$10.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-1501-2000OS	SEL Data Classification Labels OS		\$12.42	K	31%	\$14.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-150K-OS	SEL Data Classification Labels OS		\$12.27	K	31%	\$8.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-2001-2500OS	SEL Data Classification Labels OS		\$11.96	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-20K-35KOS	SEL Data Classification Labels OS		\$9.47	K	31%	\$9.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-2501-4000OS	SEL Data Classification Labels OS		\$18.72	K	31%	\$12.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-251-500OS	SEL Data Classification Labels OS		\$34.52	K	31%	\$23.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-35K-50KOS	SEL Data Classification Labels OS		\$13.31	K	31%	\$9.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-4001-6000OS	SEL Data Classification Labels OS		\$27.47	K	31%	\$17.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-501-750OS	SEL Data Classification Labels OS		\$27.87	K	31%	\$19.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-50K-100KOS	SEL Data Classification Labels OS		\$12.89	K	31%	\$8.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-51-100OS	SEL Data Classification Labels OS		\$57.82	K	31%	\$39.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-6001-8000OS	SEL Data Classification Labels OS		\$16.22	K	31%	\$11.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-751-1000OS	SEL Data Classification Labels OS		\$25.79	K	31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCL-8001-10KOS	SEL Data Classification Labels OS		\$15.39	K	31%	\$10.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-0-50OS	SEL DCF for OneDrive OS		\$198.65	K	31%	\$137.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-1001-1500OS	SEL DCF for OneDrive OS		\$56.90	K	31%	\$39.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-100K-150KOS	SEL DCF for OneDrive OS		\$29.85	K	31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-101-250OS	SEL DCF for OneDrive OS		\$108.81	K	31%	\$75.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-10K-20KOS	SEL DCF for OneDrive OS		\$34.94	K	31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-1501-2000OS	SEL DCF for OneDrive OS		\$51.41	K	31%	\$35.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-150K-OS	SEL DCF for OneDrive OS		\$29.45	K	31%	\$20.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-2001-2500OS	SEL DCF for OneDrive OS		\$47.92	K	31%	\$33.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-20K-35KOS	SEL DCF for OneDrive OS		\$32.94	K	31%	\$22.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-2501-4000OS	SEL DCF for OneDrive OS		\$44.92	K	31%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-251-500OS	SEL DCF for OneDrive OS		\$92.85	K	31%	\$67.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-35K-50KOS	SEL DCF for OneDrive OS		\$31.94	K	31%	\$22.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-4001-6000OS	SEL DCF for OneDrive OS		\$41.93	K	31%	\$28.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-501-750OS	SEL DCF for OneDrive OS		\$66.88	K	31%	\$46.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-50K-100KOS	SEL DCF for OneDrive OS		\$36.94	K	31%	\$26.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-51-100OS	SEL DCF for OneDrive OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-6001-8000OS	SEL DCF for OneDrive OS		\$38.93	K	31%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-751-1000OS	SEL DCF for OneDrive OS		\$61.89	K	31%	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOD-8001-10KOS	SEL DCF for OneDrive OS		\$36.94	K	31%	\$26.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-0-50OS	SEL DCF for SP Online + OneDrive OS		\$297.98	K	31%	\$205.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-1001-1500OS	SEL DCF for SP Online + OneDrive OS		\$85.35	K	31%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-100K-150KOS	SEL DCF for SP Online + OneDrive OS		\$44.92	K	31%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-101-250OS	SEL DCF for SP Online + OneDrive OS		\$112.61	K	31%	\$75.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-10K-20KOS	SEL DCF for SP Online + OneDrive OS		\$52.41	K	31%	\$36.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-1501-2000OS	SEL DCF for SP Online + OneDrive OS		\$77.11	K	31%	\$53.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-150K-OS	SEL DCF for SP Online + OneDrive OS		\$44.17	K	31%	\$30.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-2001-2500OS	SEL DCF for SP Online + OneDrive OS		\$71.87	K	31%	\$49.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-20K-35KOS	SEL DCF for SP Online + OneDrive OS		\$46.41	K	31%	\$34.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-2501-4000OS	SEL DCF for SP Online + OneDrive OS		\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-251-500OS	SEL DCF for SP Online + OneDrive OS		\$124.28	K	31%	\$85.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-35K-50KOS	SEL DCF for SP Online + OneDrive OS		\$47.92	K	31%	\$33.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-4001-6000OS	SEL DCF for SP Online + OneDrive OS		\$62.89	K	31%	\$43.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-501-750OS	SEL DCF for SP Online + OneDrive OS		\$100.32	K	31%	\$69.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-50K-100KOS	SEL DCF for SP Online + OneDrive OS		\$46.42	K	31%	\$32.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-51-100OS	SEL DCF for SP Online + OneDrive OS		\$208.13	K	31%	\$143.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-6001-8000OS	SEL DCF for SP Online + OneDrive OS		\$69.40	K	31%	\$49.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-751-1000OS	SEL DCF for SP Online + OneDrive OS		\$92.84	K	31%	\$64.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCOS-8001-10KOS	SEL DCF for SP Online + OneDrive OS		\$55.40	K	31%	\$38.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DCP-2-FAN-FB	SEL Fan unit, front to back airflow		\$310.77	K	31%	\$214.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-2-PSU-AC-FB	SEL AC PSU for DCP platform		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-2-PSU-DC-FB	SEL DC PSU for DCP platform		\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-M40-PAMM-ER	SEL 40Chan D921-960 OSC0-40km PAMMRZCoh		\$51,427.69	K	31%	\$35,485.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-M40-PAMM-ZR	SEL 40 channel D921-D960, 40-80km, mixed		\$55,735.38	K	31%	\$38,457.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-M6-PAMM	SEL 6 channel D921-960 OSC0, 0-80km, PAMM		\$21,863.08	K	31%	\$15,063.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	DCP-SAAS-BEL	SEL Boom Data Catlg + Prep Base License		\$4,583.33	K	31%	\$3,162.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	DCP-SAAS-CON	SEL Boom Data Catlg + Prep Connector		\$200.00	K	31%	\$13								

BAND	SKU	DESCRIPTION	NVP Level 1			NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP		
5	DP-150K-OS	SEL DataPrivilege OS		\$26.59	K	31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-2001-2500OS	SEL DataPrivilege OS		\$43.26	K	31%	\$29.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-20K-35KOS	SEL DataPrivilege OS		\$29.74	K	31%	\$20.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-2501-4000OS	SEL DataPrivilege OS		\$40.55	K	31%	\$27.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-251-500OS	SEL DataPrivilege OS		\$74.80	K	31%	\$51.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-35K-50KOS	SEL DataPrivilege OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-4001-6000OS	SEL DataPrivilege OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-501-750OS	SEL DataPrivilege OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-50K-100KOS	SEL DataPrivilege OS		\$27.94	K	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-511-100OS	SEL DataPrivilege OS		\$125.27	K	31%	\$86.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-8001-8000OS	SEL DataPrivilege OS		\$23.15	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-751-1000OS	SEL DataPrivilege OS		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DP-8001-10KOS	SEL DataPrivilege OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-0-500S	SEL DP for SP Online + OneDrive OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-1001-1500OS	SEL DP for SP Online + OneDrive OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-100K-150KOS	SEL DP for SP Online + OneDrive OS		\$41.59	K	31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-101-2500S	SEL DP for SP Online + OneDrive OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-10K-20KOS	SEL DP for SP Online + OneDrive OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-1501-2000OS	SEL DP for SP Online + OneDrive OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-150K-3S	SEL DP for SP Online + OneDrive OS		\$40.00	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-2001-2500OS	SEL DP for SP Online + OneDrive OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-20K-35KOS	SEL DP for SP Online + OneDrive OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-2501-4000OS	SEL DP for SP Online + OneDrive OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-251-500OS	SEL DP for SP Online + OneDrive OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-35K-60KOS	SEL DP for SP Online + OneDrive OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-4001-6000OS	SEL DP for SP Online + OneDrive OS		\$58.23	K	31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-501-750OS	SEL DP for SP Online + OneDrive OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-50K-100KOS	SEL DP for SP Online + OneDrive OS		\$37.98	K	31%	\$26.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-51-100OS	SEL DP for SP Online + OneDrive OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-6001-8000OS	SEL DP for SP Online + OneDrive OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-751-1000OS	SEL DP for SP Online + OneDrive OS		\$85.96	K	31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPOS-8001-10KOS	SEL DP for SP Online + OneDrive OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-0-500S	SEL DataPrivilege for SharePoint OS		\$179.34	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-1001-1500OS	SEL DataPrivilege for SharePoint OS		\$51.37	K	31%	\$35.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-101-2500OS	SEL DataPrivilege for SharePoint OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$31.54	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$46.41	K	31%	\$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$26.59	K	31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$29.74	K	31%	\$20.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-2501-4000OS	SEL DataPrivilege for SharePoint OS		\$40.55	K	31%	\$27.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-251-500OS	SEL DataPrivilege for SharePoint OS		\$74.80	K	31%	\$51.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-501-750OS	SEL DataPrivilege for SharePoint OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-50K-100KOS	SEL DataPrivilege for SharePoint OS		\$27.94	K	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-51-100OS	SEL DataPrivilege for SharePoint OS		\$125.27	K	31%	\$86.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-6001-8000OS	SEL DataPrivilege for SharePoint OS		\$55.15	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-751-1000OS	SEL DataPrivilege for SharePoint OS		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-8001-10KOS	SEL DataPrivilege for SharePoint OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DPS-DAS-NOD-A-1Y	SEL HWX DAS Ent Sub AGPL 1 Node 1Y Min 3N		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	DPS-DAS-MAT-A-1Y	SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.89	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	DPS-DSS-TB-A-1Y	SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** HORTONWORKS
5	DR-OS	SEL Disaster Recovery Add-on OS		\$13,864.50	K	31%	\$9,566.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-0-500S	SEL DataAlert Suite OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-1001-1500OS	SEL DataAlert Suite OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-10K-150KOS	SEL DataAlert Suite OS		\$41.59	K	31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-101-2500S	SEL DataAlert Suite OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-10K-20KOS	SEL DataAlert Suite OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-1501-2000OS	SEL DataAlert Suite OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-150K-OS	SEL DataAlert Suite OS		\$40.00	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-16G-ER-D4851	SEL-SFP+, 16/8/4Gbps,FC,D9360,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D4932	SEL-SFP+, 16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5092	SEL-SFP+, 16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5172	SEL-SFP+, 16/8/4Gbps,FC,D9320,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5252	SEL-SFP+, 16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5333	SEL-SFP+, 16/8/4Gbps,FC,D9300,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5413	SEL-SFP+, 16/8/4Gbps,FC,D9290,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5494	SEL-SFP+, 16/8/4Gbps,FC,D9280,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5575	SEL-SFP+, 16/8/4Gbps,FC,D9270,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5655	SEL-SFP+, 16/8/4Gbps,FC,D9260,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5736	SEL-SFP+, 16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5817	SEL-SFP+, 16/8/4Gbps,FC,D9240,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5898	SEL-SFP+, 16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D5979	SEL-SFP+, 16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-16G-ER-D6061	SEL-SFP+, 16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-2001-2500OS	SEL DataAlert Suite OS		\$66.55	K	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-20K-35KOS	SEL DataAlert Suite OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-2501-4000OS	SEL DataAlert Suite OS		\$62.39	K	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-251-500OS	SEL DataAlert Suite OS		\$115.08	K	31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DS-32G-IR-D4851	SEL-SFP28,32/16/8G FC,D9360,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-32G-IR-D4932	SEL-SFP28,32/16/8G FC,D9350,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS
5	DS-32G-IR-D5012	SEL-SFP28,32/16/8G FC,D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/ING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	DTE-0-500S	SEL Data Transport Engine OS		\$165.54	K	31%	\$114.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-1001-1500OS	SEL Data Transport Engine OS		\$47.42	K	31%	\$32.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-100K-150KOS	SEL Data Transport Engine OS		\$24.96	K	31%	\$17.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-101-250OS	SEL Data Transport Engine OS		\$90.67	K	31%	\$62.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-10K-20KOS	SEL Data Transport Engine OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-1501-2000OS	SEL Data Transport Engine OS		\$42.84	K	31%	\$29.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-150K-OS	SEL Data Transport Engine OS		\$24.54	K	31%	\$16.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-2001-2500OS	SEL Data Transport Engine OS		\$39.03	K	31%	\$27.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-20K-35KOS	SEL Data Transport Engine OS		\$27.45	K	31%	\$18.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-2501-4000OS	SEL Data Transport Engine OS		\$37.43	K	31%	\$25.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-251-500OS	SEL Data Transport Engine OS		\$69.05	K	31%	\$47.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.25	\$0.00	** VARONIS	
5	DTE-35K-60KOS	SEL Data Transport Engine OS		\$26.62	K	31%	\$18.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-4001-6000OS	SEL Data Transport Engine OS		\$34.94	K	31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-501-750OS	SEL Data Transport Engine OS		\$55.74	K	31%	\$38.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-50K-100KOS	SEL Data Transport Engine OS		\$25.79	K	31%	\$17.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-51-100OS	SEL Data Transport Engine OS		\$115.63	K	31%	\$79.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-6001-8000OS	SEL Data Transport Engine OS		\$32.44	K	31%	\$22.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-751-1000OS	SEL Data Transport Engine OS		\$51.58	K	31%	\$35.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DTE-8001-10KOS	SEL Data Transport Engine OS		\$20.80	K	31%	\$14.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-0-500S	SEL DatAnswers - WIN OS		\$137.95	K	31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-1000L	SEL DatAnswers for 100 users		\$44,917.00	K	31%	\$30,992.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-1001-1500OS	SEL DatAnswers - WIN OS		\$39.51	K	31%	\$27.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-100K-150KOS	SEL DatAnswers - WIN OS		\$20.80	K	31%	\$14.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-100KL	SEL DatAnswers for 100000 users		\$2,376,563.00	K	31%	\$1,639,828.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-101-250OS	SEL DatAnswers - WIN OS		\$75.56	K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-10K-20KOS	SEL DatAnswers - WIN OS		\$24.26	K	31%	\$16.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-10KL	SEL DatAnswers for 10000 users		\$266,175.00	K	31%	\$183,660.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-1500L	SEL DatAnswers for 1500 users		\$69,889.00	K	31%	\$41,323.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-1501-2000OS	SEL DatAnswers - WIN OS		\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-150KL	SEL DatAnswers for 150000 users		\$3,493,547.00	K	31%	\$2,410,547.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-150K-OS	SEL DatAnswers - WIN OS		\$20.45	K	31%	\$14.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-15KL	SEL DatAnswers for 1500 users		\$39,263.00	K	31%	\$27,549.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-2000L	SEL DatAnswers for 2000 users		\$72,089.00	K	31%	\$49,741.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-2001-2500OS	SEL DatAnswers - WIN OS		\$33.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-20K-35KOS	SEL DatAnswers - WIN OS		\$22.88	K	31%	\$15.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-20KL	SEL DatAnswers for 20000 users		\$549,339.00	K	31%	\$348,952.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-2500L	SEL DatAnswers for 2500 users		\$85,952.00	K	31%	\$59,306.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-2501-4000OS	SEL DatAnswers - WIN OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-251-500OS	SEL DatAnswers - WIN OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-25KL	SEL DatAnswers for 25000 users		\$632,186.00	K	31%	\$436,194.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-3000L	SEL DatAnswers for 3000 users		\$103,143.00	K	31%	\$71,168.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-3500L	SEL DatAnswers for 3500 users		\$120,333.00	K	31%	\$83,029.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-35K-50KOS	SEL DatAnswers - WIN OS		\$22.18	K	31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-35KL	SEL DatAnswers for 35000 users		\$871,006.00	K	31%	\$601,270.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-4000L	SEL DatAnswers for 4000 users		\$133,088.00	K	31%	\$91,830.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-4001-6000OS	SEL DatAnswers - WIN OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-4500L	SEL DatAnswers for 4500 users		\$149,723.00	K	31%	\$103,308.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-5000L	SEL DatAnswers for 5000 users		\$116,359.00	K	31%	\$114,797.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-500L	SEL DatAnswers for 500 users		\$24,954.00	K	31%	\$17,218.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-501-750OS	SEL DatAnswers - WIN OS		\$46.45	K	31%	\$32.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-50K-100KOS	SEL DatAnswers - WIN OS		\$21.49	K	31%	\$14.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-50KL	SEL DatAnswers for 50000 users		\$1,227,891.00	K	31%	\$847,244.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-51-1000OS	SEL DatAnswers - WIN OS		\$66.96	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-6000L	SEL DatAnswers for 6000 users		\$176,341.00	K	31%	\$121,675.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-6001-8000OS	SEL DatAnswers - WIN OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-7000L	SEL DatAnswers for 7000 users		\$205,731.00	K	31%	\$141,954.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-750L	SEL DatAnswers for 750 users		\$35,648.00	K	31%	\$24,697.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-751-1000OS	SEL DatAnswers - WIN OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-8000L	SEL DatAnswers for 8000 users		\$221,813.00	K	31%	\$153,050.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-8001-10KOS	SEL DatAnswers - WIN OS		\$25.65	K	31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DW-9000L	SEL DatAnswers for 9000 users		\$249,339.00	K	31%	\$172,181.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-0-500S	SEL DatAnswers - OD OS		\$137.95	K	31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-1001-1500OS	SEL DatAnswers - OD OS		\$39.51	K	31%	\$27.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-100K-150KOS	SEL DatAnswers - OD OS		\$20.80	K	31%	\$14.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-101-250OS	SEL DatAnswers - OD OS		\$75.56	K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-10K-20KOS	SEL DatAnswers - OD OS		\$24.26	K	31%	\$16.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-1501-2000OS	SEL DatAnswers - OD OS		\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-150K-OS	SEL DatAnswers - OD OS		\$20.45	K	31%	\$14.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-150KL	SEL DatAnswers for 150000 users		\$332.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-20K-35KOS	SEL DatAnswers - OD OS		\$22.88	K	31%	\$15.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-2501-4000OS	SEL DatAnswers - OD OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-251-500OS	SEL DatAnswers - OD OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-35K-50KOS	SEL DatAnswers - OD OS		\$22.18	K	31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-4001-6000OS	SEL DatAnswers - OD OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-501-750OS	SEL DatAnswers - OD OS		\$46.45	K	31%	\$32.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-50K-100KOS	SEL DatAnswers - OD OS		\$21.49	K	31%	\$14.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-51-1000OS	SEL DatAnswers - OD OS		\$66.96	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-6001-8000OS	SEL DatAnswers - OD OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-751-1000OS	SEL DatAnswers - OD OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOD-8001-10KOS	SEL DatAnswers - OD OS		\$25.65	K	31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-0-500S	SEL DatAnswers - OD + SPOL OS		\$206.93	K	31%	\$142.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-1001-1500OS	SEL DatAnswers - OD + SPOL OS		\$59.27	K	31%	\$40.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-100K-150KOS	SEL DatAnswers - OD + SPOL OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-101-250OS	SEL DatAnswers - OD + SPOL OS		\$113.34	K	31%	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-10K-20KOS	SEL DatAnswers - OD + SPOL OS		\$36.99	K	31%	\$25.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-1501-2000OS	SEL DatAnswers - OD + SPOL OS		\$33.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	DWOS-150K-OS	SEL DatAnswers - OD + SPOL OS		\$30.68</											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	PROSUPPORT PLUS MNT LP						
5	DWS-2001-2500OS	SEL DataAnswers - SP OS		\$33.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-200K-35KOS	SEL DataAnswers - SP OS		\$22.88	K	31%	\$15.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-2501-4000OS	SEL DataAnswers - SP OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-251-500OS	SEL DataAnswers - SP OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-35K-50KOS	SEL DataAnswers - SP OS		\$22.18	K	31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-4001-6000OS	SEL DataAnswers - SP OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-501-7500OS	SEL DataAnswers - SP OS		\$42.45	K	31%	\$28.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-50K-100KOS	SEL DataAnswers - SP OS		\$21.49	K	31%	\$14.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-51-100OS	SEL DataAnswers - SP OS		\$96.38	K	31%	\$66.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-6001-8000OS	SEL DataAnswers - SP OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-751-1000OS	SEL DataAnswers - SP OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWS-8001-10KOS	SEL DataAnswers - SP OS		\$25.65	K	31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-0-50OS	SEL DataAnswers - SPOL OS		\$137.95	K	31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-1001-1500OS	SEL DataAnswers - SPOL OS		\$39.51	K	31%	\$27.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-100K-150KOS	SEL DataAnswers - SPOL OS		\$20.80	K	31%	\$14.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-101-250OS	SEL DataAnswers - SPOL OS		\$75.54	K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-10K-20KOS	SEL DataAnswers - SPOL OS		\$24.26	K	31%	\$16.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-1501-2000OS	SEL DataAnswers - SPOL OS		\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-150K-OS	SEL DataAnswers - SPOL OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-2001-2500OS	SEL DataAnswers - SPOL OS		\$33.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-20K-35KOS	SEL DataAnswers - SPOL OS		\$22.88	K	31%	\$15.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-2501-4000OS	SEL DataAnswers - SPOL OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-35K-50KOS	SEL DataAnswers - SPOL OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-4001-6000OS	SEL DataAnswers - SPOL OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-501-750OS	SEL DataAnswers - SPOL OS		\$46.45	K	31%	\$32.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-50K-100KOS	SEL DataAnswers - SPOL OS		\$21.49	K	31%	\$14.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-6001-8000OS	SEL DataAnswers - SPOL OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-751-1000OS	SEL DataAnswers - SPOL OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DWSO-8001-10KOS	SEL DataAnswers - SPOL OS		\$25.65	K	31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-4-50OS	SEL DataAlert Analytics OS		\$110.36	K	31%	\$76.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-1001-1500OS	SEL DataAlert Analytics OS		\$31.61	K	31%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-100K-150KOS	SEL DataAlert Analytics OS		\$16.64	K	31%	\$11.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-101-250OS	SEL DataAlert Analytics OS		\$60.45	K	31%	\$41.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-10K-20KOS	SEL DataAlert Analytics OS		\$19.41	K	31%	\$13.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-1501-2000OS	SEL DataAlert Analytics OS		\$28.56	K	31%	\$19.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-15K-OS	SEL DataAlert Analytics OS		\$16.36	K	31%	\$11.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-2001-2500OS	SEL DataAlert Analytics OS		\$26.62	K	31%	\$18.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-20K-35KOS	SEL DataAlert Analytics OS		\$57.54	K	31%	\$39.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-2501-4000OS	SEL DataAlert Analytics OS		\$24.96	K	31%	\$17.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-251-500OS	SEL DataAlert Analytics OS		\$46.03	K	31%	\$31.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-35K-50KOS	SEL DataAlert Analytics OS		\$17.75	K	31%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-4001-6000OS	SEL DataAlert Analytics OS		\$23.39	K	31%	\$16.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-501-750OS	SEL DataAlert Analytics OS		\$37.16	K	31%	\$25.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-50K-100KOS	SEL DataAlert Analytics OS		\$17.19	K	31%	\$11.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-61-100OS	SEL DataAlert Analytics OS		\$77.09	K	31%	\$53.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-8001-8000OS	SEL DataAlert Analytics OS		\$21.63	K	31%	\$14.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-751-1000OS	SEL DataAlert Analytics OS		\$34.38	K	31%	\$23.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	DX-8001-10KOS	SEL DataAlert Analytics OS		\$20.52	K	31%	\$14.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS
5	E_TRD1YR	SEL BOOMI Trading Partner Edition		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI
5	ECB-1YR-00001000	SEL 1YR Content Bundle Up to 1000 Users		\$92,307.69	K	31%	\$63,992.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-1YR-00025000	SEL 1YR Content Bundle Up to 2500 Users		\$184,615.38	K	31%	\$127,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-1YR-00050000	SEL 1YR Content Bundle Up to 5000 Users		\$323,076.92	K	31%	\$222,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-1YR-00010000	SEL 1YR Content Bundle Up to 10000 Users		\$646,153.84	K	31%	\$445,846.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00001000	SEL 3YR Content Bundle Up to 1000 Users		\$249,230.77	K	31%	\$171,969.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00002500	SEL 3YR Content Bundle Up to 2500 Users		\$498,461.54	K	31%	\$343,938.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00005000	SEL 3YR Content Bundle Up to 5000 Users		\$872,307.69	K	31%	\$601,892.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00010000	SEL 3YR Content Bundle Up to 10000 Users		\$1,246,153.85	K	31%	\$859,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00001000	SEL 3YR Content Bundle Up to 1000 Users		\$399,230.77	K	31%	\$284,769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-3YR-00002500	SEL 3YR Content Bundle Up to 2500 Users		\$798,461.54	K	31%	\$569,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-6YR-00005000	SEL 6YR Content Bundle Up to 5000 Users		\$1,292,307.69	K	31%	\$891,892.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECB-6YR-00010000	SEL 6YR Content Bundle Up to 10000 Users		\$1,846,153.85	K	31%	\$1,273,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES
5	ECM100GQSF28-SR	SEL Kemp ECS CONXN MGR 100GQSF28 SR		\$1461.54	K	31%	\$1,008.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM100GQSF28-SR-x2	SEL Kemp ECS CONXN MGR 100GQSF28 SR x2		\$2923.08	K	31%	\$2016.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM100GQSF28-SR-x4	SEL Kemp ECS CONXN MGR 100GQSF28 SR x4		\$5846.15	K	31%	\$4033.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-25GQSF28-SR	SEL Kemp ECS CONXN MGR 25GQSF28 SR		\$538.46	K	31%	\$371.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-25GQSF28-SR-x4	SEL Kemp ECS CONXN MGR 25GQSF28 SR x4		\$2153.85	K	31%	\$1486.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-40GQSF28-SR	SEL Kemp ECS CONXN MGR 40GQSF28 SR		\$407.69	K	31%	\$282.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-40GQSF28-SR-x8	SEL Kemp ECS CONXN MGR 40GQSF28 SR x8		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-40GQSF-SR4	SEL Kemp ECS CONXN MGR 40GQSF SR x4		\$2,769.23	K	31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECM-40GQSF-SR8	SEL Kemp ECS CONXN MGR 40GQSF SR x8		\$5,538.46	K	31%	\$3,821.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP
5	ECMGR-100GH3-3Y	SEL Kemp ECS CONXN MGR 100GH3 3Yx1 AddOn		\$163,569.23	K	31%	\$11										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$4,800.00	K	31%	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-5MDAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$800.00	K	31%	\$562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-5MDAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H1-3Y	SEL Kemp ECS CONXN MGR H1 3Y x1 Add-On		\$37,484.62	K	31%	\$25,864.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H1-5Y	SEL Kemp ECS CONXN MGR H1 5Y x1 Add-On		\$51,192.31	K	31%	\$35,322.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H1-CS1	SEL Kemp ECS Connection Manager H1 Spare		\$8,461.54	K	31%	\$5,838.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 3Y		\$14,622.03	K	31%	\$10,178.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 5Y		\$102,384.62	K	31%	\$70,645.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H2-3Y	SEL Kemp ECS CONXN MGR H2 3Y x1 Add-On		\$73,265.38	K	31%	\$50,253.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H2-5Y	SEL Kemp ECS CONXN MGR H2 5Y x1 Add-On		\$100,057.69	K	31%	\$69,039.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H2 Spare		\$16,538.46	K	31%	\$11,411.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y		\$146,530.77	K	31%	\$101,106.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H2-HA5Y	SEL Kemp ECS Connection Manager H2 5Y		\$200,115.38	K	31%	\$138,079.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3-3Y	SEL Kemp ECS CONXN MGR H3 3Y x1 Add-On		\$109,046.15	K	31%	\$75,241.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3-5Y	SEL Kemp ECS CONXN MGR H3 5Y x1 Add-On		\$148,923.08	K	31%	\$102,756.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H3 Spare		\$24,615.38	K	31%	\$16,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3-HA3Y	SEL Kemp ECS Connection Manager H3 3Y		\$218,092.31	K	31%	\$150,483.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 5Y		\$297,846.15	K	31%	\$205,513.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3M-3Y	SEL Kemp ECS CONXN MGR H3M 3Y x1 Add-On		\$214,894.62	K	31%	\$148,132.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3M-5Y	SEL Kemp ECS CONXN MGR H3M 5Y x1 Add-On		\$293,192.31	K	31%	\$202,302.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3M-CS1	SEL Kemp ECS CONXN Manager H3M Spare		\$48,461.54	K	31%	\$33,438.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3M-HA3Y	SEL Kemp ECS CONXN Manager H3M 3Y		\$429,369.23	K	31%	\$296,264.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-H3M-HA5Y	SEL Kemp ECS CONXN Manager H3M 5Y		\$586,384.62	K	31%	\$404,605.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPLR	SEL Kemp ECS CONXN Manager SFP LR		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPLR12	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92	K	31%	\$3,503.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPLR24	SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85	K	31%	\$7,006.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPLR4	SEL Kemp ECS CONXN Manager SFP LR x4		\$1,692.31	K	31%	\$1,167.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x8		\$3,384.62	K	31%	\$2,335.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS	SEL Kemp ECS CONXN Manager SFP SR		\$207.31	K	31%	\$143.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS24	SEL Kemp ECS CONXN Manager SFP SR x24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS4	SEL Kemp ECS CONXN Manager SFP SR x4		\$1,237.69	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS8	SEL Kemp ECS CONXN Manager SFP SR x8		\$1,107.69	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-SFPRS8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM1-3Y	SEL Kemp ECS CONXN MGR VM1 3Y x1 Add-On		\$10,423.53	K	31%	\$7,192.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM1-5Y	SEL Kemp ECS CONXN MGR VM1 5Y x1 Add-On		\$15,638.46	K	31%	\$10,822.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM1-HA3Y	SEL Kemp ECS Connection Manager VM1 3Y		\$27,261.54	K	31%	\$18,810.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 5Y		\$37,230.77	K	31%	\$25,689.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-3Y	SEL Kemp ECS CONXN MGR VM2 3Y x1 Add-On		\$23,452.94	K	31%	\$16,182.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-5Y	SEL Kemp ECS CONXN MGR VM2 5Y x1 Add-On		\$31,692.31	K	31%	\$22,100.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM2 3Y		\$61,338.46	K	31%	\$42,323.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-HA5Y	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23	K	31%	\$57,800.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP1	SEL Kemp VM2 Upgrade to H1 w_3Y Support		\$5,452.31	K	31%	\$3,782.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP15	SEL Kemp VM2 Upgrade to 40GH3 w_3Y Support		\$11,807.69	K	31%	\$8,215.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP11	SEL Kemp VM2 Upgrade to 100GH3 w5Y Support		\$245,353.85	K	31%	\$169,284.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP12	SEL Kemp VM2 Upgrade to 100GH3 w5Y Support		\$335,076.92	K	31%	\$231,203.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP13	SEL Kemp VM2 Upgrade to H1M w_3Y Support		\$362,538.46	K	31%	\$250,151.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP14	SEL Kemp VM2 Upgrade to H1M w_5Y Support		\$498,615.38	K	31%	\$344,734.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP2	SEL Kemp VM2 Upgrade to H1 w_3Y Support		\$7,307.69	K	31%	\$5,042.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP3	SEL Kemp VM2 Upgrade to H2 w_3Y Support		\$74,969.23	K	31%	\$51,728.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP4	SEL Kemp VM2 Upgrade to H2 w_5Y Support		\$102,384.62	K	31%	\$70,645.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP5	SEL Kemp VM2 Upgrade to H3 w_3Y Support		\$143,123.08	K	31%	\$98,754.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP6	SEL Kemp VM2 Upgrade to H3 w_5Y Support		\$195,692.31	K	31%	\$134,989.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP7	SEL Kemp VM2 Upgrade to 25GH3 w_3Y Support		\$194,238.46	K	31%	\$134,024.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP8	SEL Kemp VM2 Upgrade to 25GH3 w_5Y Support		\$265,269.23	K	31%	\$183,035.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSCMGR-VM2-UP9	SEL Kemp VM2 Upgrade to 40GH3 w_3Y Support		\$228,315.38	K	31%	\$157,537.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	ECSU1000	SELECT ECS U1000 VPR Archiving License		\$1,623.08	K	31%	\$1,091.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE	
5	ECSU1500	SELECT ECS U1500 VPR Archiving License		\$55,765.00	K	31%	\$38,477.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE	
5	ECSU3000	SELECT ECS U3000 VPR Archiving License		\$26,263.00	K	31%	\$18,121.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE	
5	ECSU3000	SELECT ECS U3000 VPR Archiving License		\$111,523.00	K	31%	\$76,950.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE	
5	ECSU700	SELECT ECS U700 VPR Archiving License		\$37,916.00	K	31%	\$26,162.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE	
5	EDGE-0-500S	SEL Varonis - EDGE OS		\$179.34	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-1001-15000S	SEL Varonis - EDGE OS		\$51.37	K	31%	\$35.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-100K-150K0S	SEL Varonis - EDGE OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-101-2500S	SEL Varonis - EDGE OS		\$28.94	K	31%	\$20.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-10K-20K0S	SEL Varonis - EDGE OS		\$31.54	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-1501-2000S	SEL Varonis - EDGE OS		\$46.41	K	31%	\$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-160K-0S	SEL Varonis - EDGE OS		\$26.59	K	31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARONIS	
5	EDGE-2001-25000S	SEL Varonis - EDGE OS		\$43.26	K	31%	\$29.85	\$0.00	\$0.00	\$0.00						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	EMCOFSEVAL	SEL 30Day Free Trial of NTP Software OFS		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP SOFTWARE
5	ENT10P1YR8B	SELECT DFXS ENT ELA, 10PB 1Yr Sub		\$4,347,000.00	K	31%	\$2,989,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX
5	ENT1PB1YR8B	SELECT DFXS ENT ELA, 1PB 1Yr Sub		\$644,690.77	K	31%	\$444,698.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX
5	ENT3PB1YR8B	SELECT DFXS ENT ELA, 3PB 1Yr Sub		\$1,445,850.77	K	31%	\$997,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX
5	ENT5PB1YR8B	SELECT DFXS ENT ELA, 5PB 1Yr Sub		\$2,268,000.00	K	31%	\$1,564,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX
5	ENTAD1PB1YR8B	SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub		\$434,700.00	K	31%	\$299,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX
5	ENTCONWEST	SEL BOOM Enterprise Test Connection		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOM
5	ESOSAC2A1000C	SEL ESO-SA-C2AD-1000-C		\$29,250.00	K	31%	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A1000C-I	SEL ESO-SA-C2AD-1000-C-I		\$29,250.00	K	31%	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A1000C-K	SEL ESO-SA-C2AD-1000-C-K		\$29,250.00	K	31%	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A1000C-J	SEL ESO-SA-C2AD-1000-C-J		\$29,250.00	K	31%	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD1000-K	SEL ESO-SA-C2AD-1000-C		\$27,349.03	K	31%	\$18,870.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA1000	SEL ESO-SA-NCAD-1000-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA1000C-I	SEL ESO-SA-NCAD-1000-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA1000C-J	SEL ESO-SA-NCAD-1000-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA1000C-K	SEL ESO-SA-NCAD-1000-C		\$999.35	K	31%	\$689.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA1000-D	SEL ESO-SA-NCAD-1000-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C	SEL ESO-SA-NCAD-1000-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-I	SEL ESO-SA-NCAD-1000-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-J	SEL ESO-SA-NCAD-1000-C		\$29,250.00	K	31%	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-K	SEL ESO-SA-NCAD-1000-C		\$27,349.03	K	31%	\$18,870.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-L	SEL ESO-SA-NCAD-1000-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-M	SEL ESO-SA-NCAD-1000-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD1000C-N	SEL ESO-SA-NCAD-1000-C		\$1,091.83	K	31%	\$753.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESTE-100-199AN-D	SEL Splunk Ent Sec Term SSup 100-199GBAN		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-100-199AP-D	SEL Splunk Ent Sec Term SSup 100-199GBAP		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-100-199EM-D	SEL Splunk Ent Sec Term SSup 100-199GBEM		\$295.54	K	31%	\$205.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-100-199US-D	SEL Splunk Ent Sec Term SSup100-199GBUS		\$239.23	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-10-19AN-D	SEL Splunk Ent Sec Term SSup 10-19GBAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-10-19AP-D	SEL Splunk Ent Sec Term SSup 10-19GBAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-10-19EM-D	SEL Splunk Ent Sec Term SSup 10-19GBEM		\$719.01	K	31%	\$499.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-10-19US-D	SEL Splunk Ent Sec Term SSup10-19GBUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-1K-199AN-D	SEL Splunk Ent Sec Term SSup 1K-199GBAN		\$194.71	K	31%	\$134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-1K-199AP-D	SEL Splunk Ent Sec Term SSup 1K-199GBAP		\$233.65	K	31%	\$161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-1K-199EM-D	SEL Splunk Ent Sec Term SSup 1K-199GBEM		\$179.13	K	31%	\$123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-1K-199US-D	SEL Splunk Ent Sec Term SSup 1K-199GBUS		\$155.77	K	31%	\$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-200-499AN-D	SEL Splunk Ent Sec Term SSup 200-499GBAN		\$223.56	K	31%	\$154.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-200-499AP-D	SEL Splunk Ent Sec Term SSup 200-499GBAP		\$268.27	K	31%	\$185.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-200-499EM-D	SEL Splunk Ent Sec Term SSup 200-499GBEM		\$229.87	K	31%	\$141.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-200-499US-D	SEL Splunk Ent Sec Term SSup200-499GBUS		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-20-49AN-D	SEL Splunk Ent Sec Term SSup 20-49GBAN		\$683.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-20-49AP-D	SEL Splunk Ent Sec Term SSup 20-49GBAP		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-20-49EM-D	SEL Splunk Ent Sec Term SSup 20-49GBEM		\$640.20	K	31%	\$421.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-20-49US-D	SEL Splunk Ent Sec Term SSup20-49GBUS		\$530.77	K	31%	\$366.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-2K-499AN-D	SEL Splunk Ent Sec Term SSup 2K-499GBAN		\$129.50	K	31%	\$91.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-2K-499AP-D	SEL Splunk Ent Sec Term SSup 2K-499GBAP		\$187.50	K	31%	\$135.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-2K-499EM-D	SEL Splunk Ent Sec Term SSup 2K-499GBEM		\$119.15	K	31%	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-2K-499US-D	SEL Splunk Ent Sec Term SSup2K-499GBUS		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-500-999AN-D	SEL Splunk Ent Sec Term SSup 500-999GBAN		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-500-999AP-D	SEL Splunk Ent Sec Term SSup 500-999GBAP		\$242.31	K	31%	\$167.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-500-999EM-D	SEL Splunk Ent Sec Term SSup 500-999GBEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-500-999US-D	SEL Splunk Ent Sec Term SSup500-999GBUS		\$149.54	K	31%	\$104.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-50-99AN-D	SEL Splunk Ent Sec Term SSup 50-99GBAN		\$461.54	K	31%	\$318.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-50-99AP-D	SEL Splunk Ent Sec Term SSup 50-99GBAP		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-50-99EM-D	SEL Splunk Ent Sec Term SSup 50-99GBEM		\$424.62	K	31%	\$292.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-50-99US-D	SEL Splunk Ent Sec Term SSup50-99GBUS		\$329.23	K	31%	\$224.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-5K-999AN-D	SEL Splunk Ent Sec Term SSup 5K-999GBAN		\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-5K-999AP-D	SEL Splunk Ent Sec Term SSup 5K-999GBAP		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-5K-999EM-D	SEL Splunk Ent Sec Term SSup 5K-999GBEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTE-5K-999US-D	SEL Splunk Ent Sec Term SSup5K-999GBUS		\$129.23	K	31%	\$89.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-1K-199AN-D	SEL Splunk Ent Sec Term PSup 1K-199GBAN		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-1K-199AP-D	SEL Splunk Ent Sec Term PSup 1K-199GBAP		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-1K-199EM-D	SEL Splunk Ent Sec Term PSup 1K-199GBEM		\$212.31	K	31%	\$146.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-1K-199US-D	SEL Splunk Ent Sec Term PSup 1K-199GBUS		\$158.45	K	31%	\$109.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-2K-499AN-D	SEL Splunk Ent Sec Term PSup2K-499GBAN		\$223.85	K	31%	\$154.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-2K-499AP-D	SEL Splunk Ent Sec Term PSup2K-499GBAP		\$268.85	K	31%	\$185.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-2K-499EM-D	SEL Splunk Ent Sec Term PSup2K-499GBEM		\$205.38	K	31%	\$141.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-2K-499US-D	SEL Splunk Ent Sec Term PSup2K-499GBUS		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	ESTG-500-999AN-D	SEL Splunk Ent Sec Term PSup500-999GBAN		\$245.77	K	31%	\$169.58	\$0.00	\$0.00	\$0.00					

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ESTU-GS-100US-D	SEL Splunk ES TermJPG PSub Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUGS-1AN-D	SEL Splunk ES TermJPG PSub Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUGS-1AP-D	SEL Splunk ES TermJPG PSub Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUGS-1EM-D	SEL Splunk ES TermJPG PSub Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUGS-1US-D	SEL Splunk ES TermJPG PSub Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUS-1K-1999-EM	SEL Splunk ES TRU S5up1K-1999GB/dayEM		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUS-0K-9999-EM	SEL Splunk ES TRU S5up0K-9999GB/dayEM		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUS-500-999-EM	SEL Splunk ES TRU S5up500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESTUS-5K-9999-EM	SEL Splunk ES TRU S5up5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ESUTE-PLUS1-3YR	SEL Ent Plus Suite 1 Writable CLSTR 3y		\$84.118.46	K	31%	\$58.041.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	ESUTE-PLUS1-1YR	SEL Ent Plus Suite 1 Writable CLSTR 1y		\$51.923.08	K	31%	\$35.226.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	ESUTE-PLUS2-3YR	SEL Ent Plus Suite 2 Writable CLSTR 3y		\$104.067.69	K	31%	\$71.806.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	ESUTE-PLUS2-1YR	SEL Ent Plus Suite 2 Writable CLSTR 1y		\$126.472.31	K	31%	\$87.265.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EXTE-100GB-AN-D	SEL Splunk EXCH Term S5up 11-100GB/dayAN		\$43.269.23	K	31%	\$29.855.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-100GB-EM-D	SEL Splunk EXCH Term S5up 11-100GB/dayEM		\$51.923.08	K	31%	\$35.226.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-100GB-US-D	SEL Splunk EXCH Term S5up 11-100GB/dayUS		\$39.807.69	K	31%	\$27.467.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-100GB-US-D	SEL Splunk EXCH Term S5up 51-100GB/dayUS		\$34.615.38	K	31%	\$23.884.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-101GB-AN-D	SEL Splunk EXCH Term S5up 100+GB/dayAN		\$107.668.27	K	31%	\$74.291.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term S5up 100+GB/dayEM		\$129.201.92	K	31%	\$89.149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term S5up 100+GB/dayEM		\$99.654.81	K	31%	\$68.347.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-101GB-US-D	SEL Splunk EXCH Term S5up 100+GB/dayUS		\$86.134.62	K	31%	\$59.432.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-10GB-AN-D	SEL Splunk EXCH Term S5up 6-10GB/dayAN		\$7.211.54	K	31%	\$4.975.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term S5up 6-10GB/dayEM		\$8.653.85	K	31%	\$5.971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term S5up 6-10GB/dayEM		\$6.634.62	K	31%	\$4.577.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-10GB-US-D	SEL Splunk EXCH Term S5up 6-10GB/dayUS		\$5.769.23	K	31%	\$3.980.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term S5up 11-20GB/dayAN		\$12.980.77	K	31%	\$8.956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term S5up 11-20GB/dayAP		\$15.376.92	K	31%	\$10.748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term S5up 11-20GB/dayEM		\$12.980.77	K	31%	\$8.956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-20GB-US-D	SEL Splunk EXCH Term S5up 11-20GB/dayUS		\$11.246.54	K	31%	\$7.655.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term S5up 21-50GB/dayAN		\$27.403.85	K	31%	\$18.908.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term S5up 21-50GB/dayAP		\$32.884.62	K	31%	\$22.890.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-50GB-EM-D	SEL Splunk EXCH Term S5up 21-50GB/dayEM		\$21.923.08	K	31%	\$15.295.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-50GB-US-D	SEL Splunk EXCH Term S5up 21-50GB/dayUS		\$21.923.08	K	31%	\$15.295.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-5GB-AN-D	SEL Splunk EXCH Term S5up 3-5GB/dayAN		\$4.326.92	K	31%	\$2.985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term S5up 3-5GB/dayAP		\$5.192.31	K	31%	\$3.582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-5GB-EM-D	SEL Splunk EXCH Term S5up 3-5GB/dayEM		\$4.015.03	K	31%	\$2.770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTE-5GB-US-D	SEL Splunk EXCH Term S5up 3-5GB/dayUS		\$3.461.54	K	31%	\$2.388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term P5up 51-100GB/dayAN		\$51.923.08	K	31%	\$35.826.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term P5up 51-100GB/dayAP		\$62.307.69	K	31%	\$42.992.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term P5up 51-100GB/dayEM		\$47.923.08	K	31%	\$32.960.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-100GB-US-D	SEL Splunk EXCH Term P5up 51-100GB/dayUS		\$41.538.46	K	31%	\$28.661.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term P5up 100+GB/dayAN		\$129.201.92	K	31%	\$89.149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term P5up 100+GB/dayAP		\$155.042.31	K	31%	\$106.979.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term P5up 100+GB/dayEM		\$119.654.81	K	31%	\$82.017.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-101GB-US-D	SEL Splunk EXCH Term P5up 100+GB/dayUS		\$103.361.54	K	31%	\$71.519.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-10GB-AN-D	SEL Splunk EXCH Term P5up 6-10GB/dayAN		\$8.653.85	K	31%	\$5.971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-10GB-AP-D	SEL Splunk EXCH Term P5up 6-10GB/dayAP		\$10.384.62	K	31%	\$7.165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term P5up 6-10GB/dayEM		\$7.211.54	K	31%	\$5.493.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-10GB-US-D	SEL Splunk EXCH Term P5up 6-10GB/dayUS		\$6.923.08	K	31%	\$4.776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-20GB-AN-D	SEL Splunk EXCH Term P5up 11-20GB/dayAN		\$15.576.92	K	31%	\$10.748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-20GB-AP-D	SEL Splunk EXCH Term P5up 11-20GB/dayAP		\$18.692.31	K	31%	\$12.897.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-20GB-EM-D	SEL Splunk EXCH Term P5up 11-20GB/dayEM		\$14.330.77	K	31%	\$9.888.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-20GB-US-D	SEL Splunk EXCH Term P5up 11-20GB/dayUS		\$12.980.77	K	31%	\$8.956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-50GB-AN-D	SEL Splunk EXCH Term P5up 21-50GB/dayAN		\$32.884.62	K	31%	\$22.890.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-50GB-AP-D	SEL Splunk EXCH Term P5up 21-50GB/dayAP		\$39.461.54	K	31%	\$27.228.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term P5up 21-50GB/dayEM		\$30.253.85	K	31%	\$20.875.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-50GB-US-D	SEL Splunk EXCH Term P5up 21-50GB/dayUS		\$26.307.69	K	31%	\$18.152.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-5GB-AN-D	SEL Splunk EXCH Term P5up 3-5GB/dayAN		\$5.192.31	K	31%	\$3.582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-5GB-AP-D	SEL Splunk EXCH Term P5up 3-5GB/dayAP		\$6.230.77	K	31%	\$4.299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-5GB-EM-D	SEL Splunk EXCH Term P5up 3-5GB/dayEM		\$4.776.92	K	31%	\$3.296.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EXTG-5GB-US-D	SEL Splunk EXCH Term P5up 3-5GB/dayUS		\$4.015.03	K	31%	\$2.986.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	EYEGLOSS-000	SEL EyeGlass Alarm Export v2		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-001	SEL EyeGlass Config Replication Isilon		\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-002	SEL EyeGlass - Change Mgmt Reporting		\$667.00	K	31%	\$460.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003PA	SEL EyeGlass Cluster Ctg Rep Adv 2 Pack		\$4,015.03	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003PB	SEL EyeGlass Cluster Ctg Rep Base 2 Pack		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003PE	SEL EyeGlass Cluster Ctg Rep Ent 2 Pack		\$7,692.00	K	31%	\$5,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003UA	SEL EyeGlass Base to ADV Upgrade 2 Pack		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK		\$4,015.03	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-003E	SEL EyeGlass DR Single Cluster License		\$7,250.77	K	31%	\$5,003.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-004	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-006	SEL EyeGlass-Falder and Config Migration		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-007	SEL EyeGlass - Advanced DR Orchestration		\$2,308.00	K	31%	\$1,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-008	SEL EyeGlass - Logging Export		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-130	SEL EyeGlass - Auto Cistr Wide Fallover		\$1,026.00	K	31%	\$707.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPERNA	
5	EYEGLOSS-131	SEL EyeGlass - High Availability		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SUPER	

BAND	SKU	DESCRIPTION	Model Sub sku	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER	
				EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP			WTY UPG ENH TO PS W/MC PREM LP
5	HZ7ADAADC100UGF	SEL HZ7-ADA-ADC100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADADAC100UGF	SEL HZ7-ADA-ADC100-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADADN100UGF	SEL HZ7-ADA-ADN100-UG-F		\$5,952.00	K	31%	\$4,341.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADAADN100UGF	SEL HZ7-ADA-ADN100-UG-F		\$6,929.20	K	31%	\$4,341.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADAENC100UGF	SEL HZ7-ADA-ENC100-UG-F		\$34,364.00	K	31%	\$23,711.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADAE100UGF	SEL HZ7-ADA-ENC100-UG-F		\$3,436.40	K	31%	\$2,371.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADANN100UGF	SEL HZ7-ADA-ENN100-UG-F		\$13,155.00	K	31%	\$9,120.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADAEENN100UGF	SEL HZ7-ADA-ENN100-UG-F		\$1,875.50	K	31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADC2503PSSSF	SEL HZ7-ADC-250-3P-SSS-F		\$74,687.98	K	31%	\$51,534.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADC250PSSSF	SEL HZ7-ADC-250-3P-SSS-F		\$28,290.90	K	31%	\$19,520.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADC5003PSSSF	SEL HZ7-ADC-500-3P-SSS-F		\$149,375.95	K	31%	\$103,259.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADC500PSSSF	SEL HZ7-ADC-500-3P-SSS-F		\$56,581.80	K	31%	\$39,044.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN1K3PSSSF	SEL HZ7-ADN-1K-3P-SSS-F		\$186,945.00	K	31%	\$128,992.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN1K3PSSSF	SEL HZ7-ADN-1K-3P-SSS-F		\$70,812.50	K	31%	\$48,960.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN2003PSSSF	SEL HZ7-ADN-200-3P-SSS-F		\$37,389.00	K	31%	\$25,798.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN200PSSSF	SEL HZ7-ADN-200-3P-SSS-F		\$14,162.50	K	31%	\$9,772.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN203PSSSF	SEL HZ7-ADN-20-3P-SSS-F		\$3,740.35	K	31%	\$2,580.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN20PSSSF	SEL HZ7-ADN-20-3P-SSS-F		\$1,416.80	K	31%	\$977.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN5003PSSSF	SEL HZ7-ADN-500-3P-SSS-F		\$63,473.95	K	31%	\$44,497.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ADN500PSSSF	SEL HZ7-ADN-500-3P-SSS-F		\$35,406.80	K	31%	\$24,430.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-ADC100-F	SEL HZ7-AP-ADC100-F		\$36,795.00	K	31%	\$25,388.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-ADC10-F	SEL HZ7-AP-ADC10-F		\$3,679.50	K	31%	\$2,538.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-ADN100-F	SEL HZ7-AP-ADN100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-ADN10-F	SEL HZ7-AP-ADN10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APA-ENC100UGF	SEL HZ7-APA-ENC100-UG-F		\$31,201.50	K	31%	\$21,529.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APA-ENC10UGF	SEL HZ7-APA-ENC10-UG-F		\$3,120.70	K	31%	\$2,153.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APAE100UGF	SEL HZ7-APA-ENN100-UG-F		\$18,897.80	K	31%	\$12,901.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APAE10UGF	SEL HZ7-APA-ENN10-UG-F		\$1,889.80	K	31%	\$1,298.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSE100UGF	SEL HZ7-AP-SEC100-UG-F		\$46,827.00	K	31%	\$32,310.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSE10UGF	SEL HZ7-AP-SEC10-UG-F		\$4,682.70	K	31%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSENN100UGF	SEL HZ7-AP-ENN100-UG-F		\$28,072.00	K	31%	\$19,369.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSENN10UGF	SEL HZ7-AP-ENN10-UG-F		\$2,807.20	K	31%	\$1,938.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-STC100-F	SEL HZ7-AP-STC100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-STC10-F	SEL HZ7-AP-STC10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSTADC100UGF	SEL HZ7-AP-STC-ADC100-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSTADC10UGF	SEL HZ7-AP-STC-ADC10-UG-F		\$1,560.90	K	31%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-STN100-F	SEL HZ7-AP-STN100-F		\$14,135.00	K	31%	\$9,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AP-STN10-F	SEL HZ7-AP-STN10-F		\$1,413.50	K	31%	\$975.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSTNADN100UGF	SEL HZ7-AP-STN-ADN100-UG-F		\$9,317.00	K	31%	\$6,428.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-APSTNADN10UGF	SEL HZ7-AP-STN-ADN10-UG-F		\$931.70	K	31%	\$642.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AVA-APADC100UGF	SEL HZ7-AVA-APADC100-UG-F		\$21,780.00	K	31%	\$15,028.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AVA-APADC10UGF	SEL HZ7-AVA-APADC10-UG-F		\$2,178.00	K	31%	\$1,502.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AVA-APADN100UGF	SEL HZ7-AVA-APADN100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AVA-APADN10UGF	SEL HZ7-AVA-APADN10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AV-APADC100UGF	SEL HZ7-AVS-APADC100-UG-F		\$29,221.50	K	31%	\$20,162.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AV-APADC10UGF	SEL HZ7-AVS-APADC10-UG-F		\$2,922.70	K	31%	\$2,016.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AV-APADN100UGF	SEL HZ7-AVS-APADN100-UG-F		\$17,563.50	K	31%	\$11,980.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-AV-APADN10UGF	SEL HZ7-AVS-APADN10-UG-F		\$1,756.35	K	31%	\$1,198.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-ENA-ENC100UGF	SEL HZ7-ENA-ENC100-UG-F		\$18,755.00	K	31%	\$12,940.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-ENA-ENC10UGF	SEL HZ7-ENA-ENC10-UG-F		\$1,875.50	K	31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-ENAE100UGF	SEL HZ7-ENA-ENN100-UG-F		\$8,107.00	K	31%	\$5,593.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7-ENAE10UGF	SEL HZ7-ENA-ENN10-UG-F		\$810.70	K	31%	\$559.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENC2503PSSSF	SEL HZ7-ENC-250-3P-SSS-F		\$107,038.00	K	31%	\$74,201.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENC250PSSSF	SEL HZ7-ENC-250-3P-SSS-F		\$40,734.10	K	31%	\$28,106.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENC5003PSSSF	SEL HZ7-ENC-500-3P-SSS-F		\$125,078.95	K	31%	\$86,404.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENC500PSSSF	SEL HZ7-ENC-500-3P-SSS-F		\$81,489.30	K	31%	\$56,213.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN1K3PSSSF	SEL HZ7-ENN-1K-3P-SSS-F		\$197,123.00	K	31%	\$138,588.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN1K3PSSSF	SEL HZ7-ENN-1K-3P-SSS-F		\$99,137.50	K	31%	\$68,404.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN2003PSSSF	SEL HZ7-ENN-200-3P-SSS-F		\$52,309.75	K	31%	\$36,093.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN200PSSSF	SEL HZ7-ENN-200-3P-SSS-F		\$19,814.30	K	31%	\$13,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN203PSSSF	SEL HZ7-ENN-20-3P-SSS-F		\$5,230.10	K	31%	\$3,608.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN20PSSSF	SEL HZ7-ENN-20-3P-SSS-F		\$1,981.10	K	31%	\$1,366.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN5003PSSSF	SEL HZ7-ENN-500-3P-SSS-F		\$130,862.95	K	31%	\$90,295.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7ENN500PSSSF	SEL HZ7-ENN-500-3P-SSS-F		\$49,569.30	K	31%	\$34,202.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADC100UGF	SEL HZ7-STA-ADC100-UG-F		\$3,609.49	K	31%	\$2,482.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADC10UGF	SEL HZ7-STA-ADC10-UG-F		\$2,613.60	K	31%	\$1,803.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADCA100UGF	SEL HZ7-STA-ADCA100-UG-F		\$13,673.00	K	31%	\$9,434.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADCA10UGF	SEL HZ7-STA-ADCA10-UG-F		\$1,367.30	K	31%	\$943.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADN200UGF	SEL HZ7-STA-ADN200-UG-F		\$50,559.50	K	31%	\$35,676.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADN20UGF	SEL HZ7-STA-ADN20-UG-F		\$5,055.95	K	31%	\$3,567.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADNA200UGF	SEL HZ7-STA-ADNA200-UG-F		\$26,075.50	K	31%	\$17,992.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAADNA20UGF	SEL HZ7-STA-ADNA20-UG-F		\$2,608.10	K	31%	\$1,799.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAENCA100UGF	SEL HZ7-STA-ENCA100-UG-F		\$20,298.60	K	31%	\$14,209.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAENCA10UGF	SEL HZ7-STA-ENCA10-UG-F		\$2,029.20	K	31%	\$1,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAENNA200UGF	SEL HZ7-STA-ENNA200-UG-F		\$11,842.60	K	31%	\$8,171.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ7STAENNA20UGF	SEL HZ7-STA-ENNA20-UG-F		\$1,183.60	K	31%	\$816.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT
5	HZ8A10AERCC	SEL HZ8-A10-AERC-C)		\$34,450.00	K	31%	\$23,770.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC-C	SEL HZ8-A10-AERC-C)		\$3,609.49	K	31%	\$2,482.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC-K	SEL HZ8-A10-AERC-C)		\$38,094.87	K	31%	\$26,285.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/WG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	HZBADC10C	SEL HZB-ADC-10-C)		\$4,115.00	K	31%	\$2,839.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADC10C-I	SEL HZB-ADC-10-C)		\$4,300.18	K	31%	\$2,967.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADC10C-K	SEL HZB-ADC-10-C)		\$4,545.91	K	31%	\$3,136.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADCE100UGC	SEL HZB-ADC-ENC-100-UG-C)		\$19,853.00	K	31%	\$13,698.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADCE100UGC-I	SEL HZB-ADC-ENC-100-UG-C)		\$20,746.39	K	31%	\$14,315.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADCE100UGC-K	SEL HZB-ADC-ENC-100-UG-C)		\$21,873.34	K	31%	\$15,181.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADCCEN100UGC	SEL HZB-ADC-ENC-10-UG-C)		\$2,073.28	K	31%	\$1,483.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADCCEN100UGC-K	SEL HZB-ADC-ENC-10-UG-C)		\$2,189.58	K	31%	\$1,510.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADEN100UGC	SEL HZB-ADA-ENN100-UG-C)		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADEN100UGC-I	SEL HZB-ADA-ENN100-UG-C)		\$17,817.25	K	31%	\$12,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADEN100UGC-K	SEL HZB-ADA-ENN100-UG-C)		\$18,873.04	K	31%	\$13,022.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADN100C	SEL HZB-ADN-100-C)		\$25,750.00	K	31%	\$17,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADN100C-I	SEL HZB-ADN-100-C)		\$26,908.75	K	31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBADN100C-K	SEL HZB-ADN-100-C)		\$28,483.96	K	31%	\$19,853.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADN10C	SEL HZB-ADN-10-C)		\$2,575.00	K	31%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADN10C-I	SEL HZB-ADN-10-C)		\$2,690.88	K	31%	\$1,856.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADN10C-K	SEL HZB-ADN-10-C)		\$2,848.40	K	31%	\$1,965.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA100C	SEL HZB-ADNA100-C)		\$21,530.00	K	31%	\$14,855.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA100C-I	SEL HZB-ADNA100-C)		\$22,498.85	K	31%	\$15,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA100C-K	SEL HZB-ADNA100-C)		\$23,756.01	K	31%	\$16,391.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA10C	SEL HZB-ADNA10-C)		\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA10C-I	SEL HZB-ADNA10-C)		\$2,249.89	K	31%	\$1,552.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNA10C-K	SEL HZB-ADNA10-C)		\$2,375.60	K	31%	\$1,639.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNE100UGC	SEL HZB-ADN-ENN-100-UG-C)		\$11,352.00	K	31%	\$7,832.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNE100UGC-I	SEL HZB-ADN-ENN-100-UG-C)		\$11,862.84	K	31%	\$8,185.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNE100UGC-K	SEL HZB-ADN-ENN-100-UG-C)		\$12,317.44	K	31%	\$8,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNEN100UGC	SEL HZB-ADN-ENN-10-UG-C)		\$1,135.00	K	31%	\$783.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNEN100UGC-I	SEL HZB-ADN-ENN-10-UG-C)		\$1,186.08	K	31%	\$818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSADNEN100UGC-K	SEL HZB-ADN-ENN-10-UG-C)		\$1,251.74	K	31%	\$863.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC100C	SEL HZB-AP-ADC100-C)		\$33,450.00	K	31%	\$23,080.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC100C-I	SEL HZB-AP-ADC100-C)		\$34,955.25	K	31%	\$24,119.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC100C-K	SEL HZB-AP-ADC100-C)		\$36,932.26	K	31%	\$25,483.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC10C	SEL HZB-AP-ADC10-C)		\$3,345.00	K	31%	\$2,308.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC10C-I	SEL HZB-AP-ADC10-C)		\$3,495.53	K	31%	\$2,411.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADC10C-K	SEL HZB-AP-ADC10-C)		\$3,649.89	K	31%	\$2,548.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN100C	SEL HZB-AP-ADN100-C)		\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN100C-I	SEL HZB-AP-ADN100-C)		\$21,474.75	K	31%	\$14,817.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN100C-K	SEL HZB-AP-ADN100-C)		\$22,670.90	K	31%	\$15,642.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN10C	SEL HZB-AP-ADN10-C)		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN10C-I	SEL HZB-AP-ADN10-C)		\$2,147.48	K	31%	\$1,461.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPADN10C-K	SEL HZB-AP-ADN10-C)		\$2,267.09	K	31%	\$1,564.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100UGC	SEL HZB-APA-ENC100-UG-C)		\$28,365.00	K	31%	\$19,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100UGC-I	SEL HZB-APA-ENC100-UG-C)		\$29,641.43	K	31%	\$20,452.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100UGC-K	SEL HZB-APA-ENC100-UG-C)		\$31,351.73	K	31%	\$21,632.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100C	SEL HZB-APA-ENC10-UG-C)		\$2,837.00	K	31%	\$1,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100C-I	SEL HZB-APA-ENC10-UG-C)		\$2,964.67	K	31%	\$2,045.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAE100C-K	SEL HZB-APA-ENC10-UG-C)		\$3,135.17	K	31%	\$2,163.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAN100UGC	SEL HZB-APA-ENN100-UG-C)		\$16,998.00	K	31%	\$11,728.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAN100UGC-I	SEL HZB-APA-ENN100-UG-C)		\$17,762.91	K	31%	\$12,256.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPAN100UGC-K	SEL HZB-APA-ENN100-UG-C)		\$18,795.54	K	31%	\$12,968.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPANN100UGC	SEL HZB-APA-ENN10-UG-C)		\$1,699.00	K	31%	\$1,172.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPANN100UGC-I	SEL HZB-APA-ENN10-UG-C)		\$1,775.46	K	31%	\$1,225.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPANN100UGC-K	SEL HZB-APA-ENN10-UG-C)		\$1,879.55	K	31%	\$1,296.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPEN100UGC	SEL HZB-APS-ENN100-UG-C)		\$25,520.00	K	31%	\$17,608.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPEN100UGC-I	SEL HZB-APS-ENN100-UG-C)		\$26,668.40	K	31%	\$18,401.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPEN100UGC-K	SEL HZB-APS-ENN100-UG-C)		\$28,173.93	K	31%	\$19,440.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSA100UGC	SEL HZB-AP-STN-ADN100-UG-C)		\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSA100UGC-I	SEL HZB-AP-STN-ADN100-UG-C)		\$8,851.15	K	31%	\$6,107.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSA100UGC-K	SEL HZB-AP-STN-ADN100-UG-C)		\$9,339.64	K	31%	\$6,444.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSD100UGC	SEL HZB-AP-STN-ADN10-UG-C)		\$8,000.00	K	31%	\$5,684.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSD100UGC-I	SEL HZB-AP-STN-ADN10-UG-C)		\$8,585.12	K	31%	\$6,107.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSD100UGC-K	SEL HZB-AP-STN-ADN10-UG-C)		\$9,339.96	K	31%	\$6,644.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSE100UGC	SEL HZB-APS-ENC100-UG-C)		\$42,570.00	K	31%	\$29,373.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSE100UGC-I	SEL HZB-APS-ENC100-UG-C)		\$44,005.00	K	31%	\$30,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSE100UGC-K	SEL HZB-APS-ENC100-UG-C)		\$47,008.22	K	31%	\$32,435.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSEN100UGC	SEL HZB-APS-ENC10-UG-C)		\$4,257.00	K	31%	\$2,937.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSEN100UGC-I	SEL HZB-APS-ENC10-UG-C)		\$4,448.57	K	31%	\$3,069.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSEN100UGC-K	SEL HZB-APS-ENC10-UG-C)		\$4,700.22	K	31%	\$3,243.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSN100UGC	SEL HZB-APS-ENN10-UG-C)		\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSN100UGC-I	SEL HZB-APS-ENN10-UG-C)		\$2,666.84	K	31%	\$1,840.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSN100UGC-K	SEL HZB-APS-ENN10-UG-C)		\$2,817.39	K	31%	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTA100UGC	SEL HZB-AP-STC-ADC10-UG-C)		\$1,419.00	K	31%	\$979.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTA100UGC-I	SEL HZB-AP-STC-ADC10-UG-C)		\$1,482.96	K	31%	\$1,023.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTA100UGC-K	SEL HZB-AP-STC-ADC10-UG-C)		\$1,569.52	K	31%	\$1,082.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC100C	SEL HZB-AP-STC100-C)		\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC100C-I	SEL HZB-AP-STC100-C)		\$21,474.75	K	31%	\$14,817.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC100C-K	SEL HZB-AP-STC100-C)		\$22,670.90	K	31%	\$15,642.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC10C	SEL HZB-AP-STC10-C)		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC10C-I	SEL HZB-AP-STC10-C)		\$2,147.48	K	31%	\$1,461.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTC10C-K	SEL HZB-AP-STC10-C)		\$2,267.09	K	31%	\$1,564.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZSAPSTN100C	SEL HZB-AP-STN100-C)		\$12,650.00	K	31%	\$8,986.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/WG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	HZBAVAP100UG-I	SEL HZB-AVA-APADN100-UG-C		\$11,859.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVAP100UG-K	SEL HZB-AVA-APADN100-UG-C		\$12,517.44	K	31%	\$8,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVAP100UG-K	SEL HZB-AVA-APADN100-UG-C		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVAP100UG-I	SEL HZB-AVA-APADN10-UG-C		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVAP100UG-K	SEL HZB-AVA-APADN10-UG-C		\$1,251.74	K	31%	\$883.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEE100UG	SEL HZB-AVE-ENC100-UG-C		\$44,770.00	K	31%	\$30,891.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEE100UG-K	SEL HZB-AVE-ENC100-UG-C		\$3,784.85	K	31%	\$2,604.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEE100UG-C	SEL HZB-AVE-ENC100-UG-C		\$49,488.45	K	31%	\$34,147.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEEN100UG	SEL HZB-AVE-ENC10-UG-C		\$4,477.00	K	31%	\$3,089.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEEN100UG-I	SEL HZB-AVE-ENC10-UG-C		\$4,478.47	K	31%	\$3,228.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEEN100UG-K	SEL HZB-AVE-ENC10-UG-C		\$4,948.85	K	31%	\$3,414.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEN100UG	SEL HZB-AVE-ENN100-UG-C		\$26,070.00	K	31%	\$17,988.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEN100UG-I	SEL HZB-AVE-ENN100-UG-C		\$27,243.15	K	31%	\$18,797.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVEN100UG-K	SEL HZB-AVE-ENN100-UG-C		\$28,793.99	K	31%	\$19,867.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVENN100UG	SEL HZB-AVE-ENN10-UG-C		\$2,607.00	K	31%	\$1,798.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVENN100UG-I	SEL HZB-AVE-ENN10-UG-C		\$2,724.32	K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVENN100UG-K	SEL HZB-AVE-ENN10-UG-C		\$2,879.40	K	31%	\$1,986.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVS100UG	SEL HZB-AVS-APADC100-UG-C		\$26,565.00	K	31%	\$18,329.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVS100UG-K	SEL HZB-AVS-APADC100-UG-C		\$27,760.43	K	31%	\$19,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVS100UG-C	SEL HZB-AVS-APADC100-UG-C		\$29,336.54	K	31%	\$20,242.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSA100UG	SEL HZB-AVS-APADN10-UG-C		\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSA100UG-I	SEL HZB-AVS-APADN10-UG-C		\$1,650.06	K	31%	\$1,138.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSA100UG-K	SEL HZB-AVS-APADN10-UG-C		\$1,747.79	K	31%	\$1,205.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSAP100UG	SEL HZB-AVS-APADC10-UG-C		\$2,857.00	K	31%	\$1,833.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSAP100UG-I	SEL HZB-AVS-APADC10-UG-C		\$2,776.57	K	31%	\$1,915.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSAP100UG-K	SEL HZB-AVS-APADC10-UG-C		\$2,933.85	K	31%	\$2,024.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSE100UG	SEL HZB-AVS-ENC100-UG-C		\$54,945.00	K	31%	\$37,912.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSE100UG-K	SEL HZB-AVS-ENC100-UG-C		\$7,417.63	K	31%	\$5,094.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSE100UG-C	SEL HZB-AVS-ENC100-UG-C		\$60,727.02	K	31%	\$41,901.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSEN100UG	SEL HZB-AVS-ENC10-UG-C		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSEN100UG-I	SEL HZB-AVS-ENC10-UG-C		\$5,742.28	K	31%	\$3,962.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSEN100UG-K	SEL HZB-AVS-ENC10-UG-C		\$6,072.00	K	31%	\$4,190.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSN100UG	SEL HZB-AVS-ENN100-UG-C		\$32,835.00	K	31%	\$22,656.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSN100UG-I	SEL HZB-AVS-ENN100-UG-C		\$34,312.58	K	31%	\$23,675.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSN100UG-K	SEL HZB-AVS-ENN100-UG-C		\$36,312.20	K	31%	\$25,055.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSNN100UG	SEL HZB-AVS-ENN10-UG-C		\$2,854.00	K	31%	\$2,024.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSNN100UG-I	SEL HZB-AVS-ENN10-UG-C		\$3,431.78	K	31%	\$2,367.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSNN100UG-K	SEL HZB-AVS-ENN10-UG-C		\$3,631.22	K	31%	\$2,505.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSP100UG	SEL HZB-AVS-APADN100-UG-C		\$15,785.00	K	31%	\$10,891.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSP100UG-I	SEL HZB-AVS-APADN100-UG-C		\$16,855.33	K	31%	\$11,581.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBAVSP100UG-K	SEL HZB-AVS-APADN100-UG-C		\$17,477.91	K	31%	\$12,059.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERCC	SEL HZB-E10-AERC-C		\$53,450.00	K	31%	\$36,880.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERCC-I	SEL HZB-E10-AERC-C		\$55,855.25	K	31%	\$38,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERCC-K	SEL HZB-E10-AERC-C		\$59,021.88	K	31%	\$40,725.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERUG	SEL HZB-E10-AERC-UG-C		\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERUG-I	SEL HZB-E10-AERC-UG-C		\$21,840.50	K	31%	\$15,069.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE100AERUG-K	SEL HZB-E10-AERC-UG-C		\$23,058.44	K	31%	\$15,910.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCC	SEL HZB-E10-AERC-C		\$5,345.00	K	31%	\$3,688.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCC-I	SEL HZB-E10-AERC-C		\$5,585.53	K	31%	\$3,854.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCC-K	SEL HZB-E10-AERC-C		\$5,902.19	K	31%	\$4,072.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCUG	SEL HZB-E10-AERC-UG-C		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCUG-I	SEL HZB-E10-AERC-UG-C		\$2,184.05	K	31%	\$1,506.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBE10AERCUG-K	SEL HZB-E10-AERC-UG-C		\$2,305.64	K	31%	\$1,619.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADS100UG	SEL HZB-EAD-STD100-UG-C		\$18,029.00	K	31%	\$12,440.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADS100UG-I	SEL HZB-EAD-STD100-UG-C		\$18,840.31	K	31%	\$12,999.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADS100UG-K	SEL HZB-EAD-STD100-UG-C		\$19,958.15	K	31%	\$13,771.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADST100UG	SEL HZB-EAD-STD10-UG-C		\$1,803.00	K	31%	\$1,244.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADST100UG-I	SEL HZB-EAD-STD10-UG-C		\$1,884.14	K	31%	\$1,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBEADST100UG-K	SEL HZB-EAD-STD10-UG-C		\$1,995.81	K	31%	\$1,377.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENA100UG	SEL HZB-ENA-ENC100-UG-C		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENA100UG-I	SEL HZB-ENA-ENC100-UG-C		\$17,894.25	K	31%	\$12,493.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENA100UG-K	SEL HZB-ENA-ENC100-UG-C		\$18,873.04	K	31%	\$13,022.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENAEN100UG	SEL HZB-ENA-ENC10-UG-C		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENAEN100UG-I	SEL HZB-ENA-ENC10-UG-C		\$1,781.73	K	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENAEN100UG-K	SEL HZB-ENA-ENC10-UG-C		\$1,887.50	K	31%	\$1,302.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENANN100UG	SEL HZB-ENA-ENN10-UG-C		\$737.00	K	31%	\$508.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENANN100UG-I	SEL HZB-ENA-ENN10-UG-C		\$770.17	K	31%	\$531.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENANN100UG-K	SEL HZB-ENA-ENN10-UG-C		\$817.70	K	31%	\$564.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC100C	SEL HZB-ENC-100-C		\$59,250.00	K	31%	\$40,892.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC100C-I	SEL HZB-ENC-100-C		\$61,916.25	K	31%	\$42,722.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC100C-K	SEL HZB-ENC-100-C		\$65,454.97	K	31%	\$45,163.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC10C	SEL HZB-ENC-10-C		\$5,925.00	K	31%	\$4,088.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC10C-I	SEL HZB-ENC-10-C		\$6,191.63	K	31%	\$4,272.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENC10C-K	SEL HZB-ENC-10-C		\$6,545.50	K	31%	\$4,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENEN100UG	SEL HZB-ENA-ENN100-UG-C		\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENEN100UG-I	SEL HZB-ENA-ENN100-UG-C		\$7,701.65	K	31%	\$5,314.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENEN100UG-K	SEL HZB-ENA-ENN100-UG-C		\$8,177.03	K	31%	\$5,642.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENN100C	SEL HZB-ENN-100-C		\$36,050.00	K	31%	\$24,974.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENN100C-I	SEL HZB-ENN-100-C		\$37,672.25	K	31%	\$25,993.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENN100C-K	SEL HZB-ENN-100-C		\$39,800.03	K	31%	\$27,462.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENN10C	SEL HZB-ENN-10-C		\$3,605.00	K	31%	\$2,487.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	HZBENN10C-I	SEL HZB-ENN-10-C		\$3,787.23	K	31%	\$2,599.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	

BAND	SKU	DESCRIPTION	Model Sub sku	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER		
				EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP			WTY UPG BASIC TO PS ENH LP	
5	H2UEMNN10UGC	SEL H2S-UEM-ENN-10-UG-C		\$3,296.00	K	31%	\$2,274.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2UEMNN10UGC-I	SEL H2S-UEM-ENN-10-UG-C		\$3,444.52	K	31%	\$2,276.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2UEMNN10UGC-K	SEL H2S-UEM-ENN-10-UG-C		\$3,638.97	K	31%	\$2,510.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADA100UGC	SEL H2S-VAD-ADC-100-UG-C		\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADA100UGC-I	SEL H2S-VAD-ADC-100-UG-C		\$24,829.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADA100UGC-K	SEL H2S-VAD-ADC-100-UG-C		\$26,236.24	K	31%	\$18,103.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADAD100UGC	SEL H2S-VAD-ADC-10-UG-C		\$2,482.92	K	31%	\$1,639.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADAD100UGC-K	SEL H2S-VAD-ADC-10-UG-C		\$2,623.62	K	31%	\$1,810.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADE100UGC	SEL H2S-VAD-ENC-100-UG-C		\$43,670.00	K	31%	\$30,132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADE100UGC-I	SEL H2S-VAD-ENC-100-UG-C		\$45,625.15	K	31%	\$31,488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADE100UGC-K	SEL H2S-VAD-ENC-100-UG-C		\$48,248.33	K	31%	\$33,291.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADEN100UGC	SEL H2S-VAD-ENC-10-UG-C		\$4,367.00	K	31%	\$3,013.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADEN100UGC-I	SEL H2S-VAD-ENC-10-UG-C		\$4,563.52	K	31%	\$3,148.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BVADEN100UGC-K	SEL H2S-VAD-ENC-10-UG-C		\$4,824.63	K	31%	\$3,228.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVENS100UGC	SEL H2S-VENT-ST100-UG-C		\$10,300.00	K	31%	\$7,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVENS100UGC-I	SEL H2S-VENT-ST100-UG-C		\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVENS100UGC-K	SEL H2S-VENT-ST100-UG-C		\$11,354.83	K	31%	\$7,834.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC-I	SEL H2S-VENT-ST10-UG-C		\$1,030.00	K	31%	\$710.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVENTS100UGC-I	SEL H2S-VENT-ST10-UG-C		\$1,076.35	K	31%	\$742.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVENTS100UGC-K	SEL H2S-VENT-ST10-UG-C		\$1,135.48	K	31%	\$783.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC	SEL H2S-WSP-ADN-100-UG-C		\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC-I	SEL H2S-WSP-ADN-100-UG-C		\$11,842.99	K	31%	\$8,171.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC-K	SEL H2S-WSP-ADN-100-UG-C		\$12,517.44	K	31%	\$8,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC	SEL H2S-WSP-ADN-10-UG-C		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC-I	SEL H2S-WSP-ADN-10-UG-C		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADEN100UGC-K	SEL H2S-WSP-ADN-10-UG-C		\$1,251.74	K	31%	\$863.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC	SEL HZ-VAD-ENTC-100-UG-C		\$24,000.00	K	31%	\$23,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC-I	SEL HZ-VAD-ENTC-100-UG-C		\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC-K	SEL HZ-VAD-ENTC-100-UG-C		\$38,841.00	K	31%	\$24,730.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC	SEL HZ-VAD-ENTC-10-UG-C		\$3,400.00	K	31%	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC-I	SEL HZ-VAD-ENTC-10-UG-C		\$3,625.00	K	31%	\$2,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVAE100UGC-K	SEL HZ-VAD-ENTC-10-UG-C		\$3,884.00	K	31%	\$2,472.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADVC100UGC	SEL HZ-VU-ADVC-10-UG-C		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADVC100UGC-I	SEL HZ-VU-ADVC-10-UG-C		\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2ZVADVC100UGC-K	SEL HZ-VU-ADVC-10-UG-C		\$1,919.27	K	31%	\$1,379.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	IA-PER-10	SEL InfoArchive 1-5TB		\$76,730.77	K	31%	\$52,944.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-11	SEL InfoArchive 6-20TB		\$46,038.46	K	31%	\$31,766.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-12	SEL InfoArchive 21-50TB		\$28,773.85	K	31%	\$19,853.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-13	SEL InfoArchive 51-100TB		\$16,881.54	K	31%	\$11,648.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-14	SEL InfoArchive 101-300TB		\$11,050.77	K	31%	\$7,625.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-15	SEL InfoArchive 301-1000TB		\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-16	SEL InfoArchive 1001+2000 TB		\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-17	SEL InfoArchive 2001+5000 TB		\$2,786.22	K	31%	\$2,786.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-18	SEL InfoArchive 5001+TB		\$3,654.00	K	31%	\$2,521.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	I-FLEX	SEL Boom! INTEGRATION FLEX		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic		\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGL-CA-LIC	SEL Superna Anycopy Cluster License		\$5,127.69	K	31%	\$3,533.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-3YR	SEL IGLS Data Protect 3 CLSTR Bundle 3y		\$47,066.15	K	31%	\$32,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-5YR	SEL IGLS Data Protect 2 CLSTR Bundle 5y		\$55,070.77	K	31%	\$37,998.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-3YR	SEL Enterprise Suite 1 Write CLSTR 3yr		\$63,206.15	K	31%	\$43,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-5YR	SEL Enterprise Suite 1 Write CLSTR 5yr		\$74,590.77	K	31%	\$51,467.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-3YR	SEL Enterprise Suite 2 Write CLSTR 3yr		\$68,553.85	K	31%	\$46,204.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-5YR	SEL Enterprise Suite 2 Write CLSTR 5yr		\$102,061.54	K	31%	\$70,422.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-GC-ADV-LIC	SEL GoldenCopy Advanced License		\$3,846.15	K	31%	\$2,653.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-GC-BB-LIC	SEL GoldenCopy Backup Bundle License		\$15,364.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-GC-LIC	SEL GoldenCopy Cluster License		\$10,256.92	K	31%	\$7,077.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-3YR	SEL IGLS Data Protect 6 Node Bundle 3y		\$38,680.00	K	31%	\$26,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-5YR	SEL IGLS Data Protect 6 Node Bundle 5y		\$45,987.69	K	31%	\$31,731.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-3YR	SEL IGLS Data Protect 8 Node Bundle 3y		\$40,616.62	K	31%	\$28,025.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-5YR	SEL IGLS Data Protect 8 Node Bundle 5y		\$48,600.00	K	31%	\$33,634.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-CB-3YR	SEL IGLS Quick Start Bundle 2 CLSTR 3 YR		\$33,435.38	K	31%	\$23,070.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-CB-5YR	SEL IGLS Quick Start Bundle 2 CLSTR 5 YR		\$38,872.31	K	31%	\$26,821.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-NB-3YR	SEL IGLS Quick Start Bundle 8 Node 3 YR		\$28,826.15	K	31%	\$19,890.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-NB-5YR	SEL IGLS Quick Start Bundle 8 Node 5 YR		\$46,600.00	K	31%	\$32,530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-1YR	SEL UPG Data Protect 1 Write Cluster 1yr		\$21,640.00	K	31%	\$14,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-1YR	SEL UPG Data Protect 2 Write Cluster 1yr		\$28,070.77	K	31%	\$19,368.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-3YR	SEL UPG Data Protect 2 Write Cluster 3yr		\$36,550.77	K	31%	\$25,220.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-5YR	SEL UPG Data Protect 2 Write Cluster 5yr		\$45,030.77	K	31%	\$31,071.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-3YR	SEL UPG Data Protect 1 Write Cluster 3yr		\$27,152.31	K	31%	\$18,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-5YR	SEL UPG Data Protect 1 Write Cluster 5yr		\$32,664.62	K	31%	\$22,538.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+		\$183.00	K	31%	\$128.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50		\$431.00	K	31%	\$297.39	\$0.00	\$0							

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN		\$649.62	K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN		\$1,043.12	K	31%	\$718.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-20-49AP-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-2K-499AN-D	SEL Splunk ITSI Perp Lic2K-499GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-2K-499AP-D	SEL Splunk ITSI Perp Lic2K-499GB/dayAP		\$475.96	K	31%	\$328.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-2K-499EM-D	SEL Splunk ITSI Perp Lic2K-499GB/dayEM		\$364.90	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-2K-499US-D	SEL Splunk ITSI Perp Lic2K-499GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-500-999EM-D	SEL Splunk ITSI Perp Lic500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-500-999US-D	SEL Splunk ITSI Perp Lic500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-50-99AN-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN		\$1,370.77	K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAP		\$1,644.23	K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-50-99EM-D	SEL Splunk ITSI Perp Lic50-99GB/dayEM		\$1,261.15	K	31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-50-99US-D	SEL Splunk ITSI Perp Lic50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-5K-9999AN-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAN		\$361.15	K	31%	\$248.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-5K-9999AP-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-5K-9999EM-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITP-5K-9999US-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayUS		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN		\$885.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayAP		\$1,078.54	K	31%	\$718.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-100-199EM-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-10-19AN-D	SEL Splunk ITSI Perp UPG10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-10-19AP-D	SEL Splunk ITSI Perp UPG10-19GB/dayAP		\$3,151.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-10-19EM-D	SEL Splunk ITSI Perp UPG10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-10-19US-D	SEL Splunk ITSI Perp UPG10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-1K-1999AP-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAP		\$523.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-1K-1999EM-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN		\$649.62	K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-200-499AP-D	SEL Splunk ITSI Perp UPG200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-200-499EM-D	SEL Splunk ITSI Perp UPG200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-200-499US-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-20-49AN-D	SEL Splunk ITSI Perp UPG20-49GB/dayAN		\$1,043.12	K	31%	\$718.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-20-49AP-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$475.96	K	31%	\$328.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$364.90	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-50-99AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN		\$1,370.77	K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$1,644.23	K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$1,261.15	K	31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-5K-9999AN-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAN		\$361.15	K	31%	\$248.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-5K-9999AP-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-5K-9999EM-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITPU-5K-9999US-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayUS		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-100-199AN-D	SEL Splunk ITSI Term SSUp100-199GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-100-199AP-D	SEL Splunk ITSI Term SSUp100-199GB/dayAP		\$546.15	K	31%	\$328.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-100-199EM-D	SEL Splunk ITSI Term SSUp100-199GB/dayEM		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-100-199US-D	SEL Splunk ITSI Term SSUp100-199GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19AN-D	SEL Splunk ITSI Term SSUp10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19AP-D	SEL Splunk ITSI Term SSUp10-19GB/dayAP		\$3,151.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19EM-D	SEL Splunk ITSI Term SSUp10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19US-D	SEL Splunk ITSI Term SSUp10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19AN-D	SEL Splunk ITSI Term SSUp10-19GB/dayAN		\$1,298.08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19AP-D	SEL Splunk ITSI Term SSUp10-19GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19EM-D	SEL Splunk ITSI Term SSUp10-19GB/dayEM		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19US-D	SEL Splunk ITSI Term SSUp10-19GB/dayUS		\$1,246.15	K	31%	\$859.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19EM-D	SEL Splunk ITSI Term SSUp10-19GB/dayEM		\$1,194.23	K	31%	\$824.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK	
5	ITTE-10-19US-D	SEL Splunk ITSI Term SSUp10-19GB/dayUS		\$955.38	K	31%	\$659.21	\$0.00	\$0.0							

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	LIFTCDAPESET10	SEL CD4PE Site-Tier 10-Lit 120k-139,999		\$46,081.54	K	31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET12	SEL CD4PE Site-Tier 2-Lit 5k - 9,999		\$7,680.00	K	31%	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET13	SEL CD4PE Site-Tier 3-Lit 10k-114,999		\$6,600.00	K	31%	\$4,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET14	SEL CD4PE Site-Tier 4-Lit 15k ? 24,999		\$11,521.54	K	31%	\$7,949.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET15	SEL CD4PE Site-Tier 5-Lit 25k ? 49,999		\$17,280.00	K	31%	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET16	SEL CD4PE Site-Tier 6-Lit 50k - 74,999		\$23,040.00	K	31%	\$15,897.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET17	SEL CD4PE Site-Tier 7-Lit 80k ? 79,999		\$28,801.54	K	31%	\$19,951.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET18	SEL CD4PE Site-Tier 8-Lit 80k - 99,999		\$34,561.54	K	31%	\$23,847.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LIFTCDAPESET19	SEL CD4PE Site-Tier 9-Lit 100k - 119,999		\$40,321.54	K	31%	\$27,821.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	LM-SFP-DAC-10M	SEL KEMP 10M SFP+ Direct Attached Copper		\$394.62	K	31%	\$269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LM-SFP-DAC-3M	SEL KEMP 3M SFP+ Direct Attached Copper		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LM-SFP-DAC-5M	SEL KEMP 5M SFP+ Direct Attached Copper		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LM-SFP-SR	SEL KEMP SFP+ SR Transceiver 8500M/300M		\$1,369.23	K	31%	\$944.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX15-HA-EMCSY	SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$66,706.00	K	31%	\$45,528.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX15-HA-EMCSY	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$91,077.00	K	31%	\$62,843.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX25-HA-EMCSY	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$136,307.69	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX25-HA-EMCSY	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle		\$186,153.85	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX40-HA-EMCSY	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	LMX40-HA-EMCSY	SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$279,230.77	K	31%	\$192,566.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** KEMP	
5	M_MOL1YR	SEL BOOMI Molecule		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	M_OUEJUNG	SEL BOOMI Message Queuing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	M16-2136-D003C1	SEL-16ch. wsp port D921-D936 OSC IL=6 dsd		\$19,550.77	K	31%	\$13,480.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M16-2136-D003C1	SEL-16ch. wsp port D921-D936 OSC.Rx EDF		\$30,715.67	K	31%	\$21,193.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M16-2136-D003AC1	SEL-D921-D936 OSC.Rx EDF.A Rx Dc 40km		\$35,043.08	K	31%	\$24,179.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M16-2136-D1A3TC1	SEL-D921-D936 Tx ED, Tx D40, Rx ED, Rx Dc		\$52,076.92	K	31%	\$35,933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M-3809-021928-M	SEL-8 ch. M/Demux D921-D928 IL=4 80B		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M-3809-020936-M	SEL-8 ch. M/Demux D929-D936 IL=7 5dB		\$4,815.38	K	31%	\$3,312.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M-3840-LL	SEL-40 ch. M/Demux D921-D960, IL=7 5dB		\$10,446.15	K	31%	\$7,207.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M-410	SEL-DC power supply, M-series		\$1,215.38	K	31%	\$838.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	M5100C	SEL MG5-100-C		\$15,500.00	K	31%	\$10,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE	
5	M5100C-I	SEL MG5-100-C		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE	
5	M5100C-K	SEL MG5-100-C		\$15,819.00	K	31%	\$10,915.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE	
5	M510C-I	SEL MG5-100-C		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE	
5	M510C-K	SEL MG5-100-C		\$1,651.54	K	31%	\$1,139.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VMWARE	
5	M-ADJ-19	SEL-Smartoptics 19 AdjKilz 8ch modul		\$1,305.77	K	31%	\$904.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SMARTOPTICS	
5	MB10PB1YRSB	SELECT DFXS MB ELA, 10PB 1Yr Sub		\$2,160.00	K	31%	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MB1PB1YRSB	SELECT DFXS MB ELA, 1PB 1Yr Sub		\$300.00	K	31%	\$207.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MB3PB1YRSB	SELECT DFXS MB ELA, 3PB 1Yr Sub		\$714.00	K	31%	\$494.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MB5PB1YRSB	SELECT DFXS MB ELA, 5PB 1Yr Sub		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBAD1PB1YRSB	SELECT DFXS MB ELA, ADD 1PB 1Yr Sub		\$216.00	K	31%	\$149.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBP10PB1YRSB	SELECT DFXS MBP ELA, 10PB 1Yr Sub		\$2,880.00	K	31%	\$1,987.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBP1PB1YRSB	SELECT DFXS MBP ELA, 1PB 1Yr Sub		\$400.00	K	31%	\$279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBP3PB1YRSB	SELECT DFXS MBP ELA, 3PB 1Yr Sub		\$950.00	K	31%	\$665.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBP5PB1YRSB	SELECT DFXS MBP ELA, 5PB 1Yr Sub		\$1,530.00	K	31%	\$1,055.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MBPAD1PB1YRSB	SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub		\$288.00	K	31%	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** NTP-DEFENDX	
5	MDMBASECPO	SEL Boomi HUB EDITION (BASE TIER)		\$4,140.00	K	31%	\$2,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	MDMENTERPRISE	SEL Boomi HUB EDITION (ENTERPRISE TIER)		\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	MDMTIER1	SEL Boomi HUB (Tier 1 <10K Golden Rec)		\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	MDMTIER2	SEL Boomi HUB (Tier 2 <50K Golden Rec)		\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	MDMTIER3	SEL Boomi HUB (Tier 3 <100K Golden Rec)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BOOMI	
5	MIB-1YR-00000003	SEL 1YR File Metadata Bundle Up to 3PB		\$1,153.86	K	31%	\$799.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-1YR-00000006	SEL 1YR File Metadata Bundle Up to 6PB		\$553,846.15	K	31%	\$382,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-1YR-00000009	SEL 1YR File Metadata Bundle Up to 9PB		\$830,769.23	K	31%	\$573,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-1YR-00000012	SEL 1YR File Metadata Bundle Up to 12PB		\$999,230.77	K	31%	\$698,769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-3YR-00000003	SEL 3YR File Metadata Bundle Up to 3PB		\$1,153.86	K	31%	\$799.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-3YR-00000006	SEL 3YR File Metadata Bundle Up to 6PB		\$1,495,384.62	K	31%	\$1,031,815.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-3YR-00000009	SEL 3YR File Metadata Bundle Up to 9PB		\$2,243,076.92	K	31%	\$1,547,723.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-3YR-00000012	SEL 3YR File Metadata Bundle Up to 12PB		\$2,816,923.08	K	31%	\$1,905,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-5YR-00000003	SEL 5YR File Metadata Bundle Up to 3PB		\$1,651,538.46	K	31%	\$1,146,561.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-5YR-00000006	SEL 5YR File Metadata Bundle Up to 6PB		\$2,215,384.62	K	31%	\$1,528,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-5YR-00000009	SEL 5YR File Metadata Bundle Up to 9PB		\$3,223,076.92	K	31%	\$2,292,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MIB-5YR-00000012	SEL 5YR File Metadata Bundle Up to 12PB		\$3,876,923.08	K	31%	\$2,675,076.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** INDEX ENGINES	
5	MNT-IPAPER-T0	SEL OT Enhanced Maint 1-TB IPAPER-T0		\$1,149.07	K	31%	\$792.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** OPENTEXT	
5	MNT-IPAPER-T1	SEL OT Enhanced Maint 6-20TB IPAPER-T1		\$10,588.81	K	31%	\$7,306.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** OPENTEXT	
5	MNT-IPAPER-T2	SEL OT Enhanced Maint 21-50TB IPAPER-T2		\$6,618.07	K	31%	\$4,566.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** OPENTEXT	
5	MNT-IPAPER-T3	SEL OT Enhanced Maint 51-100TB IPAPER-T3		\$3												

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							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	NX-DC-AK-F	SEL: NX-DC-AK-F		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCENE100UGC	SEL: NX-DC-ENE-100-UG-C		\$2,490.00	K	31%	\$1,787.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENE100UGC-I	SEL: NX-DC-ENE-100-UG-C-I		\$3,030.30	K	31%	\$2,090.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENE100UGC-K	SEL: NX-DC-ENE-100-UG-C-K		\$3,088.67	K	31%	\$2,131.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENE10UGC	SEL: NX-DC-ENE-10-UG-C		\$259.00	K	31%	\$178.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENE10UGC-I	SEL: NX-DC-ENE-10-UG-C-I		\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENE10UGC-K	SEL: NX-DC-ENE-10-UG-C-K		\$308.67	K	31%	\$213.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENELC100UGF	SEL: NX-DC-ENEPLC-100-UG-F		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCENELC100UGF	SEL: NX-DC-ENEPLC-10-UG-F		\$284.90	K	31%	\$196.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCENELUGC	SEL: NX-DC-ENEPL-UG-C		\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENELUGC-I	SEL: NX-DC-ENEPL-UG-C-I		\$1,515.15	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCENELUGC-K	SEL: NX-DC-ENEPL-UG-C-K		\$1,546.27	K	31%	\$1,066.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-ENEPL-UG-F	SEL: NX-DC-ENEPL-UG-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NX-DC-EPA100-F	SEL: NX-DC-EPA100-F		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDC-EPL25TLF	SEL: NX-DC-EPL-25-TL-F		\$15,950.00	K	31%	\$11,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NX-DC-EPL-AD-F	SEL: NX-DC-EPL-AD-F		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDC-EPL-100C	SEL: NX-DC-EPLC-100-C		\$8,495.00	K	31%	\$5,861.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDC-EPLC100C-I	SEL: NX-DC-EPLC-100-C-I		\$19,890.00	K	31%	\$13,724.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDC-EPLC100C-K	SEL: NX-DC-EPLC-100-C-K		\$20,268.18	K	31%	\$13,985.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-EPLC-100-F	SEL: NX-DC-EPLC-100-F		\$18,700.00	K	31%	\$12,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDC-EPLC10C	SEL: NX-DC-EPLC-10-C		\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDC-EPLC10C-I	SEL: NX-DC-EPLC-10-C-I		\$1,989.00	K	31%	\$1,372.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDC-EPLC10C-K	SEL: NX-DC-EPLC-10-C-K		\$2,026.82	K	31%	\$1,398.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-EPLC-10-F	SEL: NX-DC-EPLC-10-F		\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDC-EPLC-I	SEL: NX-DC-EPLC-I		\$9,399.15	K	31%	\$6,658.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDC-EPLC-K	SEL: NX-DC-EPLC-K		\$10,114.71	K	31%	\$6,975.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-EPL-F	SEL: NX-DC-EPL-F		\$9,344.50	K	31%	\$6,447.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCPS0P7LSS-F	SEL: NX-DC-PS0-P-7LSS-F		\$5,940.00	K	31%	\$4,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCPFADVUGC	SEL: NX-DC-PFADV-UG-C		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPFADVUGC-I	SEL: NX-DC-PFADV-UG-C-I		\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPFADVUGC-K	SEL: NX-DC-PFADV-UG-C-K		\$1,964.81	K	31%	\$1,355.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-PFADV-UG-F	SEL: NX-DC-PFADV-UG-F		\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCPF-C	SEL: NX-DC-PF-C		\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPF-C-I	SEL: NX-DC-PF-C-I		\$4,674.15	K	31%	\$3,225.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPF-C-K	SEL: NX-DC-PF-C-K		\$4,762.83	K	31%	\$3,286.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPF-FEPLUG-C	SEL: NX-DC-PF-FEPLUG-C		\$3,415.50	K	31%	\$2,341.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPF-FEPLUG-I	SEL: NX-DC-PF-FEPLUG-I		\$5,791.50	K	31%	\$3,996.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCPF-FEPLUG-K	SEL: NX-DC-PF-FEPLUG-K		\$5,822.19	K	31%	\$4,072.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-PF-FEPLUG-F	SEL: NX-DC-PF-FEPLUG-F		\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NX-DC-PF-F	SEL: NX-DC-PF-F		\$4,394.50	K	31%	\$3,032.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCRB25VMC	SEL: NX-DC-RB-25VM-C		\$15,250.00	K	31%	\$10,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCRB25VMC-I	SEL: NX-DC-RB-25VM-C-I		\$17,842.50	K	31%	\$12,311.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCRB25VMC-K	SEL: NX-DC-RB-25VM-C-K		\$18,175.48	K	31%	\$12,541.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-RB-25VM-F	SEL: NX-DC-RB-25VM-F		\$16,775.00	K	31%	\$11,574.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCSTADVUGC	SEL: NX-DC-STADV-UG-C		\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTADVUGC-I	SEL: NX-DC-STADV-UG-C-I		\$4,509.00	K	31%	\$3,108.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTADVUGC-K	SEL: NX-DC-STADV-UG-C-K		\$4,584.56	K	31%	\$3,163.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-STADV-UG-F	SEL: NX-DC-STADV-UG-F		\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCSTDC	SEL: NX-DC-STDC-C		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTDC-I	SEL: NX-DC-STDC-C-I		\$2,334.15	K	31%	\$1,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTDC-K	SEL: NX-DC-STDC-C-K		\$2,376.50	K	31%	\$1,675.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-STDC-F	SEL: NX-DC-STDC-F		\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCSTDPFUGC	SEL: NX-DC-STDPF-UG-C		\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTDPFUGC-I	SEL: NX-DC-STDPF-UG-C-I		\$2,674.00	K	31%	\$1,776.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTDPFUGC-K	SEL: NX-DC-STDPF-UG-C-K		\$2,623.62	K	31%	\$1,810.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-STDPF-UG-F	SEL: NX-DC-STDPF-UG-F		\$2,420.00	K	31%	\$1,669.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	NXDCSTEPLUGC	SEL: NX-DC-STEPL-UG-C		\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTEPLUGC-I	SEL: NX-DC-STEPL-UG-C-I		\$8,365.00	K	31%	\$5,772.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NXDCSTEPLUGC-K	SEL: NX-DC-STEPL-UG-C-K		\$8,487.06	K	31%	\$5,856.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	NX-DC-STEPL-UG-F	SEL: NX-DC-STEPL-UG-F		\$7,865.00	K	31%	\$5,426.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARAHSOFT	
5	OSP41W	SEL: Open Source Puppet Assessment 1-week		\$11,758.82	K	31%	\$8,113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PC16JSA	PWRCORD RPS4 + SHACPWR USA NEMA 5-20P P		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BROCADE ETHERNET	
5	PC16S42	SEL: PWR GRD USA NEMA 5-15C13, 13A, 125V		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BROCADE ETHERNET	
5	PCUSA-3M	SEL: Pwrord-RPS23/5/5 USA-NEMA5-15P Plug		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BROCADE ETHERNET	
5	PCUSA-C19C20	PWR CORD IEC 60320-C19 TO IEC 60320-C20		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BROCADE ETHERNET	
5	PCUSA-NEMA620	PWR CORD FOR 2500220V SX-ACPWR-2500-POE		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** BROCADE ETHERNET	
5	PE100019999PRMS	SEL: Puppet Ent 10K - 19999 nodes Prem Sub		\$138.46	K	31%	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE100024999PL	SEL: PUPEnt1000-2499nodes Perpet LicOnly		\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE100024999PRMS	SEL: PE 1000-2499nodesPerpetPmSupSub		\$138.46	K	31%	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE100024999PRM	SEL: Puppet Ent 1K-2499 nodes Prem Sub		\$215.38	K	31%	\$148.61	\$0.00								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PE50009999PRMS	SEL PE5000-9999nodesPerpetPmSupSub		\$116.92	K	31%	\$80.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE50009999STD	SEL Puppet Ent 5K- 9999 nodes Strnd Sub		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE5000PL	SEL Puppet Ent 5000+ nodes Prem Sub		\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE5000PL	SEL PUPEnt5000+nodes Perpet LicOnly		\$382.00	K	31%	\$263.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE5000PS	SEL PE5000+nodesPerpetPmSupSub		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE5000PS	SEL Puppet Ent 5000+ nodes Strnd Sub		\$111.64	K	31%	\$77.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999P	SEL Puppet Ent 500-999 nodes Prem Sub		\$258.46	K	31%	\$178.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999PL	SEL PUPEnt500-999nodes Perpet LicOnly		\$470.15	K	31%	\$324.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999PRMS	SEL PE500-999nodesPerpetPmSupSub		\$144.62	K	31%	\$99.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999PS	SEL PE500-999nodesPerpetPmSupSub		\$184.92	K	31%	\$113.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999PS	SEL Puppet Ent 500-999 nodes Strnd Sub		\$193.85	K	31%	\$133.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub		\$227.69	K	31%	\$157.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE500999STD	SEL Puppet Ent 500-999 nodes Strnd Sub		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD1004999P	SEL CD4PE 1000-4999 Prem		\$289.62	K	31%	\$199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD1004999PL	SEL CD4PE1000-4999 Perp Lic Only		\$526.15	K	31%	\$363.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD1004999PS	SEL CD4PE 1000-4999 Prp Pm Supp		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD1004999S	SEL CD4PE 1000-4999 Stand		\$222.31	K	31%	\$153.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD100499SP	SEL CD4PE 100-499 Prem		\$386.15	K	31%	\$266.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD100499PL	SEL CD4PE 100-499 Perp Lic Only		\$701.54	K	31%	\$484.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD100499PS	SEL CD4PE 100-499 Prp Pm Supp		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD1499S	SEL CD4PE 1-499 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD5000P	SEL CD4PE 5000+ Prem		\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD5000PL	SEL CD4PE 5000+ Perp Lic Only		\$456.00	K	31%	\$314.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD5000PS	SEL CD4PE 5000+ Prp Pm Supp		\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD5000S	SEL CD4PE 5000+ Stand		\$196.15	K	31%	\$135.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD500999P	SEL CD4PE 500-999 Prem		\$308.92	K	31%	\$213.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD500999PL	SEL CD4PE 500-999 Perp Lic Only		\$591.23	K	31%	\$407.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD500999PS	SEL CD4PE 500-999 Prp Pm Supp		\$196.92	K	31%	\$135.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECD500999S	SEL CD4PE 500-999 Stand		\$235.38	K	31%	\$162.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECDSU10004999	SEL Step Up CD4PE Sup Pm 1000/4999		\$66.92	K	31%	\$46.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECDSU1499	SEL Step Up CD4PE Sup Pm 1-499		\$124.62	K	31%	\$85.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECDSU5000	SEL Step Up CD4PE Sup Pm 5000+		\$54.62	K	31%	\$37.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PECDSU500999	SEL Step Up CD4PE Sup Pm 500-999		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PE-OS	SEL Production Environment Add-on OS		\$13,864.50	K	31%	\$9,586.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VARNONIS	
5	PESU10004999	SEL Step Up PE Sup Pm 1000/4999		\$59.23	K	31%	\$40.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PESU1499	SEL Step Up PE Sup Pm 1-499		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PESU5000	SEL Step Up PE Sup Pm 5000+		\$48.46	K	31%	\$33.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PESU500999	SEL Step Up PE Sup Pm 500-999		\$64.62	K	31%	\$44.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** PUPPET LABS	
5	PKSE100P1TL-C1	SEL PKS-ENS-100P-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSE100P1TL-C1	SEL PKS-ENS-100P-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS1003TC1-I	SEL PKS-ENS-100C-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS1003TL-C	SEL PKS-ENS-100C-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS1003TL-C-K	SEL PKS-ENS-100C-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS1003TL-C-K	SEL PKS-ENS-100C-3P-TLSS-C		\$151,367.19	K	31%	\$104,443.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100P3TC	SEL PKS-ENS-100P-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100P3TC-I	SEL PKS-ENS-100P-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100P3TC-K	SEL PKS-ENS-100P-3P-TLSS-C		\$160,204.62	K	31%	\$112,341.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PPTC	SEL PKS-ENS-100P-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PPTC-K	SEL PKS-ENS-100P-P-TLSS-C		\$60,029.45	K	31%	\$41,420.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PTC-I	SEL PKS-ENS-100C-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PTC-K	SEL PKS-ENS-100C-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PTL-C	SEL PKS-ENS-100C-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PTL-C	SEL PKS-ENS-100C-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSENS100PTL-C-K	SEL PKS-ENS-100C-P-TLSS-C		\$60,423.18	K	31%	\$34,791.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100C3TL-C	SEL PKS-ENS-100C-3P-TLSS-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100C3TL-C-K	SEL PKS-ENS-100C-3P-TLSS-C		\$165,174.69	K	31%	\$114,108.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100CPTL-C	SEL PKS-ENS-100C-P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100CPTL-C-K	SEL PKS-ENS-100C-P-TLSS-C		\$55,089.27	K	31%	\$38,011.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100P3TL-C	SEL PKS-ENS-100P-3-TL-C		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100P3TL-C-K	SEL PKS-ES-100P-3-TL-C		\$180,204.62	K	31%	\$124,241.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100PPTL-C	SEL PKS-ES-100P-P-TL-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSES100PPTL-C-K	SEL PKS-ES-100P-P-TL-C		\$60,029.45	K	31%	\$41,420.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC3500AC-C	SEL PKS-ESC-35UB-500AD-C		\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC3500AC-K	SEL PKS-ESC-35UB-500AD-C		\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC3500AC-K	SEL PKS-ESC-35UB-500AD-C		\$372,959.34	K	31%	\$256,927.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC35UBAD-C	SEL PKS-ESC-35UB-500AD-C		\$5,400.00	K	31%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC35UBAD-C-I	SEL PKS-ESC-35UB-500AD-C		\$5,400.00	K	31%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC35UBAD-C-K	SEL PKS-ESC-35UB-500AD-C		\$5,949.93	K	31%	\$4,105.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC500AD-C	SEL PKS-ESC-500-500AD-C		\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC500AD-C-I	SEL PKS-ESC-500-500AD-C		\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC500AD-C-K	SEL PKS-ESC-500-500AD-C		\$124,119.78	K	31%	\$85,642.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC500BADC-I	SEL PKS-ESC-SUB-500AD-C		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSESC500BADC-K	SEL PKS-ESC-SUB-500AD-C		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PKSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA		\$1,980.94	K	31%	\$1,366.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PSVMFACTESSC-I	SEL PS-VM-FACT														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT WMIC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MIC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PVCFERS2PTLC	SEL PV-CFERS-2P-TLSS-C)		\$314,280.00	K	31%	\$216,853.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERS2PTLSC-I	SEL PV-CFERS-2P-TLSS-C)		\$314,280.00	K	31%	\$216,853.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERS2PTLSC-K	SEL PV-CFERS-2P-TLSS-C)		\$317,582.81	K	31%	\$218,994.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERS3PTLSC	SEL PV-CFERS-3P-TLSS-C)		\$471,420.00	K	31%	\$325,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERS3PTLSC-I	SEL PV-CFERS-3P-TLSS-C)		\$471,420.00	K	31%	\$325,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERS3PTLSC-K	SEL PV-CFERS-3P-TLSS-C)		\$475,985.94	K	31%	\$328,154.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERSPTLSSC-I	SEL PV-CFERS-P-TLSS-C)		\$157,140.00	K	31%	\$108,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFERSPTLSSC-K	SEL PV-CFERS-P-TLSS-C)		\$158,528.85	K	31%	\$109,384.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2B2PTLCL	SEL PV-CFFD2-B-2P-TLSS-C)		\$62,218.00	K	31%	\$42,930.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2B2PTLCL-K	SEL PV-CFFD2-B-2P-TLSS-C)		\$62,792.97	K	31%	\$43,327.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2B3PTLCL	SEL PV-CFFD2-B-3P-TLSS-C)		\$93,327.00	K	31%	\$64,395.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2B3PTLCL-K	SEL PV-CFFD2-B-3P-TLSS-C)		\$93,327.00	K	31%	\$64,395.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2BPTLSC	SEL PV-CFFD2-B-P-TLSS-C)		\$84,075.52	K	31%	\$57,412.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2BPTLSC-I	SEL PV-CFFD2-B-P-TLSS-C)		\$84,075.52	K	31%	\$57,412.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFD2BPTLSC-K	SEL PV-CFFD2-B-P-TLSS-C)		\$84,075.52	K	31%	\$57,412.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND2PTLSC	SEL PV-CFFDND-2P-TLSS-C)		\$56,562.00	K	31%	\$39,027.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND2PTLSC-I	SEL PV-CFFDND-2P-TLSS-C)		\$56,562.00	K	31%	\$39,027.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND2PTLSC-K	SEL PV-CFFDND-2P-TLSS-C)		\$57,063.80	K	31%	\$39,374.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND3PTLSC	SEL PV-CFFDND-3P-TLSS-C)		\$84,843.00	K	31%	\$58,541.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND3PTLSC-I	SEL PV-CFFDND-3P-TLSS-C)		\$84,843.00	K	31%	\$58,541.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDND3PTLSC-K	SEL PV-CFFDND-3P-TLSS-C)		\$85,611.98	K	31%	\$59,072.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDNDPTLSSC	SEL PV-CFFDND-P-TLSS-C)		\$28,281.00	K	31%	\$19,513.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDNDPTLSSC-I	SEL PV-CFFDND-P-TLSS-C)		\$28,281.00	K	31%	\$19,513.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVCFDNDPTLSSC-K	SEL PV-CFFDND-P-TLSS-C)		\$28,548.18	K	31%	\$19,698.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS1TLC-I	SEL PV-ENTSAAS1-TLSS-C)		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS1TLC-K	SEL PV-ENTSAAS1-TLSS-C)		\$302.41	K	31%	\$208.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS2TLC	SEL PV-ENTSAAS2-TLSS-C)		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS2TLC-I	SEL PV-ENTSAAS2-TLSS-C)		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS2TLC-K	SEL PV-ENTSAAS2-TLSS-C)		\$605.14	K	31%	\$417.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS3TLC	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS3TLC-I	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVENTSAAS3TLC-K	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P2TLC	SEL PV-SPRT-50P-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P2TLC-I	SEL PV-SPRT-50P-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P2TLC-K	SEL PV-SPRT-50P-2P-TLSS-C)		\$50,423.18	K	31%	\$34,791.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P3TLC	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P3TLC-I	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P3TLC-K	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,846.35	K	31%	\$52,333.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P4TLC	SEL PV-SPRT-50P-4P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P4TLC-I	SEL PV-SPRT-50P-4P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT50P4TLC-K	SEL PV-SPRT-50P-4P-TLSS-C)		\$25,227.86	K	31%	\$17,407.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C2PTLCL	SEL PV-SPRT-8C-2P-TLSS-C)		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C2PTLCL-I	SEL PV-SPRT-8C-2P-TLSS-C)		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C2PTLCL-K	SEL PV-SPRT-8C-2P-TLSS-C)		\$8,040.36	K	31%	\$5,547.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C3PTLCL	SEL PV-SPRT-8C-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C3PTLCL-I	SEL PV-SPRT-8C-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8C3PTLCL-K	SEL PV-SPRT-8C-3P-TLSS-C)		\$12,076.82	K	31%	\$8,333.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8CPTLSC	SEL PV-SPRT-8C-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8CPTLSC-I	SEL PV-SPRT-8C-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVSPRT8CPTLSC-K	SEL PV-SPRT-8C-P-TLSS-C)		\$4,033.20	K	31%	\$2,782.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO1PTLCL	SEL PV-TBS-1CO-1P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO1PTLCL-I	SEL PV-TBS-1CO-1P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO1PTLCL-K	SEL PV-TBS-1CO-1P-TLSS-C)		\$504.23	K	31%	\$347.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO2PTLCL	SEL PV-TBS-1CO-2P-TLSS-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO2PTLCL-I	SEL PV-TBS-1CO-2P-TLSS-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO2PTLCL-K	SEL PV-TBS-1CO-2P-TLSS-C)		\$1,005.86	K	31%	\$694.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO3PTLCL	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO3PTLCL-I	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS1CO3PTLCL-K	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,513.67	K	31%	\$1,044.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO1TLC	SEL PV-TBS-50CO-1P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO1TLC-I	SEL PV-TBS-50CO-1P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO1TLC-K	SEL PV-TBS-50CO-1P-TLSS-C)		\$25,227.86	K	31%	\$17,407.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO2TLC	SEL PV-TBS-50CO-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO2TLC-I	SEL PV-TBS-50CO-2P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO2TLC-K	SEL PV-TBS-50CO-2P-TLSS-C)		\$50,423.18	K	31%	\$34,791.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO3TLC	SEL PV-TBS-50CO-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO3TLC-I	SEL PV-TBS-50CO-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTBS50CO3TLC-K	SEL PV-TBS-50CO-3P-TLSS-C)		\$75,846.35	K	31%	\$52,333.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS1PTLSSC	SEL PV-TDS-1P-TLSS-C)		\$36,000.00	K	31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS1PTLSSC-I	SEL PV-TDS-1P-TLSS-C)		\$36,295.57	K	31%	\$25,043.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS2PTLSSC	SEL PV-TDS-2P-TLSS-C)		\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS2PTLSSC-I	SEL PV-TDS-2P-TLSS-C)		\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS2PTLSSC-K	SEL PV-TDS-2P-TLSS-C)		\$72,591.15	K	31%	\$49,987.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS3PTLSSC	SEL PV-TDS-3P-TLSS-C)		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS3PTLSSC-I	SEL PV-TDS-3P-TLSS-C)		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTDS3PTLSSC-K	SEL PV-TDS-3P-TLSS-C)		\$109,049.48	K	31%	\$75,244.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	PVTGF1CO1PTLCL	SEL PV-TGF-1CO-1P-TLSS-C)		\$2,000												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS WING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	PVTSOL1C03TLC1	SEL PV-TSOL-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSOL1C03TLC-K	SEL PV-TSOL-1CO-3P-TLSS-C)		\$3,024.09	K	31%	\$2,086.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S42-0004-813	SEL SW MEDIA CM2000 RB.1.3		\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	S42-0005-813	SEL SW CERT 1 PER ANY CHASSIS RB.1.3		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	SB365-1	SEL Spanning O365 Base 1-500		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001	SEL Spanning O365 Base 10001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-2Y	SEL Spanning 2Y O365 Base 10001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-2Y-P	SEL Spanning 2Y O365 Base 10001+ PRORTD		\$3.80	K	31%	\$2.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-3Y	SEL Spanning 3Y O365 Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-3Y-P	SEL Spanning 3Y O365 Base 10001+ PRORTD		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-4Y	SEL Spanning 4Y O365 Base 10001+		\$81.60	K	31%	\$56.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-4Y-P	SEL Spanning 4Y O365 Base 10001+ PRORTD		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-5Y	SEL Spanning 5Y O365 Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-5Y-P	SEL Spanning 5Y O365 Base 10001+ PRORTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-10001-1-P	SEL Spanning O365 Base 10001+ PRORTD		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-2Y	SEL Spanning 2Y O365 Base 1-500		\$91.20	K	31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-2Y-P	SEL Spanning 2Y O365 Base 1-500 PRORATED		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-3Y	SEL Spanning 3Y O365 Base 1-500		\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-3Y-P	SEL Spanning 3Y O365 Base 1-500 PRORTD		\$3.40	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-4Y	SEL Spanning 4Y O365 Base 1-500		\$163.20	K	31%	\$112.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-4Y-P	SEL Spanning 4Y O365 Base 1-500 PRORTD		\$13.60	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-5Y	SEL Spanning 5Y O365 Base 1-500		\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-5Y-P	SEL Spanning 5Y O365 Base 1-500 PRORTD		\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-1-P	SEL Spanning O365 Base 1-500 PRORATED		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001	SEL Spanning O365 Base 2001-5000		\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-2Y	SEL Spanning 2Y O365 Base 2001-5000		\$63.84	K	31%	\$44.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-2Y-P	SEL Spanning 2Y O365 Base 2001-5000 PRORTD		\$5.32	K	31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-3Y	SEL Spanning 3Y O365 Base 2001-5000		\$92.00	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-3Y-P	SEL Spanning 3Y O365 Base 2001-5000 PRORTD		\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-4Y	SEL Spanning 4Y O365 Base 2001-5000		\$114.24	K	31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-4Y-P	SEL Spanning 4Y O365 Base 2001-5000 PRORTD		\$9.52	K	31%	\$6.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-5Y	SEL Spanning 5Y O365 Base 2001-5000		\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-5Y-P	SEL Spanning 5Y O365 Base 2001-5000 PRORTD		\$11.20	K	31%	\$7.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-2001-P	SEL Spanning O365 Base 2001-5000 PRORTD		\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001	SEL Spanning O365 Base 5001-10000		\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-2Y	SEL Spanning 2Y O365 Base 5001-10K		\$54.72	K	31%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-2Y-P	SEL Spanning 2Y O365 Base 5001-10K PRORTD		\$4.56	K	31%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-3Y	SEL Spanning 3Y O365 Base 5001-10000		\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-3Y-P	SEL Spanning 3Y O365Base5001-10K PRORTD		\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-4Y	SEL Spanning 4Y O365 Base 5001-10K		\$97.92	K	31%	\$67.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-4Y-P	SEL Spanning 4Y O365 Base5001-10K PRORTD		\$8.16	K	31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-5Y	SEL Spanning 5Y O365 Base 5001-10K		\$115.20	K	31%	\$79.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-5Y-P	SEL Spanning 5Y O365 Base5001-10K PRORTD		\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-5001-P	SEL Spanning O365 Base 5001-10000 PRORTD		\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501	SEL Spanning O365 Base 501-2000		\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-2Y	SEL Spanning 2Y O365 Base 501-2000		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-2Y-P	SEL Spanning 2Y O365 Base 501-2K PRORTD		\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-3Y	SEL Spanning 3Y O365 Base 501-2000		\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-3Y-P	SEL Spanning 3Y O365 Base 501-2K PRORTD		\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-4Y	SEL Spanning 4Y O365 Base 501-2000		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-4Y-P	SEL Spanning 4Y O365 Base 501-2K PRORTD		\$10.88	K	31%	\$7.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-5Y	SEL Spanning 5Y O365 Base 501-2000		\$153.60	K	31%	\$105.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-5Y-P	SEL Spanning 5Y O365 Base 501-2K PRORTD		\$12.00	K	31%	\$8.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB365-501-P	SEL Spanning O365 Base 501-2K PRRTD		\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1	SEL Spanning GSuite Base 1-500		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001	SEL Spanning GSuite Base 10001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-2Y	SEL Spanning 2Y GSuiteBase 10001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-2Y-P	SEL Spanning 2Y GSuiteBase 10001+ PRORTD		\$173.28	K	31%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-3Y	SEL Spanning 3Y GSuite Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-3Y-P	SEL Spanning 3Y GSuite Base 10001+ PRORTD		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-4Y	SEL Spanning 4Y GSuite Base 10001+		\$81.60	K	31%	\$56.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-4Y-P	SEL Spanning 4Y GSuite Base 10001+ PRORTD		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-5Y	SEL Spanning 5Y GSuite Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-5Y-P	SEL Spanning 5Y GSuite Base 10001+ PRORTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-10001-P	SEL Spanning GSuiteBase 10001+ PRORTD		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-2Y	SEL Spanning 2Y GSuite Base 1-500		\$91.20	K	31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-2Y-P	SEL Spanning 2Y GSuite Base 1-500 PRORTD		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-3Y	SEL Spanning 3Y GSuite Base 1-500		\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-3Y-P	SEL Spanning 3Y GSuite Base 1-500 PRORTD		\$3.40	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-4Y	SEL Spanning 4Y GSuite Base 1-500		\$163.20	K	31%	\$112.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-4Y-P	SEL Spanning 4Y GSuite Base 1-500 PRORTD		\$13.60	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-5Y	SEL Spanning 5Y GSuite Base 1-500		\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SB4GS-1-5Y-P	SEL Spanning 5Y GSuite Base 1-500 PRORTD		\$16.00	K	31%								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS WING PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP					
5	SET-STD-100-D	SEL Splunk Ent Term StdSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SET-STD-100K-D	SEL Splunk Ent Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SET-STD-100K-D	SEL Splunk Ent Term StdSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SET-STD-1-D	SEL Splunk Ent Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG SSup Buck 1000AP		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000US-D	SEL Splunk Ent TermUPG SSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG SSup Buck 100AN		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG SSup Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG SSup Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1000US-D	SEL Splunk Ent TermUPG SSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1AN-D	SEL Splunk Ent TermUPG SSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1AP-D	SEL Splunk Ent TermUPG SSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1EM-D	SEL Splunk Ent TermUPG SSup Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-ES-1US-D	SEL Splunk Ent TermUPG SSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1000AN-D	SEL Splunk Ent TermUPG PSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1000AP-D	SEL Splunk Ent TermUPG PSup Buck 1000AP		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1000EM-D	SEL Splunk Ent TermUPG PSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1000US-D	SEL Splunk Ent TermUPG PSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-100AN-D	SEL Splunk Ent TermUPG PSup Buck 100AN		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-100AP-D	SEL Splunk Ent TermUPG PSup Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-100EM-D	SEL Splunk Ent TermUPG PSup Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-100US-D	SEL Splunk Ent TermUPG PSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1AN-D	SEL Splunk Ent TermUPG PSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1AP-D	SEL Splunk Ent TermUPG PSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1EM-D	SEL Splunk Ent TermUPG PSup Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETU-GS-1US-D	SEL Splunk Ent TermUPG PSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETUS-1K-1999-EM	SEL Splunk Ent TRU SSup1K-1999GB/dayEM		\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETUS-2K-4999-EM	SEL Splunk Ent TRU SSup2K-4999GB/dayEM		\$690.00	K	31%	\$476.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETUS-500-999-EM	SEL Splunk Ent TRU SSup500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SETUS-5K-9999-EM	SEL Splunk Ent TRU SSup5K-9999GB/dayEM		\$690.00	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPLUNK
5	SFDC-1001NP-1Y-P	SEL Spanning NonProf SFDC 1001-5K PRORTD		\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1001NP-2Y-P	SEL Spanning 2Y NonProfSFDC1001-5K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1001NP-3Y-P	SEL Spanning 3Y NonProfSFDC1001-5K PRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1001NP-4Y-P	SEL Spanning 4Y NonProfSFDC1001-5K PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1001NP-5Y-P	SEL Spanning 5Y NonProfSFDC1001-5K PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1-NP-2Y-P	SEL Spanning 2Y NonProf SFDC 1-50 PRORTD		\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1-NP-3Y-P	SEL Spanning 3Y NonProf SFDC 1-50 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 1-50 PRORTD		\$0.52	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-1-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 1-50 MNT PRO		\$0.52	K	31%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-201-NP-2Y-P	SEL Spanning 2Y NonProfSFDC201-1K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-201-NP-3Y-P	SEL Spanning 3Y NonProfSFDC 201-1KPRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-201-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 201-1K PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-201-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 201-1K PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-5001NP-1Y-P	SEL Spanning Non Prof SFDC 5001+ PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-5001NP-2Y-P	SEL Spanning 2Y NonProfSFDC 5001+ PRORTD		\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-5001NP-3Y-P	SEL Spanning 3Y NonProfSFDC 5001+ PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-5001NP-4Y-P	SEL Spanning 4Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-5001NP-5Y-P	SEL Spanning 5Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-51-NP-1Y-P	SEL Spanning Non Prof SFDC 51-200 PRORTD		\$2.66	K	31%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-51-NP-2Y-P	SEL Spanning 2Y NonProfSFDC51-200 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-51-NP-3Y-P	SEL Spanning 3Y NonProfSFDC 51-200 PRORTD		\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-51-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 51-200 PRORTD		\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-51-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-1Y-P	SEL Spanning 1Y SFDC Org UNLTD PRORATD		\$19,290.75	K	31%	\$13,269.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-2Y-P	SEL Spanning 2Y SFDC Org UNLTD PRORATD		\$14,623.06	K	31%	\$10,191.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-3Y-P	SEL Spanning 3Y SFDC Org UNLTD PRORATD		\$12,820.50	K	31%	\$8,846.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-4Y-P	SEL Spanning 4Y SFDC Org UNLTD PRORATD		\$12,019.23	K	31%	\$8,293.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-5Y-P	SEL Spanning 5Y SFDC Org UNLTD PRORATD		\$11,538.47	K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-SB-1Y-P	SEL Spanning 1YSFDCOrgSandboxUNLTDPRORTD		\$5,790.25	K	31%	\$3,980.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-SB-2Y-P	SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD		\$4,326.94	K	31%	\$2,985.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-SB-3Y-P	SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD		\$3,846.17	K	31%	\$2,653.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-SB-4Y-P	SEL Spanning 4YSFDCOrgSandboxUNLTDPRORTD		\$3,605.77	K	31%	\$2,487.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SFDC-ORG-SB-5Y-P	SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD		\$3,400.00	K	31%	\$2,268.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** SPANNING
5	SH-458-000-168	Secure VM SecVM Sub														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL				
5	S77RB2SSEUVC-K	SEL S77-RB2S-STD-ENT-UG-C		\$22,867.91	K	31%	\$15,778.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S5DVUC	SEL S77-RB2S-STD-ADV-UG-C		\$9,213.00	K	31%	\$6,256.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S12DVUC-K	SEL S77-RB2S-STD-ADV-UG-C		\$10,779.21	K	31%	\$7,437.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S2DVUC-K	SEL S77-RB2S-STD-ADV-UG-C		\$10,664.73	K	31%	\$6,944.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S5VENTUC	SEL S77-RB2S-ADV-ENT-UG-C		\$8,580.00	K	31%	\$5,920.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S2VENTUC-K	SEL S77-RB2S-ADV-ENT-UG-C		\$10,038.60	K	31%	\$6,926.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RB2S5VENTUC-K	SEL S77-RB2S-ADV-ENT-UG-C		\$11,075.08	K	31%	\$6,951.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBADV25VMC	SEL S77-RBADV-25VM-C		\$22,500.00	K	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBADV25VMC-K	SEL S77-RBADV-25VM-C		\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBADV25VMC-K	SEL S77-RBADV-25VM-C		\$24,610.57	K	31%	\$16,981.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBENT25VMC	SEL S77-RBENT-25VM-C		\$33,125.00	K	31%	\$22,826.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBENT25VMC-K	SEL S77-RBENT-25VM-C		\$38,756.25	K	31%	\$26,741.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBENT25VMC-K	SEL S77-RBENT-25VM-C		\$36,240.13	K	31%	\$25,005.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBS2D25VMC	SEL S77-RBSTD-25VM-C		\$14,125.00	K	31%	\$9,746.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBS2D25VMC-K	SEL S77-RBSTD-25VM-C		\$16,526.25	K	31%	\$11,403.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77RBS2D25VMC-K	SEL S77-RBSTD-25VM-C		\$15,434.95	K	31%	\$10,650.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDADVUGC	SEL S77-STD-ADV-UG-C		\$1,876.00	K	31%	\$1,294.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDADVUGC-K	SEL S77-STD-ADV-UG-C		\$2,194.92	K	31%	\$1,514.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDADVUGC-K	SEL S77-STD-ADV-UG-C		\$2,052.07	K	31%	\$1,415.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDVC	SEL S77-STD-C		\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDVC-K	SEL S77-STD-C		\$3,299.40	K	31%	\$2,276.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDVC-K	SEL S77-STD-C		\$3,083.43	K	31%	\$2,127.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD100C	SEL S77-STD-D100-C		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD100C-K	SEL S77-STD-D100-C		\$7,020.00	K	31%	\$4,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD100C-K	SEL S77-STD-D100-C		\$6,561.63	K	31%	\$4,527.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD110C	SEL S77-STD-D110-C		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD110C-K	SEL S77-STD-D110-C		\$702.00	K	31%	\$484.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STD110C-K	SEL S77-STD-D110-C		\$656.81	K	31%	\$452.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTPLUGC	SEL S77-STD-ENTPL-UG-C		\$6,518.00	K	31%	\$4,497.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTPLUGC-K	SEL S77-STD-ENTPL-UG-C		\$7,626.08	K	31%	\$5,281.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTPLUGC-K	SEL S77-STD-ENTPL-UG-C		\$7,112.88	K	31%	\$4,907.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC	SEL S77-STD-ENT-UG-C		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC-K	SEL S77-STD-ENT-UG-C		\$4,219.00	K	31%	\$2,911.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC-K	SEL S77-STD-ENT-UG-C		\$4,936.23	K	31%	\$3,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC-K	SEL S77-STD-ENT-UG-C		\$4,612.70	K	31%	\$3,182.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC-K	SEL S77-STD-ENT-UG-C		\$3,976.63	K	31%	\$2,744.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDENTUGC-K	SEL S77-STD-ENT-UG-C		\$4,003.22	K	31%	\$2,762.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDEPLUGC	SEL S77-STD-ENPL-UG-C		\$5,808.00	K	31%	\$4,007.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDEPLUGC-K	SEL S77-STD-ENPL-UG-C		\$6,795.36	K	31%	\$4,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S77STDEPLUGC-K	SEL S77-STD-ENPL-UG-C		\$6,017.53	K	31%	\$4,173.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADENTPLUGCC	SEL S78-ADV-ENTPL-UG-C		\$4,642.00	K	31%	\$3,202.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADENTPLUGC-K	SEL S78-ADV-ENTPL-UG-C		\$5,431.14	K	31%	\$3,747.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADENTPLUGC-K	SEL S78-ADV-ENTPL-UG-C		\$4,645.18	K	31%	\$3,205.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVCC	SEL S78-ADV-C		\$4,325.00	K	31%	\$3,122.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADV-C	SEL S78-ADV-C		\$5,294.25	K	31%	\$3,653.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADV-C-K	SEL S78-ADV-C		\$4,527.99	K	31%	\$3,124.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100CC	SEL S78-ADV-D100-C		\$11,200.00	K	31%	\$7,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100C-K	SEL S78-ADV-D100-C		\$13,104.00	K	31%	\$9,041.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100C-K	SEL S78-ADV-D100-C		\$11,197.92	K	31%	\$7,726.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100C	SEL S78-ADV-D100-C		\$1,120.00	K	31%	\$772.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100C-K	SEL S78-ADV-D100-C		\$1,310.40	K	31%	\$904.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVDT100C-K	SEL S78-ADV-D100-C		\$1,119.79	K	31%	\$772.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVENTUGCC	SEL S78-ADV-ENT-UG-C		\$4,893.00	K	31%	\$3,374.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVENTUGC-K	SEL S78-ADV-ENT-UG-C		\$2,741.31	K	31%	\$1,891.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78ADVENTUGC-K	SEL S78-ADV-ENT-UG-C		\$2,343.75	K	31%	\$1,617.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC	SEL S78-D100-ADV-ENT-UG-C		\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC-K	SEL S78-D100-ADV-ENT-UG-C		\$4,899.60	K	31%	\$3,374.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC-K	SEL S78-D100-ADV-ENT-UG-C		\$4,182.94	K	31%	\$2,886.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STADUCC	SEL S78-D100-STD-ADV-UG-C		\$5,720.00	K	31%	\$3,946.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STADUCC-K	SEL S78-D100-STD-ADV-UG-C		\$6,692.40	K	31%	\$4,617.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STADUCC-K	SEL S78-D100-STD-ADV-UG-C		\$5,725.91	K	31%	\$3,960.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STENJCC	SEL S78-D100-STD-ENT-UG-C		\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STENJCC-K	SEL S78-D100-STD-ENT-UG-C		\$11,583.00	K	31%	\$7,992.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100STENJCC-K	SEL S78-D100-STD-ENT-UG-C		\$9,895.63	K	31%	\$6,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC-K	SEL S78-D10-ADV-ENT-UG-C		\$4,819.00	K	31%	\$3,286.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC-K	SEL S78-D10-ADV-ENT-UG-C		\$4,889.06	K	31%	\$3,374.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D100ADENJCC-K	SEL S78-D10-ADV-ENT-UG-C		\$4,182.62	K	31%	\$2,885.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D10STADUCC	SEL S78-D10-STD-ADV-UG-C		\$572.00	K	31%	\$394.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D10STADUCC-K	SEL S78-D10-STD-ADV-UG-C		\$669.24	K	31%	\$461.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	S78D10STADUCC-K	SEL S78-D10-STD-ADV-UG-C		\$572.27	K	31%	\$394.67	\$										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/NG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/NG PREM MNT LP	PROSUPPORT ENH MNT LP							
5	5T88TDADVUGCC	SEL 5T8-STD-ADV-LUG-C		\$1,876.00	K	31%	\$1,294.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDADVUGC-K	SEL 5T8-STD-ADV-LUG-C		\$2,194.92	K	31%	\$1,514.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDADVUGCK	SEL 5T8-STD-ADV-LUG-C		\$1,878.00	K	31%	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDACC	SEL 5T8-STD-C		\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDCC-K	SEL 5T8-STD-C		\$3,299.40	K	31%	\$2,276.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDCC-K	SEL 5T8-STD-C		\$2,822.27	K	31%	\$1,947.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD100CC	SEL 5T8-STD-DT100-C		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD100C-K	SEL 5T8-STD-DT100-C		\$7,020.00	K	31%	\$4,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD100C-K	SEL 5T8-STD-DT100-C		\$6,005.86	K	31%	\$4,144.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD100C1	SEL 5T8-STD-DT100-C		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD100C1	SEL 5T8-STD-DT100-C		\$702.00	K	31%	\$484.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TD10C-K	SEL 5T8-STD-DT10-C		\$600.26	K	31%	\$414.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDENTUGCC	SEL 5T8-STD-ENT-LUG-C		\$4,219.00	K	31%	\$2,911.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDENTUGC-K	SEL 5T8-STD-ENT-LUG-C		\$4,936.23	K	31%	\$3,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88TDENTUGCK	SEL 5T8-STD-ENT-LUG-C		\$4,222.01	K	31%	\$2,911.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88STENTLUGCC	SEL 5T8-STD-ENT-PLUG-C		\$6,518.00	K	31%	\$4,497.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88STENTLUGC-K	SEL 5T8-STD-ENT-PLUG-C		\$7,626.06	K	31%	\$5,261.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5T88STENTLUGCK	SEL 5T8-STD-ENT-PLUG-C		\$6,510.42	K	31%	\$4,492.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	5TACK-7-HA-1-40	SEL STACK-LTO-7-HH.SAS.1DR.40S		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-1-40	SEL STACK-LTO-7-HH.SAS.1DR.40S		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-1-80	SEL STACK-LTO-7-HH.SAS.1DR.80S		\$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-1-80	SEL STACK-LTO-7-HH.SAS.1DR.80S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-2-40	SEL STACK-LTO-7-HH.SAS.2DR.40S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-2-80	SEL STACK-LTO-7-HH.SAS.2DR.80S		\$29,230.77	K	31%	\$20,169.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-2-80	SEL STACK-LTO-7-HH.SAS.2DR.80S		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-4-80	SEL STACK-LTO-7-HH.SAS.4DR.80S		\$41,338.46	K	31%	\$28,661.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HA-4-80	SEL STACK-LTO-7-HH.SAS.4DR.80S		\$38,462.00	K	31%	\$26,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-1-40	SEL STACK-LTO-7-HH.FC.1DR.40S		\$16,923.08	K	31%	\$11,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-1-40	SEL STACK-LTO-7-HH.FC.1DR.40S		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-1-80	SEL STACK-LTO-7-HH.FC.1DR.80S		\$23,076.92	K	31%	\$15,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-1-80	SEL STACK-LTO-7-HH.FC.1DR.80S		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-2-40	SEL STACK-LTO-7-HH.FC.2DR.40S		\$26,153.85	K	31%	\$18,046.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-2-40	SEL STACK-LTO-7-HH.FC.2DR.40S		\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-2-80	SEL STACK-LTO-7-HH.FC.2DR.80S		\$32,307.69	K	31%	\$22,292.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-2-80	SEL STACK-LTO-7-HH.FC.2DR.80S		\$30,769.00	K	31%	\$20,169.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-4-80	SEL STACK-LTO-7-HH.FC.4DR.80S		\$47,692.31	K	31%	\$32,907.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-7-HF-4-80	SEL STACK-LTO-7-HH.FC.4DR.80S		\$44,615.00	K	31%	\$30,784.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-1-40	SEL STACK-LTO-8-HH.SAS.1DR.40S		\$17,692.31	K	31%	\$12,207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-1-40	SEL STACK-LTO-8-HH.SAS.1DR.40S		\$16,154.26	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-1-80	SEL STACK-LTO-8-HH.SAS.1DR.80S		\$23,846.15	K	31%	\$16,453.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-1-80	SEL STACK-LTO-8-HH.SAS.1DR.80S		\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-2-40	SEL STACK-LTO-8-HH.SAS.2DR.40S		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-2-40	SEL STACK-LTO-8-HH.SAS.2DR.40S		\$26,154.00	K	31%	\$18,046.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-2-80	SEL STACK-LTO-8-HH.SAS.2DR.80S		\$33,846.15	K	31%	\$23,353.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-2-80	SEL STACK-LTO-8-HH.SAS.2DR.80S		\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-4-80	SEL STACK-LTO-8-HH.SAS.4DR.80S		\$50,769.23	K	31%	\$35,030.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HA-4-80	SEL STACK-LTO-8-HH.SAS.4DR.80S		\$47,692.00	K	31%	\$32,907.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-1-40	SEL STACK-LTO-8-HH.FC.1DR.40S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-1-40	SEL STACK-LTO-8-HH.FC.1DR.40S		\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-1-80	SEL STACK-LTO-8-HH.FC.1DR.80S		\$26,153.85	K	31%	\$18,046.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-1-80	SEL STACK-LTO-8-HH.FC.1DR.80S		\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-2-40	SEL STACK-LTO-8-HH.FC.2DR.40S		\$32,307.69	K	31%	\$22,292.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-2-40	SEL STACK-LTO-8-HH.FC.2DR.40S		\$29,231.00	K	31%	\$20,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-2-80	SEL STACK-LTO-8-HH.FC.2DR.80S		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-2-80	SEL STACK-LTO-8-HH.FC.2DR.80S		\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-4-80	SEL STACK-LTO-8-HH.FC.4DR.80S		\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-8-HF-4-80	SEL STACK-LTO-8-HH.FC.4DR.80S		\$56,923.00	K	31%	\$39,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-1-40	SEL STACK-LTO-9-HH.SAS.1DR.40S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-1-40	SEL STACK-LTO-9-HH.SAS.1DR.40S		\$26,153.85	K	31%	\$18,046.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-2-40	SEL STACK-LTO-9-HH.SAS.2DR.40S		\$32,307.69	K	31%	\$22,292.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-2-40	SEL STACK-LTO-9-HH.SAS.2DR.40S		\$30,769.00	K	31%	\$20,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-2-80	SEL STACK-LTO-9-HH.SAS.2DR.80S		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HA-4-80	SEL STACK-LTO-9-HH.SAS.4DR.80S		\$58,461.54	K	31%	\$40,338.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HF-1-40	SEL STACK-LTO-9-HH.FC.1DR.40S		\$22,307.69	K	31%	\$15,392.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HF-1-40	SEL STACK-LTO-9-HH.FC.1DR.40S		\$21,538.00	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HF-2-40	SEL STACK-LTO-9-HH.FC.2DR.40S		\$36,923.08	K	31%	\$25,476.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5TACK-9-HF-2-80	SEL STACK-LTO-9-HH.FC.2DR.80S		\$43,076.92	K	3											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	TCR-5YR-0005000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD		\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TCR-5YR-0001000	SEL 5YR 1000-2499 TAPE CATALOG REBUI		\$24.31	K	31%	\$16.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TCR-5YR-0002000	SEL 5YR 2500-4999 TAPE CATALOG REBUI		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TCR-5YR-0005000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TELCCL1AD100C	SEL TEL-CL-C1AD-100-C		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCL1AD100C-1	SEL TEL-CL-C1AD-100-C		\$17,650.00	K	31%	\$12,109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCL1AD100C-K	SEL TEL-CL-C1AD-100-C		\$15,006.51	K	31%	\$10,354.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCL1ADC	SEL TEL-CL-C1AD-C		\$1103.00	K	31%	\$759.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCL1ADC-I	SEL TEL-CL-C1AD-C		\$1175.50	K	31%	\$795.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCL1ADC-K	SEL TEL-CL-C1AD-C		\$1150.07	K	31%	\$769.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPL100C	SEL TEL-CL-CPL-100-C		\$35.10	K	31%	\$23.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPL100C-I	SEL TEL-CL-CPL-100-C		\$33,510.00	K	31%	\$22,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPL100C-K	SEL TEL-CL-CPL-100-C		\$3,282.59	K	31%	\$2,264.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPLC	SEL TEL-CL-CPL-C		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPLC-I	SEL TEL-CL-CPL-C		\$35.10	K	31%	\$23.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLPLC-K	SEL TEL-CL-CPL-C		\$30.05	K	31%	\$20.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTA100C	SEL TEL-CL-STA-AD-100-C		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTA100C-I	SEL TEL-CL-STA-AD-100-C		\$3,810.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTA100C-K	SEL TEL-CL-STA-AD-100-C		\$3,004.56	K	31%	\$2,073.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTAADC	SEL TEL-CL-STA-AD-C		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTAADC-I	SEL TEL-CL-STA-AD-C		\$35.10	K	31%	\$22.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TELCCLSTAADC-K	SEL TEL-CL-STA-AD-C		\$30.05	K	31%	\$20.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TERM-TP-00035000	SEL INDEX ENGINES 35000 TAPE INDEX		\$1,154,462.00	K	31%	\$796,576.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TESTSQAWORKER	SEL BOOMI Atom Worker - Test		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** BOOMI
5	TFIN3DIT	SEL TFIN W- 3 DBA'S + 3 TBA'S		\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN3DITDX-F	SEL TFINUPGDRV EXP 3D 3T		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN3DITDXVP	SEL TFIN DRV EXP 3D 3T		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN3DIT-F	SEL TFIN UPG W- 3 DBA'S + 3 TBA'S		\$129,462.00	K	31%	\$89,328.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN6DOT	SEL TFIN W- 6 DBA'S + 0 TBA'S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN6DOTDX-F	SEL TFINUPGDRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN6DOTDXVP	SEL TFIN DRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN6DOT-F	SEL TFIN UPG W- 6 DBA'S + 0 TBA'S		\$149,077.00	K	31%	\$102,863.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSB-LEFT	SEL TFIN BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSBLEFT-F	SEL FRUTFIN BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSBRIGHT	SEL TFIN BULK SERV BAYRIGHT		\$54,843.00	K	31%	\$37,703.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSBRIGHT-F	SEL TFIN BULK SERV BAYRIGHT WITH ROBOT		\$51,538.00	K	31%	\$35,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-JD3S	SEL TFIN ENT 3D 3S		\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJD3SDXVP	SEL TFIN ENT DRV EXP 3D 3S		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJD3S-F	SEL FRUTFIN ENT DRV EXP 3D 3S		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-JD6S	SEL TFIN ENT 6D 0S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJD6SDXVP	SEL TFIN ENT DRV EXP 6D 0S		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJD6S-F	SEL FRUTFIN ENT DRV EXP 6D 0S		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-JB3C	SEL TFIN ENT CUST 6D BASE		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBLEFT	SEL TFIN ENT BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBLEFT-F	SEL FRUTFIN ENT BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBRIGHT	SEL TFIN ENT BULK SERV BAYRIGHT		\$54,843.00	K	31%	\$37,703.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBRIGHT-F	SEL TFIN ENT BULK SERV BAYRIGHT WITH ROBOT		\$51,538.00	K	31%	\$35,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJMEDX-F	SEL FRUTFIN ENT MEDIA EXP FRAME		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJMEDIAEXP	SEL TFIN ENT MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBLEFT-F	SEL TFIN ENT SERV BAYLEFT		\$45,789.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBLEFT-F	SEL FRUTFIN ENT SERV BAYLEFT		\$45,789.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJBSBRIGHT	SEL TFIN ENT SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJ-SB-RIGHT	SEL TFIN ENT SERV BAY RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-JSLC	SEL TFIN ENT CUST SB LEFT		\$45,789.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-JSRC	SEL TFIN ENT SERV BAY RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINJMEDX-F	SEL TFINUPG MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINMEDIAEXP	SEL TFIN MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSB-LEFT	SEL TFIN SERV BAYLEFT		\$45,789.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSBLEFT-F	SEL TFINUPG SERV BAYLEFT		\$45,789.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFINBSB-RIGHT	SEL TFIN SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	TFIN-SB-RIGHT	SEL TFIN ENT SERV BAY RIGHT, WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** SPECTRALLOGIC
5	THINS100PKC	SEL THINS-100PK-C		\$1,955.00	K	31%	\$1,348.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THINS100PKC-I	SEL THINS-100PK-C		\$2,042.98	K	31%	\$1,409.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THINS100PKC2-K	SEL THINS-100PK-C		\$1,915.00	K	31%	\$1,351.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THINS-STE-C	SEL THINS-STE-C		\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THINS-STE-C-I	SEL THINS-STE-C		\$5,376.53	K	31%	\$3,709.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THINS-TEC2-V-K	SEL THINS-STE-C		\$4,772.14	K	31%	\$3,292.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	TM-1YR-0000010	SEL 1YR 10-49 TAPE METADATA INDEX		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0000050	SEL 1YR 50-99 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0000100	SEL 1YR 100-249 TAPE METADATA INDEX		\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0000250	SEL 1YR 250-499 TAPE METADATA INDEX		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0000500	SEL 1YR 500-999 TAPE METADATA INDEX		\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0001000	SEL 1YR 1000-1999 TAPE METADATA INDEX		\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0002000	SEL 1YR 2000-4999 TAPE METADATA INDEX		\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-0005000	SEL 1YR 5000-9999 TAPE METADATA INDEX		\$59.89	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-00010000	SEL 1YR 10000-24999 TAPE METADATA INDE		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		** INDEX ENGINES
5	TM-1YR-00025000	SEL 1YR 25000-49999												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VAWATSD2PC	SEL VA-WOS-A-TLSS-D-2P-C		\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD2PC-K	SEL VA-WOS-A-TLSS-D-2P-C		\$68.97	K	31%	\$47.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC	SEL VA-WOS-A-TLSS-D-3GC		\$81.53	K	31%	\$54.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC-K	SEL VA-WOS-A-TS-D-3GC-C		\$82.50	K	31%	\$56.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC1	SEL VA-WOS-A-TLSS-D-3GC		\$92.70	K	31%	\$63.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC1-K	SEL VA-WOS-A-TLSS-D-3GC-C		\$96.87	K	31%	\$66.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC1-K	SEL VA-WOS-A-TLSS-D-3GC-C		\$95.04	K	31%	\$69.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC-K	SEL VA-W-A-TS-D-3GC-C		\$86.21	K	31%	\$59.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSD3GC-K	SEL VA-W-A-TS-D-3GC-C		\$91.07	K	31%	\$62.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC	SEL VA-W-A-TSS-U-3GC-C		\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC-K	SEL VA-WOS-A-TLSS-U-3GC-C		\$148.35	K	31%	\$102.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC1-I	SEL VA-WOS-A-TLSS-U-3GC-C		\$155.03	K	31%	\$106.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC1-K	SEL VA-WOS-A-TLSS-U-3GC-C		\$137.37	K	31%	\$94.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC-I	SEL VA-W-A-TSS-U-3GC-C		\$136.90	K	31%	\$94.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWATSSUGC-K	SEL VA-W-A-TSS-U-3GC-C		\$144.55	K	31%	\$99.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOAPLLAUGC	SEL VA-WOAA-PLL-A-U-G-C		\$19.25	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOAPLLAUGC-I	SEL VA-WOAA-PLL-A-U-G-C		\$20.06	K	31%	\$13.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOAPLLAUGC-K	SEL VA-WOAA-PLL-A-U-G-C		\$17.81	K	31%	\$12.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDPC	SEL VA-WOAA-TLSS-D-P-C		\$174.90	K	31%	\$120.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDGC	SEL VA-WOAA-TLSS-D-C-C		\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDGC-I	SEL VA-WOAA-TLSS-D-G-C		\$58.52	K	31%	\$40.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDGC-K	SEL VA-WOAA-TLSS-D-G-C		\$51.95	K	31%	\$35.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDPC-K	SEL VA-WOAA-TLSS-D-P-C		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDPC-I	SEL VA-WOAA-TLSS-D-P-C		\$62.70	K	31%	\$43.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDPC-K	SEL VA-WOAA-TLSS-D-P-C		\$55.66	K	31%	\$38.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSDPC-K	SEL VA-WOAA-TLSS-D-P-C		\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOATLSSDPC-K	SEL VA-WOAA-TLSS-D-P-C		\$308.55	K	31%	\$212.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOATLSSUPC-I	SEL VA-WOAA-TLSS-U-G-C		\$50.00	K	31%	\$33.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUGC-I	SEL VA-WOAA-TLSS-U-G-C		\$103.46	K	31%	\$71.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUGC-K	SEL VA-WOAA-TLSS-U-G-C		\$91.80	K	31%	\$63.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUPC-K	SEL VA-WOAA-TLSS-U-P-C		\$106.50	K	31%	\$73.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUPC-I	SEL VA-WOAA-TLSS-U-P-C		\$111.29	K	31%	\$76.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUPC-K	SEL VA-WOAA-TLSS-U-P-C		\$98.96	K	31%	\$68.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOATLSSUPF	SEL VA-WOAA-TLSS-U-P-F		\$117.15	K	31%	\$80.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOEP110UC	SEL VA-WOEE-PLL-10U-C		\$4,935.00	K	31%	\$3,405.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOEP110UC-K	SEL VA-WOEE-PLL-10U-C		\$5,537.08	K	31%	\$3,857.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOEP110UC-K	SEL VA-WOEE-PLL-10U-C		\$4,493.56	K	31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VA-WOE-PLL-10U-F	SEL VA-WOEE-PLL-10U-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOEP110UC	SEL VA-WOEE-PLL-10U-C		\$49,350.00	K	31%	\$34,051.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOEP110UC-I	SEL VA-WOEE-PLL-10U-C		\$51,670.15	K	31%	\$35,883.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOEP110UC-K	SEL VA-WOEE-PLL-10U-C		\$44,935.64	K	31%	\$31,005.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VA-WOE-PLL-U-F	SEL VA-WOEE-PLL-U-F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOIAIDL2GC	SEL VA-WOI-AD-TLSS-D-2G-C		\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-I	SEL VA-WOI-AD-TLSS-D-2G-C		\$93.00	K	31%	\$64.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-K	SEL VA-WOI-AD-TLSS-D-2G-C		\$83.33	K	31%	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC	SEL VA-WOI-AD-TL-D-3PC-C		\$126.72	K	31%	\$87.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC-I	SEL VA-WOI-AD-TL-D-3PC-C		\$132.42	K	31%	\$91.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC-K	SEL VA-WOI-AD-TL-D-3PC-C		\$131.90	K	31%	\$90.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC	SEL VA-WOI-AD-TLSS-D-G-C		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-I	SEL VA-WOI-AD-TLSS-D-G-C		\$47.03	K	31%	\$32.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-K	SEL VA-WOI-AD-TLSS-D-G-C		\$41.75	K	31%	\$28.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC	SEL VA-WOI-AD-TLSS-D-P-C		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-I	SEL VA-WOI-AD-TLSS-D-P-C		\$51.16	K	31%	\$34.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-K	SEL VA-WOI-AD-TLSS-D-P-C		\$44.53	K	31%	\$30.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3D3PF	SEL VA-WOI-AD-TLSS-D-3P-F		\$139.39	K	31%	\$96.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOIAIDL3D3PF	SEL VA-WOI-AD-TLSS-D-3P-F		\$52.80	K	31%	\$36.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOIAIDL3D3PF	SEL VA-WOI-AD-TLSS-D-3P-F		\$223.61	K	31%	\$154.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOIAIDL3UPF	SEL VA-WOI-AD-TLSS-U-P-F		\$84.70	K	31%	\$58.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VAWOIAIDL2GC	SEL VA-WOI-AD-TLSS-U-2G-C		\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-I	SEL VA-WOI-AD-TLSS-U-2G-C		\$150.48	K	31%	\$103.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-K	SEL VA-WOI-AD-TLSS-U-2G-C		\$124.43	K	31%	\$82.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC	SEL VA-WOI-AD-TLSS-U-2P-C		\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-I	SEL VA-WOI-AD-TLSS-U-2P-C		\$160.93	K	31%	\$111.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-K	SEL VA-WOI-AD-TLSS-U-2P-C		\$142.58	K	31%	\$98.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3GC	SEL VA-WOI-AD-TL-U-3G-C		\$131.38	K	31%	\$89.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3GC-I	SEL VA-WOI-AD-TL-U-3G-C		\$198.63	K	31%	\$137.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3GC-K	SEL VA-WOI-AD-TL-U-3G-C		\$209.66	K	31%	\$144.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC	SEL VA-WOI-AD-TL-U-3P-C		\$203.28	K	31%	\$140.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC-I	SEL VA-WOI-AD-TL-U-3P-C		\$212.43	K	31%	\$146.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC-K	SEL VA-WOI-AD-TL-U-3P-C		\$224.38	K	31%	\$154.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC	SEL VA-WOI-AD-TLSS-U-G-C		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-I	SEL VA-WOI-AD-TLSS-U-G-C		\$75.24	K	31%	\$51.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2GC-K	SEL VA-WOI-AD-TLSS-U-G-C		\$67.06	K	31%	\$46.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC	SEL VA-WOI-AD-TLSS-U-P-C		\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-I	SEL VA-WOI-AD-TLSS-U-P-C		\$80.47	K	31%	\$55.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2PC-K	SEL VA-WOI-AD-TLSS-U-P-C		\$71.81	K	31%	\$49.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2DPC	SEL VA-WOI-AD-TLSS-D-P-C		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2DPC-I	SEL VA-WOI-AD-TLSS-D-P-C		\$102.00	K	31%	\$70.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL2DPC-K	SEL VA-WOI-AD-TLSS-D-P-C		\$89.19	K	31%	\$61.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3DGC	SEL VA-WOI-AD-TS-D-3G-C		\$118.80	K	31%	\$81.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3DGC-I	SEL VA-WOI-AD-TS-D-3G-C		\$124.15	K	31%	\$85.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3DGC-K	SEL VA-WOI-AD-TS-D-3G-C		\$131.37	K	31%	\$90.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3GC1-K	SEL VA-WOI-AD-TLSS-D-3G-C		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3PC1-K	SEL VA-WOI-AD-TLSS-D-3P-C		\$133.46	K	31%	\$92.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3DPC1	SEL VA-WOI-AD-TLSS-D-3P-C		\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3DPC-I	SEL VA-WOI-AD-TLSS-D-3P-C		\$150.48	K	31%	\$103.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIAIDL3GC1	SEL VA-WOI-AD-TLSS-U-3													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP			
5	VAVOSATLSSUPC	SEL VA-WOS-A-TLSS-U-P-C		\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVOSATLSSUPC-I	SEL VA-WOS-A-TLSS-U-P-C		\$56.43	K	31%	\$38.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVOSATLSSUPC-K	SEL VA-WOS-A-TLSS-U-P-C		\$59.10	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVOSATLSSUPF	SEL VA-WOS-A-TLSS-U-P-F		\$59.40	K	31%	\$40.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVPADTLSSDPF	SEL VA-WPD-AD-TLSS-D-P-F		\$10.01	K	31%	\$6.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT	
5	VAVSAPLLADUGC	SEL VA-WSD-W-PLA-U-G-C		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSAPLLADUGC-I	SEL VA-WSD-W-PLA-U-G-C		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSAPLLADUGC-K	SEL VA-WSD-W-PLA-U-G-C		\$42.25	K	31%	\$29.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSAPLLADUGC-F	SEL VA-WSD-W-PLA-U-G-C		\$122.50	K	31%	\$84.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSAPLLADUGC-I	SEL VA-WSD-W-PLA-U-G-C		\$128.01	K	31%	\$88.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSAPLLADUGC-K	SEL VA-WSD-W-PLA-U-G-C		\$99.61	K	31%	\$69.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC	SEL VA-WSD-WA-PLA-U-G-C		\$176.50	K	31%	\$121.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC-I	SEL VA-WSD-WA-PLA-U-G-C		\$184.44	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC-K	SEL VA-WSD-WA-PLA-U-G-C		\$164.06	K	31%	\$113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC-F	SEL VA-WSD-WA-PLA-U-G-C		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC-I	SEL VA-WSD-WA-PLA-U-G-C		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAVSDWAPLAUGC-K	SEL VA-WSD-WA-PLA-U-G-C		\$151.49	K	31%	\$35.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V-BMS-PL-DV2-F	SEL V-BMS-PL-DV2-F		\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV21YF	SEL V-BMS-SB-CLDDV2-1Y-F		\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV22YF	SEL V-BMS-SB-CLDDV2-2Y-F		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV23YF	SEL V-BMS-SB-CLDDV2-3Y-F		\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV21YF	SEL V-BMS-SB-CLDDV2-1Y-F		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV22YF	SEL V-BMS-SB-CLDDV2-2Y-F		\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV23YF	SEL V-BMS-SB-CLDDV2-3Y-F		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV21YF	SEL V-BMS-SB-OP-DV2-1Y-F		\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV22YF	SEL V-BMS-SB-OP-DV2-2Y-F		\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV23YF	SEL V-BMS-SB-OP-DV2-3Y-F		\$189.00	K	31%	\$130.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-EPIC-F	SEL VC-EPIC-F		\$17.00	K	31%	\$46.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC86-FND-F	SEL VC86-FND-F		\$1,688.50	K	31%	\$1,165.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC86-FND-STDUGF	SEL VC86-FND-STDUG-F		\$5,614.40	K	31%	\$3,873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC86-STD-F	SEL VC86-STD-F		\$6,792.50	K	31%	\$4,686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC	SEL VC87-FNDC		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC-I	SEL VC87-FNDC		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC-K	SEL VC87-FNDC		\$1,675.08	K	31%	\$1,155.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC-UGC	SEL VC87-FNDC-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC-UGC-I	SEL VC87-FNDC-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-FNDC-UGC-K	SEL VC87-FNDC-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-STD-C	SEL VC87-STD-C		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-STD-C-I	SEL VC87-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC87-STD-C-K	SEL VC87-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC	SEL VC88-FNDC		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC-I	SEL VC88-FNDC		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC-K	SEL VC88-FNDC		\$1,675.08	K	31%	\$1,155.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC-UGC	SEL VC88-FNDC-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC-UGC-I	SEL VC88-FNDC-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-FNDC-UGC-K	SEL VC88-FNDC-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C	SEL VC88-STD-C		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-K	SEL VC88-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-F	SEL VC88-STD-F		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-K	SEL VC88-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-F	SEL VC88-STD-F		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-K	SEL VC88-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-F	SEL VC88-STD-F		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-K	SEL VC88-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-F	SEL VC88-STD-F		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00	K	31%	\$3,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-K	SEL VC88-STD-UG-C		\$5,580.06	K	31%	\$3,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-F	SEL VC88-STD-F		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-I	SEL VC88-STD-C		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-K	SEL VC88-STD-C		\$6,535.00	K	31%	\$4,560.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC	SEL VC88-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC88-STD-C-UGC-I	SEL VC88-STD-UG-C		\$4,311.00												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	NVP LEVEL 1 PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP					
5	V-PS-MCMCLD-HZ-SP-F	SEL: V-PS-MCM-CLD-HZ-SP-F		\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCM-CLD-SP-F	SEL: V-PS-MCM-CLD-SP-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCM-OP-HZ-SP-F	SEL: V-PS-MCM-OP-HZ-SP-F		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-SP-F		\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SC-CLD-SP-F	SEL: V-PS-SC-CLD-SP-F		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-SC-OP-SP-F	SEL: V-PS-SC-OP-SP-F		\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-SVR-MKS-SP-F	SEL: V-PS-SVR-MKS-SP-F		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-TRN-8T-CMP-F	SEL: V-PS-TRN-8T-CMP-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-TRN-EXP-F	SEL: V-PS-TRN-EXP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PRO-AWF	SEL: V-PS-TRN-PRO-AWF		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUT-PAWF	SEL: V-PS-TRN-PUT-PAWF		\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUT-CP-F	SEL: V-PS-TRN-PUT-CP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUTOPAWF	SEL: V-PS-TRN-PUTOPAWF		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUTPAWF	SEL: V-PS-TRN-PUTPAWF		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-CLD-S-F	SEL: V-PS-TRN-CLD-S-F		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-VCB-OP-SP-F	SEL: V-PS-VCB-OP-SP-F		\$9,500.00	K	31%	\$6,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-VMW-WKS-SP-F	SEL: V-PS-VMW-WKS-SP-F		\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADADVZUGF	SEL: VR18-AADO-ADV2-UG-F		\$7,024.60	K	31%	\$4,846.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADENTZUGF	SEL: VR18-AADO-ENT2-UG-F		\$4,404.40	K	31%	\$3,036.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADENTUGF	SEL: VR18-AADO-ENT-UG-F		\$1,040.60	K	31%	\$718.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18ADVENTUGF	SEL: VR18-ADV-ENT-UG-F		\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLADVUGF	SEL: VR18-BCLC-ADV-UG-F		\$7,029.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCENTUGF	SEL: VR18-BCLC-ENT-UG-F		\$4,065.60	K	31%	\$2,805.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCENTUGF	SEL: VR18-BCLC-ENT-UG-F		\$5,880.60	K	31%	\$4,057.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLADVUGF	SEL: VR18-BCLC-ADV-UG-F		\$1,573.00	K	31%	\$1,085.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCENTUGF	SEL: VR18-BCLC-ENT-UG-F		\$3,388.00	K	31%	\$2,337.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18-ENT-F	SEL: VR18-ENT-F		\$6,739.60	K	31%	\$4,639.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4CADVUGF	SEL: VR18-L4C-ADV-UG-F		\$5,929.00	K	31%	\$4,091.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4CENTUGF	SEL: VR18-L4C-ENT-UG-F		\$7,744.00	K	31%	\$5,343.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4CSTDUUGF	SEL: VR18-L4C-STD-UG-F		\$2,793.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4OADVUGF	SEL: VR18-L4O-ADV-UG-F		\$1,567.60	K	31%	\$1,087.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4OENTUGF	SEL: VR18-L4O-ENT-UG-F		\$3,382.50	K	31%	\$2,333.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18L4OSTDUUGF	SEL: VR18-L4O-STD2-UG-F		\$3,073.40	K	31%	\$2,120.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCVUGF	SEL: VR18-OADC-ADV-UG-F		\$4,368.10	K	31%	\$3,013.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCENTUGF	SEL: VR18-OADC-ENT-UG-F		\$4,163.10	K	31%	\$2,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADSTDUUGF	SEL: VR18-OADC-STD-UG-F		\$1,222.10	K	31%	\$843.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADADVZUGF	SEL: VR18-OADO-ADV2-UG-F		\$7,024.60	K	31%	\$4,846.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADENTZUGF	SEL: VR18-OADO-ENT2-UG-F		\$1,040.60	K	31%	\$718.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADSTZUGF	SEL: VR18-OADO-STD-UG-F		\$7,322.00	K	31%	\$5,072.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OCSPIURO	SEL: VR18-OC-SP-IP-PRO		\$986.00	K	31%	\$680.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OENAA3UGF	SEL: VR18-OENO-AAM3-UG-F		\$7,304.00	K	31%	\$5,039.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OENENTZUGF	SEL: VR18-OENO-ENT2-UG-F		\$7,242.40	K	31%	\$4,997.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OENADVUGF	SEL: VR18-OENO-ADV-UG-F		\$3,370.30	K	31%	\$2,315.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICADVUGF	SEL: VR18-OIC-ADV-UG-F		\$5,311.90	K	31%	\$3,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICENTUGF	SEL: VR18-OIC-ENT-UG-F		\$7,126.90	K	31%	\$4,917.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICSTDUUGF	SEL: VR18-OIC-STD-UG-F		\$2,165.90	K	31%	\$1,494.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OCSPIURO	SEL: VR18-OC-SP-IP-PRO		\$4,163.10	K	31%	\$2,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTADVUGF	SEL: VR18-OSTC-ADV-UG-F		\$6,243.60	K	31%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTCENTUGF	SEL: VR18-OSTC-ENT-UG-F		\$8,058.60	K	31%	\$5,560.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTSTDUUGF	SEL: VR18-OSTC-STD-UG-F		\$3,097.60	K	31%	\$2,137.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTADVUGF	SEL: VR18-OSTV-ADV-UG-F		\$3,808.50	K	31%	\$2,696.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVADVUGF	SEL: VR18-OSTV-ADV-UG-F		\$6,468.60	K	31%	\$4,478.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCENTUGF	SEL: VR18-OSTV-ENT-UG-F		\$8,675.70	K	31%	\$5,986.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVSTDUUGF	SEL: VR18-OSTV-STD-UG-F		\$3,733.40	K	31%	\$2,576.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVENTUGF	SEL: VR18-OSTV-ENT-UG-F		\$5,723.30	K	31%	\$3,949.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVSTDUUGF	SEL: VR18-OSTV-STD-UG-F		\$7,622.00	K	31%	\$5,256.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18STDADVUGF	SEL: VR18-STD-ADV-UG-F		\$3,146.00	K	31%	\$2,170.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18STDENTUGF	SEL: VR18-STD-ENT-UG-F		\$4,961.00	K	31%	\$3,423.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18-STD-F	SEL: VR18-STD-F		\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AAM3C-I	SEL: VR19-AAM3-C		\$2,365.00	K	31%	\$1,656.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AAM3C-I	SEL: VR19-AAM3-C		\$28,507.05	K	31%	\$19,869.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AAM3C-K	SEL: VR19-AAM3-C		\$24,381.51	K	31%	\$16,823.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADADVZUGC	SEL: VR19-AADO-ADV2-UG-C		\$7,887.00	K	31%	\$5,442.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADADVZUGC-I	SEL: VR19-AADO-ADV2-UG-C		\$6,227.19	K	31%	\$4,267.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADADVZUGC-K	SEL: VR19-AADO-ADV2-UG-C		\$7,910.16	K	31%	\$5,458.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADENTZUGC	SEL: VR19-AADO-ENT2-UG-C		\$5,528.00	K	31%	\$3,814.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADENTZUGC-I	SEL: VR19-AADO-ENT2-UG-C		\$6,467.76	K	31%	\$4,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AADENTZUGC-K	SEL: VR19-AADO-ENT2-UG-C		\$5,533.95	K	31%	\$3,819.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV2C	SEL: VR19-ADV2-C		\$16,420.00	K	31%	\$11,329.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV2C-I	SEL: VR19-ADV2-C		\$19,211.40	K	31%	\$13,255.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV2C-K	SEL: VR19-ADV2-C		\$16,438.80	K	31%	\$11,342.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-C	SEL: VR19-ADV-C		\$5,210.00	K	31%	\$3,594.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-C-I	SEL: VR19-ADV-C		\$9,605.70	K	31%	\$6,627.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-C-K	SEL: VR19-ADV-C		\$8,203.13	K	31%	\$5,660.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-ENTUGC	SEL: VR19-ADV-ENT-UG-C		\$1,914.00	K	31%	\$1,320.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-ENTUGC-I	SEL: VR19-ADV-ENT-UG-C		\$2,239.38	K	31%	\$1,545.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18ADV-ENTUGC-K	SEL: VR19-ADV-ENT-UG-C		\$1,917.32	K	31%	\$1,322.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18AAGENTUGC	SEL: VR19-AADO-ENT-UG-C		\$1,623.00	K										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VR70STV0EN0UGF	SEL VR7-OSTV-OENO-UG-F		\$17,708.90	K	31%	\$12,219.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	** CARAHSOFT
5	VR70V0C0PUPRO	SEL VR7-OVS-DC-U-J-PRO		\$7,983.00	K	31%	\$5,547.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU100C	SEL VR7-VU100-C		\$7,725.00	K	31%	\$5,339.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU100C-K	SEL VR7-VU100-C		\$9,038.25	K	31%	\$6,236.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU100C-K	SEL VR7-VU100-C		\$9,184.62	K	31%	\$6,337.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU10C	SEL VR7-VU10-C		\$7,725.00	K	31%	\$5,333.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU10C-K	SEL VR7-VU10-C		\$9,038.25	K	31%	\$6,233.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR7VU10C-K	SEL VR7-VU10-C		\$9,184.62	K	31%	\$6,334.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD00N025UC	SEL VR8-OADO-OENO-25-UG-C		\$13,338.00	K	31%	\$9,203.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD00N025UC-I	SEL VR8-OADO-OENO-25-UG-C		\$15,805.46	K	31%	\$10,767.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD00N025UC-K	SEL VR8-OADO-OENO-25-UG-C		\$13,346.35	K	31%	\$9,208.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AT25A25UC	SEL VR8-ATSDP25-ATAD25-UG-C		\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AT25N25UC	SEL VR8-ATSDP25-ATEN25-UG-C		\$8,173.00	K	31%	\$5,639.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAA1N25UC	SEL VR8-ATAD-ATEN-25-UG-C		\$5,680.00	K	31%	\$3,919.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAA1N25UC-I	SEL VR8-ATAD-ATEN-25-UG-C		\$6,645.60	K	31%	\$4,586.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAA1N25UC-K	SEL VR8-ATAD-ATEN-25-UG-C		\$5,686.65	K	31%	\$3,923.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD25C	SEL VR8-ATAD25-C		\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD25C-I	SEL VR8-ATAD25-C		\$9,250.00	K	31%	\$6,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD25C-K	SEL VR8-ATAD25-C		\$10,822.50	K	31%	\$7,467.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAD25C1-K	SEL VR8-ATAD25-C		\$9,244.79	K	31%	\$6,378.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8AD25C-I	SEL VR8-ATAD25-C		\$8,289.45	K	31%	\$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAD25C-K	SEL VR8-ATAD25-C		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAD25AD-C	SEL VR8-ATAD25P-AD-C		\$4,625.00	K	31%	\$3,191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATAD25C-I	SEL VR8-ATAD25-C		\$1,850.00	K	31%	\$1,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C	SEL VR8-ATEN25-C		\$12,250.00	K	31%	\$8,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C-I	SEL VR8-ATEN25-C		\$14,875.00	K	31%	\$10,263.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C-I	SEL VR8-ATEN25-C		\$17,403.75	K	31%	\$12,008.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C-I-K	SEL VR8-ATEN25-C		\$19,876.50	K	31%	\$14,076.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C-I	SEL VR8-ATEN25-C		\$14,332.50	K	31%	\$9,889.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATEN25C-K	SEL VR8-ATEN25-C		\$14,442.23	K	31%	\$9,965.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSDP25C	SEL VR8-ATSDP25-C		\$6,810.00	K	31%	\$4,698.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSDP25C-I	SEL VR8-ATSDP-CL-ADV-UG-C		\$3,693.00	K	31%	\$2,610.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSDP25C-K	SEL VR8-ATSDP-CL-ADV-UG-C		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSTVRAUC1C	SEL VR8-ATSDP-VRADV-UG-C		\$1,540.00	K	31%	\$1,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSTVRAUC	SEL VR8-ATSDP-VRADV-UG-C		\$1,232.00	K	31%	\$850.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8ATSTVRAUC-K	SEL VR8-ATSDP-VRADV-UG-C		\$2,354.00	K	31%	\$1,654.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC	SEL VR8-OADC-C		\$3,280.00	K	31%	\$2,263.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC-I	SEL VR8-OADC-C		\$3,837.60	K	31%	\$2,647.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC-K	SEL VR8-OADC-C		\$3,284.61	K	31%	\$2,266.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC025UC	SEL VR8-OADC-OENC-UG-C		\$1,870.00	K	31%	\$1,290.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC025UC-K	SEL VR8-OADC-OENC-UG-C		\$2,187.90	K	31%	\$1,509.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC025UC-I	SEL VR8-OADC-OENC-UG-C		\$1,871.74	K	31%	\$1,291.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC25C	SEL VR8-OADC25-C		\$8,125.00	K	31%	\$5,606.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC25C-I	SEL VR8-OADC25-C		\$9,500.00	K	31%	\$6,599.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OADC25C-K	SEL VR8-OADC25-C		\$8,138.02	K	31%	\$5,615.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OAMADC	SEL VR8-OAMADC-C		\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OAMADC-I	SEL VR8-OAMADC-C		\$1,807.65	K	31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OAMADC-K	SEL VR8-OAMADC-C		\$1,546.22	K	31%	\$1,066.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OENCC	SEL VR8-OENC-C		\$4,980.00	K	31%	\$3,436.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OENCC-I	SEL VR8-OENC-C		\$5,826.60	K	31%	\$4,020.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OENCC-K	SEL VR8-OENC-C		\$4,983.72	K	31%	\$3,438.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OEN25C	SEL VR8-OENC25-C		\$20,250.00	K	31%	\$13,972.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OEN25C-I	SEL VR8-OENC25-C		\$23,692.50	K	31%	\$16,347.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OEN25C-K	SEL VR8-OENC25-C		\$20,279.95	K	31%	\$13,993.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSC0DCUPRO	SEL VR8-OSC-ODC-U-PRO		\$653.00	K	31%	\$458.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSC0DCUPRO-I	SEL VR8-OSC-ODC-U-PRO		\$998.01	K	31%	\$688.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSC0DCUPRO-K	SEL VR8-OSC-ODC-U-PRO		\$1,061.64	K	31%	\$769.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSCOENLUGC	SEL VR8-OSTC-OENC-UG-C		\$3,746.00	K	31%	\$2,584.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSCOENLUGC-I	SEL VR8-OSTC-OENC-UG-C		\$4,382.82	K	31%	\$3,024.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSCOENLUGC-K	SEL VR8-OSTC-OENC-UG-C		\$3,750.00	K	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC	SEL VR8-OSTC-C		\$4,677.00	K	31%	\$3,285.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC-I	SEL VR8-OSTC-C		\$1,575.00	K	31%	\$1,086.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC-I	SEL VR8-OSTC-C		\$1,842.75	K	31%	\$1,271.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC-K	SEL VR8-OSTC-C		\$1,575.52	K	31%	\$1,087.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC-I	SEL VR8-OSTC-C		\$1,533.45	K	31%	\$1,053.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCC-K	SEL VR8-OSTC-C		\$1,530.77	K	31%	\$1,056.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCOADUGC	SEL VR8-OSTC-OADC-UG-C		\$1,876.00	K	31%	\$1,294.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCOADUGC-I	SEL VR8-OSTC-OADC-UG-C		\$2,194.92	K	31%	\$1,514.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTCOADUGC-K	SEL VR8-OSTC-OADC-UG-C		\$1,878.26	K	31%	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTV25C	SEL VR8-OSTV25-C		\$3,215.00	K	31%	\$2,218.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTV25C-I	SEL VR8-OSTV25-C		\$3,875.00	K	31%	\$2,673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTV25C-I	SEL VR8-OSTV25-C		\$4,533.75	K	31%	\$3,128.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTV25C-I-K	SEL VR8-OSTV25-C		\$3,876.95	K	31%	\$2,676.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8OSTV25C-I	SEL VR8-OSTV25-C													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL				
5	VR8TVSADVC1	SEL VR8-TVS-ADV-C		\$425.00	K	31%	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVC1-H	SEL VR8-TVS-ADV-C		\$497.25	K	31%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVC1-K	SEL VR8-TVS-ADV-C		\$677.50	K	31%	\$469.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVC-K	SEL VR8-TVS-ADV-C		\$895.21	K	31%	\$617.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVENUIC	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVENUIC-H	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,544.40	K	31%	\$1,065.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSADVENUIC-K	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,589.52	K	31%	\$1,092.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSEN025C	SEL VR8-TVS-ENO-25-C		\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSEN025C-H	SEL VR8-TVS-ENO-25-C		\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSEN025C1	SEL VR8-TVS-ENO-25-C		\$1,924.65	K	31%	\$1,328.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSEN025C1-H	SEL VR8-TVS-ENO-25-C		\$3,703.75	K	31%	\$2,550.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSEN025C-K	SEL VR8-TVS-ENO-25-C		\$5,809.18	K	31%	\$4,008.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSENTC	SEL VR8-TVS-ENT-C		\$1,950.00	K	31%	\$1,345.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSENTC1	SEL VR8-TVS-ENT-C		\$665.00	K	31%	\$458.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSENTC1-H	SEL VR8-TVS-ENT-C		\$1,778.05	K	31%	\$1,236.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSENTC1-K	SEL VR8-TVS-ENT-C		\$2,281.50	K	31%	\$1,574.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSENTC-K	SEL VR8-TVS-ENT-C		\$2,321.35	K	31%	\$1,601.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDADUC	SEL VR8-TVS-STD-ADV-UG-C)		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDADUC1	SEL VR8-TVS-STD-ADV-UG-C)		\$579.15	K	31%	\$399.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDADUC-K	SEL VR8-TVS-STD-ADV-UG-C)		\$590.22	K	31%	\$407.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDC	SEL VR8-TVS-STD-C		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDC1	SEL VR8-TVS-STD-C		\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDC-K	SEL VR8-TVS-STD-C		\$357.70	K	31%	\$246.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDENUC	SEL VR8-TVS-STD-ENT-UG-C)		\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDENUC1	SEL VR8-TVS-STD-ENT-UG-C)		\$2,123.55	K	31%	\$1,465.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTDENUC-K	SEL VR8-TVS-STD-ENT-UG-C)		\$2,166.33	K	31%	\$1,494.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSST25UC	SEL VR8-TVS-STD-ENO-25-UG-C)		\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSST25UC1	SEL VR8-TVS-STD-ENO-25-UG-C)		\$5,309.48	K	31%	\$3,663.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSST25UC-K	SEL VR8-TVS-STD-ENO-25-UG-C)		\$5,406.14	K	31%	\$3,730.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25C	SEL VR8-TVS-STD-25-C		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25C1	SEL VR8-TVS-STD-25-C		\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25C-K	SEL VR8-TVS-STD-25-C		\$956.25	K	31%	\$669.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25UJ	SEL VR8-TVS-STD-ADO-25-UG-C)		\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25UJ1	SEL VR8-TVS-STD-ADO-25-UG-C)		\$1,448.46	K	31%	\$999.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8TVSSTO25UJ-K	SEL VR8-TVS-STD-ADO-25-UG-C)		\$1,476.52	K	31%	\$1,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU100C	SEL VR8-VU100-C		\$5,725.00	K	31%	\$3,953.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU100C1	SEL VR8-VU100-C		\$9,038.25	K	31%	\$6,236.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU100C-K	SEL VR8-VU100-C		\$9,184.62	K	31%	\$6,337.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU10C	SEL VR8-VU10-C		\$772.50	K	31%	\$533.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU10C1	SEL VR8-VU10-C		\$956.25	K	31%	\$663.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR8VU10C-K	SEL VR8-VU10-C		\$918.46	K	31%	\$633.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRADAQISTUGC	SEL VR-ADA-OIST-UG-C)		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADVCC	SEL VR-BCLADV-C		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADVCC1	SEL VR-BCLADV-C		\$3,609.45	K	31%	\$2,480.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADVCC-K	SEL VR-BCLADV-C		\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADV025C	SEL VR-BCLADV0-25-C		\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADV025C1	SEL VR-BCLADV0-25-C		\$6,019.65	K	31%	\$4,153.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRBCLADV025C-K	SEL VR-BCLADV0-25-C		\$6,056.54	K	31%	\$4,178.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2CC	SEL VR-CODE2C-C)		\$5,650.00	K	31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2CC1	SEL VR-CODE2C-C)		\$6,610.50	K	31%	\$4,561.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2CC-K	SEL VR-CODE2C-C)		\$6,654.15	K	31%	\$4,591.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2ECC	SEL VR-CODE2E-C)		\$665.00	K	31%	\$458.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2ECC1	SEL VR-CODE2E-C)		\$691.35	K	31%	\$474.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRCODE2ECC-K	SEL VR-CODE2E-C)		\$665.42	K	31%	\$459.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS4-CPU-F	SEL VR-LIS4-CPU-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VR-LIS4O25P-SSSF	SEL VR-LIS4O-25-P-SSSF		\$3,740.35	K	31%	\$2,580.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VR-LIS4O-25-F	SEL VR-LIS4O-25-F		\$5,665.00	K	31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VR-LIS4O25P-SSSF	SEL VR-LIS4O-25-P-SSSF		\$1,416.80	K	31%	\$977.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT	
5	VR-LIS8CPU-C	SEL VR-LIS8-CPU-C		\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS8CPU-C1	SEL VR-LIS8-CPU-C		\$1,989.00	K	31%	\$1,372.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS8CPU-C-K	SEL VR-LIS8-CPU-C		\$1,732.47	K	31%	\$1,174.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS8O25C	SEL VR-LIS8O-25-C		\$5,625.00	K	31%	\$3,881.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS8O25C1	SEL VR-LIS8O-25-C		\$6,581.25	K	31%	\$4,541.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR-LIS8O25C-K	SEL VR-LIS8O-25-C		\$5,631.51	K	31%	\$3,885.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100DUGC	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100DUGC1	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,445.30	K	31%	\$1,687.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100DUGC-K	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,463.22	K	31%	\$1,699.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100TUGC	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100TUGC1	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,444.53	K	31%	\$1,686.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6AE100TUGC-K	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,464.32	K	31%	\$1,696.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VRN6BENTX100C	SEL VRN6-ENTAD-NXEPLC100-C		\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00</							

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE	CATEGORY CODE	NASPO VP Discount %	NVP Level 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 PRICE	NVP LEVEL 1 RATE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP	PROSUPPORT ENH MNT LP					
5	VRNIBENT10DC1	SEL VRNIB-ENT-10DT-C		\$579.00	K	31%	\$399.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENT10DC1-I	SEL VRNIB-ENT-10DT-C		\$677.43	K	31%	\$467.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENT10DT-C	SEL VRNIB-ENT-10DT-C		\$579.75	K	31%	\$400.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENT10DT-C	SEL VRNIB-ENT-10DT-C		\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENT10DT-C-I	SEL VRNIB-ENT-10DT-C		\$525.33	K	31%	\$382.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENT10DT-K	SEL VRNIB-ENT-10DT-C		\$529.04	K	31%	\$385.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTADNC1	SEL VRNIB-ENTAD-NXEPLP-C		\$1760.00	K	31%	\$1214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTADNC1-I	SEL VRNIB-ENTAD-NXEPLP-C		\$2,059.20	K	31%	\$1,420.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTADNC1-K	SEL VRNIB-ENTAD-NXEPLP-C		\$1,761.07	K	31%	\$1,215.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTAN10C	SEL VRNIB-ENTAD-NXEPLC10-C		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTAN10C-I	SEL VRNIB-ENTAD-NXEPLC10-C		\$222.30	K	31%	\$153.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTAN10C-K	SEL VRNIB-ENTAD-NXEPLC10-C		\$224.10	K	31%	\$154.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU2-K	SEL VRNIB-ENT-CPU-C		\$2,900.39	K	31%	\$2,001.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU-C	SEL VRNIB-ENT-CPU-C		\$2,245.00	K	31%	\$1,549.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU1	SEL VRNIB-ENT-CPU-C		\$2,696.00	K	31%	\$1,986.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU1-I	SEL VRNIB-ENT-CPU-C		\$3,388.32	K	31%	\$2,337.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU1-K	SEL VRNIB-ENT-CPU-C		\$2,626.65	K	31%	\$1,812.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTCPU-K	SEL VRNIB-ENT-CPU-C		\$2,647.10	K	31%	\$1,826.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTKXPC	SEL VRNIB-ENTAD-NXEPLP-C		\$409.50	K	31%	\$282.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTKXPC-I	SEL VRNIB-ENTAD-NXEPLP-C		\$1,111.50	K	31%	\$766.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENTKXPC-K	SEL VRNIB-ENTAD-NXEPLP-C		\$1,122.43	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENX10C1	SEL VRNIB-ENTAD-NXEPLC10-C		\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENX10C1-I	SEL VRNIB-ENTAD-NXEPLC10-C		\$409.50	K	31%	\$282.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIBENX10C1-K	SEL VRNIB-ENTAD-NXEPLC10-C		\$350.26	K	31%	\$241.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-NI-ANX100-F	SEL: VR-NI-ANX100-F		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VR-NI-ANX10-F	SEL: VR-NI-ANX10-F		\$284.90	K	31%	\$196.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIANX2C	SEL VR-NI-ANXC-C		\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX10F	SEL VR-NI-ENX10-F		\$4,839.00	K	31%	\$3,407.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIENX10F	SEL VR-NI-ENX10-F		\$493.90	K	31%	\$340.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIENXCF	SEL VR-NI-ENXC-F		\$2,469.50	K	31%	\$1,703.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNINAV10C	SEL VRNIN-NAV-10-C		\$8,490.00	K	31%	\$5,898.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNINAV10C-I	SEL VRNIN-NAV-10-C		\$6,853.00	K	31%	\$4,853.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNINAV10C-K	SEL VRNIN-NAV-10-C		\$8,496.00	K	31%	\$5,892.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-NI-RBAD25-F	SEL: VR-NI-RBAD25-F		\$3,987.50	K	31%	\$2,751.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIUGAENX100UGF	SEL VR-NI-UG-AENX100-UG-F		\$2,299.00	K	31%	\$1,586.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIUGAENX100UGF	SEL VR-NI-UG-AENX100-UG-F		\$2,299.00	K	31%	\$1,586.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VRNIUGAENXCUGF	SEL VR-NI-UG-AENXCUG-F		\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VR-OADVC	SEL VR-OADV-C		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OADVC-I	SEL VR-OADV-C		\$303.00	K	31%	\$209.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OADVC-K	SEL VR-OADV-C		\$274.00	K	31%	\$189.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OENTC	SEL VR-OENT-C		\$695.00	K	31%	\$479.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OENTC-I	SEL VR-OENT-C		\$765.00	K	31%	\$527.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OENTC-K	SEL VR-OENT-C		\$693.00	K	31%	\$478.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST5-AD-F	SEL VR-OST5-AD-F		\$344.50	K	31%	\$237.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VR-OST5-DC-F	SEL VR-OST5-DC-F		\$1,094.50	K	31%	\$755.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASHOFT
5	VR-OST7CEC	SEL VR-OST7-CE-C		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST7CEC-I	SEL VR-OST7-CE-C		\$2,334.15	K	31%	\$1,610.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST7CEC-K	SEL VR-OST7-CE-C		\$1,995.44	K	31%	\$1,376.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST7CEUGC	SEL VR-OST7-CE-UG-C		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST7CEUGC-I	SEL VR-OST7-CE-UG-C		\$1,287.00	K	31%	\$888.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OST7CEUGC-K	SEL VR-OST7-CE-UG-C		\$1,103.52	K	31%	\$761.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OSTDC	SEL VR-OSTD-C		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OSTDC-I	SEL VR-OSTD-C		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-OSTDC-K	SEL VR-OSTD-C		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS10PB1YRSB	SELECT DFXS VS ELA 10PB 1Yr Sub		\$900,000.00	K	31%	\$621,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	VS1PB1YRSB	SELECT DFXS VS ELA 1PB 1Yr Sub		\$181,800.00	K	31%	\$125,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	VSSDPABUNC	SEL VSS-DPA-BUNC		\$356,600.00	K	31%	\$245,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	VSSDPABUNC-I	SEL VSS-DPA-BUNC		\$3,945.00	K	31%	\$2,722.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSSDPABUNC-K	SEL VSS-DPA-BUNC		\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSSDPABUNC-K	SEL VSS-DPA-BUNC		\$5,014.00	K	31%	\$3,499.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-DT100VM-F	SELECT DFXS VS ELA 5PB 1Yr Sub		\$50,000.00	K	31%	\$32,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	VS6-DT100VM-F	SEL VS6-DT100VM-F		\$9,058.50	K	31%	\$6,250.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ENT-EPL-UG-F	SEL VS6-ENT-EPL-UG-F		\$750.20	K	31%	\$517.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ENT-EPL-UG-F	SEL VS6-ENT-EPL-UG-F		\$1,996.50	K	31%	\$1,377.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-EPL-AK-F	SEL VS6-EPL-AK-F		\$20,115.00	K	31%	\$17,950.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-EPL-F	SEL VS6-EPL-F		\$3,844.50	K	31%	\$2,652.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-EPL-NS-F	SEL VS6-EPL-NS-F		\$13,189.00	K	31%	\$9,100.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESEPLAKUGF	SEL VS6-ES-EPL-AK-UG-F		\$25,753.20	K	31%	\$17,769.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ES-EPL-UG-F	SEL VS6-ES-EPL-UG-F		\$4,640.00	K	31%	\$3,298.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESOEPLAKUGF	SEL VS6-ES-OEPL-AK-UG-F		\$27,780.50	K	31%	\$19,168.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPEPLAKUGF	SEL VS6-ESP-EPL-AK-UG-F		\$23,993.20	K	31%	\$16,555.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ESP-KIT-F	SEL VS6-ESP-KIT-F		\$4,944.50	K	31%</											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP Level 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP			
5	VS8EPLC-I	SEL VS8-EPL-C)		\$4,621.50	K	31%	\$3,188.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLC-K	SEL VS8-EPL-C)		\$3,855.08	K	31%	\$2,729.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ1YCC	SEL VS8-EPL-TZ1Y-C)		\$4,580.00	K	31%	\$3,167.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ1YC-I	SEL VS8-EPL-TZ1Y-C)		\$5,370.30	K	31%	\$3,705.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ1YK	SEL VS8-EPL-TZ1Y-C)		\$5,018.14	K	31%	\$3,462.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ2YCC	SEL VS8-EPL-TZ2Y-C)		\$6,580.00	K	31%	\$4,540.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ2Y-I	SEL VS8-EPL-TZ2Y-C)		\$7,698.60	K	31%	\$5,312.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8EPLTZ2YK	SEL VS8-EPL-TZ2Y-C)		\$7,184.01	K	31%	\$4,956.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLAKUGCC	SEL VS8-ES-EPL-AK-UG-C)		\$25,440.00	K	31%	\$17,553.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLAKUGC-I	SEL VS8-ES-EPL-AK-UG-C)		\$29,764.80	K	31%	\$20,537.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLAKUGC-K	SEL VS8-ES-EPL-AK-UG-C)		\$25,455.73	K	31%	\$17,564.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLUGCC	SEL VS8-ES-EPL-UG-C)		\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLUGC-I	SEL VS8-ES-EPL-UG-C)		\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESEPLUGC-K	SEL VS8-ES-EPL-UG-C)		\$4,531.25	K	31%	\$3,126.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPEPAKUGC-I	SEL VS8-ESP-EPL-AK-UG-C)		\$23,458.00	K	31%	\$16,186.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPEPAKUGC-K	SEL VS8-ESP-EPL-AK-UG-C)		\$27,445.86	K	31%	\$18,937.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPEPAKUGC-K	SEL VS8-ESP-EPL-AK-UG-C)		\$23,470.05	K	31%	\$16,194.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPKITCC	SEL VS8-ESP-KIT-C)		\$4,625.00	K	31%	\$3,191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPKITC-I	SEL VS8-ESP-KIT-C)		\$4,625.00	K	31%	\$3,191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPKITC-K	SEL VS8-ESP-KIT-C)		\$4,628.91	K	31%	\$3,193.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPTAKUGCC	SEL VS8-ESP-STD-AK-UG-C)		\$7,948.00	K	31%	\$5,484.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPTAKUGC-I	SEL VS8-ESP-STD-AK-UG-C)		\$9,299.16	K	31%	\$6,416.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESPTAKUGC-K	SEL VS8-ESP-STD-AK-UG-C)		\$7,942.71	K	31%	\$5,480.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL1PAKC-I	SEL VS8-ESSL-1PAK-C)		\$3,008.00	K	31%	\$2,121.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL1PAKC-K	SEL VS8-ESSL-1PAK-C)		\$3,801.36	K	31%	\$2,685.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL1PAKC-K	SEL VS8-ESSL-1PAK-C)		\$3,008.28	K	31%	\$2,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3PAKC	SEL VS8-ESSL-3PAK-C)		\$7,755.00	K	31%	\$5,354.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3PAKC-I	SEL VS8-ESSL-3PAK-C)		\$9,006.75	K	31%	\$6,268.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3PAKC-K	SEL VS8-ESSL-3PAK-C)		\$7,755.21	K	31%	\$5,355.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3SUBCC	SEL VS8-ESSL-3SUB-C)		\$1,176.97	K	31%	\$1,217.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3SUBC-I	SEL VS8-ESSL-3SUB-C)		\$2,068.62	K	31%	\$1,442.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL3SUBC-K	SEL VS8-ESSL-3SUB-C)		\$1,176.93	K	31%	\$1,222.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL5PAKC	SEL VS8-ESSL-5PAK-C)		\$1,185.00	K	31%	\$817.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL5PAKC-I	SEL VS8-ESSL-5PAK-C)		\$1,386.45	K	31%	\$956.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSL5PAKC-K	SEL VS8-ESSL-5PAK-C)		\$1,186.08	K	31%	\$818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLKITCC	SEL VS8-ESSL-KIT-C)		\$5,101.00	K	31%	\$3,551.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLKITC-I	SEL VS8-ESSL-KIT-C)		\$5,967.00	K	31%	\$4,117.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLKITC-K	SEL VS8-ESSL-KIT-C)		\$5,104.42	K	31%	\$3,552.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLSUBCC	SEL VS8-ESSL-SUB-C)		\$696.96	K	31%	\$462.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLSUBC-I	SEL VS8-ESSL-SUB-C)		\$478.34	K	31%	\$314.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSLSUBC-K	SEL VS8-ESSL-SUB-C)		\$67.02	K	31%	\$46.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSTDAGUGCC	SEL VS8-ES-STD-AK-UG-C)		\$11,340.00	K	31%	\$7,824.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSTDAGUGC-I	SEL VS8-ES-STD-AK-UG-C)		\$13,267.80	K	31%	\$9,154.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8ESSTDAGUGC-K	SEL VS8-ES-STD-AK-UG-C)		\$11,340.08	K	31%	\$7,838.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPEPLUGCC	SEL VS8-HYP-EPL-UG-C)		\$3,950.00	K	31%	\$2,725.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPEPLUGC-I	SEL VS8-HYP-EPL-UG-C)		\$4,621.50	K	31%	\$3,188.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPEPLUGC-K	SEL VS8-HYP-EPL-UG-C)		\$3,955.08	K	31%	\$2,729.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPSDUGCC	SEL VS8-HYP-STD-UG-C)		\$1,095.00	K	31%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPSDUGC-I	SEL VS8-HYP-STD-UG-C)		\$1,281.15	K	31%	\$883.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8HYPSDUGC-K	SEL VS8-HYP-STD-UG-C)		\$1,097.01	K	31%	\$756.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZ5UCC	SEL VS8-RBADV-ENTZ5-UG-C)		\$2,101.00	K	31%	\$1,449.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZ5UC-I	SEL VS8-RBADV-ENTZ5-UG-C)		\$2,458.17	K	31%	\$1,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZ5UC-K	SEL VS8-RBADV-ENTZ5-UG-C)		\$2,102.96	K	31%	\$1,450.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZUGCC	SEL VS8-RBADV-ENTZUG-C)		\$1,688.00	K	31%	\$1,115.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZUGC-I	SEL VS8-RBADV-ENTZUG-C)		\$1,986.56	K	31%	\$1,355.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADZUGC-K	SEL VS8-RBADV-ENTZUG-C)		\$1,677.97	K	31%	\$1,115.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV2CC-I	SEL VS8-RBADV25-C)		\$4,635.00	K	31%	\$3,195.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV25C-K	SEL VS8-RBADV25-C)		\$5,422.95	K	31%	\$3,741.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV25C-K	SEL VS8-RBADV25-C)		\$4,638.67	K	31%	\$3,200.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV2CC	SEL VS8-RBADV25-C)		\$3,770.80	K	31%	\$2,585.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV2C-I	SEL VS8-RBADV25-C)		\$4,635.00	K	31%	\$3,195.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDADV2C-K	SEL VS8-RBADV25-C)		\$3,771.09	K	31%	\$2,586.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT25CC	SEL VS8-RBENT25-C)		\$6,545.00	K	31%	\$4,516.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT25C-I	SEL VS8-RBENT25-C)		\$7,657.65	K	31%	\$5,283.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT25C-K	SEL VS8-RBENT25-C)		\$6,542.07	K	31%	\$4,514.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT2CC	SEL VS8-RBENT25-C)		\$5,233.00	K	31%	\$3,612.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT2C-I	SEL VS8-RBENT25-C)		\$6,121.61	K	31%	\$4,222.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBDENT2C-K	SEL VS8-RBENT25-C)		\$5,239.00	K	31%	\$3,612.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBEPL25ADCC	SEL VS8-RBEPL25-ADC)		\$46,850.00	K	31%	\$32,326.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBEPL25ADC-I	SEL VS8-RBEPL25-ADC)		\$54,814.50	K	31%	\$37,822.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBEPL25ADC-K	SEL VS8-RBEPL25-ADC)		\$46,907.55	K	31%	\$32,366.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZ5UCC	SEL VS8-RBST-ADV25-UG-C)		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZ5UC-I	SEL VS8-RBST-ADV25-UG-C)		\$1,594.85	K	31%	\$1,076.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZ5UC-K	SEL VS8-RBST-ADV25-UG-C)		\$1,705.73	K	31%	\$1,176.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZUGCC	SEL VS8-RBST-ADV2UG-C)		\$1,386.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZUGC-I	SEL VS8-RBST-ADV2UG-C)		\$1,159.12	K	31%	\$1,019.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZUGC-K	SEL VS8-RBST-ADV2UG-C)		\$1,387.07	K	31%	\$93.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZ25CC	SEL VS8-RBSTD25-C)		\$2,128.65	K	31%	\$1,428.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VS8RBSADZ25C-I	SEL VS8-RBSTD25-C)		\$3,809.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MG PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MG PREM MNT LP	PROSUPPORT ENH MNT LP				
5	VSB-FRU-PRF OPT	VSPX BLUE Performance SFP + Blade		\$29,195.00	K	31%	\$20,144.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-SSD	VSPX BLUE 400GB SSD in 2.5 w/o enry		\$17,200.00	K	31%	\$11,988.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-STD CPR	VSPX BLUE Standard 10GBASET Blade		\$19,945.00	K	31%	\$13,792.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSB-FRU-STD OPT	VSPX BLUE Standard SFP+ Blade		\$19,955.00	K	31%	\$13,768.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-PC	VSPX BLUE VMW HW 2U4N Pfr R45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-PO	VSPX BLUE VMW HW 2U4N Pfr SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-SC	VSPX BLUE VMW HW 2U4N Std R45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HW-2U4N-SO	VSPX BLUE VMW HW 2U4N Std SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-PC	VSPX BLUE VMW HWR 2U4N Pfr R45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-PO	VSPX BLUE VMW HWR 2U4N Pfr SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-SC	VSPX BLUE VMW HWR 2U4N Std R45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-HWR-2U4N-SO	VSPX BLUE VMW HWR 2U4N Std SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSB-V-LS-SN	VSPX BLUE APPLIANCE SW LIC SOLN+MA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-PC	VSPX BLUE Appliance Royalty 2U4N-PC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-SC	VSPX BLUE Appliance Royalty 2U4N-SC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-ROY-2U4N-SO	VSPX BLUE Appliance Royalty 2U4N-SO		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSB-V-SW-MGR	HClA Manager Software +MA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSO-OS-PRM-12-TS	SEL VTS-OS Prm 12 mo. Over 5000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VSC CLOUD SOFT
5	VS-CJS-M-EXPVS	VST expense model		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VSL3-002-525	Secure VM SecVM Perpetual TLA#B		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-526	Secure VM KMP Client Perpetual TLA#A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-527	Secure VM Key Management for SED TLA#A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-528	Secure VM Key Management for KMP TLA#A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-529	Secure VM Encryption for Machines TLA#B		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-672	Secure VM Encrypt for Containers TLA#A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSPHERE-ELM-PPM	VSPHERE ELM MODEL - PPM		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VSPHERE-ELM-PRD	VSPHERE ELM MODEL - PRD/PRODUCT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VS-VT-TERM	ViewTrust Term Licenses		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** VSC CLOUD SOFT
5	VJGBDWOACLDPF	SEL: V-JUG-BDWO-CLD-U-P-F		\$58.00	K	31%	\$40.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	** CARASOFT
5	VJPGBM2PLMYSF	SEL: V-JUG-BM2-PL-YMS-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGBM2BCLMYSF	SEL: V-JUG-BM2-SB-CL-MY-F		\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGBM2BOPMYSF	SEL: V-JUG-BM2-SB-OP-MY-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2PLBMSF	SEL: V-JUG-GM2-PL-BMS-F		\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2LOMSF	SEL: V-JUG-GM2-LO-MY-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2BCLBMSF	SEL: V-JUG-GM2-SB-CL-BMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2BCLOMSF	SEL: V-JUG-GM2-SB-CL-OM-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2BCLPMSF	SEL: V-JUG-GM2-SB-CL-PMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2BOPMSF	SEL: V-JUG-GM2-SB-OP-PMS-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2BOPMYSF	SEL: V-JUG-GM2-SB-OP-MY-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2CV2PMSF	SEL: V-JUG-MCV2-PM-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VJPGM2CV2YMF	SEL: V-JUG-MCV2-SYM-F		\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBDCL-3US1YF	SEL: V-WBSBDCL-3US1Y-F		\$112.00	K	31%	\$76.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBOP-DEV1YF	SEL: V-WBSBOP-DEV1Y-F		\$24.00	K	31%	\$16.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBSC-DEV1YF	SEL: V-WBSBSC-DEV1Y-F		\$72.00	K	31%	\$48.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBDCL-3US1YF	SEL: V-WCSBDCL-3US1Y-F		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBSC-3US1YF	SEL: V-WCSBSC-3US1Y-F		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBSC-3US1YF	SEL: V-WVSBSC-3US1Y-F		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-YMS-FL-DV2-F	SEL: V-YMS-FL-DV2-F		\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV21YF	SEL: V-YMS-SB-CLDDV2-1Y-F		\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV22YF	SEL: V-YMS-SB-CLDDV2-2Y-F		\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV23YF	SEL: V-YMS-SB-CLDDV2-3Y-F		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV24YF	SEL: V-YMS-SB-CLDDV2-4Y-F		\$440.00	K	31%	\$296.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV25YF	SEL: V-YMS-SB-CLDDV2-5Y-F		\$550.00	K	31%	\$364.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV26YF	SEL: V-YMS-SB-CLDDV2-6Y-F		\$660.00	K	31%	\$433.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV27YF	SEL: V-YMS-SB-CLDDV2-7Y-F		\$770.00	K	31%	\$501.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV28YF	SEL: V-YMS-SB-CLDDV2-8Y-F		\$880.00	K	31%	\$570.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV29YF	SEL: V-YMS-SB-CLDDV2-9Y-F		\$990.00	K	31%	\$638.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBCLDDV30YF	SEL: V-YMS-SB-CLDDV2-10Y-F		\$1,100.00	K	31%	\$707.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBOPDV21YF	SEL: V-YMS-SB-OP-DV2-1Y-F		\$186.00	K	31%	\$126.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBOPDV22YF	SEL: V-YMS-SB-OP-DV2-2Y-F		\$294.00	K	31%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YMSBOPDV23YF	SEL: V-YMS-SB-OP-DV2-3Y-F		\$402.00	K	31%	\$269.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-F	SEL: WS15-PLAY-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-UG-F	SEL: WS15-PLAY-UG-F		\$87.99	K	31%	\$60.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-F	SEL: WS15-PRO-F		\$219.99	K	31%	\$152.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-UG-F	SEL: WS15-PRO-UG-F		\$109.99	K	31%	\$75.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C	SEL: WS16-PLAY-C		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C1	SEL: WS16-PLAY-C1		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C2	SEL: WS16-PLAY-C2		\$159.88	K	31%	\$110.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C3	SEL: WS16-PLAY-C3		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C4	SEL: WS16-PLAY-C4		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PLAY-C5	SEL: WS16-PLAY-C5		\$95.00	K	31%	\$66.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PRO-C	SEL: WS16-PRO-C		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PRO-C1	SEL: WS16-PRO-C1		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PRO-C2	SEL: WS16-PRO-C2		\$213.03	K	31%	\$146.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16-PRO-UG-C	SEL: WS16-PRO-UG-C		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00				

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP		
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.99	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.99	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	"" KEMP