

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	HSTDPILOT	SEL-Socialite Pilot	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	HSTDNCEGG1	SEL-Socialite Engage on Demand	\$528.00	K	31%	\$364.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	HSTDNCEB1	SEL-Socialite Enable on Demand	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	SCLTSDK1	SEL-Socialite SDK (requires enable)	\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGBMBEIK1	SEL-VTG for Thompson Reuters icon import	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBB1	SEL-VTG for Bloomberg (IM only)	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBHC1	SEL-VTG for HubConnex	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBIN1	SEL-VTG for INDI	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBIT1	SEL-VTG for Pivot	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBMA1	SEL-VTG for MindAlign	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBRT1	SEL-VTG for Reuters Import	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGFINSUBYJ1	SEL-VTG for YellowJacket	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGRMB1	SEL-VTG for Reuters Active Comp. (IM)	\$158.00	K	31%	\$109.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGRMP1	SEL-VTG for Reuters Premium	\$158.00	K	31%	\$109.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSLYNVOICE	SEL-VTG for Lync Voice	\$166.00	K	31%	\$114.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBBGMAIL	SEL - Vantage for Bloomberg	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBESSBDL	SEL-VTG for Enterprise Social Bundle	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBLMTG1	SEL-LiveMeeting for OCS	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBOCSCAC1	SEL-Call admission control-Lync/OCS	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBOCSCGC1	SEL-Group chat compliance-Lync/OCS	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBS1	SEL-VTG Security Signature Updates	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBSDK1	SEL-VTG for SDK	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBSTADY1	SEL-SameTime Advanced	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSUBUCBDL	SEL-VTG for UC Bundle	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLBBY1	SEL-VTG for Blackberry	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLIBM1	SEL-VTG for IBM Connections	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLJBR1	SEL-VTG for Cisco IM & Presence	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLJVE1	SEL-VTG for Jive	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLOCS1	SEL-VTG for Lync/OCS	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLPIM1	SEL-VTG for Public IM (Yahoo, AOL, MSN)	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLSHPT1	SEL-VTG for Sharepoint	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	VTGSWLST1	SEL-VTG for SameTime	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ACTIANE
5	EDRG-CLT00001-50	SEL EDGR CLIENT, 1-50 USERS, PER SEAT	\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-CLT00051	SEL EDGR CLIENT, 51-200 USERS, PER SEAT	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-CLT00201	SEL EDGR CLIENT, 201-500 USERS, PER SEAT	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-CLT00501	SEL EDGR CLIENT, 501-1250 USERS PER SEAT	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-CLT01251	SEL EDGR CLIENT 1251-3000 USERS PER SEAT	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-FLT00001	SEL EDGR, 1-50 USR, FLOAT, 1YR LEASE	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-FLT00051	SEL EDGR, 51-200 USR, FLOAT, 1YR LEASE	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-FLT00201	SEL EDGR, 201-500 USR, FLOAT, 1YR LEASE	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-FLT00501	SEL EDGR, 501-1250 USR, FLOAT, 1YR LEASE	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	EDRG-FLT01251	SEL EDGR, 1251+ USR, FLOAT, 1YR LEASE	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	ESEL-MISC-AMP	SELECT: MISC AMPLEXOR PRODUCT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-CLT0001	SEL myInsight CLIENT 1-50 USERS PER SEAT	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-CLT0051	SEL myInsight CLIENT 51-200 USERS PERSEAT	\$50.00	K	31%	\$34.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-CLT0201	SEL myInsight CLIENT 201-500USERS PERSEAT	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-CLT0501	SEL myInsight CLIENT501-1250USERS PERSEAT	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-CLT1251	SEL myInsight CLIENT 1250+USERS PER SEAT	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-FLT00001	SEL myInsight 1-50 USR FLOAT 1YR LEASE	\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-FLT00051	SEL myInsight 51-200USR FLOAT 1YRLEASE	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-FLT00201	SEL myInsight 201-500 USR FLOAT 1YRLEASE	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-FLT00501	SEL myInsight 501-1250USR FLOAT 1YRLEASE	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFD-FLT01251	SEL myInsight 1251+ USR FLOAT 1YR LEASE	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFDLS-APV	SEL myInsight forDCTM LS Approver ASL=UA	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFDLS-CTB	SEL myInsight forDCTM LS ContributASL=UA	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	MIFDLS-RED	SEL myInsight for DCTM LS Reader ASL=UA	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AMPLEXOR
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$192,000.00	K	31%	\$132,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$165,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$128,000.00	K	31%	\$88,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ASPORA
5	CTFC-161E-M02	SEL ATTO 1Port 16Gb FC HBAA/Multipathing	\$1,895.00	K	31%	\$1,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	CTFC-162E-M02	SEL ATTO 2Port 16Gb FC HBAA/Multipathing	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	CTFC-164E-M02	SEL ATTO 4Port 16Gb FC HBAA/Multipathing	\$4,995.00	K	31%	\$3,446.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	CTFC-81EN-M02	SEL ATTO 1Port 8Gb FC HBA w/Multipathing	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	CTFC-82EN-M02	SEL ATTO 2Port 8Gb FC HBAA/Multipathing	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	CTFC-84EN-M02	SEL ATTO 4Port 8Gb FC HBA w/Multipathing	\$3,295.00	K	31%	\$2,273.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	FFRM-NS11-000	SEL ATTO 1Port 10GbE NIC	\$895.00	K	31%	\$617.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	FFRM-NS12-000	SEL ATTO 2Port 10GbE NIC	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	FFRM-NS14-000	SEL ATTO 4Port 10GbE NIC	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	FFRM-NT11-000	SEL ATTO 1Port 10GBase-T NIC	\$745.00	K	31%	\$514.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	FFRM-NT12-000	SEL ATTO 2Port 10GBase-T NIC	\$895.00	K	31%	\$617.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	INIT-MAC0-EM1	SEL ATTO Xtend SAN Mac iSCSI Initiator	\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	TLNS-2101-D00	SEL Tbolt 2 to 10Gb Ethernet (1) SFP+mod	\$1,745.00	K	31%	\$1,204.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	TLNS-2102-D01	SEL Tbolt 2 to 10Gb Ethernet (2)SFP+ mod	\$2,045.00	K	31%	\$1,411.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	ATTO
5	ESEL-MISC-AVI	SELECT: MISC AVI NETWORKS PRODUCT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	AVI NETWORKS
5	BM-O-PVM-LCM	SEL BM VMW PI ORCL EM12c per unit	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-M	SEL BM VMW PI ORCL EM12c ASM UNIT	\$353.00	K	31%	\$243.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BLUE MEDORA
5	BM-V-CIS-UCS	SEL BM VMW vRops MP CIS UCS UNIT	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BLUE MEDORA
5	BM-V-DELCOM	SEL BM VMW vRopsMP DELCOM UNIT	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BLUE MEDORA

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3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	BM-V-F5BIP-PE	SEL BM VMW vROpsMP F5PIPPE UNIT	\$4,777.00	K	31%	\$3,296.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-F5BIP-VE	SEL BM VMW vROpsMP F5PIPVE UNIT	\$892.00	K	31%	\$615.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-IBM-DB2	SEL BM VMW vROps MP DB2 UNIT	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-ITM	SEL BM VMW vROpsMP ITM UNIT	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-LEN-COM	SEL BM VMW vROpsMP LEN Com UNIT	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-LEN-NET	SEL BM VMW vROpsMP LEN NET UNIT	\$1,615.00	K	31%	\$1,114.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-MS-SQL	SEL BM VMW vROpsMP MS SQL UNIT	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-OEM-ENT	SEL BM VMW vCops MP ORCL EM	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-OEM-ENT-M	SEL BM VMW vCops MP ORCL EM ASM	\$5,882.00	K	31%	\$4,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-PGSQL	SEL BM VMW vROpsMP PGSQL UNIT	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-SAP	SEL BM VMW vROps MP SAP UNIT	\$1,923.00	K	31%	\$1,326.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-SAP-CCMS-M	SEL BM VMW vCops MP SAP CCMS ASM UNIT	\$353.00	K	31%	\$243.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-SAP-HANA	SEL BM VMW vROps MP SAP HANA UNIT	\$1,923.00	K	31%	\$1,326.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-SAP-HANA-M	SEL BM VMW vCops MP SAP HANA ASM UNIT	\$353.00	K	31%	\$243.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BM-V-XEN-DT	SEL BM VMW vCops MP Xen XenApp DT 100ct	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BLUE MEDORA
5	BR-AMP-UJPG-01	SEL ANALYTICS MONITORING PLATFORM.24 SFP	\$499,800.00	K	31%	\$344,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1010-0010	SEL SINGLE PORT CNA (OPT)	\$2,252.00	K	31%	\$1,553.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 BROCADE
5	EM-1010-1010	SEL SINGLE PORT CNA (COP)	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1020-0010	SEL DUAL PORT CNA (OPT)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 BROCADE
5	EM-1020-1010	SEL DUAL PORT CNA (COP)	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-1C00	SEL 1860-1C 1PORT NO SFP	\$1,466.00	K	31%	\$1,011.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-1F00	SEL 1860-1F 1PORT 16GB SFP	\$2,001.00	K	31%	\$1,380.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-1P00	SEL 1860-1P 1PORT 10GB SFP	\$1,784.00	K	31%	\$1,230.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-2C00	SEL 1860-2C 2PORT NO SFPs	\$2,052.00	K	31%	\$1,415.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-2F00	SEL 1860-2F 2PORTS 16GB SFPs	\$3,123.00	K	31%	\$2,154.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-1860-2P00	SEL 1860-2P 2PORTS 10GB SFPs	\$2,689.00	K	31%	\$1,855.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-415-0010	SEL 415 FC HBA SINGLE PORT 4GBPS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-425-0010	SEL 425 FC HBA DUAL PORT 4GBPS	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-815-0010	SEL 815 FC HBA SINGLE PORT 8GBPS	\$1,450.00	K	31%	\$1,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	EM-825-0010	SEL 825 FC HBA DUAL PORT 8GBPS	\$2,050.00	K	31%	\$1,414.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	XBR-R000294	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT KIT	\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE
5	1008-1-LIC-2PPLS	SEL Upgrades ADX 1008x-1 TO ADX 1016x-2	\$12,600.00	K	31%	\$8,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	1016-2-LIC-4P	SEL Upgrades ADX 1016x-2 TO ADX 1016x-4	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	1016-2-LIC-4P10G	SEL Upgrades ADX 1016x-2 TO ADX 1216x-4	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	1016-4-LIC-10G	SEL Upgrades ADX 1016x-4 TO ADX 1216x-4	\$8,800.00	K	31%	\$6,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-SFPP-TWX0308	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,512.00	K	31%	\$1,043.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-SFPP-TWX0508	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,872.00	K	31%	\$1,291.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-11	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-18	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$979.00	K	31%	\$675.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	\$1,236.00	K	31%	\$852.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,687.00	K	31%	\$1,170.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-XFP-ER	SEL 1550nm 40km XFP SM LC optic	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-XFP-LR	SEL 1310nm 10km XFP LC 10km	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-XFP-LR-4	SEL 1310nm 10km XFP LC 4-Pack	\$10,431.00	K	31%	\$7,197.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-XFP-SR	SEL 850nm SW XFP optic LC 300m MM	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	10G-XFP-SR-4	SEL 850nm SW XFP LC 4-Pack 300m MM	\$5,206.00	K	31%	\$3,592.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	1G-SFP-TWX-0101	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	1G-SFP-TWX-0501	SEL 5M DIR ATTACH 1G SFP COPPER STCK CBL	\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4C-0101	SEL-4x10G D-ATTACH QSFP/4 SFP CBL1M 1PK	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4C-0301	SEL-4x10G D-ATTACH QSFP/4 SFP CBL3M 1PK	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4C-0501	SEL-4x10G D-ATTACH QSFP/4 SFP CBL5M 1PK	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4SFPC1M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 1mx1	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4SFPC3M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 3mx1	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-4SFPC5M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 5mx1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-C-0101	SEL 1x40GE QSFP D/A Copper Cbl 1m	\$288.00	K	31%	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	40G-QSFP-C-0501	SEL 1x40GE QSFP D/A Copper Cbl 5m	\$595.00	K	31%	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-1K-4-LIC-SSL	SEL Enable SSL-ADX1016x-4 or ADX1216x-4	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-1K-LIC-PREM	SEL PREM Features (L3 Routing IPv6 etc)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-1K-LIC-SSL	SEL Enable SSL-ADX1008x-1 or ADX1016x-2	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-CH-LIC-PREM	SEL PREM Features (L3 Routing IPv6 etc)	\$14,295.00	K	31%	\$9,863.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-LIC-ASM4-8	SEL License-Upg ASM4 mod to ASM8 mod	\$27,995.00	K	31%	\$19,316.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-LIC-MT-TIER1	SEL Up to 16 ttl of multi-tenant cap	\$28,000.00	K	31%	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	ADX-LIC-MT-TIER2	SEL Up to 32 ttl of multi-tenant cap	\$39,500.00	K	31%	\$27,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	BR-BFO-SML	SEL Flow Optimize-Lic 20G traffic mgmt	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	CAB-CX4-0050	CX4 50cm Cable for use w/10GbE CX4 ports	\$205.00	K	31%	\$141.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	CAB-CX4-0100	SEL 1M CX4 stk CBL for FGS-STK&FLS-STK	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	CAB-CX4-0300	SEL 3M CX4 stk cbl for FGS-STK&FLS-STK	\$295.00	K	31%	\$203.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG100FXIROM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG100FXLR0M	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-100FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-100FX-OM-8	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-BXD	SEL 1000Base-BXD SFP SMF to E1MG-BXU	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-BXU	SEL 1000Base-BXU SFP SMF to E1MG-BXD	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$333.00	K	31%	\$215.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$177.00	K	31%	\$122.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$362.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC										

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	FCX-2SFPF	SEL Optional 2-port 10GbE SFP+ module	\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-2XG	SEL 2x10GbE XFP	\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-4G	SEL FastIron CX Series 4-port GE SFP	\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-4XG	SEL FI-CX 4-PORT 10-GE SFP UPLINK MOD	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624-E	SEL 24X1G PORT-SIDE TO PS-SIDE AF	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624-E-ADV	SEL 24X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$8,445.00	K	31%	\$5,827.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624-I	SEL 24X1G PS-SIDE TO PORT-SIDE AF	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624-I-ADV	SEL 24X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$8,445.00	K	31%	\$5,827.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S	SEL 624S: 24x1G+2x16G stack ports ACPWR	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S-ADV	SEL 624S-ADV: 24x1G+2x16G stack ports	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S-F	SEL 24x1000 Mbps SFP+2x16GbE stack ports	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S-F-ADV	SEL 24x1000/1000 Mbps+2x16GbE stack pts+L3	\$10,495.00	K	31%	\$7,241.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S-H-ADV	SEL 624 HPoE-Adv24x1G+2x16G stack ports	\$8,995.00	K	31%	\$6,206.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX624S-HPoE	SEL 624 HPoE 24x1G + 2x16G stack-ports	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648-E	SEL 48X1G PORT-SIDE TO PS-SIDE AF	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648-E-ADV	SEL 48X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648-I	SEL 48X1G PS-SIDE TO PORT-SIDE AF	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648-I-ADV	SEL 48X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648S	SEL 48x1G + 2x16G stacking ports ACPWR	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648S-ADV	SEL 48x1G + 2x16G stacking ports ACPWR	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648S-H-ADV	SEL 648 HPoE Adv48x1G+2x16G stack-ports	\$12,995.00	K	31%	\$8,966.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX648S-HPoE	SEL FCX648 HPoE48x1G+2x16G stack ports	\$9,495.00	K	31%	\$6,551.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-ADV-LIC-SW	SEL Adv SW LIC FOR FCX. License inc BGP	\$3,745.00	K	31%	\$2,584.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-FAN-E	SEL FCX NON-POE EXHAUST AF	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-FAN-I	SEL FCX NON-POE INTAKE AF	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-S-FAN	SEL FCX-S nonPoE Fan	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	FCX-S-POE-FAN	SEL FCX-S PoE Fan	\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPs	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,295.00	K	31%	\$1,583.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,795.00	K	31%	\$1,928.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$4,095.00	K	31%	\$2,825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-24	SEL 24p 1G2x1G SFP+8x2x1G/10G SFP+ U/S	\$2,695.00	K	31%	\$1,859.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-24-A	SEL 24x1G 2x1G SFP+ 2x1G/10G SFP+ TAA	\$2,995.00	K	31%	\$2,066.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-24P	SEL 24x1G PoE+ 390W 2x1G& 2x1G/10G SFP+	\$3,395.00	K	31%	\$2,342.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-24P-A	SEL 24x1G PoE+2x1G & 2x1G/10G SFP+TAA	\$3,695.00	K	31%	\$2,549.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX64502X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-48	SEL 48p 1G2x1G SFP+8x2x1G/10G SFP+ U/S	\$4,195.00	K	31%	\$2,894.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-48-A	SEL 48p 1G2x1G SFP+8x2x1G/10G SFP+ TAA	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-48P	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+	\$5,295.00	K	31%	\$3,653.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-48P-A	SEL 48x1GPoE+2x1G SFP+2x1G/10G SFP+TAA	\$5,595.00	K	31%	\$3,860.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-10G-LPOD	SEL Lic to upgrd U-ports of 1G SFP to 10G	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24-DC-E	SEL 24x1G RJ45 Exh a/f Base S/W DC	\$5,695.00	K	31%	\$3,963.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24-E	SEL 24x1G RJ45 Exh a/f Base S/W	\$5,695.00	K	31%	\$3,963.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24F-DC-E	SEL 24x1G SFP Exh a/f Base S/W-DC Pwr	\$7,395.00	K	31%	\$5,102.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24F-E	SEL 24x1G SFP Exh a/f Base S/W	\$7,295.00	K	31%	\$5,033.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24F-I	SEL 24x1G SFP Intake a/f Base S/W	\$7,295.00	K	31%	\$5,033.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24F-PE	SEL 24x1G SFP Exhaust a/f Prem S/W	\$8,795.00	K	31%	\$6,068.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24F-PI	SEL 24x1G SFP Intake a/f Prem S/W	\$8,795.00	K	31%	\$6,068.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24-I	SEL 24x1G RJ45 Intake a/f Base S/W	\$5,595.00	K	31%	\$3,860.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24P-E	SEL 24x1G RJ45 PoE+ Exhaust a/f Base S/W	\$6,595.00	K	31%	\$4,550.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24P-I	SEL 24x1G RJ45 PoE+ Intake a/f Base S/W	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24-PI	SEL 24x1G RJ45 Intake a/f Prem S/W	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24P-PE	SEL 24x1G RJ45 PoE+ Exh a/f Prem S/W	\$8,095.00	K	31%	\$5,585.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-24P-PI	SEL 24x1G RJ45 PoE+ Intake a/f Prem S/W	\$8,095.00	K	31%	\$5,585.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48-DC-E	SEL 48x1G RJ45 Exh a/f Base S/W DC Pwr	\$8,595.00	K	31%	\$5,930.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48-E	SEL 48x1G RJ45 Exh a/f Base S/W	\$8,495.00	K	31%	\$5,861.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48-I	SEL 48x1G RJ45 Intake a/f Base S/W	\$8,495.00	K	31%	\$5,861.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48P-E	SEL 48x1G RJ45 PoE+ Exh a/f Base S/W	\$10,495.00	K	31%	\$7,241.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48P-E	SEL 48x1G RJ45 Exh a/f Prem S/W	\$9,995.00	K	31%	\$6,896.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48P-I	SEL 48x1G PoE+ Intake a/f Base S/W	\$10,495.00	K	31%	\$7,241.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48-PI	SEL 48x1G RJ45 Intake a/f Prem S/W	\$9,995.00	K	31%	\$6,896.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48P-PE	SEL 48x1G RJ45 PoE+ Exh a/f Prem S/W	\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-48P-PI	SEL 48x1G PoE+ Intake a/f Prem S/W	\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-ADV-LIC	SEL ICX6610 Advance software license	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-ADV-UPG	SEL ICX6610 Prem to Adv software upg	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-FAN-E	SEL ICX6610 FAN PORT SIDE INTAKE	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-FAN-I	SEL ICX6610 FAN PORT SIDE EXHAUST	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-PREM-LIC	SEL ICX6610 Premium software license	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-RMK	SEL 2 Post Rack Mount Kit	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6610-RMK-4P	SEL 4 Post Rack Mount Kit	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX66502P40GLPOD	SEL POD lic-6650 2QSFP+ (40GbE/4x10GbE)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6650-32-ADV	SEL 32x10GbE SFP+ adv SW-NO PwrFanopt	\$14,500.00	K	31%	\$10,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6650-32-E-ADV	SEL 32x10GbE SFP+ adv SW Pwr Fan-0 opt	\$19,200.00	K	31%	\$13,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6650-48-E-ADV	SEL 48x10GbE SFP+ adv SW Pwr Fan-0 opt	\$24,000.00	K	31%	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX6650-56-E-ADV	SEL 56x10GbE SFP+ adv SW Pwr Fan-0 opt	\$28,000.00	K	31%	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX66508P10GLPOD	SEL POD lic-6650-40 8x10GbE SFP+ ports	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	ICX-MACSEC-LIC	SEL ICX 7450/6610 MACSEC LICENSE	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	LIC-MT-TIER2-UPG	SEL Lic upg-Tier1 to 2 multitenant	\$19,500.00	K	31%	\$13,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	BROCADE ETHERNET
5	PC15INDBS1363	SEL Pwrcrd Brit Std plug-India & UK	\$40.00	K	31%								

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PCINDIA-EPS	SEL PwrCrdr INDIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCJAPAN	SEL PwrCrdr for RPS2/3/5/9 Japan version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCJAPAN-C19	SEL PwrCrdr IEC 320 C19 to NEMA 5-15 JPN	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCJAPAN-EPS	SEL PwrCrdr JAPAN 15A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCTAIWAN-EPS	SEL PwrCrdr TAIWAN 16A 250V	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCUK	SEL PwrCrdr for RPS2/3/5/9 UK version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCUK-EPS	SEL PwrCrdr UK 13A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCUSA	SEL PwrCrdr for RPS2/3/5/9 USA NEMA 5-15P	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	PCUSA-3M	SEL PwrCrdr-RPS2/3/5/9 USA-NEMA5-15P Plug	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RMK-FCX-S	SEL FCX-S FAMILY 2 POST RACK MOUNT KIT	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS13	SEL FCX NON-POE Pwr supply	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS13-I	SEL FCX NON-POE PS-INTAKE AF	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS14	SEL FCX Poe Pwr supply	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS16DC-E	SEL 510W DC Pwr forICX6610/50-EXHAUSTair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS16DC-I	SEL 510W DC Pwr forICX6610/50-Intakeair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS16-E	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAUST	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS9	NI CES 500W AC POWER SUPPLY	\$645.00	K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	RPS9DC	SEL NI CES 500W DC Pwr Supply	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008-1	SEL 1 APP PROC 8X1G 1 AC PS	\$12,995.00	K	31%	\$8,966.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008-1-DC	SEL 1 APP PROC 8X1G 1 DC PS	\$13,345.00	K	31%	\$9,208.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008-1PREM	SEL 1 APP PROC 8X1G 1 AC PS L3/IPV6 SW	\$17,995.00	K	31%	\$12,416.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008-1-SSL	SEL 1 APP PROC 8X1G 1 AC PS SSL	\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008-1-SSSLP	SEL 1 APP PROC 8X1G 1ACPS L3/IPV6 SW SSL	\$22,995.00	K	31%	\$15,866.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008F-1	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-AC	\$14,945.00	K	31%	\$10,312.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1008F-1-DC	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-DC	\$15,295.00	K	31%	\$10,553.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2	SEL 2 APP PROC 16X1G 1 AC PS	\$21,995.00	K	31%	\$15,176.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2-DC	SEL 2 APPL PROC 16X1G 1 DC PS	\$22,345.00	K	31%	\$15,418.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2-PRE	SEL 2 APP PROC 16X1G 1AC PS L3 IPV6-GSLB	\$26,995.00	K	31%	\$18,626.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2-PRM-DC	SEL 2 CPU Core+16 Cpr ports-DC+Prem SW	\$27,345.00	K	31%	\$18,868.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2-SSL	SEL ADX1000-2PROC 16X1G 1 AC PS SSL	\$25,995.00	K	31%	\$17,936.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-2-SSSLP	SEL ADX1000-2PROC16X1G1AC PSL3IPV6-SSL	\$30,995.00	K	31%	\$21,386.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-4	SEL 4 APP PROC 16X1G 1 AC PS	\$26,995.00	K	31%	\$18,626.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-4-PRE	SEL 4 APP PROC 16X1G 1AC PS L3 IPV6-GSLB	\$31,995.00	K	31%	\$22,076.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-4-SSL	SEL ADX1000-4PROC 16X1G 1 AC PS SSL	\$32,995.00	K	31%	\$22,766.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016-4-SSSLP	SEL ADX1K-4PROC16X1G1 AC PSL3 IPV6-SSL	\$37,995.00	K	31%	\$26,216.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016F-2	SEL 2CPU Core+8 Cpr+16 1G SFP Ports-AC	\$25,295.00	K	31%	\$17,453.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1016F-4	SEL 4CPU Core+8 Cpr+16 1G SFP Ports-AC	\$31,045.00	K	31%	\$21,421.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-10K	SI10RUCHASS2-1200W-ACPS2-SWFM1-SI-10-FAN	\$44,995.00	K	31%	\$31,046.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-10K-DC	SI10RUCHASS2-1200W-DC 2-SWFM1-SI-10-FAN	\$48,995.00	K	31%	\$33,806.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-10K-PREM	SI10RUCHASS2-1200WAC2-SWFM1SI-10FANPREM	\$57,990.00	K	31%	\$40,013.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1216-4	SEL 4 APP PROC 16X1G 2x10G 1 AC PS	\$34,995.00	K	31%	\$24,146.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1216-4-PRE	SEL 4 PROC 16X1G 2X10G 1 AC L3 IPV6-GSLB	\$39,995.00	K	31%	\$27,596.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1216-4-SSL	SEL ADX1K-4PROC16X1G2-10GFIBER1 AC PSSSL	\$40,995.00	K	31%	\$28,286.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1216-4-SSSLP	SEL ADX1K-4PROC16X1G210GAC PSL3IPV6-SSL	\$45,995.00	K	31%	\$31,736.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-1216F-4	SEL 4CPU+8 Cpr+16x1G+2x10G SFP Port-AC	\$40,245.00	K	31%	\$27,769.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-12GC	SEL 12 X 1GBIT RJ45 LINE CARD SI CHASSIS	\$8,995.00	K	31%	\$6,206.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-12GF	SEL 12 X 1GBIT SFP LINE CARD SI CHASSIS	\$8,995.00	K	31%	\$6,206.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4000	SEL 4 RU CHASSIS 1 AC PS 1 SF FAN	\$15,995.00	K	31%	\$11,036.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4000-DC	SEL 4RU CHASSIS 1 DC PS 1 SF FAN	\$17,995.00	K	31%	\$12,416.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4000-PREM	SEL 4RU CHASS 1 AC PS 1 SF FAN L3 IPV6	\$27,895.00	K	31%	\$19,247.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4KASM4P12B	SEL SI-4KASM4MM12GF-LC8C-SFPPREMDUAL PWR	\$53,500.00	K	31%	\$36,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4K-ASM8-PB	SEL SI-4K Chassis ASM8 MM PREM DualACPwr	\$65,995.00	K	31%	\$45,536.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-4XG	SEL 4 X 10GBIT XFP LINE CARD SI CHASSIS	\$14,995.00	K	31%	\$10,346.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-ACPPWR	SEL AC Pwr SUPPLY 1200 WATT SI CHASSIS	\$2,995.00	K	31%	\$2,066.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-AEM-SSL	SEL SSL Expansion Module for ADX Chassis	\$18,745.00	K	31%	\$12,934.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-AEM-SSL-2	SEL SSL Expansion Module 2	\$14,995.00	K	31%	\$10,346.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-ASM8	SEL APPL SWITCH MOD 8 PROC SI CHASSIS	\$42,995.00	K	31%	\$29,666.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-DCPPWR	SEL DC Pwr SUPPLY 1200 WATT SI CHASSIS	\$4,995.00	K	31%	\$3,446.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-FAN-FLTR-KIT	SEL FAN FILTER NEBS UPG KIT FOR ADX 1000	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-LCPNL	SEL LINE CARD BLANK PANEL SI CHASSIS	\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-MAPNL	SEL MGMT OR ASM BLANK PANELSI CHASSIS	\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-MM	SEL MANAGEMENT MODULE SI CHASSIS	\$8,745.00	K	31%	\$6,034.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-MM-2	SEL Management Module 2 for ADX Chassis	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-MM-SSL	SEL SI ADX CHASS MGMT MOD W-1-SSL	\$27,865.00	K	31%	\$19,226.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-MM-SSL-2	SEL Mgmt+One SSL Expansion Mod for ADX	\$22,295.00	K	31%	\$15,383.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-PSPNL	SEL Pwr SUPPLY BLANK PANEL SI CHASSIS	\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	SI-SFM	SEL SWITCH FABRIC SI CHASSIS	\$8,495.00	K	31%	\$5,861.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XBR-000195	SEL FIPS SECURITY SEAL	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XBR-R000292	SEL-6510-6505-6710-6740 MID-MOUNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XBR-R000293	SEL-FLUSH MOUNT KIT 6710 6740	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XFAN-1-9500	SEL ADX 1000 - Fan Tray Assembly (FRU)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XICX6650-FAN-E	SEL BRO ICX6650 fan unitexhaust airflow	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XICX6650-FAN-I	SEL BRO ICX 6650 fan unitintake airflow	\$227.00	K	31%	\$156.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-10-FAN	SI 10K CHASS FAN ASSEMBLY W SI-10-FILTER	\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-10-FILTER	SEL ServerIron 10K Fan Filter	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-10K-S	SPARES1 10RUCHASS1-SI-10-FANNO-PSNO-SWFM	\$22,015.00	K	31%	\$15,190.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-4000-S	SEL 4RU CHASSIS SP W/ FAN NO PS NO SF	\$12,995.00	K	31%	\$8,966.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-4-FAN	SEL FAN ASSEMBLY FRU SI-4000 CHASSIS	\$795.00	K	31%	\$548.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	XSI-ASM4	SEL Spare ASM w/ Four CPU Cores Only	\$28,995.00	K	31%	\$20,006.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BROCADE ETHERNET
5	MNT-SELCONTENT	SEL Maint for Content Bridge Add-in	\$2,969.00	K	31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELAO	SEL AObridge	\$49,375.00	K	31%	\$34,068.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELAOS	SEL AObridge Subscription	\$12,344.00	K	31%	\$8,517.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELBLOCK	SEL BLOCKBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$					

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SELBULK	SEL BULKbridge	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELBULKS	SEL BULKbridge Subscription	\$2,969.00	K	31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELCONTENT	SEL Content Bridge Add-in	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELCONTENTS	SEL Content Bridge Add-in Subscription	\$2,969.00	K	31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELCP	SEL CPbridge	\$49,375.00	K	31%	\$34,068.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAW	SEL DRAWbridge	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAWBRAVA	SEL DRAWbridge BRAVA for CAD Add-in	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAWBRAVAS	SEL DRAWbridge BRAVA for CAD A/I Subscr.	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAWD2	SEL DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAWD2S	SEL DRAWbridge for D2 Subscription	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELDRAWWS	SEL DRAWbridge Subscription	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELEPCS	SEL CPbridge Subscription	\$12,344.00	K	31%	\$8,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELINDEX	SEL INDEXBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELINDEXS	SEL INDEXbridge Subscription	\$3,906.00	K	31%	\$2,695.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELRENDER	SEL RENDERBRIDGE	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELRENDERS	SEL RENDERbridge Subscription	\$4,688.00	K	31%	\$3,234.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELTAG	SEL TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	SELTAGS	SEL TAGbridge Subscription	\$3,906.00	K	31%	\$2,695.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A BTM
5	11-1782-LIC	SEL ltbms1 Std&VCLDS 5 Ent Promo Bun	\$25,289.00	K	31%	\$17,449.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1783-LIC	SEL ltbm S1 Std&Vcac 6 Ent Promocubn	\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1827-LIC	SEL Vsan 5 With Dp Bun Promo	\$3,163.00	K	31%	\$2,182.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC	SEL Hor Adv: 10P Ccu	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC-L1	SEL Tpp11 Hor Adv: 10P Ccu	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC-L2	SEL Tpp12 Hor Adv: 10P Ccu	\$4,092.00	K	31%	\$2,823.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC-L3	SEL Tpp13 Hor Adv: 10P Ccu	\$3,960.00	K	31%	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC-L4	SEL Tpp14 Hor Adv: 10P Ccu	\$3,828.00	K	31%	\$2,641.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1829-LIC-L5	SEL Tpp15 Hor Adv: 10P (Ccu)	\$3,652.00	K	31%	\$2,519.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC-L1	SEL Tpp11 Hor Adv: 100P Ccu	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC-L2	SEL Tpp12 Hor Adv: 100P Ccu	\$40,920.00	K	31%	\$28,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC-L3	SEL Tpp13 Hor Adv: 100P Ccu	\$39,600.00	K	31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC-L4	SEL Tpp14 Hor Adv: 100P Ccu	\$38,280.00	K	31%	\$26,413.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1830-LIC-L5	SEL Tpp15 Hor Adv: 100P Ccu	\$36,520.00	K	31%	\$25,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC	SEL Hor Adv: 10P (Nus)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC-L1	SEL Tpp11 Hor Adv: 10P (Nus)	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC-L2	SEL Tpp12 Hor Adv: 10P (Nus)	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC-L3	SEL Tpp13 Hor Adv: 10P (Nus)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC-L4	SEL Tpp14 Hor Adv: 10P (Nus)	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1831-LIC-L5	SEL Tpp15 Hor Adv: 10P (Nus)	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC	SEL Hor Adv: 100P (Nus)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC-L1	SEL Tpp11 Hor Adv: 100P (Nus)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC-L2	SEL Tpp12 Hor Adv: 100P (Nus)	\$25,575.00	K	31%	\$17,646.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC-L3	SEL Tpp13 Hor Adv: 100P (Nus)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC-L4	SEL Tpp14 Hor Adv: 100P (Nus)	\$23,925.00	K	31%	\$16,508.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1832-LIC-L5	SEL Tpp15 Hor Adv: 100P (Nus)	\$22,925.00	K	31%	\$15,749.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1833-LIC	SEL Ent: 10P Ccu	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1833-LIC-L1	SEL Tpp11 Ent: 10P Ccu	\$6,009.00	K	31%	\$4,146.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1833-LIC-L2	SEL Tpp12 Ent: 10P Ccu	\$5,882.00	K	31%	\$4,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1833-LIC-L3	SEL Tpp13 Ent: 10P Ccu	\$5,693.00	K	31%	\$3,928.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1833-LIC-L4	SEL Tpp14 Ent: 10P Ccu	\$5,503.00	K	31%	\$3,797.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1834-LIC	SEL Ent: 100P Ccu	\$63,250.00	K	31%	\$43,642.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1834-LIC-L1	SEL Tpp11 Ent: 100P Ccu	\$60,088.00	K	31%	\$41,460.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1834-LIC-L2	SEL Tpp12 Ent: 100P Ccu	\$58,823.00	K	31%	\$40,587.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1834-LIC-L3	SEL Tpp13 Ent: 100P Ccu	\$56,925.00	K	31%	\$39,278.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1834-LIC-L4	SEL Tpp14 Ent: 100P Ccu	\$55,028.00	K	31%	\$37,969.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1835-LIC	SEL Ent: 10P (Nus)	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1835-LIC-L1	SEL Tpp11 Ent: 10P (Nus)	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1835-LIC-L2	SEL Tpp12 Ent: 10P (Nus)	\$3,581.00	K	31%	\$2,470.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1835-LIC-L3	SEL Tpp13 Ent: 10P (Nus)	\$3,465.00	K	31%	\$2,390.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1835-LIC-L4	SEL Tpp14 Ent: 10P (Nus)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1836-LIC	SEL Ent: 100P (Nus)	\$38,500.00	K	31%	\$26,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1836-LIC-L1	SEL Tpp11 Ent: 100P (Nus)	\$36,575.00	K	31%	\$25,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1836-LIC-L2	SEL Tpp12 Ent: 100P (Nus)	\$35,805.00	K	31%	\$24,705.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1836-LIC-L3	SEL Tpp13 Ent: 100P (Nus)	\$34,650.00	K	31%	\$23,908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1836-LIC-L4	SEL Tpp14 Ent: 100P (Nus)	\$33,495.00	K	31%	\$23,111.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC	SEL Upg: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC-L1	SEL L1 Upg Mirage To Adv 10P Nus	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC-L2	SEL L2 Upg Mirage To Adv 10P Nus	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC-L3	SEL L3 Upg Mirage To Adv 10P Nus	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC-L4	SEL L4 Upg Mirage To Adv 10P Nus	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1837-LIC-L5	SEL L5 Upg Mirage To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC	SEL Upg: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC-L1	SEL L1 Upg Mirage To Adv 100P Nus	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC-L2	SEL L2 Upg Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC-L3	SEL L3 Upg Mirage To Adv 100P Nus	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC-L4	SEL L4 Upg Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1838-LIC-L5	SEL L5 Upg Mirage To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC	SEL Upg View Std 10P Ccu To Adv 20P Nus	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC-L1	SEL L1 Ug View Std 10P Ccu To Adv 20P Nus	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC-L2	SEL L2 Ug View Std 10P Ccu To Adv 20P Nus	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC-L3	SEL L3 Ug View Std 10P Ccu To Adv 20P Nus	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC-L4	SEL L4 Ug View Std 10P Ccu To Adv 20P Nus	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1839-LIC-L5	SEL L5 Ug View Std 10P Ccu To Adv 20P Nus	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC	SEL UG View Std 100 Ccu To Adv 200 NU	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC-L1	SEL L1 UG View Std 100 Ccu To Adv 200 NU	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC-L2	SEL L2 UG View Std 100 Ccu To Adv 200 NU	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC-L3	SEL L3 UG View Std 100 Ccu To Adv 200 NU	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC-L4	SEL L4 UG View Std 100 Ccu To Adv 200 NU	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1840-LIC-L5	SEL L5 UG View Std 100 Ccu To Adv 200 NU	\$25,108.00	K	31%	\$17,324						

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	11-1841-LIC	SEL Upg View Std 10P Ccu To Ent 20P Nus	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1841-LIC-L1	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1841-LIC-L2	SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1841-LIC-L3	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1841-LIC-L4	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1842-LIC	SEL UG View Std 100 Ccu To Ent 200 NU	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1842-LIC-L1	SEL L1 UG View Std 100 Ccu To Ent 200 NU	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1842-LIC-L2	SEL L2 UG View Std 100 Ccu To Ent 200 NU	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1842-LIC-L3	SEL L3 UG View Std 100 Ccu To Ent 200 NU	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1842-LIC-L4	SEL L4 UG View Std 100 Ccu To Ent 200 NU	\$36,845.00	K	31%	\$25,423.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC	SEL Upg View Std Ccu To Adv 10P Ccu	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC-L1	SEL L1 Upg View Std Ccu To Adv 10P Ccu	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC-L2	SEL L2 Upg View Std Ccu To Adv 10P Ccu	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC-L3	SEL L3 Upg View Std Ccu To Adv 10P Ccu	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC-L4	SEL L4 Upg View Std Ccu To Adv 10P Ccu	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1843-LIC-L5	SEL L5 Upg View Std Ccu To Adv 10P Ccu	\$1,506.00	K	31%	\$1,039.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC	SEL Upg View Std Ccu To Adv 100P Ccu	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC-L1	SEL L1 Upg View Std Ccu To Adv 100P Ccu	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC-L2	SEL L2 Upg View Std Ccu To Adv 100P Ccu	\$16,880.00	K	31%	\$11,647.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC-L3	SEL L3 Upg View Std Ccu To Adv 100P Ccu	\$16,335.00	K	31%	\$11,271.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC-L4	SEL L4 Upg View Std Ccu To Adv 100P Ccu	\$15,791.00	K	31%	\$10,895.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1844-LIC-L5	SEL L5 Upg View Std Ccu To Adv 100P Ccu	\$15,065.00	K	31%	\$10,394.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1845-LIC	SEL Upg View Std Ccu To Ent 10P Ccu	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1845-LIC-L1	SEL L1 Upg View Std Ccu To Ent 10P Ccu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1845-LIC-L2	SEL L2 Upg View Std Ccu To Ent 10P Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1845-LIC-L3	SEL L3 Upg View Std Ccu To Ent 10P Ccu	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1845-LIC-L4	SEL L4 Upg View Std Ccu To Ent 10P Ccu	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1846-LIC	SEL Upg View Std Ccu To Ent 100P Ccu	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1846-LIC-L1	SEL L1 Upg View Std Ccu To Ent 100P Ccu	\$28,730.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1846-LIC-L2	SEL L2 Upg View Std Ccu To Ent 100P Ccu	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1846-LIC-L3	SEL L3 Upg View Std Ccu To Ent 100P Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1846-LIC-L4	SEL L4 Upg View Std Ccu To Ent 100P Ccu	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1847-LIC	SEL Upg Adv To Ent 10P Nus	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1847-LIC-L1	SEL L1 Upg Adv To Ent 10P Nus	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1847-LIC-L2	SEL L2 Upg Adv To Ent 10P Nus	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1847-LIC-L3	SEL L3 Upg Adv To Ent 10P Nus	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1847-LIC-L4	SEL L4 Upg Adv To Ent 10P Nus	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1848-LIC	SEL Upg Adv Nus To Ent 100P Nus	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1848-LIC-L1	SEL L1 Upg Adv Nus To Ent 100P Nus	\$5,748.00	K	31%	\$3,966.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1848-LIC-L2	SEL L2 Upg Adv Nus To Ent 100P Nus	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1848-LIC-L3	SEL L3 Upg Adv Nus To Ent 100P Nus	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1848-LIC-L4	SEL L4 Upg Adv Nus To Ent 100P Nus	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1849-LIC	SEL Upg Adv To Ent 10P Ccu	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1849-LIC-L1	SEL L1 Upg Adv To Ent 10P Ccu	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1849-LIC-L2	SEL L2 Upg Adv To Ent 10P Ccu	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1849-LIC-L3	SEL L3 Upg Adv To Ent 10P Ccu	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1849-LIC-L4	SEL L4 Upg Adv To Ent 10P Ccu	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1850-LIC	SEL Upg Adv Ccu To Ent 100P Ccu	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1850-LIC-L1	SEL L1 Upg Adv Ccu To Ent 100P Ccu	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1850-LIC-L2	SEL L2 Upg Adv Ccu To Ent 100P Ccu	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1850-LIC-L3	SEL L3 Upg Adv Ccu To Ent 100P Ccu	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1850-LIC-L4	SEL L4 Upg Adv Ccu To Ent 100P Ccu	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC	SEL Upg View Std 250 Ccu To Adv 500 Nu	\$75,625.00	K	31%	\$52,181.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC-L1	SEL L1 UG View Std 250 Ccu To Adv 500 Nu	\$71,844.00	K	31%	\$49,572.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC-L2	SEL L2 UG View Std 250 Ccu To Adv 500 Nu	\$70,331.00	K	31%	\$48,528.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC-L3	SEL L3 UG View Std 250 Ccu To Adv 500 Nu	\$68,063.00	K	31%	\$46,963.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC-L4	SEL L4 UG View Std 250 Ccu To Adv 500 Nu	\$65,794.00	K	31%	\$45,397.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1851-LIC-L5	SEL L5 UG View Std 250 Ccu To Adv 500 Nu	\$62,769.00	K	31%	\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC	SEL Upg View Std 500 Ccu To Adv 1000 Nu	\$151,250.00	K	31%	\$104,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 1000 Nu	\$143,688.00	K	31%	\$99,144.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 1000 Nu	\$140,663.00	K	31%	\$97,057.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 1000 Nu	\$136,125.00	K	31%	\$93,926.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 1000 Nu	\$131,588.00	K	31%	\$90,795.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1852-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 1000 Nu	\$125,538.00	K	31%	\$86,621.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC	SEL Upg View Std 250 Ccu To Adv 250 Ccu	\$45,375.00	K	31%	\$31,308.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC-L1	SEL L1 UG View S 250 Ccu To Adv 250 Ccu	\$43,106.00	K	31%	\$29,743.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC-L2	SEL L2 UG View S 250 Ccu To Adv 250 Ccu	\$42,199.00	K	31%	\$29,117.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC-L3	SEL L3 UG View S 250 Ccu To Adv 250 Ccu	\$40,838.00	K	31%	\$28,178.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC-L4	SEL L4 UG View S 250 Ccu To Adv 250 Ccu	\$39,476.00	K	31%	\$27,238.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1853-LIC-L5	SEL L5 UG View S 250 Ccu To Adv 250 Ccu	\$37,661.00	K	31%	\$25,986.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC	SEL Upg View Std 500 Ccu To Adv 500 Ccu	\$90,750.00	K	31%	\$62,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 500 Ccu	\$86,213.00	K	31%	\$59,486.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 500 Ccu	\$84,398.00	K	31%	\$58,234.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 500 Ccu	\$81,675.00	K	31%	\$56,355.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 500 Ccu	\$78,953.00	K	31%	\$54,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1854-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 500 Ccu	\$75,323.00	K	31%	\$51,972.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1855-LIC	SEL Upg View Std 250 Ccu To Ent 500 Nu	\$105,875.00	K	31%	\$73,053.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1855-LIC-L1	SEL L1 UG View Std 250 Ccu To Ent 500 Nu	\$100,581.00	K	31%	\$69,400.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1855-LIC-L2	SEL L2 UG View Std 250 Ccu To Ent 500 Nu	\$98,464.00	K	31%	\$67,940.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1855-LIC-L3	SEL L3 UG View Std 250 Ccu To Ent 500 Nu	\$95,288.00	K	31%	\$65,748.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1855-LIC-L4	SEL L4 UG View Std 250 Ccu To Ent 500 Nu	\$92,111.00	K	31%	\$63,556.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1856-LIC	SEL Upg View Std 500 Ccu To Ent 1000 Nu	\$211,750.00	K	31%	\$146,107.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1856-LIC-L1	SEL L1 UG View S 500 Ccu To Ent 1000 Nu	\$201,163.00	K	31%	\$138,802.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-1856-LIC-L2	SEL L2 UG View S 500 Ccu To Ent 1000 Nu	\$196,928.00	K	31%	\$135,880.32	\$0.00	\$0.00	\$0.00	\$0.00		

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	11-1985-LIC-L4	SEL: VR6-OADVOENT-UG-F-L4	\$11,053.00	K	31%	\$7,626.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1985-LIC-L5	SEL: VR6-OADVOENT-UG-F-L5	\$10,545.00	K	31%	\$7,276.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC	SEL: VR6-PCADV25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC-L1	SEL: VR6-PCADV25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC-L2	SEL: VR6-PCADV25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC-L3	SEL: VR6-PCADV25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC-L4	SEL: VR6-PCADV25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1987-LIC-L5	SEL: VR6-PCADV25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC-L1	SEL: VR6-PCENT25-F-L1	\$10,319.00	K	31%	\$7,120.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC-L2	SEL: VR6-PCENT25-F-L2	\$10,102.00	K	31%	\$6,970.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC-L3	SEL: VR6-PCENT25-F-L3	\$9,775.00	K	31%	\$6,745.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC-L4	SEL: VR6-PCENT25-F-L4	\$9,450.00	K	31%	\$6,520.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1988-LIC-L5	SEL: VR6-PCENT25-F-L5	\$9,016.00	K	31%	\$6,221.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC	SEL: VR6-PCADV-ENT-UG-F	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC-L1	SEL: VR6-PCADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC-L2	SEL: VR6-PCADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC-L3	SEL: VR6-PCADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC-L4	SEL: VR6-PCADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1989-LIC-L5	SEL: VR6-PCADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1993-LIC-M2P	SEL: PV-APSTE-2P-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC	SEL: CV-CCU-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC-L1	SEL: CV-CCU-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC-L2	SEL: CV-CCU-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC-L3	SEL: CV-CCU-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC-L4	SEL: CV-CCU-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1994-LIC-L5	SEL: CV-CCU-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC	SEL: CV-CCU-100-F	\$16,590.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC-L1	SEL: CV-CCU-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC-L2	SEL: CV-CCU-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC-L3	SEL: CV-CCU-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC-L4	SEL: CV-CCU-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1995-LIC-L5	SEL: CV-CCU-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1996-LIC	SEL: HZ-APV-ENTC-10-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1996-LIC-L1	SEL: HZ-APVENTC10-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1996-LIC-L2	SEL: HZ-APVENTC10-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1996-LIC-L3	SEL: HZ-APVENTC10-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1996-LIC-L4	SEL: HZ-APVENTC10-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1997-LIC	SEL: HZ-APV-ENTC-100-UG-F	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1997-LIC-L1	SEL: HZ-APVENTC100UG-F-L1	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1997-LIC-L2	SEL: HZ-APVENTC100UG-F-L2	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1997-LIC-L3	SEL: HZ-APVENTC100UG-F-L3	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1997-LIC-L4	SEL: HZ-APVENTC100UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	\$925.00	K	31%	\$659.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC-L1	SEL: VR6-VU10-F-L1	\$784.00	K	31%	\$560.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	\$767.00	K	31%	\$559.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	\$718.00	K	31%	\$495.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC-L1	SEL: VR6-VU100-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC-L2	SEL: VR6-VU100-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2000-LIC	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2003-LIC	SEL: WS11-LW-FE	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2004-LIC	SEL: WS11-LW-UG-FE	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2005-LIC	SEL: WS11-LWP7-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC-L1	SEL: VR6-BSTD-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC-L2	SEL: VR6-BSTD-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC-L3	SEL: VR6-BSTD-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC-L4	SEL: VR6-BSTD-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2006-LIC-L5	SEL: VR6-BSTD-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC	SEL: VR6-BADV-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC-L1	SEL: VR6-BADV-F-L1	\$2,351.00	K	31%	\$1,622.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC-L2	SEL: VR6-BADV-F-L2	\$2,302.00	K	31%	\$1,588.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC-L3	SEL: VR6-BADV-F-L3	\$2,228.00	K	31%	\$1,537.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC-L4	SEL: VR6-BADV-F-L4	\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2007-LIC-L5	SEL: VR6-BADV-F-L5	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC	SEL: VR6-BENT-F	\$3,713.00	K	31%	\$2,561.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC-L1	SEL: VR6-BENT-F-L1	\$3,527.00	K	31%	\$2,433.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC-L2	SEL: VR6-BENT-F-L2	\$3,453.00	K	31%	\$2,382.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC-L3	SEL: VR6-BENT-F-L3	\$3,341.00	K	31%	\$2,305.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC-L4	SEL: VR6-BENT-F-L4	\$3,230.00	K	31%	\$2,228.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2008-LIC-L5	SEL: VR6-BENT-F-L5	\$3,081.00	K	31%	\$2,125.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC	SEL: VR6-BSTD25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC-L1	SEL: VR6-BSTD25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC-L2	SEL: VR6-BSTD25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC-L3	SEL: VR6-BSTD25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC-L4	SEL: VR6-BSTD25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2009-LIC-L5	SEL: VR6-BSTD25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2010-LIC	SEL: VR6-BSTD-BADV-UG-F	\$908.00	K	31%	\$626.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2011-LIC	SEL: VR6-BSTD-BENT-UG-F	\$2,272.00	K	31%	\$1,567.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2012-LIC	SEL: VR6-BADV-BENT-UG-F	\$1,364.00	K	31%	\$94							

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	11-2013-LIC-L3	SEL: VR-CODE-OSI-F-L3	\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2013-LIC-L4	SEL: VR-CODE-OSI-F-L4	\$1,196.00	K	31%	\$825.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2013-LIC-L5	SEL: VR-CODE-OSI-F-L5	\$1,141.00	K	31%	\$787.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC	SEL: VR-CODE-CPU-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC-L1	SEL: VR-CODE-CPU-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC-L2	SEL: VR-CODE-CPU-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC-L3	SEL: VR-CODE-CPU-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC-L4	SEL: VR-CODE-CPU-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2014-LIC-L5	SEL: VR-CODE-CPU-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC-L2	SEL: HZ-FLX-10-F-L2	\$2,558.00	K	31%	\$1,765.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC-L4	SEL: HZ-FLX-10-F-L4	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC	SEL: HZ-FUSPL7-FLX-UG-F	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L2	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC	SEL: HZ-FUS56-FLX-UG-F	\$198.00	K	31%	\$136.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L1	\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L2	\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3	\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC-L4	SEL: HZ-FUS56-FLX-UG-F-L4	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L5	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M1G-LIC	SEL: VR8-ADV-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M1P-LIC	SEL: VR8-ADV-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M2G-LIC	SEL: VR8-ADV-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M2P-LIC	SEL: VR8-ADV-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M3G-LIC	SEL: VR8-ADV-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2019-M3P-LIC	SEL: VR8-ADV-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M1G-LIC	SEL: VR8-ENT-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M1P-LIC	SEL: VR8-ENT-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M2G-LIC	SEL: VR8-ENT-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M2P-LIC	SEL: VR8-ENT-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M3G-LIC	SEL: VR8-ENT-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2020-M3P-LIC	SEL: VR8-ENT-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M1G-LIC	SEL: VR8-ADV-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M1P-LIC	SEL: VR8-ADV-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M2G-LIC	SEL: VR8-ADV-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M2P-LIC	SEL: VR8-ADV-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M3G-LIC	SEL: VR8-ADV-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2021-M3P-LIC	SEL: VR8-ADV-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M1G-LIC	SEL: VR8-ENT-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M1P-LIC	SEL: VR8-ENT-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M2G-LIC	SEL: VR8-ENT-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M2P-LIC	SEL: VR8-ENT-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M3G-LIC	SEL: VR8-ENT-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2022-M3P-LIC	SEL: VR8-ENT-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2023-LIC	SEL: EDU-SRMICM58-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2024-LIC	SEL: EDU-SRMICM58-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2025-LIC	SEL: EDU-SRMICM58-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2026-LIC	SEL: EDU-VSDW55-OE-F	\$2,965.00	K	31%	\$2,045.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2027-LIC	SEL: EDU-VSDW55-OS-F	\$24,915.00	K	31%	\$17,191.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2028-LIC	SEL: EDU-VSDW55-XP-F	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2029-LIC	SEL: EDU-SDDC3-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2030-LIC	SEL: EDU-SDDC3-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2031-LIC	SEL: EDU-SDDC3-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2032-LIC	SEL: EDU-NSXFT6-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2033-LIC	SEL: EDU-NSXFT6-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2034-LIC	SEL: EDU-NSXFT6-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2035-LIC	SEL: EDU-MICM5-OS-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2036-LIC	SEL: EDU-MICM5-OS-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2037-LIC	SEL: EDU-MICM5-XP-F	\$2,063.00	K	31%	\$1,423.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2038-LIC	SEL: EDU-VSOS6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2039-LIC	SEL: EDU-VSOS6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2040-LIC	SEL: EDU-VSOS6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2041-LIC	SEL: EDU-VSICM6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2042-LIC	SEL: EDU-VSICM6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2043-LIC	SEL: EDU-VSICM6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2044-LIC	SEL: EDU-VSWN6-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2045-LIC	SEL: EDU-VSWN6-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2046-LIC	SEL: EDU-VSWN6-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2047-LIC	SEL: EDU-MSH6FT-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2048-LIC	SEL: EDU-MSH6FT-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2049-LIC	SEL: EDU-MSH6FT-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2050-LIC	SEL: EDU-ITBM8-OE-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2051-LIC	SEL: EDU-ITBM8-OS-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2052-LIC	SEL: EDU-ITBM8-XP-F	\$3,027.00	K	31%	\$2,088.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2053-LIC	SEL: VR-STE-ADV-F	\$18,563.00	K	31%	\$12,808.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2053-LIC-L1	SEL: VR-STE-ADV-F-L1	\$17,634.00	K	31%	\$12,167.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2053-LIC-L2	SEL: VR-STE-ADV-F-L2	\$17,263.00	K	31%	\$11,911.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2053-LIC-L3	SEL: VR-STE-ADV-F-L3	\$16,706.00	K	31%	\$11,527.14	\$0.00						

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	11-2054-LIC-L2	SEL: VR-LISSTEADV-UG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2054-LIC-L3	SEL: VR-LISSTEADV-UG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2054-LIC-L4	SEL: VR-LISSTEADV-UG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2054-LIC-L5	SEL: VR-LISSTEADV-UG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC	SEL: VR-CADV-STEADV-UG-F	\$8,322.00	K	31%	\$5,742.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC-L1	SEL: VR-CADVSTEADVUG-F-L1	\$7,905.00	K	31%	\$5,454.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC-L2	SEL: VR-CADVSTEADVUG-F-L2	\$7,739.00	K	31%	\$5,339.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC-L3	SEL: VR-CADVSTEADVUG-F-L3	\$7,489.00	K	31%	\$5,167.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC-L4	SEL: VR-CADVSTEADVUG-F-L4	\$7,240.00	K	31%	\$4,995.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2055-LIC-L5	SEL: VR-CADVSTEADVUG-F-L5	\$6,907.00	K	31%	\$4,765.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC	SEL: VR-OSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC-L1	SEL: VR-OSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC-L2	SEL: VR-OSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC-L3	SEL: VR-OSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC-L4	SEL: VR-OSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2056-LIC-L5	SEL: VR-OSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC	SEL: VR-OADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC-L1	SEL: VR-OADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC-L2	SEL: VR-OADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC-L3	SEL: VR-OADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC-L4	SEL: VR-OADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2057-LIC-L5	SEL: VR-OADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC	SEL: VR-STD-STEADV-UG-F	\$12,397.00	K	31%	\$12,003.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC-L1	SEL: VR-STDSTEADV-UG-F-L1	\$16,527.00	K	31%	\$11,403.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC-L2	SEL: VR-STDSTEADV-UG-F-L2	\$16,179.00	K	31%	\$11,163.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC-L3	SEL: VR-STDSTEADV-UG-F-L3	\$15,657.00	K	31%	\$10,803.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC-L4	SEL: VR-STDSTEADV-UG-F-L4	\$15,135.00	K	31%	\$10,443.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2058-LIC-L5	SEL: VR-STDSTEADV-UG-F-L5	\$14,439.00	K	31%	\$9,982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC	SEL: VR-RADV-STEENT-UG-F	\$9,680.00	K	31%	\$6,679.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC-L1	SEL: VR-RADVSTEENTUG-F-L1	\$9,196.00	K	31%	\$6,345.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC-L2	SEL: VR-RADVSTEENTUG-F-L2	\$9,002.00	K	31%	\$6,211.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC-L3	SEL: VR-RADVSTEENTUG-F-L3	\$8,712.00	K	31%	\$6,011.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC-L4	SEL: VR-RADVSTEENTUG-F-L4	\$8,422.00	K	31%	\$5,811.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2059-LIC-L5	SEL: VR-RADVSTEENTUG-F-L5	\$8,034.00	K	31%	\$5,543.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC	SEL: VR-RADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC-L1	SEL: VR-RADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC-L2	SEL: VR-RADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC-L3	SEL: VR-RADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC-L4	SEL: VR-RADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2060-LIC-L5	SEL: VR-RADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC	SEL: VR-BOSTD-STEADV-UG-F	\$14,372.00	K	31%	\$9,916.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC-L1	SEL: VR-BOSTDSTEADVUG-F-L1	\$13,653.00	K	31%	\$9,420.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC-L2	SEL: VR-BOSTDSTEADVUG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC-L3	SEL: VR-BOSTDSTEADVUG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC-L4	SEL: VR-BOSTDSTEADVUG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2061-LIC-L5	SEL: VR-BOSTDSTEADVUG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC	SEL: VR-RSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC-L1	SEL: VR-RSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC-L2	SEL: VR-RSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC-L3	SEL: VR-RSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC-L4	SEL: VR-RSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2062-LIC-L5	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OE-F	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	\$4,153.00	K	31%	\$2,865.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC	SEL: MGP-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC-L2	SEL: MGP-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC	SEL: MGP-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC-L1	SEL: MGP-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC-L2	SEL: MGP-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC-L3	SEL: MGP-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC-L3	SEL: MW-MGP-10-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC-L4	SEL: MW-MGP-10-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2069-LIC-L5	SEL: MW-MGP-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC	SEL: MW-MGP-100-F	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC-L1	SEL: MW-MGP-100-F-L1	\$11,035.00	K	31%	\$7,614.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC-L2	SEL: MW-MGP-100-F-L2	\$10,803.00	K	31%	\$7,454.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC-L3	SEL: MW-MGP-100-F-L3	\$10,454.00	K	31%	\$7,213.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC-L4	SEL: MW-MGP-100-F-L4	\$10,106.00	K	31%	\$6,973.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2070-LIC-L5	SEL: MW-MGP-100-F-L5	\$9,641.00	K	31%	\$6,652.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A CARAHSOFT
5	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0	

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	
5	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC	SEL: HZ-MGP-ADVC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L2	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2075-LIC	SEL: WSP-STE-10-F	\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2076-LIC	SEL: WSP-STE-100-F	\$53,900.00	K	31%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2112-LIC-L1	SEL: ST6-VSAN-F-L1	\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2112-LIC-L2	SEL: ST6-VSAN-F-L2	\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2112-LIC-L3	SEL: ST6-VSAN-F-L3	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	\$11,739.00	K	31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2113-LIC-L3	SEL: ST6-VSA-VSAN-UG-F-L3	\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L4	\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2114-LIC	SEL: ST6-VSDT100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2115-LIC	SEL: ST6-VSDT10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2115-LIC-L1	SEL: ST6-VSDT10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2115-LIC-L2	SEL: ST6-VSDT10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2115-LIC-L3	SEL: ST6-VSDT10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2115-LIC-L4	SEL: ST6-VSDT10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2116-LIC	SEL: VCS6-FND-F	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2116-LIC-L1	SEL: VCS6-FND-F-L1	\$1,562.00	K	31%	\$1,077.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2116-LIC-L2	SEL: VCS6-FND-F-L2	\$1,526.00	K	31%	\$1,055.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2116-LIC-L3	SEL: VCS6-FND-F-L3	\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2116-LIC-L4	SEL: VCS6-FND-F-L4	\$1,431.00	K	31%	\$987.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2117-LIC	SEL: VCS6-FND-STD-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2117-LIC-L1	SEL: VCS6-FND-STD-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2117-LIC-L2	SEL: VCS6-FND-STD-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2117-LIC-L3	SEL: VCS6-FND-STD-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2117-LIC-L4	SEL: VCS6-FND-STD-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2118-LIC	SEL: VCS6-STD-F	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2118-LIC-L1	SEL: VCS6-STD-F-L1	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2118-LIC-L2	SEL: VCS6-STD-F-L2	\$5,110.00	K	31%	\$3,525.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2118-LIC-L3	SEL: VCS6-STD-F-L3	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2118-LIC-L4	SEL: VCS6-STD-F-L4	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2119-LIC	SEL: VC-SRM6-25E-F	\$13,613.00	K	31%	\$9,392.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2119-LIC-L1	SEL: VC-SRM6-25E-F-L1	\$12,932.00	K	31%	\$8,923.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2119-LIC-L2	SEL: VC-SRM6-25E-F-L2	\$12,690.00	K	31%	\$8,735.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2119-LIC-L3	SEL: VC-SRM6-25E-F-L3	\$12,251.00	K	31%	\$8,453.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2119-LIC-L4	SEL: VC-SRM6-25E-F-L4	\$11,843.00	K	31%	\$8,171.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2120-LIC	SEL: VC-SRM6-25E-UG-F	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2120-LIC-L1	SEL: VC-SRM6-25E-UG-F-L1	\$8,621.00	K	31%	\$5,948.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2120-LIC-L2	SEL: VC-SRM6-25E-UG-F-L2	\$8,440.00	K	31%	\$5,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2120-LIC-L3	SEL: VC-SRM6-25E-UG-F-L3	\$8,168.00	K	31%	\$5,635.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2120-LIC-L4	SEL: VC-SRM6-25E-UG-F-L4	\$7,895.00	K	31%	\$5,447.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2121-LIC	SEL: VC-SRM6-25S-F	\$5,363.00	K	31%	\$3,700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2121-LIC-L1	SEL: VC-SRM6-25S-F-L1	\$5,094.00	K	31%	\$3,514.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2121-LIC-L2	SEL: VC-SRM6-25S-F-L2	\$4,987.00	K	31%	\$3,441.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2121-LIC-L3	SEL: VC-SRM6-25S-F-L3	\$4,826.00	K	31%	\$3,329.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2121-LIC-L4	SEL: VC-SRM6-25S-F-L4	\$4,665.00	K	31%	\$3,218.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2177-LIC	SEL: V-SC-PL-3USR-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2178-LIC	SEL: V-SC-MF-3USR-F	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2179-LIC	SEL: V-SCSSCL-3US1Y-F	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2180-LIC	SEL: V-SCSDCL-3US1Y-F	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2181-LIC	SEL: V-VCB-PL-3USR-F	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2182-LIC	SEL: V-VCB-MF-3USR-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2183-LIC	SEL: V-VCBSSCL-3US1Y-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2184-LIC	SEL: V-VCBSSDCL-3US1Y-F	\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2197-LIC	SEL: V-TCSBCL-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2198-LIC	SEL: V-TCSBDCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2199-LIC	SEL: V-TCSBOP-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2200-LIC	SEL: V-PS-AWT-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2202-LIC	SEL: UEM-CCU-10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2202-LIC-L1	SEL: UEM-CCU-10-F-L1</											

EMC WSCA Contract MNWNC-109 Price List
 3rd Party Price List
 Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	11-2203-LIC	SEL: UEM-CCU-100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2203-LIC-L2	SEL: UEM-CCU-100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2203-LIC-L3	SEL: UEM-CCU-100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2203-LIC-L4	SEL: UEM-CCU-100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2204-LIC	SEL: UEM-NU-10-F	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2204-LIC-L1	SEL: UEM-NU-10-F-L1	\$314.00	K	31%	\$216.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	\$307.00	K	31%	\$211.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2204-LIC-L3	SEL: UEM-NU-10-F-L3	\$297.00	K	31%	\$204.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2204-LIC-L4	SEL: UEM-NU-10-F-L4	\$287.00	K	31%	\$198.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2205-LIC	SEL: UEM-NU-100-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2205-LIC-L1	SEL: UEM-NU-100-F-L1	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2205-LIC-L2	SEL: UEM-NU-100-F-L2	\$3,069.00	K	31%	\$2,117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2205-LIC-L3	SEL: UEM-NU-100-F-L3	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2205-LIC-L4	SEL: UEM-NU-100-F-L4	\$2,871.00	K	31%	\$1,980.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2206-LIC	SEL: HZ-UEM-ENTC-10-UG-F	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2206-LIC-L1	SEL: HZ-UEM-ENTC-10-UG-F-L1	\$5,486.00	K	31%	\$3,785.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2206-LIC-L2	SEL: HZ-UEM-ENTC-10-UG-F-L2	\$5,371.00	K	31%	\$3,705.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2206-LIC-L3	SEL: HZ-UEM-ENTC-10-UG-F-L3	\$5,198.00	K	31%	\$3,586.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2206-LIC-L4	SEL: HZ-UEM-ENTC-10-UG-F-L4	\$5,024.00	K	31%	\$3,466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2207-LIC	SEL: HZ-UEM-ENTC-100-UG-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2207-LIC-L1	SEL: HZ-UEM-ENTC-100-UG-F-L1	\$54,863.00	K	31%	\$37,855.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2207-LIC-L2	SEL: HZ-UEM-ENTC-100-UG-F-L2	\$53,708.00	K	31%	\$37,058.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2207-LIC-L3	SEL: HZ-UEM-ENTC-100-UG-F-L3	\$51,975.00	K	31%	\$35,862.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2207-LIC-L4	SEL: HZ-UEM-ENTC-100-UG-F-L4	\$50,243.00	K	31%	\$34,667.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2208-LIC	SEL: HZ-UEM-ENTN-10-UG-F	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2208-LIC-L1	SEL: HZ-UEM-ENTN-10-UG-F-L1	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2208-LIC-L2	SEL: HZ-UEM-ENTN-10-UG-F-L2	\$3,274.00	K	31%	\$2,259.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2208-LIC-L3	SEL: HZ-UEM-ENTN-10-UG-F-L3	\$3,169.00	K	31%	\$2,195.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2208-LIC-L4	SEL: HZ-UEM-ENTN-10-UG-F-L4	\$3,062.00	K	31%	\$2,112.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2209-LIC	SEL: HZ-UEM-ENTN-100-UG-F	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2209-LIC-L1	SEL: HZ-UEM-ENTN-100-UG-F-L1	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2209-LIC-L2	SEL: HZ-UEM-ENTN-100-UG-F-L2	\$32,736.00	K	31%	\$22,587.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2209-LIC-L3	SEL: HZ-UEM-ENTN-100-UG-F-L3	\$31,680.00	K	31%	\$21,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2209-LIC-L4	SEL: HZ-UEM-ENTN-100-UG-F-L4	\$30,624.00	K	31%	\$21,130.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2210-LIC	SEL: HZ-APMC-10-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2210-LIC-L1	SEL: HZ-APMC-10-F-L1	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2210-LIC-L2	SEL: HZ-APMC-10-F-L2	\$1,841.00	K	31%	\$1,270.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2210-LIC-L3	SEL: HZ-APMC-10-F-L3	\$1,782.00	K	31%	\$1,229.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2210-LIC-L4	SEL: HZ-APMC-10-F-L4	\$1,723.00	K	31%	\$1,188.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2211-LIC	SEL: HZ-APMC-100-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2211-LIC-L1	SEL: HZ-APMC-100-F-L1	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2211-LIC-L2	SEL: HZ-APMC-100-F-L2	\$18,414.00	K	31%	\$12,705.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2211-LIC-L3	SEL: HZ-APMC-100-F-L3	\$17,820.00	K	31%	\$12,295.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2211-LIC-L4	SEL: HZ-APMC-100-F-L4	\$17,226.00	K	31%	\$11,895.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2212-LIC	SEL: HZ-APMN-10-F	\$1,320.00	K	31%	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2212-LIC-L1	SEL: HZ-APMN-10-F-L1	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2212-LIC-L2	SEL: HZ-APMN-10-F-L2	\$1,228.00	K	31%	\$847.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2212-LIC-L3	SEL: HZ-APMN-10-F-L3	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2212-LIC-L4	SEL: HZ-APMN-10-F-L4	\$1,148.00	K	31%	\$792.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2213-LIC	SEL: HZ-APMN-100-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2213-LIC-L1	SEL: HZ-APMN-100-F-L1	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2213-LIC-L2	SEL: HZ-APMN-100-F-L2	\$12,276.00	K	31%	\$8,470.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2213-LIC-L3	SEL: HZ-APMN-100-F-L3	\$11,880.00	K	31%	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2213-LIC-L4	SEL: HZ-APMN-100-F-L4	\$11,484.00	K	31%	\$7,923.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2214-LIC	SEL: HZ-APM-ENTN-10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2214-LIC-L1	SEL: HZ-APM-ENTN-10-UG-F-L1	\$2,644.00	K	31%	\$1,824.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2214-LIC-L2	SEL: HZ-APM-ENTN-10-UG-F-L2	\$2,588.00	K	31%	\$1,785.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2214-LIC-L3	SEL: HZ-APM-ENTN-10-UG-F-L3	\$2,505.00	K	31%	\$1,728.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2214-LIC-L4	SEL: HZ-APM-ENTN-10-UG-F-L4	\$2,421.00	K	31%	\$1,670.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2215-LIC	SEL: HZ-AM-ENTN-100-UG-F	\$27,830.00	K	31%	\$19,202.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2215-LIC-L1	SEL: HZ-AM-ENTN-100-UG-F-L1	\$26,439.00	K	31%	\$18,242.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2215-LIC-L2	SEL: HZ-AM-ENTN-100-UG-F-L2	\$25,882.00	K	31%	\$17,858.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2215-LIC-L3	SEL: HZ-AM-ENTN-100-UG-F-L3	\$25,047.00	K	31%	\$17,282.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2215-LIC-L4	SEL: HZ-AM-ENTN-100-UG-F-L4	\$24,212.00	K	31%	\$16,706.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2216-LIC	SEL: HZ-APM-ENTC-10-UG-F	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2216-LIC-L1	SEL: HZ-APM-ENTC-10-UG-F-L1	\$4,541.00	K	31%	\$3,133.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2216-LIC-L2	SEL: HZ-APM-ENTC-10-UG-F-L2	\$4,445.00	K	31%	\$3,067.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2216-LIC-L3	SEL: HZ-APM-ENTC-10-UG-F-L3	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2216-LIC-L4	SEL: HZ-APM-ENTC-10-UG-F-L4	\$4,158.00	K	31%	\$2,869.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2217-LIC	SEL: HZ-APM-ENTC-100-UG-F	\$47,795.00	K	31%	\$32,978.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2217-LIC-L1	SEL: HZ-APM-ENTC-100-UG-F-L1	\$45,405.00	K	31%	\$31,329.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2217-LIC-L2	SEL: HZ-APM-ENTC-100-UG-F-L2	\$44,449.00	K	31%	\$30,669.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2217-LIC-L3	SEL: HZ-APM-ENTC-100-UG-F-L3	\$43,016.00	K	31%	\$29,681.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2217-LIC-L4	SEL: HZ-APM-ENTC-100-UG-F-L4	\$41,582.00	K	31%	\$28,691.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2218-LIC	SEL: CN-ABD-F	\$99,000.00	K	31%	\$68,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2218-LIC-L1	SEL: CN-ABD-F-L1	\$94,050.00	K	31%	\$64,894.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2218-LIC-L2	SEL: CN-ABD-F-L2	\$92,070.00	K	31%	\$63,528.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2218-LIC-L3	SEL: CN-ABD-F-L3	\$89,100.00	K	31%	\$61,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2218-LIC-L4	SEL: CN-ABD-F-L4	\$86,130.00	K	31%	\$59,429.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2219-LIC	SEL: CN-CP-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2219-LIC-L1	SEL: CN-CP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2219-LIC-L2	SEL: CN-CP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	11-2220-LIC-L4	SEL: CN-DR-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2221-LIC	SEL: CN-RP-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2221-LIC-L1	SEL: CN-RP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2221-LIC-L2	SEL: CN-RP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2221-LIC-L3	SEL: CN-RP-F-L3	\$29,700.00	K	31%	\$20,493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2221-LIC-L4	SEL: CN-RP-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2222-LIC	SEL: CN-ABD-3P-TLSS-F	\$87,120.00	K	31%	\$60,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2223-LIC	SEL: CN-ABD-P-TLSS-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2224-LIC	SEL: CN-CP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2225-LIC	SEL: CN-CP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2226-LIC	SEL: CN-DR-3P-TLSS-F	\$14,520.00	K	31%	\$10,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2227-LIC	SEL: CN-DR-P-TLSS-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2228-LIC	SEL: CN-RP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2229-LIC	SEL: CN-RP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	\$81,818.00	K	31%	\$56,454.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2236-LIC	SEL: WSP-ADVN-10-UG-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2237-LIC	SEL: WSP-ADVN-100-UG-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2238-LIC	SEL: WSP-STD-20-UG-F	\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2239-LIC	SEL: WSP-STD-200-UG-F	\$84,700.00	K	31%	\$58,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2240-LIC	SEL: WSP-ENTC-20-UG-F	\$4,510.00	K	31%	\$3,111.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2241-LIC	SEL: WSP-ENTC-200-UG-F	\$45,100.00	K	31%	\$31,119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2244-LIC	SEL: HZ-LXC-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2244-LIC-L1	SEL: HZ-LXC-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2244-LIC-L2	SEL: HZ-LXC-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2244-LIC-L3	SEL: HZ-LXC-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2244-LIC-L4	SEL: HZ-LXC-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2245-LIC	SEL: HZ-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2245-LIC-L1	SEL: HZ-LXC-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2245-LIC-L2	SEL: HZ-LXC-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2245-LIC-L3	SEL: HZ-LXC-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2245-LIC-L4	SEL: HZ-LXC-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2246-LIC	SEL: HZ-LXC-ENTC-10-UG-F	\$5,143.00	K	31%	\$3,548.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2246-LIC-L1	SEL: HZ-LXC-ENTC-10-UG-F-L1	\$4,885.00	K	31%	\$3,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2246-LIC-L2	SEL: HZ-LXC-ENTC-10-UG-F-L2	\$4,783.00	K	31%	\$3,300.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2246-LIC-L3	SEL: HZ-LXC-ENTC-10-UG-F-L3	\$4,628.00	K	31%	\$3,193.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2246-LIC-L4	SEL: HZ-LXC-ENTC-10-UG-F-L4	\$4,474.00	K	31%	\$3,087.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2247-LIC	SEL: HZ-LXC-ENTC-100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2247-LIC-L1	SEL: HZ-LXC-ENTC-100-UG-F-L1	\$48,854.00	K	31%	\$33,709.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2247-LIC-L2	SEL: HZ-LXC-ENTC-100-UG-F-L2	\$47,825.00	K	31%	\$32,999.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2247-LIC-L3	SEL: HZ-LXC-ENTC-100-UG-F-L3	\$46,283.00	K	31%	\$31,935.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2247-LIC-L4	SEL: HZ-LXC-ENTC-100-UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	\$62,700.00	K	31%	\$43,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	\$61,380.00	K	31%	\$42,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	\$57,420.00	K	31%	\$39,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC	SEL HZ-APMNE-10-FPRO	\$1,122.00	K	31%	\$774.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC-L1	SEL HZ-APMNE-10-FPRO-L1	\$1,066.00	K	31%	\$735.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC-L2	SEL HZ-APMNE-10-FPRO-L2	\$1,043.00	K	31%	\$719.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC-L3	SEL HZ-APMNE-10-FPRO-L3	\$1,010.00	K	31%	\$696.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC-L4	SEL HZ-APMNE-10-FPRO-L4	\$976.00	K	31%	\$673.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2251-LIC-L5	SEL HZ-APMNE-10-FPRO-L5	\$931.00	K	31%	\$642.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC	SEL HZ-APMNE-100-FPRO	\$11,220.00	K	31%	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC-L1	SEL HZ-APMNE-100-FPRO-L1	\$10,659.00	K	31%	\$7,354.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC-L2	SEL HZ-APMNE-100-FPRO-L2	\$10,435.00	K	31%	\$7,200.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC-L3	SEL HZ-APMNE-100-FPRO-L3	\$10,098.00	K	31%	\$6,967.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC-L4	SEL HZ-APMNE-100-FPRO-L4	\$9,761.00	K	31%	\$6,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	11-2252-LIC-L5	SEL HZ-APMNE-100-FPRO-L5	\$9,313.00	K	31%	\$6,425.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	1601-LIC-L5	SEL 1601-LIC-L5 HZ-MRG-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC	SEL HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	PS-SUPP-ENTADDF	SEL: PS-SUPP-ENT-ADDF	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-AMGT-F	SELECT: SERV MGR AST AGT	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-CUSR-F	SELECT: SERV MGR CONCUSR	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-GND-F	SELECT: SERV MGR FOUND	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-IPLF-F	SELECT: SERV MGR INTPLAT	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-KMGT-F	SELECT: SERV MGR KNOWMGT	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-NUSR-F	SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-PORT-F	SELECT: SERV MGR PORTAL	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-SDSK-F	SELECT: SERV MGR SERVDSK	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	SM-WFLW-F	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD100-F	SEL: ST6-ADVD100-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD100-F-L1	SEL: ST6-ADVD100-F-L1	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD100-F-L2	SEL: ST6-ADVD100-F-L2	\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD100-F-L3	SEL: ST6-ADVD100-F-L3	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD100-F-L4	SEL: ST6-ADVD100-F-L4	\$9,570.00	K	31%	\$6,603.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD10-F	SEL: ST6-ADVD10-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD10-F-L1	SEL: ST6-ADVD10-F-L1	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD10-F-L2	SEL: ST6-ADVD10-F-L2	\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD10-F-L3	SEL: ST6-ADVD10-F-L3	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADVD10-F-L4	SEL: ST6-ADVD10-F-L4	\$957.00	K	31%	\$660.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADV-F	SEL: ST6-ADV-F	\$4,										

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	ST6-ADV-F-L4	SEL: ST6-ADV-F-L4	\$3,823.00	K	31%	\$2,637.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-ADV-FPRO	SEL: ST6-ADV-FPRO	\$3,516.00	K	31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-RB-25VM-F-L1	SEL: ST6-RB-25VM-F-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-RB-25VM-F-L2	SEL: ST6-RB-25VM-F-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-RB-25VM-F-L3	SEL: ST6-RB-25VM-F-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-RB-25VM-F-L4	SEL: ST6-RB-25VM-F-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD100UGFL1	SEL: ST6-STDADV-D10UGF-L1	\$5,748.00	K	31%	\$3,966.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD100UGFL2	SEL: ST6-STDADV-D10UGF-L2	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD100UGFL3	SEL: ST6-STDADV-D10UGF-L3	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD100UGFL4	SEL: ST6-STDADV-D10UGF-L4	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD10UGFL1	SEL: ST6-STDADV-D10UGF-L1	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD10UGFL2	SEL: ST6-STDADV-D10UGF-L2	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD10UGFL3	SEL: ST6-STDADV-D10UGF-L3	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDAD10UGFL4	SEL: ST6-STDADV-D10UGF-L4	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDADV-D10UGF	SEL: ST6-STDADV-D10UG-F	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-STD-ADV-UG-F	SEL: ST6-STD-ADV-UG-F	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-STD-ADV-UG-F1	SEL: ST6-STD-ADV-UG-F-L1	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-STD-ADV-UG-F2	SEL: ST6-STD-ADV-UG-F-L2	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-STD-ADV-UG-F3	SEL: ST6-STD-ADV-UG-F-L3	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6-STD-ADV-UG-F4	SEL: ST6-STD-ADV-UG-F-L4	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	ST6STDADVUGFP	SEL: ST6-STD-ADV-UG-F	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-ADM-F	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-ADMS-F	SELECT: VC APDISCMGR SRV	\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-CM-F	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VC-CMWW-F	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-ECSBDCL-DEV1YF	SEL: V-ECSBDCL-DEV1Y-F	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-ECSBOP-DEV1Y-F	SEL: V-ECSBOP-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-ECSBSCL-DEV1YF	SEL: V-ECSBSCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VGSOMSDCLDEV1YF	SEL: V-GS-OMSDCL-DEV1Y-F	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MAM-MF-SD-F	SEL: V-MAM-MF-SD-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MAM-PL-SD-F	SEL: V-MAM-PL-SD-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MBM-MF-AWB-F	SEL: V-MBM-MF-AWB-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MBM-PL-AWB-F	SEL: V-MBM-PL-AWB-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MDM-MF-AEC-F	SEL: V-MDM-MF-AEC-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-MDM-PL-AEC-F	SEL: V-MDM-PL-AEC-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-OMS-MF-3USR-F	SEL V-OMS-MF-3USR-F	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-OMS-PL-3USR-F	SEL V-OMS-PL-3USR-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PM-MF-F	SEL: V-PM-MF-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PM-PL-F	SEL: V-PM-PL-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-CERT-TOF-F	SEL: V-PS-CERT-TOF-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-CERT-TOPE-F	SEL: V-PS-CERT-TOPE-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-CERT-TP-F	SEL: V-PS-CERT-TP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-CONNECT-1-F	SEL: V-PS-CONNECT-1-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-GLD-CLD-SPF	SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-GLD-OP-SP-F	SEL: V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VPSGOMSDCLSPF	SEL: V-PS-GSOMSDCL-OS-SP-F	\$5,060.00	K	31%	\$3,491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VPSGOMSDCLSPF	SEL: V-PS-GS-OMS-DCL-SP-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-MBM-SP-F	SEL: V-PS-MBM-SP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-MCM-CLD-SPF	SEL: V-PS-MCM-CLD-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-MIG-ADVSPF	SEL: V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-MIGBASICSFP	SEL: V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-SLV-CLD-SPF	SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-SLV-OP-SP-F	SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-BTCMP-F	SEL: V-PS-TRN-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-EXP-F	SEL: V-PS-TRN-EXP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-GRP-F	SEL: V-PS-TRN-GRP-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-PROAWF	SEL: V-PS-TRN-PRO-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRNPUTCMPF	SEL: V-PS-TRN-PU-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRNPUTCPAWF	SEL: V-PS-TRN-PU-TCP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-PUTCPF	SEL: V-PS-TRN-PU-TCP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRNPUTOPAWF	SEL: V-PS-TRN-PU-TOP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-TRN-PUTPAWF	SEL: V-PS-TRN-PU-TP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VPS-TRN-PU-TP-F	SEL: V-PS-TRN-PU-TP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VPSUPGGMOMSPF	SEL V-PS-UPG-GM-OM-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VPSUPGLIOMSSPF	SEL V-PS-UPG-LI-OMS-SP-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-PS-VMW-WKS-SPF	SEL: V-PS-VMW-WKS-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-TCSBDCL-3US1YF	SEL: V-TCSBDCL-3US1Y-F	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	V-TCSBSCL-3US1YF	SEL: V-TCSBSCL-3US1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2PLBMSF	SEL: V-UPG-OM2-PL-BMS-F	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2PLYMSF	SEL: V-UPG-OM2-PL-YMS-F	\$73.00	K	31%	\$50.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2SBCBMSF	SEL: V-UPG-OM2-SB-CLBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2SBCLYMSF	SEL: V-UPG-OM2-SB-CLYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2SBOPBMSF	SEL: V-UPG-OM2-SB-OPBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPGOM2SBOPYMSF	SEL: V-UPG-OM2-SB-OPYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPG-OMS-DC-USF	SEL V-UPG-OMS-DC-US-F	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPG-OMS-MF-USF	SEL V-UPG-OMS-MF-US-F	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPG-OMS-PL-USF	SEL V-UPG-OMS-PL-US-F	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	VUPG-OMS-SC-USF	SEL V-UPG-OMS-SC-US-F	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	WS12-PLAY6-7-UGF	SEL: WS12-PLAY6-7-UGF	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	WS12-PLAY-F	SEL: WS12-PLAY-F	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	WS12-PLAY-UG-FE	SEL: WS12-PLAY-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	CARAHSOFT

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	DBMI-LIC-002	SEL Tier 2: 9TB-12TB Node capacity	\$1,047.00	K	31%	\$722.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-LIC-003	SEL Tier 3: 13TB-108TB Node Capacity	\$5,963.00	K	31%	\$4,114.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-LIC-004	SEL Tier 4: 109TB-144TB Node Capacity	\$12,519.00	K	31%	\$8,638.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-LIC-005	SEL Tier 5: 145TB-216TB Node Capacity	\$17,882.00	K	31%	\$12,338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-LIC-006	SEL Tier6 >216TB (236-354) Node Capacity	\$29,305.00	K	31%	\$20,220.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-MCD-020	SEL Migrate N2I (NAS-to-Isilon)	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMI-MCD-021	SEL Migrate N2I (NAS-to-Isilon)	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate N2VNX (NAS-to-VNX)	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	DBMVNX-MCD-021	SEL Migrate N2VNX (NAS-to-VNX)	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DOBI
5	STORAGEX-76-DM1	SEL StorageX DFS Mgmt 3 Yrs < 500 Users	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-76-DM2	SEL StorageX DFS Mgmt 3Yrs 501-1000Users	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-76-DM3	SEL StorageX DFS Mgmt 3Yrs 1001-2000User	\$246,154.00	K	31%	\$169,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-76-DM4	SEL StorageX DFS Mgmt 3 Yrs 2000 Users+	\$492,308.00	K	31%	\$339,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-76-EMM	SEL StorageX Migration Annual Unlimited	\$615,385.00	K	31%	\$424,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-76-MM	SEL StorageX Migration Priced per TB	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX76-MM-1	SEL StorageX Migration Priced per TB	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-T2	SEL StorageX Migration- Tier 2 Capacity	\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-T3	SEL StorageX Migration- Tier 3 Capacity	\$5,908.00	K	31%	\$4,076.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-T4	SEL StorageX Migration- Tier 4 Capacity	\$12,406.00	K	31%	\$8,560.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-T5	SEL StorageX Migration- Tier 5 Capacity	\$17,723.00	K	31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	STORAGEX-T6	SEL StorageX Migration- Tier 6 Capacity	\$27,569.00	K	31%	\$19,022.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A DATA DYNAMICS
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A EMULEX
5	LPE12000-E-G	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A EMULEX
5	LPE12002-E-G	SEL DUAL-PORT; 8GB FC; PCI-E; FED GOVT.	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMULEX
5	LPE1250-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,090.00	K	31%	\$752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A EMULEX
5	LPE1250-E-G	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,090.00	K	31%	\$752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMULEX
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A EMULEX
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,190.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A EMULEX
5	CYASRFN-DIM1	CYA FN Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-EXT1	CYA FN Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-GRANULAR	SEL CYA SmartRecovery FileNet Granular	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-HBOS	SEL CYA SR HOT Point-N-Time Bkup OS Db	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-HBPE	SEL CYA SR HOT Point-N-Time Bkup PE Db	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-RRM1	CYA FN Records Retention Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYASRFN-TBR1	CYA FN Time Based Recovery Module	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYHB-REPOSITORY	SEL CYA HOTBackup DCTM Repository Lic	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYHB-SRV	SEL CYA HOTBackup Server	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYHB-SRVDEV	SEL CYA HOTBackup Server for Development	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-CONN2	CYA Connector for DCTM	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-DIM2	CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-EXT2	CYA Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-GRANULAR	SEL CYA SmartRecovery DCTM Granular	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-RRM2	CYA Records Retention Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SMBBASE1	CYA SmartRecovery SMB Repository	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRV100-1	CYA SmartRecovery Server 100U/50GB	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRV250-1	CYA SmartRecovery Server 250U/100GB	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRV-4	SEL CYA SMARTRECOVERY SERVER (1-4 CPU)	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRV-4PLUS	SEL CYA SmartRec.SRV Stand-alone >4 CPU	\$90,000.00	K	31%	\$62,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRV500-1	CYA SmartRecovery Server 500U/50GB	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRVHA-4	SEL CYA SmartRec.SRV HA/Cluster <4CPU	\$45,000.00	K	31%	\$31,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-SRVHA-4PLUS	SEL CYA SmartRec.SRV HA/Cluster >4CPU	\$65,000.00	K	31%	\$44,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	CYSR-TBR2	CYA Time Based Recovery Module	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A ENCHOICE
5	HIPPO-CONTENT-REP	SEL HIPPO EMC CONTENT REPLICATION AM	\$14,844.00	K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HIPPO
5	HIPPO-EMC-XP-PCK	SEL HIPPO EMC EXPERIENCE AM	\$129,719.00	K	31%	\$89,506.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HIPPO
5	HIPPO-ENTR-FORMS	SEL HIPPO EMC ENTRPRISE FORM AM	\$14,844.00	K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HIPPO
5	HIPPO-QA-ESNTILS	SEL HIPPO EMC QA ESSENTIALS AM	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HIPPO
5	HIPPO-XP-SERVER	SEL HIPPO EMC EXP SERVER AM	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HIPPO
5	HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	HDF-ENT-1Y	SEL -HWX DataFlow Ent 16 cores	\$55,385.00	K	31%	\$38,215.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	HDF-JSS-6M	SEL HDF Jumpstart Sub 32Cores-10 Edge 6M	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	\$22,154.00	K	31%	\$15,286.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A HORTONWORKS
5	BLEDTM	SEL BLAZON ENTERPRISE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-A	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-B	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-C	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-D	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-E	SEL BRAVA FOR CAD ASSET OPS 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOC-F	SEL BRAVA FOR CAD ASSET OPS 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-A	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-B	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-C	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-D	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-E	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-AOI-F	SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-A	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-B	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-C	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-D	SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-E	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPC-F	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-A	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-B	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA
5	BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A IGC BRAVA

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2C-B	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2C-C	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-A	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-B	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-D2I-F	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-A	SEL Brava for CAD Webtop 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-B	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-E	SEL Brava for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMC-F	SEL Brava for CAD Webtop 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-A	SEL Brava for Docs Webtop 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-E	SEL Brava for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMI-F	SEL Brava for Documents Webtop 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMC-D	SEL Brava for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMC-E	SEL Brava for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-D	SEL Brava for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-E	SEL Brava for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-A	SEL Brava for CAD xCP 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-B	SEL Brava for CAD xCP 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-C	SEL Brava for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-D	SEL Brava for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-E	SEL Brava for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPC-F	SEL Brava for CAD xCP 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-A	SEL Brava for Docs xCP 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-B	SEL Brava for Docs xCP 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-C	SEL Brava for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-D	SEL Brava for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	BP-XCPI-F	SEL Brava for Docs xCP 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	OCRDTM	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	PDFSCH	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	RIEDTM	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-AOC	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-BLEDTM	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-CPC	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-D2C	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-DCTMC	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-DCTMS	SEL Subscription Add'l Brava Server	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-RIEDTM	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,901.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	SUB-XCPC	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IGC BRAVA
5	CSITDVC1002	SEL Dev ImageTrust Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVS21002	SEL Dev ImageTrust for D2	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVS1002	SEL Dev HV ImageTrust Client(-170ppm)	\$5,625.00	K	31%	\$3,881.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVS01002	SEL Dev ImageTrust OCR Server	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVS1002	SEL Dev ImageTrust Server	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVT1002	SEL Dev ImageTrust-Transactional Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITDVC1002	SEL Dev ImageTrust for xCP	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRC1002	SEL ImageTrust Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRD21002	SEL ImageTrust for D2	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRHV1002	SEL HV ImageTrust Client(-170ppm)	\$11,250.00	K	31%	\$7,762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRMO1002	SEL ImageTrust Mobile (iOS, Android)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRO1002	SEL ImageTrust OCR Server (SaaS/BPO)	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPROS1002	SEL ImageTrust OCR Server (non SaaS/BPO)	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRSR1002	SEL ImageTrust Server	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRTC1002	SEL ImageTrust-Transactional Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	CSITPRXC1002	SEL ImageTrust for xCP	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IMAGE ACCESS
5	1YR-ADU-00000010	SEL IE 10 1YR ADMIN USER LICENSES	\$19,231.00	K	31%	\$13,269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-ADU-00000020	SEL IE 20 1YR ADMIN USER LICENSES	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-ADU-00000030	SEL IE 30 1YR ADMIN USER LICENSES	\$40,385.00	K	31%	\$27,865.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-ADU-00000005	SEL IE 5 1YR ADMIN USER LICENSES	\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-ADU-00000050	SEL IE 50 1YR ADMIN USER LICENSES	\$57,692.00	K	31%	\$39,807.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00001000	SEL IE 1000 1YR DISK CATALOG INGEST	\$12,077.00	K	31%	\$8,333.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00001500	SEL IE 1500 1YR DISK CATALOG INGEST	\$16,038.00	K	31%	\$11,066.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00002000	SEL IE 2000 1YR DISK CATALOG INGEST	\$19,538.00	K	31%	\$13,481.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00003000	SEL IE 3000 1YR DISK CATALOG INGEST	\$26,077.00	K	31%	\$17,993.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00004000	SEL IE 4000 1YR DISK CATALOG INGEST	\$31,692.00	K	31%	\$21,867.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00005000	SEL IE 5000 1YR DISK CATALOG INGEST	\$37,308.00	K	31%	\$25,742.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00006000	SEL IE 6000 1YR DISK CATALOG INGEST	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00007000	SEL IE 7000 1YR DISK CATALOG INGEST	\$46,846.00	K	31%	\$32,323.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.		

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	1YR-DCI-00008000	SEL IE 8000 1 YR DISK CATALOG INGEST	\$51,692.00	K	31%	\$35,667.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00010000	SEL IE 10000 1 YR DISK CATALOG INGEST	\$60,769.00	K	31%	\$41,930.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00012000	SEL IE 12000 1 YR DISK CATALOG INGEST	\$68,308.00	K	31%	\$47,132.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00015000	SEL IE 15000 1 YR DISK CATALOG INGEST	\$80,769.00	K	31%	\$55,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00020000	SEL IE 20000 1 YR DISK CATALOG INGEST	\$98,462.00	K	31%	\$67,938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00025000	SEL IE 25000 1 YR DISK CATALOG INGEST	\$115,385.00	K	31%	\$79,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00030000	SEL IE 30000 1 YR DISK CATALOG INGEST	\$131,538.00	K	31%	\$90,761.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00040000	SEL IE 40000 1 YR DISK CATALOG INGEST	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00050000	SEL IE 50000 1 YR DISK CATALOG INGEST	\$188,462.00	K	31%	\$130,038.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00060000	SEL IE 60000 1 YR DISK CATALOG INGEST	\$212,308.00	K	31%	\$146,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00070000	SEL IE 70000 1 YR DISK CATALOG INGEST	\$236,923.00	K	31%	\$163,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00080000	SEL IE 80000 1 YR DISK CATALOG INGEST	\$258,462.00	K	31%	\$178,338.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00090000	SEL IE 90000 1 YR DISK CATALOG INGEST	\$283,846.00	K	31%	\$195,853.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00100000	SEL IE 100000 1 YR DISK CATALOG INGEST	\$307,692.00	K	31%	\$212,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00125000	SEL IE 125000 1 YR DISK CATALOG INGEST	\$355,769.00	K	31%	\$245,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00150000	SEL IE 150000 1 YR DISK CATALOG INGEST	\$403,846.00	K	31%	\$278,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00200000	SEL IE 200000 1 YR DISK CATALOG INGEST	\$492,308.00	K	31%	\$339,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00250000	SEL IE 250000 1 YR DISK CATALOG INGEST	\$576,923.00	K	31%	\$398,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00300000	SEL IE 300000 1 YR DISK CATALOG INGEST	\$669,231.00	K	31%	\$461,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00350000	SEL IE 350000 1 YR DISK CATALOG INGEST	\$726,923.00	K	31%	\$501,576.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00400000	SEL IE 400000 1 YR DISK CATALOG INGEST	\$800,000.00	K	31%	\$552,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-DCI-00500000	SEL IE 500000 1 YR DISK CATALOG INGEST	\$961,538.00	K	31%	\$663,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000025TB	SEL IE 25TB 1 YR FILE METADATA INDEX	\$19,231.00	K	31%	\$13,269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000050TB	SEL IE 50TB 1 YR FILE METADATA INDEX	\$31,731.00	K	31%	\$21,894.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000100TB	SEL IE 100TB 1 YR FILE METADATA INDEX	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000150TB	SEL IE 150TB 1 YR FILE METADATA INDEX	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000200TB	SEL IE 200TB 1 YR FILE METADATA INDEX	\$84,615.00	K	31%	\$58,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000250TB	SEL IE 250TB 1 YR FILE METADATA INDEX	\$96,154.00	K	31%	\$66,346.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000300TB	SEL IE 300TB 1 YR FILE METADATA INDEX	\$109,615.00	K	31%	\$75,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000400TB	SEL IE 400TB 1 YR FILE METADATA INDEX	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-FSI-000500TB	SEL IE 500TB 1 YR FILE METADATA INDEX	\$163,462.00	K	31%	\$112,788.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00001000	SEL IE 1000 1 YR TAPE CATALOG INGEST	\$12,077.00	K	31%	\$8,333.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00001500	SEL IE 1500 1 YR TAPE CATALOG INGEST	\$16,038.00	K	31%	\$11,066.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00002000	SEL IE 2000 1 YR TAPE CATALOG INGEST	\$19,538.00	K	31%	\$13,481.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00003000	SEL IE 3000 1 YR TAPE CATALOG INGEST	\$26,077.00	K	31%	\$17,993.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00004000	SEL IE 4000 1 YR TAPE CATALOG INGEST	\$31,692.00	K	31%	\$21,867.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00005000	SEL IE 5000 1 YR TAPE CATALOG INGEST	\$37,308.00	K	31%	\$25,742.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00006000	SEL IE 6000 1 YR TAPE CATALOG INGEST	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00007000	SEL IE 7000 1 YR TAPE CATALOG INGEST	\$46,846.00	K	31%	\$32,323.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00008000	SEL IE 8000 1 YR TAPE CATALOG INGEST	\$51,692.00	K	31%	\$35,667.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00010000	SEL IE 10000 1 YR TAPE CATALOG INGEST	\$60,769.00	K	31%	\$41,930.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00012000	SEL IE 12000 1 YR TAPE CATALOG INGEST	\$68,308.00	K	31%	\$47,132.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00015000	SEL IE 15000 1 YR TAPE CATALOG INGEST	\$80,769.00	K	31%	\$55,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00020000	SEL IE 20000 1 YR TAPE CATALOG INGEST	\$98,462.00	K	31%	\$67,938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00025000	SEL IE 25000 1 YR TAPE CATALOG INGEST	\$115,385.00	K	31%	\$79,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00030000	SEL IE 30000 1 YR TAPE CATALOG INGEST	\$131,538.00	K	31%	\$90,761.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00040000	SEL IE 40000 1 YR TAPE CATALOG INGEST	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00050000	SEL IE 50000 1 YR TAPE CATALOG INGEST	\$188,462.00	K	31%	\$130,038.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00060000	SEL IE 60000 1 YR TAPE CATALOG INGEST	\$212,308.00	K	31%	\$146,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00070000	SEL IE 70000 1 YR TAPE CATALOG INGEST	\$236,923.00	K	31%	\$163,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00080000	SEL IE 80000 1 YR TAPE CATALOG INGEST	\$258,462.00	K	31%	\$178,338.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00090000	SEL IE 90000 1 YR TAPE CATALOG INGEST	\$283,846.00	K	31%	\$195,853.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00100000	SEL IE 100000 1 YR TAPE CATALOG INGEST	\$307,692.00	K	31%	\$212,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00125000	SEL IE 125000 1 YR TAPE CATALOG INGEST	\$355,769.00	K	31%	\$245,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00150000	SEL IE 150000 1 YR TAPE CATALOG INGEST	\$403,846.00	K	31%	\$278,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00200000	SEL IE 200000 1 YR TAPE CATALOG INGEST	\$492,308.00	K	31%	\$339,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00250000	SEL IE 250000 1 YR TAPE CATALOG INGEST	\$576,923.00	K	31%	\$398,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00300000	SEL IE 300000 1 YR TAPE CATALOG INGEST	\$669,231.00	K	31%	\$461,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00350000	SEL IE 350000 1 YR TAPE CATALOG INGEST	\$726,923.00	K	31%	\$501,576.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00400000	SEL IE 400000 1 YR TAPE CATALOG INGEST	\$800,000.00	K	31%	\$552,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCI-00500000	SEL IE 500000 1 YR TAPE CATALOG INGEST	\$961,538.00	K	31%	\$663,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00001000	SEL IE 1000 1 YR TAPE CATALOG REBUILD	\$24,154.00	K	31%	\$16,666.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00001500	SEL IE 1500 1 YR TAPE CATALOG REBUILD	\$32,077.00	K	31%	\$22,133.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00002000	SEL IE 2000 1 YR TAPE CATALOG REBUILD	\$39,077.00	K	31%	\$26,963.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00003000	SEL IE 3000 1 YR TAPE CATALOG REBUILD	\$52,154.00	K	31%	\$35,986.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00004000	SEL IE 4000 1 YR TAPE CATALOG REBUILD	\$63,385.00	K	31%	\$43,735.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00005000	SEL IE 5000 1 YR TAPE CATALOG REBUILD	\$74,615.00	K	31%	\$51,484.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00006000	SEL IE 6000 1 YR TAPE CATALOG REBUILD	\$84,923.00	K	31%	\$58,596.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00007000	SEL IE 7000 1 YR TAPE CATALOG REBUILD	\$93,692.00	K	31%	\$64,647.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00008000	SEL IE 8000 1 YR TAPE CATALOG REBUILD	\$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00010000	SEL IE 10000 1 YR TAPE CATALOG REBUILD	\$121,538.00	K	31%	\$83,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00012000	SEL IE 12000 1 YR TAPE CATALOG REBUILD	\$136,615.00	K	31%	\$94,264.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00015000	SEL IE 15000 1 YR TAPE CATALOG REBUILD	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00020000	SEL IE 20000 1 YR TAPE CATALOG REBUILD	\$196,923.00	K	31%	\$135,876.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00025000	SEL IE 25000 1 YR TAPE CATALOG REBUILD	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00030000	SEL IE 30000 1 YR TAPE CATALOG REBUILD	\$263,077.00	K	31%	\$181,523.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00040000	SEL IE 40000 1 YR TAPE CATALOG REBUILD	\$320,000.00	K	31%	\$220,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00050000	SEL IE 50000 1 YR TAPE CATALOG REBUILD	\$376,923.00	K	31%	\$260,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	1YR-TCR-00400000	SEL IE 40000 1 YR TAPE CATALOG REBUILD	\$1,600,000.00	K	31%	\$1,104,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TCR-00500000	SEL IE 50000 1 YR TAPE CATALOG REBUILD	\$1,923,077.00	K	31%	\$1,326,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00000010	SEL IE 10 1YR TAPE METADATA INDEX	\$3,846.00	K	31%	\$2,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00000100	SEL IE 100 1YR TAPE METADATA INDEX	\$19,231.00	K	31%	\$13,269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00000250	SEL IE 250 1YR TAPE METADATA INDEX	\$38,462.00	K	31%	\$26,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00000500	SEL IE 500 1YR TAPE METADATA INDEX	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00001000	SEL IE 1000 1YR TAPE METADATA INDEX	\$96,615.00	K	31%	\$66,664.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00001500	SEL IE 1500 1YR TAPE METADATA INDEX	\$128,308.00	K	31%	\$88,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00002000	SEL IE 2000 1YR TAPE METADATA INDEX	\$156,308.00	K	31%	\$107,852.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00003000	SEL IE 3000 1YR TAPE METADATA INDEX	\$208,615.00	K	31%	\$142,944.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00004000	SEL IE 4000 1YR TAPE METADATA INDEX	\$253,538.00	K	31%	\$174,941.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00005000	SEL IE 5000 1YR TAPE METADATA INDEX	\$299,462.00	K	31%	\$205,938.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00006000	SEL IE 6000 1YR TAPE METADATA INDEX	\$339,692.00	K	31%	\$234,387.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00007000	SEL IE 7000 1YR TAPE METADATA INDEX	\$374,769.00	K	31%	\$258,590.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00008000	SEL IE 8000 1YR TAPE METADATA INDEX	\$413,538.00	K	31%	\$285,341.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00010000	SEL IE 10000 1YR TAPE METADATA INDEX	\$486,154.00	K	31%	\$335,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00012000	SEL IE 12000 1YR TAPE METADATA INDEX	\$546,462.00	K	31%	\$377,058.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00015000	SEL IE 15000 1YR TAPE METADATA INDEX	\$646,154.00	K	31%	\$445,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00020000	SEL IE 20000 1YR TAPE METADATA INDEX	\$787,692.00	K	31%	\$543,507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00025000	SEL IE 25000 1YR TAPE METADATA INDEX	\$923,077.00	K	31%	\$636,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00030000	SEL IE 30000 1YR TAPE METADATA INDEX	\$1,052,308.00	K	31%	\$726,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00040000	SEL IE 40000 1YR TAPE METADATA INDEX	\$1,280,000.00	K	31%	\$883,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00050000	SEL IE 50000 1YR TAPE METADATA INDEX	\$1,507,692.00	K	31%	\$1,040,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00060000	SEL IE 60000 1YR TAPE METADATA INDEX	\$1,698,462.00	K	31%	\$1,171,938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00070000	SEL IE 70000 1YR TAPE METADATA INDEX	\$1,895,385.00	K	31%	\$1,307,815.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00080000	SEL IE 80000 1YR TAPE METADATA INDEX	\$2,067,692.00	K	31%	\$1,426,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00090000	SEL IE 90000 1YR TAPE METADATA INDEX	\$2,270,769.00	K	31%	\$1,566,830.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00100000	SEL IE 100000 1YR TAPE METADATA INDEX	\$2,461,538.00	K	31%	\$1,689,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00125000	SEL IE 125000 1YR TAPE METADATA INDEX	\$2,846,154.00	K	31%	\$1,953,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00150000	SEL IE 150000 1YR TAPE METADATA INDEX	\$3,230,769.00	K	31%	\$2,229,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00200000	SEL IE 200000 1YR TAPE METADATA INDEX	\$3,938,462.00	K	31%	\$2,717,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00250000	SEL IE 250000 1YR TAPE METADATA INDEX	\$4,615,385.00	K	31%	\$3,184,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00300000	SEL IE 300000 1YR TAPE METADATA INDEX	\$5,353,846.00	K	31%	\$3,694,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00350000	SEL IE 350000 1YR TAPE METADATA INDEX	\$5,815,385.00	K	31%	\$4,012,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00400000	SEL IE 400000 1YR TAPE METADATA INDEX	\$6,400,000.00	K	31%	\$4,416,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	1YR-TMI-00500000	SEL IE 500000 1YR TAPE METADATA INDEX	\$7,692,308.00	K	31%	\$5,307,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-ADU-00000010	SEL IE 10 3YR ADMIN USER LICENSES	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-ADU-00000020	SEL IE 20 3YR ADMIN USER LICENSES	\$83,077.00	K	31%	\$57,323.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-ADU-00000030	SEL IE 30 3YR ADMIN USER LICENSES	\$109,038.00	K	31%	\$75,236.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-ADU-00000050	SEL IE 5 3YR ADMIN USER LICENSES	\$31,154.00	K	31%	\$21,496.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-ADU-00000060	SEL IE 50 3YR ADMIN USER LICENSES	\$155,769.00	K	31%	\$107,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00001000	SEL IE 1000 3YR DISK CATALOG INGEST	\$24,154.00	K	31%	\$16,666.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00001500	SEL IE 1500 3YR DISK CATALOG INGEST	\$32,077.00	K	31%	\$22,133.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00002000	SEL IE 2000 3YR DISK CATALOG INGEST	\$39,077.00	K	31%	\$26,934.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00003000	SEL IE 3000 3YR DISK CATALOG INGEST	\$52,154.00	K	31%	\$35,986.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00004000	SEL IE 4000 3YR DISK CATALOG INGEST	\$63,385.00	K	31%	\$43,735.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00005000	SEL IE 5000 3YR DISK CATALOG INGEST	\$74,615.00	K	31%	\$51,484.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00006000	SEL IE 6000 3YR DISK CATALOG INGEST	\$84,923.00	K	31%	\$58,596.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00007000	SEL IE 7000 3YR DISK CATALOG INGEST	\$93,692.00	K	31%	\$64,647.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00008000	SEL IE 8000 3YR DISK CATALOG INGEST	\$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00010000	SEL IE 10000 3YR DISK CATALOG INGEST	\$121,538.00	K	31%	\$83,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00012000	SEL IE 12000 3YR DISK CATALOG INGEST	\$136,615.00	K	31%	\$94,264.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00015000	SEL IE 15000 3YR DISK CATALOG INGEST	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00020000	SEL IE 20000 3YR DISK CATALOG INGEST	\$196,923.00	K	31%	\$135,876.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00025000	SEL IE 25000 3YR DISK CATALOG INGEST	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00030000	SEL IE 30000 3YR DISK CATALOG INGEST	\$263,077.00	K	31%	\$181,523.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00040000	SEL IE 40000 3YR DISK CATALOG INGEST	\$320,000.00	K	31%	\$220,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00050000	SEL IE 50000 3YR DISK CATALOG INGEST	\$376,923.00	K	31%	\$260,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00060000	SEL IE 60000 3YR DISK CATALOG INGEST	\$424,615.00	K	31%	\$292,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00070000	SEL IE 70000 3YR DISK CATALOG INGEST	\$473,846.00	K	31%	\$326,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00080000	SEL IE 80000 3YR DISK CATALOG INGEST	\$516,923.00	K	31%	\$356,676.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00090000	SEL IE 90000 3YR DISK CATALOG INGEST	\$567,692.00	K	31%	\$391,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00100000	SEL IE 100000 3YR DISK CATALOG INGEST	\$615,385.00	K	31%	\$424,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00125000	SEL IE 125000 3YR DISK CATALOG INGEST	\$711,538.00	K	31%	\$490,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00150000	SEL IE 150000 3YR DISK CATALOG INGEST	\$807,692.00	K	31%	\$557,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00200000	SEL IE 200000 3YR DISK CATALOG INGEST	\$984,615.00	K	31%	\$679,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00250000	SEL IE 250000 3YR DISK CATALOG INGEST	\$1,153,846.00	K	31%	\$796,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00300000	SEL IE 300000 3YR DISK CATALOG INGEST	\$1,338,462.00	K	31%	\$923,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00350000	SEL IE 350000 3YR DISK CATALOG INGEST	\$1,453,846.00	K	31%	\$1,003,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00400000	SEL IE 400000 3YR DISK CATALOG INGEST	\$1,600,000.00	K	31%	\$1,104,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-DCI-00500000	SEL IE 500000 3YR DISK CATALOG INGEST	\$1,923,077.00	K	31%	\$1,326,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000025TB	SEL IE 25TB 3 YR FILE METADATA INDEX	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000050TB	SEL IE 50TB 3 YR FILE METADATA INDEX	\$85,673.00	K	31%	\$59,114.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000100TB	SEL IE 100TB 3 YR FILE METADATA INDEX	\$140,192.00	K	31%	\$96,732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000150TB	SEL IE 150TB 3 YR FILE METADATA INDEX	\$186,923.00	K	31%	\$128,976.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000200TB	SEL IE 200TB 3 YR FILE METADATA INDEX	\$228,462.00	K	31%	\$157,638.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-FSI-000250TB	SEL IE 250TB 3 YR FILE METADATA INDEX	\$259,615.00	K	31%	\$179,134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	3YR-TCI-00008000	SEL IE 8000 3 YR TAPE CATALOG INGEST	\$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00010000	SEL IE 10000 3 YR TAPE CATALOG INGEST	\$121,538.00	K	31%	\$83,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00012000	SEL IE 12000 3 YR TAPE CATALOG INGEST	\$136,615.00	K	31%	\$94,264.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00015000	SEL IE 15000 3 YR TAPE CATALOG INGEST	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00020000	SEL IE 20000 3 YR TAPE CATALOG INGEST	\$196,923.00	K	31%	\$135,876.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00025000	SEL IE 25000 3 YR TAPE CATALOG INGEST	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00030000	SEL IE 30000 3 YR TAPE CATALOG INGEST	\$263,077.00	K	31%	\$181,523.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00040000	SEL IE 40000 3 YR TAPE CATALOG INGEST	\$320,000.00	K	31%	\$220,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00050000	SEL IE 50000 3 YR TAPE CATALOG INGEST	\$376,923.00	K	31%	\$260,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00060000	SEL IE 60000 3 YR TAPE CATALOG INGEST	\$424,615.00	K	31%	\$292,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00070000	SEL IE 70000 3 YR TAPE CATALOG INGEST	\$473,846.00	K	31%	\$326,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00080000	SEL IE 80000 3 YR TAPE CATALOG INGEST	\$516,923.00	K	31%	\$356,676.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00090000	SEL IE 90000 3 YR TAPE CATALOG INGEST	\$567,692.00	K	31%	\$391,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00100000	SEL IE 100000 3 YR TAPE CATALOG INGEST	\$615,385.00	K	31%	\$424,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00125000	SEL IE 125000 3 YR TAPE CATALOG INGEST	\$711,538.00	K	31%	\$490,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00150000	SEL IE 150000 3 YR TAPE CATALOG INGEST	\$807,692.00	K	31%	\$557,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00200000	SEL IE 200000 3 YR TAPE CATALOG INGEST	\$984,615.00	K	31%	\$679,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00250000	SEL IE 250000 3 YR TAPE CATALOG INGEST	\$1,153,846.00	K	31%	\$796,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00300000	SEL IE 300000 3 YR TAPE CATALOG INGEST	\$1,338,462.00	K	31%	\$923,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00350000	SEL IE 350000 3 YR TAPE CATALOG INGEST	\$1,453,846.00	K	31%	\$1,003,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00400000	SEL IE 400000 3 YR TAPE CATALOG INGEST	\$1,600,000.00	K	31%	\$1,104,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCI-00500000	SEL IE 500000 3 YR TAPE CATALOG INGEST	\$1,923,077.00	K	31%	\$1,326,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00001000	SEL IE 1000 3 YR TAPE CATALOG REBUILD	\$36,231.00	K	31%	\$24,999.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00001500	SEL IE 1500 3 YR TAPE CATALOG REBUILD	\$48,115.00	K	31%	\$33,199.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00002000	SEL IE 2000 3 YR TAPE CATALOG REBUILD	\$58,615.00	K	31%	\$40,444.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00003000	SEL IE 3000 3 YR TAPE CATALOG REBUILD	\$78,231.00	K	31%	\$53,979.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00004000	SEL IE 4000 3 YR TAPE CATALOG REBUILD	\$95,077.00	K	31%	\$65,603.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00005000	SEL IE 5000 3 YR TAPE CATALOG REBUILD	\$111,923.00	K	31%	\$77,226.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00006000	SEL IE 6000 3 YR TAPE CATALOG REBUILD	\$127,385.00	K	31%	\$87,895.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00007000	SEL IE 7000 3 YR TAPE CATALOG REBUILD	\$140,538.00	K	31%	\$96,971.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00008000	SEL IE 8000 3 YR TAPE CATALOG REBUILD	\$155,077.00	K	31%	\$107,003.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00010000	SEL IE 10000 3 YR TAPE CATALOG REBUILD	\$182,308.00	K	31%	\$125,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00012000	SEL IE 12000 3 YR TAPE CATALOG REBUILD	\$204,923.00	K	31%	\$141,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00015000	SEL IE 15000 3 YR TAPE CATALOG REBUILD	\$242,308.00	K	31%	\$167,192.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00020000	SEL IE 20000 3 YR TAPE CATALOG REBUILD	\$295,385.00	K	31%	\$203,815.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00025000	SEL IE 25000 3 YR TAPE CATALOG REBUILD	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00030000	SEL IE 30000 3 YR TAPE CATALOG REBUILD	\$394,615.00	K	31%	\$272,284.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00040000	SEL IE 40000 3 YR TAPE CATALOG REBUILD	\$480,000.00	K	31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00050000	SEL IE 50000 3 YR TAPE CATALOG REBUILD	\$565,385.00	K	31%	\$390,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00060000	SEL IE 60000 3 YR TAPE CATALOG REBUILD	\$636,923.00	K	31%	\$439,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00070000	SEL IE 70000 3 YR TAPE CATALOG REBUILD	\$710,769.00	K	31%	\$490,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00080000	SEL IE 80000 3 YR TAPE CATALOG REBUILD	\$775,385.00	K	31%	\$535,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00090000	SEL IE 90000 3 YR TAPE CATALOG REBUILD	\$851,538.00	K	31%	\$587,561.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00100000	SEL IE 100000 3 YR TAPE CATALOG REBUILD	\$923,077.00	K	31%	\$636,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00125000	SEL IE 125000 3 YR TAPE CATALOG REBUILD	\$1,067,308.00	K	31%	\$736,442.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00150000	SEL IE 150000 3 YR TAPE CATALOG REBUILD	\$1,211,538.00	K	31%	\$835,912.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00200000	SEL IE 200000 3 YR TAPE CATALOG REBUILD	\$1,476,923.00	K	31%	\$1,019,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00250000	SEL IE 250000 3 YR TAPE CATALOG REBUILD	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00300000	SEL IE 300000 3 YR TAPE CATALOG REBUILD	\$2,007,692.00	K	31%	\$1,385,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00350000	SEL IE 350000 3 YR TAPE CATALOG REBUILD	\$2,180,769.00	K	31%	\$1,504,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00400000	SEL IE 400000 3 YR TAPE CATALOG REBUILD	\$2,400,000.00	K	31%	\$1,656,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TCR-00500000	SEL IE 500000 3 YR TAPE CATALOG REBUILD	\$2,884,615.00	K	31%	\$1,990,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00000100	SEL IE 100 3YR TAPE METADATA INDEX	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00000250	SEL IE 250 3YR TAPE METADATA INDEX	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00000500	SEL IE 500 3YR TAPE METADATA INDEX	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00001000	SEL IE 1000 3YR TAPE METADATA INDEX	\$125,600.00	K	31%	\$86,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00001500	SEL IE 1500 3YR TAPE METADATA INDEX	\$166,800.00	K	31%	\$115,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00002000	SEL IE 2000 3YR TAPE METADATA INDEX	\$203,200.00	K	31%	\$140,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00003000	SEL IE 3000 3YR TAPE METADATA INDEX	\$271,200.00	K	31%	\$187,128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00004000	SEL IE 4000 3YR TAPE METADATA INDEX	\$329,600.00	K	31%	\$227,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00005000	SEL IE 5000 3YR TAPE METADATA INDEX	\$388,000.00	K	31%	\$267,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00006000	SEL IE 6000 3YR TAPE METADATA INDEX	\$441,600.00	K	31%	\$304,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00007000	SEL IE 7000 3YR TAPE METADATA INDEX	\$487,200.00	K	31%	\$336,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00008000	SEL IE 8000 3YR TAPE METADATA INDEX	\$537,600.00	K	31%	\$370,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00010000	SEL IE 10000 3YR TAPE METADATA INDEX	\$632,000.00	K	31%	\$436,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00012000	SEL IE 12000 3YR TAPE METADATA INDEX	\$710,400.00	K	31%	\$490,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00015000	SEL IE 15000 3YR TAPE METADATA INDEX	\$840,000.00	K	31%	\$579,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00020000	SEL IE 20000 3YR TAPE METADATA INDEX	\$1,024,000.00	K	31%	\$706,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00025000	SEL IE 25000 3YR TAPE METADATA INDEX	\$1,200,000.00	K	31%	\$828,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00030000	SEL IE 30000 3YR TAPE METADATA INDEX	\$1,368,000.00	K	31%	\$943,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00040000	SEL IE 40000 3YR TAPE METADATA INDEX	\$1,664,000.00	K	31%	\$1,148,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00050000	SEL IE 50000 3YR TAPE METADATA INDEX	\$1,960,000.00	K	31%	\$1,352,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00060000	SEL IE 60000 3YR TAPE METADATA INDEX	\$2,208,000.00	K	31%	\$1,523,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00070000	SEL IE 70000 3YR TAPE METADATA INDEX	\$2,464,000.00	K	31%	\$1,700,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00080000	SEL IE 80000 3YR TAPE METADATA INDEX	\$2,688,000.00	K	31%	\$1,854,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00090000	SEL IE 90000 3YR TAPE METADATA INDEX	\$2,952,000.00	K	31%	\$2,036,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-00100000	SEL IE 100000 3YR TAPE METADATA INDEX	\$3,200,000.00	K	31%	\$2,208,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3YR-TMI-001250												

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	5YR-ADU-00000050	SEL IE 50 5YR ADMIN USER LICENSES	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00001000	SEL IE 1000 5 YR DISK CATALOG INGEST	\$36,231.00	K	31%	\$24,999.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00001500	SEL IE 1500 5 YR DISK CATALOG INGEST	\$48,115.00	K	31%	\$33,199.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00002000	SEL IE 2000 5 YR DISK CATALOG INGEST	\$58,615.00	K	31%	\$40,444.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00003000	SEL IE 3000 5 YR DISK CATALOG INGEST	\$78,231.00	K	31%	\$53,979.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00004000	SEL IE 4000 5 YR DISK CATALOG INGEST	\$95,077.00	K	31%	\$65,603.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00005000	SEL IE 5000 5 YR DISK CATALOG INGEST	\$111,923.00	K	31%	\$77,226.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00006000	SEL IE 6000 5 YR DISK CATALOG INGEST	\$127,385.00	K	31%	\$87,895.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00007000	SEL IE 7000 5 YR DISK CATALOG INGEST	\$140,538.00	K	31%	\$96,971.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00008000	SEL IE 8000 5 YR DISK CATALOG INGEST	\$155,077.00	K	31%	\$107,003.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00010000	SEL IE 10000 5 YR DISK CATALOG INGEST	\$182,308.00	K	31%	\$125,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00012000	SEL IE 12000 5 YR DISK CATALOG INGEST	\$204,923.00	K	31%	\$141,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00015000	SEL IE 15000 5 YR DISK CATALOG INGEST	\$242,308.00	K	31%	\$167,192.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00020000	SEL IE 20000 5 YR DISK CATALOG INGEST	\$295,385.00	K	31%	\$203,815.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00025000	SEL IE 25000 5 YR DISK CATALOG INGEST	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00030000	SEL IE 30000 5 YR DISK CATALOG INGEST	\$394,615.00	K	31%	\$272,284.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00040000	SEL IE 40000 5 YR DISK CATALOG INGEST	\$480,000.00	K	31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00050000	SEL IE 50000 5 YR DISK CATALOG INGEST	\$565,385.00	K	31%	\$390,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00060000	SEL IE 60000 5 YR DISK CATALOG INGEST	\$636,923.00	K	31%	\$439,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00070000	SEL IE 70000 5 YR DISK CATALOG INGEST	\$710,769.00	K	31%	\$490,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00080000	SEL IE 80000 5 YR DISK CATALOG INGEST	\$775,385.00	K	31%	\$535,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00090000	SEL IE 90000 5 YR DISK CATALOG INGEST	\$851,538.00	K	31%	\$587,561.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00100000	SEL IE 100000 5 YR DISK CATALOG INGEST	\$923,077.00	K	31%	\$636,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00125000	SEL IE 125000 5 YR DISK CATALOG INGEST	\$1,067,308.00	K	31%	\$736,442.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00150000	SEL IE 150000 5 YR DISK CATALOG INGEST	\$1,211,538.00	K	31%	\$835,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00200000	SEL IE 200000 5 YR DISK CATALOG INGEST	\$1,476,923.00	K	31%	\$1,019,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00250000	SEL IE 250000 5 YR DISK CATALOG INGEST	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00300000	SEL IE 300000 5 YR DISK CATALOG INGEST	\$2,007,692.00	K	31%	\$1,385,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00350000	SEL IE 350000 5 YR DISK CATALOG INGEST	\$2,180,769.00	K	31%	\$1,504,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00400000	SEL IE 400000 5 YR DISK CATALOG INGEST	\$2,400,000.00	K	31%	\$1,656,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-DCI-00500000	SEL IE 500000 5 YR DISK CATALOG INGEST	\$2,884,615.00	K	31%	\$1,990,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000025TB	SEL IE 25TB 5 YR FILE METADATA INDEX	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000050TB	SEL IE 50TB 5 YR FILE METADATA INDEX	\$126,923.00	K	31%	\$87,576.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000100TB	SEL IE 100TB 5 YR FILE METADATA INDEX	\$207,692.00	K	31%	\$143,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000150TB	SEL IE 150TB 5 YR FILE METADATA INDEX	\$276,923.00	K	31%	\$191,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000200TB	SEL IE 200TB 5 YR FILE METADATA INDEX	\$338,462.00	K	31%	\$233,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000250TB	SEL IE 250TB 5 YR FILE METADATA INDEX	\$384,615.00	K	31%	\$265,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000300TB	SEL IE 300TB 5 YR FILE METADATA INDEX	\$438,462.00	K	31%	\$302,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000400TB	SEL IE 400TB 5 YR FILE METADATA INDEX	\$553,846.00	K	31%	\$382,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-FSI-000500TB	SEL IE 500TB 5 YR FILE METADATA INDEX	\$653,846.00	K	31%	\$451,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00001000	SEL IE 1000 5 YR TAPE CATALOG INGEST	\$36,231.00	K	31%	\$24,999.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00001500	SEL IE 1500 5 YR TAPE CATALOG INGEST	\$48,115.00	K	31%	\$33,199.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00002000	SEL IE 2000 5 YR TAPE CATALOG INGEST	\$58,615.00	K	31%	\$40,444.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00003000	SEL IE 3000 5 YR TAPE CATALOG INGEST	\$78,231.00	K	31%	\$53,979.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00004000	SEL IE 4000 5 YR TAPE CATALOG INGEST	\$95,077.00	K	31%	\$65,603.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00005000	SEL IE 5000 5 YR TAPE CATALOG INGEST	\$111,923.00	K	31%	\$77,226.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00006000	SEL IE 6000 5 YR TAPE CATALOG INGEST	\$127,385.00	K	31%	\$87,895.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00007000	SEL IE 7000 5 YR TAPE CATALOG INGEST	\$140,538.00	K	31%	\$96,971.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00008000	SEL IE 8000 5 YR TAPE CATALOG INGEST	\$155,077.00	K	31%	\$107,003.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00010000	SEL IE 10000 5 YR TAPE CATALOG INGEST	\$182,308.00	K	31%	\$125,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00012000	SEL IE 12000 5 YR TAPE CATALOG INGEST	\$204,923.00	K	31%	\$141,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00015000	SEL IE 15000 5 YR TAPE CATALOG INGEST	\$242,308.00	K	31%	\$167,192.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00020000	SEL IE 20000 5 YR TAPE CATALOG INGEST	\$295,385.00	K	31%	\$203,815.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00025000	SEL IE 25000 5 YR TAPE CATALOG INGEST	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00030000	SEL IE 30000 5 YR TAPE CATALOG INGEST	\$394,615.00	K	31%	\$272,284.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00040000	SEL IE 40000 5 YR TAPE CATALOG INGEST	\$480,000.00	K	31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00050000	SEL IE 50000 5 YR TAPE CATALOG INGEST	\$565,385.00	K	31%	\$390,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00060000	SEL IE 60000 5 YR TAPE CATALOG INGEST	\$636,923.00	K	31%	\$439,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00070000	SEL IE 70000 5 YR TAPE CATALOG INGEST	\$710,769.00	K	31%	\$490,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00080000	SEL IE 80000 5 YR TAPE CATALOG INGEST	\$775,385.00	K	31%	\$535,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00090000	SEL IE 90000 5 YR TAPE CATALOG INGEST	\$851,538.00	K	31%	\$587,561.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00100000	SEL IE 100000 5 YR TAPE CATALOG INGEST	\$923,077.00	K	31%	\$636,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00125000	SEL IE 125000 5 YR TAPE CATALOG INGEST	\$1,067,308.00	K	31%	\$736,442.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00150000	SEL IE 150000 5 YR TAPE CATALOG INGEST	\$1,211,538.00	K	31%	\$835,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00200000	SEL IE 200000 5 YR TAPE CATALOG INGEST	\$1,476,923.00	K	31%	\$1,019,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00250000	SEL IE 250000 5 YR TAPE CATALOG INGEST	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00300000	SEL IE 300000 5 YR TAPE CATALOG INGEST	\$2,007,692.00	K	31%	\$1,385,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00350000	SEL IE 350000 5 YR TAPE CATALOG INGEST	\$2,180,769.00	K	31%	\$1,504,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00400000	SEL IE 400000 5 YR TAPE CATALOG INGEST	\$2,400,000.00	K	31%	\$1,656,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCI-00500000	SEL IE 500000 5 YR TAPE CATALOG INGEST	\$2,884,615.00	K	31%	\$1,990,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00001000	SEL IE 1000 5 YR TAPE CATALOG REBUILD	\$48,308.00	K	31%	\$33,332.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00001500	SEL IE 1500 5 YR TAPE CATALOG REBUILD	\$64,154.00	K	31%	\$44,266.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00002000	SEL IE 2000 5 YR TAPE CATALOG REBUILD	\$78,154.00	K	31%	\$53,926.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00003000	SEL IE 3000 5 YR TAPE CATALOG REBUILD	\$104,308.00	K	31%	\$71,972.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00004000	SEL IE 4000 5 YR TAPE CATALOG REBUILD	\$126,769.00	K	31%	\$87,470.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00005000	SEL IE 5000 5 YR TAPE CATALOG REBUILD	\$149,231.00	K	31%	\$102,969.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00006000	SEL IE 6000 5 YR TAPE CATALOG REBUILD	\$169,846.00	K	31%	\$117,193.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00007000	SEL IE 7000 5 YR TAPE CATALOG REBUILD	\$187,385.00	K	31%	\$129,295.65							

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	5YR-TCR-00080000	SEL IE 80000 5 YR TAPE CATALOG REBUILD	\$1,033,846.00	K	31%	\$713,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00090000	SEL IE 90000 5 YR TAPE CATALOG REBUILD	\$1,135,385.00	K	31%	\$783,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00100000	SEL IE 100000 5 YR TAPE CATALOG REBUILD	\$1,230,769.00	K	31%	\$849,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00125000	SEL IE 125000 5 YR TAPE CATALOG REBUILD	\$1,423,077.00	K	31%	\$981,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00150000	SEL IE 150000 5 YR TAPE CATALOG REBUILD	\$1,615,385.00	K	31%	\$1,114,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00200000	SEL IE 200000 5 YR TAPE CATALOG REBUILD	\$1,969,231.00	K	31%	\$1,358,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00250000	SEL IE 250000 5 YR TAPE CATALOG REBUILD	\$2,307,692.00	K	31%	\$1,592,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00300000	SEL IE 300000 5 YR TAPE CATALOG REBUILD	\$2,676,923.00	K	31%	\$1,847,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00350000	SEL IE 350000 5 YR TAPE CATALOG REBUILD	\$2,907,692.00	K	31%	\$2,006,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00400000	SEL IE 400000 5 YR TAPE CATALOG REBUILD	\$3,200,000.00	K	31%	\$2,208,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TCR-00500000	SEL IE 500000 5 YR TAPE CATALOG REBUILD	\$3,846,154.00	K	31%	\$2,655,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00000100	SEL IE 100 5YR TAPE METADATA INDEX	\$29,808.00	K	31%	\$20,567.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00000250	SEL IE 250 5YR TAPE METADATA INDEX	\$59,615.00	K	31%	\$41,134.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00000500	SEL IE 500 5YR TAPE METADATA INDEX	\$95,385.00	K	31%	\$65,815.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00001000	SEL IE 1000 5YR TAPE METADATA INDEX	\$149,754.00	K	31%	\$103,330.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00001500	SEL IE 1500 5YR TAPE METADATA INDEX	\$198,877.00	K	31%	\$137,225.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00002000	SEL IE 2000 5YR TAPE METADATA INDEX	\$242,277.00	K	31%	\$167,171.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00003000	SEL IE 3000 5YR TAPE METADATA INDEX	\$323,354.00	K	31%	\$223,114.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00004000	SEL IE 4000 5YR TAPE METADATA INDEX	\$392,985.00	K	31%	\$271,159.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00005000	SEL IE 5000 5YR TAPE METADATA INDEX	\$462,615.00	K	31%	\$319,204.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00006000	SEL IE 6000 5YR TAPE METADATA INDEX	\$526,523.00	K	31%	\$363,300.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00007000	SEL IE 7000 5YR TAPE METADATA INDEX	\$580,892.00	K	31%	\$400,815.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00008000	SEL IE 8000 5YR TAPE METADATA INDEX	\$640,985.00	K	31%	\$442,279.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00010000	SEL IE 10000 5YR TAPE METADATA INDEX	\$753,538.00	K	31%	\$519,941.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00012000	SEL IE 12000 5YR TAPE METADATA INDEX	\$847,015.00	K	31%	\$584,440.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00015000	SEL IE 15000 5YR TAPE METADATA INDEX	\$1,001,538.00	K	31%	\$691,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00020000	SEL IE 20000 5YR TAPE METADATA INDEX	\$1,220,923.00	K	31%	\$842,436.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00025000	SEL IE 25000 5YR TAPE METADATA INDEX	\$1,430,769.00	K	31%	\$987,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00030000	SEL IE 30000 5YR TAPE METADATA INDEX	\$1,631,077.00	K	31%	\$1,125,443.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00040000	SEL IE 40000 5YR TAPE METADATA INDEX	\$1,984,000.00	K	31%	\$1,368,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00050000	SEL IE 50000 5YR TAPE METADATA INDEX	\$2,336,923.00	K	31%	\$1,612,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00060000	SEL IE 60000 5YR TAPE METADATA INDEX	\$2,632,615.00	K	31%	\$1,816,504.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00070000	SEL IE 70000 5YR TAPE METADATA INDEX	\$2,937,846.00	K	31%	\$2,027,113.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00080000	SEL IE 80000 5YR TAPE METADATA INDEX	\$3,204,923.00	K	31%	\$2,211,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00090000	SEL IE 90000 5YR TAPE METADATA INDEX	\$3,519,692.00	K	31%	\$2,428,587.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00100000	SEL IE 100000 5YR TAPE METADATA INDEX	\$3,815,385.00	K	31%	\$2,632,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00125000	SEL IE 125000 5YR TAPE METADATA INDEX	\$4,411,538.00	K	31%	\$3,043,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00150000	SEL IE 150000 5YR TAPE METADATA INDEX	\$5,007,692.00	K	31%	\$3,455,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00200000	SEL IE 200000 5YR TAPE METADATA INDEX	\$6,104,615.00	K	31%	\$4,212,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00250000	SEL IE 250000 5YR TAPE METADATA INDEX	\$7,153,846.00	K	31%	\$4,936,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00300000	SEL IE 300000 5YR TAPE METADATA INDEX	\$8,298,462.00	K	31%	\$5,725,938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00350000	SEL IE 350000 5YR TAPE METADATA INDEX	\$9,013,846.00	K	31%	\$6,219,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00400000	SEL IE 400000 5YR TAPE METADATA INDEX	\$9,920,000.00	K	31%	\$6,844,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	5YR-TMI-00500000	SEL IE 500000 5YR TAPE METADATA INDEX	\$11,923,077.00	K	31%	\$8,226,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	6MONTH-OC-PROMO	SEL IE Workshop Promo Single Server	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INDEX ENGINES
5	3IAM-ADP	SEL pr.lic Avail.Mon. collector per conn.	\$78,125.00	K	31%	\$53,906.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IAM-SDP	SEL Avail. Mon. - 100 access dev. p.	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IAMN-SDP	SEL Avail. Mon. - 100 net. dev. p.	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IAM5-SDP	SEL Avail. Mon. - 100 serv. dev. p.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IASCI-ADP	SEL pr.lic ASCII collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ICLIC-ADP	SEL pr.lic CLI collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ICORBAC-ADP	SEL pr.lic CORBA collector per conn.	\$109,375.00	K	31%	\$75,468.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEBIM-SSP	SEL ENT BIM mon. pr.lic. srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEBIM-SSP-F	SEL ENT BIM mon. pr.lic FO srv.	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEGC-SSP	SEL ENT UI pr.lic (5 users) srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEGC-SSP-F	SEL ENT UI pr.lic (5 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEME-SSP	SEL ENT MED pr.lic (Col+API+Ntl) FO srv.	\$125,000.00	K	31%	\$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IEME-SSP-F	SEL ENT MED pr.lic (Col+API+Ntl) FO srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3I-EMP100KSDP	SEL MED+UI+BIM+EvRep+Not+Col+API 100Kdev	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3I-EMP25KSDP	SEL MED+UI+BIM+EvRep+Not+Col+API 25Kdev	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3I-EMP50KSDP	SEL MED+UI+BIM+EvRep+Not+Col+API 50Kdev	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IERM-SSP	SEL SP Ev. Report. man. pr.lic. srv.	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET01-SDP	SEL IP Hub per dev.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET02-SDP	SEL IP Switch (no man.) per dev.	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET03-SDP	SEL IP Switch per dev.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET04-SDP	SEL IP Devices per dev.	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET05-SDP	SEL VoIP Devices per dev.	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET05-SPP	SEL pr.lic IP Uni tech. mon.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET06-SDP	SEL Controller tech. mon. per indic.	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET06-SPP	SEL pr.lic Controller tech. mon.	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET07-SDP	SEL Server Room tech. mon. per. indic.	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET07-SPP	SEL pr.lic Server Room tech. mon.	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET08-SDP	SEL UPS per dev.	\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET08-SPP	SEL pr.lic UPS tech. mon.	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET09-SDP	SEL AirHeating & Condition per dev.	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET09-SPP	SEL pr.lic Air Hot&Cool tech. mon.	\$22,500.00	K	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET10-SDP	SEL Electric generator per dev.	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET10-SPP	SEL pr.lic El.gen. tech. mon.	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET11-SDP	SEL App. serv. mon. per app.	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET11-SPP	SEL pr.lic App. serv. tech. mon.	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET12-SDP	SEL MGW per dev.	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET12-SPP	SEL pr.lic MGW tech. mon.	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET13-SDP	SEL IP per dev.	\$700.										

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	3IET21-SDP	SEL DWDM per dev.	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IET23-SDP	SEL LTE type per dev.	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IFTPC-ADP	SEL pr.lic FTP/CTP collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IJAVA-ADP	SEL pr.lic Java API collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3INMM-SSP	SEL SP Notif. man. pr.lic srv.	\$43,750.00	K	31%	\$30,187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3INMS-ADP	SEL pr.lic NMS/EMS collector per conn.	\$125,000.00	K	31%	\$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IPERL-ADP	SEL pr.lic Peri API collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IPM-ADP	SEL pr.lic Prf.Mon. collector per conn.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IPMA-SDPM	SEL Perf. Mon. - 100 access. dev. p.	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IPMN-SDPM	SEL Perf. Mon. - 100 net. dev. pack	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IPMS-SDPM	SEL Perf. Mon. - 100 serv. dev. pack	\$8,750.00	K	31%	\$6,037.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISAST1-PRP	SEL SAS Mon.Pack. Tipe 1 srv.	\$260,000.00	K	31%	\$179,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISAST2-PRP	SEL SAS Mon.Pack. Tipe 2 srv.	\$130,000.00	K	31%	\$89,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISAST3-PRP	SEL SAS Mon.Pack. Tipe 3 srv.	\$65,125.00	K	31%	\$44,936.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISNMPC-ADP	SEL pr.lic SNMP collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPBIM-SSP	SEL SP BIM mon. pr.lic srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPBIM-SSP-F	SEL SP BIM mon. pr.lic FO srv.	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPGC-SSP	SEL SP UI pr.lic (1 user) srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPGC-SSP-F	SEL SP UI pr.lic (1 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPGCU-SSP-F	SEL SP UI Conc. user lic. per user	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPME-SSP	SEL SP MED pr.lic srv.	\$125,000.00	K	31%	\$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISPME-SSP-F	SEL SP MED pr.lic FO. srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISQL-ADP	SEL pr.lic SQL collector per conn.	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISRMT1-PRP	SEL SRM Mon.Pack. Tipe 1 srv.	\$168,750.00	K	31%	\$116,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISRMT2-PRP	SEL SRM Mon.Pack. Tipe 2 srv.	\$91,250.00	K	31%	\$62,962.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ISRMT3-PRP	SEL SRM Mon.Pack. Tipe 3 srv.	\$39,063.00	K	31%	\$26,953.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT15-SPP	SEL pr.lic Broadband tech. mon.	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT16-SPP	SEL pr.lic TDM tech. mon.	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT17-SDP	SEL SoftSwitch per dev.	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT18-SDP	SEL RadioRelay per dev.	\$950.00	K	31%	\$665.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT18-SPP	SEL pr.lic RadioRelay tech. mon.	\$45,000.00	K	31%	\$31,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT19-SDP	SEL GSM CDMA per dev.	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT19-SPP	SEL pr.lic GSM CDMA tech. mon.	\$47,500.00	K	31%	\$32,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT20-SDP	SEL SDH PDH per dev.	\$1,050.00	K	31%	\$724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT20-SPP	SEL pr.lic SDH PDH tech. mon.	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT21-SPP	SEL pr.lic DWDM tech. mon.	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT22-SDP	SEL WiMax per dev.	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT22-SPP	SEL pr.lic WiMax tech. mon.	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT23-SPP	SEL pr.lic LTE tech. mon.	\$57,500.00	K	31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT24-SDP	SEL TETRA type per dev.	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT24-SPP	SEL pr.lic TETRA tech. mon.	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT25SHE-SDP	SEL HE Storage monitoring per Tb	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT25SLE-SDP	SEL LE Storage monitoring per Tb	\$438.00	K	31%	\$302.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IT25SMR-SDP	SEL MR Storage monitoring per Tb	\$625.00	K	31%	\$431.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3ITW5-SPP	SEL pr.lic SAN tech. mon.	\$5,500.00	K	31%	\$3,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IWEB5-ADP	SEL pr.lic WebServ collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	3IXMLC-ADP	SEL pr.lic XML collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-PL-F	SEL Fraud Mon.Pack. Prod. Lic.	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-PL-S	SEL SIEM Mon.Pack. Prod. Lic.	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SF1-MO	SEL Fraud Mon.Pack. Tier1 lic. per. Dev.	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SF2-MO	SEL Fraud Mon.Pack. Tier2 lic. per. Dev.	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SF3-MO	SEL Fraud Mon.Pack. Tier3 lic. per. Dev.	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SS1-MO	SEL SIEM Mon.Pack. Tier1 lic. per. Dev.	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SS2-MO	SEL SIEM Mon.Pack. Tier2 lic. per. Dev.	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	AATM-SS3-MO	SEL SIEM Mon.Pack. Tier3 lic. per. Dev.	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	INITI
5	IOM-SW-0-10	SEL IOMART SW 0-10	\$583.33	K	31%	\$402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-1001+	SEL IOMART SW 1001+	\$198.33	K	31%	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-11-50	SEL IOMART SW 11-50	\$466.67	K	31%	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-151-250	SEL IOMART SW 151-250	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-251-400	SEL IOMART SW 251-400	\$291.67	K	31%	\$201.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-401-600	SEL IOMART SW 401-600	\$233.33	K	31%	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-51-150	SEL IOMART SW 51-150	\$408.33	K	31%	\$281.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	IOM-SW-601-1K	SEL IOMART SW 601-1000	\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	IOMART
5	34585	STORCENTER IX4-100 6TB	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	OMEGA
5	HCC-FT-B-C1	SEL Blended Fill the Tank LIC 5	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-B-C2	SEL Blended Fill the Tank LIC 100	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-B-C3	SEL Blended Fill the Tank LIC 1k	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-B-C4	SEL Blended Fill the Tank LIC 10k	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C1	SEL FILL THE TANK LIC 50K STY	\$103,655.00	K	31%	\$71,521.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C2	SEL FILL THE TANK LIC 100K STY	\$185,098.00	K	31%	\$127,717.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C3	SEL FILL THE TANK LIC 250K STY	\$362,791.00	K	31%	\$250,325.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C4	SEL FILL THE TANK LIC 500K STY	\$603,418.00	K	31%	\$416,358.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C5	SEL FILL THE TANK LIC 750K STY	\$807,026.00	K	31%	\$556,847.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C6	SEL FILL THE TANK LIC 1M STY	\$973,614.00	K	31%	\$671,793.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C7	SEL FILL THE TANK LIC 2M STY	\$1,380,829.00	K	31%	\$952,772.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-FT-L-C8	SEL FILL THE TANK LIC 5M STY	\$2,491,414.00	K	31%	\$1,719,075.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C1	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00	K	31%	\$55,016.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C2	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00	K	31%	\$99,244.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C3	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00	K	31%	\$192,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C4	SEL OTC LIC UP TO 500K STY P.A.	\$464,168.00	K	31%	\$320,275.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C5	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00	K	31%	\$428,344.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C6	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00	K	31%	\$516,764.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C7	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00	K	31%	\$732,901.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-OTC-L-C8	SEL OTC LIC UP TO 5M STY P.A.	\$1,916,473.00	K	31%	\$1,322,366.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-PS-C1	SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-PS-C2	SEL apa LIC p1kSTY 51k to 100k STY p.a.	\$475.00	K	31%	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-PS-C3	SEL apa LIC p1kSTY 101k to 250k STY p.a.	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-PS-C4	SEL apa LIC p1kSTY 251k to 500k STY p.a.	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE
5	HCC-PS-C5	SEL apa LIC p1kSTY 501k to 750k STY p.a.	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	JACARE

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	HCC-PS-C6	SEL apa LIC p1kSTY 751k to 1M STY p.a.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A J4CARE
5	HCC-PS-C7	SEL apa LIC p1kSTY 1.001m-1.25m STY p.a.	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A J4CARE
5	HCC-PS-C8	SEL apa LIC p1kSTY above 1.251m STY p.a.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A J4CARE
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1003	SEL PC Perp SQL License 6-10 Units	\$681.00	K	31%	\$469.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1004	SEL PC Perp SQL License 11-20 Units	\$513.00	K	31%	\$353.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1005	SEL PC Perp SQL License 21-35 Units	\$373.00	K	31%	\$257.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1006	SEL PC Perp SQL License 36-50 Units	\$301.00	K	31%	\$207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1007	SEL PC Perp SQL License 51-100 Units	\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1008	SEL PC Perp SQL License 101-200 Units	\$147.00	K	31%	\$101.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1009	SEL PC Perp SQL License 201-300 Units	\$121.00	K	31%	\$83.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1010	SEL PC Perp SQL License 301-400 Units	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCREX1035U	PC Perp EXPP License 11-35 Units	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCREX1U	PC Perp EXPP License 1 Unit	\$1,797.00	K	31%	\$1,239.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCREX210U	PC Perp EXPP License 2-10 Units	\$1,048.00	K	31%	\$723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCREX3650U	PC Perp EXPP License 36-50 Units	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCREX51U	PC Perp EXPP License 51+ Units	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRSP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	\$1,988.00	K	31%	\$1,371.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRSP1URBS	SEL PC Perp SP+RBS Lic 1 TB	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRSP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	\$2,839.00	K	31%	\$1,958.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRSP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	\$1,391.00	K	31%	\$959.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRSP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	\$1,113.00	K	31%	\$767.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	90PCRTIAL	PC Trial License	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A KROLL
5	SN-ECM-000370	SEL RCM (100,000 Study Volume)	\$44,219.00	K	31%	\$30,511.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000371	SEL RCM (500,000 Study Volume)	\$179,688.00	K	31%	\$123,984.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000372	SEL RCM (1,000,000 Study Volume)	\$296,875.00	K	31%	\$204,843.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000373	SEL RCM (addtl 100,000 increments)	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000390	SEL iConn Share up to 100,000 Study Vol	\$29,688.00	K	31%	\$20,484.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000391	SEL iConn Share 100,001-250,000 StudyVol	\$53,125.00	K	31%	\$36,656.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000392	SEL iConnect Share 250,001 - Study Vol	\$89,063.00	K	31%	\$61,453.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000400	SEL iConnect VNA (100,000 Study Volume)	\$273,438.00	K	31%	\$188,672.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000401	SEL iConnect VNA (500,000 Study Volume)	\$1,207,031.00	K	31%	\$832,851.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000402	SEL iConnect VNA 1,000,000 Study Volume	\$1,988,281.00	K	31%	\$1,371,913.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SN-ECM-000403	SEL iConn VNA addtl 100,000 increments	\$175,000.00	K	31%	\$120,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SW00302460014	SEL Mergeport	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SW00302750000	SEL iConn Access up to 100,000 Study Vol	\$125,000.00	K	31%	\$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SW00302750001	SEL iConnAccess 100,001-250,000 StudyVol	\$140,625.00	K	31%	\$97,031.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SW00302750002	SEL iConnect Access 250,001+ Study Vol	\$257,813.00	K	31%	\$177,890.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A MERGE
5	SLP-0-TL-EE	SEL StoragePoint 30 day Trial Eval Copy	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A METALOGIX
5	SLP-1-DR-EE	SEL StoragePoint EE DR Lic	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A METALOGIX
5	SLP-1-NP-EE	SEL StoragePoint EE Non-Prod Lic	\$2,128.00	K	31%	\$1,468.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A METALOGIX
5	SLP-1-PL1-EE	SEL StoragePoint Lic. per WFE (1-5 WFE)	\$20,261.00	K	31%	\$13,980.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A METALOGIX
5	SLP-1-PL2-WFE	SEL StoragePoint Lic. per WFE (6+ WFE)	\$17,221.00	K	31%	\$11,882.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A METALOGIX
5	NSS-AC-L	SEL ADDED CAPACITY 5TB	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SUP	\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-AS-L	SEL Added Site 1	\$5,385.00	K	31%	\$3,715.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-AS-YF	SEL Added Site 1 1yr Lic & Sup	\$2,046.00	K	31%	\$1,411.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-BL-L	SEL Base Lic10TB/1K users/1 site/8hrs PS	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-MC-L	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUP	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-TRIAL	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	NSS-LIC-L	SEL Added Users 1K	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NORTHERN PARKLIFE
5	ARCHV/PR250TB	SELECT 250TB VIPR ArchLic SrvPro	\$130,952.00	K	31%	\$90,356.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	EMCOFSEVAL	SEL 30Day Free Trial of NTP Software OFS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FABASE3PK	SELECT NTPS FA Base License (3-Pack)	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FABASE8PK	SELECT NTPS FA Base License (8-Pack)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FABASEUNL	SELECT NTPS FA Base License (Unlimited)	\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FAEMCCELTB	SELECT NTPS FA EMC Celerra Terabyte Lic	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FAEMCISLNTB	SELECT NTPS FA EMC ISILON TERABYTE LIC	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FAEMCVNXTB	SELECT NTPS FA EMC VNX Terabyte License	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FANATB	SELECT NTPS FA NetApp Terabyte License	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FAWINDASTB	SELECT NTPS FA WINDOWS DAS TERABYTE LIC	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FAWINSANTB	SELECT NTPS FA Windows SAN Terabyte Lic	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRBASE3PK	SELECT NTPS FR BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRBASE8PK	SELECT NTPS FR BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRBASEUNL	SELECT NTPS FR BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FREMCCELTB	SELECT NTPS FR EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FREMCISLNTB	SELECT NTPS FR EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FREMCVNXTB	SELECT NTPS FR EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRNATB	SELECT NTPS FR NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRWINDASTB	SELECT NTPS FR WINDOWS DAS TERABYTE LIC	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	FRWINSANTB	SELECT NTPS FR WINDOWS SAN TERABYTE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSBASE3PK	SELECT NTPS QFS BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSBASE8PK	SELECT NTPS QFS BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSBASEUNL	SELECT NTPS QFS BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSEMCCELTB	SELECT NTPS QFS EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSEMCISLNTB	SELECT NTPS QFS EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	QFSEMCVNTXB	SELECT NTPS QFS EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSNATB	SELECT NTPS QFS NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSWINDASTB	SELECT NTPS QFS WIN DAS TERABYTE LICENSE	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QFSWINSANTB	SELECT NTPS QFS WIN SAN TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	U1000ECS	SELECT ECS U1000 VIPR Archiving License	\$52,279.00	K	31%	\$36,072.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	U1500ECS	SELECT ECS U1500 VIPR Archiving License	\$69,707.00	K	31%	\$48,097.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	U3000ECS	SELECT ECS U3000 VIPR Archiving License	\$139,403.00	K	31%	\$96,188.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	U300ECS	SELECT ECS U300 VIPR Archiving License	\$32,829.00	K	31%	\$22,652.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	U700ECS	SELECT ECS U700 VIPR Archiving License	\$47,395.00	K	31%	\$32,702.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMATMOS2TB	SELECT NTPS VFM ATMOS per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMCF5TB	SELECT NTPS VFM CFS per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCCELHOST	SELECT NTPS VFM EMC Celerra Host Unltd	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCCELTB	SELECT NTPS VFM EMC Celerra per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCISLNHST	SELECT NTPS VFM EMC Isilon Host Unltd	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCISLONTB	SELECT NTPS VFM EMC Isilon per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCVNXHOST	SELECT NTPS VFM EMC VNX Host Unltd	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMEMCVNXTB	SELECT NTPS VFM EMC VNX per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMNETAPPHOST	SELECT NTPS VFM NetApp Host Unltd	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMNETAPPTB	SELECT NTPS VFM NetApp per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	VFMWINSVRHOST	SELECT NTPS VFM Windows Svr Host Unltd	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A NTP SOFTWARE
5	QCBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$3,569.00	K	31%	\$2,462.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	\$11,596.00	K	31%	\$8,001.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	\$11,099.00	K	31%	\$7,658.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K	31%	\$13,589.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	\$12,624.00	K	31%	\$8,848.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE2G679	SEL VSPEX Branded 600VM 2 Dyn600x1200 G	\$19,907.00	K	31%	\$13,666.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	\$21,830.00	K	31%	\$15,062.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCLB679I	SEL VSPEX 250VM BROCADEIBM 600X1200 DYN	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCLDBH679	SEL VSPEX 2000VDI BROCADEHP 600X1200 DYN	\$13,293.00	K	31%	\$9,172.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCLDCC679	SEL VSPEX CISCO 2000VDI 600X1200 DYN SOL	\$11,921.00	K	31%	\$8,225.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMC679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMB679	SEL VSPEX Branded 100VM BH 600x1200 Dyn	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMB679I	SEL VSPEX 100VM BROCADEIBM 600X1200 DYN	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMB679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMBDBH679	SEL VSPEX 1000VDI BROCADEHP 600X1200 DYN	\$12,183.00	K	31%	\$8,406.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMDCC679	SEL VSPEX CISCO 1000VDI 600X1200 DYN SOL	\$11,139.00	K	31%	\$7,685.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMP679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	\$8,867.00	K	31%	\$6,118.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMPB679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMPB679I	SEL VSPEX 125VM BROCADEIBM 600X1200 DYN	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K	31%	\$6,352.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCSC679	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	\$7,631.00	K	31%	\$5,265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCSC679I	SEL VSPEX Branded 50VM CH 600x1070 Dyn	\$7,775.00	K	31%	\$5,364.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMCSDBH679	SEL VSPEX 500VDI BROCADEHP 600X1200 DYN	\$10,842.00	K	31%	\$7,480.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QCSEMSCDCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	N822BDPABTY19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL MGR	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL MGR	\$741.00	K	31%	\$511.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	PRD12	SEL PATCHRRN 12 DUAL HINGE DR FOR 84 RKS	\$433.00	K	31%	\$298.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	Q1N2B1L2N30AAHO	SEL Network PDU,VERT,30A,1P,208V,L6-30P	\$1,717.00	K	31%	\$1,184.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	Q1N2B1N3N30AAHO	SEL POU Vert 30A 3-Delta L15-30P 208V	\$1,832.00	K	31%	\$1,264.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	Q1N2B1P3N30AAHO	SEL Network PDU,VERT,30A,3P,208V,L21-30P	\$1,858.00	K	31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	Q1N2B2P6M30AAHO	SEL POU Vert 32A 3-WYE IEC60309	\$3,819.00	K	31%	\$2,635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	Q1N2B3J2M30AAHO	SEL Network PDU,VERT,32A,1P,230V,60309	\$1,567.00	K	31%	\$1,081.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	QZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PANDUIT
5	ACUOSW-AUD	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERCEPTIVE
5	ACUOSW-CAD	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERCEPTIVE
5	ACUOSW-EUR	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERCEPTIVE
5	ACUOSW-GBP	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERCEPTIVE
5	ACUOSW-USD	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERCEPTIVE
5	PB-CK-FCFC-05A	SEL four 16gb - 5m OM3 LC/LC cables	\$336.00	K	31%	\$231.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERMABIT
5	PB-CK-FCFC-10A	SEL four 16gb - 10m OM3 LC/LC cables	\$427.00	K	31%	\$294.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERMABIT
5	PB-CK-FCFC-20A	SEL four 16gb - 20m OM3 LC/LC cables	\$599.00	K	31%	\$413.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERMABIT
5	PB-LX-01-01E	SEL SANblox spare	\$42,714.00	K	31%	\$29,472.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERMABIT
5	PB-LX-01-01-HAE	SEL SANblox HA pair 1U appliances	\$92,857.00	K	31%	\$64,071.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PERMABIT
5	01032012699	SEL PREC D&S (1-50; US)LIC	\$6,533.00	K	31%	\$4,507.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01032012799	SEL PREC D&S (1-50; US)T&D	\$3,267.00	K	31%	\$2,254.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01032012899	SEL PREC D&S (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01033012699	SEL PREC D&S (51-200; US)LIC	\$6,207.00	K	31%	\$4,282.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01033012799	SEL PREC D&S (51-200; US)T&D	\$3,104.00	K	31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01034012699	SEL PREC D&S (200+; US)LIC	\$5,890.00	K	31%	\$4,057.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01034012799	SEL PREC D&S (200+; US)T&D	\$2,940.00	K	31%	\$2,028.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01035012699	SEL PREC D&S (1-50; INTL)LIC	\$8,167.00	K	31%	\$5,635.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01035012799	SEL PREC D&S (1-50; INTL)T&D	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01036012699	SEL PREC D&S (61-200 INTL)LIC	\$7,759.00	K	31%	\$5,353.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01036012799	SEL PREC D&S (61-200 INTL)T&D	\$3,880.00	K	31%	\$2,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01037012699	SEL PREC D&S (200+; INTL)LIC	\$7,351.00	K	31%	\$5,072.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01037012799	SEL PREC D&S (200+; INTL)T&D	\$3,675.00	K	31%	\$2,535.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01038012699	SEL PREC APPS (1-50; US)LIC	\$8,400.00	K	31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01038012799	SEL PREC APPS (1-50; US)T&D	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01038012899	SEL PREC APPS (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01039012699	SEL PREC APPS (51-200; US)LIC	\$7,980.00	K	31%	\$5,506.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01039012799	SEL PREC APPS (51-200; US)T&D	\$3,991.00	K	31%	\$2,753.79						

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	01040012799	SEL PREC APPS (200+; US)T&D	\$3,780.00	K	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01041012699	SEL PREC APPS (1-50; INTL)LIC	\$10,500.00	K	31%	\$7,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01041012799	SEL PREC APPS (1-50; INTL)T&D	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01042012699	SEL PREC APPS (51-200; INTL)LIC	\$9,976.00	K	31%	\$6,883.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01042012799	SEL PREC APPS (51-200; INTL)T&D	\$4,988.00	K	31%	\$3,441.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01043012699	SEL PREC APPS (200+; INTL)LIC	\$9,451.00	K	31%	\$6,521.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01043012799	SEL PREC APPS (200+; INTL)T&D	\$4,725.00	K	31%	\$3,260.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01044012699	SEL PREC D&S-UPG DB (1-50; US)LIC	\$4,667.00	K	31%	\$3,220.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01044012799	SEL PREC D&S-UPG DB (1-50; US)T&D	\$2,333.00	K	31%	\$1,609.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01045012699	SEL PREC D&S-UPG DB (51-200; US)LIC	\$4,433.00	K	31%	\$3,058.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01045012799	SEL PREC D&S-UPG DB (51-200; US)T&D	\$2,217.00	K	31%	\$1,529.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01046012699	SEL PREC D&S-UPG DB (200+; US)LIC	\$4,200.00	K	31%	\$2,988.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01046012799	SEL PREC D&S-UPG DB (200+; US)T&D	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01047012699	SEL PREC D&S-UPG DB (1-50; INTL)LIC	\$5,833.00	K	31%	\$4,024.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01047012799	SEL PREC D&S-UPG DB (1-50; INTL)T&D	\$2,917.00	K	31%	\$2,012.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01048012699	SEL PREC D&S-UPG DB (51-200; INTL)LIC	\$5,541.00	K	31%	\$3,823.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01048012799	SEL PREC D&S-UPG DB (51-200; INTL)T&D	\$2,771.00	K	31%	\$1,911.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01049012699	SEL PREC D&S-UPG DB (200+; INTL)LIC	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01049012799	SEL PREC D&S-UPG DB(200+; INTL)T&D	\$2,625.00	K	31%	\$1,811.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01060012699	SEL PREC D&S-UPG PREC STRG (US)LIC	\$747.00	K	31%	\$515.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01060012799	SEL PREC D&S-UPG PREC STRG (US)T&D	\$373.00	K	31%	\$257.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01061012699	SEL PREC D&S-UPG PREC STRG (INTL)LIC	\$933.00	K	31%	\$643.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	01061012799	SEL PREC D&S-UPG PREC STRG (INTL)T&D	\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	99181992599	SELECT PRECISE 30 DAY TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRECISE
5	PR456-000-001	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-000-399	SELECT: PRIMEVERIFYIA ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA5.3	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-397	SELECT: PRIMEOCR ASIAN OCR IA5.3	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-399	SELECT: PRIMEVERIFY IA5.3	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-010-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-397	SELECT: PRIMEOCR ASIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-399	SELECT: PRIMEVERIFY IA6	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-401	SELECT: PRIMEOCR RUSSIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-100-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-397	SELECT: PRIMEOCR ASIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-399	SELECT: PRIMEVERIFY V6.5	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-401	SELECT: PRIMEOCR RUSSIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-650-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V7.0	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V7.0	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-397	SELECT: PRIMEOCR ASIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-398	SELECT: PRIMEOCR ASIAN OCR LEVEL 6 V7.0	\$29,125.00	K	31%	\$20,096.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-399	SELECT: PRIMEVERIFY V7.0	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V7.0	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-401	SELECT: PRIMEOCR RUSSIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V7.0	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PR456-700-599	SELECT: PRIMEVERIFY ASIAN V7.0	\$7,070.00	K	31%	\$4,878.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PRIME OCR
5	PE100019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE1002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	\$306.00	K	31%	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE200049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE5000999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	\$146.00	K	31%	\$100.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	PEEHCBUNDLEDSPRM	SEL Puppet Ent Bundled-EHC Min Qty=3000	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A PUPPET LABS
5	EFS2007	SELECT ENTERPRISE FABRIC SUITE 2007	\$1,998.00	K	31%	\$1,378.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	ISR6250-C22-E	SELECT 10GE 6250 ROUTER HA CONFG	\$31,844.00	K	31%	\$21,972.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	LK5800-20G	SELECT: QLogic 5800 20G upgrade	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 QLOGIC
5	LK5800-4PORT8	SELECT: 5800 4PORT UPGRD W/4SFP	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 QLOGIC
5	LK5802-20G	SELECT: QLOGIC 5802 20G UPGRADE	\$1,821.00	K	31%	\$1,256.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 QLOGIC
5	LK5802-4PORT8	SELECT: 5802 4PORT UPGRD W/4SFP	\$1,571.00	K	31%	\$1,083.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 QLOGIC
5	LK-FABSECUR	SELECT FABRIC SECURITY	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	LK-SANDR	SELECT SAN DOCTOR BUNDLE	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	OCE14102-UM-E	SEL DualPort 10Gb Universal CNA/NIC wOpt	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	OCE14102-LUX-E	SEL DualPort 10Gb Univers CNA/NIC No Opt	\$1,344.00	K	31%	\$927.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2460-E-SP	SELECT 1 PORT 4GB PCI EXPRESS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2462-E-SP	SELECT 2 PORT 4GB PCI EXPRESS	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2560-E-SP	SEL 8GBSGL PRFTFCHBAX4PCIE LCMULTIMODEOPT	\$1,435.00	K	31%	\$990.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2562-E-SP	SEL 8GBDUAL PRFTFCHBAX4PCIE LCMULTIMODEOPT	\$2,005.00	K	31%	\$1,383.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2670-E-SP	SEL 16GBSGL HBAX4PCIEGEN3LCMULTIMODEOPT	\$1,680.00	K	31%	\$1,159.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE2672-E-SP	SEL 16GBDUAL HBAX4PCIEGEN3LCMULTIMODEOPT	\$2,383.00	K	31%	\$1,644.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE4060C-E-SP	SEL SGL PORT ISCSI PCI-EXPRESS COP-E HBA	\$955.00	K	31%	\$658.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE4062C-E-SP	SEL DUAL PORT ISCSI PCI-EXPRESSCOP -EHBA	\$1,525.00	K	31%	\$1,052.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A QLOGIC
5	QLE8140-SR-E	SEL 10GBSGL PRTOPT FCOEX8 PCIELCMMOPTIC	\$1,868.00									

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	QLE8152-CU-E	SELECT 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	QLOGIC
5	QLE8240-CU-E	SEL 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	QLOGIC
5	QLE8240-SR-E	SEL 10GB SNGL PRT OPT FCOE X8 PCIE LC MM	\$1,868.00	K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	QLOGIC
5	QLE8242-CU-E	SEL 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	QLOGIC
5	QLE8242-SR-E	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	QLOGIC
5	SB3810-08A8E	SELECT: SB3810 8/8P SWITCH W/8SFP	\$3,023.00	K	31%	\$2,085.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08A8E	SELECT: SB5800 8/24P SWITCH W/8SFP	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08B8E	SELSB5800 8/24PSWITCHW/8SFPREVERSEAIRFLOW	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-20A8E	SELECT: SB5800 24/24P HA W/20SFP	\$9,560.00	K	31%	\$6,596.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-08A8E	SELECT: SB5802 8/24P HA SW W/8SFP	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-20A8E	SELECT: SB5802 24/24P HA W/20SFP	\$11,109.00	K	31%	\$7,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-PS8-FB	SELECT: 5802 POWER SUPPLY FRU	\$731.00	K	31%	\$504.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-RACKKIT	SANbox 3K/6K RACK KIT	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-1PK	SELECT: QLOGIC1PCK 8G SWAVE SFP	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-4PK	SELECT: QLOGIC 4PCK 8G SWAVE SFP	\$1,294.00	K	31%	\$892.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-03	SELECT: 10GB 3 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-09	SELECT: 10GB 9 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-78	SELECT: 10GB 78 CUSTACKING CABLE	\$516.00	K	31%	\$356.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-LW-01	SELECT: (1) 10G 1310NM XPAK OPTIC	\$4,571.00	K	31%	\$3,153.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-SW-01	SELECT: (1) 10G 850NM XPAK OPTIC	\$2,637.00	K	31%	\$1,819.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	HASVRS-UPLFT	SELECT 25% Prod Uplift for HA Envr	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-DFC-1REP	SEL DFC RT Collector, Ea Dctm Repository	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-EPM-1SVR	SELECT EACH DCTM PROD SVR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-RT-1KUSR	SELECT Each 1K LIC. USERS	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-100KPPY	SELECT 100K PPY PACK	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-10MPPY	SELECT 10M PPY PACK	\$28,000.00	K	31%	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-1MPY	SELECT 1M PPY PACK	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-1ASVR	SELECT Each 1A Server	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-1KUSR	SEL Ea 1,000 InfoArchive users	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	NONPROD-UPLFT	SELECT 10% Prod Uplift for Non-Prod	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLLECTER	SELECT Collector Each Prod Svr	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBORCL	SEL Ea ECM Repository - Oracle DB	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBSQL	SEL Ea ECM Repository - SQL DB	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-CAUC	SELECT CA UNICENTER CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-HPOV	SELECT HP OPENVIEW CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-IBMTIV	SELECT IBM TIVOLI CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-MSFT	SELECT MICROSOFT SCOM CONNECTOR	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVDIST-REVPLT	SEL Distributed, Ea Reveille Platform	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REV-IARCH-1TB	SELECT Mgmt Console InfoArchive Ea TB	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-10SVR	SEL Ea Reveille Base, up to 10 Svrs	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-ADDL10SVR	SEL 10 Svrs added to Reveille Platform	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVSUBSCR-1SVR	SELECT Annual Subscr Lic Ea DCTM Svr	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVRD	SELECT RMCD TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVR-IA	SELECT RMCCI TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	AIXBMX-40	SEL AI Xprt Bnrs/Metrix 10MPg/Views-Month	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBnrs/Metrix 100MPg/Views-Month	\$223,871.00	K	31%	\$154,470.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-60	SEL AI Xprt Bnrs/Metrix 1BPg/Views-Month	\$882,332.00	K	31%	\$608,809.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-70	SEL AI Xprt Bnrs/Metrix 10BPg/Views-Month	\$1,846,148.00	K	31%	\$1,273,842.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCOL	SEL ApplInternals Xpert Agent	\$3,932.00	K	31%	\$2,713.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCON	SEL ApplInternals Xpert Management Server	\$34,455.00	K	31%	\$23,773.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-01200-B010	SEL AppResponse 1200	\$11,625.00	K	31%	\$8,021.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-02200-B010	SEL AppResponse 2200	\$42,702.00	K	31%	\$29,464.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	\$66,455.00	K	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	\$105,225.00	K	31%	\$72,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	\$138,455.00	K	31%	\$95,533.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-05100-B010	SEL AppResponse 5100	\$177,225.00	K	31%	\$122,285.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-06000-B010	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT10	SEL CX-Tracer - 10 Servers	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT100	SEL CX-Tracer - 100 Servers	\$131,686.00	K	31%	\$90,863.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXDB	SEL AppResponse DB Module	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-DIR300-B010	SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXNTFLOW	SEL AppResponse Module NetFlow	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXROVR	SEL AppResponse Rover	\$6,517.00	K	31%	\$4,496.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	\$26,455.00	K	31%	\$18,253.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	\$42,332.00	K	31%	\$29,209.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-UCMM	SEL AppResponse UC Module	\$39,502.00	K	31%	\$27,256.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXUCMM100	SEL AppResponse UC Module 1-100 Calls	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-V2000	SEL AppResponse v2000	\$32,855.00	K	31%	\$22,669.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVMON	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOIHK	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASENX	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXP	SEL AppTransaction Plus	\$109,285.00	K	31%	\$75,407.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXS	SEL AppTransaction Standard	\$77,655.00	K	31%	\$53,581.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K									

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz1ConcLic(5-9)	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSK-CNCLICUSR1-3	SEL SteelCentNetShkPckAnlyz1ConcLic10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSK-CNCLICUSR1-4	SEL SteelCentNetShkPckAnlyz1ConcLic25 up	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,925.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	\$2,140.00	K	31%	\$1,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CX-255-B010	SEL SteelHead CX255B010 with RIOS	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CX-255-B020	SEL SteelHead CX255B020 with RIOS (TAA)	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CX-570-B020	SEL SteelHead CX570B20 w RIOS BMC Module	\$8,855.00	K	31%	\$6,109.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	CX-770-B020	SEL SteelHead CX770B20 w RIOS BMC Module	\$14,400.00	K	31%	\$9,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B010	SEL EXA1360 B10 10TB/128GB	\$88,609.00	K	31%	\$61,140.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B010-C	SEL EXA1360 B10 10TB/128GB	\$88,609.00	K	31%	\$61,140.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B020	SEL EXA1360 B20 10TB/128GB	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B020-C	SEL EXA1360 B20 10TB/128GB	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B030	SEL EX1360P B30 10TB/128GB	\$98,455.00	K	31%	\$67,933.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B030-C	SEL EX1360P B30 10TB/128GB	\$98,455.00	K	31%	\$67,933.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B040	SEL EX1360P B30 10TB/128GB	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA-01360-B040-C	SEL EX1360P B30 10TB/128GB	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA0560-B010	SEL STEELHEAD EXA 560 B010 W/RIOS	\$11,077.00	K	31%	\$7,643.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA0560-B020	SEL STEELHEAD EXA 560 B020 GRAN W/RIOS	\$11,077.00	K	31%	\$7,643.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA0560-B030	SEL STEELHEAD EXA560 B030 GRAN DEDICATED	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA0760-B010	SEL STEELHEAD EXA 760 B010 W/RIOS	\$17,169.00	K	31%	\$11,846.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B020	SEL EXA 1160 B020 W/RIOS (FOR VH)	\$33,600.00	K	31%	\$23,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B020C	SEL EXA 1160 B020-C W/RIOS (FOR VH)	\$33,600.00	K	31%	\$23,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B025	SEL EXA1160 B25 Incl Granite 48G	\$37,292.00	K	31%	\$25,731.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B025C	SEL EXA1160 B25C Incl Granite 48G	\$37,292.00	K	31%	\$25,731.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B030	SEL EXA 1160 B030 GRANITE W/RIOS	\$21,046.00	K	31%	\$14,521.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B030C	SEL EXA 1160 B030-C GRANITE W/RIOS	\$21,046.00	K	31%	\$14,521.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B035	SEL EXA1160 B35 Incl Granite 48G	\$24,738.00	K	31%	\$17,069.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B035C	SEL EXA1160 B35C Incl Granite 48G	\$24,738.00	K	31%	\$17,069.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B055	SEL EXA1160 B55C Granite Dedicated 48G	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1160-B055C	SEL EXA1160 B55C Granite Dedicated 48G	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B025	SEL EXA1260 B25 2TB 72G	\$34,338.00	K	31%	\$23,693.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B025C	SEL EXA1260 B25-C 2TB 72G	\$34,338.00	K	31%	\$23,693.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B045	SEL EXA1260 B45 2TB 72G	\$43,938.00	K	31%	\$30,317.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B045C	SEL EXA1260 B45-C 2TB 72G	\$43,938.00	K	31%	\$30,317.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B065	SEL EXA1260 B65 4TB 88G	\$44,185.00	K	31%	\$30,487.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B065C	SEL EXA1260 B65-C 4TB 88G	\$44,185.00	K	31%	\$30,487.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B085	SEL EXA1260 B85 4TB 88G	\$53,785.00	K	31%	\$37,111.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B085C	SEL EXA1260 B85-C 4TB 88G	\$53,785.00	K	31%	\$37,111.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B095	SEL EXA1260 B95 2TB 72G	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B095C	SEL EXA1260 B95-C 2TB 72G	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B105	SEL EXA1260 B105 4TB 88G	\$36,917.00	K	31%	\$25,472.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	EXA1260-B105C	SEL EXA1260 B105-C 4TB 88G	\$36,917.00	K	31%	\$25,472.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	\$4,431.00	K	31%	\$3,057.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FPS-005	SEL FIPS2050/1555/3070/EX3FED21/22/3100	\$5,046.00	K	31%	\$3,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FPS-007	SEL FIPS License (SH7050/CX7055/CX7070)	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FSYNC-001	SEL FusionSync GCA2000	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FSYNC-002	SEL FusionSync GCA 3000	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FSYNC-003	SEL FusionSync VGC1000	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	GCA2000-B010	SEL GRANITE CORE GCA 2000 B010	\$21,046.00	K	31%	\$14,521.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	GCA2000-B010C	SEL GRANITE CORE GCA 2000 B010	\$21,046.00	K	31%	\$14,521.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	GCA3000-B010	SEL Granite Core GCA 3000 B010	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	GCA3000-B010C	SEL Granite Core GCA 3000 B010	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	INT-09600-B010-C	SEL SteelHead Interceptor 9600 Base-C	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	INT-9350-B	SELECT INTERCEPTOR 9350	\$43,071.00	K	31%	\$29,718.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GB)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	KIT-MEM2-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GB)	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	L-CAP2260-CA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	L-CAP4260-CA	SEL CAS ANALYTICS LICENSE FOR ENT PROF	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add on-VH only	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX1200	SEL AppResponse 1200 licenses	\$1,286.00	K	31%	\$887.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX2200	SEL AppResponse 2200 licenses	\$4,708.00	K	31%	\$3,248.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	\$11,692.00	K	31%	\$8,067.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX4300	SEL AppResponse 4300 licenses	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX5100	SEL AppResponse 5100 licenses	\$19,692.00	K	31%	\$13,587.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARX6000	SEL AppResponse 6000 licenses	\$28,314.00	K	31%	\$19,536.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-ARXDIR300											

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	LIC-SFED-3100-W2	SEL LIC SFED3100 W2 5000 cxns, 50Mbps	\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-3100-W3	SEL LIC SFED3100 W3 10000 cxns, 100Mbps	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-3200-W0	SEL LIC SFED3200 W0 BlockStream 30Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-3200-W1	SEL LIC SFED3200 W1 2500 cxns, 30Mbps	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-3200-W2	SEL LIC SFED3200 W2 5000 cxns, 50Mbps	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-3200-W3	SEL LIC SFED3200 W3 10000 cxns, 100Mbps	\$39,385.00	K	31%	\$27,175.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-5100-W0	SEL LIC SFED5100 W0 BlockStream 50Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-5100-W1	SEL LIC SFED5100 W1 5000 cxns, 50Mbps	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	LIC-SFED-5100-W2	SEL LIC SFED5100 W2 10000 cxns, 100Mbps	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	M-LICSCAN-SFED20	SEL SupprtnSharkVE SIFusionEdg2100, 2200	\$317.00	K	31%	\$218.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-001-2TX	SEL 2PORT1GBE TX COPPER NIC-VSH USE ONLY	\$1,838.00	K	31%	\$1,288.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-002-4TX	SEL 4PORT1GBE TXCOPPER NIC EX560/760VSH	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX:EX (SPARE)	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX:EX(SPARE)	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-005-4LX	SEL 4P 1GBE LX SGL E MDE NIC-CX:EX(SPARE)	\$23,069.00	K	31%	\$15,917.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NIC	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-007-2LR	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	\$26,146.00	K	31%	\$18,040.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-008-2SR	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	\$20,762.00	K	31%	\$14,325.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-008-2SR-C	SEL 2P 10GbE SR Mut Mode Fiber NIC-Gen2	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-009-2XF	SEL 2P 10G FIBER (LR:SR) REQUIRES SFP S	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	\$8,626.00	K	31%	\$5,951.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	\$14,995.00	K	31%	\$10,346.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NIC	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	\$9,225.00	K	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-2SXPB	SEL Dual 1 GbE Fiber SX	\$7,994.00	K	31%	\$5,515.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	\$2,702.00	K	31%	\$1,864.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2SFPB	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2SFPB	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-4SFPB	SEL Quad 10 GbE Fiber SFP+	\$17,840.00	K	31%	\$12,309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,366.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SFP	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD ON	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD ON	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH1050-C	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP-CAX)	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCAN-2170-B010-C	SEL 1U8TBBaseSteelCentNetSharkApp2170-C	\$25,846.00	K	31%	\$17,833.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCAN-4170-B010-C	SEL 2U32TB_BaseSteelCentNetShark4170crg	\$99,231.00	K	31%	\$67,569.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCAN-6170-B010-C	SEL 2UBaseStlCentNetShark6170Creg1SCANSU	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-01000-BASE	SELSteelCentral Controller1000 Appliance	\$9,963.00	K	31%	\$6,874.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-1	SEL SCC Add SHd Mgmt Lic 10-pack (1-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-2	SEL SCC Add SHd Mgmt Lic 10-pack (5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-3	SEL SCC Add SHd Mgmt Lic 10-pk (20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-4	SEL SCC Add SHd Mgmt Lic 10-pk (45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-5	SEL SCC Add SHd Mgmt Lic 10-pk (95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCC-HWA-MGT-10-6	SEL SCC Add SHd Mgmt Lic 10-pk (195 up)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-02270-B010	SEL SteelCentralFlow Gateway SCFG2270B010	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFFPM	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F10	SEL SteelCentralFlow GatewayVirEdit,2MFFPM	\$129,225.00	K	31%	\$89,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F2	SEL SteelCentralFlow GatewayVirEd,30KFFPM	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFFPM	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFFPM	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFFPM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F7	SEL SteelCentralFlowGatewayVirEd,600KFFPM	\$59,071.00	K	31%	\$40,758.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,800KFFPM	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCFG-VE-F9	SEL SteelCentralFlow GatewayVirEdit,1MFFPM	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCNE-00470-B010	SEL SteelCentral NetExpress SCNE470-B010	\$27,071.00	K	31%	\$18,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCNE-470-B010-C	SEL SteelCentral NetExpress SCNE470-B10C	\$27,071.00	K	31%	\$18,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCNE-VE-00470-F1	SEL SteelCentralNetExpressVirEdit,15KFFPM	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	SCNE-VE-00470-F2	SEL SteelCentralNetExpressVirEdit,30KFFPM	\$40,609.00	K	31%	\$28,020.21	\$0					

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFPM	\$108,302.00	K	31%	\$74,728.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-02270-B010	SEL SteelCentrl NetProfiler SCNP2270B010	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-4270-AN-B30	SEL SteelCentralNetProfilrEnterANModule	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP4270-AN-B30C	SEL SteelCentNetProf Ent AnalysisMod Cfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-4270-DB-B20	SEL SteelCentralNetProfilrEnterDBModule	\$70,886.00	K	31%	\$48,911.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-4270-DP-B50	SEL SteelCntrl Dispatch Enterprise Profir	\$58,702.00	K	31%	\$40,504.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-4270-EX-B40	SEL SteelCentNetProfEntSCNP4270 Exp Mod	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP4270EX-B40-C	SEL SteelCentNetProfEntSCNP4270ExpMdCtg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-4270-UI-B10	SEL SteelCentNetProfEnt UI Module	\$52,917.00	K	31%	\$36,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F1	SEL SteelCentralNetProfilerVirEd,15KFPM	\$11,071.00	K	31%	\$7,638.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEd,2MFPM	\$406,148.00	K	31%	\$280,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F2	SEL SteelCentralNetProfilerVirEd,30KFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F3	SEL SteelCentralNetProfilerVirEd,60KFPM	\$41,840.00	K	31%	\$28,869.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F4	SEL SteelCentralNetProfilerVirEd,90KFPM	\$60,302.00	K	31%	\$41,608.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F5	SEL SteelCentralNetProfilerVirEd,200KFPM	\$92,302.00	K	31%	\$63,688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPM	\$135,378.00	K	31%	\$93,410.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPM	\$196,917.00	K	31%	\$135,872.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPM	\$233,840.00	K	31%	\$161,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPM	\$270,763.00	K	31%	\$186,826.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPRTL-FNDTN	SEL SteelCentral Portal	\$61,532.00	K	31%	\$42,457.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-001	SEL SCPS on Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3200	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3200-C	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SHA-150-B-M	SEL Steelhead 150-M	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,415.00	K	31%	\$976.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twnax	\$302.00	K	31%	\$208.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	\$240.00	K	31%	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	\$29,015.00	K	31%	\$20,020.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$17,692.00	K	31%	\$12,207.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,893.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	\$38,923.00	K	31%	\$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00					

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	\$45,292.00	K	31%	\$31,251.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	\$29,778.00	K	31%	\$20,546.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	\$38,394.00	K	31%	\$26,491.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	\$73,594.00	K	31%	\$50,779.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	\$9,348.00	K	31%	\$6,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	\$147,194.00	K	31%	\$101,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	\$16,978.00	K	31%	\$11,714.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VGC-1000-L	SEL VIRTUAL GRANITE CORE VGC 1000-L	\$17,225.00	K	31%	\$11,885.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VGC-1000-M	SEL VIRTUAL GRANITE CORE VGC 1000-M	\$23,378.00	K	31%	\$16,130.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VGC-1000-U	SEL VIRTUAL GRANITE CORE VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VGC-1500-L	SEL Virtual Granite Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VGC-1500-M	SEL Virtual Granite Core VGC 1500-M	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSH-150-M	SEL Virtual Steelhead 150 Mid	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSH-250-H	SEL VIRTUAL SH250 HIGH	\$9,102.00	K	31%	\$6,280.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSH-250-L	SEL VIRTUAL SH250 LOW	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSH-250-M	SEL VIRTUAL SH250 MID	\$5,409.00	K	31%	\$3,732.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,763.00	K	31%	\$4,666.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	\$1,662.00	K	31%	\$1,146.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	XFP-002-SR	SEL Short Reach 10GbE fiber XFP module	\$1,169.00	K	31%	\$806.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A RIVERBED
5	ALTUSDEM30D	SEL 30 day Free Trial -ALTUS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	ALTUS-LIC-N10	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	ALTUS-LIC-N20	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	ALTUS-LIC-N30	SELECT: License Per TB (21-30TB)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	ALTUS-LIC-N50	SELECT: LICENSE PER TB (31-50TB)	\$2,133.00	K	31%	\$1,471.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	ALTUS-LIC-N99	SELECT: License Per TB (51 or >TB's)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	EASDEMO30D	SEL 30 day Free Trial - EAS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-060	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-060P	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-120	SEL: 61-120TBmigrated per TB	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-120P	SEL: 61-120TBmigrated per TB (1M+/TB)	\$2,040.00	K	31%	\$1,407.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-240	SEL: 121-240TBmigrated per TB	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-240P	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,111.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-360	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-360P	SEL: 241-360TBmigrated per TB (1M+/TB)	\$1,396.00	K	31%	\$963.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-500	SEL: 361-500TBmigrated per TB	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-500P	SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-05H	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	MIG-LIC-05HP	SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-060	SEL: 1-60TB managed:Tiering+Sync	\$1,667.00	K	31%	\$1,150.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-120	SEL: 61-120TB managed:Tiering+Sync	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-240	SEL: 121-240TB managed:Tiering+Sync	\$1,347.00	K	31%	\$929.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-360	SEL: 241-360TB managed:Tiering+Sync	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-500	SEL: 361-500 managed:Tiering+Sync	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-CLD	SEL: Cloud Archiving Gateway - 1Tier	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	XAFS-LIC-05H	SEL: 501TB+ managed:Tiering+Sync	\$987.00	K	31%	\$681.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SEVEN10
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	\$1,251.00	K	31%	\$863.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	\$5,013.00	K	31%	\$3,458.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	\$10,031.00	K	31%	\$6,921.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	\$14,420.00	K	31%	\$9,949.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300103-001	SEL VX-8000 1 YR SUBSCRIPTION INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTION INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,498.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	\$9,403.00	K	31%	\$6,498.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	K	31%	\$347.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	\$147,328.00	K	31%	\$101,656.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500042-001	SELECT NX-7700 200MBPS WAN ACCEL	\$62,328.00	K	31%	\$43,006.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500043-001	SELECT NX-9700 1GBPS WAN ACCEL	\$203,994.00	K	31%	\$140,755.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER

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3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,667.00	K	31%	\$15,640.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$339,994.00	K	31%	\$234,595.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OPT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL 622Mbps; 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500138-001	SEL VX-9000 VIRTUAL 1GBPS; 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500139-001	SEL VRX-2; VELOCITY; 60GBPH	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500140-001	SEL VRX-4; VELOCITY; 300GBPH	\$16,994.00	K	31%	\$11,725.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500163-001	SEL NX-11700 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500180-001	SEL VRX-6; VELOCITY; 300Mbps	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SILVER PEAK
5	GA-10001B	SEL Spanning BU Google Base 10001-25000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001B-2Y	SEL Span BU 2Y Google Base 10001-25000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001B-3Y	SEL Spanning BU 3Y Goog Base 10001-25000	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001B-4Y	SEL Span BU 4Y Google Base 10001-25000	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001B-5Y	SEL Spanning BU 5Y Goog Base 10001-25000	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001+	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001ES-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 10001+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001ES-3Y	SEL Spanning BU 3Y Google EDU Stud 10k+	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001ES-4Y	SEL Spanning BU 4Y Google EDU Stud 10k+	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-10001ES-5Y	SEL Spanning BU 5Y Google EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-10K	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1001E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-10K	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1001E-S-4Y	SEL Spanning BU 4Y Google EDU Std 1k-10k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1001E-S-5Y	SEL Spanning BU 5Y Google EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1B	SEL Spanning BU Google Base 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 1-250	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1B-4Y	SEL Spanning BU 4Y Google Base 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1B-5Y	SEL Spanning BU 5Y Google Base 1-500	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-500	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 1-500	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-1000	\$16.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1K	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-S-4Y	SEL Spanning BU 4Y Google EDU Stud 1-1k	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1E-S-5Y	SEL Spanning BU 5Y Google EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1GOV-4Y	SEL Spanning BU 4Y Google Gov 1-500	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1GOV-5Y	SEL Spanning BU 5Y Google Gov 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 1-500	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1NP-4Y	SEL Spanning BU 4Y Google Non Prof 1-500	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-1NP-5Y	SEL Spanning BU 5Y Google Non Prof 1-500	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-25001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 25001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-25001B-3Y	SEL Spanning BU 3Y Google Base 25001+	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-25001B-4Y	SEL Spanning BU 4Y Google Base 25001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-25001B-5Y	SEL Spanning BU 5Y Google Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001B	SEL Spanning BU Google Base 5001-10000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 5001-25K	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001B-3Y	SEL Spanning BU 3Y GoogleBase 5001-10000	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001B-4Y	SEL Span BU 4Y Google Base 5001-10000	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001B-5Y	SEL Spanning BU 5Y GoogleBase 5001-10000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001E-A	SEL SPANNING BU GOOGLE EDU ADM 5001+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 5001+	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 5001+	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 5001+	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001GOV	SEL SPANNING BU GOOGLE GOV 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001GOV-3Y	SEL Spanning BU 3Y Google Gov 5001+	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001GOV-4Y	SEL Spanning BU 4Y Google Gov 5001+	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001GOV-5Y	SEL Spanning BU 5Y Google Gov 5001+	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001NP	SEL SPANNING BU GOOGLE NON PROF 5001+	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 5001+	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001NP-3Y	SEL Spanning BU 3Y Google Non Prof 5001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001NP-4Y	SEL Spanning BU 4Y Google Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-5001NP-5Y	SEL Spanning BU 5Y Google Non Prof 5001+	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501B	SEL Spanning BU Google Base 501-5000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501B-2Y	SEL Spanning BU 2Y Google Base 501-5000	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501B-3Y	SEL Spanning BU 3Y Google Base 501-5000	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501B-4Y	SEL Spanning BU 4Y Google Base 501-5000	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501B-5Y	SEL Spanning BU 5Y Google Base 501-5000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	
5	GA-501E-A	SEL SPANNING BU GOOGLE EDU ADM 501-5K	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 501-5K	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501E-A-3Y	SEL SPANNING BU 3Y Google EDU Adm 501-5k	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501E-A-4Y	SEL SPANNING BU 4Y Google EDU Adm 501-5k	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501E-A-5Y	SEL SPANNING BU 5Y Google EDU Adm 501-5k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501GOV-3Y	SEL SPANNING BU 3Y Google Gov 501-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501GOV-4Y	SEL SPANNING BU 4Y Google Gov 501-5000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501GOV-5Y	SEL SPANNING BU 5Y Google Gov 501-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PRF 501-5K	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501NP-3Y	SEL SPANNING BU 3Y Google Non Prf 501-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501NP-4Y	SEL SPANNING BU 4Y Google Non Prf 501-5k	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-501NP-5Y	SEL SPANNING BU 5Y Google Non Prf 501-5k	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH10001ES	SEL Span BU ARCH GAPP EDU Stud 10001+	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH1001E-S	SEL Span BU ARCH GAPP EDU Stud 1001-10k	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-1B	SEL SPANNING BU ARCH GAPP Base 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-1E-A	SEL SPANNING BU ARCH GAPP EDU Adm 1-500	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-1GOV	SEL SPANNING BU ARCH GAPP Gov 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-1NP	SEL SPANNING BU ARCH GAPP Non Prof 1-500	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH25001B	SEL SPANNING BU ARCH GAPP Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-5001B	SEL Span BU ARCH GAPP Base 5001-10000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH5001E-A	SEL SPANNING BU ARCH GAPP EDU Adm 5001+	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH5001GOV	SEL SPANNING BU ARCH GAPP Gov 5001+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-5001NP	SEL SPANNING BU ARCH GAPP Non Prof 5001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-501B	SEL SPANNING BU ARCH GAPP Base 501-5000	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH501E-A	SEL SPANNING BU ARCH GAPP EDU Adm 501-5k	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH501GOV	SEL SPANNING BU ARCH GAPP Gov 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001B	SEL SPANNING BU O365 Base 10001-25000	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001B-2Y	SEL SPANNING BU 2Y O365 Base 10001-25000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001B-3Y	SEL SPANNING BU 3Y O365 Base 10001-25000	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001B-4Y	SEL SPANNING BU 4Y O365 Base 10001-25000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001B-5Y	SEL SPANNING BU 5Y O365 Base 10001-25000	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001ES	SEL SPANNING BU O365 EDU Stud 10001+	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001ES-2Y	SEL SPANNING BU 2Y O365 EDU Stud 10k+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001ES-3Y	SEL SPANNING BU 3Y O365 EDU Stud 10k+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001ES-4Y	SEL SPANNING BU 4Y O365 EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-10001ES-5Y	SEL SPANNING BU 5Y O365 EDU Stud 10k+	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1001E-S	SEL SPANNING BU O365 EDU Stud 1001-10k	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1001E-S-2Y	SEL SPANNING BU 2Y O365 EDU Std 1k-10k	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1001E-S-3Y	SEL SPANNING BU 3Y O365 EDU Std 1k-10k	\$16.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1001E-S-4Y	SEL SPANNING BU 4Y O365 EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1001E-S-5Y	SEL SPANNING BU 5Y O365 EDU Std 1k-10k	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1B	SEL SPANNING BU O365 Base 1-500	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1B-2Y	SEL SPANNING BU 2Y O365 Base 1-500	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1B-3Y	SEL SPANNING BU 3Y O365 Base 1-500	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1B-4Y	SEL SPANNING BU 4Y O365 Base 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1B-5Y	SEL SPANNING BU 5Y O365 Base 1-500	\$168.00	K	31%	\$115.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-A	SEL SPANNING BU O365 EDU Adm 1-500	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-A-2Y	SEL SPANNING BU 2Y O365 EDU Adm 1-500	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-A-3Y	SEL SPANNING BU 3Y O365 EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-A-4Y	SEL SPANNING BU 4Y O365 EDU Adm 1-500	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-A-5Y	SEL SPANNING BU 5Y O365 EDU Adm 1-500	\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-S	SEL SPANNING BU O365 EDU Stud 1-1000	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-S-2Y	SEL SPANNING BU 2Y O365 EDU Stud 1-1k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-S-3Y	SEL SPANNING BU 3Y O365 EDU Stud 1-1k	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-S-4Y	SEL SPANNING BU 4Y O365 EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1E-S-5Y	SEL SPANNING BU 5Y O365 EDU Stud 1-1k	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1GOV	SEL SPANNING BU O365 Gov 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1GOV-2Y	SEL SPANNING BU 2Y O365 Gov 1-500	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1GOV-3Y	SEL SPANNING BU 3Y O365 Gov 1-500	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1GOV-4Y	SEL SPANNING BU 4Y O365 Gov 1-500	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1GOV-5Y	SEL SPANNING BU 5Y O365 Gov 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1NP	SEL SPANNING BU O365 Non Prof 1-500	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1NP-2Y	SEL SPANNING BU 2Y O365 Non Prof 1-500	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1NP-3Y	SEL SPANNING BU 3Y O365 Non Prof 1-500	\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1NP-4Y	SEL SPANNING BU 4Y O365 Non Prof 1-500	\$103.00	K	31%	\$71.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-1NP-5Y	SEL SPANNING BU 5Y O365 Non Prof 1-500	\$123.00	K	31%	\$84.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-25001B	SEL SPANNING BU O365 Base 25001+	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-25001B-2Y	SEL SPANNING BU 2Y O365 Base 25001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-25001B-3Y	SEL SPANNING BU 3Y O365 Base 25001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-25001B-4Y	SEL SPANNING BU 4Y O365 Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-25001B-5Y	SEL SPANNING BU 5Y O365 Base 25001+	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001B	SEL SPANNING BU O365 Base 5001-10000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001B-2Y	SEL SPANNING BU 2Y O365 Base 5001-10000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001B-3Y	SEL SPANNING BU 3Y O365 Base 5001-10000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001B-4Y	SEL SPANNING BU 4Y O365 Base 5001-10000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001B-5Y	SEL SPANNING BU 5Y O365 Base 5001-10000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001E-A	SEL SPANNING BU O365 EDU Adm 5001+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	O365-5001E-A-2Y												

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	
5	0365-5001GOV-3Y	SEL Spanning BU 3Y 0365 Gov 5001+	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001GOV-4Y	SEL Spanning BU 4Y 0365 Gov 5001+	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001GOV-5Y	SEL Spanning BU 5Y 0365 Gov 5001+	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001NP	SEL Spanning BU 0365 Non Prof 5001+	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001NP-2Y	SEL Spanning BU 2Y 0365 Non Prof 5001+	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001NP-3Y	SEL Spanning BU 3Y 0365 Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001NP-4Y	SEL Spanning BU 4Y 0365 Non Prof 5001+	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-5001NP-5Y	SEL Spanning BU 5Y 0365 Non Prof 5001+	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501B	SEL Spanning BU 0365 Base 501-5000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501B-2Y	SEL Spanning BU 2Y 0365 Base 501-5000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501B-3Y	SEL Spanning BU 3Y 0365 Base 501-5000	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501B-4Y	SEL Spanning BU 4Y 0365 Base 501-5000	\$109.00	K	31%	\$75.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501B-5Y	SEL Spanning BU 5Y 0365 Base 501-5000	\$129.00	K	31%	\$99.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501E-A	SEL Spanning BU 0365 EDU Adm 501-5k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501E-A-2Y	SEL Spanning BU 2Y 0365 EDU Adm 501-5k	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501E-A-3Y	SEL Spanning BU 3Y 0365 EDU Adm 501-5k	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501E-A-4Y	SEL Spanning BU 4Y 0365 EDU Adm 501-5k	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501E-A-5Y	SEL Spanning BU 5Y 0365 EDU Adm 501-5k	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501GOV	SEL Spanning BU 0365 Gov 501-5000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501GOV-2Y	SEL Spanning BU 2Y 0365 Gov 501-5000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501GOV-3Y	SEL Spanning BU 3Y 0365 Gov 501-5000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501GOV-4Y	SEL Spanning BU 4Y 0365 Gov 501-5000	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501GOV-5Y	SEL Spanning BU 5Y 0365 Gov 501-5000	\$117.00	K	31%	\$80.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501NP	SEL Spanning BU 0365 Non Prof 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501NP-2Y	SEL Spanning BU 2Y 0365 Non Prof 501-5k	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501NP-3Y	SEL Spanning BU 3Y 0365 Non Prof 501-5k	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501NP-4Y	SEL Spanning BU 4Y 0365 Non Prof 501-5k	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-501NP-5Y	SEL Spanning BU 5Y 0365 Non Prof 501-5k	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-10001B	SEL Spanning ARCH 0365 Base 10001-25000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-1B	SEL Spanning ARCH 0365 Base 1-500	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-1E-A	SEL Spanning ARCH 0365 EDU Adm 1-500	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-1E-S	SEL Spanning ARCH 0365 EDU Stud 1-1000	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-1GOV	SEL Spanning ARCH 0365 Gov 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-1NP	SEL Spanning ARCH 0365 Non Prof 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-25001B	SEL Spanning ARCH 0365 Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-5001B	SEL Spanning ARCH 0365 Base 5001-10000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-5001NP	SEL Spanning ARCH 0365 Non Prof 5001+	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-501B	SEL Spanning ARCH 0365 Base 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-501E-A	SEL Spanning ARCH 0365 EDU Adm 501-5k	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-501GOV	SEL Spanning ARCH 0365 Gov 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	0365-ARCH-501NP	SEL Spanning ARCH 0365 Non Prof 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1	SEL Spanning BU Salesforce 1-50	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1001	SEL Spanning BU Salesforce 1001-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1001-3Y	SEL Spanning BU 3Y Salesforce 1001-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1001-5Y	SEL Spanning BU 5Y Salesforce 1001-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-1-5Y	SEL Spanning BU 5Y Salesforce 1-50	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-201	SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-201-5Y	SEL Spanning BU 5Y Salesforce 201-1000	\$112.00	K	31%	\$77.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-5001	SEL Spanning BU Salesforce 5001+	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-5001-5Y	SEL Spanning BU 5Y Salesforce 5001+	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-51	SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-51-5Y	SEL Spanning BU 5Y Salesforce 51-200	\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-1Y	SEL Spanning BU 1Y Salesforce Org Unlmt	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-2Y	SEL Span BU 2Y Salesforce Org Unlmt	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-3Y	SEL Spanning BU 3Y Salesforce Org Unlmt	\$461,538.00	K	31%	\$318,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-4Y	SEL Span BU 4Y Salesforce Org Unlmt	\$576,923.00	K	31%	\$399,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-5Y	SEL Spanning BU 5Y Salesforce Org Unlmt	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-SB-1Y	SEL Spanning BU 1Y SF Org Sandbox Unlmt	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-SB-2Y	SEL Span BU 2Y SF Org Sandbox Unlmt	\$103,847.00	K	31%	\$71,654.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-SB-3Y	SEL Spanning BU 3Y SF Org Sandbox Unlmt	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-SB-4Y	SEL Span BU 4Y SF Org Sandbox Unlmt	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SFDC-ORG-SB-5Y	SEL Spanning BU 5Y SF Org Sandbox Unlmt	\$207,692.00	K	31%	\$143,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SPANNING-GOOGLE	SEL Spanning Backup for Google Apps	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SPANNING-0365	SEL Spanning Backup for Office 365	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6349	SEL: CABLE,OPTICAL,50U,SC-LC,10M	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S.AFRICA	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMAS-15,IEC C19	\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.		

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	90949440T200	FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440T20-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440T380	FRU,LTO-5,FC,FH,IMPACT,T380	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440T680	FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440T68-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949440TFIN	FRU,LTO-5,FC,FH,IMPACT,TFIN	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442TF1-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949443T3	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949470	SEL: TPK,TPK,NOCVR,CERT,LTO-6,MP	\$744.00	K	31%	\$513.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	\$15,008.00	K	31%	\$10,355.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	\$1,434.00	K	31%	\$989.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949488	SEL: SLS,SW-KEY,QIIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949539-F	SEL: FRU,JP CAMERA,GN2,DRV,FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949539TFIN	SEL: FRU,JP CAMERA,GN2,DRV,FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,JP CAMERA,GN2,DRV,FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949539-F	SEL: FRU,JP CAMERA,GN2,MED,FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949539TFIN	SEL: FRU,JP CAMERA,GN2,MED,FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949539TFIN-F	SEL: FRU,JP CAMERA,GN2,MED,FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949566	SEL: TAPES,20 TPK,CUST,3592 JD	\$93,692.00	K	31%	\$64,647.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	\$4,685.00	K	31%	\$3,232.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	\$4,685.00	K	31%	\$3,232.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949581	SEL:PREPUR,NEW,LTO-7,FC,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949582	SEL:PREPUR,NEW,LTO-7,FC,TFIN	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949584	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949585	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,TFIN	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T200	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	\$50,341.00	K	31%	\$34,735.29	\$0.00					

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	\$4,971.00	K	31%	\$3,429.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959034	SEL: FRU,T120,COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959034-F	SEL: FRU,T120,COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959042	SEL: FRU,SLS:SOFTWARE,DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959042-F	SEL: FRU,SLS:SOFTWARE,DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959209	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959209-F	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959226	SEL: FRU,N 1 POWER PACK:RHS ONLY	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959240	SEL: FRU,DRIVE SHEL:HH,T120	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959244	SEL: TAPES,TERAPACK;CERT:LTO-5,T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959245	SEL: TAPES,TERAPACK;CUST:LTO-5,T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959247	SEL: FRU,LTO-5,HH,FC,T120	\$16,989.00	K	31%	\$11,722.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959247-F	SEL: FRU,LTO-5,HH,FC,UPGRD;T120	\$16,989.00	K	31%	\$11,722.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959248-F	SEL: FRU,LTO-5,HH,SAS;UPGRD;T120	\$15,773.00	K	31%	\$10,883.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959257	SEL: TAPES,TPK,NOCVR;CERT:LTO5,T120	\$446.00	K	31%	\$307.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959261	SEL: FRU,LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959262	SEL: FRU,LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959268	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	\$684.00	K	31%	\$471.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959272	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	\$658.00	K	31%	\$454.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	\$651.00	K	31%	\$449.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959289	SEL:PREPUR,LTO-7,FC,HH,T120	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959290	SEL:PREPUR,LTO-7,SAS,HH,T120	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959295	SEL: FRU,LTO-7,HH,FC,T120	\$19,428.00	K	31%	\$13,405.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959295-F	SEL: UPG,LTO-7,HH,FC,T120	\$19,554.00	K	31%	\$13,492.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959296	SEL: FRU,LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959296-F	SEL: UPG,LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959297	SEL: TPK,LTO-7,CERT,120,NCVR	\$2,062.00	K	31%	\$1,422.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959298	SEL: TPK,LTO-7,CUST,120,NCVR	\$2,062.00	K	31%	\$1,422.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959301	SEL: TPK,LTO-7,CERT,120	\$2,069.00	K	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90959302	SEL: TPK,LTO-7,CUST,120	\$2,069.00	K	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979018	SEL: FRU,SLS:SOFTWARE,DIRECT,T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979018-F	SEL: FRU,SLS:SOFTWARE,UPGRADE,T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979438	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979438-F	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979471	SEL: FRU:POWER SUPPLY:T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979471-F	SEL: FRU:UPGRD:POWER SUPPLY:T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979473	SEL: FRU:SLOT CARTRIDGE SLED,T50E	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979476	SEL: COD:KEY:1 SLOT:T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979476U-F	SEL: FRU:COD:KEY:5 SLOT:T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979478	SEL: COD:KEY:1 SLOT:T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979478-F	SEL: FRU:COD:KEY:1 SLOT:T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979488	SEL: FRU,LTO-5,FC,HH,T50E	\$8,193.00	K	31%	\$5,653.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979488-F	SEL: FRU,LTO-5,FC,HH,T50E	\$7,904.00	K	31%	\$5,453.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979497-F	SEL: FRU,LTO-5,SAS,HH,T50E	\$6,687.00	K	31%	\$4,614.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979510	SEL: FRU,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979510-F	SEL: FRU,UPG,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979511	SEL: FRU,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979511-F	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979519	SEL:PREPUR,LTO-7,SAS,HH,T50E	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979520	SEL:PREPUR,LTO-7,FC,HH,T50E	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979523	SEL: FRU,LTO-7,FC,HH,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979523-F	SEL: UPG,LTO-7,HH,FC,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979524	SEL: FRU,LTO-7,SAS,HH,T50E	\$10,092.00	K	31%	\$6,963.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	90979524-F	SEL: UPG,LTO-7,HH,SAS,T50E	\$10,092.00	K	31%	\$6,963.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T200	SEL: CHAMBER-SLOT KEY ENABLE:T200	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T200-F	SEL: CHAMBER-SLOT KEY ENABLE:T200	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLE:T380	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T380-F	SEL: FRU:CHAMBER-SLOT KEY:T380	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLE:T680	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019814T680-F	SEL: FRU:CHAMBER-SLOT KEY:T680	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019816	SEL: ENCRYPTION:PRO:T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019816-F	SEL: FRU:ENCRYPTION:PRO:T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEY:QIP-RIM-CONN;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019817-F	SEL: FRU:SLS SFTWR-KEY:QIP-RIM;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019818	SEL: SLS SFTWR KEY:DIRECT-CONN;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019818-F	SEL: FRU:SLS SFTWR-KEY:DIRECT;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019824	SEL: RACK;STANDARD 19 INCH	\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019832	SEL: SLS SW KEY:DIRECTCONN;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019832-F	SEL: FRU:SLS SW-KEY;DIRECT;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019873	SEL:PREPUR,NEW,LTO-7,FC,BOA	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	91019874	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,BOA	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	9198	SEL: CNTR,SFP,8GB,850NM,OPTICAL	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	9313	SEL: CABLE,OPTICAL,50U,LC-LC,10M	\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	\$235.00	K	31%	\$162.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,1.6-20P / LOCKING C19	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	\$37,890.00	K	31%	\$26,144.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-6HA-2-50	SEL: T120BUNDLE 2 LTO-6,HH,SAS,50S	\$39,198.00	K	31%	\$27,046.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-6HA-3-50	SEL: T120BUNDLE 3 LTO-6,HH,SAS,50S	\$50,019.00	K	31%	\$34,513.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-6HA-4-50	SEL: T120BUNDLE 4 LTO-6,HH,SAS,50S	\$61,788.00	K	31%	\$42,633.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	\$43,088.									

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	\$52,177.00	K	31%	\$36,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	\$63,423.00	K	31%	\$43,761.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	\$45,638.00	K	31%	\$31,490.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	\$58,192.00	K	31%	\$40,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	\$70,485.00	K	31%	\$48,634.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-S-L-1	SEL: T120BUNDLE,1 LTO-5,HH,SAS,30S	\$18,917.00	K	31%	\$13,052.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-S-L-2-50	SEL: T120BUNDLE,2 LTO-5,HH,SAS,50S	\$32,768.00	K	31%	\$22,609.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-SL-3-50	SEL: T120BUNDLE,3 LTO-5,HH,SAS,50S	\$42,955.00	K	31%	\$29,638.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-SL-4-50	SEL: T120BUNDLE,4 LTO-5,HH,SAS,50S	\$54,688.00	K	31%	\$37,734.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-S-M-1	SEL: T120BUNDLE,1 LTO-5,HH,FC,30S	\$22,701.00	K	31%	\$15,663.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-SM-2-50	SEL: T120BUNDLE,2 LTO-5,HH,FC,50S	\$39,076.00	K	31%	\$26,962.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-SM-3-50	SEL: T120BUNDLE,3 LTO-5,HH,FC,50S	\$48,632.00	K	31%	\$33,556.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T120D-SM-4-50	SEL: T120BUNDLE,4 LTO-5,HH,FC,50S	\$59,608.00	K	31%	\$41,129.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T200-DBA-1	SEL: T200,BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,826.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T200-DBA-2	SEL: T200,BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-DBA-1	SEL: T380,BASE UNIT W- 1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-DBA-2	SEL: T380,BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-DBA-3	SEL: T380,BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT ,BASE UNIT W- 1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT ,BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT ,BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-5-H-A-1	SEL: T50E,LTO-5,HH,SAS,1DR,10S	\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-5-HA2-25	SEL: T50E,LTO5,HH,SAS,2DR,25S	\$21,577.00	K	31%	\$14,888.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-5-H-F-1	SEL: T50E,LTO5,HH,FIBRE,1DR,10S	\$15,627.00	K	31%	\$10,782.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-5-HF2-25	SEL: T50E,LTO5,HH,FIBRE,2DR,25S	\$23,212.00	K	31%	\$16,016.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E LTO-7,HH,SAS,1DR,10S	\$16,346.00	K	31%	\$11,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-7-H-A-2-25	SEL: T50E LTO-7,HH,SAS,2DR,25S	\$24,715.00	K	31%	\$17,053.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E LTO-7,HH,FIBRE,1DR,10S	\$20,269.00	K	31%	\$13,985.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E LTO-7,HH,FIBRE,2DR,25S	\$28,769.00	K	31%	\$19,850.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T680-DBA-1	SEL: T680,BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T680-DBA-2	SEL: T680,BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T680-DBA-3	SEL: T680,BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B3D3DVXP	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B6D0T	SEL: T950 W- 6 DBA'S & 0 TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-J-6D	SEL: T950B ENT 6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950B-JMEDXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJMULTI1D	SEL: T950B ENT, MULTI, 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJMULTI3D	SEL: T950B ENT, MULTI, 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BJMULTI6D	SEL: T950B ENT, MULTI, 6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDBLK-F	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDBLK-F	SEL: T950,LEFT, MED, EX, FR, W-BULK,UPG	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDBULK	SEL: T950,LEFT, MED, EX, FRAME, W-BULK	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMEDBLKJ	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMULT1D	SEL: T950, MULTI, WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMULT3D3T	SEL: T950, MULTI, W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	T950BMULT6D0T	SEL: T950, MULTI, W-6DBA'S & 0TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN3D3TDVX-F	SEL: TFIN,UPG,DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFIN,UPG,DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAY,LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINBSBLFT-F	SEL: FRU,TFIN BULK SV BAY,LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINBSBRGT-F	SEL: FRU,TFIN BULK SV BAY,RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJ3D3SDX-F	SEL: FRU,TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00					

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RT W/ROBOT	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJMEDEX-F	SEL: FRU:TFIN ENT MEDIA EXP FRAME	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAY,LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJSBLEFT-F	SEL: FRU:TFIN ENT SERV BAY,LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINJSBRGT-F	SEL: FRU:TFIN ENT SERV BAY,RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINMEDEX-F	SEL: TFIN,UPG,MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN SERV BAY,LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINSBLEFT-F	SEL: TFIN,UPG,SERV BAY,LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN,UPG,SERV BAY,RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPECTRALOGIC
5	HU-T-LIC-ESUP10	SEL Hunk Term Lic w/Ent Sup 10 Nodes	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-ESUP100	SEL Hunk Term Lic w/Ent Sup 100 Nodes	\$304,615.00	K	31%	\$210,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-ESUP25	SEL Hunk Term Lic w/Ent Sup 25 Nodes	\$83,077.00	K	31%	\$57,323.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-ESUP250	SEL Hunk Term Lic w/Ent Sup 250 Nodes	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-ESUP50	SEL Hunk Term Lic w/Ent Sup 50 Nodes	\$159,231.00	K	31%	\$109,869.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-ESUP500	SEL Hunk Term Lic w/Ent Sup 500 Nodes	\$1,211,538.00	K	31%	\$835,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP10	SEL Hunk Term Lic w/Global Sup 10 Nodes	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP100	SEL Hunk Term Lic w/Global Sup 100 Nodes	\$342,692.00	K	31%	\$236,457.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP25	SEL Hunk Term Lic w/Global Sup 25 Nodes	\$93,462.00	K	31%	\$64,488.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP250	SEL Hunk Term Lic w/Global Sup 250 Nodes	\$778,846.00	K	31%	\$537,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP50	SEL Hunk Term Lic w/Global Sup 50 Nodes	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	HU-T-LIC-GSUP500	SEL Hunk Term Lic w/Global Sup 500 Nodes	\$1,361,538.00	K	31%	\$939,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-P-LIC-100	SEL Splunk Ent Perp Lic 100GB/day	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-P-LIC-1T	SEL Splunk Ent Perp Lic 1TB/day	\$1,384,615.00	K	31%	\$955,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-P-LIC-200	SEL Splunk Ent Perp Lic 200GB/day	\$223,077.00	K	31%	\$222,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-P-LIC-50	SEL Splunk Ent Perp Lic 50GB/day	\$109,615.00	K	31%	\$75,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-P-LIC-500	SEL Splunk Ent Perp Lic 500GB/day	\$750,000.00	K	31%	\$517,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-ESUP100	SEL Splunk Ent Term Lic w/ESUP 100GB/day	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-ESUP1T	SEL Splunk Ent Term Lic w/ESUP 1TB/day	\$738,462.00	K	31%	\$509,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-ESUP200	SEL Splunk Ent Term Lic w/ESUP 200GB/day	\$172,308.00	K	31%	\$118,892.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-ESUP50	SEL Splunk Ent Term Lic w/ESUP 50GB/day	\$58,462.00	K	31%	\$40,338.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-ESUP500	SEL Splunk Ent Term Lic w/ESUP 500GB/day	\$400,000.00	K	31%	\$276,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-GSUP100	SEL Splunk Ent Term Lic w/GSUP 100GB/day	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-GSUP1T	SEL Splunk Ent Term Lic w/GSUP 1TB/day	\$830,769.00	K	31%	\$573,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-GSUP200	SEL Splunk Ent Term Lic w/GSUP 200GB/day	\$193,846.00	K	31%	\$133,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	SE-T-LIC-GSUP500	SEL Splunk Ent Term Lic w/GSUP 500GB/day	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SPLUNK
5	EGL-0032PE14	SEL Eyeglass Cluster Clg Rep Ent 2 Pack	\$10,954.00	K	31%	\$7,558.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	\$14,031.00	K	31%	\$9,681.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EGL-ADV-NODE-LIC	SEL EYEGLOSS DR MANAGER ADVANCED VAPP	\$359.00	K	31%	\$247.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EGL-EDGE-LIC-2	SEL IsilonSD Edge node VAPP-v2	\$282.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLOSS DR MANAGER Enterprise VAPP	\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EGL-SD-EDGE-LIC	SEL IsilonSD Edge node VAPP	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-003	SEL EyeGlass Disaster Recover Orchestrin	\$1,823.00	K	31%	\$1,257.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-0032UE	SEL EyeGlass ADV to ENT Upgrade 2 Pack	\$3,718.00	K	31%	\$2,565.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-003E	SEL EyeGlass DR Single Cluster License	\$5,477.00	K	31%	\$3,779.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-005	SEL EyeGlass VM Management	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-010	SEL EyeGlass Vblock Ent 1 Pack	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	EYEGLOSS-011	SEL EyeGlass vCenter Discovery	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SUPERNA
5	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr	\$206.00	K	31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr	\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr	\$555.00	K	31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T1-1Y	SEL SYNC EE EDU 25-10000 STS 1 YR	\$45,313.00	K	31%	\$31,265.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T1-2Y	SEL SYNC EE EDU 25-10000 STS 2 YR	\$90,626.00	K	31%	\$62,531.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T1-3Y	SEL SYNC EE EDU 25-10000 STS 3 YR	\$135,939.00	K	31%	\$93,797.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T2-1Y	SEL SYNC EE EDU 10001-25000 STS 1 YR	\$101,563.00	K	31%	\$70,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T2-2Y	SEL SYNC EE EDU 10001-25000 STS 2 YR	\$203,126.00	K	31%	\$140,156.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T2-3Y	SEL SYNC EE EDU 10001-25000 STS 3 YR	\$304,689.00	K	31%	\$210,235.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T3-1Y	SEL SYNC EE EDU 25001-50000 STS 1 YR	\$181,250.00	K	31%	\$125,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T3-2Y	SEL SYNC EE EDU 25001-50000 STS 2 YR	\$362,500.00	K	31%	\$250,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T3-3Y	SEL SYNC EE EDU 25001-50000 STS 3 YR	\$543,750.00	K	31%	\$375,187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T4-1Y	SEL SYNC EE EDU 50001-100000 STS 1 YR	\$307,813.00	K	31%	\$212,390.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T4-2Y	SEL SYNC EE EDU 50001-100000 STS 2 YR	\$615,626.00	K	31%	\$424,781.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T4-3Y	SEL SYNC EE EDU 50001-100000 STS 3 YR	\$923,439.00	K	31%	\$637,172.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T5-1Y	SEL SYNC EE EDU 100001-150000 STS 1 YR	\$449,219.00	K	31%	\$309,961.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T5-2Y	SEL SYNC EE EDU 100001-150000 STS 2 YR	\$898,438.00	K	31%	\$619,922.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T5-3Y	SEL SYNC EE EDU 100001-150000 STS 3 YR	\$1,347,657.00	K	31%	\$929,883.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T6-1Y	SEL SYNC EE EDU 150001-200000 STS 1 YR	\$579,688.00	K	31%	\$399,984.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T6-2Y	SEL SYNC EE EDU 150001-200000 STS 2 YR	\$1,159,376.00	K	31%	\$799,969.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-ED-T6-3Y	SEL SYNC EE EDU 150001-200000 STS 3 YR	\$1,739,064.00	K	31%	\$1,199,954.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-DE-1Y	SEL Sync DE 1-10TB 1 yr	\$9,500.00	K	31%	\$6,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-DE-2Y	SEL Sync DE 1-10TB 2 yr	\$18,100.00	K	31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-DE-3Y	SEL Sync DE 1-10TB 3 yr	\$25,900.00	K	31%	\$17,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr	\$23,750.00	K	31%	\$16,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr	\$45,250.00	K	31%	\$31,222.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr	\$64,750.00	K	31%	\$44,677.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-DE-1Y	SEL Sync DE 11-25TB 1 yr	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-DE-2Y	SEL Sync DE 11-25TB 2 yr	\$14,700.00	K	31%	\$10,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-DE-3Y	SEL Sync DE 11-25TB 3 yr	\$21,000.00	K	31%	\$14,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-EE-1Y	SEL Sync EE 11-25TB 1 yr	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 2 yr	\$36,750.00	K	31%	\$25,357.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S2-EE-3Y	SEL Sync EE 11-25TB 3 yr	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S3-DE-1Y	SEL Sync DE 26-50TB 1 yr	\$7,200.00	K	31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S3-DE-2Y	SEL Sync DE 26-50TB 2 yr	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5	SYNC-S3-DE-3Y	SEL Sync DE 26-50TB 3 yr	\$19,700.00	K	31%	\$13,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPCLITY
5												

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 3 yr	\$49,250.00	K	31%	\$33,982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-DE-1Y	SEL Sync DE 51TB + 1 yr	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 yr	\$12,700.00	K	31%	\$8,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-DE-3Y	SEL Sync DE 51TB + 3 yr	\$18,100.00	K	31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-EE-1Y	SEL Sync EE 51TB + 1 yr	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-EE-2Y	SEL Sync EE 51TB + 2yr	\$31,750.00	K	31%	\$21,907.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-S4-EE-3Y	SEL Sync EE 51TB + 3yr	\$45,250.00	K	31%	\$31,222.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-DE-1Y	SEL Sync DE 1 yr	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-DE-2Y	SEL Sync DE 2 yr	\$114.00	K	31%	\$78.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-DE-3Y	SEL Sync DE 3 yr	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-EE-1Y	SEL Sync EE 25-200 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-EE-2Y	SEL Sync EE 25-200 sts 2 yr	\$286.00	K	31%	\$197.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T1-EE-3Y	SEL Sync EE 25-200 sts 3 yr	\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T2-EE-1Y	SEL Sync EE 201-1,000 sts 1 yr	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T2-EE-2Y	SEL Sync EE 201-1,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T2-EE-3Y	SEL Sync EE 201-1,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T3-EE-1Y	SEL Sync EE 1,001+ sts 1 yr	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T3-EE-2Y	SEL Sync EE 1,001+ sts 2 yr	\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SYNC-T3-EE-3Y	SEL Sync EE 1,001+ sts 3 yr	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A SYNCPLICITY
5	SMOB10001	SEL Synapse Mobility (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A TERAMEDICA
5	SVEXT10001	SEL Synapse VNA Connex (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A TERAMEDICA
5	SVD10001	SEL Synapse VNA DICOM (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A TERAMEDICA
5	SVDND10001	SEL Synapse VNA Non-DICOM (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A TERAMEDICA
5	100DCODSSP	SEL IDUClassFrODr100+SS&Sup 1yr	\$10,711.00	K	31%	\$7,390.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DCOSSP	SEL IDUClassFr SPOn 100+SS&Sup 1yr	\$10,711.00	K	31%	\$7,390.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DCUSSP	SEL IDUClassFrUnix 100 +SS&Sup 1yr	\$10,711.00	K	31%	\$7,390.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DLSSP-1	SEL DL100 users+SS&Sup for first year	\$4,420.00	K	31%	\$3,049.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DPSSP	SEL DP SP for 100 + SS &Sup 1st yr	\$8,705.00	K	31%	\$6,006.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DTSSP	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00	K	31%	\$9,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DWS1PRSSP-1	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100DWW1PRSSP-1	SEL DWWin100use+1Pb/Col50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100ECL01PRSSP	SEL DAExOnL 100+1DAPb/Col 50SL+SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100ECL01PRSSP12M	SEL DAExOnL100+1DAPb/Col50SL+SS&Sup12mt	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100ODL1PRSSP	SEL DAODLite100+1DAPb/Col50SL+ SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100ODL1PRSSP12M	SEL DAODLite100+1DAPb/Col50SL+SS&Sup12mt	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100SPLO1PRSSP	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100SPLO1PRSSP12M	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup12	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCODSSP	SEL IDUClassFrODr250+SS&Sup 1yr	\$16,508.00	K	31%	\$11,390.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCODSSP2	SEL SS&Supren IDUClassFrODr250	\$2,778.00	K	31%	\$1,916.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCOSSP	SEL IDUClassFr SPOn 250+SS&Sup 1yr	\$16,508.00	K	31%	\$11,390.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCUSSP	SEL IDUClassFrUnix 250 +SS&Sup 1yr	\$16,508.00	K	31%	\$11,390.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DLSSP-1	SEL DL250 users+SS&Sup for first year	\$6,825.00	K	31%	\$4,709.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DPSSP	SEL DP for 250 + SS &Sup 1st yr	\$13,416.00	K	31%	\$9,257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DTSSP	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DWS1PRSSP-1	SEL DWSP250use+1Pb/Col50SL+SS&Sup 1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DWW1PRSSP-1	SEL DWWin250use+1Pb/Col50SL+SS&Sup1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250ECL01PRSSP	SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250ECL01PRSSP12M	SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12mt	\$8,535.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250ODL1PRSSP	SEL SELDAODLite250+1DAPb/Col50SL+SS&Sup1	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250ODL1PRSSP12M	SEL DAODLite250+1DAPb/Col50SL+SS&Sup12mt	\$8,535.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250SPLO1PRSSP	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250SPLO1PRSSP12M	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup12	\$8,535.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCODSSP	SEL IDUClassFrODr25+SS&Sup 1yr	\$5,054.00	K	31%	\$3,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCOSSP	SEL IDUClassFr SPOn 25+SS&Sup 1yr	\$5,054.00	K	31%	\$3,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	250DCUSSP	SEL IDUClassFrUnix 25 +SS&Sup 1yr	\$5,054.00	K	31%	\$3,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25DLSSP-1	SEL DL 25 users+SS&Sup forthe first year	\$2,080.00	K	31%	\$1,435.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25DPSSP	SEL DP SP for 25 + SS &Sup 1st yr	\$4,108.00	K	31%	\$2,834.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25DTSSP	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00	K	31%	\$4,305.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25DWS1PRSSP-1	SEL DWSP25user+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25DWW1PRSSP-1	SEL DWWin25use+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25ECL01PRSSP	SEL DAExOnL25+1DA Pb/Col 50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25ECL01PRSSP12M	SEL DAExOnL25+1DAPb/Col50SL+SS&Sup12mt	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25ODL1PRSSP	SEL DAODLite25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25ODL1PRSSP12M	SEL DAODLite25+1DA Pb/Col50SL+SS&Sup12mt	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25SPLO1PRSSP	SEL DASPOnLite25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25SPLO1PRSSP12M	SEL DASPOnLite25+1DAPb/Col 50SL+SS&Sup12	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	25UX1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SUP	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DCODSSP	SEL IDUClassFrODr50+SS&Sup 1yr	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DCOSSP	SEL IDUClassFr SPOn 50+SS&Sup 1yr	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DCUSSP	SEL IDUClassFrUnix 50 +SS&Sup 1yr	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DLSSP-1	SEL DL50 users+SS&Supforthe first year	\$3,120.00	K	31%	\$2,152.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DPSSP	SEL DP SP for 50 + SS &Sup 1st yr	\$6,162.00	K	31%	\$4,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DTSSP	SEL DTE 50 users + SS and Support 1st yr	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DWS1PRSSP-1	SEL DWSP50use+1Pb/Col50SL+SS&Sup 1st yr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50DWW1PRSSP-1	SEL DWWin50use+1Pb/Col50SL+SS&Sup1st yr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50ECL01PRSSP	SEL DAExOnL 50+1DAPb/Col50SL+SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50ECL01PRSSP12M	SEL DAExOnL50+1DAPb/Col50SL+SS&Sup12mt	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50ODL1PRSSP	SEL DAODLite50+1DAPb/Col50SL+ SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50ODL1PRSSP12M	SEL DAODLite50+1DAPb/Col50SL+SS&Sup12mt	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50SPLO1PRSSP	SEL DASPOnLite50+1DAPb/Col50SL+SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	50SPLO1PRSSP12M	SEL DA SPOnLite50+1DAPb/Col50SL+SS&Sup12	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS ENGINE	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ADD-IDU-DR	SEL Add-On IDU for Disaster Recovery	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ADD-IDU-PR	SEL Add-On IDU for Addl Production Env	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ADD-IDU-TS	SEL Add-On IDU for Test Environment	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DA-100KL	SEL DATADVANT10000										

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	DA-150KL	SEL DATADVANT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-15KL	SEL DATADVANT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-1KL	SEL DATADVANT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-20KL	SEL DATADVANT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-2500L	SEL DATADVANT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-25KL	SEL DATADVANT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-2KL	SEL DATADVANT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-3500L	SEL DATADVANT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-35KL	SEL DATADVANT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-3KL	SEL DATADVANT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-4500L	SEL DATADVANT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-4KL	SEL DATADVANT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-500L	SEL DATADVANT500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-50KL	SEL DATADVANT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-5KL	SEL DATADVANT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-6KL	SEL DATADVANT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-750L	SEL DATADVANT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-7KL	SEL DATADVANT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-8KL	SEL DATADVANT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DA-9KL	SEL DATADVANT9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-100KL	SEL DATADVANTAGEIDUANALYTICSLITE100000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE 10000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE150000	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 15000	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-20KL	SEL DATADVANTAGEIDUANALYTICSLITE 20000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-2500L	SEL DATADVANTAGEIDUANALYTICSLITE 2500	\$70,525.00	K	31%	\$49,662.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-25KL	SEL DATADVANTAGEIDUANALYTICSLITE 25000	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-2KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-3500L	SEL DATADVANTAGEIDUANALYTICSLITE 3500	\$98,735.00	K	31%	\$68,127.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-35KL	SEL DATADVANTAGEIDUANALYTICSLITE 35000	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-3KL	SEL DATADVANTAGEIDUANALYTICSLITE 3000	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-4500L	SEL DATADVANTAGEIDUANALYTICSLITE 4500	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-4KL	SEL DATADVANTAGEIDUANALYTICSLITE 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-500L	SEL DATADVANTAGEIDUANALYTICSLITE 500	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 50000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$136,500.00	K	31%	\$94,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-7KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000	\$168,805.00	K	31%	\$116,475.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 9000	\$204,750.00	K	31%	\$141,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAPR-10P	SEL 10 DATADVANTPROBES	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAPR-15P	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAPR-1P	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAPR-20P	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DAPR-5P	SEL 5 DATADVANTPROBES	\$31,850.00	K	31%	\$21,976.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-100KL	SEL DATACLASSIFICATION100000	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-10KL	SEL DATACLASSIFICATION10000	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-1500L	SEL DATACLASSIFICATION1500	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-150KL	SEL DATACLASSIFICATION150000	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-15KL	SEL DATACLASSIFICATION15000	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-1KL	SEL DATACLASSIFICATION1000	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-20KL	SEL DATACLASSIFICATION20000	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-2500L	SEL DATACLASSIFICATION2500	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-25KL	SEL DATACLASSIFICATION25000	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-2KL	SEL DATACLASSIFICATION2000	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-3500L	SEL DATACLASSIFICATION3500	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-35KL	SEL DATACLASSIFICATION35000	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-3KL	SEL DATACLASSIFICATION3000	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-4500L	SEL DATACLASSIFICATION4500	\$147,420.00	K	31%	\$101,719.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-4KL	SEL DATACLASSIFICATION4000	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-500L	SEL DATACLASSIFICATION500	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-50KL	SEL DATACLASSIFICATION50000	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-5KL	SEL DATACLASSIFICATION5000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-6KL	SEL DATACLASSIFICATION6000	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-750L	SEL DATACLASSIFICATION750	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-7KL	SEL DATACLASSIFICATION7000	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-8KL	SEL DATACLASSIFICATION8000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DC-9KL	SEL DATACLASSIFICATION9000	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-1000L	SEL IDUClasFRODr 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-100KL	SEL IDUClasFRODr 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-10KL	SEL IDUClasFRODr 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-1500L	SEL IDUClasFRODr 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-15KL	SEL IDUClasFRODr 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-2000L	SEL IDUClasFRODr 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-25KL	SEL IDUClasFRODr 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-3000L	SEL IDUClasFRODr 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-35KL	SEL IDUClasFRODr 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-4000L	SEL IDUClasFRODr 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-500L	SEL IDUClasFRODr 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-50KL	SEL IDUClasFRODr 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-6000L	SEL IDUClasFRODr 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-750L	SEL IDUClasFRODr 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCOD-8000L	SEL IDUClasFRODr 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-1000L	SEL IDUClasFr SPOnl 1000 users	\$44,226.00	K									

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	DCSO-1500L	SEL IDUClasFr SPOnl 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-150KL	SEL IDUClasFr SPOnl 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-15KL	SEL IDUClasFr SPOnl 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-2000L	SEL IDUClasFr SPOnl 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-20KL	SEL IDUClasFr SPOnl 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-25KL	SEL IDUClasFr SPOnl 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-3000L	SEL IDUClasFr SPOnl 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-35KL	SEL IDUClasFr SPOnl 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-4000L	SEL IDUClasFr SPOnl 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-500L	SEL IDUClasFr SPOnl 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-50KL	SEL IDUClasFr SPOnl 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-6000L	SEL IDUClasFr SPOnl 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-750L	SEL IDUClasFr SPOnl 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCSO-8000L	SEL IDUClasFr SPOnl 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-1000L	SEL IDU ClasFr Unix 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-100KL	SEL IDU ClasFr Unix 10000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-10KL	SEL IDU ClasFr Unix 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-1500L	SEL IDU ClasFr Unix 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-150KL	SEL IDU ClasFr Unix 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-15KL	SEL IDU ClasFr Unix 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-2000L	SEL IDU ClasFr Unix 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-20KL	SEL IDU ClasFr Unix 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-25KL	SEL IDU ClasFr Unix 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-3000L	SEL IDU ClasFr Unix 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-35KL	SEL IDU ClasFr Unix 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-4000L	SEL IDU ClasFr Unix 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-500L	SEL IDU ClasFr Unix 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-50KL	SEL IDU ClasFr Unix 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-6000L	SEL IDU ClasFr Unix 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-750L	SEL IDU ClasFr Unix 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DCU-8000L	SEL IDU ClasFr Unix 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-1000L-1	SEL DatAlert for 1000 users	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-100KL-1	SEL DatAlert for 100000 users	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-10KL-1	SEL DatAlert for 10000 users	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-1500L-1	SEL DatAlert for 1500 users	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-150KL-1	SEL DatAlert for 150000 users	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-15KL-1	SEL DatAlert for 15000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-2000L-1	SEL DatAlert for 2000 users	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-20KL-1	SEL DatAlert for 20000 users	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-2500L-1	SEL DatAlert for 2500 users	\$28,210.00	K	31%	\$19,464.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-25KL-1	SEL DatAlert for 25000 users	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-3000L-1	SEL DatAlert for 3000 users	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-3500L-1	SEL DatAlert for 3500 users	\$39,494.00	K	31%	\$27,250.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-35KL-1	SEL DatAlert for 35000 users	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-4000L-1	SEL DatAlert for 4000 users	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-4500L-1	SEL DatAlert for 4500 users	\$49,140.00	K	31%	\$33,806.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-5000L-1	SEL DatAlert for 5000 users	\$54,600.00	K	31%	\$37,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-500L-1	SEL DatAlert for 500 users	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-50KL-1	SEL DatAlert for 50000 users	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-6000L-1	SEL DatAlert for 6000 users	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-7000L-1	SEL DatAlert for 7000 users	\$67,522.00	K	31%	\$46,590.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-750L-1	SEL DatAlert for 750 users	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-8000L-1	SEL DatAlert for 8000 users	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DL-9000L-1	SEL DatAlert for 9000 users	\$81,900.00	K	31%	\$56,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-100KL	SEL DATAPRIVILEGE 100000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-10KL	SEL DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-1500L	SEL DATAPRIVILEGE 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-150KL	SEL DATAPRIVILEGE 150000 USERS	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-15KL	SEL DATAPRIVILEGE 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-1KL	SEL DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-200KL	SEL DATAPRIVILEGE 200000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-2500L	SEL DATAPRIVILEGE 2500	\$68,484.00	K	31%	\$47,253.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-25KL	SEL DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-2KL	SEL DATAPRIVILEGE 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-3500L	SEL DATAPRIVILEGE 3500	\$95,940.00	K	31%	\$66,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-35KL	SEL DATAPRIVILEGE 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-3KL	SEL DATAPRIVILEGE 3000	\$82,212.00	K	31%	\$56,726.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-4500L	SEL DATAPRIVILEGE 4500	\$119,340.00	K	31%	\$82,344.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-4KL	SEL DATAPRIVILEGE 4000	\$106,080.00	K	31%	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-500L	SEL DATAPRIVILEGE 500	\$19,968.00	K	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-50KL	SEL DATAPRIVILEGE 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-5KL	SEL DATAPRIVILEGE 5000	\$132,600.00	K	31%	\$91,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-6KL	SEL DATAPRIVILEGE 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-750L	SEL DATAPRIVILEGE 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-7KL	SEL DATAPRIVILEGE 7000	\$163,956.00	K	31%	\$113,129.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-8KL	SEL DATAPRIVILEGE 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DP-9KL	SEL DATAPRIVILEGE 9000	\$198,900.00	K	31%	\$137,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-1000L	SEL DP SP 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-100KL	SEL DP SP 100000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-10KL	SEL DP SP 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-1500L	SEL DP SP 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-150KL	SEL DP SP 150000	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-15KL	SEL DP SP 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-2000L	SEL DP SP 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-20KL	SEL DP SP 20000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VARONIS
5	DPS-25KL	SEL DP SP 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00			

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	DPS-50KL	SEL DP SP 5000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DPS-6000L	SEL DP SP 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DPS-750L	SEL DP SP 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DPS-8000L	SEL DP SP 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-100KL	SEL DATADVANTAGEDIRECTORYSERVICES100000	\$1,560,000.00	K	31%	\$1,076,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-10KL	SEL DATADVANTAGEDIRECTORYSERVICES10000	\$174,720.00	K	31%	\$120,556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-1500L	SEL DATADVANTAGEDIRECTORYSERVICES1500	\$39,312.00	K	31%	\$27,125.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-150KL	SEL DATADVANTAGEDIRECTORYSERVICES150000	\$2,293,200.00	K	31%	\$1,582,308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-15KL	SEL DATADVANTAGEDIRECTORYSERVICES15000	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-1KL	SEL DATADVANTAGEDIRECTORYSERVICES1000	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-20KL	SEL DATADVANTAGEDIRECTORYSERVICES20000	\$331,968.00	K	31%	\$229,057.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-2500L	SEL DATADVANTAGEDIRECTORYSERVICES2500	\$56,420.00	K	31%	\$39,029.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-25KL	SEL DATADVANTAGEDIRECTORYSERVICES25000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-2KL	SEL DATADVANTAGEDIRECTORYSERVICES2000	\$47,320.00	K	31%	\$32,650.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-3500L	SEL DATADVANTAGEDIRECTORYSERVICES3500	\$78,988.00	K	31%	\$54,501.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-35KL	SEL DATADVANTAGEDIRECTORYSERVICES35000	\$572,000.00	K	31%	\$394,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-3KL	SEL DATADVANTAGEDIRECTORYSERVICES3000	\$67,704.00	K	31%	\$46,715.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-4500L	SEL DATADVANTAGEDIRECTORYSERVICES4500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-4KL	SEL DATADVANTAGEDIRECTORYSERVICES4000	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-500L	SEL DATADVANTAGEDIRECTORYSERVICES500	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-50KL	SEL DATADVANTAGEDIRECTORYSERVICES50000	\$806,000.00	K	31%	\$556,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-5KL	SEL DATADVANTAGEDIRECTORYSERVICES5000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-6KL	SEL DATADVANTAGEDIRECTORYSERVICES6000	\$115,752.00	K	31%	\$79,868.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-750L	SEL DATADVANTAGEDIRECTORYSERVICES750	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-7KL	SEL DATADVANTAGEDIRECTORYSERVICES7000	\$135,044.00	K	31%	\$93,180.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-8KL	SEL DATADVANTAGEDIRECTORYSERVICES8000	\$145,600.00	K	31%	\$100,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DS-9KL	SEL DATADVANTAGEDIRECTORYSERVICES9000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-1000L	SEL DTE 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-100KL	SEL DTE 10000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-10KL	SEL DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-1500L	SEL DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-150KL	SEL DTE 15000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-15KL	SEL DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-2000L	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-20KL	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-2500L	SEL DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-25KL	SEL DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-3000L	SEL DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-3500L	SEL DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-35KL	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-4000L	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-4500L	SEL DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-5000L	SEL DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-500L	SEL DTE 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-6000L	SEL DTE 6000 users	\$1,200,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-600KL	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-7000L	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-750L	SEL DTE 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-8000L	SEL DTE 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DT-9000L	SEL DTE 9000 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-100KL-1	SEL DW for SharePoint 10000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-10KL-1	SEL DW for SharePoint 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-1500L-1	SEL DW for SharePoint 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-150KL-1	SEL DW for SharePoint 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-15KL-1	SEL DW for SharePoint 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-3500L-1	SEL DW for SharePoint 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-35KL-1	SEL DW for SharePoint 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-500L-1	SEL DW for SharePoint 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-750L-1	SEL DW for SharePoint 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-8000L-1	SEL DW for SharePoint 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWS-9000L-1	SEL DW for SharePoint 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-1000L-1	SEL DW for Windows for 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-100KL-1	SEL DW for Windows for 10000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-10KL-1	SEL DW for Windows for 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-1500L-1	SEL DW for Windows for 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-150KL-1	SEL DW for Windows for 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-15KL-1	SEL DW for Windows for 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-2000L-1	SEL DW for Windows for 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-20KL-1	SEL DW for Windows for 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-2500L-1	SEL DW for Windows for 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-25KL-1	SEL DW for Windows for 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-3000L-1	SEL DW for Windows for 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-3500L-1	SEL DW for Windows for 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-35KL-1	SEL DW for Windows for 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-4000L-1	SEL DW for Windows for 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-4500L-1	SEL DW for Windows for 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-5000L-1	SEL DW for Windows for 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	DWW-500L-1	SEL DW for Windows for 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-50KL-1	SEL DW for Windows for 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-6000L-1	SEL DW for Windows for 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-7000L-1	SEL DW for Windows for 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-750L-1	SEL DW for Windows for 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-8000L-1	SEL DW for Windows for 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	DWW-9000L-1	SEL DW for Windows for 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-1000L	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-100KL	SEL DATADVATAGEEXC 100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-10KL	SEL DATADVATAGEEXC 10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-1500L	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-150KL	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-15KL	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-2000L	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-20KL	SELECT DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-2500L	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-25KL	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-3000L	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-3500L	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-35KL	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-4000L	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-4500L	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-5000L	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-500L	SELECT DATADVATAGEEXC 500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-50KL	SEL DATADVATAGEEXC 50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-6000L	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-7000L	SEL DATADVATAGEEXC 7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-750L	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-8000L	SEL DATADVATAGEEXC 8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	EC-9000L	SEL DATADVATAGEEXC 9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-1000L	SEL DA ExOnL 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-1000L-12MT	SEL DA ExOnL 1000 12mth	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-100KL	SEL DA ExOnL 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-100KL-12MT	SEL DA ExOnL 100000 12mth	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-10KL	SEL DA ExOnL 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-10KL-12MT	SEL DA ExOnL 10000 12mth	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-1500L	SEL DA ExOnL 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-1500L-12MT	SEL DA ExOnL 1500 12mth	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-150KL	SEL DA ExOnL 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-150KL-12MT	SEL DA ExOnL 150000 12mth	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-15KL	SEL DA ExOnL 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-15KL-12MT	SEL DA ExOnL 15000 12mth	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-2000L	SEL DA ExOnL 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-2000L-12MT	SEL DA ExOnL 2000 12mth	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-20KL	SEL DA ExOnL 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-20KL-12MT	SEL DA ExOnL 20000 12mth	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-25KL	SEL DA ExOnL 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-25KL-12MT	SEL DA ExOnL 25000 12mth	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-3000L	SEL DA ExOnL 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-3000L-12MT	SEL DA ExOnL 3000 12mth	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-35KL	SEL DA ExOnL 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-35KL-12MT	SEL DA ExOnL 35000 12mth	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-4000L	SEL DA ExOnL 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-4000L-12MT	SEL DA ExOnL 4000 12mth	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-500L	SEL DA ExOnL 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-500L-12MT	SEL DA ExOnL 500 12mth	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-50KL	SEL DA ExOnL 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-50KL-12MT	SEL DA ExOnL 50000 12mth	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-6000L	SEL DA ExOnL 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-6000L-12MT	SEL DA ExOnL 6000 12mth	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-750L	SEL DA ExOnL 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-750L-12MT	SEL DA ExOnL 750 12mth	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-8000L	SEL DA ExOnL 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ECL0-8000L-12MT	SEL DA ExOnL 8000 12mth	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-1500L	SEL IDUFRAMEWORKCONNECTOR 1500	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ODL-1000L	SEL DA ODLite 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	ODL-1000L-12MT											

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-1500KL	SEL DATADVANTAGE UNIX FOR 1500000 USERS	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	VARONIS-30DAY	SEL VARONIS DATADVANTAGE 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann1	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann1	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann1	\$2,123.00	K	31%	\$1,464.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann1	\$2,843.00	K	31%	\$1,961.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann1	\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann1	\$4,246.00	K	31%	\$2,929.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann1	\$5,852.00	K	31%	\$4,037.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100213-AA	SEL AS vSphere-001 Lic Ann 1	\$148.00	K	31%	\$102.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann1	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100216-AA	SEL AS vSphere-100 Lic Ann 1	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann1	\$73,846.00	K	31%	\$50,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100276	SEL HW PCbi OM3 2F LC-LC 2M	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100278	SEL HW PCbi OM3 2F LC-LC 3M	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100280	SEL HW PCbi OM3 2F LC-LC 5M	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCv-008LFLF-57-RP Cass	\$1,692.00	K	31%	\$1,167.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCv-012MLRFLF-57-RP Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCv-012MLRFLF-57-OB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCv-024MLRFLF-57-OB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100300	SEL HW TPS-010F TCv TAP Shelf 1U	\$285.00	K	31%	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-010S TCv TAP Shelf 1U	\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100346	SEL HW ProbeFC8 8G MM	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100602	SEL SW FC8-0802 2 Link Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann1	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100603	SEL SW FC8-0808 8 Link Lic	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann1	\$8,031.00	K	31%	\$5,541.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann1	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann1	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann1	\$978.00	K	31%	\$674.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-100837	SEL HW ProbeFC8-HD FRU Pwr Sup	\$846.00	K	31%	\$583.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101019	SEL HW Mob Rack Cab Probe	\$17,308.00	K	31%	\$11,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101048	SEL HW Pwr Cord C19-515 15A 15FT	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101049	SEL HW Pwr Cord C19-520 20A 15FT	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101050	SEL HW Pwr Cord C19-620 20A 15FT	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101051	SEL HW Pwr Cord C19-615 15A 15FT	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101052	SEL HW Pwr Cord C13-515 18IN x2	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101053	SEL HW Pwr Cord C13-515 6FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101054	SEL HW Pwr Cord C13-C14 6FT x2	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101055	SEL HW Pwr Cord C13-C14 18IN x2	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101057	SEL HW Pwr Cord C13-1363 2M x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101058	SEL HW Pwr Cord C13-C14 3FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101085	SEL HW PCbi OM3 12F MPO-LC 2M	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101216	SEL HW PCbi OM3 2F LC-LC 10M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101228	SEL HW PCbi OM3 2F LC-LC 15M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101231	SEL HW ProbeFC8-HD 8G MM	\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101281	SEL HW Fiblins CIT Kit MPO Addon	\$4,462.00	K	31%	\$3,078.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101309	SEL HW Fiblins CIT Kit Refill	\$2,231.00	K	31%	\$1,539.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101310	SEL HW Fiblins CIT MPO Refill	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101311	SEL HW Tcbi OM3 1F LCLC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101312	SEL HW Tcbi OM3 12F MPO-LC 2M x2	\$865.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101313	SEL HW Tcbi OM3 1F LCSC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101314	SEL HW Tcbi OM3 1F LCMU 2M x2	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101315	SEL HW Tcbi OM3 12F MPO-LC 2M x2	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101318	SEL HW Ship Rack Cab 2 Probe	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101319	SEL HW Ship Rack Cab 1 Probe	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101322	SEL HW ProbeFC8-HD FRU Fan	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101324	SEL HW Rack Shelf 1U 20	\$485.00	K	31%	\$334.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101325	SEL HW Rack Shelf 1U 24	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101343	SEL SW FC8HD-0816 16 Link Lic	\$120,000.00	K	31%	\$82,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101343-AA	SEL AS ProbeFC8-0816 Lic										

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101566	SEL HW SFP 8GFC 850NM MM HS x16	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101570	SEL HW Fibins Cass Refill	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101571	SEL HW Fibins MPO Cass Refill	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101753	SEL SW VWisdom Svrv Ent DR Lic	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101804	SEL HW ProbeFC8-HD48 8G MM	\$147,692.00	K	31%	\$101,907.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101854	SEL HW Fibins CIT Adv Kit	\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101855	SEL HW Pwr Cord C13-C20 6FT x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan	\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102046	SEL SW FC8HD48-0848 48 Link Lic	\$243,077.00	K	31%	\$167,723.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann1	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFLMR-57-EB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102065	SEL SW FC8HD48-0824 24 Link Lic	\$156,923.00	K	31%	\$108,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann1	\$14,677.00	K	31%	\$10,127.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102069	SEL HW VWisdom Pltfm Appl 4210	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VWisdom Mgmt Ent Ed	\$67,692.00	K	31%	\$46,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102071	SEL SW VWisdom Mgmt Virt Ed	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU Pwr Sup	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102091	SEL HW ProbeFC8-HD Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102092	SEL HW ProbeFC8-HD48 Chass	\$110,769.00	K	31%	\$76,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic	\$1,138.00	K	31%	\$785.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102267-AA	SEL AS ProbeSW-010 Lic Ann1	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic	\$11,385.00	K	31%	\$7,855.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann1	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102269	SEL SW ProbeSWAG-010 Port Lic	\$569.00	K	31%	\$392.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann1	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102270	SEL SW ProbeSWAG-100 Port Lic	\$5,692.00	K	31%	\$3,927.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann1	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102271	SEL SW ProbeNTAP-001 Node Lic	\$1,769.00	K	31%	\$1,220.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann1	\$166.00	K	31%	\$114.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102272	SEL SW ProbeNTAP-100 Node Lic	\$176,923.00	K	31%	\$122,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann1	\$16,615.00	K	31%	\$11,464.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102301	SEL HW PA 4210 Std Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102341	SEL HW TCV Blank Plate Kit x3	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102375	SEL HW ProbeFC-16G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102455	SEL HW ProbeFC8/All Shllw Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102457	SEL HW ProbeFC8/All Rk Adpt U35	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102490	SEL HW TCV-008LFLFLF-58-RP Cass	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass	\$2,169.00	K	31%	\$1,496.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR	\$4,308.00	K	31%	\$2,972.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102581	SEL SW Link Lic 8G 4-Link Kit	\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102581-AA	SEL AS LnkLic 8G 4Link Kit Ann1	\$2,215.00	K	31%	\$1,528.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48	\$203,077.00	K	31%	\$140,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann1	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102583	SEL SW Link Lic 8G Full FC16G24	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann1	\$13,292.00	K	31%	\$9,171.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann1	\$8,862.00	K	31%	\$6,114.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann1	\$2,954.00	K	31%	\$2,038.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Link Lic 16G FullFC16G24	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann1	\$17,723.00	K	31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102624	SEL Opt patch cable 50m OM4 MM LC-LC 2M	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	\$75.00	K	31%	\$52.026	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102645-AA	SEL AS ProbeVM-001 HyperV Ann1	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	\$75,385.00	K	31%	\$52,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102646-AA	SEL AS ProbeVM-100 HyperV Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann1	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	\$76,154.00	K	31%	\$52,546.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	\$107,692.00	K	31%	\$74,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102739	SEL HW Pcbi OM4 12F MTPmLC 3M	\$471.00	K	31%	\$324.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102740	SEL HW Pcbi OM4 12F MTPPLC 3M	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102741	SEL HW Pcbi OM4 12F MTPmLC 5M	\$523.00	K	31%							

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	100-102743	SEL HW PCbi OM4 12F MTPmLC 10M	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102744	SEL HW PCbi OM4 12F MTPLC 10M	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102745	SEL HW PCbi OS2 SM 12F MTPmLC 3M	\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102746	SEL HW PCbi OS2 SM 12F MTPLC 3M	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102747	SEL HW PCbi OS2 SM 12F MTPmLC 5M	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102748	SEL HW PCbi OS2 SM 12F MTPLC 5M	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102749	SEL HW PCbi OS2 SM 12F MTPmLC10M	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102750	SEL HW PCbi OS2 SM 12F MTPLC10M	\$329.00	K	31%	\$227.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	\$2,358.00	K	31%	\$1,627.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Annl	\$738.00	K	31%	\$509.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Annl	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	\$93,846.00	K	31%	\$64,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Annl	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Annl	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Annl	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102796	SEL SW LinkLic 10G FullCoE10G24	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Annl	\$15,231.00	K	31%	\$10,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Annl	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Annl	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	100-102799	SEL HW ProbeCoE-10G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUAL INSTRUMENTS
5	CSP-A	SEL VST CSP 2,501-5,000 MICROVM	\$154.29	K	31%	\$106.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-B	SEL VST CSP 5,001-7,500 MICROVM	\$147.86	K	31%	\$102.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-BASE	SEL VST CSP UP TO 2,500 MICROVM	\$160.71	K	31%	\$110.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-C	SEL VST CSP 7,501-15,000 MICROVM	\$130.18	K	31%	\$89.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-D	SEL VST CSP 15,001-25,000 MICROVM	\$115.39	K	31%	\$79.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-E	SEL VST CSP 25,001-50,000 MICROVM	\$92.25	K	31%	\$63.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	CSP-F	SEL VST CSP 50,001-100,000 MICROVM	\$78.27	K	31%	\$54.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BCE-M-PD	SEL VT Compliance Edition 1YR Supp	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BCE-P-PD	SEL VT Compliance Edition 10 MD	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BC-M-PD	SEL VT Branded Conn PL 1YR Supp	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BC-P-PD	SEL VT Branded Conn PL	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BI-M-PD	SEL VT BI PL Annual Supp	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BI-P-PD	SEL VT BI PL	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BSE-M-PD	SEL VT Risk Mgmt Annual Supp	\$34,000.00	K	31%	\$23,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BSE-P-PD	SEL VT Risk Mgmt 10 MD	\$110,000.00	K	31%	\$75,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BUS-M-PD	SEL VT UPG CMP to Risk Mgmt 1YR Supp	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-BUS-P-PD	SEL VT UPG CMP to Risk Mgmt PL	\$95,000.00	K	31%	\$65,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PD	SEL VTMD PL 11-1000 MD 1YR Supp	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDE	SEL VTMD PL 1001-5000 MD 1YR Supp	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDG	SEL VTMD PL 5001-10,000 MD 1YR Supp	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDH	SEL VTMD PL 10,001-25,000 MD 1YR Supp	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDI	SEL VTMD PL 25,001-50,000 MD 1YR Supp	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDJ	SEL VTMD PL 50,001-100,000 MD 1YR Supp	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-M-PDK	SEL VTMD PL 100,001-ENT MD 1YR Supp	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PD	SEL VTMD PL 11-1000 MD	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDE	SEL VTMD PL 1001-5000 MD	\$186.00	K	31%	\$128.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDG	SEL VTMD PL 5001-10,000 MD	\$167.00	K	31%	\$115.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDH	SEL VTMD PL 10,001-25,000 MD	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDI	SEL VTMD PL 25,001-50,000 MD	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDJ	SEL VTMD PL 50,001-100,000 MD	\$122.00	K	31%	\$84.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-FS-VT-MD-P-PDK	SEL VTMD PL 100,001-ENT MD	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-CP-SAS-1000	SEL VT Compliance Edition 1000 MD	\$263,340.00	K	31%	\$181,704.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-CP-SAS-4000	SEL VT Compliance Edition 4000 MD	\$738,360.00	K	31%	\$509,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-CP-SAS-500	SEL VT Compliance Edition 500 MD	\$163,170.00	K	31%	\$112,587.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-RM-SAS-1000	SEL VT Risk Mgmt Edition 1000 MD	\$343,140.00	K	31%	\$236,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-RM-SAS-4000	SEL VT Risk Mgmt Edition 4000 MD	\$818,160.00	K	31%	\$564,530.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	U-VT-RM-SAS-500	SEL VT Risk Mgmt Edition 500 MD	\$248,220.00	K	31%	\$171,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	VS-CREDIT-250K	SEL Virtustream IaaS \$250K Credits	\$250,000.00	K	31%	\$172,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VIRTUSTREAM
5	11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev 1T 6M Min 10	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1162-LIC	SEL 1162-LIC VF-STD-ADV-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1164-LIC	SEL 1164-LIC VF-STD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1165-LIC	SEL 1165-LIC VF-ADV-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1271-LIC	SEL 1271-LIC THIN-100PK-F	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1591-LIC	SEL 1591-LIC CA-DEVK-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC	SEL 1593-LIC CA-AUTDT25-F	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC-L1	SEL 1593-LIC-L1 CA-AUTDT25-F-L1	\$3,475.00	K	31%	\$2,397.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC-L2	SEL 1593-LIC-L2 CA-AUTDT25-F-L2	\$3,401.00	K	31%	\$2,346.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC-L3	SEL 1593-LIC-L3 CA-AUTDT25-F-L3	\$3,292.00	K	31%	\$2,271.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC-L4	SEL 1593-LIC-L4 CA-AUTDT25-F-L4	\$3,182.00	K	31%	\$2,195.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1593-LIC-L5	SEL 1593-LIC-L5 CA-AUTDT25-F-L5	\$3,036.00	K	31%	\$2,094.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1594-LIC	SEL 1594-LIC CA-DEVK-LIC-F	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1601-LIC	SEL 1601-LIC HZ-MRG-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1601-LIC-L1	SEL 1601-LIC-L1 HZ-MRG-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1601-LIC-L2	SEL 1601-LIC-L2 HZ-MRG-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1601-LIC-L3	SEL 1601-LIC-L3 HZ-MRG-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1601-LIC-L4	SEL 1601-LIC-L4 HZ-MRG-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	1602-LIC	SEL 1602-LIC HZ-MRG-100-F	\$16,500.00	K								

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	1602-LIC-L2	SEL 1602-LIC-L2 HZ-MRG-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1602-LIC-L3	SEL 1602-LIC-L3 HZ-MRG-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1602-LIC-L4	SEL 1602-LIC-L4 HZ-MRG-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1602-LIC-L5	SEL 1602-LIC-L5 HZ-MRG-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC	SEL 1664-LIC HZ-MW-MRG-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC-L1	SEL 1664-LIC-L1 HZ-MW-MRG-10-FL1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC-L2	SEL 1664-LIC-L2 HZ-MW-MRG-10-FL2	\$1,125.00	K	31%	\$775.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC-L3	SEL 1664-LIC-L3 HZ-MW-MRG-10-FL3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC-L4	SEL 1664-LIC-L4 HZ-MW-MRG-10-FL4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1664-LIC-L5	SEL 1664-LIC-L5 HZ-MW-MRG-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC	SEL 1665-LIC HZ-MW-MRG-100-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC-L1	SEL 1665-LIC-L1 HZ-MW-MRG-100-FL1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC-L2	SEL 1665-LIC-L2 HZ-MW-MRG-100-FL2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC-L3	SEL 1665-LIC-L3 HZ-MW-MRG-100-FL3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC-L4	SEL 1665-LIC-L4 HZ-MW-MRG-100-FL4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1665-LIC-L5	SEL 1665-LIC-L5 HZ-MW-MRG-100-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	1669-LIC	SEL 1669-LIC HZ-MRG-WIN-6M-TLSS-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C)	\$699.00	K	31%	\$482.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C)	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C)	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C)	\$914.00	K	31%	\$630.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C)	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTSV25PSC	SEL CA-AUTSV25-P-SSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-AD-C	SEL BM-ADV-AD-C)	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-AD-C-I	SEL BM-ADV-AD-C)	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-AD-C-K	SEL BM-ADV-AD-C)	\$57,160.05	K	31%	\$39,440.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTADC	SEL BM-ADV-ENT-AD-UG-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTADC-I	SEL BM-ADV-ENT-AD-UG-C)	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTADC-K	SEL BM-ADV-ENT-AD-UG-C)	\$15,679.20	K	31%	\$10,818.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTFNC	SEL BM-ADV-ENT-FN-UG-C)	\$165,000.00	K	31%	\$113,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTFNC-I	SEL BM-ADV-ENT-FN-UG-C)	\$181,500.00	K	31%	\$125,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTFNC-K	SEL BM-ADV-ENT-FN-UG-C)	\$156,791.96	K	31%	\$108,186.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTROC	SEL BM-ADV-ENT-RO-UG-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTROC-I	SEL BM-ADV-ENT-RO-UG-C)	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVENTROC-K	SEL BM-ADV-ENT-RO-UG-C)	\$95.21	K	31%	\$65.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVFNDC	SEL BM-ADV-FND-C)	\$300,000.00	K	31%	\$207,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVFNDC-I	SEL BM-ADV-FND-C)	\$330,000.00	K	31%	\$227,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMADVFNDC-K	SEL BM-ADV-FND-C)	\$285,623.27	K	31%	\$197,080.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-RO-C	SEL BM-ADV-RO-C)	\$22,500.00	K	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-RO-C-I	SEL BM-ADV-RO-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ADV-RO-C-K	SEL BM-ADV-RO-C)	\$21,412.90	K	31%	\$14,774.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-AD-C	SEL BM-ENT-AD-C)	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-AD-C-I	SEL BM-ENT-AD-C)	\$82,500.00	K	31%	\$56,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-AD-C-K	SEL BM-ENT-AD-C)	\$71,140.37	K	31%	\$49,096.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMENTFNDC	SEL BM-ENT-FND-C)	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMENTFNDC-I	SEL BM-ENT-FND-C)	\$495,000.00	K	31%	\$341,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMENTFNDC-K	SEL BM-ENT-FND-C)	\$428,611.88	K	31%	\$295,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMENTFNGC-K	SEL BM-ENT-FN-G-SAAS-C)	\$128,477.38	K	31%	\$88,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BMENTFNPC-K	SEL BM-ENT-FN-P-SAAS-C)	\$142,634.67	K	31%	\$98,417.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-RO-C	SEL BM-ENT-RO-C)	\$22,500.00	K	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-RO-C-I	SEL BM-ENT-RO-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	BM-ENT-RO-C-K	SEL BM-ENT-RO-C)	\$21,412.90	K	31%	\$14,774.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ADV25C	SEL CA6-ADV25-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ADV25C-I	SEL CA6-ADV25-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ADV25C-K	SEL CA6-ADV25-C)	\$10,736.00	K	31%	\$7,407.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6AUT25C	SEL CA6-AUTDT25-C)	\$3,325.00	K	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6AUT25C-I	SEL CA6-AUTDT25-C)	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6AUT25C-K	SEL CA6-AUTDT25-C)	\$3,572.00	K	31%	\$2,464.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ENT25C	SEL CA6-ENT25-C)	\$19,375.00	K	31%	\$13,368.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ENT25C-I	SEL CA6-ENT25-C)	\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	CA6ENT25C-K	SEL CA6-ENT25-C)	\$20,793.00	K	31%	\$14,347.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	DEVKGC	SEL CA-DEVK-G-SSS-C)	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	DEVKGC-I	SEL CA-DEVK-G-SSS-C)	\$4,620.00	K	31%	\$3,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	DEVKPC	SEL CA-DEVK-P-SSS-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	DEVKPC-I	SEL CA-DEVK-P-SSS-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC100C	SEL HZ-ADVC-100-C)	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC100C-I	SEL HZ-ADVC-100-C)	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC100C-K	SEL HZ-ADVC-100-C)	\$34,437.60	K	31%	\$23,761.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC10C	SEL HZ-ADVC-10-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC10C-I	SEL HZ-ADVC-10-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAC10C-K	SEL HZ-ADVC-10-C)	\$3,443.76	K	31%	\$2,376.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN100C	SEL HZ-ADVN-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN100C-I	SEL HZ-ADVN-100-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN100C-K	SEL HZ-ADVN-100-C)	\$21,554.47	K	31%	\$14,872.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN10C	SEL HZ-ADVN-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN10C-I	SEL HZ-ADVN-10-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HAN10C-K	SEL HZ-ADVN-10-C)	\$2,155.45	K	31%	\$1,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC100CV2	SEL HZ-ENTC-100-C)	\$57,500.00	K	31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC100CV2-I	SEL HZ-ENTC-100-C)	\$63,250.00	K	31%	\$43,642.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC100CV2-K	SEL HZ-ENTC-100-C)	\$49,515.11	K	31%	\$34,165.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC10CV2	SEL HZ-ENTC-10-C)	\$5,750.00	K	31%	\$3,967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC10CV2-I	SEL HZ-ENTC-10-C)	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEC10CV2-K	SEL HZ-ENTC-10-C)	\$4,951.51	K	31%	\$3,416.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEN100CV2	SEL HZ-ENTN-100-C)	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEN100CV2-I	SEL HZ-ENTN-100-C)	\$38,500.00	K	31%	\$26,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEN100CV2-K	SEL HZ-ENTN-100-C)	\$30,119.63	K	31%	\$20,782.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	HEN10CV2-I	SEL HZ-ENTN-10-C)	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HEN10CV2-K	SEL HZ-ENTN-10-C)	\$3,011.96	K	31%	\$2,078.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD100UG	SEL HZ-ADD-STD100-UG-C)	\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD100UG-I	SEL HZ-ADD-STD100-UG-C)	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD100UG-K	SEL HZ-ADD-STD100-UG-C)	\$6,027.47	K	31%	\$4,158.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD10UGC	SEL HZ-ADD-STD10-UG-C)	\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD10UGC-I	SEL HZ-ADD-STD10-UG-C)	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZASD10UGC-K	SEL HZ-ADD-STD10-UG-C)	\$602.75	K	31%	\$415.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS100UGC	SEL HZ-EAD-STD100-UG-C)	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS100UGC-I	SEL HZ-EAD-STD100-UG-C)	\$19,250.00	K	31%	\$13,292.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS100UGC-K	SEL HZ-EAD-STD100-UG-C)	\$15,042.12	K	31%	\$10,379.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS10UGC	SEL HZ-EAD-STD10-UG-C)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS10UGC-I	SEL HZ-EAD-STD10-UG-C)	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZEAS10UGC-K	SEL HZ-EAD-STD10-UG-C)	\$1,504.21	K	31%	\$1,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC100UC	SEL HZ-ENT-ENTC-100-UG-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC100UC-I	SEL HZ-ENT-ENTC-100-UG-C)	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC100UC-K	SEL HZ-ENT-ENTC-100-UG-C)	\$21,342.11	K	31%	\$14,726.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC10UC	SEL HZ-ENT-ENTC-10-UG-C)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC10UC-I	SEL HZ-ENT-ENTC-10-UG-C)	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZENTC10UC-K	SEL HZ-ENT-ENTC-10-UG-C)	\$2,134.21	K	31%	\$1,472.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLX10C-K	SEL HZ-FLX-10-C)	\$2,155.45	K	31%	\$1,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZFLXAD10C-K	SEL HZ-FLX-AD10-C)	\$1,291.85	K	31%	\$891.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC100C	SEL HZ-LXC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC100C-I	SEL HZ-LXC-100-C)	\$16,500.00	K	31%	\$11,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC100C-K	SEL HZ-LXC-100-C)	\$15,112.90	K	31%	\$10,427.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC10C	SEL HZ-LXC-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC10C-I	SEL HZ-LXC-10-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXC10C-K	SEL HZ-LXC-10-C)	\$1,511.29	K	31%	\$1,042.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC100UC	SEL HZ-LXC-ENTC-100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC100UC-I	SEL HZ-LXC-ENTC-100-UG-C)	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC100UC-K	SEL HZ-LXC-ENTC-100-UG-C)	\$47,108.37	K	31%	\$32,504.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC10UC	SEL HZ-LXC-ENTC-10-UG-C)	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC10UC-I	SEL HZ-LXC-ENTC-10-UG-C)	\$5,143.00	K	31%	\$3,548.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZLXCENC10UC-K	SEL HZ-LXC-ENTC-10-UG-C)	\$4,710.84	K	31%	\$3,250.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A100UGC	SEL HZ-MGS-ADVC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A100UGC-I	SEL HZ-MGS-ADVC-100-UG-C)	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A100UGC-K	SEL HZ-MGS-ADVC-100-UG-C)	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A10UGC	SEL HZ-MGS-ADVC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A10UGC-I	SEL HZ-MGS-ADVC-10-UG-C)	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZM5A10UGC-K	SEL HZ-MGS-ADVC-10-UG-C)	\$2,367.81	K	31%	\$1,633.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPAD100UC	SEL HZ-MGP-ADVN-100-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPAD10UC-I	SEL HZ-MGP-ADVN-10-UG-C)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPAD10UC-K	SEL HZ-MGP-ADVN-10-UG-C)	\$945.00	K	31%	\$652.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADC100UC	SEL HZ-MGP-ADVC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADC100UC-I	SEL HZ-MGP-ADVC-100-UG-C)	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADC100UC-K	SEL HZ-MGP-ADVC-100-UG-C)	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADN100UC	SEL HZ-MGP-ADVN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADN100UC-I	SEL HZ-MGP-ADVN-10-UG-C)	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADN100UC-K	SEL HZ-MGP-ADVN-10-UG-C)	\$9,449.99	K	31%	\$6,520.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADV10UC	SEL HZ-MGP-ADVC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADV10UC-I	SEL HZ-MGP-ADVC-10-UG-C)	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZMPADV10UC-K	SEL HZ-MGP-ADVC-10-UG-C)	\$2,367.81	K	31%	\$1,633.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZPRS50ST100UC	SEL HZ-PRA50-STD100-UG-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZPRS50ST100UC-I	SEL HZ-PRA50-STD100-UG-C)	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZPRS50ST100UC-K	SEL HZ-PRA50-STD100-UG-C)	\$10,794.93	K	31%	\$7,448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSDA10C	SEL HZ-STD-A10-C)	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSDA10C-I	SEL HZ-STD-A10-C)	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSDA10C-K	SEL HZ-STD-A10-C)	\$1,638.71	K	31%	\$1,130.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD100C	SEL HZ-STD-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD100C-I	SEL HZ-STD-100-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD100C-K	SEL HZ-STD-100-C)	\$21,554.47	K	31%	\$14,872.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD10C	SEL HZ-STD-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD10C-I	SEL HZ-STD-10-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTD10C-K	SEL HZ-STD-10-C)	\$2,155.45	K	31%	\$1,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTDA100C	SEL HZ-STD-A100-C)	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTDA100C-I	SEL HZ-STD-A100-C)	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZSTDA100C-K	SEL HZ-STD-A100-C)	\$16,387.06	K	31%	\$11,307.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN100UGC	SEL HZ-UEM-ENTC-100-UG-C)	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN100UGC-I	SEL HZ-UEM-ENTC-100-UG-C)	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN100UGC-K	SEL HZ-UEM-ENTC-100-UG-C)	\$45,197.14	K	31%	\$31,186.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN10UGC	SEL HZ-UEM-ENTC-10-UG-C)	\$5,250.00	K	31%	\$3,622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN10UGC-I	SEL HZ-UEM-ENTC-10-UG-C)	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEEN10UGC-K	SEL HZ-UEM-ENTC-10-UG-C)	\$4,519.71	K	31%	\$3,118.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN100UGC	SEL HZ-UEM-ENTN-100-UG-C)	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN100UGC-I	SEL HZ-UEM-ENTN-100-UG-C)	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN100UGC-K	SEL HZ-UEM-ENTN-100-UG-C)	\$27,571.32	K	31%	\$19,024.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN10UGC	SEL HZ-UEM-ENTN-10-UG-C)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN10UGC-I	SEL HZ-UEM-ENTN-10-UG-C)	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZUEENN10UGC-K	SEL HZ-UEM-ENTN-10-UG-C)	\$2,757.13	K	31%	\$1,902.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAA100UGC	SEL HZ-VAD-ADVC-100-UG-C)	\$23,000.00	K	31%	\$15,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAA100UGC-I	SEL HZ-VAD-ADVC-100-UG-C)	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAA100UGC-K	SEL HZ-VAD-ADVC-100-UG-C)	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAA10UGC	SEL HZ-VAD-ADVC-10-UG-C)	\$2,300.00	K	31%	\$1,587.00							

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	HZVAE100UGCV2	SEL HZ-VAD-ENTC-100-UG-C)	\$42,250.00	K	31%	\$29,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAE100UGCV2-I	SEL HZ-VAD-ENTC-100-UG-C)	\$46,475.00	K	31%	\$32,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAE100UGCV2-K	SEL HZ-VAD-ENTC-100-UG-C)	\$36,348.84	K	31%	\$25,080.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAE100UGCV2	SEL HZ-VAD-ENTC-10-UG-C)	\$4,225.00	K	31%	\$2,915.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAE100UGCV2-I	SEL HZ-VAD-ENTC-10-UG-C)	\$4,648.00	K	31%	\$3,207.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVAE100UGCV2-K	SEL HZ-VAD-ENTC-10-UG-C)	\$3,634.88	K	31%	\$2,508.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVENC100UC	SEL HZ-VU-ENTC-100-UG-C)	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVENC100UC-I	SEL HZ-VU-ENTC-100-UG-C)	\$39,325.00	K	31%	\$27,134.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVENC100UC-K	SEL HZ-VU-ENTC-100-UG-C)	\$30,756.71	K	31%	\$21,222.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES100UGC	SEL HZ-VENT-STD100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES100UGC-I	SEL HZ-VENT-STD100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES100UGC-K	SEL HZ-VENT-STD100-UG-C)	\$8,600.55	K	31%	\$5,934.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES10UGC	SEL HZ-VENT-STD10-UG-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES10UGC-I	SEL HZ-VENT-STD10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVES10UGC-K	SEL HZ-VENT-STD10-UG-C)	\$860.06	K	31%	\$593.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVUADVC10UGC	SEL HZ-VU-ADVC-10-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVUADVC10UGC-I	SEL HZ-VU-ADVC-10-UG-C)	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZVUADVC10UGC-K	SEL HZ-VU-ADVC-10-UG-C)	\$1,419.27	K	31%	\$979.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD100UGC	SEL HZ-WSP-ADVN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD100UGC-I	SEL HZ-WSP-ADVN-100-UG-C)	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD100UGC-K	SEL HZ-WSP-ADVN-100-UG-C)	\$9,449.99	K	31%	\$6,520.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD10UGC	SEL HZ-WSP-ADVN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD10UGC-I	SEL HZ-WSP-ADVN-10-UG-C)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	HZWAD10UGC-K	SEL HZ-WSP-ADVN-10-UG-C)	\$945.00	K	31%	\$652.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP100C	SEL MGP-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP100C-I	SEL MGP-100-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP100C-K	SEL MGP-100-C)	\$12,918.52	K	31%	\$8,913.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP10C	SEL MGP-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP10C-I	SEL MGP-10-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	MGP10C-K	SEL MGP-10-C)	\$1,291.85	K	31%	\$891.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPAHLC	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPAHLC-I	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPAHLC-K	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPATCLC	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPATCLC-I	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVAPATCLC-K	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDEVSGC-I	SEL PV-DEVS-G-SUP-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDEVSGC-K	SEL PV-DEVS-G-SUP-C)	\$2,292.00	K	31%	\$1,581.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDESLICC	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDESLICC-I	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVDESLICC-K	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVRMQOSLC	SEL PV-RB-MQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVRMQOSLC-I	SEL PV-RB-MQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PVRMQOSLC-K	SEL PV-RB-MQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PV-TCSS-C	SEL PV-TCSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PV-TCSS-C-I	SEL PV-TCSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	PV-TCSS-C-K	SEL PV-TCSS-C)	\$2,865.00	K	31%	\$1,976.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-I	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L1	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L1-I	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L2	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L2-I	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L3	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L3-I	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L4	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	SPPCREDITC-L4-I	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV-C	SEL ST6-ADV-C)	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV-C-I	SEL ST6-ADV-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV-C-K	SEL ST6-ADV-C)	\$3,804.77	K	31%	\$2,625.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV100C	SEL ST6-ADV100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV100C-I	SEL ST6-ADV100-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV100C-K	SEL ST6-ADV100-C)	\$9,520.78	K	31%	\$6,569.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV10C	SEL ST6-ADV10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV10C-I	SEL ST6-ADV10-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADV10C-K	SEL ST6-ADV10-C)	\$952.08	K	31%	\$656.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADVPRO	SEL ST6-ADV-PRO)	\$3,196.00	K	31%	\$2,205.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADVPRO-I	SEL ST6-ADV-PRO)	\$3,516.00	K	31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6ADVPRO-K	SEL ST6-ADV-PRO)	\$3,040.28	K	31%	\$2,097.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	\$11,927.51	K	31%	\$8,229.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD100UGC	SEL ST6-STDADV-D100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD100UGC-I	SEL ST6-STDADV-D100-UG-C)	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD100UGC-K	SEL ST6-STDADV-D100-UG-C)	\$5,234.66	K	31%	\$3,611.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD10UGC	SEL ST6-STDADV-D10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD10UGC-I	SEL ST6-STDADV-D10-UG-C)	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STAD10UGC-K	SEL ST6-STDADV-D10-UG-C)	\$523.47	K	31%	\$361.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STADUGPRO	SEL ST6-STD-ADV-UG-PRO)	\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STADUGPRO-I	SEL ST6-STD-ADV-UG-PRO)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STADUGPRO-K	SEL ST6-STD-ADV-UG-PRO)	\$1,256.46	K	31%	\$866.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STDADVUGC	SEL ST6-STD-ADV-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STDADVUGC-I	SEL ST6-STD-ADV-UG-C)	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6STDADVUGC-K	SEL ST6-STD-ADV-UG-C)	\$1,567.92	K	31%	\$1,081.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6VSANC	SEL ST6-VSANC-C)	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6VSANC-I	SEL ST6-VSANC-C)	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6VSANC-K	SEL ST6-VSANC-C)	\$2,374.88	K	31%	\$1,638.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	ST6VSDT100C-I	SEL ST6-VSDT100-C	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C	\$476.04	K	31%	\$328.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5100PKC-I	SEL THIN5-100PK-C	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5100PKC-K	SEL THIN5-100PK-C	\$1,638.71	K	31%	\$1,130.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	THIN5-STE-C-K	SEL THIN5-STE-C	\$4,307.35	K	31%	\$2,972.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C	\$5,001.06	K	31%	\$3,450.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C	\$500.11	K	31%	\$345.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU100C	SEL UEM-NU-100-C	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C	\$2,997.81	K	31%	\$2,068.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU10C	SEL UEM-NU-10-C	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C	\$299.78	K	31%	\$206.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VADSTADUCV2	SEL VR-RAD-STD-UG-C	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VADSTADUCV2-I	SEL VR-RAD-STD-UG-C	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VADSTADUCV2-K	SEL VR-RAD-STD-UG-C	\$10,441.00	K	31%	\$7,204.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VAWTPLDEV	SEL V-AWT-PL-DEV-C	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VAWTPLDEV-I	SEL V-AWT-PL-DEV-C	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VAWTPLDEV-K	SEL V-AWT-PL-DEV-C	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VAWTPLVCV2-I	SEL V-AWT-PL-DEV-C	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STD25C	SEL VC56-STD25-C	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STD25C-I	SEL VC56-STD25-C	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STD25C-K	SEL VC56-STD25-C	\$4,190.00	K	31%	\$2,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC-CMW-C	SEL VC-CMW-C	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C	\$32.74	K	31%	\$22.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FND	SEL VC56-FND-C	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FND-I	SEL VC56-FND-C	\$1,944.00	K	31%	\$1,341.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FND-K	SEL VC56-FND-C	\$1,553.76	K	31%	\$1,072.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FNSTUC	SEL VC56-FND-STD-UG-C	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FNSTUC-I	SEL VC56-FND-STD-UG-C	\$5,005.00	K	31%	\$3,453.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56FNSTUC-K	SEL VC56-FND-STD-UG-C	\$3,995.89	K	31%	\$2,757.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STDC	SEL VC56-STD-C	\$4,995.00	K	31%	\$3,446.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STDC-I	SEL VC56-STD-C	\$6,494.00	K	31%	\$4,480.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VC56STDC-K	SEL VC56-STD-C	\$5,185.11	K	31%	\$3,577.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EC	SEL VC-SRM6-25E-C	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EC-I	SEL VC-SRM6-25E-C	\$13,613.00	K	31%	\$9,392.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EC-K	SEL VC-SRM6-25E-C	\$11,785.94	K	31%	\$8,132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EUGC	SEL VC-SRM6-25E-UG-C	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EUGC-I	SEL VC-SRM6-25E-UG-C	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25EUGC-K	SEL VC-SRM6-25E-UG-C	\$7,821.90	K	31%	\$5,397.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25SC	SEL VC-SRM6-25S-C	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25SC-I	SEL VC-SRM6-25S-C	\$5,363.00	K	31%	\$3,700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VCSR6M25SC-K	SEL VC-SRM6-25S-C	\$4,640.05	K	31%	\$3,201.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C	\$1,447.00	K	31%	\$998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C	\$1,565.00	K	31%	\$1,079.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C	\$1,722.00	K	31%	\$1,188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADPR25PSC-K	SEL VF-ADRAU25-P-SSS-C	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C	\$2,580.00	K	31%	\$1,780.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADRAU25GSC	SEL VF-ADRAU25-G-SSS-C	\$1,970.00	K	31%	\$1,359.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFADRAU25GSC-I	SEL VF-ADRAU25-G-SSS-C	\$2,167.00	K	31%	\$1,495.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFD225VMC-I	SEL VF-DD2-25VM-C	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFD225VMC-K	SEL VF-DD2-25VM-C	\$15,254.48	K	31%	\$10,525.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFDEVLIC	SEL VF-DEV-LIC-C	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFHYP5C	SEL VF-HYP5-C	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFHYP5C-I	SEL VF-HYP5-C	\$396.00	K	31%	\$273.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VFHYP5C-K	SEL VF-HYP5-C	\$292.70	K	31%	\$201.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDAWC-I	SEL V-MAM-PL-SD-AW-C	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDAWC-K	SEL V-MAM-PL-SD-AW-C	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDC	SEL V-MAM-PL-SD-C	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDC-I	SEL V-MAM-PL-SD-C	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMAMPLSDC-K	SEL V-MAM-PL-SD-C	\$21.55	K	31%	\$14.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBPLAWBC	SEL V-MBM-PL-AWB-C	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBPLAWBC-I	SEL V-MBM-PL-AWB-C	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBPLAWBC-K	SEL V-MBM-PL-AWB-C	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSDC1YCV2-I	SEL V-MBSBDCL-DEV1Y-C	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSDC1YCV2-K	SEL V-MBSBDCL-DEV1Y-C	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSDC1YCV2-I	SEL V-MBSBDCL-DEV1Y-C	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSDC1YCV2-K	SEL V-MBSBDCL-DEV1Y-C	\$30.97	K	31%	\$21.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSCL1YCV2	SEL V-MASBSCL-DEV1Y-C	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSCL1YCV2-I	SEL V-MASBSCL-DEV1Y-C	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSCL1YCV2-K	SEL V-MASBSCL-DEV1Y-C	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSCLDE1YCV2	SEL V-MASBSCL-DEV1Y-C	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VMBSCLDE1YCV2-I	SEL V-MASBSCL-DEV1Y-C	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE

EMC WSCA Contract MNWNC-109 Price List
3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	VMSBSCLDE1YC-K	SEL V-MASBSCL-DEV1Y-C)	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCL1YCV2	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCL1YCV2-I	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCL1YCV2-K	SEL V-MASBDCL-DEV1Y-C)	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCLDE1YC	SEL V-MASBDCL-DEV1Y-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCLDE1YC-I	SEL V-MASBDCL-DEV1Y-C)	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSDCLDE1YC-K	SEL V-MASBDCL-DEV1Y-C)	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSCL1YCV2-I	SEL V-MBSBSCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSCLDE1YC	SEL V-MBSBSCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSCLDE1YC-I	SEL V-MBSBSCL-DEV1Y-C)	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VMSCLDE1YC-K	SEL V-MBSBSCL-DEV1Y-C)	\$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VOMSPLEVC	SEL V-OMS-PL-DEV-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VOMSPLEVC-I	SEL V-OMS-PL-DEV-C)	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VOMSPLEVC-K	SEL V-OMS-PL-DEV-C)	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VOMSPLVCV2-I	SEL V-OMS-PL-DEV-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VPSAWTCV2-I	SEL V-PS-AWT-SP-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VPSAWTSPC	SEL V-PS-AWT-SP-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VPSAWTSPC-I	SEL V-PS-AWT-SP-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VPSAWTSPC-K	SEL V-PS-AWT-SP-C)	\$430.74	K	31%	\$297.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADBENUC	SEL VR6-BAD-BEN-U-C)	\$1,240.00	K	31%	\$855.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADBENUC-I	SEL VR6-BAD-BEN-U-C)	\$1,364.00	K	31%	\$941.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADBENUC-K	SEL VR6-BAD-BEN-U-C)	\$1,178.59	K	31%	\$813.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADVC	SEL VR6-BADV-C)	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADVC-I	SEL VR6-BADV-C)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BADVC-K	SEL VR6-BADV-C)	\$2,141.29	K	31%	\$1,477.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BENTC	SEL VR6-BENT-C)	\$3,375.00	K	31%	\$2,328.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BENTC-I	SEL VR6-BENT-C)	\$3,713.00	K	31%	\$2,561.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BENTC-K	SEL VR6-BENT-C)	\$3,217.24	K	31%	\$2,219.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTD25C	SEL VR6-BSTD25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTD25C-I	SEL VR6-BSTD25-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTD25C-K	SEL VR6-BSTD25-C)	\$5,368.00	K	31%	\$3,703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTDC	SEL VR6-BSTD-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTDC-I	SEL VR6-BSTD-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6BSTDC-K	SEL VR6-BSTD-C)	\$1,608.00	K	31%	\$1,109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCADV25C	SEL VR6-PCADV25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCADV25C-I	SEL VR6-PCADV25-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCADV25C-K	SEL VR6-PCADV25-C)	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCAVENUC	SEL VR6-PCADV-ENT-UG-C)	\$5,365.00	K	31%	\$3,701.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCAVENUC-I	SEL VR6-PCADV-ENT-UG-C)	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCAVENUC-K	SEL VR6-PCADV-ENT-UG-C)	\$5,107.24	K	31%	\$3,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCENT25C	SEL VR6-PCENT25-C)	\$9,875.00	K	31%	\$6,813.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCENT25C-I	SEL VR6-PCENT25-C)	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6PCENT25C-K	SEL VR6-PCENT25-C)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	\$8,250.00	K	31%	\$5,682.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU10C	SEL VR6-VU10-C)	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	\$711.40	K	31%	\$490.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7APAPEUC	SEL VR7-APCA-APCE-UG-C)	\$5,365.00	K	31%	\$3,701.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7APAPEUC-I	SEL VR7-APCA-APCE-UG-C)	\$5,901.50	K	31%	\$4,072.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7APAPEUC-K	SEL VR7-APCA-APCE-UG-C)	\$5,107.24	K	31%	\$3,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATAD25C	SEL VR7-ATAD25-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATAD25C-I	SEL VR7-ATAD25-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATAD25C-K	SEL VR7-ATAD25-C)	\$9,520.78	K	31%	\$6,569.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATATENUC	SEL VR7-ATAD-ATEN-UG-C)	\$10,315.00	K	31%	\$7,117.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATATENUC-I	SEL VR7-ATAD-ATEN-UG-C)	\$11,346.50	K	31%	\$7,829.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATATENUC-K	SEL VR7-ATAD-ATEN-UG-C)	\$9,803.92	K	31%	\$6,764.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATEN25C	SEL VR7-ATEN25-C)	\$19,375.00	K	31%	\$13,368.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATEN25C-I	SEL VR7-ATEN25-C)	\$21,312.50	K	31%	\$14,705.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATEN25C-K	SEL VR7-ATEN25-C)	\$18,438.87	K	31%	\$12,723.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCA25C	SEL VR7-ATPCA25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCA25C-I	SEL VR7-ATPCA25-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCA25C-K	SEL VR7-ATPCA25-C)	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCE25C	SEL VR7-ATPCE25-C)	\$9,875.00	K	31%	\$6,813.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCE25C-I	SEL VR7-ATPCE25-C)	\$10,862.50	K	31%	\$7,495.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7ATPCE25C-K	SEL VR7-ATPCE25-C)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	\$3,325.00	K	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	\$3,167.69	K	31%	\$2,185.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BPSTDC	SEL VR7-BPSTD-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BPSTDC-I	SEL VR7-BPSTD-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BPSTDC-K	SEL VR7-BPSTD-C)	\$1,426.35	K	31%	\$984.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BSTD25C	SEL VR7-BSTD25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BSTD25C-I	SEL VR7-BSTD25-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VR7BSTD25C-K	SEL VR7-BSTD25-C)	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADAOISTUGC	SEL VR-ADA-OIST-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADAOISTUGC-I	SEL VR-ADA-OIST-UG-C)	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADAOISTURP-K	SEL VR-ADA-OIST-UGRP-C)	\$523.47	K	31%	\$361.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADADV25C	SEL VR-AT-ADV25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADADV25C-I	SEL VR-AT-ADV25-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADADV25C-K	SEL VR-AT-ADV25-C)	\$5,368.00	K	31%	\$3,703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRATENT25C	SEL VR-AT-ENT25-C)	\$9,875.00	K	31%	\$6,813.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRATENT25C-I	SEL VR-AT-ENT25-C)	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRATENT25C-K	SEL VR-AT-ENT25-C)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADCMPENUC	SEL VR-CADV-CMPENT-UG-C)	\$16,365.00	K	31%	\$11,291.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADCMPENUC-I	SEL VR-CADV-CMPENT-UG-C)	\$18,002.00	K	31%	\$12,421.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADCMPEURP-K	SEL VR-CADV-CMPENT-UGRP-C)	\$15,608.41	K	31%	\$10,769.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE
5	VRADSTADUC	SEL VR-CAD-STAD-U-C)	\$7,565.00	K	31%	\$5,219.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	VMWARE

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3rd Party Price List
Effective November 1, 2015

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VRCADSTADUC-I	SEL VR-CAD-STAD-U-C)	\$8,322.00	K	31%	\$5,742.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCADSTADUC-K	SEL VR-CAD-STAD-U-C)	\$7,184.82	K	31%	\$4,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCENCMPENUC	SEL VR-CENT-CMPENT-UG-C)	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCENCMPENUC-I	SEL VR-CENT-CMPENT-UG-C)	\$6,655.00	K	31%	\$4,591.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCENCMPEURP-K	SEL VR-CENT-CMPENT-UGRP-C)	\$5,758.48	K	31%	\$3,973.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCMPENTC	SEL VR-CMP-ENT-C)	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCMPENTC-I	SEL VR-CMP-ENT-C)	\$27,363.00	K	31%	\$18,880.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCMPENTCRP-K	SEL VR-CMP-ENTRP-C)	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODECPUC	SEL VR-CODE-CPU-C)	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODECPUC-I	SEL VR-CODE-CPU-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODECPUC-K	SEL VR-CODE-CPU-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODEOSIC	SEL VR-CODE-OSI-C)	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODEOSIC-I	SEL VR-CODE-OSI-C)	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRCODEOSIC-K	SEL VR-CODE-OSI-C)	\$1,192.75	K	31%	\$823.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	\$6,544.21	K	31%	\$4,515.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADVOENTUGC	SEL VR6-OADV-OENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADVOENTUGC-I	SEL VR6-OADV-OENT-UG-C)	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROADVOENTUGC-K	SEL VR6-OADV-OENT-UG-C)	\$11,007.29	K	31%	\$7,595.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROENT25C	SEL VR6-OENT25-C)	\$17,375.00	K	31%	\$11,988.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	\$19,113.00	K	31%	\$13,187.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$16,528.63	K	31%	\$11,404.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROI25BUNC	SEL VR-OIST-BUN-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROI25BUNC-I	SEL VR-OIST-BUN-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROI25BUNC-K	SEL VR-OIST-BUN-C)	\$1,907.69	K	31%	\$1,316.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROST25C	SEL VR6-OSTD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROST25C-I	SEL VR6-OSTD25-C)	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROST25C-K	SEL VR6-OSTD25-C)	\$2,976.57	K	31%	\$2,053.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	\$3,925.11	K	31%	\$2,708.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	\$14,900.55	K	31%	\$10,281.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTADUC	SEL VR-RAD-STAD-U-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTADUC-I	SEL VR-RAD-STAD-U-C)	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTADUC-K	SEL VR-RAD-STAD-U-C)	\$11,774.00	K	31%	\$8,124.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTENUC	SEL VR-RAD-STEN-U-C)	\$8,800.00	K	31%	\$6,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTENUC-I	SEL VR-RAD-STEN-U-C)	\$9,680.00	K	31%	\$6,679.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRADSTENUC-K	SEL VR-RAD-STEN-U-C)	\$8,388.19	K	31%	\$5,787.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRSTADUC	SEL VR-RST-STAD-U-C)	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRSTADUC-I	SEL VR-RST-STAD-U-C)	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRRSTADUC-K	SEL VR-RST-STAD-U-C)	\$14,405.04	K	31%	\$9,939.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCENUCV2	SEL VR-STD-CMPENT-UG-C)	\$21,863.00	K	31%	\$15,085.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCENUCV2-I	SEL VR-STD-CMPENT-UG-C)	\$24,049.30	K	31%	\$16,594.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCEURPV2-K	SEL VR-STD-CMPENT-UGRP-C)	\$20,846.61	K	31%	\$14,384.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCMPENUC	SEL VR-STD-CMPENT-UG-C)	\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCMPENUC-I	SEL VR-STD-CMPENT-UG-C)	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTCMPEURP-K	SEL VR-STD-CMPENT-UGRP-C)	\$26,461.00	K	31%	\$18,258.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTEADV	SEL VR-STE-ADV-C)	\$16,875.00	K	31%	\$11,643.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTEADV-I	SEL VR-STE-ADV-C)	\$18,563.00	K	31%	\$12,808.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRSTEADV-K	SEL VR-STE-ADV-C)	\$16,103.91	K	31%	\$11,111.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRTADENUC	SEL VR-AT-ADV-ENT-UG-C)	\$5,365.00	K	31%	\$3,701.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRTADENUC-I	SEL VR-AT-ADV-ENT-UG-C)	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VRTADENUC-K	SEL VR-AT-ADV-ENT-UG-C)	\$5,759.00	K	31%	\$3,973.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP100C	SEL WSP-100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP100C-I	SEL WSP-100-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP100C-K	SEL WSP-100-C)	\$4,857.00	K	31%	\$3,351.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP10C	SEL WSP-10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP10C-I	SEL WSP-10-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE
5	WSP10C-K	SEL WSP-10-C)	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A VMWARE